TELESP HOLDING CO Form 20-F April 12, 2006 **Table of Contents**

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

	Washington, D.C. 20549
	FORM 20-F
(Ma	rk One)
••	REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934 OR
X For	ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 the fiscal year ended December 31, 2005
	OR
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 OR
 For	SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 the transition period from to
	Commission file number: 001-14475

 $(Exact\ name\ of\ Registrant\ as\ specified\ in\ its\ charter)$

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TELECOMUNICAÇÕES DE SÃO PAULO S.A. TELESP

Telecommunications of São Paulo Telesp

(Translation of Registrant s name into English)

Federative Republic of Brazil

(Jurisdiction of incorporation or organization)

Rua Martiniano de Carvalho, 851 21º andar

01321-001 São Paulo, SP, Brasil

(Address of principal executive offices)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of each class
Preferred Shares, without par value
American Depositary Shares (as evidenced by American Depositary
Receipts), each representing 1 share of Preferred Stock

Name of each exchange on which registered New York Stock Exchange* New York Stock Exchange

* Not for trading purposes, but only in connection with the registration on the New York Stock Exchange of American Depositary Shares representing those Preferred Shares.

Securities registered or to be registered pursuant to Section 12(g) of the Act:

[None]

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:

[None]

Indicate the number of outstanding shares of each of the issuer s classes of capital or common stock as of the close of the period covered by the annual report.

The number of outstanding shares as of December 31, 2005 was:

Title of Class Shares of Common Stock Shares of Preferred Stock Number of Shares Outstanding 164,061,698

327,968,193

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. "Yes x No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. "Yes x No

Note Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 from their obligations under those sections.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer " Accelerated Filer " Non-accelerated Filer x

Indicate by check mark which financial statement item the registrant has elected to follow. " Item 17 x Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes x No

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INTRODUCTION

References in this annual report to Telesp, we, our, us and the company are to Telecomunicações de São Paulo S.A. TELESP and its consolidated subsidiaries (unless the context otherwise requires). In addition, all references in this annual report to:

ADSs are to our American Depositary Shares, each representing 1 share of our non-voting preferred shares;

ANATEL are to Agência Nacional de Telecomunicações ANATEL, the National Telecommunications Agency of Brazil;

BOVESPA are to the Bolsa de Valores de São Paulo, or the São Paulo Stock Exchange;

Brazilian Central Bank or Central Bank are to the Banco Central do Brazil, the Central Bank of Brazil;

Brazilian Corporate Law are to the *Lei das Sociedades por Ações*, Law No. 6,404 of December 1976, as amended;

Brazilian government are to the federal government of the Federative Republic of Brazil;

CMN are to the Conselho Monetário Nacional, the Monetary Council of Brazil;

Commission or SEC are to the U.S. Securities and Exchange Commission;

Corporate Law Method is the accounting practice to be followed in the preparation of our financial statements for regulatory and statutory purposes prescribed by the Brazilian Corporate Law and accounting standards issued by the CVM and the Independent Auditors Institute of Brazil (Instituto dos Auditores Independentes do Brazil IBRACON);

CVM are to the Comissão de Valores Mobiliários, the Securities Commission of Brazil;

General Telecommunications Law are to *Lei Geral de Telecomunicações*, as amended, which regulates the telecommunications industry in Brazil;

JPY are to Japanese Yen;

real, reais or R\$ are to Brazilian reais, the official currency of Brazil;

SEC or the Commission is the Securities and Exchange Commission; and

US\$, dollars or U.S. dollars are to United States dollars.

Unless otherwise specified, data relating to the Brazilian telecommunications industry included in this annual report were obtained from ANATEL.

The Glossary of Telecommunications Terms that begins on page 90 provides the definition of certain technical terms used in this annual report.

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FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. Certain statements included in this annual report, principally in Item 3.E Risk Factors, Item 4 Information on the Company and Item 5 Operating and Financial Review and Prospects, contain information that is forward looking, including, but not limited to:

statements concerning our operations and prospects;	
the size of the Brazilian telecommunications market;	
estimated demand forecasts;	
our ability to secure and maintain telecommunications infrastructure licenses, rights-of-way and other regulatory approvals;	
our strategic initiatives and plans for business growth;	
industry conditions;	
our funding needs and financing sources;	
network completion and product development schedules;	
expected characteristics of competing networks, products and services; and	
other statements of management s expectations, beliefs, future plans and strategies, anticipated developments and other matters that a not historical facts. Forward-looking statements may also be identified by words such as believe, expect, anticipate, project, intend, should, seek similar expressions. Forward-looking information involves risks and uncertainties that could significantly affect expected results. The risks and uncertainties include, but are not limited to:	
the short history of our operations as an independent, private-sector entity and the ongoing introduction of greater competition to the Brazilian telecommunications sector;	
the cost and availability of financing;	
uncertainties relating to political and economic conditions in Brazil as well as those of other emerging markets;	

estima

inflation and exchange rate risks;

the Brazilian government s telecommunications policy; and

the adverse determination of disputes under litigation.

We undertake no obligation to update publicly or revise any forward-looking statements because of new information, future events or otherwise. In light of these risks and uncertainties, the forward-looking information, events and circumstances discussed in this annual report might not occur. Our actual results and performance could differ substantially from those anticipated in our forward-looking statements.

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PRESENTATION OF FINANCIAL INFORMATION

Our consolidated financial statements as of December 31, 2005 and 2004 and for the years ended December 31, 2005, 2004 and 2003, have been prepared in accordance with the Corporate Law Method, which differs in certain significant respects from generally accepted accounting principles in the United States, or U.S. GAAP. Note 33 to our financial statements appearing elsewhere in this annual report describes the principal differences between the Corporate Law Method and U.S. GAAP as they relate to us, and provides a reconciliation to U.S. GAAP of net income and shareholders equity. These consolidated financial statements have been audited by Deloitte Touche Tohmatsu Auditores Independentes (Deloitte) (for the years ended December 31, 2003 and 2004) and Ernst & Young Auditores Independentes S.S. (E&Y) (for the year ended December 31, 2005).

We have made rounding adjustments to reach some of the figures included in this annual report. Accordingly, numerical figures shown as totals in some tables may not be an arithmetic aggregation of the figures that preceded them.

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PART I

ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

Not applicable.

ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE

Not applicable.

ITEM 3. KEY INFORMATION

A. Selected Financial Data

Our consolidated financial statements included in this annual report on Form 20-F and the selected financial data presented for the periods described below have been prepared in accordance with the Corporate Law Method, which is the same basis of accounting used in our annual and interim financial statements published in Brazil, audited by Ernst & Young Auditores Independentes. For consistent presentation, we have used the Corporate Law Method for all periods described in this annual report on Form 20-F. See Note 2 to the consolidated financial statements.

The following tables present a summary of our selected financial data at the dates and for each of the periods indicated. You should read the following information together with our audited consolidated financial statements and the notes thereto included elsewhere in this annual report and with Item 5 Operating and Financial Review and Prospects.

	•••	Year ended December 31,				
	2005	2004	2003 ont for share and	2002 d per share data)	2001	
Income Statement Data:	(111 111111	ons of reats, exc	ept for share and	i pei snare data)		
Corporate Law Method						
Net operating revenue	14.395	13.309	11.805	10.088	9.049	
Cost of services	(7,717)	(7,496)	(6,715)	(5,770)	(4,896)	
Gross profit	6.678	5.813	5.090	4.318	4,153	
Operating expenses, net	(2,843)	(2,544)	(2,643)	(2,207)	(1,955)	
Operating income before financial income (expense)	3,835	3,269	2,447	2,111	2,198	
Financial expense, net	(460)	(404)	(630)	(755)	(336)	
Operating income	3,375	2,865	1,817	1,356	1,862	
Net non-operating income (expense)	38	40	50	(33)	(17)	
Income before taxes	3,413	2,905	1,867	1,323	1,845	
Income and social contribution taxes	(871)	(724)	(279)	(247)	(269)	
Net income	2,542	2,181	1,588	1,076	1,576	
Earnings per share in <i>reais</i>	5.17	0.0044	0.0032	0.0022	0.0032	
Cash Dividends per share in <i>reais</i> , net of income tax						
Common Shares	6.89	5.63	6.90	1.78	1.83	
Preferred Shares	7.58	6.20	7.60	1.96	1.83	
U.S. GAAP						
Net operating revenue	19,870	18,330	16,219	13,759	13,240	
Operating income	3,981	3,442	2,419	1,970	1,999	
Net income	2,638	2,184	2,011	675	1,652	

Net income per share:					
Common shares basic and diluted (1) (3)	5.02	4.05	3.62	1.25	3.35
Weighted average number of common shares outstanding basic and					
diluted	164,734,052	165,320,207	165,320,207	165,321,904	165,322,470
Preferred shares basic and diluted (2) (3)	5.52	4.61	4.31	1.43	3.35
Weighted average number of preferred shares outstanding basic and					
diluted	328,130,540	328,272,073	328,272,073	328,325,175	328,342,876
					2001
(1) Net income per share in accordance with U.S. GAAP					
(1) The mediae per share in accordance with Cist Strin					
Common shares Basic and diluted					
•					3.29
Common shares Basic and diluted					3.29 0.06

1

	2001
(2) Net income per share in accordance with U.S. GAAP	
Preferred shares Basic and diluted	
Before cumulative effect of a change in accounting principle	3.29
Cumulative effect of a change in accounting principle	0.06
U.S. GAAP net income	3.35

(3) In accordance with U.S. GAAP, the reverse stock split is reflected from 2001 onward.

	December 31,					
	2005	2004	2003	2002	2001	
		(in millions or reais, except per share data)				
Balance Sheet Data:						
Corporate Law Method						
Property, plant and equipment, net	12,358	13,369	14,735	16,223	17,515	
Total assets	18,849	18,752	20,123	22,361	22,828	
Loans and financing current portion	247	530	1,982	2,471	2,636	
Loans and financing non-current portion	2,151	2,226	995	2,115	1,368	
Shareholders equity	10,204	11,399	12,269	14,483	14,699	
Capital stock	5,978	5,978	5,978	5,978	5,640	
Number of shares outstanding (in thousands) (4)	492,030	493,592,279	493,592,279	493,592,279	493,665,346	
U.S. GAAP						
Property, plant and equipment, net	12,726	13,700	15,063	16,749	18,191	
Total assets	19,229	19,159	20,470	23,036	23,517	
Loans and financing current portion	256	478	1,878	2,305	2,543	
Loans and financing non-current portion	2,151	2,231	942	2,055	1,349	
Shareholders equity	10,265	11,422	12,280	14,174	14,638	

⁽⁴⁾ On May 11, 2005, the shareholders approved a reverse stock split in the proportion of 1,000 (one thousand) shares to 1 (one) share of the same class. Had the reverse stock split occurred on December 31, 2001, shares outstanding would be 493,592 in 2004, 2003 and 2002 and 493,665 in 2001.

	December 31,				
	2005	2004	2003	2002	2001
	(milli	on of <i>reais</i>	except w	hen indica	ited)
Cash Flow Data:					
Operating activities:					
Net cash provided by operating activities	5,536	5,606	4,976	4,574	3,775
Investing activities:					
Net cash (used in) investing activities	(1,665)	(1,415)	(1,278)	(1,614)	(4,526)
Financing activities:					
Net cash provided by (used in) financing activities	(3,647)	(4,167)	(3,974)	(2,675)	860
Increase (decrease) in cash and cash equivalents	224	24	(276)	285	109
Cash and cash equivalents at beginning of year	239	215	491	206	97
Cash and cash equivalents at end of year	463	239	215	491	206

Exchange Rates

The regulations governing the Brazilian foreign exchange market were changed on March 14, 2005. Prior to such date, there were two principal legal foreign exchange markets in Brazil: