

KILROY REALTY CORP  
Form 10-K/A  
August 18, 2005  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

Amendment No. 2

**FORM 10-K/A**

(MARK ONE)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2004

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-12675

**KILROY REALTY CORPORATION**

(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction)

95-4598246  
(I.R.S. Employer)

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

of incorporation or organization)

Identification Number)

12200 W. Olympic Boulevard, Suite 200  
Los Angeles, California  
(Address of principal executive offices)

90064  
(Zip Code)

Registrant's telephone number, including area code: (310) 481-8400

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$.01 par value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant was approximately \$968,361,059 based on the closing price on the New York Stock Exchange for such shares on June 30, 2004.

As of February 28, 2005, 28,742,839 shares of common stock, par value \$.01 per share, were outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Company's Proxy Statement with respect to its 2005 Annual Meeting of Stockholders to be filed not later than 120 days after the end of the registrant's fiscal year are incorporated by reference into Part III hereof.



**Table of Contents**

**EXPLANATORY NOTE**

This Amendment No. 2 on Form 10-K/A (the "Amended Filing") of Kilroy Realty Corporation (the "Company") for the fiscal year ended December 31, 2004 (as amended by Amendment No. 1 on Form 10-K/A, the "Original Filing"), is being filed to restate the Company's income from continuing operations per common share included within its consolidated statements of operations for the years ended December 31, 2004 and 2003, and the notes related thereto, to correctly reflect the impact of preferred stock dividends in the calculation of income from continuing operations per common share in accordance with Statement of Financial Accounting Standards No. 128, "Earnings per Share," so that income from continuing operations per share is presented net of preferred dividends paid and accrued. As originally filed, the annual reports for the fiscal years ended December 31, 2004 and 2003 incorrectly reflected income from continuing operations per common share before deducting the dividends paid and accrued. The calculation error had no impact on income from continuing operations, net income, net income per share, the Company's consolidated balance sheets, consolidated statements of stockholders' equity and consolidated statements of cash flows, or the calculation of funds from operations. The only line items required to be restated to correct this calculation error are the per share amounts for income from continuing operations, basic and diluted, included within the consolidated statements of operations. The Amended Filing is also being filed to restate the consolidated statements of cash flows for the years ended December 31, 2004, 2003 and 2002. As originally filed, two items in the consolidated statements of cash flows were incorrectly classified. First, distributions to cumulative redeemable preferred unitholders were included in the Company's consolidated statements of cash flows as an operating activity and should have been classified as a financing activity. Second, capital expenditures for operating properties, development and redevelopment projects and undeveloped land were reflected on an accrual basis of accounting rather than the cash paid for such expenditures in investing activities in the statements of cash flows. The adjustment to reflect these expenditures on a cash basis in investing activities for each period is offset by an adjustment for the same amount in cash flows from operating activities to appropriately reflect the associated increases and decreases in accounts payable, accrued expenses and other liabilities. These reclassifications do not affect the total net change in cash and cash equivalents and have no impact on the Company's consolidated balance sheets, consolidated statements of operations and consolidated statements of stockholders' equity. For a more detailed description of the restatements, see Note 27 to the accompanying consolidated financial statements contained in this Form 10-K/A. In connection with the restatements, the Company reevaluated the effectiveness of its controls and procedures and, accordingly, includes revised disclosure in this Amendment No. 2 on Form 10-K/A under Part II, Item 9A "Controls and Procedures."

The Company is concurrently filing amendments to its Quarterly Reports on Form 10-Q/A for the quarters ended March 31, 2005 and September 30, 2004 also to restate the Company's income from continuing operations per common share included within its consolidated statements of operations and the consolidated statements of cash flows for the same reclassifications noted above. The decision to restate the Company's consolidated financial statements was previously announced in our Current Reports on Form 8-K filed with the Securities and Exchange Commission on July 21, 2005 and August 9, 2005.

The Company has also updated its historical financial statements and the accompanying selected financial data in this Form 10-K/A for discontinued operations that have resulted from the disposition of four operating properties during the six months ended June 30, 2005 and the classification of a property as held for sale as of June 30, 2005 in accordance with Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (SFAS 144). This SFAS 144 treatment had no effect on the net income available to common stockholders or the Company's financial condition. The other concurrently filed amendments referenced above reflect similar updates.

To reflect the restatements of the consolidated statements of cash flows for the reclassifications described above and the update for discontinued operations, the Company is also re-issuing the Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") that accompanied the financial statements in the Original Filing.

This Form 10-K/A does not reflect events occurring after the filing of the Original Filing or modify or update disclosures, including the exhibits to the Original Filing, affected by subsequent events except in connection with the foregoing.

**Table of Contents**

**TABLE OF CONTENTS**

	<b><u>Page</u></b>
<b><u>PART II</u></b>	
Item 6. <u>Selected Financial Data</u>	1
Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	3
Item 8. <u>Financial Statements and Supplementary Data</u>	29
Item 9A. <u>Controls and Procedures</u>	29
<b><u>PART IV</u></b>	
Item 15. <u>Exhibits, Financial Statement Schedules</u>	34
<u>SIGNATURES</u>	40

**Table of Contents****PART II****ITEM 6. SELECTED FINANCIAL DATA****Kilroy Realty Corporation Consolidated**

(in thousands, except per share, square footage and occupancy data)

	Year Ended December 31,				
	2004	2003	2002	2001	2000
<b>Statements of Operations Data:(1)</b>					
Rental income	\$ 194,293	\$ 175,825	\$ 172,652	\$ 167,853	\$ 147,417
Tenant reimbursements	21,156	19,665	20,854	20,016	17,365
Other property income	1,202	23,998	2,672	6,268	711
<b>Total revenues</b>	<b>216,651</b>	<b>219,488</b>	<b>196,178</b>	<b>194,137</b>	<b>165,493</b>
Property expenses	34,010	30,910	28,007	27,109	20,220
Real estate taxes	16,344	15,061	14,440	13,776	12,941
Provision for bad debts	886	1,503	6,712	3,609	1,663
Ground leases	1,401	1,296	1,354	1,507	1,643
General and administrative expenses	34,021	20,095	12,902	11,692	10,535
Interest expense	37,647	33,385	35,380	41,024	38,205
Depreciation and amortization	56,983	54,174	56,634	48,867	37,526
<b>Total expenses</b>	<b>181,292</b>	<b>156,424</b>	<b>155,429</b>	<b>147,584</b>	<b>122,733</b>
Interest and other income	521	196	513	1,030	1,878
Interest income from related party					2,724
Equity in earnings from unconsolidated real estate					191
<b>Total other income</b>	<b>521</b>	<b>196</b>	<b>513</b>	<b>1,030</b>	<b>4,793</b>
Income from continuing operations before net gain on dispositions and minority interests	35,880	63,260	41,262	47,583	47,553
Net gain on dispositions of operating properties			896	4,714	11,256
Income from continuing operations before minority interests	35,880	63,260	42,158	52,297	58,809
Minority interests:					
Distributions on Cumulative Redeemable Preferred units	(9,579)	(13,163)	(13,500)	(13,500)	(13,500)
Original issuance costs of redeemed preferred units	(1,200)	(945)			
Minority interest in earnings of Operating Partnership attributable to continuing operations	(2,700)	(6,457)	(3,985)	(3,534)	(5,605)
Recognition of previously reserved Development LLC preferred return			3,908		
Minority interest in earnings of Development LLCs			(1,024)	(3,701)	(421)
<b>Total minority interests</b>	<b>(13,479)</b>	<b>(20,565)</b>	<b>(14,601)</b>	<b>(20,735)</b>	<b>(19,526)</b>
Income from continuing operations	22,401	42,695	27,557	31,562	39,283
Discontinued operations:					
Revenues from discontinued operations	7,134	10,231	17,706	18,748	18,717
Expenses from discontinued operations	(3,929)	(5,901)	(9,677)	(9,519)	(10,076)

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Net gain on dispositions of discontinued operations	6,148	3,642	6,570		
Impairment loss on property held for sale	(726)				
Minority interest in earnings of Operating Partnership attributable to discontinued operations	(1,089)	(1,055)	(1,844)	(968)	(1,078)
<b>Total income from discontinued operations</b>	<b>7,538</b>	<b>6,917</b>	<b>12,755</b>	<b>8,261</b>	<b>7,563</b>
Net income before cumulative effect of change in accounting principle	29,939	49,612	40,312	39,823	46,846
Cumulative effect of change in accounting principle				(1,392)	
<b>Net income</b>	<b>29,939</b>	<b>49,612</b>	<b>40,312</b>	<b>38,431</b>	<b>46,846</b>
Preferred dividends	(3,553)	(349)			
<b>Net income available for common stockholders</b>	<b>\$ 26,386</b>	<b>\$ 49,263</b>	<b>\$ 40,312</b>	<b>\$ 38,431</b>	<b>\$ 46,846</b>
<b>Share Data:</b>					
Weighted average shares outstanding basic	28,244	27,527	27,450	27,167	26,599
Weighted average shares outstanding diluted	28,422	27,738	27,722	27,373	26,755
Income from continuing operations per common share basic (Restated) (2)	\$ 0.67	\$ 1.54	\$ 1.00	\$ 1.16	\$ 1.48
Income from continuing operations per common share diluted (Restated) (2)	\$ 0.66	\$ 1.53	\$ 0.99	\$ 1.15	\$ 1.47
Net income per common share basic	\$ 0.93	\$ 1.79	\$ 1.47	\$ 1.41	\$ 1.76
Net income per common share diluted	\$ 0.93	\$ 1.78	\$ 1.45	\$ 1.40	\$ 1.75
Dividends declared per common share	\$ 1.98	\$ 1.98	\$ 1.98	\$ 1.92	\$ 1.80

**Table of Contents**

<b>Kilroy Realty Corporation Consolidated</b>					
<b>December 31,</b>					
	<b>2004</b>	<b>2003</b>	<b>2002</b>	<b>2001</b>	<b>2000</b>
<b>Balance Sheet Data:</b>					
Total real estate held for investment, before accumulated depreciation and amortization	\$ 1,846,496	\$ 1,726,286	\$ 1,686,218	\$ 1,600,994	\$ 1,496,477
Total assets	1,599,215	1,512,635	1,506,602	1,457,229	1,455,368
Total debt	801,441	761,048	762,037	714,587	723,688
Total liabilities	912,534	839,468	846,901	799,055	787,209
Total minority interests	133,989	184,539	220,697	217,546	226,734
Total stockholders' equity	552,692	488,628	439,004	440,628	441,425
<b>Other Data:</b>					
Funds From Operations(3)	\$ 81,886	\$ 108,881	\$ 97,940	\$ 91,558	\$ 83,471
Cash flows from:					
Operating activities (Restated)(2)	110,022	117,068	113,056	125,023	85,368
Investing activities (Restated)(2)	(112,780)	(60,132)	(69,134)	(49,246)	(144,266)
Financing activities (Restated)(2)	(2,281)	(62,821)	(44,632)	(76,890)	50,382
Office Properties:					
Rentable square footage	7,674,424	7,316,187	7,447,605	7,225,448	6,624,423
Occupancy	94.0%	87.6%	91.1%	93.9%	96.2%
Industrial Properties:					
Rentable square footage	4,602,605	4,878,603	4,880,963	5,085,945	5,807,555
Occupancy	95.5%	94.5%	97.7%	98.5%	97.8%

- (1) Certain line items within the Statements of Operations Data do not equal the amounts reported on the Company's annual reports filed in previous years on Form 10-K. The variance is a result of the reclassification of the net income and net gain on the disposition of operating properties sold subsequent to December 31, 2001 to discontinued operations in accordance with SFAS 144 "Accounting for the Impairment of Disposal of Long-Lived Assets" (see Notes 21 and 28 in the Company's consolidated financial statements). In addition, certain prior year amounts have been reclassified to conform to the current year's presentation.
- (2) See Note 27 to the Consolidated Financial Statements included in this report.
- (3) Management believes that Funds From Operations ( FFO ) is a useful supplemental measure of the Company's operating performance. The Company computes FFO in accordance with the White Paper on FFO approved by the Board of Governors of the National Association of Real Estate Investment Trusts ( NAREIT ). The White Paper defines FFO as net income or loss computed in accordance with generally accepted accounting principles ( GAAP ), excluding extraordinary items, as defined by GAAP, and gains and losses from sales of depreciable operating property, plus real estate related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets), and after adjustment for unconsolidated partnerships and joint ventures. Other REITs may use different methodologies for calculating FFO, and accordingly, the Company's FFO may not be comparable to other REITs.

Because FFO excludes depreciation and amortization, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities, general and administrative expenses and interest costs, providing a perspective not immediately apparent from net income. In addition, management believes that FFO provides useful information to the investment community about the Company's financial performance when compared to other REITs since FFO is generally recognized as the industry standard for reporting the operations of REITs.

However, FFO should not be viewed as an alternative measure of the Company's operating performance since it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, which are significant economic costs and could materially impact the Company's results of operations.



## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Non-cash adjustments to arrive at FFO were as follows: in all periods, minority interest in earnings of the operating partnership, depreciation and amortization and net gain (loss) from dispositions of operating properties; in 2001 and 2000, non-cash amortization of restricted stock grants; and in 2001, cumulative effect of change in accounting principle. For additional information, see Non-GAAP Supplemental Financial Measure: Funds From Operations including a reconciliation of the Company's GAAP net income available to common stockholders to FFO for the years ended December 31, 2004, 2003, 2002, 2001 and 2000.

## **Table of Contents**

### **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion relates to the consolidated financial statements of the Company and should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. Statements contained in this Management's Discussion and Analysis of Financial Condition and Results of Operations that are not historical facts may be forward-looking statements. Such statements are subject to certain risks and uncertainties, which could cause actual results to differ materially from those projected. Some of the enclosed information presented is forward-looking in nature, including information concerning development timing and investment amounts. Although the information is based on the Company's current expectations, actual results could vary from expectations stated here. Numerous factors will affect the Company's actual results, some of which are beyond its control. These include the timing and strength of regional economic growth, the strength of commercial and industrial real estate markets, competitive market conditions, future interest rate levels and capital market conditions. You are cautioned not to place undue reliance on this information, which speaks only as of the date of this report. The Company assumes no obligation to update publicly any forward-looking information, whether as a result of new information, future events or otherwise except to the extent the Company is required to do so in connection with its ongoing requirements under Federal securities laws to disclose material information. For a discussion of important risks related to the Company's business, and an investment in its securities, including risks that could cause actual results and events to differ materially from results and events referred to in the forward-looking information, see the discussion under the caption Business Risks in Item 1 Business and under the captions Factors That May Influence Future Results of Operations and Liquidity and Capital Resources Factors That May Influence Future Sources of Capital and Liquidity below. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this report might not occur.

#### **Impact of Restatements and Reclassifications**

Management's Discussion and Analysis of Financial Condition and Results of Operations has been updated to reflect the restatements of the consolidated statements of cash flows and the reclassifications for discontinued operations. For a more detailed description of the restatements and reclassifications, see Notes 27 and 28 to the accompanying consolidated financial statements included in this Form 10-K/A.

#### **Overview and Background**

Kilroy Realty Corporation (the Company) owns, operates, and develops office and industrial real estate, primarily in Southern California. The Company operates as a self-administered real estate investment trust (REIT). The Company owns its interests in all of its properties through Kilroy Realty, L.P. (the Operating Partnership) and Kilroy Realty Finance Partnership, L.P. (the Finance Partnership) and conducts substantially all of its operations through the Operating Partnership. The Company owned an 87.7% and 87.2% general partnership interest in the Operating Partnership as of December 31, 2004 and 2003, respectively.

#### **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the reporting periods. Certain accounting policies are considered to be critical accounting estimates, as they require management to make assumptions about matters that are highly uncertain at the time the estimate is made and changes in the accounting estimate are reasonably likely to occur from period to period. Management believes the following critical accounting policies reflect the Company's more significant judgments and estimates used in the preparation of the consolidated financial statements. For a summary of all the Company's significant accounting policies see note 2 to the Company's consolidated financial statements included elsewhere in this report.



## **Table of Contents**

*Property Acquisitions* In accordance with Statement of Financial Accounting Standards No. 141, *Business Combinations* ( SFAS 141 ), the Company allocates the purchase price of acquired properties to land, buildings and improvements and identified tangible and intangible assets and liabilities associated with in-place leases (including tenant improvements, unamortized leasing commissions, value of above and below-market leases, acquired in-place lease values, and tenant relationships, if any) based on their respective estimated fair values. The fair value of the tangible assets of the acquired properties considers the value of the properties as if vacant as of the acquisition date. Management must make significant assumptions in determining the value of assets and liabilities acquired. Using different assumptions in the allocation of the purchase cost of the acquired properties would affect the timing of recognition of the related revenue and expenses.

Amounts allocated to land are derived from comparable sales of land within the same region. Amounts allocated to buildings and improvements, tenant improvements and unamortized leasing commissions are based on current market replacement costs and other market rate information.

The amount allocated to acquired in-place leases is determined based on management's assessment of current market conditions and the estimated lease-up periods for the respective spaces. The amount allocated to acquired in-place leases is included in deferred leasing costs and other related intangible assets in the balance sheet and amortized as an increase to amortization expense over the remaining non-cancelable term of the respective leases.

The value allocable to the above or below market component of an acquired in-place lease is determined based upon the present value (using a discount rate which reflects the risks associated with the acquired leases) of the difference between (i) the contractual rents to be paid pursuant to the lease over its remaining term, and (ii) management's estimate of the rents that would be paid using fair market rental rates over the remaining term of the lease. The amounts allocated to above or below market leases are included in other assets or other liabilities in the balance sheet and are amortized on a straight-line basis as an increase or reduction of rental income over the remaining non-cancelable term of the respective leases.

*Revenue recognition.* In accordance with Statement of Financial Accounting Standards No. 13, *Accounting for Leases*, minimum annual rental revenue is recognized on a straight-line basis over the term of the related lease. Tenant reimbursement revenue, which is comprised of additional amounts recoverable from tenants for common area maintenance expenses and certain other recoverable expenses is recognized as revenue in the period in which the related expenses are incurred.

*Allowances for uncollectible current tenant receivables and deferred rent receivables.* Tenant receivables and unbilled deferred rent receivables are carried net of the allowances for uncollectible tenant receivables and unbilled deferred rent. Management's determination of the adequacy of these allowances requires significant judgments and estimates.

Current tenant receivables consist primarily of amounts due for contractual lease payments, reimbursements of common area maintenance expenses, property taxes and other expenses recoverable from tenants. Management's determination of the adequacy of the allowance for uncollectible current tenant receivables is performed using a methodology that incorporates both a specific identification and aging analysis and includes an overall evaluation of the Company's historical loss trends and the current economic and business environment. The specific identification methodology relies on factors such as the age and nature of the receivables, the payment history and financial condition of the tenant, the Company's assessment of the tenant's ability to meet its lease obligations, and the status of negotiations of any disputes with the tenant. The Company's allowance also includes a reserve based on historical loss trends not associated with any specific tenant. This reserve as well as the Company's specific identification reserve is reevaluated quarterly based on economic conditions and the current business environment.

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Deferred rent receivables represent the amount that the cumulative straight-line rental income recorded to date exceeds cash rents billed to date under the lease agreement. Given the longer-term nature of these types of

---

**Table of Contents**

receivables, management's determination of the adequacy of the allowance for deferred rent receivables is based primarily on historical loss experience. Management evaluates the allowance for deferred rent receivables using a specific identification methodology for the Company's significant tenants assessing the tenants' financial condition and their ability to meet their lease obligations. In addition, the allowance includes a reserve based upon the Company's historical experience and current and anticipated future economic conditions that is not associated with any specific tenant.

Management's estimate for the required allowances is reevaluated quarterly as economic and market conditions and the creditworthiness of the Company's tenants change. During the fourth quarter of 2003 and the year ended December 31, 2004, the Company's accounts receivable aging and collection of outstanding tenant receivables improved, and as a result, the Company decreased its provision for bad debt. No assurance can be given that this trend will continue in 2005. For the years ended December 31, 2004, 2003 and 2002 the Company recorded a provision for bad debts and deferred rent of approximately 0.4%, 0.8%, and 3.4% of recurring revenue. Of the provision of 3.4% recorded for the year ended December 31, 2002, approximately 1.8% related specifically to reserves recorded for receivables from Peregrine Systems, Inc. (Peregrine). Peregrine, the Company's second largest tenant at December 31, 2002, had filed for bankruptcy in September 2002. The Company's reserve levels will fluctuate based on the economy and/or if the Company experiences an increased or decreased incidence of bad debts. If the Company experiences increased levels of bad debt expense or if the Company experiences write-offs in excess of its allowances, the Company's financial position, revenues and results of operations would be adversely affected.

*Evaluation of asset impairment.* Operating properties are carried at the lower of historical cost less accumulated depreciation or estimated fair value. Properties held for sale are reported at the lower of the carrying value or the fair value less estimated cost to sell. The Company evaluates an operating property for potential impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. In the event that these periodic assessments reflect that the carrying amount of a property exceeds the sum of the undiscounted cash flows (excluding interest) that are expected to result from the use and eventual disposition of the property, the Company would recognize an impairment loss to the extent the carrying amount exceeded the estimated fair value of the property. The estimation of expected future net cash flows and the estimation of a property's fair value are inherently uncertain and rely on subjective assumptions dependent upon future and current market conditions and events that affect the ultimate value of the property. It requires management to make assumptions related to future rental rates, tenant allowances, operating expenditures, property taxes, capital improvements, occupancy levels, and the estimated proceeds generated from the future sale of the property. The Company's estimate of future cash flows are subject to revision if management's assessment of market conditions or intent to hold the property changes.

In the first quarter 2004, the Company reclassified one of its office properties as held for sale and recorded a \$0.7 million impairment loss to reflect the property on the balance sheet at its estimated fair market value less selling costs. The Company subsequently sold the property in May 2004. The Company did not record any impairment losses during the years ended December 31, 2003 or 2002. If the Company determines it is necessary to recognize a material impairment loss the Company's financial position, and results of operations may be adversely affected.

*Depreciable lives of leasing costs.* The Company incurs certain capital costs in connection with leasing its properties. These leasing costs primarily include lease commissions and tenant improvements. Leasing costs are amortized on the straight-line method over the shorter of the estimated useful life of the asset or the estimated remaining term of the associated lease, ranging from one to 15 years. Management reevaluates the remaining useful life of these costs as the creditworthiness of the Company's tenants and economic and market conditions change. If management determines that the estimated remaining life of the respective lease has changed, the Company adjusts the amortization period and, accordingly, the depreciation expense recorded each period may fluctuate. If the Company experiences increased levels of amortization or depreciation expense due to decreases in the estimated useful lives of leasing costs, the Company's financial position, and results of operations may be adversely affected.

---

**Table of Contents**

**Factors That May Influence Future Results of Operations**

*Rental income.* The amount of net rental income generated by the Company's Properties depends principally on its ability to maintain the occupancy rates of currently leased space and to lease currently available space, newly developed or redeveloped properties and space available from unscheduled lease terminations. The amount of rental income generated by the Company also depends on its ability to maintain or increase rental rates in its submarkets. Negative trends in one or more of these factors could adversely affect the Company's rental income in future periods.

*Rental rates.* For leases that commenced during the year ended December 31, 2004, the change in rental rate was a decrease of 6.9% on a GAAP basis, and a decrease of 9.2% on a cash basis. The change in rental rate on a cash basis is calculated as the change between the initial stated rent for a new or renewed lease and the ending stated rent for the expiring lease for the same space, whereas the change in rental rate on a GAAP basis compares the average rents over the term of the lease for each lease. Both calculations exclude leases for which the space was vacant longer than one year. The decrease in rental rates on a GAAP basis was primarily due to two leases the Company renewed during 2004. The first was a renewal with The Boeing Company which was signed during the second quarter of 2004 with a decrease in rental rate of 25% on both a GAAP and cash basis. See additional discussion of The Boeing Company under Recent information regarding significant tenants. The second lease was with DirecTV and was signed during the fourth quarter of 2004 with a decrease in rental rate of 15% on a GAAP basis. Although the renewals with The Boeing Company and DirecTV resulted in a reduction in rental rates, both leases were extended by three years. Excluding these two leases, the change in rental rates on a GAAP basis would have been an increase of 7.3% for the year ended December 31, 2004. The change in rental rates on a cash basis would have been a decrease of 4.0%. Management believes that the average rental rates for its Properties are approximately at the current average quoted market rates, although individual Properties within any particular submarket presently may be leased above or below the current quoted market rates within that submarket. The Company cannot give any assurance that leases will be renewed or that available space will be re-leased at rental rates equal to or above the current quoted market rates.

*Scheduled lease expirations.* In addition to the 667,800 square feet of currently available space in the Company's stabilized portfolio, leases representing approximately 11.4% and 10.3% of the leased square footage of the Company's stabilized portfolio are scheduled to expire during 2005 and 2006, respectively. The leases scheduled to expire in 2005 and the leases scheduled to expire in 2006 represent approximately 1.3 million square feet of office space, or 13.2% of the Company's total annualized base rent, and 1.2 million square feet of industrial space, or 4.8% of the Company's total annualized base rent, respectively. The Company has either renewed or re-leased approximately 626,400, or 48%, of the net rentable square feet scheduled to expire in 2005 as of the date of this report. Management believes that the average rental rates for leases scheduled to expire during 2005 are approximately at the current average quoted market rates. The Company's ability to release available space depends upon the market conditions in the specific submarkets in which the Properties are located.

*Submarket Information*

*Los Angeles County.* There have been modest signs of improvement in market conditions in the overall Los Angeles County region during the last year and a half based on third-party reports of positive absorption and decreased levels of direct vacancy as well as an increased level of interest in leasing opportunities at the Company's properties. Most notable have been the improvements seen in the West Los Angeles and Long Beach submarkets. Conversely, the El Segundo submarket remains the Company's most significant leasing challenge as management continues to see only mild signs of improvement in this region. At December 31, 2004, the Company's Los Angeles stabilized office portfolio was 91% occupied with approximately 257,100 vacant rentable square feet as compared to 83% occupied with approximately 563,200 vacant rentable square feet at December 31, 2003. As of December 31, 2004, leases representing an aggregate of approximately 134,300 and 367,500 rentable square feet are scheduled to expire during 2005 and 2006, respectively, in this region.

---

**Table of Contents**

The Los Angeles stabilized portfolio includes two office buildings that were developed by the Company, encompassing approximately 284,300 rentable square feet. These buildings were previously in the lease-up phase and were added to the stabilized portfolio during 2003, since one year had passed following substantial completion. One of the buildings is located in West Los Angeles. This building encompasses approximately 151,000 rentable square feet and was 69% occupied as of December 31, 2004. As of December 31, 2004, the Company had executed leases for 95% of the rentable square feet at this building compared to 61% as of December 31, 2003.

The other stabilized office building is located in a two-building complex in the El Segundo submarket. This building encompasses approximately 133,300 rentable square feet and was approximately 37% occupied as of December 31, 2004. The Company had executed leases or letters of intent for 56% of the rentable square feet at this building as of December 31, 2004, compared to 31% as of December 31, 2003. Within the same complex in El Segundo, the Company had one office redevelopment project encompassing approximately 241,600 rentable square feet. This project was in the lease-up phase and was 19% leased as of December 31, 2004.

*San Diego County.* San Diego County remains the strongest market in Southern California real estate based on reports of positive absorption, increased rental rates and growing tenant demand. As of December 31, 2004, the Company's San Diego stabilized office portfolio was 97% occupied with approximately 102,300 vacant rentable square feet. This includes one office development project, encompassing approximately 208,500 rentable square feet, that was previously in the lease-up phase and added to the stabilized portfolio during the third quarter of 2004. As of December 31, 2004, this building was 100% occupied. In January 2004, the Company completed the redevelopment of one office building encompassing approximately 68,000 rentable square feet. The Company also commenced construction on the third phase of a development project in July 2004, which will encompass an aggregate of approximately 103,000 rentable square feet. These development and redevelopment projects were not leased as of December 31, 2004. Further, leases representing an aggregate of approximately 274,800 and 210,200 rentable square feet were scheduled to expire during 2005 and 2006, respectively, in this region. Of the 274,800 rentable square feet scheduled to expire in 2005, approximately 72,600, or 26%, has either been renewed or re-leased as of the date of this report. See additional information regarding the Company's development projects under the caption "Development and redevelopment programs" below.

*Orange County.* As of December 31, 2004, the Company's Orange County properties were 99% occupied with approximately 35,200 vacant rentable square feet. As of December 31, 2004, leases representing an aggregate of approximately 620,400 and 399,400 rentable square feet were scheduled to expire during 2005 and 2006, respectively, in this region. Of the 620,400 rentable square feet scheduled to expire in 2005, approximately 383,300, or 55% has either been renewed or re-leased as of the date of this report.

*Sublease space.* Of the Company's leased space at December 31, 2004, approximately 435,200 rentable square feet, or 3.5%, of the square footage in the Company's stabilized portfolio was available for sublease, as compared to 760,200 rentable square feet, or 6.2% at December 31, 2003. Of the 3.5% of available sublease space in the Company's stabilized portfolio as of December 31, 2004, approximately 3.0% was vacant space and the remaining 0.5% was occupied. Of the approximately 435,200 rentable square feet available for sublease at December 31, 2004, approximately 48,500 and 2,500 rentable square feet represents leases scheduled to expire during 2005 and 2006, respectively.

Negative trends or other events that impair the Company's ability to renew or release space and its ability to maintain or increase rental rates in its submarkets could have an adverse effect on the Company's future financial condition, results of operations and cash flows.

*Recent information regarding significant tenants The Boeing Company.* As of December 31, 2004, the Company's largest tenant, The Boeing Company, leased an aggregate of approximately 831,300 rentable square feet of office space under seven separate leases, representing approximately 6.2% of the Company's total annual base rental revenues. In April 2004, the Boeing Company renewed one lease for a building located in El





## Table of Contents

Segundo, encompassing approximately 286,200 rentable square feet, which was scheduled to expire in July 2004. Under the terms of the amended lease, the rental rate decreased 25% on a cash and GAAP basis and the lease is now scheduled to expire in July 2007. One lease encompassing approximately 211,100 rental square feet is scheduled to expire in December 2007; however, under the terms of the lease, The Boeing Company has the right to terminate this lease on December 31, 2006. The other five leases are scheduled to expire at various dates between August 2005 and March 2009. See discussion regarding the Company's third largest office tenant, Direct TV, Inc., under "Rental rates."

*Development and redevelopment programs.* Management believes that a portion of the Company's potential growth over the next several years will continue to come from its development pipeline. During 2003 and 2002, the Company scaled back its development activity as result of the economic environment and its impact on the Company's ability to lease projects within budgeted timeframes. However, as San Diego County remains the strongest market in Southern California, the Company commenced construction in July 2004 on the third phase of its Innovation Corporate Center, which is located in the San Diego County I-15 Corridor submarket. The first two phases of the development project are 100% leased and encompass an aggregate of approximately 289,000 rentable square feet. The third phase will include two office buildings and will encompass an aggregate of approximately 103,000 rentable square feet and has a total estimated investment of approximately \$23.0 million. The Company does not have any lease commitments for these buildings as of the date of this report. However, tenant demand in this submarket is currently strong, and management believes the prospects of leasing the project are also strong.

The Company also owns approximately 56.8 acres of undeveloped land upon which the Company currently expects to develop an aggregate of approximately 1.2 million rentable square feet of office space within the next three to five years. All of the Company's undeveloped land is located in San Diego County. See additional information regarding the Company's development portfolio under the caption "Development and Redevelopment" in this report.

Management believes that another source of the Company's potential growth over the next several years will come from redevelopment opportunities within its existing portfolio. Redevelopment efforts can achieve similar returns to new development with reduced entitlement risk and shorter construction periods. The Company's redevelopment portfolio includes one life science conversion project in North San Diego County and another project in which the Company performed extensive interior refurbishments at an office building in El Segundo that had been occupied by a single tenant for approximately 30 years. These projects, which encompass approximately 309,600 rentable square feet, were completed in 2004 and are expected to be added to the stabilized portfolio in the first and third quarters of 2005. As of December 31, 2004, the property in El Segundo was 19% leased and the property in North San Diego County had not been leased. See additional information regarding the Company's in-process redevelopment portfolio under the caption "Development and Redevelopment" in this report. Depending on market conditions, the Company will continue to pursue future redevelopment opportunities in its strategic submarkets where no land available for development exists.

The Company has a proactive planning process by which it continually evaluates the size, timing and scope of its development and redevelopment programs and, as necessary, scales activity to reflect the economic conditions and the real estate fundamentals that exist in the Company's strategic submarkets. However, the Company may be unable to lease committed development or redevelopment properties at expected rental rates or within projected timeframes or complete projects on schedule or within budgeted amounts, which could adversely affect the Company's financial condition, results of operations and cash flows.

*Other Factors.* The Company's operating results are and may continue to be affected by uncertainties and problems associated with the deregulation of the utility industry in California since 94.6% of the total rentable square footage of the Company's stabilized portfolio is located in California. Energy deregulation has resulted in higher utility costs in some areas of the state and intermittent service interruptions. In addition, primarily as a result of the events of September 11, 2001, the Company's annual insurance costs increased across its portfolio

**Table of Contents**

by approximately 14% during 2002, approximately 11% during 2003 and approximately 12% during 2004. As of the date of this report, the Company had not experienced any material negative effects arising from either of these issues.

*Incentive Compensation.* The Company has long-term incentive compensation programs that provide for cash and stock compensation to be earned by the Company's senior officers if the Company attains certain performance measures that are based on annualized shareholder returns on an absolute and a relative basis as well as certain other financial, operating and development targets. As a result, accrued incentive compensation in future periods is affected by the closing price per share of the Company's common stock at the end of each quarter. Future increases or decreases in the price per share of the Company's common stock and the resultant cumulative annualized shareholder return calculations will cause an increase or decrease to general and administrative expenses and a corresponding decrease or increase to net income available to common shareholders. Under the absolute component of a special long-term plan for the Company's executive officers, every \$1 change in the Company's stock price equates to an approximate \$1.7 million change in the total amount payable at the end of the three-year term of the plan (see Note 15 to the Company's consolidated financial statements for further discussion about the program). Management cannot predict the amounts that will be ultimately recorded in future periods related to these programs since they are significantly influenced by the Company's stock price and market conditions.

**Results of Operations**

As of December 31, 2004, the Company's stabilized portfolio was comprised of 84 office properties (the Office Properties) encompassing an aggregate of approximately 7.7 million rentable square feet, and 49 industrial properties (the Industrial Properties, and together with the Office Properties, the Properties), encompassing an aggregate of approximately 4.6 million rentable square feet. The Company's stabilized portfolio of operating properties consists of all the Company's Properties, and excludes properties recently developed or redeveloped by the Company that have not yet reached 95.0% occupancy and are within one year following substantial completion (lease-up properties) and projects currently under construction.

As of December 31, 2004, the Office and Industrial Properties represented approximately 84% and 16%, respectively, of the Company's annualized base rent. For the year ended December 31, 2004, average occupancy in the Company's stabilized portfolio was 92% compared to 91% for the year ended December 31, 2003. As of December 31, 2004, the Company had approximately 667,810 square feet of vacant space in its stabilized portfolio compared to 1,177,458 square feet as of December 31, 2003.

The following table reconciles the changes in the rentable square feet in the Company's stabilized portfolio of operating properties from December 31, 2003 to December 31, 2004. Rentable square footage in the Company's portfolio of stabilized properties increased by an aggregate of approximately 0.1 million rentable square feet, or 0.7%, to 12.3 million rentable square feet at December 31, 2004, as a result of the activity noted below.

	Office Properties		Industrial Properties		Total	
	Number of Buildings	Rentable Square Feet	Number of Buildings	Rentable Square Feet	Number of Buildings	Rentable Square Feet
Total at December 31, 2003	82	7,316,187	50	4,878,603	132	12,194,790
Acquisitions	2	281,830			2	281,830
Properties added from the Development Portfolio	1	208,464			1	208,464

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Dispositions(1)	(1)	(125,020)	(1)	(277,037)	(2)	(402,057)
Remeasurement		(7,037)		1,039		(5,998)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total at December 31, 2004(2)	84	7,674,424	49	4,602,605	133	12,277,029
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

**Table of Contents**

- (1) In accordance with Financial Accounting Standards No. 144 Accounting for the Impairment or Disposal of Long-Lived Assets ( SFAS 144 ) the operating results and gains or (losses) on property sales of real estate assets sold are included in discontinued operations in the consolidated statement of operations.
- (2) Includes three office buildings and one industrial building the Company sold as of June 30, 2005, which encompassed approximately 305,200 rentable square feet. Also includes one industrial building classified as held for sale as of June 30, 2005, which encompassed approximately 113,800 rentable square feet.

Management internally evaluates the operating performance and financial results of its portfolio based on Net Operating Income for the following segments of commercial real estate property: Office Properties and Industrial Properties. The Company defines Net Operating Income as operating revenues from continuing operations (rental income, tenant reimbursements and other property income) less property and related expenses from continuing operations (property expenses, real estate taxes, provision for bad debts and ground leases). The Net Operating Income segment information presented within this Management's Discussion and Analysis consists of the same Net Operating Income segment information disclosed in Note 20 of the Company's consolidated financial statements in accordance with Statement of Financial Accounting Standards No. 131 Disclosures about Segments of an Enterprise and Related Information.

*Year Ended December 31, 2004 Compared to Year Ended December 31, 2003*

The following table reconciles the Company's Net Operating Income by segment to the Company's net income available to common shareholders for the years ended December 31, 2004 and 2003.

	Year Ended		Dollar Change	Percentage Change
	December 31,			
	2004	2003		
	(in thousands)			
Net Operating Income, as defined				
Office Properties	\$ 134,442	\$ 139,890	\$ (5,448)	(3.9)%
Industrial Properties	29,568	30,828	(1,260)	(4.1)
<b>Total portfolio</b>	<b>164,010</b>	<b>170,718</b>	<b>(6,708)</b>	<b>(3.9)</b>
Reconciliation to Net Income Available to Common Stockholders:				
Net Operating Income, as defined for reportable segments	164,010	170,718	(6,708)	(3.9)
Other expenses:				
General and administrative expenses	34,021	20,095	13,926	69.3
Interest expense	37,647	33,385	4,262	12.8
Depreciation and amortization	56,983	54,174	2,809	5.2
Interest and other income	521	196	325	165.8
Income from continuing operations before minority interest	35,880	63,260	(27,380)	(43.3)
Minority interests attributable to continuing operations	(13,479)	(20,565)	7,086	(34.5)
Income from discontinued operations	7,538	6,917	621	9.0
<b>Net income</b>	<b>29,939</b>	<b>49,612</b>	<b>(19,673)</b>	<b>(39.7)</b>
Preferred dividends	(3,553)	(349)	(3,204)	918.1

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Net Income available to common stockholders	\$ 26,386	\$ 49,263	\$ (22,877)	(46.4)%
---	-----------	-----------	-------------	---------

**Table of Contents****Rental Operations**

Management evaluates the operations of its portfolio based on operating property type. The following tables compare the net operating income for the Office Properties and for the Industrial Properties for the years ended December 31, 2004 and 2003.

**Office Properties**

	Total Office Portfolio				Core Office Portfolio(1)			
	2004	2003	Dollar Change	Percentage Change	2004	2003	Dollar Change	Percentage Change
(in thousands)								
Operating revenues:								
Rental income	\$ 162,763	\$ 143,723	\$ 19,040	13.2%	\$ 141,631	\$ 131,964	\$ 9,667	7.3%
Tenant reimbursements	17,626	16,194	1,432	8.8	16,714	15,577	1,137	7.3
Other property income	1,189	23,849	(22,660)	(95.0)	1,160	19,580	(18,420)	(94.1)
<b>Total</b>	<b>181,578</b>	<b>183,766</b>	<b>(2,188)</b>	<b>(1.2)</b>	<b>159,505</b>	<b>167,121</b>	<b>(7,616)</b>	<b>(4.6)</b>
Property and related expenses:								
Property expenses	31,439	28,888	2,551	8.8	27,806	27,067	739	2.7
Real estate taxes	13,482	12,448	1,034	8.3	11,459	11,524	(65)	(0.6)
Provision for bad debts	814	1,244	(430)	(34.6)	512	1,491	(979)	(65.7)
Ground leases	1,401	1,296	105	8.1	1,329	1,282	47	3.7
<b>Total</b>	<b>47,136</b>	<b>43,876</b>	<b>3,260</b>	<b>7.4</b>	<b>41,106</b>	<b>41,364</b>	<b>(258)</b>	<b>(0.6)</b>
<b>Net Operating Income</b>	<b>\$ 134,442</b>	<b>\$ 139,890</b>	<b>\$ (5,448)</b>	<b>(3.9)%</b>	<b>\$ 118,399</b>	<b>\$ 125,757</b>	<b>\$ (7,358)</b>	<b>(5.9)%</b>

(1) Office properties owned and stabilized at January 1, 2003 and still owned and stabilized at June 30, 2005.

Total revenues from Office Properties decreased \$2.2 million, or 1.2%, to \$181.6 million for the year ended December 31, 2004 compared to \$183.8 million for the year ended December 31, 2003. Rental income from Office Properties increased \$19.1 million, or 13.2%, to \$162.8 million for the year ended December 31, 2004 compared to \$143.7 million for the year ended December 31, 2003. Rental income generated by the Core Office Portfolio increased \$9.7 million, or 7.3%, for the year ended December 31, 2004 compared to the year ended December 31, 2003. This increase is primarily due to an increase in occupancy in this portfolio. Average occupancy in the Core Office Portfolio increased 3.9% to 93.6% for the year ended December 31, 2004 compared to 89.7% for the same period in 2003. The remaining \$9.4 million increase for the Office Properties was attributable to a \$9.5 million increase in rental income generated by the office properties developed by the Company in 2003 and 2004 (the Office Development Properties) which was offset by a decrease of \$0.1 million attributable to the office properties that were taken out of service and moved from the Company's stabilized portfolio to the redevelopment portfolio during the first quarter of 2003 and the second quarter of 2004 (the Office Redevelopment Properties).

Tenant reimbursements from Office Properties increased \$1.4 million, or 8.8%, to \$17.6 million for the year ended December 31, 2004 compared to \$16.2 million for the year ended December 31, 2003. Tenant reimbursements generated by the Core Office Portfolio increased \$1.1

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

million, or 7.3%, for the year ended December 31, 2004 compared to the year ended December 31, 2003. This increase is primarily attributable to the increase in occupancy in this Portfolio, as noted above. The remaining increase in tenant reimbursements is attributable to an increase of \$0.5 million in the Office Development Properties partially offset by a decrease of \$0.2 million in the Office Redevelopment Properties. Other property income from Office Properties decreased



**Table of Contents**

approximately \$22.7 million to \$1.2 million for the year ended December 31, 2004 compared to \$23.9 million for the year ended December 31, 2003. Other property income for the year ended December 31, 2003 included an \$18.0 million lease termination fee related to a settlement with Peregrine Systems Inc. In accordance with the settlement agreement approved by the bankruptcy court, the Company received an initial payment of \$18.3 million from Peregrine in 2003 and \$750,000 in 2004. The Company is scheduled to receive three additional payments of approximately \$750,000 each to be paid annually over the next three years. The future payments were recorded at their net present value which was approximately \$2.6 million as of the date of the settlement. The lease termination fee of \$18.0 represents the \$18.3 million payment plus the \$2.6 million net present value of the future payments, offset by \$2.9 million in receivables and other costs and obligations associated with the leases. The future payments were reserved for financial reporting purposes at December 31, 2003 through the provision for bad debts. Other property income for the year ended December 31, 2003 also included a \$4.3 million lease termination fee resulting from the early termination of leases at a building in San Diego, California. Other property income for the year ended December 31, 2004 included \$1.9 million of other income related to a lease termination in 2001. The \$1.9 million had previously been reserved for financial reporting purposes until certain contingencies associated with the lease termination had been resolved. This income was partially offset by a \$1.8 million charge related to the settlement of outstanding litigation. The remaining balance in other property income for the year ended December 31, 2004 is mainly comprised of lease termination fees.

Total expenses from Office Properties increased \$3.2 million, or 7.4%, to \$47.1 million for the year ended December 31, 2004 compared to \$43.9 million for the year ended December 31, 2003. Property expenses from Office Properties increased \$2.5 million, or 8.8%, to \$31.4 million for the year ended December 31, 2004 compared to \$28.9 million for the year ended December 31, 2003. An increase of \$0.7 million, or 2.7%, was generated by the Core Office Portfolio. This increase was primarily attributable to an increase in property management expenses, utilities and janitorial and other contract services due to the increase in occupancy. The remaining \$1.8 million increase in property expenses is attributable to the Office Development Properties due to an increase in variable operating expenses related to the increase in occupancy in this portfolio. Real estate taxes increased \$1.0 million, or 8.3%, to \$13.5 million for the year ended December 31, 2004 as compared to \$12.5 million for the same period in 2003. Real estate taxes for the Core Office Portfolio remained consistent at approximately \$11.5 million during the year ended December 31, 2004 compared to the year ended December 31, 2003. The increase in property taxes was attributable to a \$0.9 million increase in the Office Development Properties and a \$0.1 million increase in the Office Redevelopment Properties. The provision for bad debts decreased \$0.4 million, or 34.6%, for the year ended December 31, 2004 compared to the year ended December 31, 2003. The decrease was primarily due to a change in the provision related to the Company's leases with Peregrine and a general improvement in the Company's accounts receivable aging. The Company evaluates its reserve levels on a quarterly basis. Ground lease expense increased \$0.1 million, or 8.1%, for the year ended December 31, 2004 compared to the same period in 2003.

Net Operating Income from Office Properties decreased \$5.5 million, or 3.9%, to \$134.4 million for the year ended December 31, 2004 compared to \$139.9 million for the year ended December 31, 2003. Of this decrease, \$7.4 million was attributable to the Core Office Portfolio and \$5.4 million was attributable to the Office Redevelopment Properties, which was partially offset by an increase of \$7.3 million attributable to the Office Development Properties. The overall decrease in Net Operating Income is primarily due to the significant lease termination fees received during 2003 related to the Peregrine settlement and another early lease termination.

**Table of Contents****Industrial Properties**

	<b>Total Industrial Portfolio(1)</b>			
			<b>Dollar</b>	<b>Percentage</b>
	<b>2004</b>	<b>2003</b>	<b>Change</b>	<b>Change</b>
	(in thousands)			
<b>Operating revenues:</b>				
Rental income	\$ 31,530	\$ 32,102	\$ (572)	(1.8)%
Tenant reimbursements	3,530	3,471	59	1.7
Other property income	13	149	(136)	(91.3)
<b>Total</b>	<b>35,073</b>	<b>35,722</b>	<b>(649)</b>	<b>(1.8)</b>
<b>Property and related expenses:</b>				
Property expenses	2,571	2,022	549	27.2
Real estate taxes	2,862	2,613	249	9.5
Provision for bad debts	72	259	(187)	(72.2)
<b>Total</b>	<b>5,505</b>	<b>4,894</b>	<b>611</b>	<b>12.5</b>
<b>Net Operating Income</b>	<b>\$ 29,568</b>	<b>\$ 30,828</b>	<b>\$ (1,260)</b>	<b>(4.1)%</b>

(1) The Total Industrial Portfolio is equivalent to the Company's Core Industrial Portfolio at December 31, 2004, which represents properties owned and stabilized at January 1, 2003 and still owned and stabilized at June 30, 2005, excluding the building classified as held for sale as of June 30, 2005.

Total revenues from Industrial Properties decreased \$0.6 million, or 1.8%, to \$35.1 million for the year ended December 31, 2004 compared to \$35.7 million for the year ended December 31, 2003. Rental income from Industrial Properties decreased \$0.6 million, or 1.8%, to \$31.5 million for the year ended December 31, 2004 compared to \$32.1 million for the year ended December 31, 2003. This decrease was primarily due to a decline in occupancy in the Industrial Portfolio. Average occupancy in the Industrial Portfolio decreased 1.8% to 94.4% for the year ended December 31, 2004 compared to 96.2% for the year ended December 31, 2003.

Tenant reimbursements from Industrial Properties remained consistent at approximately \$3.5 million during the year ended December 31, 2004 compared to the year ended December 31, 2003. Other property income from Industrial Properties decreased \$0.1 million, or 91.3%, for the year ended December 31, 2004 compared to the same period in 2003. Other property income primarily includes amounts recorded in connection with lease terminations.

Total expenses from Industrial Properties increased \$0.6 million, or 12.5%, to \$5.5 million for the year ended December 31, 2004 compared to \$4.9 million for the year ended December 31, 2003. Property expenses from Industrial Properties increased by \$0.6 million, or 27.2%, to \$2.6 million for the year ended December 31, 2004 compared to \$2.0 million for the year ended December 31, 2003. This increase was primarily attributable to an increase in repairs and maintenance costs for the year ended December 31, 2004 compared to the same period in 2003. Real estate taxes for the Industrial Properties increased \$0.2 million, or 9.5%, for the year ended December 31, 2004 compared to the year ended December 31, 2003. This increase was primarily due to refunds received during the year ended December 31, 2003 for real estate taxes that were successfully appealed by the Company. The provision for bad debts decreased \$0.2 million, or 72.2%, for the year ended December 31, 2004 compared to the year ended December 31, 2003. During the year ended December 31, 2004 the Company's reserve requirement decreased due to

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

the collection of previously reserved receivables. The Company evaluates its reserve levels on a quarterly basis.

Net Operating Income from Industrial Properties decreased \$1.2 million, or 4.1%, to \$29.6 million for the year ended December 31, 2004 compared to \$30.8 million for the year ended December 31, 2003.

## **Table of Contents**

### **Non-Property Related Income and Expenses**

Interest and other income increased \$0.3 million, or 165.8%, to \$0.5 million for the year ended December 31, 2004 compared to \$0.2 million for the year ended December 31, 2003. This increase was primarily due to a \$0.1 million net realized gain from the sale of stock that the Company received in satisfaction of a creditor's claim under a lease that was terminated early (see Note 19 to the Company's consolidated financial statements). Additionally, during the year ended December 31, 2004, the Company recorded \$0.1 million in non-recurring interest earned in connection with the reimbursement of prior year supplemental property taxes.

General and administrative expenses increased \$13.9 million, or 69.3%, to \$34.0 million for the year ended December 31, 2004 compared to \$20.1 million for the year ended December 31, 2003. The increase is primarily due to a \$13.3 million increase in accrued incentive compensation and was driven by a special long-term incentive plan for the Company's executive officers for which the amount payable under the plan is based on the Company's absolute and relative shareholder returns (see Note 15 to the Company's consolidated financial statements for further discussion about the program). Compensation expense under this program is accounted for using variable plan accounting. The Company estimates the amount to be paid based on the Company's quoted closing stock price at the end of each period, and records compensation expense equal to that portion of the total compensation applicable to the portion of the performance period that has elapsed through the end of the period. The closing price per share for the Company's common stock as of December 31, 2004 was \$42.75 as compared to \$32.75 as of December 31, 2003. The amounts recorded in future periods related to this plan will increase or decrease as the Company's quoted price per share of the Company's common stock at the end of each period increases or decreases.

Net interest expense increased \$4.2 million, or 12.8%, to \$37.6 million for the year ended December 31, 2004 compared to \$33.4 million for the year ended December 31, 2003. Gross interest and loan fee expense, before the effect of capitalized interest and loan fees, increased \$1.0 million, or 2.2% to \$46.2 million for the year ended December 31, 2004 from \$45.2 million for the year ended December 31, 2003. Total capitalized interest and loan fees decreased \$3.2 million, or 27.1% to \$8.6 million for the year ended December 31, 2004 from \$11.8 million for the year ended December 31, 2003, primarily due to lower average balances eligible for capitalization during the year ended December 31, 2004 as compared to December 31, 2003.

Depreciation and amortization increased \$2.8 million, or 5.2%, to \$57.0 million for the year ended December 31, 2004 compared to \$54.2 million for the year ended December 31, 2003. An increase of \$3.0 million was attributable to the Office Development Properties, and an increase of \$0.6 million was attributable to the Core Office Portfolio which was partially offset by a decrease of \$0.8 million related to the Office Redevelopment Properties taken out of service in 2003.

### **Income from Continuing Operations**

Income from continuing operations before minority interests decreased \$27.4 million, or 43.3%, to \$35.9 million for the year ended December 31, 2004 compared to \$63.3 million for the year ended December 31, 2003. The decrease was primarily due to the decrease in Net Operating Income from the Office Properties due to the 2003 Peregrine settlement and due to the increase in general and administrative expenses.

**Table of Contents**

Year Ended December 31, 2003 Compared to Year Ended December 31, 2002

The following table reconciles the Company's Net Operating Income by segment to the Company's net income available to common shareholders for the years ended December 31, 2003 and 2002.

	Year Ended		Dollar Change	Percentage Change
	December 31,			
	2003	2002		
	(dollars in thousands)			
Net Operating Income, as defined				
Office Properties	\$ 139,890	\$ 116,001	\$ 23,889	20.6%
Industrial Properties	30,828	29,664	1,164	3.9
<b>Total portfolio</b>	<b>170,718</b>	<b>145,665</b>	<b>25,053</b>	<b>17.2</b>
Reconciliation to Net Income Available to Common Stockholders:				
Net Operating Income, as defined for reportable segments	170,718	145,665	25,053	17.2
Other expenses:				
General and administrative expenses	20,095	12,902	7,193	55.8
Interest expense	33,385	35,380	(1,995)	(5.6)
Depreciation and amortization	54,174	56,634	(2,460)	(4.3)
Interest and other income	196	513	(317)	(61.8)
Income from continuing operations before net gain on dispositions and minority interests	63,260	41,262	21,998	53.3
Net gain on disposition of operating properties(1)		896	(896)	(100.0)
Income from continuing operations before minority interest	63,260	42,158	21,102	50.1
Minority interests	(20,565)	(14,601)	(5,964)	40.8
Income from discontinued operations	6,917	12,755	(5,838)	(45.8)
Net income	49,612	40,312	9,300	23.1
Preferred dividends	(349)		(349)	(100.0)
<b>Net Income available to common stockholders</b>	<b>\$ 49,263</b>	<b>\$ 40,312</b>	<b>\$ 8,951</b>	<b>22.2%</b>

(1) In accordance with SFAS 144 Accounting for the Impairment or Disposal of Long-Lived Assets, the net income and the net gain on disposition of properties sold subsequent to December 31, 2001 are reflected in the consolidated statements of operations as discontinued operations for all periods presented. The net gain on dispositions of operating properties for the year ended December 31, 2002 relates to the disposition of an office property the Company sold in the fourth quarter of 2001. This additional gain had previously been reserved for financial reporting purposes until certain associated litigation was resolved in the second quarter of 2002.

**Table of Contents****Rental Operations**

Management evaluates the operations of its portfolio based on operating property type. The following tables compare the Net Operating Income from continuing operations, for the Office Properties and for the Industrial Properties for the years ended December 31, 2003 and 2002.

**Office Properties**

	Total Office Portfolio				Core Office Portfolio(1)			
	2003	2002	Dollar Change	Percentage Change	2003	2002	Dollar Change	Percentage Change
(dollars in thousands)								
Operating revenues:								
Rental income	143,723	140,500	3,223	2.3%	122,639	125,825	(3,186)	(2.5)%
Tenant reimbursements	16,194	17,359	(1,165)	(6.7)	14,616	14,602	14	0.1
Other property income	23,849	2,583	21,266	823.3	19,581	2,477	17,104	690.5
<b>Total</b>	<b>183,766</b>	<b>160,442</b>	<b>23,324</b>	<b>14.5</b>	<b>156,836</b>	<b>142,904</b>	<b>13,932</b>	<b>9.7</b>
Property and related expenses:								
Property expenses	28,888	25,615	3,273	12.8	26,487	23,102	3,385	14.7
Real estate taxes	12,448	11,727	721	6.1	10,588	10,475	113	1.1
Provision for bad debts	1,244	5,745	(4,501)	(78.3)	142	5,485	(5,343)	(97.4)
Ground leases	1,296	1,354	(58)	(4.3)	1,282	1,334	(52)	(3.9)
<b>Total</b>	<b>43,876</b>	<b>44,441</b>	<b>(565)</b>	<b>(1.3)</b>	<b>38,499</b>	<b>40,396</b>	<b>(1,897)</b>	<b>(4.7)</b>
<b>Net Operating Income</b>	<b>139,890</b>	<b>116,001</b>	<b>23,889</b>	<b>20.6%</b>	<b>118,337</b>	<b>102,508</b>	<b>15,829</b>	<b>15.4%</b>

(1) Stabilized office properties owned at January 1, 2002 and still owned at June 30, 2005.

Total revenues from Office Properties increased \$23.3 million, or 14.5%, to \$183.7 million for the year ended December 31, 2003 compared to \$160.4 million for the year ended December 31, 2002. Rental income from Office Properties increased \$3.2 million, or 2.3%, to \$143.7 million for the year ended December 31, 2003 compared to \$140.5 million for the year ended December 31, 2002. This increase was primarily attributable to an increase of \$10.6 million in rental income generated by the office properties developed and redeveloped by the Company in 2003 and 2002 (the Office Development Properties), offset by a decrease of \$3.2 million, or 2.5% related to the Core Office Portfolio, and a decrease of \$4.2 million in rental income attributable to the office properties that were taken out of service and moved from the Company's stabilized portfolio to the redevelopment portfolio during 2003 (Office Redevelopment Properties). The decrease in the Core Office Portfolio was primarily attributable to a decline in occupancy in this portfolio. Average occupancy in the Core Office Portfolio declined 1.3% to 89.4% for the year ended December 31, 2003 as compared to 90.7% for the year ended December 31, 2002.

Tenant reimbursements from Office Properties decreased \$1.2 million, or 6.7%, to \$16.2 million for the year ended December 31, 2003 compared to \$17.4 million for the year ended December 31, 2002. A decrease of \$1.4 million attributable to the Office Redevelopment Properties was partially offset by an increase of \$0.2 million attributable to the Office Development Properties. Tenant reimbursements

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

generated by the Core Office Portfolio remained consistent at \$14.6 million for the year ended December 31, 2003 compared to the same period in 2002. Other property income from Office Properties increased \$21.3 million, or 823.3%, to \$23.9 million for the year ended December 31, 2003 compared to \$2.6 million for the year ended December 31, 2002. Other property income for the year ended December 31, 2003, included an \$18.0 million lease termination fee related to a settlement with Peregrine Systems, Inc. In accordance with the settlement agreement approved by the bankruptcy court, the Company received a payment of \$18.3 million in 2003 and was scheduled to receive four additional payments of approximately \$750,000 each to be paid annually over the next four years. The future payments were recorded at their net present value which was approximately \$2.6 million. The lease termination fee of \$18.0 represents the \$18.3 million payment plus the \$2.6 million net present value of the future payments, offset

**Table of Contents**

by \$2.9 million in receivables and other costs and obligations associated with the leases. The future payments were reserved for financial reporting purposes at December 31, 2003 through the provision for bad debts. Also during the year ended December 31, 2003, the Company recognized a \$4.3 million net lease termination fee resulting from the early termination of leases at a building in San Diego. The remaining amounts in other property income from Office Properties for both periods consisted primarily of lease termination fees, management fees and tenant late charges.

Total expenses for Office Properties decreased \$0.6 million, or 1.3%, to \$43.9 million for the year ended December 31, 2003 compared to \$44.5 million for the year ended December 31, 2002. Property expenses from Office Properties increased \$3.3 million, or 12.8%, to \$28.9 million for the year ended December 31, 2003 compared to \$25.6 million for the year ended December 31, 2002. This increase was primarily attributable to higher repairs and maintenance in the Core Office Portfolio, which was due to non-recurring expenditures at one complex of buildings. Real estate taxes increased \$0.7 million, or 6.1%, to \$12.4 million for the year ended December 31, 2003 as compared to \$11.7 million for the year ended December 31, 2002. Real estate taxes for the Core Office Portfolio increased \$0.1 million, or 1.1%, for the year ended December 31, 2003 compared to the same period in 2002. Of the remaining increase of \$0.6 million in real estate taxes, an increase of \$1.2 million attributable to the Office Development Properties was partially offset by a decrease of \$0.6 million attributable to the Office Redevelopment Properties. The provision for bad debts decreased \$4.5 million, or 78.3%, for the year ended December 31, 2003 as compared to the year ended December 31, 2002. The decrease was primarily due to a change in the provision related to the Company's leases with Peregrine. For the year ended December 31, 2003, the Company recorded a provision of approximately \$2.6 million related to the future settlement payments to be received from Peregrine, and reversed a provision for bad debts and unbilled deferred rents receivable of approximately \$3.1 million related to the Company's leases with Peregrine as a result of the settlement with Peregrine in July 2003. During 2002, the Company recorded a provision for bad debts and unbilled deferred rents receivable of approximately \$3.8 million specifically related to receivables from Peregrine. The remaining decrease is due to an improvement in the Company's accounts receivable aging and collections of outstanding tenant receivables during 2003. The Company evaluates its reserve for unbilled deferred rent and tenant receivables on a quarterly basis. Ground lease expense decreased \$0.1 million, or 4.3%, for the year ended December 31, 2003 compared to the same period in 2002.

Net Operating Income from Office Properties increased \$23.9 million, or 20.6%, to \$139.9 million for the year ended December 31, 2003 compared to \$116.0 million for the year ended December 31, 2002. An increase of \$15.8 million was attributable to the Core Office Portfolio which was primarily due to the Peregrine lease termination fee. The remaining increase of \$8.1 million was primarily attributable to the Office Development Properties.

**Industrial Properties**

	Total Industrial Portfolio				Core Industrial Portfolio(1)			
	2003	2002	Dollar Change	Percentage Change	2003	2002	Dollar Change	Percentage Change
(dollars in thousands)								
Operating revenues:								
Rental income	\$ 32,102	\$ 32,152	\$ (50)	(0.2)%	\$ 31,469	\$ 31,857	\$ (388)	(1.2)%
Tenant reimbursements	3,471	3,495	(24)	(0.7)	3,440	3,465	(25)	(0.7)
Other property income	149	89	60	67.4	149	89	60	67.4
<b>Total</b>	<b>35,722</b>	<b>35,736</b>	<b>(14)</b>	<b>(0.0)</b>	<b>35,058</b>	<b>35,411</b>	<b>(353)</b>	<b>(1.0)</b>
Property and related expenses:								
Property expenses	2,022	2,392	(370)	(15.5)	1,998	2,392	(394)	(16.5)
Real estate taxes	2,613	2,713	(100)	(3.7)	2,533	2,677	(144)	(5.4)
Provision for bad debts	259	967	(708)	(73.2)	236	964	(728)	(75.5)



Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Total	4,894	6,072	(1,178)	(19.4)	4,767	6,033	(1,266)	(21.0)
Net Operating Income	\$ 30,828	\$ 29,664	\$ 1,164	3.9%	\$ 30,291	\$ 29,378	\$ 913	3.1%

(1) Stabilized industrial properties owned at January 1, 2002 and still owned at June 30, 2005, excluding the building classified as held for sale as of June 30, 2005.

---

**Table of Contents**

Total revenues from Industrial Properties remained consistent at approximately \$35.7 million during the year ended December 31, 2003 compared to the year ended December 31, 2002. Rental income from Industrial Properties decreased \$0.1 million, or 0.2%, to \$32.1 million for the year ended December 31, 2003 compared to \$32.2 million for the year ended December 31, 2002. Rental income generated by the Core Industrial Portfolio decreased \$0.4 million, or 1.2%, for the year ended December 31, 2003 as compared to the year ended December 31, 2002. This decrease was primarily attributable to a decrease in occupancy in this portfolio. Average occupancy decreased 1.3% to 96.2% for the year ended December 31, 2003 compared to 97.5% for the year ended December 31, 2002. The net decrease in rental income from the Core Industrial Portfolio was partially offset by an increase of \$0.3 million from the one property acquired during 2002 ( Industrial Acquisition ).

Tenant reimbursements from Industrial Properties remained consistent at approximately \$3.5 million during the year ended December 31, 2003 compared to the year ended December 31, 2002. Other property income from Industrial Properties increased \$0.1 million for the year ended December 31, 2003 which was attributable to lease termination fees in the Core Industrial Portfolio. Other income for both periods is primarily comprised of lease termination fees and tenant late charges.

Total expenses from Industrial Properties decreased \$1.2 million, or 19.4%, to \$4.9 million for the year ended December 31, 2003 compared to \$6.1 million for the year ended December 31, 2002. Property expenses from Industrial Properties decreased \$0.4 million, or 15.5%, for the year ended December 31, 2003 compared to the year ended December 31, 2002. This decrease was primarily attributable to lower repairs and maintenance costs in the Core Industrial Portfolio for the year ended December 31, 2003 compared to the same period in 2002. Real estate taxes decreased \$0.1 million, or 3.7%, for the year ended December 31, 2003 compared to the year ended December 31, 2002. This decrease was attributable to the refunds received for real estate taxes successfully appealed by the Company in 2003 at buildings in the Core Industrial Portfolio. The provision for bad debts decreased \$0.7 million, or 73.2%, for the year ended December 31, 2003 compared to the same period in 2002. During the year ended December 31, 2003, the Company decreased its reserve for bad debts and unbilled deferred rent specifically related to the Company's watchlist tenants due to improvement in the collection of tenant receivables. The Company evaluates its reserve levels on a quarterly basis.

Net Operating Income, from Industrial Properties increased \$1.2 million, or 3.9%, for the year ended December 31, 2003 compared to the year ended December 31, 2002. Net operating income for the Core Industrial Portfolio increased \$0.9 million, or 3.1%, for the year ended December 31, 2003 compared to the same period in 2002 and an increase of \$0.2 million was generated by the Industrial Acquisition.

**Non-Property Related Income and Expenses**

Interest income decreased \$0.3 million, or 61.8%, to \$0.2 million for the year ended December 31, 2003 compared to \$0.5 million for the year ended December 31, 2002. This decrease was primarily attributable to a general decrease in interest rates.

General and administrative expenses increased \$7.2 million, or 55.8%, to \$20.1 million for the year ended December 31, 2003 compared to \$12.9 million for the year ended December 31, 2002. This increase was primarily due to a \$7.1 million increase in accrued incentive compensation and was driven by a special long-term incentive plan for the Company's executive officers for which the amount payable under the plan is based on the Company's absolute and relative shareholder returns. (See note 15 to the Company's consolidated financial statements for further discussion about the program.) Compensation expense under this program is accounted for using variable plan accounting. The Company estimates the amount to be paid based on the Company's quoted closing stock price at the end of each period, and records compensation expense equal to that portion of the total compensation applicable to the portion of the performance period that has elapsed through the end of the period. The closing price per share for the Company's common stock as of December 31, 2003 was \$32.75 as compared to the initial stock price of \$21.19 at plan inception. The amounts recorded in future periods related to this plan



## **Table of Contents**

will increase or decrease as the Company's quoted price per share of the Company's common stock at the end of the period increases or decreases.

The increase in general and administrative expenses was also due to higher legal, reporting and public company costs incurred in connection with compliance with new requirements imposed by the Sarbanes-Oxley Act of 2002 and the New York Stock Exchange. The increases in general and administrative expenses were partially offset by the reversal of a \$0.5 million reserve in connection with the Peregrine settlement agreement. The Company had initially recorded this reserve in the second quarter of 2002 for costs the Company paid for the fifth and final building that was to be leased to Peregrine. This building was surrendered to the Company in June 2002.

Net interest expense decreased \$2.0 million, or 5.6%, to \$33.4 million for the year ended December 31, 2003 compared to \$35.4 million for the year ended December 31, 2002. Gross interest and loan fee expense, before the effect of capitalized interest and loan fees, decreased \$4.2 million, or 8.6%, to \$45.2 million for the year ended December 31, 2003 from \$49.4 million for the year ended December 31, 2002, due to an overall decrease in the Company's weighted average annual borrowing rates. Throughout 2002, the Company's weighted average interest rate decreased from 6.8% at December 31, 2001 to 5.3% at December 31, 2002. In contrast, the Company's weighted average interest rate remained relatively consistent throughout 2003. The Company's weighted average interest rate was 5.3% at both January 1, 2003 and December 31, 2003. Total capitalized interest and loan fees decreased \$2.2 million, or 15.9% to \$11.8 million for the year ended December 31, 2003 from \$14.0 million for the year ended December 31, 2002, primarily due to lower average balances eligible for capitalization during the year ended December 31, 2003 as compared to December 31, 2002.

Depreciation and amortization decreased \$2.4 million, or 4.3%, to \$54.2 million for the year ended December 31, 2003 compared to \$56.6 million for the year ended December 31, 2002. During the year ended December 31, 2002 the Company recorded accelerated depreciation and amortization charges of approximately \$5.3 million for previously capitalized leasing costs related to the Company's leases with Peregrine. The Company did not record a similar charge in 2003. This decrease was partially offset by an increase attributable to the development properties completed and stabilized since December 31, 2002.

## **Income from Continuing Operations**

Income from continuing operations before net gains on dispositions and minority interests increased \$22.0 million, or 53.3%, to \$63.3 million for the year ended December 31, 2003 compared to \$41.3 million for the year ended December 31, 2002. The increase was primarily due to the increase in Net Operating Income from the Office Properties of \$23.9 million.

**Table of Contents****Building and Lease Information**

The following tables set forth certain information regarding the Company's Office and Industrial Properties at December 31, 2004:

**Occupancy by Segment Type**

<u>Region</u>	<u>Number of Buildings</u>	<u>Square Feet Total</u>	<u>Occupancy</u>
<b>Office Properties:</b>			
Los Angeles	26	2,872,925	91.1%
Orange County	7	387,327	97.4
San Diego	43	3,535,212	97.1
Other	8	878,960	89.7
	<u>84</u>	<u>7,674,424</u>	<u>94.0</u>
<b>Industrial Properties:</b>			
Los Angeles	4	388,805	53.0
Orange County	43	3,918,383	99.4
Other	2	295,417	100.0
	<u>49</u>	<u>4,602,605</u>	<u>95.5</u>
<b>Total portfolio</b>	<b><u>133</u></b>	<b><u>12,277,029</u></b>	<b><u>94.6%</u></b>

**Leasing Activity by Segment Type**

For the year ended December 31, 2004

	<u>Number of Leases(1)</u>		<u>Rentable Square Feet</u>		<u>Changes in Rents(2)</u>	<u>Changes in Cash Rents(3)</u>	<u>Retention Rates(4)</u>	<u>Weighted Average Lease Term (in months)</u>
	<u>New</u>	<u>Renewal</u>	<u>New(1)</u>	<u>Renewal</u>				
Office Properties	66	36	630,505	728,802	(7.9)%	(9.4)%	87.0%	70
Industrial Properties	6	11	186,474	356,083	0.6%	(8.4)%	73.5%	50
<b>Total portfolio</b>	<b><u>72</u></b>	<b><u>47</u></b>	<b><u>816,979</u></b>	<b><u>1,084,885</u></b>	<b><u>(6.9)%</u></b>	<b><u>(9.2)%</u></b>	<b><u>82.0%</u></b>	<b><u>64</u></b>

(1)

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Represents leasing activity for leases commencing during the period shown, including first and second generation space, net of month-to-month leases. Excludes leasing on new construction.

- (2) Calculated as the change between GAAP rents for new/renewed leases and the expiring GAAP rents for the same space. Excludes leases for which the space was vacant longer than one year.
- (3) Calculated as the change between stated rents for new/renewed leases and the expiring stated rents for the same space. Excludes leases for which the space was vacant longer than one year. The change in cash rents for two of the leases was calculated using the leases' stabilized stated rent. The starting rents for these two leases were discounted for the first six months.
- (4) Calculated as the percentage of space either renewed or expanded into by existing tenants at lease expiration.

### **Liquidity and Capital Resources**

#### *Current Sources of Capital and Liquidity*

The Company seeks to create and maintain a capital structure that allows for financial flexibility and diversification of capital resources. The Company's primary source of liquidity to fund distributions, debt service, leasing costs and capital expenditures is net cash from operations. The Company's primary sources of liquidity to fund development and redevelopment costs, potential undeveloped land and property acquisitions,

**Table of Contents**

temporary working capital and unanticipated cash needs are the Company's \$425 million unsecured revolving line of credit, proceeds received from the Company's disposition program and construction loans. As of December 31, 2004 and 2003, the Company's total debt as a percentage of total market capitalization was 33.5% and 38.5%, respectively. As of December 31, 2004 and 2003 the Company's total debt plus preferred equity as a percentage of total market capitalization was 41.9% and 46.6%, respectively.

As of December 31, 2004, the Company had borrowings of \$167 million outstanding under its unsecured revolving line of credit (the Credit Facility) and availability of \$258 million. The Credit Facility bears interest at an annual rate between LIBOR plus 1.00% and LIBOR plus 1.70% (3.50% at December 31, 2004), depending upon the Company's leverage ratio at the time of borrowing, and matures in October 2007 with the option to extend the maturity for one year. The fee for unused funds ranges from an annual rate of 0.20% to 0.30% depending on the Company's leverage ratio. The Company expects to use the Credit Facility to finance development and redevelopment expenditures, to fund potential acquisitions and for other general corporate uses.

The Company also has the ability to issue up to an additional \$187 million of equity securities under a currently effective shelf registration statement.

*Factors That May Influence Future Sources of Capital and Liquidity*

The Company's Credit Facility, unsecured senior notes, and certain other secured debt agreements contain covenants and restrictions requiring the Company to meet certain financial ratios and reporting requirements. Some of the more restrictive covenants include a maximum total debt to total assets ratio, a maximum total secured debt to total assets ratio, minimum debt service coverage and fixed charge coverage ratios, a minimum consolidated tangible net worth and a limit of development activities as compared to total assets. Non-compliance with one or more of the covenants and restrictions could result in the full or partial principal balance of the associated debt becoming immediately due and payable. The Company was in compliance with all its debt covenants at December 31, 2004.

The composition of the Company's aggregate debt balances at December 31, 2004 and 2003 were as follows:

	Percentage of Total Debt		Weighted Average Interest Rate	
	December 31, 2004	December 31, 2003	December 31, 2004	December 31, 2003
Secured vs. unsecured:				
Secured	61.2%	69.1%	5.7%	5.8%
Unsecured	38.8	30.9	5.2	4.2
Fixed-rate vs. variable rate:				
Fixed rate(1)(2)(3)	90.4(5)	72.6	5.7	6.3
Variable rate(4)	9.6%	27.4%	3.5	2.8
Total debt			5.5	5.3
Total debt including loan fees			6.1%	5.9%

(1)

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

At December 31, 2004 and 2003, the Company had an interest-rate swap agreement, which expired in January 2005, to fix LIBOR on \$50 million of its variable rate debt at 4.46%.

- (2) At December 31, 2004 and 2003, the Company had an interest-rate swap agreement, which expires in November 2005, to fix LIBOR on \$50 million of its variable rate debt at 2.57%.
- (3) At December 31, 2004 and 2003, the Company had two interest-rate swap agreements, which expire in December 2006, to fix LIBOR on \$50 million of its variable rate debt at 2.98%.
- (4) At December 31, 2003, the Company had interest-rate cap agreements to cap LIBOR on \$100 million of its variable rate debt at 4.25%. These agreements were terminated in June 2004.
- (5) Excluding the \$50 million interest-rate swap agreement that expired in January 2005, the Company's fixed-rate debt as a percentage of total debt was 84.2% at December 31, 2004.



**Table of Contents**

The percentage of fixed rate debt to total debt at December 31, 2003 does not take into consideration the portion of variable-rate debt capped by the Company's interest-rate cap agreements. Including the effects of the interest-rate cap agreements, the Company had fixed or capped approximately 85.7% of its total outstanding debt at December 31, 2003. The Company did not have any outstanding interest-rate cap agreements as of December 31, 2004.

At December 31, 2004, 28.3% of the Company's total debt, before the effect of hedging instruments, required interest payments based on LIBOR rates. During 2004, one-month LIBOR increased from 1.12% at January 2, 2004 to 2.40% at December 31, 2004. Although the interest payments on 90.4% of the Company's debt are either fixed, or hedged through the employment of interest-rate swap agreements at December 31, 2004, the remaining 9.6% of the Company's debt is exposed to fluctuations of the one-month LIBOR rate. In addition, one of the Company's interest rate swap agreements expired in January 2005. This agreement had a \$50 million notional amount and after its expiration, the Company's fixed rate debt as a percentage of total debt would have been 84.2% at December 31, 2004. The Company cannot provide assurance that it will be able to replace its interest-rate swap agreements as they expire and, therefore, the Company's results of operations could be exposed to rising interest rates in the future.

The following table lists the derivative financial instruments held by the Company as of December 31, 2004 and 2003:

Type of Instrument	Rate	Expiration Date	Notional Amount of Outstanding Instruments at December 31,	
			2004	2003
			(000 s)	
Cap	4.25%	1/2005(1)	\$	\$ 50,000
Cap	4.25%	1/2005(1)		50,000
Swap	4.46%	1/2005	50,000	50,000
Swap	2.57%	11/2005	50,000	50,000
Swap	2.98%	12/2006	25,000	25,000
Swap	2.98%	12/2006	25,000	25,000
			<u>\$ 150,000</u>	<u>\$ 250,000</u>

(1) The interest-rate cap agreements were terminated in June 2004.

Following is the Company's total market capitalization as of December 31, 2004:

Shares/Units at December 31, 2004	Aggregate	
	Principal Amount or \$ Value Equivalent	% of Total Market Capitalization
	(000 s)	

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

<b>Debt:</b>			
Secured debt		\$ 490,441	20.5%
Unsecured senior notes		144,000	6.0
Unsecured line of credit		167,000	7.0
		<u>                    </u>	<u>                    </u>
<b>Total debt</b>		<b>\$ 801,441</b>	<b>33.5</b>
		<u>                    </u>	<u>                    </u>
<b>Equity:</b>			
7.450% Series A Cumulative Redeemable Preferred Units(1)	1,500,000	\$ 75,000	3.1
7.800% Series E Cumulative Redeemable Preferred Stock(2)	1,610,000	40,250	1.7
7.500% Series F Cumulative Redeemable Preferred Stock(2)	3,450,000	86,250	3.6
Common Units Outstanding(3)	3,989,142	170,536	7.1
Common Shares Outstanding(3)	28,548,597	1,220,453	51.0
		<u>                    </u>	<u>                    </u>
<b>Total equity</b>		<b>\$ 1,592,489</b>	<b>66.5</b>
		<u>                    </u>	<u>                    </u>
<b>Total Market Capitalization</b>		<b>\$ 2,393,930</b>	<b>100.0%</b>
		<u>                    </u>	<u>                    </u>

(1) Value based on \$50.00 per share liquidation preference.

(2) Value based on \$25.00 per share liquidation preference.

(3) Value based on closing share price of \$42.75 at December 31, 2004.

**Table of Contents****Contractual Obligations**

The following table provides information with respect to the maturities and scheduled principal repayments of the Company's secured debt, unsecured senior notes and Credit Facility and scheduled interest payments of the Company's fixed-rate debt and interest-rate swap agreements at December 31, 2004 and provides information about the minimum commitments due in connection with the Company's ground lease obligations and capital commitments at December 31, 2004. The table does not reflect available maturity extension options.

	Payment Due by Period				Total
	Less than 1 Year (2005)	1 3 Years (2006-2007)	3 5 Years (2008-2009)	More than 5 Years (After 2009)	
	(in thousands)				
Principal Payments Secured Debt	\$ 49,233	\$ 42,734	\$ 195,701	\$ 202,773	\$ 490,441
Principal Payments Credit Facility(1)		167,000			167,000
Principal Payments Unsecured Senior Notes				144,000	144,000
Interest Payments Fixed-Rate Debt(2)	34,580	64,954	52,789	62,692	215,015
Interest Payments Interest Rate Swaps(2)(3)	2,743	1,444			4,187
Ground Lease Obligations(4)	1,606	3,218	3,207	75,073	83,104
Capital Commitments(5)	13,601				13,601
<b>Total</b>	<b>\$ 101,763</b>	<b>\$ 279,350</b>	<b>\$ 251,697</b>	<b>\$ 484,538</b>	<b>\$ 1,117,348</b>

(1) The Credit Facility has a one-year extension option.

(2) As of December 31, 2004, 90.4% of the Company's debt was contractually fixed or constructively fixed through interest-rate swap agreements. The information in the table above reflects the Company's projected interest rate obligations for these fixed-rate payments based on the contractual interest rates, interest payment dates and scheduled maturity dates. The remaining 9.6% of the Company's debt bears interest at variable rates and the variable interest rate payments are based on LIBOR plus a spread that ranges from 1.00% to 1.70%. In addition, one of the Company's interest rate swap agreements expired in January 2005. This agreement had a \$50 million notional amount and after its expiration, the Company's fixed-rate debt as a percentage of total debt would have been 84.2% at December 31, 2004. The interest payments on the Company's variable-rate debt have not been reported in the table above because management cannot reasonably determine the future interest obligations on its variable-rate debt as management cannot predict what LIBOR rates will be in the future. As of December 31, 2004, one-month LIBOR was 2.40%. See additional information regarding the Company's debt and derivative instruments under Item 7A: Quantitative and Qualitative Disclosures about Market Risk.

(3) Represents the scheduled interest payments for the Company's total outstanding interest-rate swap agreements as of December 31, 2004, based on the contractual interest rates, interest payment dates and maturity dates. The interest payments are reported at the gross amount and do not reflect the variable payment to be received from the counterparty and the offsetting variable interest to be paid on the associated debt. The Company employs derivative instruments for hedging purposes only and does not hold interest-rate swaps for speculative purposes. These cash flow hedges effectively convert a portion of the Company's variable-rate debt to fixed-rate debt. The Company had interest-rate swap agreements with a total notional amount of \$150 million as of December 31, 2004.

(4) The Company has noncancelable ground lease obligations for the SeaTac Office Center in Seattle, Washington expiring in December 2032, with an option to extend the lease for an additional 30 years; and Kilroy Airport Center in Long Beach, California with a lease period for Phases I, II, III and IV expiring in July 2084.

(5) Amounts represent commitments under signed leases and contracts. See further discussion under the caption "Capital Commitments" below.

**Capital Commitments**

As of December 31, 2004, the Company had two development projects and two redevelopment projects that were either in lease-up or under construction. These projects have a total estimated investment of approximately \$111 million. The Company has incurred an aggregate of approximately \$77 million on these projects as of December 31, 2004, and currently projects it could, but is not committed to, spend approximately \$30 million of the remaining \$34 million of presently budgeted development costs during 2005, depending on leasing activity. In addition, the Company had one development project and one redevelopment project that were added to the Company's stabilized portfolio of operating properties in 2003, which had not yet reached stabilized occupancy as of December 31, 2004. Depending on leasing activity, the Company currently projects it could spend

## **Table of Contents**

approximately \$5 million for these projects during 2005. The Company also estimates it could spend an additional \$40 million on other development projects in 2005, depending upon market conditions. See additional information regarding the Company's in-process development and redevelopment portfolio under the caption "Development and Redevelopment Programs" in this report.

As of December 31, 2004, the Company had executed leases that committed the Company to approximately \$13 million in unpaid leasing costs and tenant improvements and the Company had contracts outstanding for approximately \$1 million in capital improvements at December 31, 2004. In addition, for 2005, the Company plans to spend approximately \$16 million to \$18 million in capital improvements, tenant improvements, and leasing costs for properties within the Company's stabilized portfolio, depending on leasing activity. Capital expenditures may fluctuate in any given period subject to the nature, extent and timing of improvements required to maintain the Company's properties. Tenant improvements and leasing costs may also fluctuate in any given period depending upon factors such as the type of property, the term of the lease, the type of lease, the involvement of external leasing agents and overall market conditions.

## **Other Liquidity Needs**

The Company is required to distribute 90% of its REIT taxable income (excluding capital gains) on an annual basis in order to qualify as a REIT for federal income tax purposes. Accordingly, the Company intends to continue to make, but has not contractually bound itself to make, regular quarterly distributions to common stockholders and common unitholders from cash flow from operating activities. All such distributions are at the discretion of the Board of Directors. The Company may be required to use borrowings under the Credit Facility, if necessary, to meet REIT distribution requirements and maintain its REIT status. The Company has historically distributed amounts in excess of its taxable income resulting in a return of capital to its stockholders, and currently has the ability to not increase its distributions to meet its REIT requirements for 2005. The Company considers market factors and Company performance in addition to REIT requirements in determining its distribution levels. Amounts accumulated for distribution to stockholders are invested primarily in interest-bearing accounts and short-term interest-bearing securities, which are consistent with the Company's intention to maintain its qualification as a REIT. Such investments may include, for example, obligations of the Government National Mortgage Association, other governmental agency securities, certificates of deposit and interest-bearing bank deposits. On January 18, 2005, the Company paid a regular quarterly cash dividend of \$0.495 per common share to stockholders of record on December 31, 2004. This dividend is equivalent to an annual rate of \$1.98 per share. In addition, the Company is required to make quarterly distributions to its Series A Preferred Unitholders and Series E and Series F Preferred Stockholders, which in aggregate total approximately \$15 million of annualized preferred dividends and distributions.

The Company's Board of Directors has approved a share repurchase program, pursuant to which the Company is authorized to repurchase up to an aggregate of four million shares of its outstanding common stock. An aggregate of 1,227,500 shares currently remain eligible for repurchase under this program. The Company may opt to repurchase shares of its common stock in the future depending upon market conditions. The Company did not repurchase shares of common stock under this program during the year ended December 31, 2004.

The Company believes that it will have sufficient capital resources to satisfy its liquidity needs over the next twelve-month period. The Company expects to meet its short-term liquidity needs, which may include principal repayments of its debt obligations, capital expenditures and distributions to common and preferred stockholders and unitholders, through retained cash flow from operations and borrowings under the Credit Facility.

The Company expects to meet its long-term liquidity requirements, which may include property and undeveloped land acquisitions and additional future development and redevelopment activity, through retained cash flow, borrowings under the Credit Facility, additional long-term secured and unsecured borrowings, proceeds from the disposition of non-strategic assets, issuance of common or preferred units of the Operating Partnership, and the potential issuance of debt or equity securities of the Company. The Company does not intend



**Table of Contents**

to reserve funds to retire existing debt upon maturity. The Company presently expects to refinance such debt at maturity or retire such debt through the issuance of equity securities, as market conditions permit.

**Historical Recurring Capital Expenditures, Tenant Improvements and Leasing Costs**

The following tables set forth the capital expenditures, tenant improvements and leasing costs, excluding expenditures that are recoverable from tenants, for renewed and re-tenanted space within the Company's stabilized portfolio for the three years ended December 31, 2004 on a per square foot basis.

	Year Ended December 31,		
	2004	2003	2002
<b>Office Properties:</b>			
Capital Expenditures:			
Capital expenditures per square foot	\$ 0.43	\$ 0.48	\$ 0.06
Tenant Improvement and Leasing Costs(1):			
Replacement tenant square feet	352,208	736,638	296,484
Tenant improvements per square foot leased	\$ 21.01	\$ 16.21	\$ 6.85
Leasing commissions per square foot leased	\$ 7.38	\$ 7.31	\$ 7.43
Total per square foot	\$ 28.39	\$ 23.52	\$ 14.28
Renewal tenant square feet	728,802	276,689	244,366
Tenant improvements per square foot leased	\$ 9.71	\$ 2.77	\$ 4.69
Leasing commissions per square foot leased	\$ 4.67	\$ 5.19	\$ 2.20
Total per square foot	\$ 14.38	\$ 7.96	\$ 6.89
Total per square foot per year	\$ 7.33	\$ 6.09	\$ 3.71
Average lease term (in years)	5.8	5.2	5.7
<b>Industrial Properties:</b>			
Capital Expenditures:			
Capital expenditures per square foot	\$ 0.04	\$ 0.02	\$ 0.12
Tenant Improvement and Leasing Costs(1):			
Replacement tenant square feet	186,474	142,460	388,883
Tenant improvements per square foot leased	\$ 9.22	\$ 5.35	\$ 4.61
Leasing commissions per square foot leased	\$ 2.54	\$ 1.83	\$ 1.95
Total per square foot	\$ 11.77	\$ 7.18	\$ 6.56
Renewal tenant square feet	356,083	234,699	180,555
Tenant improvements per square foot leased	\$ 1.15	\$ 0.21	\$ 1.11
Leasing commissions per square foot leased	\$ 0.38	\$ 0.05	\$ 0.72
Total per square foot	\$ 1.53	\$ 0.26	\$ 1.83
Total per square foot per year	\$ 3.19	\$ 1.62	\$ 1.27
Average lease term (in years)	4.2	4.6	6.6

(1) Includes only tenants with lease terms of 12 months or longer. Excludes leases for amenity, parking, retail and month-to-month tenants.

Capital expenditures may fluctuate in any given period subject to the nature, extent, and timing of improvements required to be made to the Properties. The Company anticipates this level of capital expenditures will continue during 2005 for various improvements at other properties. The Company believes that all of its Office and Industrial Properties are well maintained and do not require significant capital improvements.

Tenant improvements and leasing costs may also fluctuate in any given year depending upon factors such as the property, the term of the lease, the type of lease, the involvement of external leasing agents and overall market conditions. During 2004, as dictated by market demand, the Company leased space within some of its more challenging markets at an increased tenant improvement and leasing cost per square foot. The Company anticipates that this trend will continue in 2005.



## **Table of Contents**

### **Off-Balance Sheet Arrangements**

As of December 31, 2004, the Company does not have any off-balance sheet transactions, arrangements or obligations, including contingent obligations.

### **Historical Cash Flows**

The principal sources of funding for development, redevelopment, acquisitions and capital expenditures are cash flow from operating activities, the Credit Facility, secured and unsecured debt financing and proceeds from the Company's dispositions. The Company's net cash provided by operating activities decreased \$7.0 million, or 6.0% to \$110.0 million for the year ended December 31, 2004 compared to \$117.0 million for the year ended December 31, 2003. The decrease is primarily attributable to a lease termination fee payment of \$18.3 million received in connection with the Peregrine settlement agreement in the third quarter of 2003. This decrease is partially offset by an increase in average occupancy. For the year ended December 31, 2004, average occupancy was 92.3% as compared to 91.2% for the year ended December 31, 2003.

Net cash used in investing activities increased \$52.7 million, or 87.6% to \$112.8 million for the year ended December 31, 2004 as compared to \$60.1 million for the year ended December 31, 2003. The increase is primarily attributable to the Company's acquisition of an office property and undeveloped land in December 2004 for a net cash payment of approximately \$95.5 million. The increase was partially offset by a decrease in development spending. The Company scaled back its development activity during the last two years as a result of the economic environment and the related impact on leasing. In July 2004, the Company commenced construction on the third phase of a development project that will include two office buildings. As a result, development spending is likely to increase during 2005. See additional information regarding the Company's development programs and anticipated development spending under the captions "Factors That May Influence Future Results of Operations - Development and redevelopment programs" and "Capital Commitments."

Net cash used in financing activities decreased \$60.5 million, or 96.4% to \$2.3 million for the year ended December 31, 2004 compared to \$62.8 million for the year ended December 31, 2003. The decrease was primarily attributable to a \$72.4 million increase in net borrowing activity and capital raised from the issuance of preferred stock in 2004 as compared to 2003. The increase in borrowing activity was mainly due to the Company's property acquisition during the fourth quarter of 2004.

### **Non-GAAP Supplemental Financial Measure: Funds From Operations**

Management believes that FFO is a useful supplemental measure of the Company's operating performance. The Company computes FFO in accordance with the White Paper on FFO approved by the Board of Governors NAREIT. The White Paper defines FFO as net income or loss computed in accordance with GAAP, excluding extraordinary items, as defined by GAAP, and gains and losses from sales of depreciable operating property, plus real estate related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets), and after adjustment for unconsolidated partnerships and joint ventures. Other REITs may use different methodologies for calculating FFO, and accordingly, the Company's FFO may not be comparable to other REITs.

Because FFO excludes depreciation and amortization, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities, general and administrative expenses and interest costs, providing a perspective not immediately apparent

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

from net income. In addition, management believes that FFO provides useful information to the investment community about the Company's financial performance when compared to other REITs since FFO is generally recognized as the industry standard for reporting the operations of REITs.

**Table of Contents**

However, FFO should not be viewed as an alternative measure of the Company's operating performance since it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, which are significant economic costs and could materially impact the Company's results from operations.

The following table presents the Company's Funds from Operations, by quarter, for the years ended December 31, 2004, 2003, 2002, 2001 and 2000:

	<b>2004 Quarter Ended</b>			
	<b>December 31,</b>	<b>September 30,</b>	<b>June 30,</b>	<b>March 31,</b>
	(in thousands)			
Net income available for common stockholders	\$ 2,191	\$ 10,357	\$ 7,854	\$ 5,984
Adjustments:				
Minority interest in earnings of Operating Partnership	284	1,381	1,138	986
Depreciation and amortization of real estate assets	14,885	14,659	14,329	13,986
Net (gain) loss on dispositions of operating properties		(6,212)	64	
<b>Funds From Operations(1)</b>	<b>\$ 17,360</b>	<b>\$ 20,185</b>	<b>\$ 23,385</b>	<b>\$ 20,956</b>

	<b>2003 Quarter Ended</b>			
	<b>December 31,</b>	<b>September 30,</b>	<b>June 30,</b>	<b>March 31,</b>
	(in thousands)			
Net income available for common stockholders	\$ 4,938	\$ 20,039	\$ 13,360	\$ 10,929
Adjustments:				
Minority interest in earnings of Operating Partnership	711	3,059	2,056	1,686
Depreciation and amortization of real estate assets	14,548	14,327	13,167	13,705
Net loss (gain) on dispositions of operating properties		48	(3,690)	
<b>Funds From Operations(1)</b>	<b>\$ 20,197</b>	<b>\$ 37,473</b>	<b>\$ 24,893</b>	<b>\$ 26,320</b>

	<b>2002 Quarter Ended</b>			
	<b>December 31,</b>	<b>September 30,</b>	<b>June 30,</b>	<b>March 31,</b>
	(in thousands)			
Net income available for common stockholders	\$ 13,965	\$ 7,885	\$ 4,957	\$ 13,507
Adjustments:				
Minority interest in earnings of Operating Partnership	2,094	1,239	986	1,510
Depreciation and amortization of real estate assets	14,303	14,516	18,311	12,136
Net gain on dispositions of operating properties	(6,100)	(470)	(896)	
<b>Funds From Operations(1)</b>	<b>\$ 24,262</b>	<b>\$ 23,170</b>	<b>\$ 23,358</b>	<b>\$ 27,153</b>

---

(1) Reported amounts are attributable to common shareholders and common unitholders.

**Table of Contents**

	2001 Quarter Ended			
	December 31,	September 30,	June 30,	March 31,
	(in thousands)			
Net income available for common stockholders	\$ 7,625	\$ 9,283	\$ 15,097	\$ 6,426
Adjustments:				
Minority interest in earnings of Operating Partnership	834	1,027	1,796	845
Depreciation and amortization of real estate assets	12,634	12,123	12,030	12,970
Net gain on dispositions of operating properties	(707)	(2,468)	(1,234)	(305)
Cumulative effect on change in accounting principle				1,392
Non-cash amortization of restricted stock grants(2)	547	547	548	548
<b>Funds From Operations(1)</b>	<b>\$ 20,933</b>	<b>\$ 20,512</b>	<b>\$ 28,237</b>	<b>\$ 21,876</b>

	2000 Quarter Ended			
	December 31,	September 30,	June 30,	March 31,
	(in thousands)			
Net income available for common stockholders	\$ 8,786	\$ 15,679	\$ 12,804	\$ 9,578
Adjustments:				
Minority interest in earnings of Operating Partnership	1,241	2,227	1,843	1,372
Depreciation and amortization of real estate assets	11,037	9,941	9,645	9,323
Net (gain) loss on dispositions of operating properties		(7,288)	(4,273)	305
Non-cash amortization of restricted stock grants(2)	508	508	134	102
<b>Funds From Operations(1)</b>	<b>\$ 21,572</b>	<b>\$ 21,067</b>	<b>\$ 20,153</b>	<b>\$ 20,680</b>

(1) Reported amounts are attributable to common stockholders and common unitholders.

(2) Commencing January 1, 2002 non-cash amortization of restricted stock grants is not added back to calculate FFO.

**Inflation**

The majority of the Company's leases require tenants to pay most operating expenses, including real estate taxes, utilities, insurance, and increases in common area maintenance expenses. The effect of such provisions is to reduce the Company's exposure to increases in costs and operating expenses resulting from inflation.

**New Accounting Pronouncements**

In April 2004, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position FAS 129-1, Disclosure Requirements under FASB Statement No. 129, Disclosure of Information about Capital Structure, Relating to Contingently Convertible Financial Instruments ( FASB FAS

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

129-1 ). FSP FAS 129-1 provides guidance on disclosures of contingently convertible financial instruments, including those containing contingent conversion requirements that have not been met and are not otherwise required to be included in the calculation of diluted earnings per share. The statement was effective immediately, and applies to all existing and newly created securities. The adoption of this statement did not have a material effect on the Company's results of operations or financial condition.

In December 2004, the FASB issued Statement 123 (revised), Share-Based Payment ( FAS 123(R) ). FAS 123 (R) requires that all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. The new standard will be effective in the first reporting period ending after June 15, 2005. The adoption of this statement is not expected to have a material effect on the Company's results of operations or financial condition.

---

**Table of Contents**

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

See the index included at Item 15. Exhibits, Financial Statement Schedules.

**ITEM 9A. CONTROLS AND PROCEDURES**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its reports under the Securities Exchange Act of 1934 is processed, recorded, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any system of controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Subsequent to the filing of the original Form 10-K for the fiscal year ended December 31, 2004, management discovered an error in the computation of income from continuing operations per common share included within the consolidated statements of operations and determined that the error required the restatement of per share amounts for income from continuing operations, basic and diluted, for the fiscal years ended December 31, 2004 and 2003. The Company incorrectly calculated the per share results of income from continuing operations, basic and diluted, by not deducting the impact of dividends paid and accrued to its preferred stockholders. In accordance with Statement of Financial Accounting Standards No. 128, Earnings per Share, the Company should have presented income from continuing operations per share net of preferred dividends paid and accrued to its preferred stockholders. Also subsequent to the filing of the original Form 10-K for the year ended December 31, 2004, the Company's management concluded that it had been incorrectly classifying two items on the consolidated statements of cash flows. First, distributions to cumulative redeemable preferred unitholders were included in the Company's consolidated statements of cash flows as an operating activity when, in accordance with Statement of Financial Accounting Standards No. 95 Statement of Cash Flows, distributions paid to cumulative redeemable preferred unitholders should have been classified as a financing activity. Second, capital expenditures for operating properties, development and redevelopment projects and undeveloped land were reflected on an accrual basis of accounting rather than the cash paid for such expenditures in investing activities in the consolidated statements of cash flows. The adjustment to reflect these expenditures on a cash basis in investing activities for each period is offset by an adjustment for the same amount in cash flows from operating activities to appropriately reflect the associated increases and decreases in accounts payable, accrued expenses and other liabilities.

These required restatements caused management to conclude that the Company had a material weakness in its internal control over financial reporting because the controls over the initial analysis of the accounting guidance did not identify the impact of significant new corporate transactions on a per share disclosure required on the consolidated statements of operations, or the appropriate classification of two specific items on the consolidated statements of cash flows.

As required by SEC Rule 13a-15(b), the Company carried out an evaluation, under the supervision and with the participation of management including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures as of the end of the period covered by this report, which included consideration of the required restatements. Based on the foregoing, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were not effective as of the end of the period covered by this report.

In light of this conclusion, the Company performed additional technical review and analysis procedures to ensure its consolidated financial statements are prepared in accordance with generally accepted accounting principles. Accordingly, management believes that the financial

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

statements included in this report fairly present in all material respects our financial condition, results of operations and cash flows for the periods presented.



## **Table of Contents**

### *Changes in Internal Control Over Financial Reporting*

Management had previously concluded that the Company's disclosure controls and procedures were effective as of December 31, 2004 and reported that there was no change in the Company's internal control over financial reporting that occurred during the quarter ended December 31, 2004 that materially affected, or was reasonably likely to materially affect, the internal control over financial reporting. However, in connection with the restatements of the Company's consolidated financial statements for the fiscal years ended December 31, 2004, 2003 and 2002, as fully described in Note 27 of this Annual Report on Form 10-K/A for the fiscal year ended December 31, 2004, management determined that the material weakness described above existed as of December 31, 2004 and has, as a result, effected changes to the Company's internal control over financial reporting subsequent to the period covered by this report, that have materially affected the Company's internal control over financial reporting. The Company has implemented procedures to more formally document and review the technical analysis of all relevant accounting literature that is performed to evaluate the accounting treatment and presentation and disclosure requirements for significant and/or non-routine transactions. This review will be performed both when a transaction is completed for the first time and when a similar repeat transaction is completed, if it is significant. Management believes these enhanced procedures provide additional internal control over financial reporting and improve the ability of management to identify any potential accounting implications prior to and during the comprehensive review of the Company's consolidated financial statements. In addition, the Company has implemented a more comprehensive review of the consolidated statements of cash flows. Management believes these changes remediated the material weakness discussed above.

### **Management's Report on Internal Control Over Financial Reporting (as restated)**

Internal control over financial reporting is a process designed by, or under the supervision of, the Chief Executive Officer and Chief Financial Officer and effected by the board of directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on the consolidated financial statements.

In their report dated March 1, 2005, management had concluded that the Company's internal control over financial reporting was effective as of December 31, 2004. Management subsequently revised its assessment due to the identification of a material weakness, described in the following paragraph, which resulted in the consolidated financial statement restatements described in more detail above.

Management is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is supported by written policies and procedures and by an appropriate segregation of responsibilities and duties. The Company has used the criteria set forth in the *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess its internal control over financial reporting, considering the restatement of per share amounts for income from continuing operations, basic and diluted, and the restatement of the consolidated statements of cash flows described above. Based on the foregoing, management concluded that the Company's internal control over financial reporting was not effective as of December 31, 2004, because the controls over the initial analysis of the accounting guidance did not identify the impact of significant new corporate transactions on a per share disclosure required on the consolidated statements of operations or the appropriate classification of two specific items on the consolidated statements of cash flows. Specifically, the

**Table of Contents**

Company did not identify the impact of the issuance of preferred stock and the resultant payment of preferred dividends on the technical calculation of income from continuing operations per share included within its consolidated statements of operations. As a result of this material weakness, the Company incorrectly calculated the per share results of income from continuing operations, basic and diluted, by not deducting the impact of dividends paid and accrued to its preferred stockholders. In accordance with Statement of Financial Accounting Standards No. 128, Earnings per Share, the Company should have reduced the amount of income from continuing operations per share by the amount of preferred dividends paid and accrued to its preferred stockholders. In addition, the Company incorrectly classified two items on the consolidated statements of cash flows. First, the distributions to cumulative redeemable preferred unitholders were included in the Company's consolidated statements of cash flows as an operating activity when, in accordance with Statement of Financial Accounting Standards No. 95 Statement of Cash Flows, distributions paid to cumulative redeemable preferred unitholders should have been classified as a financing activity. Second, the capital expenditures for operating properties, development and redevelopment projects and undeveloped land were reflected on an accrual basis of accounting rather than cash paid for such expenditures in investing activities in the consolidated statements of cash flows. The adjustment to reflect these expenditures on a cash basis in investing activities for each period is offset by an adjustment for the same amount in cash flows from operating activities to appropriately reflect the associated increases and decreases in accounts payable, accrued expenses and other liabilities. Deloitte & Touche LLP, the Company's independent registered public accounting firm, has audited the Company's financial statements and has issued a report on management's restated assessment of internal control over financial reporting.

August 15, 2005

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of Kilroy Realty Corporation:

We have audited management's assessment, included within this Form 10-K/A of Kilroy Realty Corporation for the year ended December 31, 2004 at Item 9A under the heading "Management's Report on Internal Control over Financial Reporting (as restated)", that Kilroy Realty Corporation (the "Company") did not maintain effective internal control over financial reporting as of December 31, 2004, because of the effect of the material weakness identified in management's assessment based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our report dated March 1, 2005, we expressed an unqualified opinion on management's assessment that the Company maintained effective internal control over financial reporting and an unqualified opinion on the effectiveness of internal control over financial reporting. As described in the following paragraph, the Company subsequently identified material misstatements in its 2004 annual financial statements and 2004 interim financial statements, which caused such financial statements to be restated. Management subsequently revised its assessment due to the identification of a material weakness, described in the following paragraph, which resulted in the financial statement restatements. Accordingly, our opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2004 expressed herein is different from that expressed in our previous report.

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. The following material weakness has been identified and included in management's restated assessment:

**Table of Contents**

the Company's controls over the initial analysis of accounting guidance did not identify the impact of significant new corporate transactions on a per share disclosure required on the consolidated statements of operations and the appropriate classification of distributions to cumulative redeemable preferred unitholders and a portion of the expenditures for operating properties, development and redevelopment projects and undeveloped land in the consolidated statements of cash flows. This material weakness resulted in the restatement of the Company's previously issued annual financial statements as described more fully in Note 27 to the consolidated financial statements. This material weakness was considered in determining the nature, timing, and extent of audit tests applied in our audit of the consolidated financial statements as of and for the year ended December 31, 2004 (as restated), of the Company and this report does not affect our report on such restated financial statements.

In our opinion, management's restated assessment that the Company did not maintain effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, because of the effect of the material weakness described above on the achievement of the objectives of the control criteria, the Company has not maintained effective internal control over financial reporting as of December 31, 2004, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2004 and the related consolidated statements of operations, stockholders' equity, and cash flows for the year ended December 31, 2004 (as restated) and the related financial statement schedule as of and for the year ended December 31, 2004 of the Company and our report dated March 1, 2005 (August 15, 2005 as to the effects of the restatements described in Note 27 and discontinued operations described in Note 28) expressed an unqualified opinion on those consolidated financial statements and financial statement schedule.

/s/ DELOITTE & TOUCHE LLP

Los Angeles, California

March 1, 2005

(August 15, 2005, as to the effects of the material weakness described in Management's Report on Internal Control Over Financial Reporting (as restated))

**Table of Contents****PART IV****ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**(a)(1) and (2) *Financial Statements and Schedules*

The following consolidated financial information is included as a separate section of this annual report on Form 10-K:

<u>Report of Independent Registered Public Accounting Firm</u>	F-2
<u>Consolidated Balance Sheets as of December 31, 2004 and 2003</u>	F-3
<u>Consolidated Statements of Operations for the Years ended December 31, 2004 (As Restated, see Note 27), 2003 (As Restated, see Note 27) and 2002</u>	F-4
<u>Consolidated Statements of Stockholders' Equity for the Years ended December 31, 2004, 2003 and 2002</u>	F-5
<u>Consolidated Statements of Cash Flows for the Years ended December 31, 2004 (As Restated, see Note 27), 2003 (As Restated, see Note 27) and 2002 (As Restated, see Note 27)</u>	F-6
<u>Notes to Consolidated Financial Statements</u>	F-7
<u>Schedule II Valuation and Qualifying Accounts</u>	F-44

All other schedules are omitted since the required information is not present in amounts sufficient to require submission of the schedule or because the information required is included in the financial statements and notes thereto.

(3) *Exhibits*

<u>Exhibit Number</u>	<u>Description</u>
3(i).1	Articles of Amendment and Restatement of the Registrant (1)
3(i).2	Articles Supplementary of the Registrant designating its 7.45% Series A Cumulative Redeemable Preferred Stock (2)
3(i).3	Articles Supplementary of the Registrant designating its Series B Junior Participating Preferred Stock (3)
3(i).4	Articles Supplementary of the Registrant designating its 9.250% Series D Cumulative Redeemable Preferred Stock (4)(5)
3(i).5	Articles Supplementary of the Registrant designating an additional 120,000 shares of its 9.250% Series D Cumulative Redeemable Preferred Stock (4)
3(i).6	Articles Supplementary of the Registrant designating its 7.80% Series E Cumulative Redeemable Preferred Stock (6)
3(i).7	Articles Supplementary of the Registrant designating its 7.50% Series F Cumulative Redeemable Preferred Stock (7)
3(ii).1	Amended and Restated Bylaws of the Registrant (1)
4.1	Form of Certificate for Common Stock of the Registrant (1)

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

- 4.2 Registration Rights Agreement dated January 31, 1997(1)
- 4.3 Registration Rights Agreement dated February 6, 1998 (8)
- 4.4 Second Amended and Restated Registration Rights Agreement dated as of March 5, 2004 (2)
- 4.5 Registration Rights Agreement dated as of October 31, 1997 (9)

**Table of Contents**

<b>Exhibit Number</b>	<b>Description</b>
4.6	Rights Agreement dated as of October 2, 1998 between Kilroy Realty Corporation and ChaseMellon Shareholder Services, L.L.C., as Rights Agent, which includes the form of Articles Supplementary of the Series B Junior Participating Preferred Stock of Kilroy Realty Corporation as Exhibit A, the form of Right Certificate as Exhibit B and the Summary of Rights to Purchase Preferred Shares as Exhibit C (10)
4.7	Registration Rights Agreement dated as of October 6, 2000 (11)
4.8	The Company is party to agreements in connection with long-term debt obligations, none of which individually exceeds ten percent of the total assets of the Company on a consolidated basis. Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, the Company agrees to furnish copies of these agreements to the Commission upon request
4.9	Note and Guarantee Agreement dated August 4, 2004 by and between Kilroy Realty, L.P. and Kilroy Realty Corporation and the purchasers whose names appear in the acceptance form at the end of the Note and Guarantee Agreement (12)
4.10	Form of 5.72% Series A Guaranteed Senior Note due 2010 (12)
4.11	Form of 6.45% Series B Guaranteed Senior Note due 2014 (12)
10.1	Fifth Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P. dated as of March 5, 2004 (2)
10.2	First Amendment to Fifth Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P., dated as of December 7, 2004 (13)
10.3	Omnibus Agreement dated as of October 30, 1996 by and among Kilroy Realty, L.P. and the parties named therein (1)
10.4	Supplemental Representations, Warranties and Indemnity Agreement by and among Kilroy Realty, L.P. and the parties named therein (1)
10.5	Pledge Agreement by and among Kilroy Realty, L.P., John B. Kilroy, Sr., John B. Kilroy, Jr. and Kilroy Industries (1)
10.6	1997 Stock Option and Incentive Plan of the Registrant and Kilroy Realty, L.P. (1)
10.7	Form of Indemnity Agreement of the Registrant and Kilroy Realty, L.P. with certain officers and directors (1)
10.8	Lease Agreement dated January 24, 1989 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase I (14)
10.9	First Amendment to Lease Agreement dated December 28, 1990 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase I (14)
10.10	Lease Agreement dated July 17, 1985 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase III (15)
10.11	Lease Agreement dated April 21, 1988 by and between Kilroy Long Beach Associates and the Board of Water Commissioners of the City of Long Beach, acting for and on behalf of the City of Long Beach, for Long Beach Phase IV (15)
10.12	Lease Agreement dated December 30, 1988 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase II (15)
10.13	First Amendment to Lease dated January 24 1989 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase III (15)
10.14	Second Amendment to Lease Agreement dated December 28, 1990 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase III (15)
10.15	First Amendment to Lease Agreement dated December 28, 1990 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase II (15)



**Table of Contents**

<b><u>Exhibit Number</u></b>	<b><u>Description</u></b>
10.16	Third Amendment to Lease Agreement dated October 10, 1994 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase III (15)
10.17	Development Agreement by and between Kilroy Long Beach Associates and the City of Long Beach (15)
10.18	Amendment No. 1 to Development Agreement by and between Kilroy Long Beach Associates and the City of Long Beach (15)
10.19	Ground Lease by and between Frederick Boysen and Ted Boysen and Kilroy Industries dated May 15, 1969 for SeaTac Office Center (14)
10.20	Amendment No. 1 to Ground Lease and Grant of Easement dated April 27, 1973 among Frederick Boysen and Dorothy Boysen, Ted Boysen and Rose Boysen and Sea/Tac Properties (14)
10.21	Amendment No. 2 to Ground Lease and Grant of Easement dated May 17, 1977 among Frederick Boysen and Dorothy Boysen, Ted Boysen and Rose Boysen and Sea/Tac Properties (14)
10.22	Airspace lease dated July 10, 1980 by and among the Washington State Department of Transportation, as lessor, and Sea/Tac Properties, Ltd. and Kilroy Industries, as lessee (14)
10.23	Memorandum of Lease dated April 1, 1980 by and among Bow Lake, Inc., as lessor, and Kilroy Industries and Sea/Tac Properties, Ltd., as lessees for Sea/Tac Office Center (14)
10.24	Amendment No. 1 to Ground Lease dated September 17, 1990 between Bow Lake, Inc., as lessor, and Sea/Tac Properties, Ltd., as lessee (14)
10.25	Amendment No. 2 to Ground Lease dated March 21, 1991 between Bow Lake, Inc., as lessor, and Sea/Tac Properties, Ltd., as lessee (14)
10.26	Property Management Agreement between Kilroy Realty Finance Partnership, L.P. and Kilroy Realty, L.P. (16)
10.27	Form of Environmental Indemnity Agreement (16)
10.28	Option Agreement by and between Kilroy Realty, L.P. and Kilroy Airport Imperial Co. (17)
10.29	Option Agreement by and between Kilroy Realty, L.P. and Kilroy Calabasas Associates (17)
10.30	Employment Agreement between the Registrant and John B. Kilroy, Jr. (17)
10.31	Amended and Restated Employment Agreement between the Registrant and Richard E. Moran Jr. (17)
10.32	Employment Agreement between the Registrant and Jeffrey C. Hawken (18)
10.33	Noncompetition Agreement by and between the Registrant and John B. Kilroy, Sr. (1)
10.34	Noncompetition Agreement by and between the Registrant and John B. Kilroy, Jr. (1)
10.35	License Agreement by and among the Registrant and the other persons named therein (17)
10.36	Purchase and Sale Agreement and Joint Escrow Instructions dated April 30, 1997 by and between Mission Land Company, Mission-Vacaville, L.P. and Kilroy Realty, L.P. (18)
10.37	Agreement of Purchase and Sale and Joint Escrow Instructions dated April 30, 1997 by and between Camarillo Partners and Kilroy Realty, L.P. (18)
10.38	Purchase and Sale Agreement and Escrow Instructions dated May 5, 1997 by and between Kilroy Realty L.P. and Pullman Carnegie Associates (19)
10.39	Amendment to Purchase and Sale Agreement and Escrow Instructions dated June 27, 1997 by and between Pullman Carnegie Associates and Kilroy Realty, L.P. (20)
10.40	Purchase and Sale Agreement, Contribution Agreement and Joint Escrow Instructions dated May 12, 1997 by and between Shidler West Acquisition Company, LLC and Kilroy Realty, L.P. (20)

**Table of Contents**

<b>Exhibit Number</b>	<b>Description</b>
10.41	First Amendment to Purchase and Sale Agreement, Contribution Agreement and Joint Escrow Instructions dated June 6, 1997 by and between Shidler West Acquisition Company, L.L.C. and Kilroy Realty, L.P. (20)
10.42	Second Amendment to Purchase and Sale Agreement, Contribution Agreement and Joint Escrow Instructions dated June 12, 1997 by and between Shidler West Acquisition Company, LLC and Kilroy Realty, L.P. (20)
10.43	Agreement of Purchase and Sale and Joint Escrow Instructions dated June 12, 1997 by and between Mazda Motor of America, Inc. and Kilroy Realty, L.P. (19)
10.44	First Amendment to Agreement of Purchase and Sale and Joint Escrow Instructions dated June 30, 1997 by and between Mazda Motor of America, Inc. and Kilroy Realty, L.P. (19)
10.45	Agreement for Purchase and Sale of 2100 Colorado Avenue, Santa Monica, California dated June 16, 1997 by and between Santa Monica Number Seven Associates L.P. and Kilroy Realty, L.P. (19)
10.46	Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners (21)
10.47	First Amendment to Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated August 22, 1997 (21)
10.48	Second Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 5, 1997 (21)
10.49	Third Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 19, 1997 (21)
10.50	Fourth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 22, 1997 (21)
10.51	Fifth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 23, 1997 (21)
10.52	Sixth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1998 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 25, 1997 (21)
10.53	Seventh Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 29, 1997 (21)
10.54	Eighth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated October 2, 1997 (21)
10.55	Ninth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated October 24, 1997 (21)
10.56	Contribution Agreement dated October 21, 1997 by and between Kilroy Realty, L.P. and Kilroy Realty Corporation and The Allen Group and the Allens (22)
10.57	Purchase and Sale Agreement and Escrow Instructions dated December 11, 1997 by and between Kilroy Realty, L.P. and Swede-Cal Properties, Inc., Viking Investors of Southern California and Viking Investors of Southern California II (23)
10.58	Amendment to the Contribution Agreement dated October 14, 1998 by and between Kilroy Realty, L.P. and Kilroy Realty Corporation and The Allen Group and the Allens dated October 21, 1997 (24)
10.59	Employment Agreement between the Registrant and Tyler H. Rose (25)

**Table of Contents**

<b>Exhibit Number</b>	<b>Description</b>
10.60	Secured Promissory Notes and Deeds of Trusts Aggregating \$80.0 Million Payable to Metropolitan Life Insurance Company dated January 10, 2002 (25)
10.61	Secured Promissory Notes and Deeds of Trust Aggregating \$115 million payable to Teachers Insurance and Annuity Association of America (26)
10.62	Fourth Amended and Restated Revolving Credit Agreement dated October 22, 2004 (27)
10.63	Fourth Amended and Restated Guaranty of Payment dated October 22, 2004 (27)
12.1*	Statement of Computations of Consolidated Ratio of Earnings to Combined Fixed Charges and Preferred Dividends and Distributions
21.1	List of Subsidiaries of the Registrant (2)
23.1*	Consent of Deloitte & Touche LLP
24.1	Power of Attorney (included in the signature page of the Form 10-K filed with the Securities and Exchange Commission on March 2, 2005)
31.1*	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2*	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.1*	Section 1350 Certification of Chief Executive Officer
32.2*	Section 1350 Certification of Chief Financial Officer

\* Filed herewith

Management contract or compensatory plan or arrangement.

- (1) Previously filed as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553).
- (2) Previously filed as an exhibit on Form 10-K for the year ended December 31, 2003.
- (3) Previously filed as an exhibit to the Registration Statement on Amendment No. 1 to Form S-3 (No. 333-72229).
- (4) Previously filed as an exhibit on Form 10-K for the year ended December 31, 1999.
- (5) Previously filed as an exhibit to the Registration Statement on Form S-3 (No. 333-34638).
- (6) Previously filed an exhibit on Form 8-A as filed with the Securities and Exchange Commission on October 24, 2003.
- (7) Previously filed as an exhibit on Form 8-A (No. 001-12675) as filed with the Securities and Exchange Commission on December 6, 2004.
- (8) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 11, 1998.
- (9) Previously filed as an exhibit on Form 8-K/A as filed with the Securities and Exchange Commission on December 19, 1997.

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

- (10) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on October 8, 1998.
- (11) Previously filed as an exhibit on Form 10-K for the year ended December 31, 2000.
- (12) Previously filed as an exhibit on Form 8-K filed with the Securities and Exchange Commission on August 11, 2004.
- (13) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 9, 2004.
- (14) Previously filed as an exhibit to the Registration Statement on Amendment No. 2 to Form S-11 (No. 333-15553).
- (15) Previously filed as an exhibit to the Registration Statement on Form S-11 (No. 333-15553).
- (16) Previously filed as an exhibit to the Registration Statement on Amendment No. 5 to Form S-11 (No. 333-15553).
- (17) Previously filed as an exhibit to the Registration Statement on Amendment No. 4 to Form S-11 (No. 333-15553).
- (18) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on June 6, 1997.
- (19) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on July 15, 1997.
- (20) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on July 3, 1997.
- (21) Previously filed as an exhibit on Form 10-Q for the quarter ended September 30, 1997.
- (22) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on November 21, 1997.
- (23) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 29, 1997.
- (24) Previously filed as an exhibit on Form 10-Q for the quarter ended September 30, 1998.
- (25) Previously filed as an exhibit on Form 10-K for the year ended December 31, 2001.
- (26) Previously filed as an exhibit on Form 10-Q for the quarter ended March 31, 2004.
- (27) Previously filed as an exhibit on Form 8-K filed with the Securities and Exchange Commission on October 22, 2004.

**Table of Contents**

(b) *Reports on Form 8-K*

The Company filed a Current Report on Form 8-K dated October 25, 2004, under Item 2.02, in connection with its third quarter 2004 earnings release and attached to such report its third quarter 2004 Supplemental Financial Report.

The Company filed a Current Report on Form 8-K dated October 22, 2004, under Items 1.01 and 9.01, in connection with the renewal of its \$425 million unsecured revolving credit facility.

The Company filed a Current Report on Form 8-K dated December 8, 2004, under Items 8.01 and 9.01, in connection with the issuance of 3,450,000 shares of its 7.50% Series F Cumulative Redeemable Preferred Stock.



\*

Director

August 15, 2005

---

Dale F. Kinsella

\*By: /s/ RICHARD E. MORAN JR.

---

Richard E. Moran Jr.

*Attorney-in-Fact*

**Table of Contents**

**KILROY REALTY CORPORATION**

**CONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER 31, 2004 AND 2003**

**AND FOR THE THREE YEARS ENDED DECEMBER 31, 2004**

**TABLE OF CONTENTS**

	<b>Page</b>
<u>Report of Independent Registered Public Accounting Firm</u>	F-2
<u>Consolidated Balance Sheets as of December 31, 2004 and 2003</u>	F-3
<u>Consolidated Statements of Operations for the Years ended December 31, 2004 (As Restated, see Note 27), 2003 (As Restated, see Note 27), and 2002</u>	F-4
<u>Consolidated Statements of Stockholders' Equity for the Years ended December 31, 2004, 2003 and 2002</u>	F-5
<u>Consolidated Statements of Cash Flows for the Years ended December 31, 2004 (As Restated, see Note 27), 2003 (As Restated, see Note 27) and 2002 (As Restated, see Note 27)</u>	F-6
<u>Notes to Consolidated Financial Statements</u>	F-7
<u>Schedule II. Valuation and Qualifying Accounts</u>	F-44



**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of Kilroy Realty Corporation:

We have audited the accompanying consolidated balance sheets of Kilroy Realty Corporation (the Company) as of December 31, 2004 and 2003, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2004. Our audits also included the financial statement schedule listed in the index at Item 15. These financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2004 and 2003, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2004, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects, the information set forth therein.

As discussed in Note 27, the Company has restated the accompanying consolidated statements of cash flows and its income from continuing operations per common share in the accompanying consolidated statements of operations.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2004, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 1, 2005 (August 15, 2005 as to the effects of the material weakness described in Management's Report on Internal Control Over Financial Reporting (as restated)) expressed an unqualified opinion on management's assessment of the effectiveness of the Company's internal control over financial reporting and an adverse opinion on the effectiveness of the Company's internal control over financial reporting because of a material weakness.

DELOITTE & TOUCHE LLP

Los Angeles, California

March 1, 2005 (August 15, 2005 as to the effects of the restatements described in Note 27 and discontinued operations described in Note 28)



**Table of Contents****KILROY REALTY CORPORATION****CONSOLIDATED BALANCE SHEETS**

(in thousands, except share data)

	<b>December 31,</b>	
	<b>2004</b>	<b>2003</b>
<b>ASSETS</b>		
<b>REAL ESTATE ASSETS (Notes 3, 4, 20 and 26):</b>		
Land and improvements	\$ 304,033	\$ 289,730
Buildings and improvements, net	1,445,918	1,305,145
Undeveloped land and construction in progress, net	96,545	131,411
<b>Total real estate held for investment</b>	<b>1,846,496</b>	<b>1,726,286</b>
Accumulated depreciation and amortization	(365,831)	(321,372)
<b>Total real estate assets, net</b>	<b>1,480,665</b>	<b>1,404,914</b>
CASH AND CASH EQUIVALENTS	4,853	9,892
RESTRICTED CASH	332	8,558
CURRENT RECEIVABLES, NET (Note 5)	4,843	4,919
DEFERRED RENT RECEIVABLES, NET (Note 6)	46,816	36,804
DEFERRED LEASING COSTS AND OTHER RELATED INTANGIBLES, NET (Notes 7 and 8)	51,251	36,651
DEFERRED FINANCING COSTS, NET (Notes 9 and 11)	5,409	3,657
PREPAID EXPENSES AND OTHER ASSETS	5,046	7,240
<b>TOTAL ASSETS</b>	<b>\$ 1,599,215</b>	<b>\$ 1,512,635</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>LIABILITIES:</b>		
Secured debt (Note 10)	\$ 490,441	\$ 526,048
Unsecured senior notes (Note 10)	144,000	
Unsecured line of credit (Note 10)	167,000	235,000
Accounts payable, accrued expenses and other liabilities (Note 11)	72,565	41,147
Accrued distributions (Note 13)	16,923	16,369
Rents received in advance, tenant security deposits and deferred revenue	21,605	20,904
<b>Total liabilities</b>	<b>912,534</b>	<b>839,468</b>
<b>COMMITMENTS AND CONTINGENCIES (Note 16)</b>		
<b>MINORITY INTERESTS (Note 12):</b>		
7.45% (8.075% as of December 31, 2003) Series A Cumulative Redeemable Preferred unitholders	73,638	73,716
9.25% Series D Cumulative Redeemable Preferred unitholders		44,321
Common unitholders of the Operating Partnership	60,351	66,502
<b>Total minority interests</b>	<b>133,989</b>	<b>184,539</b>
<b>STOCKHOLDERS EQUITY (Note 13):</b>		

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Preferred stock, \$.01 par value, 21,840,000 shares authorized, none issued and outstanding		
7.45% Series A Cumulative Redeemable Preferred stock, \$.01 par value, 1,700,000 shares authorized, none issued and outstanding		
Series B Junior Participating Preferred stock, \$.01 par value, 400,000 shares authorized, none issued and outstanding		
9.25% Series D Cumulative Redeemable Preferred stock, \$.01 par value, 1,000,000 shares authorized, none issued and outstanding		
7.80% Series E Cumulative Redeemable Preferred stock, \$.01 par value, 1,610,000 shares authorized, issued and outstanding	38,425	38,437
7.50% Series F Cumulative Redeemable Preferred stock, \$.01 par value, 3,450,000 shares authorized, issued and outstanding	83,157	
Common stock, \$.01 par value, 150,000,000 shares authorized, 28,548,597 and 28,209,213 shares issued and outstanding, respectively	286	282
Additional paid-in capital	515,285	508,568
Deferred compensation	(1,412)	(852)
Distributions in excess of earnings	(83,394)	(53,449)
Accumulated net other comprehensive income (loss) (Note 11)	345	(4,358)
	<u>          </u>	<u>          </u>
Total stockholders' equity	552,692	488,628
	<u>          </u>	<u>          </u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 1,599,215</b>	<b>\$ 1,512,635</b>
	<u>          </u>	<u>          </u>

See accompanying notes to consolidated financial statements.

**Table of Contents****KILROY REALTY CORPORATION****CONSOLIDATED STATEMENTS OF OPERATIONS****(in thousands, except share and per share data)**

	Year Ended December 31,		
	2004	2003	2002
<b>REVENUES (Note 20):</b>			
Rental income	\$ 194,293	\$ 175,825	\$ 172,652
Tenant reimbursements	21,156	19,665	20,854
Other property income (Note 19)	1,202	23,998	2,672
<b>Total revenues</b>	<b>216,651</b>	<b>219,488</b>	<b>196,178</b>
<b>EXPENSES:</b>			
Property expenses	34,010	30,910	28,007
Real estate taxes	16,344	15,061	14,440
Provision for bad debts	886	1,503	6,712
Ground leases (Note 16)	1,401	1,296	1,354
General and administrative expenses (Notes 15 and 19)	34,021	20,095	12,902
Interest expense	37,647	33,385	35,380
Depreciation and amortization (Notes 2 and 8)	56,983	54,174	56,634
<b>Total expenses</b>	<b>181,292</b>	<b>156,424</b>	<b>155,429</b>
<b>OTHER INCOME:</b>			
Interest and other income	521	196	513
<b>Total other income</b>	<b>521</b>	<b>196</b>	<b>513</b>
<b>INCOME FROM CONTINUING OPERATIONS BEFORE NET GAIN ON DISPOSITIONS AND MINORITY INTERESTS</b>	<b>35,880</b>	<b>63,260</b>	<b>41,262</b>
Net gain on dispositions of operating properties (Note 3)			896
<b>INCOME FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS</b>	<b>35,880</b>	<b>63,260</b>	<b>42,158</b>
<b>MINORITY INTERESTS:</b>			
Distributions on Cumulative Redeemable Preferred units	(9,579)	(13,163)	(13,500)
Original issuance costs of redeemed preferred units (Note 12)	(1,200)	(945)	
Minority interest in earnings of Operating Partnership attributable to continuing operations	(2,700)	(6,457)	(3,985)
Recognition of previously reserved Development LLC preferred return (Note 12)			3,908
Minority interest in earnings of Development LLCs			(1,024)
<b>Total minority interests</b>	<b>(13,479)</b>	<b>(20,565)</b>	<b>(14,601)</b>
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>22,401</b>	<b>42,695</b>	<b>27,557</b>
<b>DISCONTINUED OPERATIONS (Note 21)</b>			
Revenues from discontinued operations	7,134	10,231	17,706
Expenses from discontinued operations	(3,929)	(5,901)	(9,677)
Net gain on dispositions of discontinued operations	6,148	3,642	6,570

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Impairment loss on property held for sale	(726)		
Minority interest in earnings of Operating Partnership attributable to discontinued operations	(1,089)	(1,055)	(1,844)
	<u>7,538</u>	<u>6,917</u>	<u>12,755</u>
Total income from discontinued operations			
NET INCOME	\$ 29,939	\$ 49,612	\$ 40,312
PREFERRED DIVIDENDS	(3,553)	(349)	
	<u>26,386</u>	<u>49,263</u>	<u>40,312</u>
NET INCOME AVAILABLE FOR COMMON STOCKHOLDERS			
Income from continuing operations per common share basic (Note 22) (As Restated, see Note 27)	\$ 0.67	\$ 1.54	\$ 1.00
	<u>0.66</u>	<u>1.53</u>	<u>0.99</u>
Income from continuing operations per common share diluted (Note 22) (As Restated, see Note 27)			
Net income per common share basic (Note 22)	\$ 0.93	\$ 1.79	\$ 1.47
	<u>0.93</u>	<u>1.78</u>	<u>1.45</u>
Net income per common share diluted (Note 22)			
Weighted average shares outstanding basic (Note 22)	28,244,459	27,526,684	27,449,676
	<u>28,422,027</u>	<u>27,737,791</u>	<u>27,722,197</u>
Weighted average shares outstanding diluted (Note 22)			
Dividends declared per common share (Note 23)	\$ 1.98	\$ 1.98	\$ 1.98
	<u>1.98</u>	<u>1.98</u>	<u>1.98</u>

See accompanying notes to consolidated financial statements.

**Table of Contents****KILROY REALTY CORPORATION****CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY**

(in thousands, except share and per share data)

	Common Stock				Deferred Compensation	Distributions in Excess of Earnings	Accumulated Net Other Comp. Loss	Total
	Preferred Stock	Number of Shares	Common Stock	Additional Paid-in Capital				
BALANCE AT DECEMBER 31, 2001	\$	27,426,071	\$ 274	\$ 481,186	\$ (1,891)	\$ (33,163)	\$ (5,778)	\$ 440,628
Net income						40,312		40,312
Net other comprehensive loss (Note 11)							(11)	(11)
Comprehensive income								40,301
Repurchase of common stock (Note 13)		(518,571)	(5)	(11,776)				(11,781)
Exchange of common units of the Operating Partnership (Note 12)		222,270	2	5,490				5,492
Exercise of stock options (Note 15)		208,381	2	4,247				4,249
Issuance of restricted stock (Notes 13 and 15)		81,729		2,105	(2,105)			
Non-cash amortization of restricted stock grants (Note 15)					2,742			2,742
Stock option expense (Notes 2 and 15)				23				23
Adjustment for minority interest (Note 2)				12,128				12,128
Dividends declared per common share (\$1.98 per share)						(54,778)		(54,778)
BALANCE AT DECEMBER 31, 2002		27,419,880	273	493,403	(1,254)	(47,629)	(5,789)	439,004
Net income						49,612		49,612
Net other comprehensive income (Note 11)							1,431	1,431
Comprehensive income								51,043
Issuance of preferred stock	38,437							38,437
Exercise of stock options (Note 15)		664,528	8	13,444				13,452
Issuance of restricted stock (Notes 13 and 15)		123,678	1	2,639	(1,671)			969
Exchange of common units of the Operating Partnership (Notes 12 and 13)		82,439	1	1,874				1,875
Repurchase of common stock (Note 13)		(78,630)	(1)	(1,713)				(1,714)
Non-cash amortization of restricted stock grants, net of forfeitures (Note 15)		(2,682)			2,073			2,073
Stock option expense (Notes 2 and 15)				26				26
Adjustment for minority interest (Note 2)				(1,105)				(1,105)
Preferred dividends						(349)		(349)
Dividends declared per common share (\$1.98 per share)						(55,083)		(55,083)

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

BALANCE AT DECEMBER 31, 2003	38,437	28,209,213	282	508,568	(852)	(53,449)	(4,358)	488,628
Net income						29,939		29,939
Net other comprehensive income (Note 11)							4,703	4,703
Comprehensive income								34,642
Issuance of preferred stock	83,145							83,145
Exercise of stock options (Note 15)		96,325	1	2,051				2,052
Issuance of restricted stock (Notes 13 and 15)		114,843	1	3,994	(2,751)			1,244
Exchange of common units of the Operating Partnership (Note 12)		165,171	2	4,435				4,437
Repurchase of common stock (Note 13)		(36,955)		(1,275)				(1,275)
Non-cash amortization of restricted stock grants (Note 15)					2,191			2,191
Stock option expense (Notes 2 and 15)				27				27
Adjustment for minority interest (Note 2)				(2,515)				(2,515)
Preferred dividends						(3,553)		(3,553)
Dividends declared per common share (\$1.98 per share)						(56,331)		(56,331)
BALANCE AT DECEMBER 31, 2004	\$ 121,582	28,548,597	\$ 286	\$ 515,285	\$ (1,412)	\$ (83,394)	\$ 345	\$ 552,692

See accompanying notes to consolidated financial statements.



**Table of Contents****KILROY REALTY CORPORATION****CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Amounts in thousands)

	Year Ended December 31,		
	2004	2003	2002
	(As Restated, Note 27)		
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	\$ 29,939	\$ 49,612	\$ 40,312
Adjustments to reconcile net income to net cash provided by operating activities (including discontinued operations):			
Depreciation and amortization of building and improvements and leasing costs	57,859	55,748	59,804
Impairment loss on property held for sale	726		
Provision for uncollectible tenant receivables	(153)	2,096	2,233
Provision for uncollectible deferred rent receivables	1,080	(320)	4,683
Distributions on Cumulative Redeemable Preferred units	9,579	13,163	13,500
Minority interests in earnings of Operating Partnership	3,789	7,512	5,829
Minority interests in earnings of Development LLCs			(2,884)
Depreciation of furniture, fixtures and equipment	901	954	982
Non-cash amortization of restricted stock grants	3,345	3,129	3,424
Amortization of deferred financing costs	3,222	2,531	2,683
Amortization of above/below market rents, net	(34)		
Non-cash charge for original issuance costs of redeemed preferred units	1,200	945	
Net gain on dispositions of operating properties	(6,148)	(3,642)	(7,466)
Other	20	(173)	60
Changes in assets and liabilities:			
Current receivables	229	(3,941)	(278)
Deferred rent receivables	(11,632)	(7,691)	(9,307)
Deferred leasing costs	(3,236)	(960)	(1,013)
Prepaid expenses and other assets	1,258	(1,832)	(1,786)
Accounts payable, accrued expenses and other liabilities	17,377	3,343	(6,075)
Rents received in advance and tenant security deposits	701	(3,406)	8,355
Net cash provided by operating activities	<u>110,022</u>	<u>117,068</u>	<u>113,056</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Expenditures for operating properties	(22,455)	(26,791)	(17,170)
Expenditures for development and redevelopment projects and undeveloped land	(36,493)	(65,673)	(87,304)
Acquisition of operating properties and undeveloped land	(95,497)		(7,569)
Acquisition of minority interest in Development LLCs			(2,189)
Net proceeds received from dispositions of operating properties	33,439	34,076	46,499
Decrease (increase) in restricted cash	8,226	(1,744)	(1,401)
Net cash used in investing activities	<u>(112,780)</u>	<u>(60,132)</u>	<u>(69,134)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Proceeds from issuance of secured debt	115,218	107,340	155,664
Proceeds from issuance of unsecured senior notes	144,000		
Net (repayments) borrowing on unsecured line of credit	(68,000)	(20,000)	100,000
Principal payments on secured debt and unsecured term facility	(150,825)	(88,329)	(208,214)
Net proceeds from issuance of preferred stock (Note 13)	83,145	38,437	
Redemption of preferred units (Note 13)	(45,000)	(35,000)	

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Repurchase of common stock (Note 13)	(1,275)	(1,714)	(11,398)
Financing costs	(4,083)	(377)	(7,634)
Proceeds from exercise of stock options	2,052	13,452	4,248
Distributions paid to common stockholders and common unitholders	(64,268)	(63,057)	(61,609)
Distribution paid to preferred stockholders and preferred unitholders	(13,245)	(13,573)	(13,500)
Net distributions to minority interests in Development LLCs			(2,189)
	<u>          </u>	<u>          </u>	<u>          </u>
Net cash used in financing activities	(2,281)	(62,821)	(44,632)
	<u>          </u>	<u>          </u>	<u>          </u>
Net decrease in cash and cash equivalents	(5,039)	(5,885)	(710)
Cash and cash equivalents, beginning of year	9,892	15,777	16,487
	<u>          </u>	<u>          </u>	<u>          </u>
Cash and cash equivalents, end of year	\$ 4,853	\$ 9,892	\$ 15,777
	<u>          </u>	<u>          </u>	<u>          </u>
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>			
Cash paid for interest, net of capitalized interest	\$ 30,528	\$ 29,371	\$ 32,253
	<u>          </u>	<u>          </u>	<u>          </u>
<b>NON-CASH TRANSACTIONS:</b>			
Accrual of distributions payable to common stockholders and common unitholders (Note 13)	\$ 16,106	\$ 16,020	\$ 15,670
	<u>          </u>	<u>          </u>	<u>          </u>
Issuance of common limited partnership units of the Operating Partnership to acquire minority interest in Development LLCs (Note 12)			\$ 38,689
			<u>          </u>

See accompanying notes to consolidated financial statements.

---

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Three Years Ended December 31, 2004**

**1. Organization and Ownership**

Kilroy Realty Corporation (the Company) owns, operates, develops and acquires office and industrial real estate located in California, Washington and Arizona. The Company, which qualifies and operates as a self-administered real estate investment trust (REIT) under the Internal Revenue Code of 1986, as amended, commenced operations upon the completion of its initial public offering in January 1997. The Company is the successor to the real estate business of the Kilroy Group, which consisted of the combination of Kilroy Industries (KI) and various entities, the properties of which were under the common control of KI and/or its stockholders, including the Company's Chairman of the Board of Directors, John B. Kilroy, Sr., and the Company's President and Chief Executive Officer, John B. Kilroy, Jr.

As of December 31, 2004, the Company's stabilized portfolio of operating properties was comprised of 84 office buildings (the Office Properties) and 49 industrial buildings (the Industrial Properties, and together with the Office Properties, the Properties) which encompassed approximately 7.7 million and 4.6 million rentable square feet, respectively, and was 94.6% occupied. The Company's stabilized portfolio of operating properties excludes properties currently under construction or lease-up properties. The Company defines lease-up properties as properties recently developed or redeveloped by the Company that have not yet reached 95% occupancy and are within one year following substantial completion. At December 31, 2004, the Company had two office properties encompassing an aggregate of approximately 309,600 rentable square feet, which were in the lease-up phase. In addition, as of December 31, 2004, the Company had two office development properties under construction, which when complete are expected to encompass an aggregate of approximately 103,300 rentable square feet. All of the Company's development and lease-up properties are located in Southern California.

The Company owns its interests in all of the Properties through Kilroy Realty, L.P. (the Operating Partnership) and Kilroy Realty Finance Partnership, L.P. (the Finance Partnership). The Company conducts substantially all of its activities through the Operating Partnership in which, as of December 31, 2004 and 2003, it owned an 87.7% and 87.2% general partnership interest, respectively. The remaining 12.3% and 12.8% common limited partnership interest in the Operating Partnership as of December 31, 2004 and 2003, respectively, was owned by certain of the Company's executive officers and directors, certain of their affiliates, and other outside investors (see Note 12). Kilroy Realty Finance, Inc. (Finance Inc.), a wholly-owned subsidiary of the Company, is the sole general partner of the Finance Partnership and owns a 1% general partnership interest. The Operating Partnership owns the remaining 99% limited partnership interest. The Company conducts substantially all of its development services through Kilroy Services, LLC (KSLLC) which, as of December 31, 2003, was owned 99.0% by the Operating Partnership and 1.0% by the Company. On January 1, 2004, KSLLC became a wholly-owned subsidiary of the Operating Partnership. Unless otherwise indicated, all references to the Company include the Operating Partnership, the Finance Partnership, KSLLC and all wholly-owned subsidiaries of the Company.

In 1999, the Company, through the Operating Partnership, became a 50% managing member in two limited liability companies (the Development LLCs), which were formed to develop two multi-phased office projects in San Diego, California. The Allen Group, a group of affiliated real estate development and investment companies based in San Diego, California, was the other 50% member of the Development LLCs. On March 25, 2002, the Company acquired The Allen Group's interest in the assets and assumed The Allen Group's proportionate share of the liabilities of the Development LLCs (see Note 12). Subsequent to this transaction, the Development LLCs were liquidated and dissolved.

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

The Development LLCs were consolidated for financial reporting purposes prior to their dissolution on March 25, 2002 since the Company controlled all significant development and operating decisions.

F-7

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2. Basis of Presentation and Significant Accounting Policies**

**Basis of Presentation:**

The consolidated financial statements of the Company include the consolidated financial position and results of operations of the Company, the Operating Partnership, the Finance Partnership, KSLLC and all wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in the consolidated financial statements.

**Significant Accounting Policies:**

*Operating properties* Operating properties are carried at the lower of historical cost less accumulated depreciation or estimated fair value. Properties held for sale are reported at the lower of the carrying value or the fair value less estimated cost to sell. The cost of operating properties includes the purchase price or development costs of the properties. Costs incurred for the acquisition, renovation and betterment of the operating properties are capitalized to the Company's investment in that property. Maintenance and repairs are charged to expense as incurred. The Company's stabilized portfolio of operating properties consists of all of the Company's Office and Industrial Properties, excluding properties currently under construction or lease-up properties. Lease-up properties are included in land and improvements and building and improvements on the consolidated balance sheets.

An operating property is evaluated for potential impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. In the event that periodic assessments reflect that the carrying amount of a property exceeds the sum of the undiscounted cash flows (excluding interest) that are expected to result from the use and eventual disposition of the property, the Company would recognize an impairment loss to the extent the carrying amount exceeded the fair value of the property. The Company estimates the fair value using available market information or other industry valuation techniques such as present value calculations. In the first quarter of 2004, the Company recorded a \$0.7 million impairment loss (see Note 3). The Company did not record any impairment losses during the years ended December 31, 2003 or 2002.

*Depreciation and amortization of buildings and improvements* The cost of buildings and improvements are depreciated on the straight-line method over estimated useful lives of 25 to 40 years for buildings and the shorter of the lease term or useful life, ranging from one to 15 years, for tenant improvements. Depreciation expense for buildings and improvements for the three years ended December 31, 2004, 2003 and 2002, was \$50.0 million, \$47.5 million, and \$46.8 million, respectively.

*Construction in progress* Project costs clearly associated with the development and construction of a real estate project are capitalized as construction in progress. In addition, interest, loan fees, real estate taxes, general and administrative expenses that are directly associated with

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

and incremental to the Company's development activities, and other costs are capitalized during the period in which activities necessary to get the property ready for its intended use are in progress, including the pre-development and lease-up phases. Once the development and construction of the building shell of a real estate project is completed, the costs capitalized to construction in progress are transferred to land and improvements and buildings and improvements on the consolidated balance sheets as the historical cost of the property. During the lease-up period, the Company depreciates costs associated with the portion of the project that is occupied.

*Property acquisitions* In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 141, *Business Combinations* ( SFAS 141 ), the Company allocates the purchase price of acquired properties to land, buildings and improvement and identified tangible and intangible assets and liabilities associated with in-place leases (including tenant improvements, unamortized leasing commissions, value of above and below-market leases, acquired in-place lease values, and tenant relationships, if any) based on their respective estimated fair values. The fair value of the tangible assets of the acquired properties considers the value of the properties as if vacant as of the acquisition date.

F-8

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Amounts allocated to land are derived from comparable sales of land within the same region. Amounts allocated to buildings and improvements, tenant improvements and unamortized leasing commissions are based on current market replacement costs and other market rate information.

The amount allocated to acquired in-place leases is determined based on management's assessment of current market conditions and the estimated lease-up periods for the respective spaces. The amount allocated to acquired in-place leases is included in deferred leasing costs and other related intangible assets in the balance sheet and amortized as an increase to amortization expense over the remaining non-cancelable term of the respective leases.

The value allocable to the above or below market component of an acquired in-place lease is determined based upon the present value (using a discount rate which reflects the risks associated with the acquired leases) of the difference between (i) the contractual rents to be paid pursuant to the lease over its remaining term, and (ii) management's estimate of the rents that would be paid using fair market rental rates over the remaining term of the lease. The amounts allocated to above or below market leases are included in other assets or other liabilities in the balance sheet and are amortized on a straight-line basis as an increase or reduction of rental income over the remaining non-cancelable term of the respective leases. As of December 31, 2004 and 2003, the Company had a net liability related to above and below market leases of \$6.5 million and \$0.5 million, respectively. Following is the estimated net amortization at December 31, 2004 for the next five years:

<u>Year</u>	<u>(in 000 s)</u>
2005	\$ 1,212
2006	1,199
2007	1,191
2008	1,169
2009	889
Thereafter	862
<b>Total</b>	<b>\$ 6,522</b>

*Cash and cash equivalents* The Company considers all money market funds with an original maturity of three months or less at the date of purchase to be cash equivalents.

*Restricted cash* Restricted cash consists of cash held as collateral to provide credit enhancement for the Company's mortgage debt, cash reserves for property taxes, capital expenditures and tenant improvements.

*Revenue recognition* In accordance with Statement of Financial Accounting Standards No. 13, Accounting for Leases, minimum annual rental revenue is recognized on a straight-line basis over the term of the related lease. Tenant reimbursement revenue, which is comprised of additional

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

amounts recoverable from tenants for common area maintenance expenses and certain other recoverable expenses is recognized as revenue in the period in which the related expenses are incurred.

*Allowances for uncollectible tenant and deferred rent receivables* Tenant receivables and deferred rent receivables are carried net of the allowances for uncollectible current tenant receivables and deferred rent. Management's determination of the adequacy of these allowances is based primarily upon evaluations of historical loss experience, individual receivables, current economic conditions, and other relevant factors. The allowances are increased or decreased through the provision for bad debts.

F-9



**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Deferred leasing costs* Costs incurred in connection with property leasing are capitalized as deferred leasing costs. Deferred leasing costs consist primarily of leasing commissions which are amortized on the straight-line method over the lives of the leases which generally range from one to 15 years. Management re-evaluates the remaining useful lives of leasing costs as the creditworthiness of the Company's tenants and economic and market conditions change. If management determines the estimated remaining life of the respective lease has changed, the Company adjusts the amortization period.

*Deferred financing costs* Costs incurred in connection with debt financing are capitalized as deferred financing costs. Deferred financing costs consist primarily of loan fees which are amortized using the straight-line method, which approximates the effective interest method, over the terms of the respective loans.

*Derivative financial instruments* The Company is exposed to the effect of interest rate changes in the normal course of business. The Company mitigates these risks by following established risk management policies and procedures which include the periodic use of derivatives. The Company's primary strategy in entering into derivative contracts is to minimize the volatility that changes in interest rates could have on its future cash flows. The Company employs derivative instruments that are designated as cash flow hedges, including interest rate swaps and caps, to effectively convert a portion of its variable-rate debt to fixed-rate debt. The Company does not enter into derivative instruments for speculative purposes.

The Company recognizes all of its derivatives as either assets or liabilities on the Company's consolidated balance sheet at fair value and defers the related gains or losses on these contracts in stockholders' equity as a component of accumulated net other comprehensive income or loss. To the extent that any of these contracts are not perfectly effective in offsetting the change in the value of the interest payments being hedged, changes in fair value relating to the ineffective portion of these contracts would be recognized in earnings (see Note 11). In the event that the Company were to terminate a derivative contract before its maturity date and the forecasted hedged transactions (*e.g.*, the interest payments on the variable rate debt) were still probable to occur, the gains or losses deferred in accumulated net other comprehensive loss (AOCL) associated with the terminated contract would remain in AOCL upon the termination and would be reclassified into earnings in the same period in which the hedged transactions affect earnings. If the forecasted hedged transactions were no longer probable to occur, the gains or losses deferred in AOCL would be recognized in earnings immediately upon termination of the derivative contract.

*Minority interests* Minority interests represent the preferred and common limited partnership interests in the Operating Partnership and interests held by The Allen Group in the Development LLCs prior to their dissolution on March 25, 2002 (see Note 12). Net income after preferred distributions is allocated to the common limited partners of the Operating Partnership (Minority Interest of the Operating Partnership) based on their ownership percentage of the Operating Partnership. The common limited partner ownership percentage is determined by dividing the number of common units held by the Minority Interest of the Operating Partnership by the total common units outstanding. The issuance of additional shares of common stock or common units results in changes to the Minority Interest of the Operating Partnership percentage as well as the total net assets of the Company. As a result, all common transactions result in an allocation between the stockholders' equity and Minority Interest of the Operating Partnership in the accompanying consolidated balance sheets to account for the change in the Minority Interest of the Operating Partnership ownership percentage as well as the change in total net assets of the Company.

*Other property income* Other property income primarily includes amounts recorded in connection with lease terminations (see Note 19).

*Income taxes* The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the Code ). To qualify as a REIT, the Company must distribute

F-10

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

annually at least 90% of its adjusted taxable income, as defined in the Code, to its stockholders and satisfy certain other organizational and operating requirements. The Company generally will not be subject to federal income taxes if it distributes 100% of its taxable income for each year to its stockholders. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income taxes (including any applicable alternative minimum tax) on its taxable income at regular corporate rates and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies for taxation as a REIT, it may be subject to certain state and local taxes on its income and property, and to federal income taxes and excise taxes on its undistributed taxable income. The Company believes that it has met all of the REIT distribution and technical requirements for the years ended December 31, 2004, 2003 and 2002 and was not subject to any federal income taxes (see Note 23 for tax treatment of the Company's distributions). Management intends to continue to adhere to these requirements and maintain the Company's REIT status.

In addition, any taxable income from the Company's taxable REIT subsidiary, which was formed in August 2002, is subject to federal, state, and local income taxes. For the years ended December 31, 2004, 2003 and 2002, the taxable REIT subsidiary did not have any GAAP or taxable net income and therefore did not incur any income tax expense.

*Reclassifications* Certain prior year amounts have been reclassified to conform to the current year's presentation. The Company reclassified the change in restricted cash in the consolidated statements of cash flows from a financing activity to an investing activity for all periods presented.

*Use of estimates* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates.

*Fair value of financial instruments* The Company calculates the fair value of financial instruments using available market information and appropriate present value or other valuation techniques such as discounted cash flow analyses. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. The derived fair value estimates cannot always be substantiated by comparison to independent markets and in many cases, could not be realized in immediate settlement of the instrument. Fair values for certain financial instruments and all non-financial instruments are not required to be disclosed. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company at December 31, 2004 and 2003.

*Concentration of credit risk* 128 of the Company's total 133 Properties are located in Southern California. The ability of the tenants to honor the terms of their respective leases is dependent upon the economic, regulatory and social factors affecting the communities in which the tenants operate.

As of December 31, 2004, 2003 and 2002, the Company's ten largest office tenants represented approximately 28.9%, 29.7% and 32.2% of total annual base rental revenues and its ten largest industrial tenants represented approximately 8.0%, 8.1% and 8.9%, respectively, of total annual base rental revenues. Of this amount, the Company's largest tenant, The Boeing Company, accounted for approximately 6.2%, 7.5% and 9.5% of

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

the Company's total annual base revenues, for the years ended December 31, 2004, 2003 and 2002, respectively. At both December 31, 2004 and 2003, the Company had approximately \$0.6 million in outstanding receivables from this tenant which were primarily reimbursement billings.

The Company has cash in financial institutions which is insured by the Federal Deposit Insurance Corporation ( FDIC ) up to \$0.1 million per institution. At December 31, 2004 and 2003, the Company had cash accounts in excess of FDIC insured limits.

F-11

Table of Contents**KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Stock Option Accounting*

At December 31, 2004, the Company had one stock option and incentive plan, which is described more fully in Note 15. Effective January 1, 2002, the Company voluntarily adopted the fair value recognition provisions of Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* ( SFAS 123 ), prospectively for all employee stock option awards granted or settled after January 1, 2002. Under the fair value recognition provisions of SFAS 123, total compensation expense related to stock options is determined using the fair value of the stock options on the date of grant. Total compensation expense is then recognized on a straight-line basis over the option vesting period.

Prior to 2002, the Company accounted for stock options issued under the recognition and measurement provisions of APB Opinion 25 *Accounting for Stock Issued to Employees* and related Interpretations. The following table illustrates the effect on net income and earnings per share if the fair value based method had been applied to all outstanding and unvested awards in each period.

	Year Ended December 31,		
	2004	2003	2002
	(in thousands, except per share amounts)		
Net income available for common stockholders, as reported	\$ 26,386	\$ 49,263	\$ 40,312
Add: Stock option expense included in reported net income	27	26	23
Deduct: Total stock option expense determined under fair value recognition method for all awards	(30)	(108)	(160)
Pro forma net income available for common stockholders	\$ 26,383	\$ 49,181	\$ 40,175
Net income per common share:			
Basic as reported	\$ 0.93	\$ 1.79	\$ 1.47
Basic pro forma	\$ 0.93	\$ 1.79	\$ 1.46
Diluted as reported	\$ 0.93	\$ 1.78	\$ 1.45
Diluted pro forma	\$ 0.93	\$ 1.77	\$ 1.45

The Company did not issue stock options in 2004 and 2003. The fair value of each option grant issued in 2002 is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions: (a) dividend yield of 7.03% (b) expected volatility of the Company's stock of 24.6% (c) risk free interest rate of 4.88%, and (d) expected option life of seven years. The effects of applying

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

the fair value provisions of SFAS 123 are not representative of the effects on net income and disclosed pro forma net income for future years because options vest over three years as discussed in Note 15 and additional awards can be made in future years.

### *Recent Accounting Pronouncements*

In April 2004, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position FAS 129-1, Disclosure Requirements under FASB Statement No. 129, Disclosure of Information about Capital Structure, Relating to Contingently Convertible Financial Instruments ( FSP FAS 129-1 ). FSP FAS 129-1 provides guidance on disclosures of contingently convertible financial instruments, including those containing contingent conversion requirements that have not been met and are not otherwise required to be included in the calculation of diluted earnings per share. The statement was effective immediately, and applies to all existing and newly created securities. The adoption of this statement did not have a material effect on the Company's results of operations or financial condition.

F-12

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In December 2004, the FASB issued Statement 123 (revised), *Share-Based Payment* (FAS 123(R)). FAS 123 (R) requires that all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. The new standard will be effective in the first reporting period ending after June 15, 2005. The adoption of this statement is not expected to have a material effect on the Company's results of operations or financial condition.

**3. Dispositions and Acquisitions***Acquisition of Operating Properties and Undeveloped Land*

In December 2004, the Company acquired a property in northern San Diego County from an unaffiliated third-party for a purchase price of \$98.0 million. The acquisition included two office buildings, which encompass an aggregate of approximately 281,800 rentable square feet, and 4.0 acres of undeveloped land. The buildings were 90% leased as of the acquisition date. The Company paid \$95.4 million in cash and assumed \$2.6 million of outstanding obligations for tenant improvements relating to the acquired leases in satisfaction of the purchase price. The acquisition was funded with borrowings under the Company's revolving unsecured credit facility.

In August 2002, the Company acquired one industrial property, including undeveloped land adjacent to one of the Company's stabilized redevelopment projects, located in Santa Ana, California, from an unaffiliated third party for approximately \$8.1 million. The property encompasses approximately 107,000 rentable square feet and was 100% leased as of December 31, 2004.

*Dispositions*

During the year ended December 31, 2004, the Company sold the following properties:

<u>Location</u>	<u>Property Type</u>	<u>Month of Disposition</u>	<u>Number of Buildings</u>	<u>Rentable Square Feet</u>	<u>Sales Price (in millions)</u>
3750 University Avenue Riverside, CA	Office	May	1	125,000	\$ 19.5
12752/12822 Monarch Street Garden Grove, CA	Industrial	September	1	277,000	15.3

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Total	2	402,000	\$ 34.8
-------	---	---------	---------

The Company had classified the office property located in Riverside as held for sale as of March 31, 2004, and recorded a \$0.7 million impairment loss in the first quarter of 2004 to reflect the property on the balance sheet at its estimated fair market value less selling costs.

F-13



**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

During the year ended December 31, 2003, the Company sold the following properties:

<u>Location</u>	<u>Property Type</u>	<u>Month of Disposition</u>	<u>Number of Buildings</u>	<u>Rentable Square Feet</u>	<u>Sales Price (\$ in millions)</u>
4351 Latham Avenue Riverside, CA 5770 Armada Drive	Office	April	1	21,300	\$ 2.8
Carlsbad, CA Anaheim Corporate Center	Office	May	1	81,700	14.4
Anaheim, CA 4361 Latham Avenue	Office	June	4	157,800	13.8
Riverside, CA	Office	July	1	30,600	4.7
<b>Total</b>			<b>7</b>	<b>291,400</b>	<b>\$ 35.7</b>

During the year ended December 31, 2002, the Company sold the following properties:

<u>Location</u>	<u>Property Type</u>	<u>Month of Disposition</u>	<u>Number of Buildings</u>	<u>Rentable Square Feet</u>	<u>Sales Price (\$ in millions)</u>
3990 Ruffin Road San Diego, CA 23600/23610 Telo Avenue	Office	September	1	45,600	\$ 6.5
Torrance, CA Walnut Park Business Center	Office	November	2	80,000	7.1
Diamond Bar, CA 1240/1250 Lakeview Boulevard	Industrial	November	3	165,700	12.0
Anaheim, CA	Office	November	2	78,900	9.0

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Alton Business Center					
Irvine, CA	Industrial	December	9	143,100	13.6
Total			17	513,300	\$ 48.2

During the years ended December 31, 2004, 2003 and 2002, the Company recorded a net gain of approximately \$6.1 million, \$3.6 million, and \$6.6 million, respectively, in connection with the sale of these properties. The Company used the net cash proceeds from the sale of these properties to fund its development and redevelopment programs, pay down principal on mortgage loans and to repay borrowings under the Credit Facility (defined in Note 10), and finance the Company's share repurchase program (see Note 13). The net income and the net gain on disposition for these properties and the impairment loss have been included in discontinued operations for the years ended December 31, 2004, 2003 and 2002 (see Note 21).

During the year ended December 31, 2002, the Company recognized a gain of approximately \$896,000 related to the disposition of an industrial property in Irvine, California that the Company sold in October 2001. This additional gain had previously been reserved for financial reporting purposes until certain contingencies associated with the disposition were resolved. The net income and the net gain on disposition for this property has been included in continuing operations for the year ended December 31, 2002 as it relates to property sold prior to the prospective adoption of Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* ( SFAS 144 ) (see Note 21).

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****4. Development and Redevelopment Projects***Stabilized Development Projects*

During the year ended December 31, 2004, the Company added the following development project to the Company's stabilized portfolio. This project was completed in 2003 and in the lease-up phase as of December 31, 2003.

<u>Project Name / Submarket/City</u>	<u>Property Type</u>	<u>Completion Date</u>	<u>Stabilization Date</u>	<u>Number of Buildings</u>	<u>Rentable Square Feet</u>
12400 High Bluff					
Del Mar					
San Diego, CA	Office	Q3 2003	Q3 2004	1	208,500

During the year ended December 31, 2003, the Company added the following three development projects to the Company's stabilized portfolio. All of these projects were completed in 2002 and in the lease-up phase as of December 31, 2002.

<u>Project Name / Submarket/City</u>	<u>Property Type</u>	<u>Completion Date</u>	<u>Stabilization Date</u>	<u>Number of Buildings</u>	<u>Rentable Square Feet</u>
12100 W. Olympic Blvd					
West Los Angeles					
Los Angeles, CA	Office	Q2 2002	Q2 2003	1	151,000
999 Sepulveda Blvd					
El Segundo, CA	Office	Q3 2002	Q3 2003	1	133,300
3721 Valley Centre Drive					
Del Mar					
San Diego, CA	Office	Q3 2002	Q3 2003	1	114,800
Total				3	399,100

*Lease-Up Redevelopment Projects*

During the year ended December 31, 2004, the Company completed the following redevelopment projects, which were in the lease-up phase as of December 31, 2004:

<u>Project Name / Submarket/City</u>	<b>Pre and Post Redevelopment</b>		<u>Completion Date</u>	<u>Estimated Stabilization Date (1)</u>	<u>Number of Buildings</u>	<u>Rentable Square Feet</u>
	<u>Property Type</u>					
5717 Pacific Center Blvd. Sorrento Mesa San Diego, CA	Office to Life Science		Q1 2004	Q1 2005	1	68,000
909 Sepulveda Blvd. El Segundo, CA	Office		Q3 2004	Q3 2005	1	241,600
<b>Total</b>					<b>2</b>	<b>309,600</b>

(1) Based on management's estimation of the earlier of stabilized occupancy (95%) or one year from the date of substantial completion.

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Development Projects Under Construction*

During the year ended December 31, 2004, the Company commenced construction on the following two development projects:

<u>Project Name / Submarket/City</u>	<u>Property Type</u>	<u>Estimated Completion Date</u>	<u>Estimated Stabilization Date (1)</u>	<u>Number of Buildings</u>	<u>Rentable Square Feet</u>
15227 Avenue of Science					
I-15 Corridor					
San Diego, CA	Office	Q3 2005	Q3 2006	1	65,900
15253 Avenue of Science					
I-15 Corridor					
San Diego, CA	Office	Q3 2005	Q3 2006	1	37,400
<b>Total</b>				<b>2</b>	<b>103,300</b>

(1) Based on Management's estimation of the earlier of the stabilized occupancy (95%) or one year from the date of substantial completion.

**5. Current Receivables**

Current receivables consisted of the following at December 31:

	<u>2004</u>	<u>2003</u>
	<b>(in thousands)</b>	
Tenant rent, reimbursements, and other receivables	\$ 10,762	\$ 11,291
Allowance for uncollectible tenant receivables	(5,919)	(6,372)
<b>Current receivables, net</b>	<b>\$ 4,843</b>	<b>\$ 4,919</b>

**6. Deferred Rent Receivables**

Deferred rent receivables consisted of the following at December 31:

	<u>2004</u>	<u>2003</u>
	(in thousands)	
Deferred rent	\$ 53,388	\$ 42,471
Allowance for deferred rent	(6,572)	(5,667)
	<u>          </u>	<u>          </u>
Deferred rent receivables, net	<u>\$ 46,816</u>	<u>\$ 36,804</u>

**7. Deferred Leasing Costs and Other Related Intangibles**

Deferred leasing costs and other related intangibles are summarized as follows at December 31:

	<u>2004</u>	<u>2003</u>
	(in thousands)	
Deferred leasing costs	\$ 73,818	\$ 61,860
Value of in-place leases	6,775	
	<u>          </u>	<u>          </u>
Subtotal	80,593	61,860
Accumulated amortization	(29,342)	(25,209)
	<u>          </u>	<u>          </u>
Deferred leasing costs and other related intangibles, net	<u>\$ 51,251</u>	<u>\$ 36,651</u>

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****8. Charge for Previously Capitalized Leasing Costs**

In 2002, Peregrine Systems, Inc. ( Peregrine ) leased four office buildings totaling approximately 423,900 rentable square feet under four separate leases. Peregrine had filed a voluntary petition for relief under Chapter 11 of the bankruptcy code on September 22, 2002. Peregrine had advised the Company that it likely would not need all of the buildings upon resolution of its financial issues, therefore, during the year ended December 31, 2002, the Company recorded a \$5.3 million charge to depreciation and amortization for leasing commissions and certain tenant improvements that were previously capitalized in connection with the leases with Peregrine. In addition, the Company recorded a \$0.5 million charge to general and administrative expenses for costs the Company paid for a fifth and final building that was to be leased to Peregrine. Peregrine surrendered this building back to the Company in June 2002, at which time it was still under construction and was not yet included in the Company's portfolio of operating properties (see Note 19).

**9. Deferred Financing Costs**

Deferred financing costs are summarized as follows at December 31:

	<u>2004</u>	<u>2003</u>
	(in thousands)	
Deferred financing costs	\$ 19,816	\$ 15,750
Fair value of interest rate cap agreements (See Note 11)		4
Accumulated amortization	(14,407)	(12,097)
	<u>          </u>	<u>          </u>
Deferred financing costs, net	\$ 5,409	\$ 3,657
	<u>          </u>	<u>          </u>

Table of Contents**KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****10. Debt***Secured Debt*

The following table sets forth the composition of the Company's secured debt at December 31:

	<u>2004</u>	<u>2003</u>
	(in thousands)	
Mortgage note payable, due April 2009, fixed interest at 7.20%, monthly principal and interest payments	\$ 84,857	\$ 86,811
Mortgage loan payable, due August 2012, fixed interest at 5.57%, monthly principal and interest payments	80,648	
Mortgage loan payable, due August 2008, fixed interest at 3.80%, monthly principal and interest payments	78,168	79,640
Mortgage note payable, due December 2011, fixed interest at 6.70%, monthly principal and interest payments	77,404	78,377
Mortgage loan payable, due August 2012, fixed interest at 4.95%, monthly principal and interest payments	33,917	
Mortgage loan payable, due January 2009, interest at LIBOR plus 1.10% and 1.75% at December 31, 2004 and 2003, respectively (3.50% and 2.91% at December 31, 2004 and 2003, respectively), monthly interest only payments(a)	31,000	31,000
Mortgage loan payable, due December 2005, interest at LIBOR plus 1.10% and 1.40% at December 31, 2004 and 2003, respectively (3.50% and 2.56% at December 31, 2004 and 2003, respectively), monthly interest only payments(a)	29,000	29,000
Mortgage note payable, due May 2017, fixed interest at 7.15%, monthly principal and interest payments	24,377	25,555
Mortgage loan payable, due August 2007, fixed interest at 6.51%, monthly principal and interest payments	17,529	17,747
Mortgage loan payable, due November 2014, fixed interest at 8.13%, monthly principal and interest payments	10,733	12,324
Mortgage note payable, due December 2005, fixed interest at 8.45%, monthly principal and interest payments	10,349	10,974
Mortgage note payable, due June 2009, fixed interest at 8.43%, monthly principal and interest payments	4,827	6,790
Mortgage loan payable, due August 2007, fixed interest at 7.21%, monthly principal and interest payments	4,669	4,823
Mortgage note payable, due November 2008, fixed interest at 8.21%, monthly principal and interest payments	2,963	4,353
Mortgage note payable, due January 2005, fixed interest at 8.35%, monthly principal and interest payments(b)		74,819



Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Construction loan payable, due September 2004, interest at LIBOR plus 1.85% (2.91% at December 31, 2003)(b)		43,582
Mortgage note payable, due June 2004, interest at LIBOR plus 1.75%, (2.92% at December 31, 2003), monthly principal and interest payments(c)		20,253
<b>Total</b>	<b>\$ 490,441</b>	<b>\$ 526,048</b>

(a) The variable interest rates stated as of December 31, 2004 and 2003 are based on the last repricing date during the respective periods which vary based on the terms of each note. The repricing rates may not be equal to LIBOR at December 31, 2004 and 2003.

(b) The Company repaid these loans in August 2004 with the proceeds from the issuance of the unsecured senior notes.

(c) The Company repaid this loan in February 2004.

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company's secured debt was collateralized by 64 operating properties at December 31, 2004 with a combined net book value of \$610 million and 73 operating properties and one in-process development project at December 31, 2003 with a combined net book value of \$681 million. As of December 31, 2004 and 2003, the Company's secured debt had a weighted average interest rate, excluding loan fees, of 5.74% and 5.78%, respectively.

*Unsecured Senior Notes*

In August 2004, the Company issued two series of unsecured senior notes with an aggregate principal balance of \$144 million. The Series A notes have an aggregate principal balance of \$61 million and mature in August 2010. The Series B notes have an aggregate principal balance of \$83 million and mature in August 2014. The Series A and Series B notes require semi-annual interest payments each February and August based on a fixed annual interest rate of 5.72% and 6.45%, respectively. The Company used the proceeds to repay a mortgage loan with an outstanding principal balance of \$73.8 million that was scheduled to mature in January 2005 and a construction loan with an outstanding principal balance of \$43.8 million that was scheduled to mature in September 2004. The remainder of the proceeds was used primarily to repay borrowings under the previous unsecured revolving credit facility.

*Unsecured Line of Credit*

In October 2004, the Company obtained a \$425 million unsecured revolving credit facility (the Credit Facility) to replace its previous unsecured revolving credit facility that was scheduled to mature in March 2005. As of December 31, 2004, the Company had borrowings of \$167.0 million outstanding under the Credit Facility and availability of approximately \$258.0 million. The Credit Facility bears interest at an annual rate between LIBOR plus 1.00% and LIBOR plus 1.70% (3.50% at December 31, 2004) depending upon the Company's leverage ratio at the time of borrowing, and matures in October 2007 with an option to extend the maturity for one year. The fee for unused funds ranges from an annual rate of 0.20% to 0.30% depending on the Company's leverage ratio. The Company expects to use the Credit Facility to finance development and redevelopment expenditures, to fund potential acquisitions and for other general corporate uses.

*Debt Covenants and Restrictions*

The Credit Facility, the unsecured senior notes and certain other secured debt arrangements contain covenants and restrictions requiring the Company to meet certain financial ratios and reporting requirements. Some of the more restrictive financial covenants include a maximum total debt to total assets ratio, a maximum total secured debt to total assets ratio, a minimum debt service coverage and fixed charge coverage ratios, minimum consolidated tangible net worth and a limit of development activities as compared to total assets. The Company was in compliance with all of its debt covenants at December 31, 2004 and 2003.

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

At December 31, 2004, twelve of the Company's secured loans contained restrictions that would require the payment of prepayment penalties for the acceleration of outstanding debt. The mortgage notes payable are secured by deeds of trust on certain of the Company's properties and the assignment of certain rents and leases associated with those properties.

### *Capitalized Interest and Loan Fees*

Total interest and loan fees capitalized for the years ended December 31, 2004, 2003 and 2002 were \$8.6 million, \$11.8 million and \$14.0 million, respectively.

F-19

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Debt Maturities*

Scheduled contractual principal payments for the above secured and unsecured debt at December 31, 2004, assuming the Company does not exercise any of the extension options, were as follows:

<u>Year Ending</u>	<u>(in thousands)</u>
2005	\$ 49,233
2006	10,552
2007	199,182
2008	83,110
2009	112,591
Thereafter	346,773
<b>Total</b>	<b>\$ 801,441</b>

**11. Derivative Financial Instruments**

The following table sets forth the terms and fair market value of the Company's derivative financial instruments at December 31:

<u>Type of Instrument</u>	<u>Notional</u>				<u>Maturity Date</u>	<u>2004</u>	<u>2003</u>
	<u>Amount</u>	<u>Index</u>	<u>Strike</u>	<u>2004</u>			
	<u>(in thousands)</u>					<u>(in thousands)</u>	
Interest rate swap	\$ 50,000	LIBOR	4.46%	January 2005	\$ (49)	\$ (1,608)	
Interest rate swap	50,000	LIBOR	2.57%	November 2005	157	(553)	
Interest rate swap	25,000	LIBOR	2.98%	December 2006	166	(251)	
Interest rate swap	25,000	LIBOR	2.98%	December 2006	166	(251)	
<b>Total included in other liabilities</b>					<b>440</b>	<b>(2,663)</b>	
Interest rate cap	50,000	LIBOR	4.25%	January 2005		2	
Interest rate cap	50,000	LIBOR	4.25%	January 2005		2	
<b>Total included in deferred financing costs</b>						<b>4</b>	

Total	\$ 440	\$ (2,659)
-------	--------	------------

In June 2004, the Company terminated two interest rate cap agreements. In accordance with SFAS 133, Accounting for Derivative Instruments and Hedging Activities, the cost deferred in accumulated net other comprehensive income/loss ( AOCL ) associated with the terminated contracts remained in AOCL upon termination because the Company will continue to make interest payments on the associated outstanding debt. The cost is being amortized into interest expense through January 2005, the remaining term of the interest-rate cap agreements.

The instruments described above have been designated as cash flow hedges. As of December 31, 2004 and 2003, the balance in AOCL was approximately a \$0.3 million net gain and a \$4.4 million net loss, respectively, relating to the net change in the fair market value of the derivative instruments since their inception. The difference between the total fair value and the balance in AOCL represents the deferred cost associated with the terminated interest-rate cap agreements. For the years ended December 31, 2004, 2003 and 2002, the Company did not record any gains or losses attributable to cash flow hedge ineffectiveness since the terms of the Company's derivative contracts and debt obligations were and are expected to continue to be effectively matched. Amounts reported in AOCL will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. During the year ending December 31, 2005, the Company estimates it will reclassify approximately \$23,000 from AOCL to earnings as a decrease to interest expense.

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**12. Minority Interests**

*Common Limited Partnership Unitholders*

The Company owned an 87.7% and 87.2% general partnership interest in Operating Partnership as of December 31, 2004 and 2003, respectively. The remaining 12.3% and 12.8% common limited partnership interest as of December 31, 2004 and 2003, respectively, was owned by certain of the Company's executive officers and directors, certain of their affiliates, and other outside investors in the form of common limited partnership units. The common limited partnership units are redeemable at the option of the unitholders. Upon receipt of the notice of redemption, the Company may elect, subject to certain limitations, to exchange the common limited partnership units for shares of the Company's common stock on a one-for-one basis or cash equal to the fair market value at the time of redemption.

During the years ended December 31, 2004, 2003 and 2002, 165,171, 82,439 and 222,270 common limited partnership units of the Operating Partnership were exchanged into shares of the Company's common stock on a one-for-one basis, respectively. Of these common limited partnership units exchanged in 2003 and 2002, 25,299 and 177,563, respectively, common limited partnership units were owned by a partnership affiliated with The Allen Group. Neither the Company nor the Operating Partnership received any proceeds from the issuance of the common stock to the common limited partnership holders.

*Preferred Unitholders*

As of December 31, 2004 and 2003, the Company had issued and outstanding 1,500,000 Series A Cumulative Redeemable Preferred units (the Series A Preferred Units) representing preferred limited partnership interests in the Operating Partnership with a liquidation value of \$50.00 per unit. In March 2004, the Company amended the terms of its Series A Preferred Units to reduce the distribution rate, extend the redemption date to September 30, 2009, and create a right of redemption at the option of the holders in the event of certain change of control events, certain repurchases of the Company's publicly registered equity securities, an involuntary delisting of the Company's common stock from the NYSE or a loss of REIT status. Commencing March 5, 2004, distributions on the Series A Preferred Units accrued at an annual rate of 7.45%. Prior to March 5, 2004, distributions on the Series A Preferred Units accrued at an annual rate of 8.075%. The Series A Preferred Units, which may be called by the Operating Partnership at a price equal to the liquidation value on or after September 30, 2009, have no stated maturity or mandatory redemption and are not convertible into any other securities of the Operating Partnership. The Series A Preferred Units are exchangeable at the option of the majority of the holders for shares of the Company's 7.45% Series A Cumulative Redeemable Preferred stock (Series A Preferred Stock) beginning September 30, 2015 or earlier under certain circumstances.

The Series A Preferred Units may be exchanged for shares of Series A Preferred Stock at the election of 51% of the holders of Series A Preferred Units:

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

(i) if distributions on the series have not been timely made for any six prior quarters, or the Operating Partnership is likely to become a publicly traded partnership for federal income tax purposes;

(ii) if the preferred units would not be considered stock and securities for federal income tax purposes; and

(iii) at any time following September 30, 2015.

In addition, the Series A Preferred Units may also be exchanged for shares of Series A Preferred Stock if either the Operating Partnership or the initial holder of the preferred units believes, based upon the opinion of counsel, that the character of Operating Partnership's assets and income would not allow it to qualify as a REIT if it were a corporation. In lieu of exchanging preferred units for preferred stock, the Company may elect to redeem all or a portion of the Series A Preferred Units for cash in an amount equal to \$50.00 per unit plus

F-21

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

accrued and unpaid distributions. The Series A Preferred Units may only be exchanged in whole, but not in part, and each exchange is subject to the REIT ownership limits contained in the Company's charter.

As of December 31, 2003, the Company also had issued and outstanding 900,000 9.25% Series D Cumulative Redeemable Preferred units (the Series D Preferred Units), representing preferred limited partnership interests in the Operating Partnership with a liquidation value of \$50.00 per unit. In December 2004, the Operating Partnership redeemed all 900,000 outstanding Series D Preferred Units with proceeds from a public offering for 3,450,000 shares of its 7.50% Series F Cumulative Redeemable Preferred Stock (see Note 13). In 2004, the Company recorded a \$1.2 million charge relating to the initial issuance costs of the redeemed Series D Preferred Units.

As of December 31, 2002, the Company also had issued and outstanding 700,000 9.375% Series C Cumulative Redeemable Preferred units (the Series C Preferred Units), representing preferred limited partnership interests in the Operating Partnership with a liquidation value of \$50.00 per unit. In November 2003, the Operating Partnership redeemed all 700,000 outstanding Series C Preferred Units with proceeds from a public offering for 1,610,000 shares of its 7.80% Series E Cumulative Redeemable Preferred Stock (see Note 13). In 2003, the Company recorded a \$0.9 million charge relating to the initial issuance costs of the redeemed Series C Preferred Units.

The Company makes quarterly distributions to the preferred unitholders each February, May, August and November. The following table sets forth the accrued distributions payable to preferred unitholders that is included in the Series A and Series D Preferred Unit balances on the balance sheet at December 31, 2004 and 2003:

	<b>December 31,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(in thousands)</b>	
Distributions payable to:		
Series A Preferred Units	\$ 699	\$ 757
Series D Preferred Units		520
<b>Total</b>	<b>\$ 699</b>	<b>\$ 1,277</b>

*Development LLCs*

On March 25, 2002, the Company acquired The Allen Group's minority interest in the assets and assumed The Allen Group's proportionate share of the liabilities of the Development LLCs. The net consideration was approximately \$40.9 million. The acquisition was funded with \$2.2



## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

million in cash and 1,398,068 common limited partnership units of the Operating Partnership valued at \$38.7 million based upon the closing share price of the Company's common stock as reported on the New York Stock Exchange. In connection with the acquisition, the Company recognized \$3.9 million of preferred return income that had been previously earned but fully reserved for financial reporting purposes until the acquisition was complete and the related litigation between the parties was settled. The preferred return investment earned a 12.5% annual rate of return. In connection with the acquisition, the Company repaid three construction loans, which were secured by certain of the Development LLC properties.

### 13. Stockholders' Equity

#### *Preferred Stock*

In December 2004, the Company completed a public offering for 3,450,000 shares of its 7.50% Series F Cumulative Redeemable Preferred Stock (Series F Preferred Stock). The Series F Preferred Stock has a

F-22

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

liquidation preference of \$25.00 per share and may be redeemed at the option of the Company on or after December 8, 2009, or earlier under certain circumstances. Dividends on the Series F Preferred Stock are cumulative and will be payable quarterly in arrears on the 15<sup>th</sup> day of each February, May, August and November. The Series F Preferred Stock has no stated maturity and will not be subject to mandatory redemption or any sinking fund. The Company used the net proceeds from the offering to redeem all outstanding Series D Preferred Units (see Note 12).

In November 2003, the Company completed a public offering for 1,610,000 shares of its 7.80% Series E Cumulative Redeemable Preferred Stock ( Series E Preferred Stock ). The Series E Preferred Stock has a liquidation preference of \$25.00 per share and may be redeemed at the option of the Company on or after November 21, 2008, or earlier under certain circumstances. Dividends on the Series E Preferred Stock are cumulative and will be payable quarterly in arrears on the 15<sup>th</sup> day of each February, May, August and November. The Series E Preferred Stock has no stated maturity and will not be subject to mandatory redemption or any sinking fund. The Company used the net proceeds from the offering to redeem all outstanding Series C Preferred Units (see Note 12).

*Restricted Shares*

In February 2005, 2004, 2003 and 2002, the Company's Compensation Committee granted an aggregate of 101,112, 111,159, 118,733 and 81,729 restricted shares, respectively, of the Company's common stock to certain executive officers and key employees. In 2004 and 2003, the Company's Executive Compensation Committee granted an aggregate of 3,684 and 4,945 restricted shares, respectively, of the Company's common stock to non-employee board members as part of the board members' annual compensation. The restricted shares are subject to restrictions determined by the Company's Compensation Committee. The restricted shares have the same dividend and voting rights as common stock, are legally issued and outstanding, and are included in the Company's calculation of weighted average diluted outstanding shares at December 31, 2004, 2003 and 2002 (see Note 15 for the terms of the restricted stock grants and the related amortization of compensation expense).

*Exchange of Common Limited Partnership Units*

During 2004, 2003, and 2002 165,171, 82,439, and 222,270 common limited partnership units of the Operating Partnership were exchanged into shares of the Company's common stock, respectively (see Note 12). Neither the Company nor the Operating Partnership received any proceeds from the issuance of the common stock to the common limited partnership unitholders.

*Share Repurchases*

During the years ended December 31, 2004 and 2003, the Company accepted the return, at the current quoted market price, of 36,955 and 78,630 shares of its common stock, respectively, from certain key employees in accordance with the provisions of its incentive stock plan to

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

satisfy minimum statutory tax-withholding requirements related to restricted shares that vested during this period.

In November 2002, the Company's Board of Directors authorized the repurchase of an additional one million shares under its existing common stock share repurchase program. This action increased the total authorized shares under this program to an aggregate of four million shares. During the year ended December 31, 2002, the Company repurchased 508,200 shares of its common stock in open market transactions for an aggregate price of \$11.4 million, or \$22.39 per share. The Company did not repurchase any shares during the years ended December 31, 2004 and 2003. Repurchases were funded primarily through proceeds received from the Company's disposition program, working capital and borrowings on the Company's unsecured revolving credit facility. As of December 31, 2004, an aggregate of 1,227,500 shares remained eligible for repurchase under this program.

F-23

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Dividend Reinvestment and Direct Purchase Plan*

The Company has a Dividend Reinvestment and Direct Purchase Plan (the Plan) designed to provide the Company's stockholders and other investors with a convenient and economical method to purchase shares of the Company's common stock. The Plan consists of three programs that provide existing common stockholders and other investors the opportunity to purchase additional shares of the Company's common stock by reinvesting cash dividends or making optional cash purchases within specified parameters. Depending on the program, the Plan acquires shares of the Company's common stock from either new issuances directly from the Company, from the open market or from privately negotiated transactions. As of December 31, 2004, no shares had been acquired under the Plan from new issuances.

*Registration Statements*

In 2003, the SEC declared effective the Company's registration statement on Form S-3, which registered the potential issuance and resale of up to a total of 1,398,068 shares of the Company's common stock that may be issued in redemption of 1,398,068 common limited partnership units of the Operating Partnership previously issued in connection with the acquisition of the minority interest in the Development LLC properties (see Notes 2 and 12). In 2002, the SEC declared effective the Company's registration statement on Form S-3, which registered the potential issuance and resale of up to a total of 1,133 shares of the Company's common stock in exchange for 1,133 common limited partnership units of the Operating partnership previously issued in connection with a related party acquisition. The common limited partnership units may be exchanged at the Company's option into shares of the Company's common stock on a one-for-one basis. Neither the Company nor the Operating Partnership will receive any proceeds from the issuance of the common stock resulting from any such exchange.

The Company has the ability to issue up to an additional \$187 million of equity securities, available as of the date of this report, under a currently effective shelf registration statement.

*Accrued Distributions*

Accrued distributions at December 31, 2004 and 2003, consisted of the following amounts payable to registered common stockholders of record holding 28,548,597 and 28,209,213 shares of common stock, respectively, common unitholders holding 3,989,142 and 4,154,313 common limited partnership units of the Operating Partnership, respectively, and registered preferred stockholders of 5,060,000 and 1,610,000 shares of preferred stock, respectively:

<u>December 31,</u>	
2004	2003

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

	<u>          </u>	<u>          </u>
	(in thousands)	
Distributions payable to:		
Common stockholders	\$ 14,132	\$ 13,964
Common unitholders of the Operating Partnership	1,975	2,056
	<u>          </u>	<u>          </u>
Total accrued distribution to common stockholders and unitholders	16,107	16,020
Preferred stockholders	816	349
	<u>          </u>	<u>          </u>
Total accrued distributions	<u>\$ 16,923</u>	<u>\$ 16,369</u>

F-24

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****14. Future Minimum Rent**

The Company has operating leases with tenants that expire at various dates through 2021 and are either subject to scheduled fixed increases or adjustments based on the Consumer Price Index. Generally, the leases grant tenants renewal options. Leases also provide for additional rents based on certain operating expenses. Future minimum rent under operating leases, excluding tenant reimbursements of certain costs, as of December 31, 2004, are summarized as follows:

<u>Year Ending</u>	<u>(in thousands)</u>
2005	\$ 190,384
2006	175,174
2007	153,695
2008	132,287
2009	106,979
Thereafter	493,542
<b>Total</b>	<b>\$ 1,252,061</b>

**15. Employee Retirement and Stock Option and Incentive Plans***Retirement Savings Plan*

The Company has a retirement savings plan designed to qualify under Section 401(k) of the Internal Revenue Code (the "401(k) Plan"). The 401(k) Plan allows participants to defer up to sixty percent of their eligible compensation on a pre-tax basis, subject to certain maximum amounts allowed by the Internal Revenue Code. The 401(k) Plan provides for a matching contribution by the Company in an amount equal to fifty-cents for each one dollar of participant contributions up to a maximum of five percent of the participant's annual salary. Participants vest immediately in the amounts contributed by the Company. Employees of the Company are eligible to participate in the 401(k) Plan on the first day of the month after three months of service. For each of the years ended December 31, 2004, 2003, and 2002, the Company contributed \$0.3 million to the 401(k) Plan.

*Stock Option and Incentive Plan*

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

The Company has established a stock option and incentive plan (the Stock Plan ) for the purpose of attracting and retaining officers and key employees, under which restricted shares or stock options may be granted. The Stock Plan authorizes the issuance of 3,000,000 shares of common stock of the Company. The Compensation Committee, comprised of three Directors who are not officers of the Company, determines compensation, including awards under the Stock Plan, for the Company s executive officers.

In February 2002, the Company s Compensation Committee approved two new programs under the Stock Plan for the future potential issuance of restricted shares of common stock and one program under the Stock Plan for the potential payment of cash to certain key employees as part of their annual and long-term incentive compensation. The number of shares that will ultimately be issued and the amount of cash that will ultimately be paid under these programs will be contingent upon both the Company and the individuals meeting certain financial, operating and development performance targets during each fiscal year. The awards are payable at the discretion of the Compensation Committee. The restricted stock awards will vest over different periods depending upon the specific program and will be expensed over the performance and vesting periods.

In February 2005, the Company s Compensation Committee granted an aggregate of 101,112 restricted shares of common stock to certain executive officers and key employees. Compensation expense for the

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

restricted shares is calculated based on the closing per share price of \$41.35 on the February 23, 2005 grant date and is amortized on a straight-line basis over the performance and vesting period. Of the shares granted, 18,139 vest over a one-year period, 61,812 vest over a two-year period and 21,161 vest over a five-year period. The Company recorded approximately \$1.4 million in compensation expense related to this restricted stock grant during the year ended December 31, 2004.

In February 2004, the Company's Compensation Committee granted an aggregate of 111,159 restricted shares of common stock to certain executive officers and key employees. Compensation expense for the restricted shares is calculated based on the closing per share price of \$34.85 on the February 10, 2004 grant date and is amortized on a straight-line basis over the performance and vesting period. Of the shares granted, 21,234 vest over a one-year period, 68,403 vest over a two-year period and 21,522 vest over a four-year period. The Company recorded approximately \$1.4 million and \$1.1 million in compensation expense related to this restricted stock grant during the years ended December 31, 2004 and 2003, respectively.

In February 2003, the Company's Compensation Committee granted an aggregate of 118,733 restricted shares of common stock to certain executive officers and key employees. Compensation expense for the restricted shares is calculated based on the closing per share price of \$21.63 on the February 10, 2003 grant date and is amortized on a straight-line basis over the performance and vesting period. Of the shares granted, 25,903 vested over a one-year period and 92,830 vest over a two-year period. The compensation expense related to this restricted stock grant was approximately \$0.6 million, \$1.0 million and \$1.0 million for the years ended December 31, 2004, 2003 and 2002, respectively.

In February 2002, the Company's Compensation Committee granted an aggregate of 81,729 restricted shares of common stock to certain executive officers. Compensation expense for the restricted shares is calculated based on the closing per share price of \$25.74 on the February 26, 2002 grant date and is amortized on a straight-line basis over the performance and vesting period. Of the shares granted, 20,541 vested over a one-year period and 61,188 vested over a two-year period. The compensation expense related to this restricted stock grant was approximately \$0.1 million, \$0.9 million, and \$1.1 million for the years ended December 31, 2004, 2003 and 2002, respectively.

In March 2003, the Company's Compensation Committee approved a special long-term compensation program for the Company's executive officers. The program provides for cash compensation to be earned at December 31, 2005 if the Company attains certain performance measures based on annualized total stockholder returns on an absolute and relative basis. The amount payable for the absolute component is based upon the amount by which the annualized total return to stockholders over the period exceeds 10%. The targets for the relative component require the Company to obtain an annualized total return to stockholders that is at or above the 70<sup>th</sup> percentile of annualized total return to stockholders achieved by members of a pre-defined peer group during the same three-year period, and includes additional incentives for annualized total return to stockholders that is at or above the 80<sup>th</sup> percentile. Compensation expense under this program is accounted for using variable plan accounting. The Company estimates the amount to be paid based on the Company's closing stock price at the end of each period, and records compensation expense equal to that portion of the total compensation applicable to the portion of the performance period that has elapsed through the end of the period. Under the absolute portion of the plan, for every \$1 change in the Company's stock price, the total payable over the three-year term of the plan changes by approximately \$1.7 million. During the years ended December 31, 2004 and 2003, the Company accrued approximately \$18.5 million and \$5.9 million, respectively, of compensation expense related to this plan, which is included in general and administrative expenses. The total amount accrued relating to the plan was \$24.4 million and \$5.9 million as of December 31, 2004 and 2003, respectively.





**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Board Compensation*

In May 2004 and 2003, the Company's Compensation Committee granted an aggregate of 3,684 and 3,945 restricted shares, respectively, of the Company's common stock to non-employee board members as part of the board members' annual compensation. Compensation expense for the 3,684 and 3,945 restricted shares is calculated based on the closing share price of \$32.59 and \$25.38 on the respective grant dates, and is being amortized over the two-year vesting periods. In July 2003, the Company's Executive Compensation Committee granted 1,000 restricted shares of the Company's common stock to the Company's newly elected board member representing his initial equity award. Compensation expense for the 1,000 restricted shares is calculated based on the closing share price of \$28.48 on the July 24, 2003 grant date and is being amortized over the four-year vesting period. The Company recorded compensation expense of approximately \$94,000 and \$35,000 related to these restricted stock grants during the years ended December 31, 2004 and 2003, respectively. The restricted stock was granted under the Company's 1997 Stock Option and Incentive Plan in accordance with the Company's Board of Directors compensation plan, as approved by the Board of Directors in May 2003.

*Stock Options*

At December 31, 2004, 2003 and 2002, an aggregate of 110,901, 214,714 and 1,167,272 options were exercisable for shares of the Company's common stock at a weighted average exercise price of \$23.99, \$23.86 and \$23.30, respectively. The weighted average exercise price of the options outstanding at December 31, 2004, 2003 and 2002 was \$24.11, \$24.09 and \$23.40, respectively, with weighted average remaining contractual lives of 4.2 years, 4.9 years and 5.0 years, respectively. Stock options vest at 33 1/3% per year over three years beginning on the first anniversary date of the grant and are exercisable at the market value on the date of the grant. The term of each option is ten years from the date of the grant.

The Company's stock option activity is summarized as follows:

	<b>Number of Options</b>	<b>Weighted Average Exercise Price</b>
Outstanding at December 31, 2001	1,533,002	\$ 23.22
Granted	25,000	25.77
Exercised	(292,403)	22.67
Cancelled	(25,000)	23.00
	<hr/>	
Outstanding at December 31, 2002	1,240,599	23.40
	<hr/>	
Granted		
Exercised	(1,000,890)	23.24
Cancelled		

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Outstanding at December 31, 2003	239,709	24.09
Granted		
Exercised	(120,478)	24.06
Cancelled		
Outstanding at December 31, 2004	119,231	\$ 24.11

Effective January 1, 2002, the Company voluntarily adopted the fair value recognition provisions of SFAS 123, prospectively for all employee awards granted, modified, or settled after January 1, 2002 (see Note 2). Accordingly, the Company recorded approximately \$27,000, \$26,000 and \$23,000 of compensation expense for

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

the years ended December 31, 2004, 2003 and 2002, respectively. This compensation expense relates to the Company's grant of 25,000 stock options to the Company's non-employee Directors, which occurred in February 2002.

**16. Commitments and Contingencies**

*Operating leases* The Company has noncancelable ground lease obligations on the SeaTac Office Center in Seattle, Washington expiring December 2032, with an option to extend the lease for an additional 30 years; and Kilroy Airport Center, Long Beach, California with a lease period for Phases I, II, III and IV expiring in July 2084. On the Kilroy Airport Center and the SeaTac Office Center ground leases, rentals are subject to adjustments every five years based on the Consumer Price Index.

During the year ended December 31, 2003, the Company renegotiated the ground lease at Kilroy Airport Center, Phase IV in Long Beach, California. The Company leases this land, which is adjacent to the Company's other properties at Kilroy Airport Center, Long Beach, for future development opportunities. The ground lease term was extended to July 2084 subject to the Company's right to terminate this lease upon written notice to the landlord on or before October 2007. Should the Company elect not to terminate the lease, the ground lease obligation will be subject to a fair market rental adjustment upon the completion of a building on the premises or in October 2007, whichever occurs first, and at scheduled dates thereafter.

During the year ended December 31, 2002 the Company renegotiated the ground leases at Kilroy Airport Center, Phases I, II, and III in Long Beach, California, resulting in a reduction of annual ground lease expense of approximately \$0.3 million. The ground lease obligation will be subject to fair market value adjustments every five years. The Company also exercised the option to extend the ground leases for an additional fifty years. The ground leases now expire in July 2084 as discussed above.

The minimum commitment under these ground leases at December 31, 2004 was as follows:

<u>Year Ending</u>	<u>(in thousands)</u>
2005	\$ 1,606
2006	1,608
2007	1,610
2008	1,613
2009	1,594
Thereafter	75,073
<b>Total</b>	<b>\$ 83,104</b>

*Litigation* With the exception of the settlement of the litigation disclosed in Note 19, neither the Company nor any of the Company's Properties are presently subject to any material litigation nor, to the Company's knowledge, is any material litigation threatened against any of them which if determined unfavorably to the Company would have a material adverse effect on the Company's cash flows, financial condition or results of operations. The Company is party to litigation arising in the ordinary course of business, none of which if determined unfavorably to the Company, individually or in the aggregate, is expected to have a material adverse effect on the Company's cash flows, financial condition or results of operations.

*Environmental Matters* The Company follows the policy of monitoring its Properties for the presence of hazardous or toxic substances. While there can be no assurance that a material environmental liability does not exist, the Company is not currently aware of any environmental liability with respect to the Properties that would

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

have a material effect on the Company's financial condition, results of operations and cash flows. Further, the Company is not aware of any environmental liability or any unasserted claim or assessment with respect to an environmental liability that the Company believes would require additional disclosure or the recording of a loss contingency.

**17. Related-Party Transactions**

As part of the Company's marketing strategy, KSLLC previously had an agreement, which terminated in April 2003, with TradeWind Navigation, Inc., a company owned solely by John B. Kilroy, Sr., to charter a sailing vessel for 26 weeks during the year. The Company used the sailing vessel in its marketing efforts by sponsoring broker events. During the years ended December 31, 2003 and 2002, KSLLC paid TradeWind Navigation, Inc. approximately \$94,000 and \$0.3 million, under this agreement.

At December 2002, other assets include a note receivable and accrued interest totaling approximately \$0.2 million due from a Senior Vice President of the Company. The officer repaid the principal and interest balance in full in June 2003. The note, which was issued in November 2000, accrued interest at 8% and was secured by real property owned by the officer.

**18. Fair Value of Financial Instruments**

The carrying amounts of the Company's cash and cash equivalents, restricted cash and accounts payable approximate fair value due to their short-term maturities. The carrying amounts of the Company's variable-rate secured debt and outstanding borrowings on the Credit Facility approximate fair value since the interest rates on these instruments are equivalent to rates currently offered to the Company (see Note 10).

For fixed-rate secured and unsecured debt, the Company estimates fair value by using discounted cash flow analyses based on borrowing rates for similar types of borrowing arrangements. The fair value of the Company's fixed-rate secured and unsecured debt was approximately \$599 million and \$414 million at December 31, 2004 and 2003, respectively. See Note 10 for further detail on the Company's secured and unsecured debt and Note 11 for the fair value of the Company's derivative instruments.

**19. Other Property Income**

*Peregrine Systems, Inc.*

## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Under the terms of Peregrine's plan of reorganization and in accordance with a settlement agreement approved by the bankruptcy court in July 2003, the Company received a payment in the third quarter of 2003 of approximately \$18.3 million and was scheduled to receive four additional payments of approximately \$750,000 each to be paid annually over the next four years resulting from Peregrine's early termination of leases it had with the Company. In connection with the settlement agreement, the Company reduced its allowance for unbilled deferred rents by approximately \$2.0 million for amounts specifically related to the terminated Peregrine leases, and reversed a \$0.5 million reserve previously charged to general and administrative expenses for costs the Company paid for the fifth building that was to be leased to Peregrine (see Note 8) in the second quarter of 2003. The Company then recorded a net lease termination fee of \$18.0 million in the third quarter of 2003 representing the \$18.3 million payment received in the third quarter of 2003 plus the \$2.6 million net present value of the payments to be received in the future, offset by \$2.9 million of receivables and other costs and obligations associated with the leases. In addition, the Company increased its provision for bad debts by \$2.6 million to reserve the portion of the lease termination fee that related to the future annual payments. During the third quarter of 2004, the Company reversed approximately \$750,000 of the provision due to the collection of the first of the four annual installment payments due under the settlement agreement.

F-29

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Other Significant Lease Termination Fees*

Under the terms of a previous tenant's plan of reorganization, the Company received shares of stock in the reorganized company in satisfaction of the Company's creditor's claim under the lease. This tenant had previously defaulted on its lease in 2001 and filed for bankruptcy in 2002. The Company recorded a net lease termination fee of approximately \$0.5 million in January 2004, representing the fair value of the stock on the date of receipt. During the first quarter of 2004, the Company sold all of the shares, in a series of open market transactions, at an additional net gain of approximately \$0.1 million. This gain is included in interest and other income on the Company's consolidated statement of operations for the year ended December 31, 2004.

In January 2003, the Company recognized a \$4.3 million net lease termination fee resulting from the early termination of a lease at an office property in San Diego, California, which encompassed approximately 68,000 rentable square feet. Subsequent to the termination of this lease, this property was moved to the Company's redevelopment portfolio (see Note 4).

*Other*

During the year ended December 31, 2004, the Company recorded \$1.9 million of other property income related to a lease termination that occurred in 2001. The additional income had previously been reserved for financial reporting purposes until certain contingencies associated with the lease termination had been resolved.

During the year ended December 31, 2004, the Company recorded a \$1.8 million charge to other property income in connection with a proposed settlement of outstanding litigation relating to the same 2001 lease termination. The court approved this settlement agreement in January 2005.

**20. Segment Disclosure**

The Company's reportable segments consist of the two types of commercial real estate properties for which management internally evaluates operating performance and financial results: Office Properties and Industrial Properties. The Company also has certain corporate level activities including legal administration, accounting, finance, and management information systems which are not considered separate operating segments.

The Company evaluates the performance of its segments based upon net operating income. Net operating income is defined as operating revenues (rental income, tenant reimbursements and other property income) less property and related expenses (property expenses, real estate taxes, ground leases and provisions for bad debts) and excludes interest and other income, interest expense, depreciation and amortization, and



## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

corporate general and administrative expenses. The accounting policies of the reportable segments are the same as those described in the Company's summary of significant accounting policies (see Note 2). There is no intersegment activity.

F-30

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following tables reconcile the Company's segment activity to its consolidated results of operations and financial position as of and for the years ended December 31, 2004, 2003 and 2002.

	Year Ended December 31,		
	2004	2003	2002
	(in thousands)		
<b>Office Properties:</b>			
Operating revenues(1)	\$ 181,578	\$ 183,766	\$ 160,442
Property and related expenses	47,136	43,876	44,441
Net operating income, as defined	134,442	139,890	116,001
<b>Industrial Properties:</b>			
Operating revenues(1)	35,073	35,722	35,736
Property and related expenses	5,505	4,894	6,072
Net operating income, as defined	29,568	30,828	29,664
<b>Total Reportable Segments:</b>			
Operating revenues(1)	216,651	219,488	196,178
Property and related expenses	52,641	48,770	50,513
Net operating income, as defined	164,010	170,718	145,665
<b>Reconciliation to Consolidated Net Income:</b>			
Total net operating income, as defined, for reportable segments	164,010	170,718	145,665
<b>Other unallocated revenues:</b>			
Interest and other income	521	196	513
<b>Other unallocated expenses:</b>			
General and administrative expenses	34,021	20,095	12,902
Interest expense	37,647	33,385	35,380
Depreciation and amortization	56,983	54,174	56,634
Income from continuing operations	35,880	63,260	41,262
Net gain on dispositions of operating properties(2)			896
Minority interests attributable to continuing operations	(13,479)	(20,565)	(14,601)
Income from discontinued operations	7,538	6,917	12,755
Net income	29,939	49,612	40,312
Preferred dividends	(3,553)	(349)	
Net income available to common stockholders	\$ 26,386	\$ 49,263	\$ 40,312

- 
- (1) All operating revenues are comprised of amounts received from third-party tenants.
  
  - (2) In accordance with SFAS 144 Accounting for the Impairment or Disposal of Long-Lived Assets, the net income and the net gain on disposition of properties sold subsequent to January 1, 2002 are reflected in the consolidated statements of operations as discontinued operations for all periods presented. The net gain on dispositions of operating properties for the year ended December 31, 2002 relates to the disposition of an office property the Company sold in the fourth quarter of 2001. This additional gain had previously been reserved for financial reporting purposes until certain associated litigation was resolved in the second quarter of 2002.

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>December 31,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(in thousands)</b>	
<b>Assets:</b>		
<b>Office Properties:</b>		
Land, buildings and improvements, net	\$ 1,186,003	\$ 1,062,425
Undeveloped land and construction in progress, net	96,545	131,411
Total assets <sup>(1)</sup>	1,373,645	1,262,587
<b>Industrial Properties:</b>		
Land, buildings and improvements, net	198,117	211,079
Total assets <sup>(1)</sup>	209,930	220,701
<b>Total Reportable Segments:</b>		
Land, buildings and improvements, net	1,384,120	1,273,504
Undeveloped land and construction in progress, net	96,545	131,411
Total assets <sup>(1)</sup>	1,583,575	1,483,288
<b>Reconciliation to Consolidated Assets:</b>		
Total assets for reportable segments	1,583,575	1,483,288
<b>Other unallocated assets:</b>		
Cash and cash equivalents	4,853	9,892
Restricted cash	332	8,558
Deferred financing costs, net	5,409	3,657
Prepaid expenses and other assets	5,046	7,240
<b>Total consolidated assets</b>	<b>\$ 1,599,215</b>	<b>\$ 1,512,635</b>

(1) Includes land, buildings and improvements, undeveloped land and construction in progress, current receivables, deferred rent receivable, and deferred leasing costs and other related intangible assets, all shown on a net basis.

	<b>December 31,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(in thousands)</b>	
<b>Capital Expenditures:<sup>(1)</sup></b>		
<b>Office Properties:</b>		
Expenditures for development and redevelopment projects and undeveloped land	\$ 37,971	\$ 61,402
Acquisition of operating properties and undeveloped land	94,963	
Capital expenditures and tenant improvements	18,459	16,085
<b>Industrial Properties:</b>		
Capital expenditures and tenant improvements	2,292	757

**Total Reportable Segments:**

Expenditures for development and redevelopment projects and undeveloped land	37,971	61,402
Acquisition of operating properties and undeveloped land	94,963	
Capital expenditures and tenant improvements	20,751	16,842

(1) Total consolidated capital expenditures are equal to the same amounts disclosed for total reportable segments.

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****21. Discontinued Operations**

In accordance with SFAS 144, the net income and the net gain on dispositions of operating properties sold subsequent to December 31, 2001 are reflected in the consolidated statement of operations as discontinued operations for all periods presented. For the years ended December 31, 2004, 2003 and 2002, discontinued operations included the net income, the impairment loss and the net gain or loss on sale of one office and one industrial building sold during the year ended December 31, 2004 (see Note 3) and the three office buildings and two industrial buildings sold or classified as held for sale during the six months ended June 30, 2005 (see Note 28). For the years ended December 31, 2003 and 2002, discontinued operations also included the net income and net gain or loss on sale of the seven office buildings that the Company sold in 2003 (see Note 3). For the year ended December 31, 2002, discontinued operations also included the net income and net gain on sale of the 12 industrial and five office buildings that the Company sold in 2002 (see Note 3). In connection with the disposition of one of the buildings sold in 2003 and one of the buildings sold in 2002 the Company repaid approximately \$8.0 million and \$4.1 million, respectively, in principal of a mortgage loan partially secured by these properties. The related interest expense was allocated to discontinued operations. The following table summarizes the income and expense components that comprise discontinued operations:

	Year Ended December 31,		
	2004	2003	2002
	(in thousands)		
<b>REVENUES:</b>			
Rental income	\$ 5,808	\$ 9,228	\$ 15,889
Tenant reimbursements	632	975	1,791
Other property income	694	28	26
<b>Total revenues</b>	<b>7,134</b>	<b>10,231</b>	<b>17,706</b>
<b>EXPENSES:</b>			
Property expenses	1,470	2,307	3,381
Real estate taxes	641	895	1,586
Provision for bad debts	41	89	204
Interest expense	—	82	354
Depreciation and amortization	1,777	2,528	4,152
<b>Total expenses</b>	<b>3,929</b>	<b>5,901</b>	<b>9,677</b>
Income from discontinued operations before net gain on dispositions of discontinued operations and minority interest	3,205	4,330	8,029
Net gain on dispositions of discontinued operations	6,148	3,642	6,570
Impairment loss on property held for sale	(726)		
Minority interest in earnings of Operating Partnership attributable to discontinued operations	(1,089)	(1,055)	(1,844)

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Total income from discontinued operations	\$ 7,538	\$ 6,917	\$ 12,755
---	----------	----------	-----------

The following table summarizes the total income from discontinued operations by the Company's reportable segments:

	Year Ended December 31,		
	2004	2003	2002
	(in thousands)		
<b>Reportable Segments:</b>			
Office Properties	\$ 746	\$ 6,016	\$ 7,232
Industrial Properties	6,792	901	5,523
Total income from discontinued operations	\$ 7,538	\$ 6,917	\$ 12,755

F-33

Table of Contents**KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****22. Earnings Per Share (As Restated, see Note 27)**

Basic earnings per share is computed by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted earnings per share is computed by dividing net income by the sum of the weighted-average number of common shares outstanding for the period plus the assumed exercise of all dilutive securities. The Company does not consider common limited partnership units of the Operating Partnership to be dilutive securities since the exchange of common limited partnership units into common stock is on a one for one basis and would not have any effect on diluted earnings per share. The following table reconciles the numerator and denominator of the basic and diluted per-share computations for net income for the years ended December 31, 2004, 2003 and 2002:

	Year Ended December 31,		
	2004	2003	2002
	(in thousands, except share and per share amounts)		
<b>Numerator:</b>			
Income from continuing operations	\$ 22,401	\$ 42,695	\$ 27,557
Preferred dividends	(3,553)	(349)	
Income from continuing operations available to common stockholders	18,848	42,346	27,557
Discontinued operations	7,538	6,917	12,755
Net income available for common stockholders numerator for basic and diluted earnings per share	\$ 26,386	\$ 49,263	\$ 40,312
<b>Denominator:</b>			
Basic weighted average shares outstanding	28,244,459	27,526,684	27,449,676
Effect of dilutive securities stock options and restricted shares	177,568	211,107	272,521
Diluted weighted average shares and common share equivalents outstanding	28,422,027	27,737,791	27,722,197
<b>Basic earnings per share:</b>			
Income from continuing operations available to common stockholders (As Restated, see Note 27)	\$ 0.67	\$ 1.54	\$ 1.00
Discontinued operations	0.26	0.25	0.47
Income available to common stockholders	\$ 0.93	\$ 1.79	\$ 1.47



Edgar Filing: KILROY REALTY CORP - Form 10-K/A

<b>Diluted earnings per share:</b>			
Income from continuing operations available to common stockholders (As Restated, see Note 27)	\$ 0.66	\$ 1.53	\$ 0.99
Discontinued operations	0.27	0.25	0.46
	<u>          </u>	<u>          </u>	<u>          </u>
Net income available to common stockholders	\$ 0.93	\$ 1.78	\$ 1.45
	<u>          </u>	<u>          </u>	<u>          </u>

At December 31, 2004 and 2003, Company employees and directors held no options to purchase shares of the Company's common stock that were antidilutive to the diluted earnings per share computation. At December 31, 2002, Company employees and directors held options to purchase 941,092 shares of the Company's common stock that were antidilutive to the diluted earnings per share computation.

F-34

Table of Contents**KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****23. Tax Treatment of Distributions**

The following table reconciles the dividends declared per common share to the dividends paid per common share during the years ended December 31, 2004, 2003 and 2002 as follows:

<u>Dividends</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>
Dividends declared per common share	\$ 1.980	\$ 1.980	\$ 1.980
Less: Dividends declared in the current year, and paid in the following year	(0.495)	(0.495)	(0.495)
Add: Dividends declared in the prior year, and paid in the current year	0.495	0.495	0.480
	<u>          </u>	<u>          </u>	<u>          </u>
Dividends paid per common share	<u>\$ 1.980</u>	<u>\$ 1.980</u>	<u>\$ 1.965</u>

The income tax treatment for the dividends to common stockholders reportable for the years ended December 31, 2004, 2003, and 2002 as identified in the table above, was as follows:

<u>Common Shares</u>	<u>2004</u>		<u>2003</u>		<u>2002</u>	
Ordinary income	\$ 1.154	58.26%	\$ 1.213	61.26%	\$ 1.522	77.47%
Return of capital	0.711	35.90	0.690	34.84	0.292	14.88
Capital gains <sup>(1)</sup>	0.089	4.48	0.041	2.07	0.070	3.56
Unrecaptured section 1250 capital gains	0.027	1.36	0.036	1.83	0.081	4.09
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
	<u>\$ 1.980</u>	<u>100.00%</u>	<u>\$ 1.980</u>	<u>100.00%</u>	<u>\$ 1.965</u>	<u>100.00%</u>

(1) 2004 Capital Gains are comprised entirely of 15% Rate Gains. 2003 Capital Gains are comprised of approximately \$0.014 in Qualified 5-Year Gains and approximately \$0.027 in Post May 5th Capital Gain Distributions. 2002 Capital Gains are comprised entirely of 20% Rate Gains.

The income tax treatment for the dividends to preferred stockholders reportable for the year ended December 31, 2004 was as follows:

<u>Preferred Shares</u>	<u>2004</u>	
Ordinary income	\$ 1.746	91.04%

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

Capital gains	0.132	6.87
Unrecaptured section 1250 capital gains	0.040	2.09
	<u>        </u>	<u>        </u>
	\$ 1.918	100.00%
	<u>        </u>	<u>        </u>

**24. Quarterly Financial Information (Unaudited)**

Summarized quarterly financial data for the years ended December 31, 2004 and 2003 was as follows:

	<b>2004 Quarter Ended(1)</b>			
	<b>March 31,</b>	<b>June 30,</b>	<b>September 30,</b>	<b>December 31,</b>
	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>
	(in thousands, except per share amounts)			
Revenues from continuing operations	\$ 52,768	\$ 53,115	\$ 53,998	\$ 56,770
Net Operating Income from continuing operations <sup>(2)</sup>	39,924	39,937	41,552	42,597
Income from continuing operations	6,247	7,995	5,266	2,893
Discontinued operations	522	644	5,876	496
Preferred dividends	(785)	(785)	(785)	(1,198)
Net income available for common stockholders	5,984	7,854	10,357	2,191
Net income per common share basic	\$ 0.21	\$ 0.28	\$ 0.37	\$ 0.08
Net income per common share diluted	\$ 0.21	\$ 0.28	\$ 0.36	\$ 0.08

F-35

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>2003 Quarter Ended(1)</b>			
	<b>March 31,</b>	<b>June 30,</b>	<b>September 30,</b>	<b>December 31,</b>
	<b>(in thousands, except per share amounts)</b>			
Revenues from continuing operations	\$ 51,985	\$ 47,431	\$ 67,933	\$ 52,139
Net Operating Income from continuing operations <sup>(2)</sup>	39,626	38,246	53,481	39,365
Income from continuing operations	9,874	9,034	19,186	4,600
Discontinued operations	1,055	4,324	853	685
Preferred dividends				(349)
Net income available for common stockholders	10,929	13,360	20,039	4,938
Net income per common share basic	\$ 0.40	\$ 0.49	\$ 0.73	\$ 0.18
Net income per common share diluted	\$ 0.40	\$ 0.49	\$ 0.72	\$ 0.18

(1) The summation of the quarterly financial data may not equal the annual number reported on the consolidated statement of operations due to rounding differences.

(2) See Note 20 for definition of Net Operating income.

The quarterly financial information does not equal the amounts reported on the Company's quarterly reports on Form 10Q due to the reclassification of the net income and net gains on the dispositions of operating properties sold subsequent to December 31, 2001 to discontinued operations, in accordance with SFAS 144 (see Note 21).

**25. Subsequent Events**

On January 18, 2005, aggregate distributions of \$16.1 million were paid to common stockholders and common unitholders of record on December 31, 2004.

On February 15, 2005, aggregate distributions of \$0.8 million were paid to Series E preferred stockholders of record on February 1, 2005 for the period commencing on and including November 15, 2004 and ending on and including February 14, 2005.

On February 15, 2005, aggregate distributions of \$1.2 million were paid to Series F preferred stockholders of record on February 1, 2005 for the period commencing on and including December 8, 2004 and ending on and including February 14, 2005.

On February 15, 2005, aggregate distributions of \$1.4 million were paid to the Series A Preferred unitholders.

On February 23, 2005 the Company's Compensation Committee granted restricted shares of common stock to certain executive officers and key employees (see Note 15).

F-36

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****26. Schedule of Rental Property**

December 31, 2004										
Property Location	Encumbrances	Initial Cost		Costs Capitalized Subsequent to Building and Acquisition/Improvement		Gross Amounts at Which Carried at Close of Period			Date of Acquisition(A)/Construction(C)(1)	Net Rentable Square Feet
		Land	Improvement	Land	Improvement	Land	Building	Total		
(dollars in thousands)										
<i>Office Properties:</i>										
Kilroy Airport Center, El Segundo El Segundo, California	\$	\$ 6,141	\$ 69,195	\$ 31,996	\$ 6,141	\$ 101,191	\$ 107,332	\$ 66,120	1983(C)	699,192
Kilroy Airport Center, Phase I Long Beach, California				26,962		26,962	26,962	6,309	1997(A)	225,083
Kilroy Airport Center, Phase II Long Beach, California			47,387	14,126		61,513	61,513	33,933	1989(C)	395,478
La Palma Business Center 4175 E. La Palma Avenue Anaheim, California		1,518	2,612	1,223	1,518	3,835	5,353	1,033	1997(A)	43,263
2829 Townsgate Road Thousand Oaks, California		5,248	8,001	1,758	5,248	9,759	15,007	2,706	1997(A)	81,158
181/185 S. Douglas Street El Segundo, California		525	4,687	4,084	628	8,668	9,296	5,289	1978(C)	61,604
SeaTac Office Center Seattle, Washington			25,993	21,685		47,678	47,678	35,939	1977(C)	532,430
2100 Colorado Avenue Santa Monica, California	84,857(3)	5,474	26,087	558	5,476	26,643	32,119	5,724	1997(A)	94,844
5151-5155 Camino Ruiz Camarillo, California		4,501	19,710	2,532	4,501	22,242	26,743	5,070	1997(A)	265,372
111 Pacifica Irvine, California	(3)	5,165	4,653	1,519	5,166	6,171	11,337	1,739	1997(A)	67,530
2501 Pullman/1700 Carnegie Santa Ana, California		6,588	9,211	5,319	7,127	13,991	21,118	2,203	1997(A)	128,266
26541 Agoura Road Calabasas, California		1,979	9,630	3,622	1,979	13,252	15,231	4,426	1997(A)	90,878
9451 Toledo Way Irvine, California			869	1,201		2,070	2,070	1,163	1997(A)	27,200
1633 26th Street Santa Monica, California		2,080	6,672	1,440	2,040	8,152	10,192	2,535	1997(A)	44,915
12400 High Bluff San Diego, California		15,167	40,497	2,454	15,167	42,951	58,118	1,611	2003(C)	208,464
601 Valencia Avenue Brea, California		3,518	2,900	237	3,519	3,136	6,655	710	1997(A)	60,891
6215/6220 Greenwich Drive San Diego, California	15,560(4)	4,796	15,863	8,225	5,148	23,736	28,884	6,077	1997(A)	212,214
6055 Lusk Avenue San Diego, California	78,168(5)	3,935	8,008	21	3,942	8,022	11,964	1,643	1997(A)	93,000

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

6260 Sequence Drive San Diego, California	(5)	3,206	9,803	23	3,212	9,820	13,032	2,011	1997(A)	130,000
6290 Sequence Drive San Diego, California	(5)	2,403	7,349	17	2,407	7,362	9,769	1,507	1997(A)	90,000
8101 Kaiser Blvd Anaheim, California		2,369	6,180	580	2,377	6,752	9,129	1,546	1997(A)	60,177
3130 Wilshire Blvd. Santa Monica, California		8,921	6,579	5,149	9,188	11,461	20,649	3,666	1997(A)	88,338
12312 W. Olympic Blvd. Los Angeles, California		3,325	12,202	912	3,399	13,040	16,439	2,691	1997(A)	78,000
525 N. Brand Blvd. Glendale, California		1,360	8,771	1,884	1,373	10,642	12,015	2,043	1997(A)	46,043

F-37

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

December 31, 2004

Property Location	Encumbrances	Initial Cost		Gross Amounts at Which Carried at Close of Period					Date of Acquisition(A)/Construction(C)(1)	Net Rentable Square Feet
		Land	Improvements	Costs Capitalized Subsequent to Acquisition/	Improvements	Land	Building	Total Depreciation		
(dollars in thousands)										
Kilroy Airport Long Beach Phase IV(2) Long Beach, California				\$ 2,088		\$ 2,088	\$ 2,088	\$ 1,666		
501 Santa Monica Blvd. Santa Monica, California	(3)	4,547	12,044	2,138	4,551	14,178	18,729	3,301	1998(A)	70,045
6340/6350 Sequence Drive San Diego, California	(3)	7,375	22,126	2,402	7,386	24,517	31,903	5,766	1998(A)	199,000
15378 Avenue of Science San Diego, California	(5)	3,565	3,796	1,588	3,565	5,384	8,949	1,069	1998(A)	68,910
Pacific Corporate Center San Diego, California	(3)	14,979	39,634	10,337	14,978	49,972	64,950	10,580	1998(A)	412,413
9455 Towne Center Drive San Diego, California	(5)		3,936	3,143	3,118	3,961	7,079	955	1998(A)	45,195
12225/12235 El Camino Real San Diego, California	(5)	3,207	18,176	2,096	3,213	20,266	23,479	3,273	1998(A)	115,513
12348 High Bluff Drive San Diego, California	(5)	1,629	3,096	2,038	1,629	5,134	6,763	1,993	1999(C)	38,710
4690 Executive Drive San Diego, California	(5)	1,623	7,926	1,161	1,623	9,087	10,710	1,732	1999(A)	50,546
9785/9791 Towne Center Drive San Diego, California	(5)	4,536	16,554	46	4,546	16,590	21,136	2,725	1999(A)	126,000
5005/5010 Wateridge Vista Drive San Diego, California		7,106	15,816	4,974	9,334	18,562	27,896	3,516	1999(C)	172,778
3579 Valley Center Drive San Diego, California	80,648(6)	2,167	6,897	2,888	2,858	9,094	11,952	1,528	1999(C)	52,375
Kilroy Airport Center Phase III Long Beach, California			49,654	4,247		53,901	53,901	13,347	1999/2000(C)	328,502
12390 El Camino Real San Diego, California	31,000(7)	3,453	11,981	1,394	3,453	13,375	16,828	2,674	2000(C)	72,332
6310 Sequence Drive San Diego, California	(3)	2,941	4,946	(7)	2,941	4,939	7,880	1,066	2000(C)	62,415
15435/15445 Innovation Drive San Diego, California	10,349(8)	4,286	12,622	(178)	4,092	12,638	16,730	4,731	2000(C)	103,000
24025 Park Sorrento Calabasas, California	24,377(9)	845	15,896	414	845	16,310	17,155	3,653	2000(C)	102,264
12200 W. Olympic Blvd. Los Angeles, California		4,329	35,488	8,415	3,977	44,255	48,232	8,314	2000(C)	151,019
3611 Valley Centre Drive San Diego, California	(6)	4,184	19,352	6,758	5,259	25,035	30,294	3,692	2000(C)	130,178
3811 Valley Centre Drive San Diego, California	(6)	3,452	16,152	7,656	4,457	22,803	27,260	2,126	2000(C)	112,067
	17,529(10)	2,521	14,122	2,314	3,179	15,778	18,957	2,806	2000(C)	76,246



Edgar Filing: KILROY REALTY CORP - Form 10-K/A

4955 Directors Place San Diego, California										
10390 Pacific Center San Diego, California		3,267	5,779	7,735	3,267	13,514	16,781	1,024	2001(C)	68,400
5717 Pacific Center San Diego California (11)		2,693	6,280	2,256	2,693	8,536	11,229	385	2001(C)	67,995
23975 Park Sorrento Calabasas, California	(9)	765	17,720	2,473	765	20,193	20,958	3,623	2001(C)	100,592
23925 Park Sorrento San Diego, California	(9)	50	2,346	173	50	2,519	2,569	363	2001(C)	11,789

F-38

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

December 31, 2004

Property Location	Encumbrances	Initial Cost			Gross Amounts at Which Carried at Close of Period			Accumulated Depreciation	Date of Acquisition(A)/ Construction(C)(1)	Net Rentable Square Feet
		Land	Improvements	Capitalized Costs Building Subsequent to and Acquisition/Improvement	Land	Building	Total			
(dollars in thousands)										
909 N. Sepulveda Blvd. El Segundo, California (11)		\$ 3,576	\$ 34,042	\$ 15,641	\$ 3,577	\$ 49,682	\$ 53,259	\$ 2,064	2001(A)	241,603
15051 Avenue of Science San Diego, California		2,888	5,780	5,552	2,888	11,332	14,220	1,384	2001(C)	70,617
15073 Avenue of Science San Diego, California		2,070	5,728	1,484	2,070	7,212	9,282	1,468	2001(C)	46,759
3661 Valley Centre Drive San Diego, California	(6)	4,038	21,144	5,899	4,725	26,356	31,081	3,446	2001(C)	129,752
10243 Genetic Center Drive San Diego, California	(7)	4,632	19,549	(28)	4,632	19,521	24,153	2,594	2001(C)	102,875
12100 W. Olympic Blvd. Los Angeles, California		352	45,611	9,974	9,633	46,304	55,937	2,129	2002(C)	151,000
4939 Directors Place San Diego, California	(10)	2,225	12,698	771	2,198	13,496	15,694	1,156	2002(C)	60,662
12340 El Camino Real San Diego, California		4,201	13,896	6,534	4,201	20,430	24,631	1,269	2002(C)	88,181
3721 Valley Centre Drive, San Diego, California	33,917(12)	4,297	18,967	5,378	4,254	24,388	28,642	1,231	2002(C)	114,780
999 N. Sepulveda Blvd. El Segundo, California		1,407	34,326	5,404	1,407	39,730	41,137	1,670	2002(C)	133,339
13500/13520 Evening Creek Drive North San Diego, California		15,161	71,806		15,161	71,806	86,967		2004(A)	281,830
<b>TOTAL OFFICE PROPERTIES</b>		<b>\$ 376,405</b>	<b>\$ 216,586</b>	<b>\$ 998,745</b>	<b>\$ 272,685</b>	<b>\$ 236,081</b>	<b>\$ 1,251,935</b>	<b>\$ 1,488,016</b>	<b>\$ 302,013</b>	<b>7,984,022</b>
<i>Industrial Properties:</i>										
2031 E. Mariposa Avenue El Segundo, California	\$	\$ 132	\$ 867	\$ 2,698	\$ 132	\$ 3,565	\$ 3,697	\$ 3,541	1954(C)	192,053
3340 E. La Palma Avenue Anaheim, California		67	1,521	4,941	67	6,462	6,529	4,723	1966(C)	153,320
2260 E. El Segundo Blvd. El Segundo, California		1,423	4,194	2,353	1,703	6,267	7,970	4,195	1979(C)	113,820
2265 E. El Segundo Blvd. El Segundo,		1,352	2,028	761	1,571	2,570	4,141	1,966	1978(C)	76,570

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

California										
1000 E. Ball Road Anaheim, California		838	1,984	921	838	2,905	3,743	2,610	1956(C) 1974(A)	100,000
1230 S. Lewis Road Anaheim, California		395	1,489	2,058	395	3,547	3,942	2,983	1982(C)	57,730
12681/12691 Pala Drive Garden Grove, California		471	2,115	2,691	471	4,806	5,277	4,432	1980(A)	84,700
2270 E. El Segundo Blvd. El Segundo, California		361	100	156	419	198	617	136	1977(C)	6,362
5115 N. 27th Avenue Phoenix, Arizona		125	1,206	843	125	2,049	2,174	1,403	1962(C)	130,877
4155 E. La Palma Avenue Anaheim, California		1,148	2,681	385	1,148	3,066	4,214	815	1997(A)	74,618
4125 E. La Palma Avenue Anaheim, California		1,690	2,604	801	1,690	3,405	5,095	705	1997(A)	70,863
Brea Industrial Complex Brea, California	29,000(14)	1,263	13,927	345	1,263	14,272	15,535	3,225	1997(A)	276,278

F-39

Table of Contents**KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

December 31, 2004

Property Location	Encumbrances	Costs			Gross Amounts at Which			Date of Acquisition(A)/ Construction(C)(1)	Net Rentable Square Feet	
		Initial Cost	Capitalized	Subsequent to Buildings and Acquisition/Improvement	Carried at Close of Period	Land	Building			Total
		Land	Improvements	Improvement	Land	Building	Total	Depreciation		
(dollars in thousands)										
Garden Grove Industrial Complex Garden Grove, California		\$ 1,868	\$ 11,894	\$ 490	\$ 1,868	\$ 12,384	\$ 14,252	\$ 2,912	1997(A)	275,971
17150 Von Karman Irvine, California	(14)	4,848	7,342	72	4,848	7,414	12,262	1,658	1997(A)	157,458
7421 Orangewood Avenue Garden Grove, California		612	3,967	1,686	612	5,653	6,265	1,079	1997(A)	82,602
5325 East Hunter Avenue Anaheim, California	82,073(13)	1,728	3,555	1,064	1,728	4,619	6,347	806	1997(A)	110,487
9401 Toledo Way Irvine, California		8,572	7,818	(2,331)	5,665	8,394	14,059	1,793	1997(A)	244,800
12400 Industry Street Garden Grove, California		943	2,110	35	943	2,145	3,088	487	1997(A)	64,200
2055 S.E. Main Street Irvine, California		772	2,343	148	772	2,491	3,263	568	1997(A)	47,583
14831 Franklin Avenue Tustin, California		1,112	1,065	271	1,113	1,335	2,448	441	1997(A)	36,256
1675 MacArthur Costa Mesa, California	(13)	2,076	2,114	153	2,076	2,267	4,343	486	1997(A)	50,842
3130/3150 Miraloma Anaheim, California	(13)	3,335	3,727	(11)	3,335	3,716	7,051	783	1997(A)	144,000
3125 E. Coronado Street Anaheim, California	(13)	3,669	4,341	245	3,669	4,586	8,255	942	1997(A)	144,000
1951 E. Carnegie Santa Ana, California		1,830	3,630	1,381	1,844	4,997	6,841	1,256	1997(A)	100,000
5115 E. La Palma Avenue Anaheim, California	(13)	2,462	6,675	4,502	2,464	11,175	13,639	2,538	1997(A)	286,139
3735 Imperial Highway Stockton, California	2,963(15) (14)	764	10,747	18	764	10,765	11,529	2,204	1997(A)	164,540
		2,098	4,158	300	2,098	4,458	6,556	864	1998(A)	84,185

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

1250 N. Tustin Avenue Anaheim, California										
2911 Dow Avenue Tustin, California		1,124	2,408	519	1,124	2,927	4,051	528	1998(A)	51,410
25202 Towne Center Drive Foothill Ranch, California	(13)	3,334	8,243	4,701	4,949	11,329	16,278	3,752	1998(C)	303,533
3250 E. Carpenter Avenue Anaheim, California				2,289		2,289	2,289	601	1998(C)	41,225
925 / 1075 Lambert Road Brea, California	(13)	3,326	7,020	1,874	3,326	8,894	12,220	2,561	2000(C)	178,811
Anaheim Technology Center Anaheim, California	(13)	10,648	20,221	4,689	10,649	24,909	35,558	6,401	2000(C)	593,992
2525 Pullman Santa Ana, California		4,283	3,276	848	4,283	4,124	8,407	424	2002(A)	103,380
<b>TOTAL INDUSTRIAL PROPERTIES</b>		<b>\$ 114,036</b>	<b>\$ 68,669</b>	<b>\$ 151,370</b>	<b>\$ 41,896</b>	<b>\$ 67,952</b>	<b>\$ 193,983</b>	<b>\$ 261,935</b>		<b>\$ 63,818</b>
<b>TOTAL ALL PROPERTIES</b>		<b>\$ 490,441</b>	<b>\$ 285,255</b>	<b>\$ 1,150,115</b>	<b>\$ 314,581</b>	<b>\$ 304,033</b>	<b>\$ 1,445,918</b>	<b>\$ 1,749,951</b>		<b>\$ 365,831</b>
										<b>4,602,605</b>

(1) Represents date of construction or acquisition by the Company, or the Company's Predecessor, the Kilroy Group.

(2) These costs represent infrastructure costs incurred in 1989.

(3) These properties secure a \$84.9 million mortgage note.

**Table of Contents**

**KILROY REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

- (4) These properties secure a \$15.6 million mortgage note.
- (5) These properties secure a \$78.2 million mortgage note.
- (6) These properties secure a \$80.6 million mortgage note.
- (7) These properties secure a \$31.0 million mortgage note.
- (8) These properties secure a \$10.3 million mortgage note.
- (9) These properties secure a \$24.4 million mortgage note.
- (10) These properties secure a \$17.5 million mortgage note.
- (11) These properties are not included in the Company's stabilized portfolio at December 31, 2004. Both properties were in the lease-up phase as of December 31, 2004 and included in land and improvements and buildings and improvements in the consolidated balance sheet (see Note 2).
- (12) This property secures a \$33.9 million mortgage note.
- (13) These properties secure a \$82.1 million mortgage note.
- (14) These properties secure a \$29.0 million mortgage note.
- (15) This property secures a \$3.0 million mortgage note.

The aggregate gross cost of property included above for federal income tax purposes, approximated \$1.7 billion as of December 31, 2004.

The following table reconciles the historical cost of the total investment in real estate, net from January 1, 2002 to December 31, 2004:

<b>Year Ended December 31,</b>		
<b>2004</b>	<b>2003</b>	<b>2002</b>

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

	(in thousands)		
Land, building and improvements, beginning of year	\$ 1,594,875	\$ 1,577,753	\$ 1,409,865
Net additions during period Acquisition, improvements, etc. (net of dispositions)	155,076	17,122	167,888
Land, building and improvements, end of year	1,749,951	1,594,875	1,577,753
Undeveloped land and construction in progress, net, beginning of year	131,411	108,465	191,129
Change in undeveloped land and construction in progress, net	(34,866)	22,946	(82,664)
Undeveloped land and construction in progress, net, end of year	96,545	131,411	108,465
Total investment in real estate, net, end of year	\$ 1,846,496	\$ 1,726,286	\$ 1,686,218

The following table reconciles the accumulated depreciation from January 1, 2002 to December 31, 2004:

	Year Ended December 31,		
	2004	2003	2002
	(in thousands)		
Beginning of year	\$ 321,372	\$ 278,503	\$ 241,665
Net additions during the period	50,047	47,539	41,467
Dispositions of operating properties	(5,588)	(4,670)	(4,629)
End of year	\$ 365,831	\$ 321,372	\$ 278,503

F-41

Table of Contents**KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****27. Restatements***Income from Continuing Operations Per Common Share*

Subsequent to the issuance of the Company's 2004 consolidated financial statements, the Company's management determined that it incorrectly computed income from continuing operations per common share by not reflecting the impact of preferred stock dividends paid and accrued in respect of the Company's preferred stock in accordance with Statement of Financial Accounting Standards No. 128, Earnings per Share. The calculation error had no impact on income from continuing operations, net income, net income per share, or the Company's consolidated balance sheets, consolidated statements of stockholders' equity and consolidated statements of cash flows. The only line items required to be restated to correct this calculation error are the per share amounts for income from continuing operations, basic and diluted, included within the consolidated statements of operations. As a result, Income from continuing operations per common share basic and diluted for the years ended December 31, 2004 and 2003 included within the consolidated statements of operations and Note 22 to the consolidated financial statements have been restated from the amounts previously reported.

	<b>Year Ended December 31, 2004</b>			
	<b>As Previously Reported</b>	<b>Restatements: Preferred Dividends</b>	<b>Reclassifications: Subsequent Dispositions(1)</b>	<b>As Restated and Reclassified</b>
<b>Basic earnings per share:</b>				
Income from continuing operations per common share	\$ 0.85	\$ (0.13)	\$ (0.05)	\$ 0.67
<b>Diluted earnings per share:</b>				
Income from continuing operations per common share	\$ 0.84	\$ (0.12)	\$ (0.06)	\$ 0.66
	<b>Year Ended December 31, 2003</b>			
	<b>As Previously Reported</b>	<b>Restatements: Preferred Dividends</b>	<b>Reclassifications: Subsequent Dispositions(1)</b>	<b>As Restated and Reclassified</b>
<b>Basic earnings per share:</b>				
Income from continuing operations per common share	\$ 1.58	\$ (0.01)	\$ (0.03)	\$ 1.54
<b>Diluted earnings per share:</b>				
Income from continuing operations per common share	\$ 1.57	\$ (0.01)	\$ (0.03)	\$ 1.53
	<b>Year Ended December 31, 2002</b>			
	<b>As Previously</b>	<b>Restatements: Preferred</b>	<b>Reclassifications: Subsequent</b>	<b>As Restated</b>



Edgar Filing: KILROY REALTY CORP - Form 10-K/A

	<u>Reported</u>	<u>Dividends</u>	<u>Dispositions(1)</u>	<u>and Reclassified</u>
<b>Basic earnings per share:</b>				
Income from continuing operations per common share	\$ 1.03	\$	\$ (0.03)	\$ 1.00
<b>Diluted earnings per share:</b>				
Income from continuing operations per common share	\$ 1.02	\$	\$ (0.03)	\$ 0.99

(1) Includes the discontinued operations that have resulted from the disposition of the four operating properties that were sold subsequent to December 31, 2004 and the classification of a property as held for sale as of June 30, 2005.

F-42

**Table of Contents****KILROY REALTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Cash Flow Classifications*

Also subsequent to the issuance of the Company's 2004 consolidated financial statements, the Company's management concluded that it had been incorrectly classifying two items on the consolidated statements of cash flows. First, distributions to cumulative redeemable preferred unitholders were included in its consolidated statements of cash flows as an operating activity when, in accordance with Statement of Financial Accounting Standards No. 95 Statement of Cash Flows, distributions paid to cumulative redeemable preferred unitholders should have been classified as a financing activity. Second, capital expenditures for operating properties, development and redevelopment projects and undeveloped land were reflected on an accrual basis of accounting rather than the cash paid for such expenditures in investing activities in the consolidated statements of cash flows. The adjustment to reflect these expenditures on a cash basis in investing activities for each period is offset by an adjustment for the same amount in cash flows from operating activities to appropriately reflect the associated increases and decreases in accounts payable, accrued expenses and other liabilities. As a result, the net cash provided by (used in) operating activities, investing activities and financing activities for the years ended December 31, 2004, 2003 and 2002 included in the consolidated statements of cash flows have been restated from the amounts previously reported. In addition, the Company reclassified the change in restricted cash in the consolidated statements of cash flows from a financing activity to an investing activity. These reclassifications do not affect the total net change in cash and cash equivalents and have no impact on the Company's consolidated balance sheets, consolidated statements of operations and consolidated statements of stockholders' equity.

	Year Ended December 31,					
	2004		2003		2002	
	As Reported	As Restated	As Reported	As Restated	As Reported	As Restated
	(in thousands)					
Net cash provided by operating activities	\$ 108,044	\$ 110,022	\$ 95,946	\$ 117,068	\$ 100,262	\$ 113,056
Net cash used in investing activities	\$ (129,186)	\$ (112,780)	\$ (50,839)	\$ (60,132)	\$ (68,439)	\$ (69,134)
Net cash provided by (used in) financing activities	\$ 16,103	\$ (2,281)	\$ (50,992)	\$ (62,821)	\$ (32,533)	\$ (44,632)

**28. Subsequent Dispositions**

Subsequent to the year ended December 31, 2004 the Company sold the following five operating properties. The property that was sold in July 2005 was classified as held for sale as of June 30, 2005.

Address/City	Property Type	Month of Disposition	Number of Buildings	Rentable Square Feet
--------------	------------------	-------------------------	------------------------	-------------------------

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

2501 Pullman/1700 Carnegie, Santa Ana, CA	Office	March	2	128,266
525 North Brand, Glendale, CA	Office	March	1	46,043
5115 North 27th Avenue, Phoenix, AZ	Industrial	March	1	130,877
2260 E. El Segundo Boulevard, El Segundo, CA	Industrial	July	1	113,820
			5	419,006
<b>Total</b>			5	419,006

The Company has updated its historical consolidated financial statements in this Form 10-K/A for discontinued operations that have resulted from the disposition of four operating properties during the six months ended June 30, 2005 and the classification of the property as held for sale as of June 30, 2005 in accordance with Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets ( SFAS 144 ). The net income for these properties has been reclassified to discontinued operations for the years ended December 31, 2004, 2003 and 2002 to conform to the presentation in the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2005.

F-43

Table of Contents**KILROY REALTY CORPORATION****SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS**

Year ended December 31, 2004, 2003 and 2002

(in thousands)

		<b>Balance at</b>	<b>Charged to</b>		<b>Balance</b>
		<b>Beginning</b>	<b>Costs and</b>		<b>at End</b>
		<b>of Period</b>	<b>Expenses</b>	<b>or Rental</b>	<b>of Period</b>
		<b>of Period</b>	<b>Revenue</b>	<b>Deductions</b>	<b>of Period</b>
<b><i>Allowance for Uncollectible Tenant Receivables</i></b>					
Year Ended December 31, 2004	Allowance for uncollectible tenant receivables	\$ 6,372	\$ (153)	\$ (300)	\$ 5,919
Year Ended December 31, 2003	Allowance for uncollectible tenant receivables	\$ 4,499	\$ 2,096	\$ (223)	\$ 6,372
Year Ended December 31, 2002	Allowance for uncollectible tenant receivables	\$ 2,835	\$ 2,233	\$ (569)	\$ 4,499
<b><i>Allowance for Unbilled Deferred Rent</i></b>					
Year Ended December 31, 2004	Allowance for deferred rent	\$ 5,667	\$ 1,080	\$ (175)	\$ 6,572
Year Ended December 31, 2003	Allowance for deferred rent	\$ 5,987	\$ (320)	\$	\$ 5,667
Year Ended December 31, 2002	Allowance for deferred rent	\$ 3,452	\$ 4,683	\$ (2,148)	\$ 5,987

F-44

**Table of Contents****EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description</b>
3(i).1	Articles of Amendment and Restatement of the Registrant (1)
3(i).2	Articles Supplementary of the Registrant designating its 7.45% Series A Cumulative Redeemable Preferred Stock (2)
3(i).3	Articles Supplementary of the Registrant designating its Series B Junior Participating Preferred Stock (3)
3(i).4	Articles Supplementary of the Registrant designating its 9.250% Series D Cumulative Redeemable Preferred Stock (4)(5)
3(i).5	Articles Supplementary of the Registrant designating an additional 120,000 shares of its 9.250% Series D Cumulative Redeemable Preferred Stock (4)
3(i).6	Articles Supplementary of the Registrant designating its 7.80% Series E Cumulative Redeemable Preferred Stock (6)
3(i).7	Articles Supplementary of the Registrant designating its 7.50% Series F Cumulative Redeemable Preferred Stock (7)
3(ii).1	Amended and Restated Bylaws of the Registrant (1)
4.1	Form of Certificate for Common Stock of the Registrant (1)
4.2	Registration Rights Agreement dated January 31, 1997(1)
4.3	Registration Rights Agreement dated February 6, 1998 (8)
4.4	Second Amended and Restated Registration Rights Agreement dated as of March 5, 2004 (2)
4.5	Registration Rights Agreement dated as of October 31, 1997 (9)
4.6	Rights Agreement dated as of October 2, 1998 between Kilroy Realty Corporation and ChaseMellon Shareholder Services, L.L.C., as Rights Agent, which includes the form of Articles Supplementary of the Series B Junior Participating Preferred Stock of Kilroy Realty Corporation as Exhibit A, the form of Right Certificate as Exhibit B and the Summary of Rights to Purchase Preferred Shares as Exhibit C (10)
4.7	Registration Rights Agreement dated as of October 6, 2000 (11)
4.8	The Company is party to agreements in connection with long-term debt obligations, none of which individually exceeds ten percent of the total assets of the Company on a consolidated basis. Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, the Company agrees to furnish copies of these agreements to the Commission upon request
4.9	Note and Guarantee Agreement dated August 4, 2004 by and between Kilroy Realty, L.P. and Kilroy Realty Corporation and the purchasers whose names appear in the acceptance form at the end of the Note and Guarantee Agreement (12)
4.10	Form of 5.72% Series A Guaranteed Senior Note due 2010 (12)
4.11	Form of 6.45% Series B Guaranteed Senior Note due 2014 (12)
10.1	Fifth Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P. dated as of March 5, 2004 (2)
10.2	First Amendment to Fifth Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P., dated as of December 7, 2004 (13)
10.3	Omnibus Agreement dated as of October 30, 1996 by and among Kilroy Realty, L.P. and the parties named therein (1)
10.4	Supplemental Representations, Warranties and Indemnity Agreement by and among Kilroy Realty, L.P. and the parties named therein (1)

**Table of Contents**

<b>Exhibit Number</b>	<b>Description</b>
10.5	Pledge Agreement by and among Kilroy Realty, L.P., John B. Kilroy, Sr., John B. Kilroy, Jr. and Kilroy Industries (1)
10.6	1997 Stock Option and Incentive Plan of the Registrant and Kilroy Realty, L.P. (1)
10.7	Form of Indemnity Agreement of the Registrant and Kilroy Realty, L.P. with certain officers and directors (1)
10.8	Lease Agreement dated January 24, 1989 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase I (14)
10.9	First Amendment to Lease Agreement dated December 28, 1990 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase I (14)
10.10	Lease Agreement dated July 17, 1985 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase III (15)
10.11	Lease Agreement dated April 21, 1988 by and between Kilroy Long Beach Associates and the Board of Water Commissioners of the City of Long Beach, acting for and on behalf of the City of Long Beach, for Long Beach Phase IV (15)
10.12	Lease Agreement dated December 30, 1988 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase II (15)
10.13	First Amendment to Lease dated January 24 1989 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase III (15)
10.14	Second Amendment to Lease Agreement dated December 28, 1990 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase III (15)
10.15	First Amendment to Lease Agreement dated December 28, 1990 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase II (15)
10.16	Third Amendment to Lease Agreement dated October 10, 1994 by and between Kilroy Long Beach Associates and the City of Long Beach for Kilroy Long Beach Phase III (15)
10.17	Development Agreement by and between Kilroy Long Beach Associates and the City of Long Beach (15)
10.18	Amendment No. 1 to Development Agreement by and between Kilroy Long Beach Associates an the City of Long Beach (15)
10.19	Ground Lease by and between Frederick Boysen and Ted Boysen and Kilroy Industries dated May 15, 1969 for SeaTac Office Center (14)
10.20	Amendment No. 1 to Ground Lease and Grant of Easement dated April 27, 1973 among Frederick Boysen and Dorothy Boysen, Ted Boysen and Rose Boysen and Sea/Tac Properties (14)
10.21	Amendment No. 2 to Ground Lease and Grant of Easement dated May 17, 1977 among Frederick Boysen and Dorothy Boysen, Ted Boysen and Rose Boysen and Sea/Tac Properties (14)
10.22	Airspace lease dated July 10, 1980 by and among the Washington State Department of Transportation, as lessor, and Sea/Tac Properties, Ltd. and Kilroy Industries, as lessee (14)
10.23	Memorandum of Lease dated April 1, 1980 by and among Bow Lake, Inc., as lessor, and Kilroy Industries and Sea/Tac Properties, Ltd., as lessees for Sea/Tac Office Center (14)
10.24	Amendment No. 1 to Ground Lease dated September 17, 1990 between Bow Lake, Inc., as lessor, and Sea/Tac Properties, Ltd., as lessee (14)
10.25	Amendment No. 2 to Ground Lease dated March 21, 1991 between Bow Lake, Inc., as lessor, and Sea/Tac Properties, Ltd., as lessee (14)
10.26	Property Management Agreement between Kilroy Realty Finance Partnership, L.P. and Kilroy Realty, L.P. (16)
10.27	Form of Environmental Indemnity Agreement (16)
10.28	Option Agreement by and between Kilroy Realty, L.P. and Kilroy Airport Imperial Co. (17)

**Table of Contents**

<b>Exhibit Number</b>	<b>Description</b>
10.29	Option Agreement by and between Kilroy Realty, L.P. and Kilroy Calabasas Associates (17)
10.30	Employment Agreement between the Registrant and John B. Kilroy, Jr. (17)
10.31	Amended and Restated Employment Agreement between the Registrant and Richard E. Moran Jr. (17)
10.32	Employment Agreement between the Registrant and Jeffrey C. Hawken (18)
10.33	Noncompetition Agreement by and between the Registrant and John B. Kilroy, Sr. (1)
10.34	Noncompetition Agreement by and between the Registrant and John B. Kilroy, Jr. (1)
10.35	License Agreement by and among the Registrant and the other persons named therein (17)
10.36	Purchase and Sale Agreement and Joint Escrow Instructions dated April 30, 1997 by and between Mission Land Company, Mission-Vacaville, L.P. and Kilroy Realty, L.P. (18)
10.37	Agreement of Purchase and Sale and Joint Escrow Instructions dated April 30, 1997 by and between Camarillo Partners and Kilroy Realty, L.P. (18)
10.38	Purchase and Sale Agreement and Escrow Instructions dated May 5, 1997 by and between Kilroy Realty L.P. and Pullman Carnegie Associates (19)
10.39	Amendment to Purchase and Sale Agreement and Escrow Instructions dated June 27, 1997 by and between Pullman Carnegie Associates and Kilroy Realty, L.P. (20)
10.40	Purchase and Sale Agreement, Contribution Agreement and Joint Escrow Instructions dated May 12, 1997 by and between Shidler West Acquisition Company, LLC and Kilroy Realty, L.P. (20)
10.41	First Amendment to Purchase and Sale Agreement, Contribution Agreement and Joint Escrow Instructions dated June 6, 1997 by and between Shidler West Acquisition Company, L.L.C. and Kilroy Realty, L.P. (20)
10.42	Second Amendment to Purchase and Sale Agreement, Contribution Agreement and Joint Escrow Instructions dated June 12, 1997 by and between Shidler West Acquisition Company, LLC and Kilroy Realty, L.P. (20)
10.43	Agreement of Purchase and Sale and Joint Escrow Instructions dated June 12, 1997 by and between Mazda Motor of America, Inc. and Kilroy Realty, L.P. (19)
10.44	First Amendment to Agreement of Purchase and Sale and Joint Escrow Instructions dated June 30, 1997 by and between Mazda Motor of America, Inc. and Kilroy Realty, L.P. (19)
10.45	Agreement for Purchase and Sale of 2100 Colorado Avenue, Santa Monica, California dated June 16, 1997 by and between Santa Monica Number Seven Associates L.P. and Kilroy Realty, L.P. (19)
10.46	Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners (21)
10.47	First Amendment to Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated August 22, 1997 (21)
10.48	Second Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 5, 1997 (21)
10.49	Third Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 19, 1997 (21)
10.50	Fourth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 22, 1997 (21)
10.51	Fifth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 23, 1997 (21)

**Table of Contents**

<b>Exhibit Number</b>	<b>Description</b>
10.52	Sixth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1998 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 25, 1997 (21)
10.53	Seventh Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated September 29, 1997 (21)
10.54	Eighth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated October 2, 1997 (21)
10.55	Ninth Amendment to the Purchase and Sale Agreement and Joint Escrow Instructions dated July 10, 1997 by and between Kilroy Realty, L.P. and Mission Square Partners dated October 24, 1997 (21)
10.56	Contribution Agreement dated October 21, 1997 by and between Kilroy Realty, L.P. and Kilroy Realty Corporation and The Allen Group and the Allens (22)
10.57	Purchase and Sale Agreement and Escrow Instructions dated December 11, 1997 by and between Kilroy Realty, L.P. and Swede-Cal Properties, Inc., Viking Investors of Southern California and Viking Investors of Southern California II (23)
10.58	Amendment to the Contribution Agreement dated October 14, 1998 by and between Kilroy Realty, L.P. and Kilroy Realty Corporation and The Allen Group and the Allens dated October 21, 1997 (24)
10.59	Employment Agreement between the Registrant and Tyler H. Rose (25)
10.60	Secured Promissory Notes and Deeds of Trusts Aggregating \$80.0 Million Payable to Metropolitan Life Insurance Company dated January 10, 2002 (25)
10.61	Secured Promissory Notes and Deeds of Trust Aggregating \$115 million payable to Teachers Insurance and Annuity Association of America (26)
10.62	Fourth Amended and Restated Revolving Credit Agreement dated October 22, 2004 (27)
10.63	Fourth Amended and Restated Guaranty of Payment dated October 22, 2004 (27)
12.1*	Statement of Computations of Consolidated Ratio of Earnings to Combined Fixed Charges and Preferred Dividends and Distributions
21.1	List of Subsidiaries of the Registrant (2)
23.1*	Consent of Deloitte & Touche LLP
24.1	Power of Attorney (included in the signature page of the Form 10-K filed with the Securities and Exchange Commission on March 2, 2005)
31.1*	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2*	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.1*	Section 1350 Certification of Chief Executive Officer
32.2*	Section 1350 Certification of Chief Financial Officer

\* Filed herewith

Management contract or compensatory plan or arrangement.

(1) Previously filed as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553).

(2) Previously filed as an exhibit on Form 10-K for the year ended December 31, 2003.

(3) Previously filed as an exhibit to the Registration Statement on Amendment No. 1 to Form S-3 (No. 333-72229).



## Edgar Filing: KILROY REALTY CORP - Form 10-K/A

- (4) Previously filed as an exhibit on Form 10-K for the year ended December 31, 1999.
- (5) Previously filed as an exhibit to the Registration Statement on Form S-3 (No. 333-34638).
- (6) Previously filed an exhibit on Form 8-A as filed with the Securities and Exchange Commission on October 24, 2003.

**Table of Contents**

- (7) Previously filed as an exhibit on Form 8-A (No. 001-12675) as filed with the Securities and Exchange Commission on December 6, 2004.
- (8) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 11, 1998.
- (9) Previously filed as an exhibit on Form 8-K/A as filed with the Securities and Exchange Commission on December 19, 1997.
- (10) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on October 8, 1998.
- (11) Previously filed as an exhibit on Form 10-K for the year ended December 31, 2000.
- (12) Previously filed as an exhibit on Form 8-K filed with the Securities and Exchange Commission on August 11, 2004.
- (13) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 9, 2004.
- (14) Previously filed as an exhibit to the Registration Statement on Amendment No. 2 to Form S-11 (No. 333-15553).
- (15) Previously filed as an exhibit to the Registration Statement on Form S-11 (No. 333-15553).
- (16) Previously filed as an exhibit to the Registration Statement on Amendment No. 5 to Form S-11 (No. 333-15553).
- (17) Previously filed as an exhibit to the Registration Statement on Amendment No. 4 to Form S-11 (No. 333-15553).
- (18) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on June 6, 1997.
- (19) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on July 15, 1997.
- (20) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on July 3, 1997.
- (21) Previously filed as an exhibit on Form 10-Q for the quarter ended September 30, 1997.
- (22) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on November 21, 1997.
- (23) Previously filed as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 29, 1997.
- (24) Previously filed as an exhibit on Form 10-Q for the quarter ended September 30, 1998.
- (25) Previously filed as an exhibit on Form 10-K for the year ended December 31, 2001.
- (26) Previously filed as an exhibit on Form 10-Q for the quarter ended March 31, 2004.

Edgar Filing: KILROY REALTY CORP - Form 10-K/A

(27) Previously filed as an exhibit on Form 8-K filed with the Securities and Exchange Commission on October 22, 2004.