



Edgar Filing: HITACHI LTD - Form 6-K

Rights as Stock Options.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Hitachi, Ltd.

-----  
(Registrant)

Date September 12, 2003  
-----

By /s/ Takashi Hatchoji  
-----

Takashi Hatchoji  
Vice President and Executive Officer

FOR IMMEDIATE RELEASE

Contact:  
Atsushi Konno  
Hitachi, Ltd.  
+81-3-3258-2056  
atsushi\_konno@hdq.hitachi.co.jp

Policy for Shares of NITTO DENKO CORPORATION

Tokyo, July 7, 2003---Hitachi, Ltd. (TSE:6501 NYSE:HIT) today announced its decision to sell shares of NITTO DENKO CORPORATION ("NITTO DENKO") that are owned by subsidiary Chuo Shoji, Ltd. A portion of this company's NITTO DENKO shares will be retained.

Under the Medium-Term Business Plan "i.e. Hitachi Plan II" that began in fiscal 2003, Hitachi is enacting substantial structural reforms in all areas of business. These reforms involve the determination of ties between strategic businesses and other activities. Measures will result in the withdrawal from businesses that account for about 20% of consolidated sales so that Hitachi can focus on achieving growth in strategic businesses.

In order to implement the business portfolio realignment and secure sufficient funds for implementing its business strategy, Hitachi has decided to sell shares of NITTO DENKO that are owned by subsidiary Chuo Shoji, Ltd. Hitachi plans to sell the shares in a manner that minimizes the effect of the transaction on the stock market. Although NITTO DENKO will no longer be an equity-method affiliate of Hitachi as a result of the sale, the two companies will continue to maintain a relationship as business partners.

- ### -

FOR IMMEDIATE RELEASE

Contact:  
Atsushi Konno  
Hitachi, Ltd.  
+81-3-3258-2056

## Edgar Filing: HITACHI LTD - Form 6-K

atsushi\_konno@hdq.hitachi.co.jp

### Sale of Shares of NITTO DENKO CORPORATION

Tokyo, July 9, 2003---Hitachi, Ltd. (TSE:6501 NYSE:HIT) today announced that a Hitachi subsidiary (Chuo Shoji, Ltd.) has sold shares of NITTO DENKO CORPORATION ("NITTO DENKO"). This transaction was conducted in accordance with Hitachi's stated policy of selling its holdings in this company.

#### 1. Sale of the shares

##### (1) Number of shares sold

30,965,800 shares owned by Chuo Shoji, Ltd., a subsidiary.

Following the sale, Chuo Shoji, Ltd. owns 5,000,002 shares, which represent approximately 3.1% of the outstanding shares of NITTO DENKO.

##### (2) Aggregate proceeds of shares sold

Approximately 120 billion yen

##### (3) Method of the sale

Sold through ToSTNeT 2 on the Tokyo Stock Exchange and block-trade

##### (4) Date of sale

July 8, 2003

#### 2. Impact on the operating performance

Hitachi estimates that the sale of these shares will contribute approximately 84 billion yen to consolidated income before income taxes and approximately 35 billion yen to consolidated net income.

Hitachi is unable to determine at this time whether or not this transaction will require a revision to the forecast for fiscal 2003 operating results as there are a number of uncertainties, such as possible business portfolio reforms. A revised forecast will be announced if necessary once estimates of the effects of all applicable items have been finalized.

- ### -

FOR IMMEDIATE RELEASE

#### Contacts:

##### Japan:

Machiko Ikenoya  
Hitachi, Ltd.  
+81-3-3258-2056  
machiko\_ikenoya@hdq.hitachi.co.jp

##### U.S.:

Matt Takahashi  
Hitachi America, Ltd.  
+1-650-244-7902  
masahiro.takahashi@hal.hitachi.com

##### China:

Yuji Hoshino  
Hitachi (China) Investment, Ltd.  
+86-10-6590-8141  
y\_hoshino@hitachi.com.cn

##### U.K.:

Kantaro Tanii  
Hitachi Europe Ltd.  
+44-1628-585379  
kantaro.tanii@hitachi-eu.com

Hitachi Announces Consolidated Financial Results  
for the First Quarter Ended June 30, 2003

Tokyo, July 31, 2003---Hitachi, Ltd. (NYSE:HIT / TSE:6501) today announced its consolidated financial results for the first quarter ended June 30, 2003.

## Edgar Filing: HITACHI LTD - Form 6-K

During the quarter, consumption and production were slow in Asia, particularly China, due to the effects of severe acute respiratory syndrome (SARS). In the U.S., a rising jobless rate and other factors continued to fuel concerns about the economic outlook. European economies, meanwhile, languished at the hands of the strong euro and other negative trends. The Japanese economy, while showing signs of an upturn in private-sector plant and equipment investment, was characterized by sluggish export growth, as exports to the rest of Asia slowed, and anemic personal spending.

Against this backdrop, Hitachi's consolidated net sales edged up 2%, to 1,895.9 billion yen (US\$15,800 million), with major year-on-year changes in Information & Telecommunication Systems, Electronic Devices and other segments due to the effects of ongoing business portfolio realignment by the Hitachi Group. Hitachi posted an operating loss of 33.7 billion yen (US\$281 million), compared with operating income of 13.6 billion yen (US\$114 million) in the same quarter of the previous fiscal year.

-2-

By segment, Information & Telecommunication Systems sales increased 11%, to 446.9 billion yen (US\$3,724 million). Software sales were weak in a sluggish Japanese economy, but the addition of sales from the hard disk drive (HDD) operations acquired from IBM Corporation, higher sales of base stations for wireless communications infrastructure and other factors lifted overall segment sales above the previous year. The segment recorded an operating loss of 26.7 billion yen (US\$223 million), compared with an operating loss of 5.8 billion yen (US\$49 million) in the previous year, due mainly to a loss in HDD operations.

In Electronic Devices, sales dropped 26% year on year, to 277.6 billion yen (US\$2,313 million). Sales fell sharply in semiconductor operations due in part to the April 2003 transfer of most of this business to equity-method affiliate Renesas Technology Corp., a joint venture with Mitsubishi Electric Corporation. In displays, while sales of small and medium-size TFT LCDs for mobile phones were brisk, sales of large-size TFT LCDs were soft. The segment recorded an operating loss of 6.9 billion yen (US\$58 million), compared with operating income of 2.3 billion yen (US\$20 million) in the previous year. This was attributable to a sharp deterioration in profits from large-size TFT LCDs in display operations due to lower prices year on year.

In Power & Industrial Systems, sales rose 2%, to 494.5 billion yen (US\$4,121 million). Sales of power generation equipment continued to languish and sales of infrastructure and other facilities to the public sector declined due to budgetary constraints. On the other hand, sales of construction machinery increased in China and other overseas markets, and sales of automotive products were markedly higher in line with the inclusion in consolidated results of the former Unisia JECS Corporation (now Hitachi Unisia Automotive, Ltd.), which became a subsidiary in October 2002. Segment operating income dropped 60% year on year, to 2.9 billion yen (US\$24 million), despite a dramatic improvement in earnings from construction machinery. This decline reflected a deterioration in profitability in power generation equipment and public-works facilities, and lower earnings from elevators and escalators due to lower prices for maintenance services.

-3-

In Digital Media & Consumer Products, segment sales declined 3%, to 295.9 billion yen (US\$2,466 million). While plasma TV and mobile phone sales rose, sales of large home appliances declined to falling sales prices amid soft demand

## Edgar Filing: HITACHI LTD - Form 6-K

and a deflationary environment in Japan. At Hitachi Maxell, Ltd., optical media sales remained healthy. The segment recorded an operating loss of 0.4 billion yen (US\$4 million), compared with operating income of 6.5 billion yen (US\$55 million) in the previous year. This was mainly the result of the effect of lower sales prices, particularly in respect of large home appliances, exceeding the benefits of cost cutting because of deflation.

In High Functional Materials & Components, segment sales rose 2%, to 305.5 billion yen (US\$2,547 million). At Hitachi Cable, Ltd., sales were strong for wires and cables, such as fiber-optic cables for domestic communications carriers, as well as for information systems and electronic components. At Hitachi Chemical Co., Ltd., sales were healthy of materials for electronic components, industrial materials, housing equipment and environmental facilities, although sales of printed circuit boards and related materials declined. At Hitachi Metals, Ltd., sales were firm for automotive-related components. The segment saw operating income decline 4%, to 4.4 billion yen (US\$37 million).

In Logistics, Services & Others, segment sales decreased 10%, to 307.2 billion yen (US\$2,560 million), despite strong sales from the logistics solutions business at Hitachi Transport System, Ltd. Overseas sales companies saw sales decline due to the transfer of semiconductors sales operations to the newly established Renesas Technology, and the transfer of HDD sales operations to Hitachi Global Storage Technologies. The segment recorded an operating loss of 3.0 billion yen (US\$26 million), compared with operating income of 1.7 billion yen (US\$14 million) in the previous year.

In Financial Services, segment sales decreased 7%, to 133.1 billion yen (US\$1,110 million) because of the effect of low interest rates and a declining volume of automobile loans to individuals. Segment operating income declined 59%, to 4.1 billion yen (US\$35 million).

Other income declined 32%, to 17.3 billion yen (US\$144 million) due to lower interest income and dividends received as well as a decline in gains on the sale of marketable securities and other factors. Meanwhile, other deductions declined 67%, to 14.5 billion yen (US\$121 million) due to exchange gains, which contrasted with exchange losses recorded in the previous year.

-4-

As a result, Hitachi recorded a loss before income taxes and minority interests of 30.9 billion yen (US\$258 million), and after 3.2 billion yen (US\$27 million) in income taxes, loss before minority interests of 34.1 billion yen (US\$285 million). The net loss was 38.4 billion yen (US\$320 million), 26.7 billion yen (US\$223 million) more than in the previous year.

### Financial Position

Operating activities used net cash of 22.8 billion yen (US\$191 million), an increase of 4.6 billion yen (US\$39 million) compared with the previous year. The main reason was a large decrease in payables.

Investing activities used net cash of 148.7 billion yen (US\$1,239 million), 23.0 billion yen (US\$192 million) less than in the previous year, due to an increase in collection of investment in leases and other factors.

Free cash flows, the sum of cash flows from operating activities and investing activities, amounted to negative 171.6 billion yen (US\$1,430 million), an improvement of 18.3 billion yen (US\$153 million) from the previous year.

## Edgar Filing: HITACHI LTD - Form 6-K

Financing activities provided net cash of 17.2 billion yen (US\$143 million), compared with net cash used of 19.3 billion yen (US\$161 million) in the previous year. This mainly reflects cash inflows from the issue of bonds for refinancing purposes in May 2003, which outweighed cash outflows for the purchase of own shares the same month.

As a result, cash and cash equivalents as of June 30, 2003 were 674.5 billion yen (US\$5,622 million), a reduction of 153.5 billion yen (US\$1,280 million) during the first quarter.

Debt on June 30, 2003 stood at 2,871.1 billion yen (US\$23,926 million), 30.5 billion yen (US\$255 million) more than at March 31, 2003 as a result of the issuance of bonds in May.

Capital investment on a completion basis rose 3%, to 180.2 billion yen (US\$1,502 million), while depreciation decreased 7%, to 107.8 billion yen (US\$898 million). The Company spent 78.7 billion yen (US\$656 million) on research and development, a decrease of 13% from the previous year. R&D expenditures as a percentage of net sales were 4.2%.

All figures are converted at the rate of 120 yen = U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of June 30, 2003.

-5-

### Outlook for the First Half of Fiscal 2003

The first-quarter results were lower than in the corresponding quarter of the previous year due to losses in HDD operations acquired from IBM Corporation and other factors. Lingering uncertainty in the second quarter concerning the outlook for the U.S. and other economies around the world has created an unpredictable operating environment for Hitachi.

Hitachi has revised its projections for the first half of fiscal 2003 due to such factors as the selling of its shares in affiliate Nitto Denko Corporation in July 2003.

There are no changes to Hitachi's forecasts for the fiscal year ending March 31, 2004.

The interim projections assume an exchange rate of 120 yen to the U.S. dollar, the same rate that was assumed in April this year.

Net sales	4,000 billion yen (US\$33,333 million)	(year-on-year increase of 2%)
Operating income	15 billion yen (US\$125 million)	(year-on-year decrease of 76%)
Income before income taxes and minority interests	50 billion yen (US\$417 million)	(year-on-year increase of 49%)
Loss before minority interests	17 billion yen (US\$142 million)	( - %)
Net loss	30 billion yen (US\$250 million)	( - %)

-6-

Cautionary Statement

Certain statements contained in this document may constitute forward-looking statements which reflect management's current views with respect to certain future events and financial performance based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Words such as "anticipate," "believe," "expect," "estimate," "intend," "plan," "project" and similar expressions which indicate future events and trends may identify forward-looking statements. Actual results may differ materially from those projected or implied in the forward-looking statements and from historical trends. Further, certain forward-looking statements are based upon assumptions of future events which may not prove to be accurate.

Factors that could cause actual results to differ materially from those projected or implied in any forward-looking statements and from historical trends include, but are not limited to:

- rapid technological change, particularly in the Information & Telecommunication Systems segment and Electronic Devices segment;
- uncertainty as to Hitachi's ability to continue to develop and market products that incorporate new technology on a timely and cost-effective basis and to achieve market acceptance for such products;
- fluctuations in product demand and industry capacity, particularly in the Information & Telecommunication Systems segment, Electronic Devices segment and Digital Media & Consumer Products segment;
- increasing commoditization of information technology products, and intensifying price competition in the market for such products;
- fluctuations in rates of exchange for the yen and other currencies in which Hitachi makes significant sales or in which Hitachi's assets and liabilities are denominated, particularly between the yen and the U.S. dollar;
- uncertainty as to Hitachi's ability to access, or access on favorable terms, liquidity or long-term financing, particularly in the context of limited credit availability currently prevailing in Japan;
- uncertainty as to Hitachi's ability to implement measures to reduce the potential negative impact of fluctuations in product demand and/or exchange rates;
- general economic conditions and the regulatory and trade environment of Hitachi's major markets, particularly, the United States, Japan and elsewhere in Asia, including, without limitation, continued stagnation or deterioration of the Japanese economy, or direct or indirect restriction by other nations of imports;
- uncertainty as to Hitachi's access to, or protection for, certain intellectual property rights, particularly those related to electronics and data processing technologies;
- uncertainty as to the success of alliances upon which Hitachi depends, some of which Hitachi may not control, with other corporations in the design and development of certain key products; and
- uncertainty as to general market price levels for equity securities in Japan, declines in which may require Hitachi to write-down equity securities it holds.

These factors listed above are not exclusive and are in addition to other factors that are stated or indicated elsewhere in this report, or in other materials published by the Company.

-7-

## Edgar Filing: HITACHI LTD - Form 6-K

### Consolidated Financial Statements for the First Quarter Ended June 30, 2003

The consolidated financial statements presented herein are expressed in yen and, solely for the convenience of the reader, have been translated into United States dollars at the rate of 120 yen = U.S.\$1, the approximate exchange rate prevailing on the Tokyo Foreign Exchange Market as of June 30, 2003.

#### Summary

In millions of yen and U.S. dollars, except Net income per share (6) and Net income per American Depositary Share (7).

	Three months ended	
	Yen (millions)	
	2003 (A)	2002 (B)
1. Net sales	1,895,963	1,865,238
2. Operating income (loss)	(33,733)	13,692
3. Income (loss) before income taxes and minority interests	(30,919)	(5,202)
4. Income (loss) before minority interests	(34,162)	(8,922)
5. Net income (loss)	(38,402)	(11,603)
6. Net income (loss) per share		
Basic	(11.57)	(3.48)
Diluted	-	-
7. Net income (loss) per ADS (representing 10 shares)		
Basic	(116)	(35)
Diluted	-	-

Notes: 1. First-quarter figures for fiscal 2002 have been restated due to the adoption of EITF Issue No. 03-2.

"Accounting for the Transfer to the Japanese Government of the Substitutional Portion of Employee Pension Fund Liabilities" (Emerging Issues Task Force (EITF), January 2003).

2. Segment Information and operating income (loss) are presented in accordance with financial reporting principles and practices generally accepted in Japan.



## Edgar Filing: HITACHI LTD - Form 6-K

3. The figures are for 968 consolidated subsidiaries and 160 equity-method affiliates.
4. Consolidated quarterly figures are unaudited.

-8-

### Consolidated Statements of Income (Unaudited)

	Three months ended June 30			U.S. (mil 2
	Yen (millions)		(A) / (B) X100	
	2003 (A)	2002 (B)	(%)	
Net sales	1,895,963	1,865,238	102	
Cost of sales	1,445,910	1,409,617	103	
Selling, general and administrative expenses	483,786	441,929	109	
Operating income (loss)	(33,733)	13,692	-	
Other income	17,321	25,485	68	
(Interest and dividends)	7,543	9,220	82	
(Other)	9,778	16,265	60	
Other deductions	14,507	44,379	33	
(Interest charges)	7,941	8,274	96	
(Other)	6,566	36,105	18	
Income (loss) before income taxes and minority interests	(30,919)	(5,202)	-	
Income taxes	3,243	3,720	87	
Income (loss) before minority interests	(34,162)	(8,922)	-	
Minority interests	4,240	2,681	158	
Net income (loss)	(38,402)	(11,603)	-	

-9-

### Consolidated Balance Sheets (Unaudited)

	Yen	(A) / (B)
--	-----	-----------

Edgar Filing: HITACHI LTD - Form 6-K

	(millions)		X100
	As of June 30, 2003 (A)	As of March 31, 2002 (B)	(%)
Assets	9,983,169	10,179,389	98
Current assets	5,169,090	5,193,465	100
Cash and cash equivalents	674,598	828,171	81
Short-term investments	216,740	186,972	116
Trade receivables (Notes and Accounts)	1,952,067	2,057,227	95
Investment in leases	490,969	437,076	112
Inventories	1,253,542	1,187,529	106
Other current assets	581,174	496,490	117
Investments and advances	853,050	726,442	117
Property, plant and equipment	2,364,807	2,601,050	91
Other assets	1,596,222	1,658,432	96
Liabilities and stockholders' equity	9,983,169	10,179,389	98
Current liabilities	3,872,009	4,005,228	97
Short-term debt and current installments of long-term debt	1,276,024	1,328,446	96
Trade payables (Notes and Accounts)	1,134,657	1,212,064	94
Other current liabilities	1,461,328	1,464,718	100
Noncurrent liabilities	3,590,733	3,569,371	101
Long-term debt	1,595,151	1,512,152	105
Other liabilities	1,995,582	2,057,219	97
Minority interests	750,616	751,578	100
Stockholders' equity	1,769,811	1,853,212	95
Common stock	282,032	282,032	100
Capital surplus	548,280	562,214	98
Legal reserve and retained earnings	1,717,075	1,766,338	97
Accumulated other comprehensive income (loss)	(745,714)	(755,525)	-
(Foreign currency translation adjustments)	(59,220)	(60,948)	-
(Minimum pension liability adjustments)	(700,143)	(698,916)	-
(Net unrealized holding gain on available-for-sale securities)	14,140	4,874	290
(Cash flow hedges)	(491)	(535)	-
Treasury stock	(31,862)	(1,847)	-

-10-

Consolidated Statements of Cash Flows (Unaudited)

Edgar Filing: HITACHI LTD - Form 6-K

	Three months ended June 30		
	Yen (millions)		U.S. (millions)
	2003	2002	2001
Cash flows from operating activities			
Net income (loss)	(38,402)	(11,603)	
Adjustments to reconcile net income (loss) to net cash provided by operating activities			
Depreciation	107,806	116,250	
Decrease in receivables and inventories	43,447	119,941	
Decrease in payables	(93,683)	(46,217)	
Other	(42,059)	(196,576)	
Net cash used in operating activities	(22,891)	(18,205)	
Cash flows from investing activities			
Increase in short-term investments	(29,675)	(45,926)	
Purchase of rental assets and other properties, net	(169,102)	(157,163)	(169,102)
Purchase of investments and subsidiaries' common stock, net	9,987	28,744	
Collection of investment in leases	72,115	47,904	
Other	(32,046)	(45,352)	
Net cash used in investing activities	(148,721)	(171,793)	(169,102)
Cash flows from financing activities			
Increase (decrease) in interest-bearing debt	63,150	(14,554)	
Dividends paid to stockholders	(9,357)	(71)	
Dividends paid to minority stockholders of subsidiaries	(6,574)	(5,536)	
Other	(30,013)	828	
Net cash provided by (used in) financing activities	17,206	(19,333)	
Effect of exchange rate changes on cash and cash equivalents	833	(20,186)	
Net decrease in cash and cash equivalents	(153,573)	(229,517)	(169,102)
Cash and cash equivalents at beginning of year	828,171	1,029,374	1,198,476
Cash and cash equivalents as of June 30	674,598	799,857	1,029,374

- 11 -

Segment Information (Unaudited)

(1) Industry Segments

	Three months ended	
	Yen (millions)	
	2003 (A)	2002 (B)

Edgar Filing: HITACHI LTD - Form 6-K

	Information & Telecommunication Systems	446,939 20%	404,394 17%
	Electronic Devices	277,615 12%	375,207 16%
	Power & Industrial Systems	494,571 22%	482,984 21%
	Digital Media & Consumer Products	295,941 13%	303,608 13%
Sales	High Functional Materials & Components	305,585 13%	300,417 13%
	Logistics, Services & Others	307,242 14%	340,299 14%
	Financial Services	133,176 6%	143,765 6%
	Subtotal	2,261,069 100%	2,350,674 100%
	Eliminations & Corporate items	(365,106)	(485,436)
	Total	1,895,963	1,865,238
	Information & Telecommunication Systems	(26,754) -	(5,820) -
	Electronic Devices	(6,995) -	2,355 -
	Power & Industrial Systems	2,936 -	7,411 -
	Digital Media & Consumer Products	(459) -	6,569 -
Operating income (loss)	High Functional Materials & Components	4,404 -	4,584 -
	Logistics, Services & Others	(3,079) -	1,730 -
	Financial Services	4,171 -	10,062 -
	Subtotal	(25,776) -	26,891 -
	Eliminations & Corporate items	(7,957)	(13,199)
	Total	(33,733)	13,692

Note: Net sales by industry segment include intersegment transactions.

Edgar Filing: HITACHI LTD - Form 6-K

- 12 -

(2) Sales by Market

	Three months ended June 30			
	Yen (millions)		(A) / (B) X100	U.S. Dollars (millions)
	2003 (A)	2002 (B)	(%)	2003
Japan	1,198,041 63%	1,230,450 66%	97	9,984
Asia	300,443 16%	238,197 13%	126	2,504
North America	213,149 11%	217,706 12%	98	1,776
Europe	133,602 7%	134,654 7%	99	1,113
Other Areas	50,728 3%	44,231 2%	115	423
Outside Japan	697,922 37%	634,788 34%	110	5,816
Total	1,895,963 100%	1,865,238 100%	102	15,800

# # #

July 31, 2003  
Hitachi, Ltd.

Supplementary Information  
for the First Quarter Ended June 30, 2003 (Consolidated basis)

1. Summary

(Billions of yen)

	Three months ended June 30			
	2002		2003	
	(A)	(A) / FY2001	(B)	(B) / (A)
Average exchange rate (yen / U.S.\$)	124	-	119	-

Edgar Filing: HITACHI LTD - Form 6-K

Capital investment (Completion basis)	175.7	73%	180.2	103%
Leasing assets	107.7	82%	119.8	111%
Other	67.9	63%	60.4	89%
Depreciation	116.2	88%	107.8	93%
Leasing assets	22.2	118%	26.9	121%
Other	94.0	83%	80.8	86%
R&D expenditure	90.6	92%	78.7	87%
Percentage of net sales	4.9%	-	4.2%	-

	As of March 31, 2003	As of June 30, 2003
Stockholders' equity per share (yen)	550.76	536.58
Cash & cash equivalents, Short-term investments (Billions of yen)	1,015.1	891.3
Interest-bearing debt (Billions of yen)	2,840.5	2,871.1
Number of employees	339,572	326,303
Japan	256,085	245,560
Overseas	83,487	80,743
Number of consolidated subsidiaries	1,112	968
Japan	708	570
Overseas	404	398

2. Overseas sales by industry segment (Billions of yen)

	Three months ended June 30			
	2002		2003	
	(A)	(A) / FY2001	(B)	(B) / (A)
Information & Telecommunication Systems	61.2	109%	142.0	232%
Electronic Devices	127.0	94%	105.5	83%
Power & Industrial Systems	92.8	96%	125.5	135%
Digital Media & Consumer Products	124.1	109%	121.6	98%

Edgar Filing: HITACHI LTD - Form 6-K

High Functional Materials & Components	78.5	91%	77.4	99%
Logistics, Services & Others	141.8	117%	115.9	82%
Financial Services	9.1	97%	9.6	105%
Eliminations & Corporate items	0	-	0	-
Total	634.7	103%	697.9	110%

-###-

July 31, 2003  
Hitachi, Ltd.

Supplementary Information on Information & Telecommunication Systems and  
Displays

Notes: 1. Segment Information and operating income (loss) are presented in accordance with financial reporting principles and practices generally accepted in Japan.

1. Information & Telecommunication Systems

(1) Sales and operating income (loss) by product sector (billions of yen)

	Three months ended June 30		
	2002 (A)	2003 (B)	(B) / (A) X 100
Sales	404.3	446.9	111%
Software & Services	191.8	188.9	98%
Hardware	212.5	258.0	121%
Operating income (loss)	(5.8)	(26.7)	-

(2) Sales by product sector (billions of yen)

	Three months ended June 30		
	2002 (A)	2003 (B)	(B) / (A) X 100
Sales	404.3	446.9	111%
Software & Services	191.8	188.9	98%
Software	42.1	37.0	88%
Services	149.7	151.9	101%
Hardware	212.5	258.0	121%
Storage	82.1	129.9	158%
Servers	29.0	28.6	99%

Edgar Filing: HITACHI LTD - Form 6-K

PCs	32.9	29.3	89%
Telecommunication	18.4	29.5	160%
Others	50.1	40.7	81%

- Notes: 2. Figures for each product exclude intra-segment transactions.  
3. Figures for Storage include disk array subsystems, hard disk drives, etc.  
4. Figures for Servers include supercomputers, general-purpose computers, UNIX servers, etc.  
5. Figures for PCs include PC servers and client PCs.

(3) SAN/NAS Storage Solutions (billions of yen)

	Three months ended June 30		
	2002 (A)	2003 (B)	(B) / (A) X 100
Sales	60.0	62.0	103%

(4) Hard disk drives (\*6) (\*7)

Shipment Period (Period recorded for consolidated accounting purposes)	Three months ended June 2002 (Three months ended June 2002)	Three months ended March 2003 (*8) (Three months ended June 2003)		Three months e June 2003 (* (Three months e September 20
		Reference		
Sales (billions of yen)	28.3	77.3	104.1	115.6
Shipments (million units)	2.1	6.9	9.3	9.8
Mobiles	1.8	3.5	5.6	5.6
Servers	0.3	0.4	0.7	0.8
Desktops	-	2.9	2.9	3.4
Emerging	-	0.1	0.1	0.1

- Notes: 6. Figures include intra-segment transactions.  
7. On December 31, 2002, Hitachi purchased majority ownership in a company to which IBM Corporation's hard disk drive operations had been transferred. On January 1, 2003, the company began operating as Hitachi Global Storage Technologies (HGST).  
8. HGST has a December 31 year-end and Hitachi, Ltd. has a March 31 year-end. The first-quarter consolidated results include the results of HGST for the three-month period from January 1, 2003 through March



## Edgar Filing: HITACHI LTD - Form 6-K

31, 2003. Meanwhile, the results of Hitachi, Ltd.'s HDD operations for the period from January 1, 2003 through March 31, 2003 were included in Hitachi's consolidated financial results for the year ended March 31, 2003. On April 1, 2003, Hitachi, Ltd.'s HDD operations were integrated in HGST. The figures provided for reference purposes represent the combined sales and shipments of Hitachi, Ltd.'s HDD operations and HGST's operations prior to integration, and are shown to give an overall picture of the Hitachi's HDD operations for the three-month period ended March 31, 2003.

9. Results for HDD operations in the period from April 1, 2003 through June 30, 2003 will be included in the Company's fiscal 2003 second-quarter results.

### 2. Displays

(1) Sales and operating income (loss) (billions of yen)

	Three months ended June 30		
	2002 (A)	2003 (B)	(B) / (A) X 100
Sales	57.4	53.5	93%
Operating income (loss)	6.7	(6.9)	-

(2) LCD sales (billions of yen)

	Three months ended June 30		
	2002 (A)	2003 (B)	(B) / (A) X 100
Sales	47.0	47.0	100%
Large-size LCDs	36.0	26.0	72%
Small and medium-size LCDs	11.0	21.0	191%

# # #

FOR IMMEDIATE RELEASE

Contact:  
 Atsushi Konno  
 Hitachi, Ltd.  
 +81-3-3258-2056  
 atsushi\_konno@hdq.hitachi.co.jp

### Issue of Stock Acquisition Rights as Stock Options

Tokyo, July 31, 2003 --- Hitachi, Ltd. (NYSE:HIT / TSE:6501, the "Company") today announced that the details of stock acquisition rights to be issued as stock options, resolved at the 134th Ordinary General Meeting of Shareholders held June 25, 2003, have been decided on as follows.

1. Date of Issue of stock acquisition rights (the "Rights")  
 July 31, 2003
2. Total number of the Rights to be issued

## Edgar Filing: HITACHI LTD - Form 6-K

1,305 Rights

3. Class and number of shares to be issued upon exercise of the Rights  
1,305,000 shares of the Company's common stock(1,000 shares per Right)
4. Issue price of the Rights  
No consideration shall be paid.
5. Amount to be paid upon exercise of the Rights  
561 yen per share
6. Total amount of the Company's common stock to be issued or transferred upon exercise of all the Rights  
732,105,000 yen
7. Period during which the Rights may be exercised  
From August 1, 2004 through July 31, 2007
8. Amount to be transferred to stated capital out of the issue price of the shares to be issued upon exercise of the Rights  
281 yen per share
9. Qualified persons to be allocated the Rights  
85 persons in total consisting of Directors, Executive Officers, Corporate Officers and Fellows of the Company

- ### -