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RIGGS NATIONAL CORP  
Form 425  
April 21, 2005

Filed by The PNC Financial Services Group, Inc.

Pursuant to Rule 425 under the Securities Act of 1933 and  
deemed filed pursuant to Rule 14a-12 of the Securities Exchange Act of 1934

Subject Company: Riggs National Corporation

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On April 21, 2005, The PNC Financial Services Group, Inc. ( PNC ) issued the attached press release and supplementary information announcing its earnings and business results for the quarter ended March 31, 2005.

**CONTACTS:**

**MEDIA:**

Brian E. Goerke

(412) 762-4550

corporate.communications@pnc.com

**INVESTORS:**

William H. Callihan

(412) 762-8257

investor.relations@pnc.com

**PNC REPORTS FIRST QUARTER EARNINGS OF \$354 MILLION**

PITTSBURGH, April 21, 2005 The PNC Financial Services Group, Inc. (NYSE: PNC) today reported first quarter 2005 earnings of \$354 million, or \$1.24 per diluted share. Earnings a year ago were \$328 million, or \$1.15 per diluted share, and earnings for the fourth quarter of 2004 were \$307 million, or \$1.08 per diluted share. Earnings for the first quarter of 2005 included a previously announced benefit of \$45 million, or \$0.16 per diluted share, arising from the reversal of deferred tax liabilities related to the transfer of PNC's ownership of BlackRock from PNC Bank, N.A. to our intermediate bank holding company. Earnings for the first quarter of 2004 included an after-tax gain of \$22 million, or \$0.08 per diluted share, related to the sale of the corporation's modified coinsurance contracts.

We are encouraged by our performance in the first quarter, said James E. Rohr, chairman and chief executive officer. We outperformed expectations due to strong customer and balance sheet growth, further improvements in asset quality and consistent discipline regarding balance sheet and risk management. We expect to accelerate this momentum as we implement our company-wide initiative to make dramatic improvements in our efficiency.

**HIGHLIGHTS**

Average loan balances increased \$5.1 billion, or 13 percent, over the first quarter of 2004. The increase resulted from higher demand across commercial and consumer loan products.

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Average total deposits increased \$6.0 billion, or 13 percent, compared with a year ago, as our relationship-based strategy resulted in higher certificates of deposit and money market account balances, as well as higher noninterest bearing deposits. Time deposits increased as a result of higher Eurodollar borrowings.

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Noninterest income, which is primarily fee-based revenue, increased to \$973 million for the quarter, 8 percent higher than the fourth quarter of 2004, and represented 66 percent of total revenue. The increase was driven primarily by strong performance at BlackRock, including its successful acquisition of SSRM Holdings, Inc.

Noninterest expense was relatively unchanged compared with the sequential quarter excluding BlackRock's total expense of \$184 million in the first quarter of 2005 and \$132 million in the fourth quarter of 2004. BlackRock's expenses increased in the first quarter of 2005 primarily as a result of the SSRM acquisition.

Taxable-equivalent net interest income of \$512 million increased \$3 million compared with the sequential quarter despite seasonal factors.

Asset quality continued to improve.

Return on average common equity was 19.17 percent for the quarter compared with 18.84 percent a year ago and 16.71 percent in the fourth quarter of 2004.

The Consolidated Financial Highlights accompanying this news release include a reconciliation of total earnings for all business segments to consolidated earnings and a reconciliation of net interest income as reported under generally accepted accounting principles (GAAP) to taxable-equivalent net interest income.

## **BUSINESS SEGMENT RESULTS**

### **Banking Businesses**

#### **Regional Community Banking**

Regional Community Banking earned \$121 million for the quarter compared with \$102 million a year ago and \$143 million for the fourth quarter of 2004. The 19 percent increase over the first quarter of 2004 was driven by continued customer and balance sheet growth, reduced noninterest expenses and a lower provision for credit losses. The reduced earnings compared with the fourth quarter of 2004 resulted from decreased noninterest income due to lower gains on sales of education loans and other assets as well as reduced seasonal consumer fee activity. The sequential quarter comparison was also impacted by lower taxable-equivalent net interest income from the lower number of days in the first quarter and seasonal declines in small business checking balances.

Regional Community Banking results in the first quarter were highlighted by:

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Consumer and small business checking relationships grew by a net 20,000 compared with December 2004. Total checking relationships of 1.76 million increased 5 percent over the past year. Penetration rates for consumer online banking and online bill payment, which are keys to customer retention, also continued to improve, to 47 percent and 8 percent respectively.

Average loan balances increased \$.3 billion over the previous quarter, and average loan balances increased \$2.6 billion, or 16 percent over the past year.

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Customer response to competitive interest rate offers, particularly in our fast-growing New Jersey market, resulted in growth in average certificates of deposit over both prior periods and in average money market accounts over the sequential quarter contributing to a \$.3 billion increase in deposits over the prior quarter and a \$1.7 billion increase over a year ago. While average interest rates paid on deposits increased over the prior periods, the earnings potential of deposits increased in the rising interest rate environment.

Noninterest expenses declined \$13 million compared with the first quarter of 2004. Noninterest expenses were relatively unchanged compared with last year's first quarter excluding \$10 million in conversion-related and other non-recurring costs associated with the United National acquisition in the first quarter of 2004. This strong expense control has been a focus while the Regional Community Bank continued to invest in customer-facing staff. Concurrent reductions in administrative and support functions resulted in a decrease of more than 200 employees compared with the prior quarter.

### **Wholesale Banking**

Wholesale Banking earned \$110 million in the first quarter, compared with \$122 million for the same period a year ago and \$108 million for the fourth quarter of 2004. The lower earnings compared with a year ago reflected a \$26 million decrease in net gains on institutional loans held for sale and a lower negative provision for credit losses, which more than offset higher taxable-equivalent net interest income. The higher earnings compared with the sequential quarter resulted primarily from lower noninterest expense and a lower provision for credit losses partially offset by lower taxable-equivalent net interest income and lower net gains on sales of commercial mortgages.

Wholesale Banking results in the first quarter were highlighted by:

Average loan balances increased \$.4 billion, or 2 percent, over the previous quarter and \$1.3 billion, or 8 percent, over a year ago.

Average deposits increased \$2.0 billion, or 30 percent, compared with the year-earlier period. The increase was driven by sales of treasury management products, a larger commercial mortgage servicing portfolio and strong liquidity positions within our customer base.

Taxable-equivalent net interest income decreased \$7 million compared with the prior quarter despite higher loan and deposit balances due to the negative impact of lower loan fees in the comparison and the cost of funding the potential tax exposure on the cross-border leasing portfolio in the first quarter of 2005.

Noninterest expense decreased \$14 million compared with the sequential quarter and increased 3 percent over the prior year due to disciplined expense management.

Asset quality continued to improve. Nonperforming assets at March 31, 2005 declined 50 percent compared with March 31, 2004 and 8 percent compared with December 31, 2004. The benefit of the negative provision declined compared with the first quarter of 2004 due to loan growth.

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Noninterest income decreased compared with a year ago primarily due to the \$26 million reduction in gains on institutional loans held for sale. Strong revenue growth from several product areas compared with a year ago partially offset the lower gains: Capital markets revenues increased 31 percent, treasury management revenues increased 10 percent and Midland Loan Services revenue increased 20 percent.

#### **PNC Advisors**

PNC Advisors earned \$28 million for the first quarter of 2005 compared with \$31 million a year ago and \$24 million for the fourth quarter of 2004. Earnings in the first quarter of 2004 included a \$7 million after-tax gain from the sale of certain investment consulting activities from the Hawthorn unit. Excluding the effect of the Hawthorn gain, the 17 percent increase in earnings compared with both prior periods resulted primarily from disciplined expense control and improved operating leverage. Average loans outstanding at PNC Advisors increased 10 percent and average deposits increased 11 percent compared with the first quarter of 2004. These increases reflected the success of our local, relationship-based sales initiatives.

Assets under management at PNC Advisors totaled \$49 billion at March 31, 2005 compared with \$48 billion at March 31, 2004 and \$50 billion at December 31, 2004.

#### **Asset Management and Processing Businesses**

#### **BlackRock**

BlackRock earned \$47 million for the quarter compared with \$55 million a year ago and \$50 million for the fourth quarter of 2004. The lower earnings compared with both prior periods were due to one-time expenses of \$9 million and on-going expenses associated with the SSRM acquisition partially offset by higher advisory fees driven by a growing base of assets under management. Earnings for the first quarter of 2005 and the fourth quarter of 2004 included \$14 million and \$13 million of LTIP expenses, respectively. Earnings for the fourth quarter of 2004 included a \$10 million income tax benefit resulting from a favorable preliminary finding of an audit related to New York City income taxes, and earnings for the first quarter of 2004 included a \$9 million income tax benefit resulting from resolving a State of New York tax audit. Total revenue increased 37 percent compared with the first quarter of 2004.

Assets under management at BlackRock increased to \$391 billion at March 31, 2005 compared with \$342 billion at December 31, 2004 primarily due to the SSRM acquisition and new business.

BlackRock is approximately 70 percent owned by PNC and is consolidated into PNC's financial statements. Accordingly, approximately 30 percent of BlackRock's earnings are recognized as minority interest expense in the Corporation's consolidated income statement and are reflected on a separate line in the Business Earnings table in the Consolidated Financial Highlights.

**PFPC**

PFPC earned a record \$23 million for the quarter compared with \$16 million a year ago and \$20 million for the fourth quarter of 2004, increasing 44 percent and 15 percent, respectively. Earnings for the first quarter of 2005 reflected a \$6 million after-tax gain related to the resolution of a client contract dispute, as well as a \$5 million after-tax charge related to prepayment of intercompany debt. The higher earnings compared with the year earlier period were attributable to disciplined expense control and improved operating leverage, as well as strong performance from fund accounting, custody and print mailing services, due in part to BlackRock's acquisition of SSRM. This performance was reflected in an 8 percent increase in fund servicing revenue compared with the first quarter of 2004. Earnings for the first quarter of 2004 also included the benefit from the accretion of a discounted client contract liability, which ended in the second quarter of 2004.

PFPC provided accounting/administration services for \$745 billion of net fund assets and provided custody services for \$462 billion of fund assets at March 31, 2005. Increases in these statistics over a year ago reflected new business, asset inflows from existing customers and equity market appreciation. Total fund assets serviced by PFPC were \$1.8 trillion at March 31, 2005 compared with \$1.7 trillion a year earlier.

**Other**

The Other category includes asset and liability management activities, related net securities gains or losses, equity management activities, differences between business segment performance reporting and financial statement (GAAP) reporting, corporate overhead and intercompany eliminations. Earnings of \$39 million were reported in Other for the quarter compared with earnings of \$18 million a year ago and a net loss of \$23 million last quarter. The increase from fourth quarter 2004 reflected the impact of the benefit of \$45 million arising from the deferred tax liability reversal related to the transfer of PNC's ownership in BlackRock, an increase of \$23 million in equity management gains and higher net interest income on the investment portfolio, partially offset by \$9 million in net securities losses in the current period compared with \$10 million in net securities gains in the prior period. The increase from first quarter 2004 reflected the impact of the benefit of the deferred tax liability reversal related to the transfer of PNC's ownership in BlackRock and higher equity management gains, partially offset by net securities losses in the current period compared with \$15 million in net securities gains in the prior period. First quarter 2004 included an after-tax gain of \$22 million on the sale of the corporation's modified coinsurance contracts.

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## **CONSOLIDATED REVENUE REVIEW**

Taxable-equivalent net interest income totaled \$512 million for the quarter compared with \$497 million a year ago and \$509 million in the fourth quarter of 2004. The increase over the sequential quarter resulted from higher income associated with increased interest-earning assets partially offset by seasonal factors, including the lower number of days in the first quarter and declines in small business checking balances. The increase compared with the first quarter of 2004 resulted from higher income associated with increased interest-earning assets partially offset by higher costs of deposits as the corporation sought to add funding in anticipation of rising interest rates. The net interest margin in the first quarter was 3.02 percent compared with 3.30 percent a year ago and 3.12 percent last quarter. The decrease in net interest margin compared with the fourth quarter of 2004 resulted from higher average balances in the trading account, which carry lower average spreads. The decrease compared with the first quarter of 2004 resulted from decreased interest-rate spreads resulting from our relationship-based deposit strategy as well as higher balances in the trading account.

Noninterest income totaled \$973 million for the first quarter compared with \$911 million a year ago and \$904 million last quarter. The increases reflected higher asset management fees attributable in part to the SSRM acquisition as well as higher equity management gains and stronger trading results. These factors were partially offset in the sequential quarter comparison by lower gains on sales of education loans and other assets, seasonally lower service charges on deposits and net securities losses in the current period compared with net securities gains in the prior period. In the comparison with the first quarter of 2004, the increase was partially offset by lower net gains on institutional loans held for sale and net securities losses in the current period compared with net securities gains in the prior quarter.

## **CONSOLIDATED EXPENSE REVIEW**

Noninterest expense totaled \$999 million for the quarter compared with \$895 million a year ago and \$949 million for the sequential quarter. Excluding BlackRock's total expense of \$184 million in the first quarter of 2005, \$132 million in the fourth quarter of 2004 and \$112 million in the first quarter of 2004, noninterest expense increased 4 percent over the year-earlier period and was relatively unchanged compared with the sequential quarter. The increase over a year ago was driven by increased sales incentives and the increased impact of expensing stock options. The increase in expense at BlackRock was largely attributable to the SSRM acquisition.

## **CONSOLIDATED BALANCE SHEET REVIEW**

Total assets were \$83.4 billion at March 31, 2005 compared with \$74.1 billion a year ago and \$79.7 billion at December 31, 2004. The increases in assets compared with both prior periods reflected increases in loan and securities balances.

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Average total loans of \$44.0 billion for the quarter increased \$5.1 billion over a year ago and \$.9 billion over the sequential quarter. The increases were driven by continued improvements in market loan demand as well as increased targeted sales efforts across our banking businesses.

Average total securities balances for the quarter increased \$.8 billion compared with the previous quarter as the corporation took advantage of short-term investing opportunities.

Average total trading assets increased \$1.6 billion compared with the previous quarter as the corporation took advantage of market opportunities.

Average deposits of \$53.4 billion for the quarter increased \$6.0 billion over a year ago and \$1.4 billion over the sequential quarter. The increases were driven primarily by higher certificates of deposit, money market accounts and, in the comparison with the first quarter of 2004, noninterest bearing deposit balances, as well as higher Eurodollar holdings.

During the first quarter of 2005, the Corporation repurchased .5 million common shares at an average cost of \$52.54 per share. The pending acquisition of Riggs National Corporation, as well as BlackRock's acquisition of SSRM, restricted share repurchases. The pending Riggs acquisition will continue to cause us to restrict share repurchases over the next several quarters.

#### **ASSET QUALITY REVIEW**

Overall asset quality improved further due to our continued focus on lending that meets prudent risk-reward parameters. The provision for credit losses for the quarter was \$8 million compared with \$12 million a year ago and \$19 million for the sequential quarter. The decrease in the provision despite growth in loan balances compared with both prior periods was attributable to continued improvement in asset quality.

Net charge-offs were \$12 million for the quarter compared with \$62 million a year ago and \$14 million last quarter. The decrease in net charge-offs versus a year ago was primarily attributable to overall improvements in asset quality and a change in the charge-off policy related to smaller nonperforming commercial loans in the first quarter of 2004.

#### **CONFERENCE CALL AND SUPPLEMENTARY FINANCIAL INFORMATION**

PNC Chairman and Chief Executive Officer James E. Rohr and Vice Chairman and Chief Financial Officer William S. Demchak will hold a conference call for investors today at 10:00 a.m. Eastern Time regarding the topics addressed in this release and the related financial supplement. Investors should call five to 10 minutes before the start of the conference call at 800-990-2718 (domestic) or 706-643-0187 (international). A taped replay of the call will be available for one week at 800-642-1687 (domestic) and 706-645-9291 (international); enter conference ID 5171728.

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In addition, internet access to the call (listen-only) and to PNC's first quarter 2005 earnings release and supplementary financial information will be available on PNC's website at [www.pnc.com](http://www.pnc.com) under For Investors. A replay of the webcast will be available on PNC's website for 30 days.

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

*We make statements in this news release and in the conference call regarding this news release, and we may from time to time make other statements, regarding our outlook or expectations for earnings, revenues, expenses and/or other matters regarding or affecting PNC that are forward-looking statements. Forward-looking statements are typically identified by words such as believe, expect, anticipate, intend, outlook, estimate, forecast, project and other similar words and expressions.*

*Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made. We do not assume any duty and do not undertake to update our forward-looking statements. Actual results or future events could differ, possibly materially, from those that we anticipated in our forward-looking statements, and future results could differ materially from our historical performance.*

*In addition to factors that we have disclosed in our 2004 Annual Report on Form 10-K and in other SEC reports (accessible on the SEC's website at [www.sec.gov](http://www.sec.gov) and on or through PNC's corporate website at [www.pnc.com](http://www.pnc.com)) and those that we may discuss elsewhere in this news release, PNC's forward-looking statements are subject to, among others, the following risks and uncertainties, which could cause actual results or future events to differ materially from those that we anticipated in our forward-looking statements or from our historical performance:*

*Changes in political, economic or industry conditions, the interest rate environment, or the financial and capital markets (including as a result of actions of the Federal Reserve Board affecting interest rates, the money supply, or otherwise reflecting changes in monetary policy), which could affect: (a) credit quality and the extent of our credit losses; (b) the extent of funding of our unfunded loan commitments and letters of credit; (c) our allowances for loan and lease losses and unfunded loan commitments and letters of credit; (d) demand for our credit or fee-based products and services; (e) our net interest income; (f) the value of assets under management and assets serviced, of private equity investments, of other debt and equity investments, of loans held for sale, or of other on-balance sheet or off-balance sheet assets; or (g) the availability and terms of funding necessary to meet our liquidity needs;*

*The impact on us of legal and regulatory developments, including the following: (a) the resolution of legal proceedings or regulatory and other governmental inquiries; (b) increased litigation risk from recent regulatory and other governmental developments; (c) the results of the regulatory examination process, our failure to satisfy the requirements of agreements with governmental agencies, and regulators' future use of supervisory and enforcement tools; (d) legislative and regulatory reforms, including changes to tax laws; and (e) changes in accounting policies and principles, with the impact of any such developments possibly affecting our ability to operate our businesses or our financial condition or results of operations or our reputation, which in turn could have an impact on such matters as business generation and retention, our ability to attract and retain management, liquidity and funding;*

*The impact on us of changes in the nature or extent of our competition;*

*The introduction, withdrawal, success and timing of our business initiatives and strategies;*

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*Customer acceptance of our products and services, and our customers' borrowing, repayment, investment and deposit practices;*

*The impact on us of changes in the extent of customer or counterparty delinquencies, bankruptcies or defaults, which could affect, among other things, credit and asset quality risk and our provision for credit losses;*

*The ability to identify and effectively manage risks inherent in our businesses;*

*How we choose to redeploy available capital, including the extent and timing of any share repurchases and acquisitions or other investments in our businesses;*

*The impact, extent and timing of technological changes, the adequacy of intellectual property protection, and costs associated with obtaining rights in intellectual property claimed by others;*

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*The timing and pricing of any sales of loans or other financial assets held for sale;*

*Our ability to obtain desirable levels of insurance and to successfully submit claims under applicable insurance policies;*

*The relative and absolute investment performance of assets under management;*

*The extent of terrorist activities and international hostilities, increases or continuations of which may adversely affect the economy and financial and capital markets generally or us specifically; and*

*Issues related to the completion of our pending acquisition of Riggs National Corporation and the integration of the remaining Riggs businesses into PNC, including the following:*

*Completion of the transaction is dependent on, among other things, receipt of stockholder and regulatory approvals and regulatory waivers, the timing of which cannot be predicted with precision at this point and which may not be received at all;*

*Successful completion of the transaction and our ability to realize the benefits that we anticipate from the acquisition also depend on the nature of any future developments with respect to Riggs' regulatory and legal issues, the ability to comply with the terms of all current or future requirements (including any related action plan) resulting from these issues, and the extent of future costs and expenses arising as a result of these issues, including the impact of increased litigation risk and any claims for indemnification or advancement of costs;*

*Riggs' regulatory and legal issues may cause reputational harm to PNC following the acquisition and integration of its business into ours;*

*The transaction may be materially more expensive to complete than anticipated as a result of unexpected factors or events;*

*The integration into PNC of the Riggs business and operations that we acquire, which will include conversion of Riggs' different systems and procedures, may take longer or be more costly than anticipated and may have unanticipated adverse results relating to Riggs' or PNC's existing businesses;*

*It may take longer than expected to realize the anticipated cost savings of the acquisition, and the anticipated cost savings may not be achieved in their entirety; and*

*The anticipated strategic and other benefits of the acquisition to PNC are dependent in part on the future performance of Riggs' business, and we can provide no assurance as to actual future results, which could be affected by various factors, including the risks and uncertainties generally related to the performance of PNC's and Riggs' businesses (with respect to Riggs, you may review Riggs' SEC reports, which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov)) or due to factors related to the acquisition of Riggs and the process of integrating Riggs' business at closing into PNC.*

*In addition to the pending Riggs acquisition, we grow our business from time to time by acquiring other financial services companies. Other acquisitions generally present similar risks to those described above relating to the Riggs transaction. We could also be prevented from pursuing attractive acquisition opportunities due to regulatory restraints.*

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*You can find additional information on the foregoing risks and uncertainties and additional factors that could affect results anticipated in our forward-looking statements or from our historical performance in the reports that we file with the SEC. You can access our SEC reports on the SEC's website at [www.sec.gov](http://www.sec.gov) or on or through our corporate website at [www.pnc.com](http://www.pnc.com).*

*Also, BlackRock's SEC reports (accessible on the SEC's website or on or through BlackRock's website at [www.blackrock.com](http://www.blackrock.com)) discuss in more detail those risks and uncertainties that involve BlackRock that could affect the results anticipated in forward-looking statements or from historical performance. You may review the BlackRock SEC reports for a more detailed discussion of those risks and uncertainties and additional factors as they may affect BlackRock.*

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*The PNC Financial Services Group, Inc. (PNC) and Riggs National Corporation (Riggs) have filed with the United States Securities and Exchange Commission (SEC) a proxy statement/prospectus and will file other relevant documents concerning the merger of Riggs with and into PNC (Merger). We urge investors to read the proxy statement/prospectus and any other documents to be filed with the SEC in connection with the Merger or incorporated by reference in the proxy statement/prospectus, because they will contain important information. Investors will be able to obtain these documents free of charge at the SEC's website ([www.sec.gov](http://www.sec.gov)). In addition, documents filed with the SEC by PNC will be available free of charge from Shareholder Relations at (800) 843-2206. Documents filed with the SEC by Riggs will be available free of charge from [www.riggsbank.com](http://www.riggsbank.com).*

*The directors, executive officers, and certain other members of management of Riggs may be soliciting proxies in favor of the Merger from its shareholders. For information about these directors, executive officers, and members of management, shareholders are asked to refer to Riggs's most recent annual meeting proxy statement, which is available at the web addresses provided in the preceding paragraph.*

The PNC Financial Services Group, Inc. is one of the nation's largest diversified financial services organizations, providing consumer and business banking; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management; asset management and global fund services.

[TABULAR MATERIAL FOLLOWS]



**Consolidated Financial Highlights**

The PNC Financial Services Group, Inc.

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	For the three months ended		
	March 31 2005	December 31 2004	March 31 2004
<i>Dollars in millions, except per share data</i>			
<i>Unaudited</i>			
<b>FINANCIAL PERFORMANCE</b>			
Revenue			
Net interest income ( <i>taxable-equivalent basis</i> ) (a)	\$ 512	\$ 509	\$ 497
Noninterest income	973	904	911
<b>Total revenue</b>	<b>\$ 1,485</b>	<b>\$ 1,413</b>	<b>\$ 1,408</b>
<b>Net income</b>	<b>\$ 354</b>	<b>\$ 307</b>	<b>\$ 328</b>
<b>Diluted earnings per common share</b>	<b>\$ 1.24</b>	<b>\$ 1.08</b>	<b>\$ 1.15</b>
Cash dividends declared per common share	\$ .50	\$ .50	\$ .50
<b>SELECTED RATIOS</b>			
Net interest margin	3.02 %	3.12 %	3.30 %
Noninterest income to total revenue (b)	66	64	65
Efficiency (c)	68	67	64
Return on			
Average common shareholders equity	19.17 %	16.71 %	18.84 %
Average assets	1.72	1.55	1.81

Certain prior period amounts included in these Consolidated Financial Highlights have been reclassified to conform to the current period presentation.

- (a) The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than a taxable investment. To provide more meaningful comparisons of yields and margins for all earning assets, we have increased the interest income earned on tax-exempt assets to make them fully equivalent to other taxable interest income investments.

The following is a reconciliation of net interest income as reported in the Consolidated Statement of Income to net interest income on a taxable-equivalent basis (in millions):

	For the three months ended		
	March 31 2005	December 31 2004	March 31 2004
Net interest income, GAAP basis	\$ 506	\$ 503	\$ 494
Taxable-equivalent adjustment	6	6	3

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Net interest income, taxable-equivalent basis	<u>\$ 512</u>	<u>\$ 509</u>	<u>\$ 497</u>
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- (b) Calculated as total noninterest income divided by the sum of net interest income and noninterest income.
- (c) Calculated as noninterest expense divided by the sum of net interest income and noninterest income.

**Consolidated Financial Highlights**

The PNC Financial Services Group, Inc.

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<i>In millions</i>	<b>For the three months ended</b>		
	<b>March 31</b>	<b>December 31</b>	<b>March 31</b>
	<b>2005</b>	<b>2004</b>	<b>2004</b>
<i>Unaudited</i>			
<b>BUSINESS EARNINGS</b>			
Banking businesses			
Regional Community Banking	\$ 121	\$ 143	\$ 102
Wholesale Banking	110	108	122
PNC Advisors	28	24	31
Total banking businesses	259	275	255
Asset management and processing businesses			
BlackRock	47	50	55
PFPC	23	20	16
Total asset management and processing businesses	70	70	71
Total business segment earnings	329	345	326
Minority interest in income of BlackRock	(14)	(15)	(16)
Other	39	(23)	18
Total consolidated	\$ 354	\$ 307	\$ 328
<i>Dollars in millions, except per share data</i>			
<i>Unaudited</i>			
<b>BALANCE SHEET DATA</b>			
Assets	\$ 83,359	\$ 79,723	\$ 74,115
Earning assets	69,155	65,055	61,344
Loans, net of unearned income	44,674	43,495	39,451
Allowance for loan and lease losses	600	607	604
Securities	18,449	16,761	16,941
Loans held for sale	2,067	1,670	1,548
Deposits	55,169	53,269	48,125
Borrowed funds	14,514	11,964	13,722
Allowance for unfunded loan commitments and letters of credit	78	75	91
Shareholders' equity	7,579	7,473	7,230
Common shareholders' equity	7,571	7,465	7,221
Book value per common share	26.78	26.41	25.61
Common shares outstanding (millions)	283	283	282
Loans to deposits	81%	82%	82%
<b>ASSETS UNDER MANAGEMENT</b> (billions)	\$ 432	\$ 383	\$ 361
<b>FUND ASSETS SERVICED</b> (billions)			
Accounting/administration net assets	\$ 745	\$ 721	\$ 669

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Custody assets	462	451	411
<b>CAPITAL RATIOS</b>			
Tier 1 Risk-based (a)	8.7%	9.0%	9.1%
Total Risk-based (a)	12.5	13.0	13.1
Leverage (a)	7.3	7.6	7.7
Tangible common (b)	5.3	5.7	5.8
Shareholders' equity to total assets	9.09	9.37	9.76
Common shareholders' equity to total assets	9.08	9.36	9.74
<b>ASSET QUALITY RATIOS</b>			
Nonperforming assets to total loans, loans held for sale and foreclosed assets	.35%	.39%	.56%
Nonperforming loans to loans	.29	.33	.46
Net charge-offs to average loans (for the three months ended)	.11	.13	.64
Allowance for loan and lease losses to loans	1.34	1.40	1.53
Allowance for loan and lease losses to nonperforming loans	458	424	330

(a) Estimated for March 31, 2005.

(b) Common shareholders' equity less goodwill and other intangible assets (excluding mortgage servicing rights) divided by total assets less goodwill and other intangible assets (excluding mortgage servicing rights).

**THE PNC FINANCIAL SERVICES GROUP, INC.**

**FINANCIAL SUPPLEMENT**

**FIRST QUARTER 2005**

**UNAUDITED**

**THE PNC FINANCIAL SERVICES GROUP, INC.****FINANCIAL SUPPLEMENT****FIRST QUARTER 2005****UNAUDITED**

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The information contained in this Financial Supplement is preliminary, unaudited and based on data available at April 21, 2005. We have reclassified certain prior period amounts included in this Financial Supplement to be consistent with the current period presentation. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our SEC filings.

The average full-time equivalent employee (FTE) statistics disclosed in this Financial Supplement for each business segment reflect staff directly employed by the respective business segment and exclude corporate and shared services employees.

The PNC Financial Services Group, Inc. (PNC) and Riggs National Corporation (Riggs) have filed with the United States Securities and Exchange Commission (SEC) a proxy statement/prospectus and will file other relevant documents concerning the merger of Riggs with and into PNC (Merger). We urge investors to read the proxy statement/prospectus and any other documents to be filed with the SEC in connection with the Merger or incorporated by reference in the proxy statement/prospectus, because they will contain important information. Investors will be able to obtain these documents free of charge at the SEC's website ([www.sec.gov](http://www.sec.gov)). In addition, documents filed with the SEC by PNC will be available free of charge from Shareholder Relations at (800) 843-2206. Documents filed with the SEC by Riggs will be available free of charge from [www.riggsbank.com](http://www.riggsbank.com).

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The directors, executive officers, and certain other members of management of Riggs may be soliciting proxies in favor of the Merger from its shareholders. For information about these directors, executive officers, and members of management, shareholders are asked to refer to Riggs most recent annual meeting proxy statement, which is available at the web addresses provided in the preceding paragraph.

## Consolidated Income Statement (Unaudited)

<i>For the three months ended - in millions, except per share data</i>	<b>March 31</b>	<b>December 31</b>	<b>September 30</b>	<b>June 30</b>	<b>March 31</b>
	<b>2005</b>	<b>2004</b>	<b>2004</b>	<b>2004</b>	<b>2004</b>
<b>Interest Income</b>					
Loans and fees on loans	\$ 578	\$ 547	\$ 516	\$ 490	\$ 490
Securities available for sale and held to maturity	173	154	139	130	145
Other	53	42	30	38	31
<b>Total interest income</b>	<b>804</b>	<b>743</b>	<b>685</b>	<b>658</b>	<b>666</b>
<b>Interest Expense</b>					
Deposits	182	152	121	107	104
Borrowed funds	116	88	73	70	68
<b>Total interest expense</b>	<b>298</b>	<b>240</b>	<b>194</b>	<b>177</b>	<b>172</b>
<b>Net interest income</b>	<b>506</b>	<b>503</b>	<b>491</b>	<b>481</b>	<b>494</b>
Provision for credit losses	8	19	13	8	12
<b>Net interest income less provision for credit losses</b>	<b>498</b>	<b>484</b>	<b>478</b>	<b>473</b>	<b>482</b>
<b>Noninterest Income</b>					
Asset management	314	256	239	252	253
Fund servicing	220	209	204	200	204
Service charges on deposits	59	65	65	63	59
Brokerage	55	53	52	56	58
Consumer services	66	68	66	67	63
Corporate services	107	120	100	128	125
Equity management gains	32	9	16	35	7
Net securities gains (losses)	(9)	10	16	14	15
Other	129	114	80	95	127
<b>Total noninterest income</b>	<b>973</b>	<b>904</b>	<b>838</b>	<b>910</b>	<b>911</b>
<b>Noninterest Expense</b>					
Compensation	479	452	500	414	389
Employee benefits	83	82	76	77	74
Net occupancy	73	64	68	67	68
Equipment	74	74	72	70	74
Marketing	20	24	19	24	20
Other	270	253	246	258	270
<b>Total noninterest expense</b>	<b>999</b>	<b>949</b>	<b>981</b>	<b>910</b>	<b>895</b>
<b>Income before minority and noncontrolling interests and income taxes</b>	<b>472</b>	<b>439</b>	<b>335</b>	<b>473</b>	<b>498</b>
Minority and noncontrolling interests in income (loss) of consolidated entities	6	5	(13)	11	7
<b>Income taxes</b>	<b>112</b>	<b>127</b>	<b>90</b>	<b>158</b>	<b>163</b>



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Net income	\$ 354	\$ 307	\$ 258	\$ 304	\$ 328
<b>Earnings Per Common Share</b>					
Basic	\$ 1.26	\$ 1.09	\$ .92	\$ 1.08	\$ 1.16
Diluted	\$ 1.24	\$ 1.08	\$ .91	\$ 1.07	\$ 1.15
<b>Average Common Shares Outstanding</b>					
Basic	281	281	281	281	282
Diluted	284	283	283	283	284

## THE PNC FINANCIAL SERVICES GROUP, INC.

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## Consolidated Balance Sheet (Unaudited)

<i>In millions, except par value</i>	March 31 2005	December 31 2004	September 30 2004	June 30 2004	March 31 2004
<b>Assets</b>					
Cash and due from banks	\$ 2,908	\$ 3,230	\$ 3,005	\$ 3,065	\$ 2,787
Federal funds sold and resale agreements	1,252	1,635	1,154	1,096	1,979
Other short-term investments, including trading securities	2,354	1,848	1,801	1,335	1,243
Loans held for sale	2,067	1,670	1,582	1,457	1,548
Securities available for sale and held to maturity	18,449	16,761	16,824	14,954	16,941
Loans, net of unearned income of \$872, \$902, \$931, \$923 and \$980	44,674	43,495	42,480	40,835	39,451
Allowance for loan and lease losses	(600)	(607)	(581)	(593)	(604)
Net loans	44,074	42,888	41,899	40,242	38,847
Goodwill	2,976	3,001	3,007	2,978	2,975
Other intangible assets	613	354	348	351	341
Other	8,666	8,336	7,678	7,641	7,454
<b>Total assets</b>	<b>\$ 83,359</b>	<b>\$ 79,723</b>	<b>\$ 77,298</b>	<b>\$ 73,119</b>	<b>\$ 74,115</b>
<b>Liabilities</b>					
Deposits					
Noninterest-bearing	\$ 12,808	\$ 12,915	\$ 12,461	\$ 12,246	\$ 11,879
Interest-bearing	42,361	40,354	38,701	37,748	36,246
<b>Total deposits</b>	<b>55,169</b>	<b>53,269</b>	<b>51,162</b>	<b>49,994</b>	<b>48,125</b>
Borrowed funds					
Federal funds purchased	995	219	2,008	1,069	2,648
Repurchase agreements	2,077	1,376	1,595	1,163	1,279
Bank notes and senior debt	3,662	2,383	2,997	2,796	2,829
Subordinated debt	3,988	4,050	3,569	3,510	3,837
Commercial paper	2,381	2,251	1,805	1,743	1,934
Other borrowed funds	1,411	1,685	945	656	1,195
<b>Total borrowed funds</b>	<b>14,514</b>	<b>11,964</b>	<b>12,919</b>	<b>10,937</b>	<b>13,722</b>
Allowance for unfunded loan commitments and letters of credit	78	75	96	84	91
Accrued expenses	2,288	2,406	2,402	2,221	2,313
Other	3,199	4,032	2,908	2,400	2,216
<b>Total liabilities</b>	<b>75,248</b>	<b>71,746</b>	<b>69,487</b>	<b>65,636</b>	<b>66,467</b>
Minority and noncontrolling interests in consolidated entities	532	504	499	419	418
<b>Shareholders Equity</b>					
Preferred stock (a)					
Common stock - \$5 par value					
Authorized 800 shares, issued 353 shares	1,764	1,764	1,764	1,764	1,764
Capital surplus	1,275	1,265	1,246	1,235	1,209
Retained earnings	8,485	8,273	8,107	7,991	7,829
Deferred compensation expense	(42)	(51)	(52)	(54)	(27)

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Accumulated other comprehensive (loss) income	(175)	(54)	(25)	(139)	180
Common stock held in treasury at cost: 70, 70, 70, 71 and 71 shares	(3,728)	(3,724)	(3,728)	(3,733)	(3,725)
<b>Total shareholders equity</b>	<b>7,579</b>	<b>7,473</b>	<b>7,312</b>	<b>7,064</b>	<b>7,230</b>
<b>Total liabilities, minority and noncontrolling interests, and shareholders equity</b>	<b>\$ 83,359</b>	<b>\$ 79,723</b>	<b>\$ 77,298</b>	<b>\$ 73,119</b>	<b>\$ 74,115</b>
<b>CAPITAL RATIOS</b>					
Tier 1 Risk-based (b)	8.7%	9.0%	9.0%	9.1%	9.1%
Total Risk-based (b)	12.5	13.0	12.5	12.9	13.1
Leverage (b)	7.3	7.6	7.7	7.7	7.7
Tangible common	5.3	5.7	5.6	5.6	5.8
Shareholders equity to total assets	9.09	9.37	9.46	9.66	9.76
Common shareholders equity to total assets	9.08	9.36	9.45	9.65	9.74
<b>ASSET QUALITY RATIOS</b>					
Nonperforming assets to total loans, loans held for sale and foreclosed assets	.35%	.39%	.42%	.49%	.56%
Nonperforming loans to loans	.29	.33	.35	.41	.46
Net charge-offs to average loans (For the three months ended)	.11	.13	.12	.26	.64
Allowance for loan and lease losses to loans	1.34	1.40	1.37	1.45	1.53
Allowance for loan and lease losses to nonperforming loans	458	424	393	351	330

- (a) Less than \$.5 million at each date.  
(b) Estimated for March 31, 2005.

**Results of Businesses - Summary and Reconciliation to Total Consolidated Results** (Unaudited) (a)*Three months ended dollars in millions*

<b>Earnings</b>	<b>March 31 2005</b>	<b>December 31 2004</b>	<b>September 30 2004</b>	<b>June 30 2004</b>	<b>March 31 2004</b>
Banking businesses					
Regional Community Banking	\$ 121	\$ 143	\$ 134	\$ 125	\$ 102
Wholesale Banking	110	108	100	113	122
PNC Advisors	28	24	24	27	31
<b>Total banking businesses</b>	<b>259</b>	<b>275</b>	<b>258</b>	<b>265</b>	<b>255</b>
Asset management and processing businesses					
BlackRock (b)	47	50	(10)	48	55
PFPC	23	20	17	17	16
<b>Total asset management and processing businesses</b>	<b>70</b>	<b>70</b>	<b>7</b>	<b>65</b>	<b>71</b>
<b>Total business segment earnings</b>	<b>329</b>	<b>345</b>	<b>265</b>	<b>330</b>	<b>326</b>
Minority interest in (income) loss of BlackRock	(14)	(15)	3	(14)	(16)
Other	39	(23)	(10)	(12)	18
<b>Total consolidated earnings</b>	<b>\$ 354</b>	<b>\$ 307</b>	<b>\$ 258</b>	<b>\$ 304</b>	<b>\$ 328</b>
<b>Revenue (c)</b>	<b>March 31 2005</b>	<b>December 31 2004</b>	<b>September 30 2004</b>	<b>June 30 2004</b>	<b>March 31 2004</b>
Banking businesses					
Regional Community Banking	\$ 506	\$ 536	\$ 525	\$ 511	\$ 501
Wholesale Banking	312	333	299	322	317
PNC Advisors	156	154	151	154	170
<b>Total banking businesses</b>	<b>974</b>	<b>1,023</b>	<b>975</b>	<b>987</b>	<b>988</b>
Asset management and processing businesses					
BlackRock	250	188	171	184	182
PFPC	230	209	203	199	203
<b>Total asset management and processing businesses</b>	<b>480</b>	<b>397</b>	<b>374</b>	<b>383</b>	<b>385</b>
<b>Total business segment revenue</b>	<b>1,454</b>	<b>1,420</b>	<b>1,349</b>	<b>1,370</b>	<b>1,373</b>
Other	31	(7)	(13)	25	35
<b>Total consolidated revenue</b>	<b>\$ 1,485</b>	<b>\$ 1,413</b>	<b>\$ 1,336</b>	<b>\$ 1,395</b>	<b>\$ 1,408</b>

- (a) See the Review of Businesses section of Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2004 (2004 Form 10-K) for additional information regarding presentation of results for our business segments. Our business segment information is presented based on our management accounting practices and our management structure. We refine our methodologies from time to time as our management accounting practices are enhanced and our businesses change.
- (b) BlackRock results for the third quarter of 2004 reflect a \$57 million after-tax impact for BlackRock's 2002 Long-Term Retention and Incentive Plan (LTIP) charge. Our 2004 Form 10-K has additional information on the LTIP and related charges under Note 22 Stock-Based Compensation Plans in the Notes To Consolidated Financial Statements.
- (c) Business segment revenue is presented on a taxable-equivalent basis except for BlackRock and PFPC. BlackRock began reporting revenue on a taxable-equivalent basis in the third quarter of 2004. BlackRock for all other periods and PFPC for all periods is presented on a book (GAAP) basis. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than a taxable investment. To provide more meaningful comparisons of yields and margins for all earning assets, we have increased the interest income earned on tax-exempt assets to make them fully equivalent to other taxable interest income investments. The following is a reconciliation of total consolidated revenue on a book (GAAP) basis to total consolidated revenue on a taxable-equivalent basis (in millions):

	March 31 2005	December 31 2004	September 30 2004	June 30 2004	March 31 2004
Total consolidated revenue, book (GAAP) basis	\$ 1,479	\$ 1,407	\$ 1,329	\$ 1,391	\$ 1,405
Taxable-equivalent adjustment	6	6	7	4	3
Total consolidated revenue, taxable-equivalent basis	\$ 1,485	\$ 1,413	\$ 1,336	\$ 1,395	\$ 1,408

**Reconciliation of Total Banking Businesses Earnings**

	March 31 2005	March 31 2004
<i>Three months ended-dollars in millions</i>		
Total banking businesses earnings, as reported	\$ 259	\$ 255
Less: net gains on institutional loans held for sale, net of tax	1	19
Total banking businesses earnings, as adjusted	\$ 258	\$ 236
Increase in total banking businesses earnings, as reported	2%	
Increase in total banking businesses earnings, as adjusted	9%	

We believe that total banking businesses earnings, as adjusted, provides useful information to investors. Net gains on institutional loans held for sale have declined significantly compared with the first quarter of 2004 as the related remaining institutional lending held for sale loan portfolio has declined from \$61 million at March 31, 2004 to \$2 million at March 31, 2005. In addition, the assets and underlying relationships reflected in this portfolio are not included in our ongoing business strategy for Wholesale Banking.

## THE PNC FINANCIAL SERVICES GROUP, INC.

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## Regional Community Banking (Unaudited) (a)

## Three months ended

## Taxable-equivalent basis (a)

<i>Dollars in millions</i>	March 31 2005	December 31 2004	September 30 2004	June 30 2004	March 31 2004
<b>INCOME STATEMENT</b>					
Net interest income	\$ 341	\$ 345	\$ 342	\$ 340	\$ 333
Noninterest income					
Service charges on deposits	57	62	63	60	57
Investment products	28	27	27	29	29
Other	80	102	93	82	82
<b>Total noninterest income</b>	<b>165</b>	<b>191</b>	<b>183</b>	<b>171</b>	<b>168</b>
<b>Total revenue</b>	<b>506</b>	<b>536</b>	<b>525</b>	<b>511</b>	<b>501</b>
Provision for credit losses	14	14	13	6	29
Noninterest expense					
Compensation and employee benefits	128	136	132	130	136
Net occupancy and equipment	66	63	66	66	68
Other	105	98	102	111	108
<b>Total noninterest expense</b>	<b>299</b>	<b>297</b>	<b>300</b>	<b>307</b>	<b>312</b>
<b>Pretax earnings</b>	<b>193</b>	<b>225</b>	<b>212</b>	<b>198</b>	<b>160</b>
Income taxes	72	82	78	73	58
<b>Earnings</b>	<b>\$ 121</b>	<b>\$ 143</b>	<b>\$ 134</b>	<b>\$ 125</b>	<b>\$ 102</b>
<b>AVERAGE BALANCE SHEET</b>					
<b>Loans</b>					
<b>Consumer</b>					
Home equity	\$ 11,863	\$ 11,652	\$ 11,283	\$ 10,734	\$ 9,478
Indirect	892	881	879	836	774
Other consumer	405	464	514	533	682
<b>Total consumer</b>	<b>13,160</b>	<b>12,997</b>	<b>12,676</b>	<b>12,103</b>	<b>10,934</b>
Commercial	4,372	4,220	4,113	3,943	3,901
Floor plan	1,013	961	929	1,037	947
Residential mortgage	677	708	737	776	813
Other	26	26	25	24	28
<b>Total loans</b>	<b>19,248</b>	<b>18,912</b>	<b>18,480</b>	<b>17,883</b>	<b>16,623</b>
Goodwill	991	1,000	1,005	1,005	994
Loans held for sale	1,345	1,221	1,238	1,156	1,115
Other assets	1,386	1,443	1,447	1,587	2,060
<b>Total assets</b>	<b>\$ 22,970</b>	<b>\$ 22,576</b>	<b>\$ 22,170</b>	<b>\$ 21,631</b>	<b>\$ 20,792</b>

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<b>Deposits</b>					
Noninterest-bearing demand	\$ 6,715	\$ 6,883	\$ 6,712	\$ 6,464	\$ 6,248
Interest-bearing demand	6,996	7,098	6,937	6,916	6,916
Money market	12,046	11,937	12,112	12,465	12,356
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total transaction deposits	25,757	25,918	25,761	25,845	25,520
Savings	2,724	2,727	2,659	2,548	2,508
Certificates of deposit	9,833	9,363	8,775	8,421	8,565
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total deposits	38,314	38,008	37,195	36,814	36,593
Other liabilities	132	164	185	223	432
Capital	2,447	2,420	2,375	2,364	2,362
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total funds	\$ 40,893	\$ 40,592	\$ 39,755	\$ 39,401	\$ 39,387
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
<b>PERFORMANCE RATIOS</b>					
Return on capital	20%	24%	22%	21%	17%
Noninterest income to total revenue	33	36	35	33	34
Efficiency	59	55	57	60	62
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
<b>OTHER INFORMATION (b)</b>					
Total nonperforming assets (c)	\$ 84	\$ 91	\$ 85	\$ 81	\$ 75
Net charge-offs (c)	\$ 14	\$ 11	\$ 10	\$ 10	\$ 32
Annualized net charge-off ratio (c)	.29%	.23%	.22%	.22%	.77%
<b>Home equity portfolio credit statistics:</b>					
% of first lien positions	51%	51%	51%	51%	50%
Weighted average loan-to-value ratios	71%	71%	71%	71%	72%
Weighted average FICO scores	716	716	717	717	713
Loans 90 days past due	.20%	.22%	.22%	.20%	.23%
Gains on sales of education loans (d)	\$ 1	\$ 13	\$ 15	\$ 2	
Average FTE staff	9,886	10,109	10,251	10,254	10,379
ATMs	3,610	3,581	3,555	3,528	3,486
Branches	770	774	774	775	769
<b>Consumer and small business checking relationships</b>					
	1,761,000	1,741,000	1,732,000	1,700,000	1,679,000
Consumer DDA households using online banking	743,000	711,000	690,000	663,000	637,000
% of consumer DDA households using online banking	47%	45%	44%	43%	42%
Consumer DDA households using online bill payment	131,000	112,000	108,000	112,000	102,000
% of consumer DDA households using online bill payment	8%	7%	7%	7%	7%
<b>Small business deposits</b>					
Noninterest-bearing	\$ 4,086	\$ 4,203	\$ 4,067	\$ 3,908	\$ 3,756
Interest-bearing	1,556	1,764	1,574	1,515	1,651
Money market	2,630	2,836	2,788	2,707	2,510
Certificates of deposit	352	318	304	300	324
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

(a) See Notes (a) and (c) on page 3.

(b) Presented as of period-end, except for net charge-offs, annualized net charge-off ratio, home equity portfolio weighted average statistics, gains on sales of education loans, average FTEs and small business deposits.

(c) See Note (a) on page 16.

(d) Included in Other noninterest income above.

## THE PNC FINANCIAL SERVICES GROUP, INC.

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## Wholesale Banking (Unaudited) (a)

Three months ended

Taxable-equivalent basis (a)

<i>Dollars in millions except as noted</i>	March 31 2005	December 31 2004	September 30 2004	June 30 2004	March 31 2004
<b>INCOME STATEMENT</b>					
Net interest income	\$ 176	\$ 183	\$ 180	\$ 171	\$ 164
Noninterest income					
Net commercial mortgage banking					
Net gains on loan sales	9	20	6	14	10
Servicing and other fees, net of amortization	14	12	12	12	11
Net gains on institutional loans held for sale	2	2	5	17	28
Other	111	116	96	108	104
Noninterest income	136	150	119	151	153
Total revenue	312	333	299	322	317
Provision for credit losses	(4)	9	1	8	(13)
Noninterest expense	167	181	166	162	162
Pretax earnings	149	143	132	152	168
Noncontrolling interests in income of consolidated entities	(11)	(11)	(12)	(10)	(10)
Income taxes	50	46	44	49	56
Earnings	\$ 110	\$ 108	\$ 100	\$ 113	\$ 122
<b>AVERAGE BALANCE SHEET</b>					
Loans					
Corporate banking (b)	\$ 10,417	\$ 10,139	\$ 9,776	\$ 9,669	\$ 9,875
Commercial real estate	1,807	1,824	1,902	1,934	1,665
Commercial - real estate related	1,782	1,743	1,704	1,465	1,585
PNC Business Credit	4,050	3,976	3,838	3,788	3,608
Total loans (b)	18,056	17,682	17,220	16,856	16,733
Loans held for sale	598	555	349	493	484
Other assets	5,430	4,514	4,010	4,640	4,630
Total assets	\$ 24,084	\$ 22,751	\$ 21,579	\$ 21,989	\$ 21,847
Deposits					
Commercial paper	\$ 8,683	\$ 8,536	\$ 7,882	\$ 6,981	\$ 6,694
Other liabilities	2,127	1,954	1,679	1,815	2,111
Capital	3,777	3,395	2,944	3,583	3,725
Total funds	1,692	1,590	1,586	1,659	1,854
Total funds	\$ 16,279	\$ 15,475	\$ 14,091	\$ 14,038	\$ 14,384
<b>PERFORMANCE RATIOS</b>					
Return on capital	26%	27%	25%	27%	26%



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Noninterest income to total revenue	44	45	40	47	48
Efficiency	54	54	56	50	51
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

COMMERCIAL MORTGAGE

SERVICING PORTFOLIO (in billions)

Beginning of period	\$ 98	\$ 93	\$ 89	\$ 86	\$ 83
Acquisitions/additions	14	12	11	11	7
Repayments/transfers	(7)	(7)	(7)	(8)	(4)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
End of period	\$ 105	\$ 98	\$ 93	\$ 89	\$ 86
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

OTHER INFORMATION

Consolidated revenue from:

Treasury Management	\$ 97	\$ 99	\$ 95	\$ 91	\$ 88
Capital Markets	\$ 42	\$ 44	\$ 27	\$ 37	\$ 32
Midland Loan Services	\$ 30	\$ 27	\$ 30	\$ 26	\$ 25
Equipment Leasing	\$ 18	\$ 21	\$ 21	\$ 21	\$ 21
Total loans (c)	\$ 18,595	\$ 17,959	\$ 17,650	\$ 17,171	\$ 16,728
Total nonperforming assets (c)	\$ 65	\$ 71	\$ 82	\$ 110	\$ 131
Net charge-offs	\$ (2)	\$ 3		\$ 16	\$ 30
Average FTE staff	3,128	3,129	3,098	3,074	3,038
Net carrying amount of commercial mortgage servicing rights (c)	\$ 258	\$ 242	\$ 229	\$ 226	\$ 211
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

(a) See Notes (a) and (c) on page 3.

(b) Includes Market Street Funding Corporation. See Supplemental Average Balance Sheet Information on page 12.

(c) Presented as of period-end.

## THE PNC FINANCIAL SERVICES GROUP, INC.

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## PNC Advisors (Unaudited) (a)

## Three months ended

## Taxable-equivalent basis (a)

	March 31	December 31	September 30	June 30	March 31
<i>Dollars in millions except as noted</i>	2005	2004	2004	2004	2004
<b>INCOME STATEMENT</b>					
Net interest income	\$ 28	\$ 28	\$ 29	\$ 27	\$ 27
Noninterest income					
Investment management and trust	81	79	77	79	81
Brokerage	28	28	25	28	30
Other	19	19	20	20	32
Total noninterest income	128	126	122	127	143
Total revenue	156	154	151	154	170
Provision for credit losses		(1)	1	(2)	1
Noninterest expense	112	117	112	114	120
Pretax earnings	44	38	38	42	49
Income taxes	16	14	14	15	18
Earnings	\$ 28	\$ 24	\$ 24	\$ 27	\$ 31
<b>AVERAGE BALANCE SHEET</b>					
Loans					
Consumer	\$ 1,676	\$ 1,640	\$ 1,568	\$ 1,475	\$ 1,386
Residential mortgage	100	109	118	137	154
Commercial	425	384	412	417	415
Other	277	285	293	303	292
Total loans	2,478	2,418	2,391	2,332	2,247
Other assets	401	420	393	405	413
Total assets	\$ 2,879	\$ 2,838	\$ 2,784	\$ 2,737	\$ 2,660
Deposits					
Deposits	\$ 2,435	\$ 2,314	\$ 2,252	\$ 2,298	\$ 2,189
Other liabilities	276	299	276	272	268
Capital	301	297	305	301	325
Total funds	\$ 3,012	\$ 2,910	\$ 2,833	\$ 2,871	\$ 2,782
<b>PERFORMANCE RATIOS (b)</b>					
Return on capital	38%	32%	31%	36%	38%
Noninterest income to total revenue	82	82	81	82	84
<b>ASSETS UNDER ADMINISTRATION (in billions) (c) (d)</b>					
<u>Assets under management</u>					
Personal	\$ 40	\$ 41	\$ 39	\$ 40	\$ 39

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Institutional	9	9	9	9	9
Total	\$ 49	\$ 50	\$ 48	\$ 49	\$ 48
<i>Asset Type</i>					
Equity	\$ 30	\$ 30	\$ 28	\$ 29	\$ 28
Fixed income	13	14	14	14	14
Liquidity/Other	6	6	6	6	6
Total	\$ 49	\$ 50	\$ 48	\$ 49	\$ 48
<u>Nondiscretionary assets under administration</u>					
Personal	\$ 29	\$ 29	\$ 27	\$ 27	\$ 29
Institutional	63	64	64	64	65
Total	\$ 92	\$ 93	\$ 91	\$ 91	\$ 94
<i>Asset Type</i>					
Equity	\$ 32	\$ 32	\$ 31	\$ 32	\$ 33
Fixed income	32	33	32	33	34
Liquidity/Other	28	28	28	26	27
Total	\$ 92	\$ 93	\$ 91	\$ 91	\$ 94
<b>OTHER INFORMATION (d)</b>					
Total nonperforming assets	\$ 9	\$ 9	\$ 10	\$ 10	\$ 11
Brokerage assets administered (in billions)	\$ 24	\$ 25	\$ 23	\$ 23	\$ 24
Full service brokerage offices	73	75	75	75	76
Financial consultants	432	436	435	436	444
Margin loans	\$ 249	\$ 254	\$ 267	\$ 268	\$ 270
Average FTE staff	2,816	2,806	2,791	2,787	2,804

- (a) See Notes (a) and (c) on page 3.  
(b) See page 7 for information regarding efficiency ratios.  
(c) Excludes brokerage assets administered.  
(d) Presented as of period-end, except for average FTE staff.

## PNC Advisors (Unaudited)

## Efficiency ratios

	For the quarter ended				
	March 31	December 31	September 30	June 30	March 31
	2005	2004	2004	2004	2004
Efficiency, GAAP basis (a)	72%	76%	74%	74%	71%
Efficiency, as adjusted (b)	63%	68%	66%	64%	61%

(a) Calculated as noninterest expense divided by the sum of net interest income and noninterest income.

(b) Calculated by excluding the impact of brokerage firm activities included within the PNC Advisors business segment. Brokerage firm activities excluded are the principal activities of Hilliard Lyons on a management reporting basis, including client-related brokerage and trading, investment banking and investment management. Industry-wide efficiency measures for brokerage firms and asset management firms differ significantly due primarily to the highly variable compensation structure of brokerage firms. We believe the disclosure of an efficiency ratio for PNC Advisors excluding the impact of these brokerage firm activities is meaningful for investors as it provides a more relevant basis of comparison with other asset management firms.

Reconciliation of GAAP amounts with amounts used in the calculation of adjusted efficiency ratio:

<i>Dollars in millions</i>	For the quarter ended				
	March 31	December 31	September 30	June 30	March 31
	2005	2004	2004	2004	2004
Revenue, GAAP basis	\$ 156	\$ 154	\$ 151	\$ 154	\$ 170
Less: brokerage firm activities	51	53	47	52	55
Revenue, as adjusted	\$ 105	\$ 101	\$ 104	\$ 102	\$ 115
Noninterest expense, GAAP basis	\$ 112	\$ 117	\$ 112	\$ 114	\$ 120
Less: brokerage firm activities	46	47	44	48	50
Noninterest expense, as adjusted	\$ 66	\$ 70	\$ 68	\$ 66	\$ 70

## THE PNC FINANCIAL SERVICES GROUP, INC.

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## BlackRock (Unaudited) (a)

## Three months ended

## Taxable-equivalent basis (a)

Dollars in millions except as noted

	March 31	December 31	September 30	June 30	March 31
	2005	2004	2004	2004	2004
<b>INCOME STATEMENT</b>					
Investment advisory and administration fees	\$ 212	\$ 163	\$ 148	\$ 162	\$ 160
Other income	38	25	23	22	22
<b>Total revenue</b>	<b>250</b>	<b>188</b>	<b>171</b>	<b>184</b>	<b>182</b>
Operating expense	161	112	94	113	104
Operating expense - LTIP charge	14	13	91		
Fund administration and servicing costs	9	7	9	8	8
<b>Total expense</b>	<b>184</b>	<b>132</b>	<b>194</b>	<b>121</b>	<b>112</b>
<b>Operating income (loss)</b>	<b>66</b>	<b>56</b>	<b>(23)</b>	<b>63</b>	<b>70</b>
Nonoperating income	8	8	7	15	6
<b>Pretax earnings (loss)</b>	<b>74</b>	<b>64</b>	<b>(16)</b>	<b>78</b>	<b>76</b>
Minority interest		1		4	
Income taxes	27	13	(6)	26	21
<b>Earnings (loss)</b>	<b>\$ 47</b>	<b>\$ 50</b>	<b>\$ (10)</b>	<b>\$ 48</b>	<b>\$ 55</b>
<b>PERIOD-END BALANCE SHEET</b>					
Goodwill and other intangible assets	\$ 444	\$ 184	\$ 184	\$ 186	\$ 186
Other assets	1,050	961	893	780	723
<b>Total assets</b>	<b>\$ 1,494</b>	<b>\$ 1,145</b>	<b>\$ 1,077</b>	<b>\$ 966</b>	<b>\$ 909</b>
Liabilities and minority interest	\$ 648	\$ 377	\$ 342	\$ 211	\$ 186
Stockholders' equity	846	768	735	755	723
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,494</b>	<b>\$ 1,145</b>	<b>\$ 1,077</b>	<b>\$ 966</b>	<b>\$ 909</b>
<b>PERFORMANCE DATA</b>					
Return on equity	23%	26%	(5)%	26%	31%
Operating margin (b)	38	38	32	36	41
Diluted earnings (loss) per share	\$ .70	\$ .75	\$ (.15)	\$ .73	\$ .84
<b>ASSETS UNDER MANAGEMENT (in billions) (period end)</b>					
Separate accounts					
Fixed income	\$ 240	\$ 216	\$ 211	\$ 200	\$ 202
Liquidity	7	7	8	7	6
Liquidity - securities lending	7	7	9	9	9
Equity	19	10	8	9	9
Alternative investment products	19	8	7	6	6

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Total separate accounts	292	248	243	231	232
Mutual funds (c)					
Fixed income	25	25	24	24	25
Liquidity	60	64	51	50	59
Equity	14	5	5	5	5
Total mutual funds	99	94	80	79	89
Total assets under management	\$ 391	\$ 342	\$ 323	\$ 310	\$ 321
<b>OTHER INFORMATION</b>					
Average FTE staff	1,320	1,062	1,063	984	947

- (a) See Notes (a) and (c) on page 3.
- (b) Calculated as operating income, adjusted for the LTIP charges, SSRM acquisition costs, and appreciation on Rabbi trust assets related to BlackRock's deferred compensation plans, divided by total revenue less reimbursable property management compensation and fund administration and servicing costs. The following is a reconciliation of this presentation to operating margin calculated on a GAAP basis (operating income divided by total revenue) in millions:

Operating (loss) income, GAAP basis	\$ 66	\$ 56	\$ (23)	\$ 63	\$ 70
Add back: LTIP charge	14	13	91		
Less: portion of LTIP to be funded by BlackRock	(2)	(2)	(17)		
Add back: SSRM acquisition costs	9				
Add back: appreciation on Rabbi trust assets	2	2		1	1
Operating income, as adjusted	\$ 89	\$ 69	\$ 51	\$ 64	\$ 71
Total revenue, GAAP basis	\$ 250	\$ 188	\$ 171	\$ 184	\$ 182
Less: reimbursable property management compensation	4				
Less: fund administration and servicing costs	9	7	9	8	8
Revenue used for operating margin calculation, as reported	\$ 237	\$ 181	\$ 162	\$ 176	\$ 174
Operating margin, GAAP basis	26%	30%	(13)%	34%	38%
Operating margin, as adjusted	38%	38%	32%	36%	41%

We believe that operating margin, as adjusted, is a more relevant indicator of management's ability to effectively employ BlackRock's resources. The portion of the LTIP charges associated with awards to be met with the contribution of shares of BlackRock stock by PNC has been excluded from operating income because, exclusive of impact related to LTIP participants' option to put awarded shares to BlackRock, this non-cash charge will not impact BlackRock's book value. Appreciation on Rabbi trust assets related to BlackRock's deferred compensation plans has been excluded because investment performance of these assets has a nominal impact on net income. Reimbursable property management compensation represents compensation and benefits paid to certain BlackRock Realty Advisors, Inc. (Realty) personnel. These employees are retained on Realty's payroll when properties are acquired by Realty's clients. The related compensation and benefits are fully reimbursed by Realty's clients and have been excluded from operating margin, as adjusted, because they bear no economic cost to BlackRock. We have excluded fund administration and servicing costs from the operating margin calculation because these costs are a fixed, asset-based expense which can fluctuate based on the discretion of a third party.

- (c) Includes BlackRock Funds, BlackRock Liquidity Funds, BlackRock Closed End Funds, Short Term Investment Fund and BlackRock Global Series Funds.

## THE PNC FINANCIAL SERVICES GROUP, INC.

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## PFPC (Unaudited) (a)

<i>Three months ended</i>	March 31	December 31	September 30	June 30	March 31
<i>Dollars in millions except as noted</i>	2005	2004	2004	2004	2004
<b>INCOME STATEMENT</b>					
Fund servicing revenue	\$ 220	\$ 209	\$ 203	\$ 199	\$ 203
Other revenue	10				
Total revenue	230	209	203	199	203
Operating expense	173	160	158	158	167
Amortization (accretion) of other intangibles, net	3	4	3	(1)	(3)
Operating income	54	45	42	42	39
Nonoperating income (b)			1		2
Debt financing	8	12	14	14	14
Debt prepayment penalty	8				
Pretax earnings	38	33	29	28	27
Income taxes	15	13	12	11	11
Earnings	\$ 23	\$ 20	\$ 17	\$ 17	\$ 16
<b>AVERAGE BALANCE SHEET</b>					
Goodwill and other intangible assets	\$ 1,014	\$ 1,017	\$ 1,021	\$ 1,024	\$ 1,027
Other assets	1,250	1,069	1,052	1,054	952
Total assets	\$ 2,264	\$ 2,086	\$ 2,073	\$ 2,078	\$ 1,979
Debt financing	\$ 1,049	\$ 1,067	\$ 1,102	\$ 1,137	\$ 1,163
Other liabilities	952	756	711	681	550
Capital	263	263	260	260	266
Total funds	\$ 2,264	\$ 2,086	\$ 2,073	\$ 2,078	\$ 1,979
<b>PERFORMANCE RATIOS</b>					
Return on capital	35%	30%	26%	26%	23%
Operating margin (c)	23	22	21	21	19
<b>SERVICING STATISTICS (at period end)</b>					
Accounting/administration net fund assets ( <i>in billions</i> )					
Domestic	\$ 680	\$ 660	\$ 609	\$ 612	\$ 621
Foreign (d)	65	61	58	53	48
Total	\$ 745	\$ 721	\$ 667	\$ 665	\$ 669
<b>Asset type</b>					
Money market	\$ 340	\$ 341	\$ 322	\$ 326	\$ 337
Equity	245	230	203	200	198
Fixed income	107	101	97	94	95

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Other	53	49	45	45	39
Total	\$ 745	\$ 721	\$ 667	\$ 665	\$ 669
Custody fund assets ( <i>in billions</i> )	\$ 462	\$ 451	\$ 418	\$ 416	\$ 411
Shareholder accounts ( <i>in millions</i> )					
Transfer agency	20	21	21	21	22
Subaccounting	39	36	34	34	33
Total	59	57	55	55	55
OTHER INFORMATION					
Average FTE staff	4,833	4,659	4,614	4,816	4,910

- 
- (a) See Note (a) on page 3.  
 (b) Net of nonoperating expense.  
 (c) Operating income divided by total revenue.  
 (d) Represents net assets serviced offshore.



## Details of Net Interest Income, Net Interest Margin and Trading Revenue (Unaudited)

Taxable-equivalent basis

Net Interest Income	For the quarter ended				
	March 31	December 31	September 30	June 30	March 31
	2005	2004	2004	2004	2004
<i>In millions</i>					
Interest income					
Loans and fees on loans	\$ 580	\$ 549	\$ 518	\$ 491	\$ 492
Securities available for sale and held to maturity	174	155	141	131	146
Other	56	45	33	40	31
Total interest income	810	749	692	662	669
Interest expense					
Deposits	182	152	121	107	104
Borrowed funds	116	88	73	70	68
Total interest expense	298	240	194	177	172
Net interest income (a)	\$ 512	\$ 509	\$ 498	\$ 485	\$ 497

Net Interest Margin	For the quarter ended				
	March 31	December 31	September 30	June 30	March 31
	2005	2004	2004	2004	2004
Average yields/rates					
Yield on interest-earning assets					
Loans and fees on loans	5.30%	5.04%	4.89%	4.89%	5.05%
Securities available for sale and held to maturity	4.13	3.85	3.67	3.33	3.57
Other	3.14	3.25	2.89	3.07	2.54
Total yield on interest-earning assets	4.79	4.59	4.44	4.34	4.44
Rate on interest-bearing liabilities					
Deposits	1.80	1.52	1.27	1.15	1.16
Borrowed funds	3.09	2.76	2.45	2.21	2.07
Total rate on interest-bearing liabilities	2.15	1.82	1.55	1.42	1.40
Interest rate spread	2.64	2.77	2.89	2.92	3.04
Impact of noninterest-bearing sources	.38	.35	.30	.26	.26
Net interest margin	3.02%	3.12%	3.19%	3.18%	3.30%

	For the quarter ended				
	March 31	December 31	September 30	June 30	March 31
<b>Trading Revenue</b>					
<i>In millions</i>	2005	2004	2004	2004	2004
Net interest income	\$ 2	\$ 4	\$ 3	\$ 4	\$ 2
Other noninterest income	50	44	16	30	23
<b>Total trading revenue</b>	<b>\$ 52</b>	<b>\$ 48</b>	<b>\$ 19</b>	<b>\$ 34</b>	<b>\$ 25</b>
Securities underwriting and trading	\$ 6	\$ 23	\$ 11	\$ 16	\$ 10
Foreign exchange	8	9	8	7	7
Financial derivatives	38	16		11	8
<b>Total trading revenue</b>	<b>\$ 52</b>	<b>\$ 48</b>	<b>\$ 19</b>	<b>\$ 34</b>	<b>\$ 25</b>

- (a) The following is a reconciliation of net interest income as reported in the Consolidated Income Statement to net interest income on a taxable-equivalent basis:

	For the quarter ended				
	March 31	December 31	September 30	June 30	March 31
<i>In millions</i>	2005	2004	2004	2004	2004
Net interest income, GAAP basis	\$ 506	\$ 503	\$ 491	\$ 481	\$ 494
Taxable-equivalent adjustment	6	6	7	4	3
<b>Net interest income, taxable-equivalent basis</b>	<b>\$ 512</b>	<b>\$ 509</b>	<b>\$ 498</b>	<b>\$ 485</b>	<b>\$ 497</b>

## Details of Noninterest Income, Noninterest Expense and Effective Tax Rate (Unaudited)

*In millions*

Noninterest Income	For the quarter ended				
	March 31 2005	December 31 2004	September 30 2004	June 30 2004	March 31 2004
Asset management	\$ 314	\$ 256	\$ 239	\$ 252	\$ 253
Fund servicing	220	209	204	200	204
Service charges on deposits	59	65	65	63	59
Brokerage	55	53	52	56	58
Consumer services	66	68	66	67	63
Corporate services	107	120	100	128	125
Equity management gains	32	9	16	35	7
Net securities gains (losses)	(9)	10	16	14	15
Other (a)	129	114	80	95	127
<b>Total noninterest income</b>	<b>\$ 973</b>	<b>\$ 904</b>	<b>\$ 838</b>	<b>\$ 910</b>	<b>\$ 911</b>
<u>Included in Corporate services above</u>					
Net gains on institutional loans held for sale	\$ 2	\$ 2	\$ 5	\$ 17	\$ 28
Net gains on sales of commercial mortgages	\$ 9	\$ 20	\$ 6	\$ 14	\$ 10
<u>Included in Other above</u>					
Gains on sales of education loans	\$ 1	\$ 13	\$ 15	\$ 2	
Noninterest income to total revenue	66%	64%	63%	65%	65%

Noninterest Expense	For the quarter ended				
	March 31 2005	December 31 2004	September 30 2004	June 30 2004	March 31 2004
Compensation	\$ 479	\$ 452	\$ 500	\$ 414	\$ 389
Employee benefits	83	82	76	77	74
Net occupancy	73	64	68	67	68
Equipment	74	74	72	70	74
Marketing	20	24	19	24	20
Other	270	253	246	258	270
<b>Total noninterest expense (b)</b>	<b>\$ 999</b>	<b>\$ 949</b>	<b>\$ 981</b>	<b>\$ 910</b>	<b>\$ 895</b>
Efficiency	68%	67%	74%	65%	64%
Bank efficiency (c)	63%	64%	65%	63%	60%
Effective tax rate (d)	23.7%	28.9%	26.9%	33.4%	32.7%

- 
- (a) Other also includes the Other noninterest income component of trading revenue. See page 10.
  - (b) The quarters ended March 31, 2005, December 31, 2004 and September 30, 2004 included \$15 million, \$14 million and \$96 million, respectively, of charges related to the BlackRock LTIP. First quarter 2005 charges are comprised of \$15 million of compensation expense. Fourth quarter 2004 charges are comprised of \$13 million of compensation expense and \$1 million of Other noninterest expense. Third quarter 2004 charges are comprised of \$89 million of compensation expense, \$2 million of employee benefits expense and \$5 million of Other noninterest expense. See our 2004 Form 10-K for further information on the BlackRock LTIP.
  - (c) The bank efficiency ratio represents the consolidated efficiency ratio excluding the effect of BlackRock and PFPC.
  - (d) The first quarter 2004 effective tax rate reflects a \$9 million benefit associated with the resolution of an audit performed by New York State on BlackRock's state income tax returns filed from 1998 through 2001.

The third quarter 2004 effective tax rate reflects a \$14 million reduction in income tax expense following our determination that we no longer require an income tax reserve related to bank-owned life insurance. See our third quarter 2004 Quarterly Report on Form 10-Q for additional information.

The fourth quarter 2004 effective tax rate reflects a \$10 million income tax benefit resulting from the release of reserves allocated to BlackRock's New York City tax liability due to the receipt of a favorable preliminary audit finding for the tax years 1998 through 2000.

The first quarter 2005 effective tax rate reflects the \$45 million impact of the reversal of certain deferred tax liabilities in connection with the transfer of our ownership interest in BlackRock from PNC Bank, National Association to our intermediate bank holding company, PNC Bancorp, Inc. See Note 31 Subsequent Events in the Notes To Consolidated Financial Statements in our 2004 Form 10-K for additional information.

## Average Consolidated Balance Sheet (Unaudited)

<i>Three months ended - in millions</i>	<b>March 31 2005</b>	<b>December 31 2004</b>	<b>September 30 2004</b>	<b>June 30 2004</b>	<b>March 31 2004</b>
<b>Assets</b>					
Interest-earning assets					
Securities available for sale and held to maturity					
Securities available for sale					
U.S. Treasury and government agencies/corporations	\$ 6,897	\$ 6,895	\$ 6,288	\$ 6,654	\$ 6,432
Other debt	9,631	8,846	8,667	8,624	9,293
State and municipal	172	175	216	225	264
Corporate stocks and other	172	188	201	259	282
	<u>16,872</u>	<u>16,104</u>	<u>15,372</u>	<u>15,762</u>	<u>16,271</u>
Total securities available for sale	16,872	16,104	15,372	15,762	16,271
Securities held to maturity		1	2	2	2
	<u>16,872</u>	<u>16,105</u>	<u>15,374</u>	<u>15,764</u>	<u>16,273</u>
Total securities available for sale and held to maturity	16,872	16,105	15,374	15,764	16,273
Loans, net of unearned income					
Commercial	17,935	17,312	16,915	16,445	15,827
Commercial real estate	2,015	2,080	2,120	2,100	2,249
Consumer	15,641	15,280	14,673	13,968	12,719
Residential mortgage	4,855	4,683	4,354	3,622	3,492
Lease financing	3,041	3,216	3,182	3,437	4,050
Other	495	502	507	497	517
	<u>43,982</u>	<u>43,073</u>	<u>41,751</u>	<u>40,069</u>	<u>38,854</u>
Total loans, net of unearned income	43,982	43,073	41,751	40,069	38,854
Loans held for sale	1,941	1,771	1,578	1,636	1,560
Federal funds sold and resale agreements	2,249	1,274	1,283	1,896	2,235
Other	2,937	2,302	1,746	1,551	1,162
	<u>67,981</u>	<u>64,525</u>	<u>61,732</u>	<u>60,916</u>	<u>60,084</u>
Total interest-earning assets	67,981	64,525	61,732	60,916	60,084
Noninterest-earning assets					
Allowance for loan and lease losses	(611)	(582)	(593)	(603)	(653)
Cash and due from banks	2,987	3,038	2,851	2,793	2,895
Other assets	13,005	11,791	11,372	10,762	10,697
	<u>\$ 83,362</u>	<u>\$ 78,772</u>	<u>\$ 75,362</u>	<u>\$ 73,868</u>	<u>\$ 73,023</u>
Total assets	\$ 83,362	\$ 78,772	\$ 75,362	\$ 73,868	\$ 73,023
<b>Supplemental Average Balance Sheet Information</b>					
Loans excluding conduit	\$ 41,871	\$ 41,121	\$ 40,074	\$ 38,257	\$ 36,747
Market Street Funding Corporation conduit	2,111	1,952	1,677	1,812	2,107
	<u>\$ 43,982</u>	<u>\$ 43,073</u>	<u>\$ 41,751</u>	<u>\$ 40,069</u>	<u>\$ 38,854</u>
Total loans	\$ 43,982	\$ 43,073	\$ 41,751	\$ 40,069	\$ 38,854
<b>Trading Assets</b>					
Securities (a)	\$ 1,883	\$ 1,348	\$ 1,003	\$ 740	\$ 385
Resale agreements (b)	1,249	184	155	142	185
Financial derivatives (c)	679	668	604	541	608
	<u>\$ 3,811</u>	<u>\$ 2,200</u>	<u>\$ 1,762</u>	<u>\$ 1,423</u>	<u>\$ 1,178</u>
Total trading assets	\$ 3,811	\$ 2,200	\$ 1,762	\$ 1,423	\$ 1,178

- 
- (a) Included in Other interest-earning assets above.
  - (b) Included in Federal funds sold and resale agreements above.
  - (c) Included in Other noninterest-earning assets above.

## Average Consolidated Balance Sheet (Unaudited) (Continued)

<i>Three months ended - in millions</i>	March 31 2005	December 31 2004	September 30 2004	June 30 2004	March 31 2004
<b>Liabilities, Minority and Noncontrolling Interests, and Shareholders Equity</b>					
<b>Interest-bearing liabilities</b>					
<b>Interest-bearing deposits</b>					
Money market	\$ 16,562	\$ 16,328	\$ 15,916	\$ 16,027	\$ 15,581
Demand	7,965	7,999	7,857	7,878	7,873
Savings	2,831	2,819	2,730	2,595	2,590
Retail certificates of deposit	10,296	9,761	9,100	8,650	8,780
Other time	902	892	825	680	343
Time deposits in foreign offices	2,373	1,628	1,561	1,485	806
<b>Total interest-bearing deposits</b>	<b>40,929</b>	<b>39,427</b>	<b>37,989</b>	<b>37,315</b>	<b>35,973</b>
<b>Borrowed funds</b>					
Federal funds purchased	1,659	1,676	1,940	2,303	1,912
Repurchase agreements	2,306	1,906	1,158	1,508	1,157
Bank notes and senior debt	2,663	2,535	2,709	2,752	2,752
Subordinated debt	3,911	3,476	3,411	3,545	3,593
Commercial paper	2,344	1,947	1,679	1,815	2,111
Other borrowed funds	2,159	1,070	858	633	1,622
<b>Total borrowed funds</b>	<b>15,042</b>	<b>12,610</b>	<b>11,755</b>	<b>12,556</b>	<b>13,147</b>
<b>Total interest-bearing liabilities</b>	<b>55,971</b>	<b>52,037</b>	<b>49,744</b>	<b>49,871</b>	<b>49,120</b>
<b>Noninterest-bearing liabilities, minority and noncontrolling interests, and shareholders equity</b>					
Demand and other noninterest-bearing deposits	12,432	12,539	12,477	11,681	11,350
Allowance for unfunded loan commitments and letters of credit	76	96	84	90	90
Accrued expenses and other liabilities	6,856	6,283	5,470	4,773	5,020
Minority and noncontrolling interests in consolidated entities	527	501	466	419	434
Shareholders equity	7,500	7,316	7,121	7,034	7,009
<b>Total liabilities, minority and noncontrolling interests, and shareholders equity</b>	<b>\$ 83,362</b>	<b>\$ 78,772</b>	<b>\$ 75,362</b>	<b>\$ 73,868</b>	<b>\$ 73,023</b>
<b>Supplemental Average Balance Sheet Information</b>					
Interest-bearing deposits	\$ 40,929	\$ 39,427	\$ 37,989	\$ 37,315	\$ 35,973
Demand and other noninterest-bearing deposits	12,432	12,539	12,477	11,681	11,350
<b>Total deposits</b>	<b>\$ 53,361</b>	<b>\$ 51,966</b>	<b>\$ 50,466</b>	<b>\$ 48,996</b>	<b>\$ 47,323</b>
Transaction deposits	\$ 36,959	\$ 36,866	\$ 36,250	\$ 35,586	\$ 34,804
Common shareholders equity	\$ 7,492	\$ 7,308	\$ 7,113	\$ 7,026	\$ 7,000
<b>Trading Liabilities</b>					
Securities sold short (a)	\$ 1,610	\$ 539	\$ 402	\$ 254	\$ 277
Repurchase agreements and other borrowings (b)	1,185	479	302	127	86

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Financial derivatives (c)	519	526	492	423	559
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total trading liabilities	\$ 3,314	\$ 1,544	\$ 1,196	\$ 804	\$ 922
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

- 
- (a) Included in Other borrowed funds and Accrued expenses and other liabilities above.
  - (b) Included in Repurchase agreements and Other borrowed funds above.
  - (c) Included in Accrued expenses and other liabilities above.



## Details of Loans and Lending Statistics (Unaudited)

## Loans

<i>Period ended - in millions</i>	<b>March 31 2005</b>	<b>December 31 2004</b>	<b>September 30 2004</b>	<b>June 30 2004</b>	<b>March 31 2004</b>
<b>Commercial</b>					
Retail/wholesale	\$ 5,236	\$ 4,961	\$ 4,739	\$ 4,580	\$ 4,370
Manufacturing	4,327	3,944	3,870	3,861	3,759
Other service providers	1,820	1,787	1,648	1,571	1,631
Real estate related	2,179	2,104	2,096	2,029	1,862
Financial services	1,308	1,145	1,274	1,262	1,126
Health care	560	560	527	516	495
Other	3,043	2,937	2,961	2,894	2,758
<b>Total commercial</b>	<b>18,473</b>	<b>17,438</b>	<b>17,115</b>	<b>16,713</b>	<b>16,001</b>
<b>Commercial real estate</b>					
Real estate projects	1,404	1,460	1,513	1,530	1,521
Mortgage	521	520	527	575	534
<b>Total commercial real estate</b>	<b>1,925</b>	<b>1,980</b>	<b>2,040</b>	<b>2,105</b>	<b>2,055</b>
<b>Equipment lease financing</b>	<b>3,719</b>	<b>3,907</b>	<b>3,949</b>	<b>3,818</b>	<b>3,859</b>
<b>Total commercial lending</b>	<b>24,117</b>	<b>23,325</b>	<b>23,104</b>	<b>22,636</b>	<b>21,915</b>
<b>Consumer</b>					
Home equity	12,968	12,734	12,377	11,946	11,160
Automobile	854	836	842	825	762
Other	1,953	2,036	1,684	1,676	1,597
<b>Total consumer</b>	<b>15,775</b>	<b>15,606</b>	<b>14,903</b>	<b>14,447</b>	<b>13,519</b>
Residential mortgage	5,007	4,772	4,672	3,906	3,537
Vehicle lease financing	158	189	228	285	968
Other	489	505	504	484	492
Unearned income	(872)	(902)	(931)	(923)	(980)
<b>Total, net of unearned income</b>	<b>\$ 44,674</b>	<b>\$ 43,495</b>	<b>\$ 42,480</b>	<b>\$ 40,835</b>	<b>\$ 39,451</b>
<b>Supplemental Loan Information</b>					
Loans excluding conduit	\$ 42,479	\$ 41,243	\$ 40,676	\$ 39,094	\$ 37,519
Market Street Funding Corporation conduit	2,195	2,252	1,804	1,741	1,932
<b>Total loans</b>	<b>\$ 44,674</b>	<b>\$ 43,495</b>	<b>\$ 42,480</b>	<b>\$ 40,835</b>	<b>\$ 39,451</b>

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	March 31 2005	March 31 2004
<b>Commercial Lending Exposure (a)(b)</b>		
<u>Investment grade or equivalent</u>		
\$50 million or greater	16%	16%
\$25 million to < \$50 million	16%	15%
< \$25 million	15%	16%
<u>Non-investment grade</u>		
\$50 million or greater	2%	2%
\$25 million to < \$50 million	11%	11%
<\$25 million	40%	40%
<b>Total</b>	<b>100%</b>	<b>100%</b>

- (a) These statistics exclude the loans of Market Street Funding Corporation. The facilities extended by Market Street represent pools of granular obligations, structured to avoid excessive concentration of credit risk such that they attract an investment grade rating.
- (b) Exposure represents the sum of all loans, leases, commitments and letters of credit.

**Consumer Loan Statistic (c)**

Net charge-offs to average loans	.14%	.16%	.19%	.20%	.21%
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- (c) Includes consumer, residential mortgage and vehicle leasing. During the second quarter of 2004, we sold our consumer vehicle leasing business.

**Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit and****Net Unfunded Commitments (Unaudited)****Change in Allowance for Loan and Lease Losses**

<i>Three months ended - in millions</i>	<b>March 31 2005</b>	<b>December 31 2004</b>	<b>September 30 2004</b>	<b>June 30 2004</b>	<b>March 31 2004</b>
Beginning balance	\$ 607	\$ 581	\$ 593	\$ 604	\$ 632
Charge-offs					
Commercial	(12)	(15)	(13)	(26)	(59)
Commercial real estate					(2)
Consumer	(10)	(11)	(10)	(11)	(11)
Residential mortgage			(2)		(1)
Lease financing		(1)	(1)	(1)	(2)
<b>Total charge-offs (a)</b>	<b>(22)</b>	<b>(27)</b>	<b>(26)</b>	<b>(38)</b>	<b>(75)</b>
Recoveries					
Commercial	6	9	9	5	8
Commercial real estate				1	
Consumer	4	3	3	3	3
Residential mortgage					1
Lease financing		1	1	3	1
<b>Total recoveries</b>	<b>10</b>	<b>13</b>	<b>13</b>	<b>12</b>	<b>13</b>
Net charge-offs					
Commercial	(6)	(6)	(4)	(21)	(51)
Commercial real estate				1	(2)
Consumer	(6)	(8)	(7)	(8)	(8)
Residential mortgage			(2)		
Lease financing				2	(1)
<b>Total net charge-offs</b>	<b>(12)</b>	<b>(14)</b>	<b>(13)</b>	<b>(26)</b>	<b>(62)</b>
Provision for credit losses	8	19	13	8	12
<b>Acquired allowance (United National)</b>					<b>22</b>
Net change in allowance for unfunded loan commitments and letters of credit	(3)	21	(12)	7	
<b>Ending balance</b>	<b>\$ 600</b>	<b>\$ 607</b>	<b>\$ 581</b>	<b>\$ 593</b>	<b>\$ 604</b>

(a) See Note (a) on page 16.

**Change in Allowance for Unfunded Loan Commitments and Letters of Credit**

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<u>Three months ended - in millions</u>	<u>March 31 2005</u>	<u>December 31 2004</u>	<u>September 30 2004</u>	<u>June 30 2004</u>	<u>March 31 2004</u>
Beginning balance	\$ 75	\$ 96	\$ 84	\$ 91	\$ 91
Net change in allowance for unfunded loan commitments and letters of credit	3	(21)	12	(7)	
Ending balance	<u>\$ 78</u>	<u>\$ 75</u>	<u>\$ 96</u>	<u>\$ 84</u>	<u>\$ 91</u>

**Net Unfunded Commitments**

<u>In millions</u>	<u>March 31 2005</u>	<u>December 31 2004</u>	<u>September 30 2004</u>	<u>June 30 2004</u>	<u>March 31 2004</u>
Net unfunded commitments	<u>\$ 30,326</u>	<u>\$ 30,306</u>	<u>\$ 28,867</u>	<u>\$ 28,510</u>	<u>\$ 27,266</u>

## Details of Nonperforming Assets (Unaudited)

## Nonperforming Assets by Type

<i>Period ended - in millions</i>	March 31 2005	December 31 2004	September 30 2004	June 30 2004	March 31 2004
Nonaccrual loans					
Commercial (a)	\$ 83	\$ 89	\$ 96	\$ 119	\$ 132
Commercial real estate	11	14	10	3	3
Consumer	13	11	12	11	10
Residential mortgage	19	21	23	23	26
Lease financing	5	5	7	13	12
Total nonaccrual loans	131	140	148	169	183
Troubled debt restructured loan		3			
Total nonperforming loans	131	143	148	169	183
Nonperforming loans held for sale (b)	2	3	2	4	4
Foreclosed and other assets					
Lease financing	13	14	16	17	17
Residential mortgage	11	10	11	11	13
Other	5	5	7	8	12
Total foreclosed and other assets	29	29	34	36	42
Total nonperforming assets (c)	\$ 162	\$ 175	\$ 184	\$ 209	\$ 229
Nonperforming loans to total loans	.29%	.33%	.35%	.41%	.46%
Nonperforming assets to total loans, loans held for sale and foreclosed assets	.35	.39	.42	.49	.56
Nonperforming assets to total assets	.19	.22	.24	.29	.31

(a) During the first quarter of 2004, we changed our policy for recognizing charge-offs on smaller nonperforming commercial loans. This change resulted in the recognition of an additional \$24 million of gross charge-offs for the first quarter of 2004.

(b) Includes troubled debt restructured loans held for sale. \$ 2 \$ 2 \$ 2 \$ 3

(c) Excludes equity management assets carried at estimated fair value (March 31, 2005, December 31, 2004, September 30, 2004, June 30, 2004 and March 31, 2004 amounts include troubled debt restructured assets of \$10 million, \$11 million, \$10 million, \$10 million and \$11 million, respectively).

\$ 33 \$ 32 \$ 29 \$ 32 \$ 29

## Change in Nonperforming Assets

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<i><u>In millions</u></i>	<b><u>Three months ended</u></b>
January 1, 2005	\$ 175
Transferred from accrual	32
Returned to performing	(5)
Principal reductions and payoffs	(25)
Asset sales	(4)
Charge-offs and valuation adjustments	(11)
March 31, 2005	<b>\$ 162</b>

## Details of Nonperforming Assets (Unaudited) (Continued)

## Nonperforming Assets by Business

<u>Period ended - in millions</u>	<u>March 31</u> <u>2005</u>	<u>December 31</u> <u>2004</u>	<u>September 30</u> <u>2004</u>	<u>June 30</u> <u>2004</u>	<u>March 31</u> <u>2004</u>
<b><u>Regional Community Banking</u></b>					
Nonperforming loans	\$ 74	\$ 80	\$ 74	\$ 70	\$ 64
Foreclosed and other assets	10	11	11	11	11
<b>Total</b>	<b>\$ 84</b>	<b>\$ 91</b>	<b>\$ 85</b>	<b>\$ 81</b>	<b>\$ 75</b>
<b><u>Wholesale Banking</u></b>					
Nonperforming loans	\$ 46	\$ 51	\$ 60	\$ 85	\$ 102
Nonperforming loans held for sale	2	3	2	4	4
Foreclosed and other assets	17	17	20	21	25
<b>Total</b>	<b>\$ 65</b>	<b>\$ 71</b>	<b>\$ 82</b>	<b>\$ 110</b>	<b>\$ 131</b>
<b><u>PNC Advisors</u></b>					
Nonperforming loans	\$ 9	\$ 9	\$ 10	\$ 9	\$ 11
Foreclosed and other assets				1	
<b>Total</b>	<b>\$ 9</b>	<b>\$ 9</b>	<b>\$ 10</b>	<b>\$ 10</b>	<b>\$ 11</b>
<b><u>Other (a)</u></b>					
Nonperforming loans	\$ 2	\$ 3	\$ 4	\$ 5	\$ 6
Foreclosed and other assets	2	1	3	3	6
<b>Total</b>	<b>\$ 4</b>	<b>\$ 4</b>	<b>\$ 7</b>	<b>\$ 8</b>	<b>\$ 12</b>
<b><u>Consolidated Totals</u></b>					
Nonperforming loans (b)	\$ 131	\$ 143	\$ 148	\$ 169	\$ 183
Nonperforming loans held for sale	2	3	2	4	4
Foreclosed and other assets	29	29	34	36	42
<b>Total</b>	<b>\$ 162</b>	<b>\$ 175</b>	<b>\$ 184</b>	<b>\$ 209</b>	<b>\$ 229</b>

## Largest Nonperforming Assets at March 31, 2005 - in millions (c)

<u>Ranking</u>	<u>Outstandings</u>	<u>Industry</u>
1	\$ 13	Air Transportation

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2	10	Fabricated Metal Manufacturing
3	8	Wholesalers Nondurable Other
4	7	Individuals
5	7	Real Estate Lessors
6	5	Plastic and Mineral Manufacturing
7	3	Machinery Manufacturing
8	3	Other Transportation
9	3	Paper and Wood Product Manufacturing
10	2	Machinery Manufacturing
<hr/>		
Total	\$	61
<hr/>		

As a percent of nonperforming assets

38%

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(a) Represents residential mortgages related to PNC's asset and liability management function.

(b) See Note (a) on page 16.

(c) Amounts shown are not net of related allowance for loan and lease losses, if applicable.



### *Glossary of Terms*

Accounting/administration net fund assets - Net domestic and foreign fund investment assets for which we provide accounting and administration services. We do not include these assets on our Consolidated Balance Sheet.

Adjusted average total assets - Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on available-for-sale debt securities, less goodwill and certain other intangible assets.

Annualized - Adjusted to reflect a full year of activity.

Assets under management - Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

Capital - Represents the amount of resources that a business segment should hold to guard against potentially large losses that could cause insolvency. It is based on a measurement of economic risk, as opposed to risk as defined by regulatory bodies or generally accepted accounting principles. The economic capital measurement process involves converting a risk distribution to the capital that is required to support the risk, consistent with an institution's target credit rating. As such, economic risk serves as a common currency of risk that allows an institution to compare different risks on a similar basis.

Charge-off - Process of removing a loan or portion of a loan from a bank's balance sheet because the loan is considered uncollectible. A charge-off also is recorded when a loan is transferred to held for sale and the loan's market value is less than its carrying amount.

Common shareholders' equity to total assets - Common shareholders' equity divided by total assets. Common shareholders' equity equals total shareholders' equity less preferred stock and the portion of capital surplus and retained interest related to the preferred stock.

Custody assets - All investment assets held on behalf of clients under safekeeping arrangements. We do not include these assets on our Consolidated Balance Sheet. Investment assets held in custody at other institutions on our behalf are included in the appropriate asset categories on the Consolidated Balance Sheet as if physically held by us.

Derivatives - Financial contracts whose value is derived from publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including forward contracts, futures, options and swaps.

Earning assets - Assets that generate income, which include: short-term investments; loans held for sale; loans, net of unearned income; securities; federal funds sold; resale agreements; and certain other assets.

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Economic value of equity ( EVE ) - The present value of the expected cash flows of our existing assets less the present value of the expected cash flows of our existing liabilities, plus the present value of the net cash flows of our existing off-balance sheet positions.

Effective duration - A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off-balance sheet positions.

Efficiency - Noninterest expense divided by the sum of net interest income and noninterest income.

Funds transfer pricing - A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of business segments. These assets and liabilities are assigned funding rates that represent the interest cost for us to raise/invest funds with similar maturity and repricing structures, using the least-cost funding sources available.

Leverage ratio - Tier 1 risk-based capital divided by adjusted average total assets.

Net interest margin - Annualized taxable-equivalent net interest income divided by average earning assets.

Nondiscretionary assets under administration - Assets we hold for our customers/clients in a non-discretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Noninterest income to total revenue - Total noninterest income divided by total revenue. Total revenue includes total noninterest income plus net interest income.

Nonperforming assets - Nonperforming assets include nonaccrual loans, troubled debt restructured loans, nonaccrual loans held for sale, foreclosed assets and other assets. Interest income does not accrue on assets classified as nonperforming.

Nonperforming loans - Nonperforming loans include loans to commercial, lease financing, consumer, commercial real estate and residential mortgage customers as well as troubled debt restructured loans. Nonperforming loans do not include nonaccrual loans held for sale or foreclosed and other assets. Interest income does not accrue on loans classified as nonperforming.

Recovery - Cash proceeds received on a loan that had previously been charged off. The amount received is credited to the allowance for loan and lease losses.

Return on capital - Annualized net income divided by average capital.

Return on average assets - Annualized net income divided by average assets.

Return on average common equity - Annualized net income divided by average common shareholders' equity.

Risk-weighted assets - Primarily computed by the assignment of specific risk-weights (as defined by The Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Securitization - The process of legally transforming financial assets into securities.

Shareholders equity to total assets - Period-end total shareholders equity divided by total period-end assets.

Tangible common capital ratio - Common shareholders equity less goodwill and other intangible assets (excluding mortgage servicing rights) divided by total assets less goodwill and other intangible assets (excluding mortgage servicing rights).

Taxable-equivalent interest - The interest income earned on certain assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than a taxable investment. To provide more meaningful comparisons of yields and margins for all earning assets, the interest income earned on tax-exempt assets is increased to make them fully equivalent to other taxable interest income investments.

Tier 1 risk-based capital - Tier 1 capital equals: total shareholders equity, plus trust preferred capital securities, plus certain minority interests that are held by others; less goodwill and certain intangible assets, less equity investments in nonfinancial companies and less net unrealized holding losses on available-for-sale equity securities. Net unrealized holding gains on available-for-sale equity securities, net unrealized holding gains (losses) on available-for-sale debt securities and net unrealized holding gains (losses) on cash flow hedge derivatives are excluded from total shareholders equity for tier 1 capital purposes.

Tier 1 risk-based capital ratio - Tier 1 risk-based capital divided by period-end risk-weighted assets.

Total fund assets serviced - Total domestic and foreign fund investment assets for which we provide related processing services. We do not include these assets on our Consolidated Balance Sheet.

Total deposits - The sum of total transaction deposits, savings accounts, certificates of deposit, other time deposits and deposits in foreign offices.

Total risk-based capital - Tier 1 risk-based capital plus qualifying senior and subordinated debt, other minority interest not qualified as tier 1, and the allowance for loan and lease losses, subject to certain limitations.

Total risk-based capital ratio - Total risk-based capital divided by period-end risk-weighted assets.

Transaction deposits - The sum of money market and interest-bearing demand deposits and demand and other noninterest-bearing deposits.

Yield curve (shape of the yield curve, flat yield curve) - A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a normal or positive yield curve exists when long-term bonds have higher yields than short-term bonds. A flat yield curve exists when yields are the same for short-term and long-term bonds. A steep yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds.

**Business Segment Products and Services**

**Regional Community Banking** provides deposit, lending, and cash management services, and investment services through PNC Investments, LLC, to 2.2 million consumer and small business customers within PNC's primary geographic footprint.

**Wholesale Banking** provides lending, treasury management, capital markets-related products and services, and commercial loan servicing to mid-sized corporations, government entities and selectively to large corporations. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting, and global trade services. Capital markets products include foreign exchange, derivatives, loan syndications and securities underwriting and distribution. Wholesale Banking provides products and services generally within PNC's primary geographic markets and provides certain products and services nationally.

**PNC Advisors** provides a broad range of tailored investment, trust and private banking products and services to affluent individuals and families, including services to the ultra-affluent through its Hawthorn unit and full-service brokerage through J.J.B. Hilliard, W.L. Lyons, Inc. PNC Advisors also serves as investment manager and trustee for employee benefit plans and charitable and endowment assets and provides nondiscretionary defined contribution plan services and investment options through its Vested Interest® product. PNC Advisors provides services to individuals and corporations primarily within PNC's primary geographic markets.

**BlackRock** is one of the largest publicly traded investment management firms in the United States. BlackRock manages assets on behalf of institutional and individual investors worldwide through a variety of equity, fixed income, liquidity and alternative investment products. Mutual funds include the flagship fund families, *BlackRock Funds* and *BlackRock Liquidity Funds* (formerly BlackRock Provident Institutional Funds). In addition, BlackRock provides risk management, investment system outsourcing and financial advisory services to a growing number of institutional investors.

**PFPC** is among the largest providers of mutual fund transfer agency and accounting and administration services in the United States, offering a wide range of fund processing services to the investment management industry and providing processing solutions to the international marketplace through its Ireland and Luxembourg operations.