

SYNIVERSE HOLDINGS INC
Form 10-Q
August 11, 2016
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____
COMMISSION FILE NUMBER 333-176382

SYNIVERSE HOLDINGS, INC.
(Exact name of registrant as specified in its charter)

Delaware 30-0041666
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)
8125 Highwoods Palm Way
Tampa, Florida 33647
(Address of principal executive office)
(Zip code)
(813) 637-5000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Edgar Filing: SYNIVERSE HOLDINGS INC - Form 10-Q

(Do not check if a smaller
reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares of common stock of the registrant outstanding at August 5, 2016 was 1,000.

Table of Contents

TABLE OF CONTENTS

	Page
<u>Glossary of Terms</u>	<u>3</u>
<u>PART I</u>	
Item 1. <u>Financial Statements</u>	<u>4</u>
<u>Condensed Consolidated Balance Sheets</u>	<u>4</u>
<u>Condensed Consolidated Statements of Operations</u>	<u>5</u>
<u>Condensed Consolidated Statements of Comprehensive Loss</u>	<u>6</u>
<u>Condensed Consolidated Statements of Changes in Stockholder Equity</u>	<u>7</u>
<u>Condensed Consolidated Statements of Cash Flows</u>	<u>8</u>
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	<u>9</u>
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>31</u>
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	<u>46</u>
Item 4. <u>Controls and Procedures</u>	<u>46</u>
<u>PART II</u>	
Item 1. <u>Legal Proceedings</u>	<u>47</u>
Item 1A. <u>Risk Factors</u>	<u>47</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>47</u>
Item 3. <u>Defaults Upon Senior Securities</u>	<u>47</u>
Item 4. <u>Mine Safety Disclosures</u>	<u>47</u>
Item 5. <u>Other Information</u>	<u>47</u>
Item 6. <u>Exhibits</u>	<u>48</u>
<u>Signatures</u>	<u>49</u>
<u>Index of Exhibits</u>	<u>50</u>

Table of Contents

GLOSSARY OF TERMS

Term	Definition
2011 Plan	2011 Equity Incentive Plan
4G	Fourth generation
A2P	Application to Peer
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
Carlyle	Investment funds affiliated with The Carlyle Group
CDMA	Code division multiple access
CNAM	Caller name directory
EIS	Enterprise & Intelligence Solutions
E.U.	European Union
FASB	Financial Accounting Standards Board
FCC	Federal Communications Commission
FCPA	Foreign Corrupt Practices Act
GMAC	Guideline merged and acquired company
GPC	Guideline public company
GSM	Global system for mobiles
IASB	International Accounting Standards Board
IPX	Interworking packet exchange
LTE	Long-term evolution
M2M	Machine-to-machine
MNO	Mobile network operator
MTS	Mobile Transaction Services
MVNO	Mobile virtual network operators
NOL	Net operating loss
OFAC	The Office of Foreign Assets Control of the U.S. Department of the Treasury
OTT	Over-the-top provider
SEC	Securities and Exchange Commission
SS7	Signaling System 7
U.S.	United States of America
U.S. GAAP	Accounting principles generally accepted in the United States
VIE	Variable interest entity
VoLTE	Voice over LTE

Table of ContentsPART I
FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

SYNIVERSE HOLDINGS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

	June 30, 2016 (Unaudited)	December 31, 2015
ASSETS		
Current assets:		
Cash and cash equivalents	\$75,613	\$ 166,581
Accounts receivable, net of allowances of \$19,479 and \$24,343, respectively	185,673	194,259
Income taxes receivable	8,557	6,058
Prepaid and other current assets	29,572	26,113
Total current assets	299,415	393,011
Property and equipment, net	111,311	114,504
Capitalized software, net	169,962	191,078
Goodwill	2,288,856	2,286,876
Identifiable intangibles, net	361,324	400,321
Deferred tax assets	3,277	3,280
Investment in unconsolidated subsidiaries	48,400	3,771
Other assets	12,932	13,499
Total assets	\$3,295,477	\$ 3,406,340
LIABILITIES AND STOCKHOLDER EQUITY		
Current liabilities:		
Accounts payable	\$33,958	\$ 50,443
Income taxes payable	1,042	2,112
Accrued liabilities	94,495	98,761
Deferred revenues	4,055	4,558
Current portion of capital lease obligation	19,111	14,667
Current portion of long-term debt, net of original issue discount and deferred financing costs	—	35,445
Total current liabilities	152,661	205,986
Long-term liabilities:		
Deferred tax liabilities	123,943	165,570
Long-term capital lease obligation, less current portion	13,366	18,563
Long-term debt, net of current portion, original issue discount and deferred financing costs	1,988,463	1,981,655
Other long-term liabilities	45,357	44,717
Total liabilities	2,323,790	2,416,491
Commitments and contingencies		
Stockholder equity:		
Common stock \$0.01 par value; one thousand shares authorized, issued and outstanding as of June 30, 2016 and December 31, 2015	—	—
Additional paid-in capital	1,263,054	1,250,139
Accumulated deficit	(201,186)	(169,838)
Accumulated other comprehensive loss	(96,621)	(97,586)

Edgar Filing: SYNIVERSE HOLDINGS INC - Form 10-Q

Total Syniverse Holdings, Inc. stockholder equity	965,247	982,715
Noncontrolling interest	6,440	7,134
Total equity	971,687	989,849
Total liabilities and stockholder equity	\$3,295,477	\$3,406,340

See accompanying notes to unaudited condensed consolidated financial statements.

4

Table of Contents

SYNIVERSE HOLDINGS, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
 (IN THOUSANDS)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
	(Unaudited)			
Revenues	\$197,718	\$216,185	\$392,162	\$425,802
Costs and expenses:				
Cost of operations (excluding depreciation and amortization shown separately below)	89,527	98,268	184,666	199,808
Sales and marketing	16,724	19,190	37,859	38,356
General and administrative	29,761	32,913	61,549	66,844
Depreciation and amortization	52,507	55,013	103,237	109,861
Employee termination benefits	979	83	994	135
Restructuring charges	(50	) 93	13,443	(107
Acquisition	—	11	—	111
	189,448	205,571	401,748	415,008
Operating income (loss)	8,270	10,614	(9,586	) 10,794
Other income (expense), net:				
Interest expense, net	(31,132	) (30,432	) (61,789	) (60,960
Equity income (loss) in investee	25	(53	) 91	1
Other, net	2,239	(1,276	) 2,182	(2,823
	(28,868	) (31,761	) (59,516	) (63,782
Loss before benefit from income taxes	(20,598	) (21,147	) (69,102	) (52,988
Benefit from income taxes	(5,974	) (14,711	) (38,689	) (20,571
Net loss	(14,624	) (6,436	) (30,413	) (32,417
Net income attributable to nonredeemable noncontrolling interest	482	486	935	610
Net loss attributable to Syniverse Holdings, Inc.	\$(15,106	) \$(6,922	) \$(31,348	) \$(33,027

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents

SYNIVERSE HOLDINGS, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME
 (IN THOUSANDS)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
	(Unaudited)			
Net loss	\$(14,624)	\$(6,436)	\$(30,413)	\$(32,417)
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustment ⁽¹⁾	(9,002)	11,414	779	(37,540)
Amortization of unrecognized loss included in net periodic pension cost ⁽²⁾	31	49	77	99
Other comprehensive (loss) income	(8,971)	11,463	856	(37,441)
Comprehensive (loss) income	(23,595)	5,027	(29,557)	(69,858)
Less: comprehensive income attributable to nonredeemable noncontrolling interest	399	451	826	678
Comprehensive (loss) income attributable to Syniverse Holdings, Inc.	\$(23,994)	\$4,576	\$(30,383)	\$(70,536)

Foreign currency translation adjustments are shown net of income tax expense of \$134 and \$204 for the three and (1) six months ended June 30, 2016, respectively, and net of income tax (benefit) expense of \$(40) and \$233 for the three and six months ended June 30, 2015, respectively.

Amortization of unrecognized loss included in net periodic pension cost is shown net of income tax expense of \$14 (2) and \$34 for the three and six months ended June 30, 2016, respectively, and net of income tax benefit of \$21 and \$43 for the three and six months ended June 30, 2015, respectively.

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents

SYNIVERSE HOLDINGS, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER EQUITY
 (IN THOUSANDS)

	Stockholder of Syniverse Holdings, Inc.					
	Common Stock	Additional Paid-In Capital	Accumulated Deficit	Accumulated Comprehensive (Loss) Income	Other Nonredeemable Noncontrolling Interest	Total
Balance, December 31, 2014	1 \$	—\$1,232,108	\$(119,247)	\$ (44,222)	\$ 7,153	\$1,075,792
Net (loss) income	—	—	(33,027)	—	610	(32,417)
Other comprehensive income (loss), net of tax:						
Foreign currency translation adjustment, net of tax expense of \$233	—	—	—	(37,608)	68	(37,540)
Amortization of unrecognized loss included in net periodic pension cost, net of tax benefit of \$43	—	—	—	99	—	99
Stock-based compensation	—	6,413	—	—	—	6,413
Distribution to nonredeemable noncontrolling interest	—	—	—	—	(1,211)	(1,211)
Distribution to Syniverse Corporation	—	(932)	—	—	—	(932)
Balance, June 30, 2015 (Unaudited)	1 \$	—\$1,237,589	\$(152,274)	\$ (81,731)	\$ 6,620	\$1,010,204
Balance, December 31, 2015	1 \$	—\$1,250,139	\$(169,838)	\$ (97,586)	\$ 7,134	\$989,849
Net (loss) income	—	—	(31,348)	—	935	(30,413)
Other comprehensive (loss) income, net of tax:						
Foreign currency translation adjustment, net of tax expense of \$204	—	—	—	888	(109)	779
Amortization of unrecognized loss included in net periodic pension cost, net of tax expense of \$34	—	—	—	77	—	77
Stock-based compensation	—	9,437	—	—	—	9,437
Distribution to nonredeemable noncontrolling interest	—	—	—	—	(1,520)	(1,520)
Contribution from Syniverse Corporation	—	3,478	—	—	—	3,478
Balance, June 30, 2016 (Unaudited)	1 \$	—\$1,263,054	\$(201,186)	\$ (96,621)	\$ 6,440	\$971,687

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents

SYNIVERSE HOLDINGS, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (IN THOUSANDS)

	Six Months Ended June 30,	
	2016	2015
	(Unaudited)	
Cash flows from operating activities		
Net loss	\$(30,413)	\$(32,417)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	103,237	109,861
Amortization of original issue discount and deferred financing costs	7,606	6,489
Allowance for credit memos and uncollectible accounts	8,730	13,920
Deferred income tax benefit	(39,754)	(22,856)
Stock-based compensation	9,437	6,413
Other, net	(351)	2,217
Changes in operating assets and liabilities:		
Accounts receivable	129	(14,781)
Income taxes receivable or payable	(3,694)	(5,287)
Prepaid and other current assets	(4,108)	(3,440)
Accounts payable	(16,613)	5,151
Accrued liabilities and deferred revenues	(5,126)	960
Other assets and other long-term liabilities	(223)	656
Net cash provided by operating activities	28,857	66,886
Cash flows from investing activities		
Capital expenditures	(31,097)	(32,552)
Investment in unconsolidated subsidiaries	(40,192)	—
Redemption of certificate of deposit	209	107
Proceeds from divestitures	—	3
Net cash used in investing activities	(71,080)	(32,442)
Cash flows from financing activities		
Debt modification costs paid	—	(177)
Principal payments on debt	(36,243)	(10,000)
Payments on capital lease obligations	(8,635)	(2,845)
Distribution to Syniverse Corporation	(1,522)	(932)
Distribution to nonredeemable noncontrolling interest	(1,520)	(1,211)
Net cash used in financing activities	(47,920)	(15,165)
Effect of exchange rate changes on cash	(825)	1,869
Net (decrease) increase in cash	(90,968)	21,148
Cash and cash equivalents at beginning of period	166,581	89,347
Cash and cash equivalents at end of period	\$75,613	\$110,495
Supplemental noncash investing and financing activities		
Assets acquired under capital lease	\$8,921	\$17,807
Issuance of Syniverse Corporation stock for investment in unconsolidated subsidiaries	\$5,000	\$—
Supplemental cash flow information		
Interest paid	\$54,611	\$54,613
Income taxes paid	\$4,759	\$7,558

See accompanying notes to unaudited condensed consolidated financial statements.

8

Table of Contents

SYNIVERSE HOLDINGS, INC.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Description of Business

Syniverse is the leading global transaction processor that connects MNOs and enterprises in nearly 200 countries enabling seamless mobile communications across disparate and rapidly evolving networks, devices and applications.

We process transactions that include the authorization and delivery of end user traffic, clearing of billing records and settlement of payments. We also offer a unique portfolio of intelligent policy and charging tools that enable our customers to use real-time data generated by these transactions to deliver customized service and choices to their end-users. Our portfolio of mission-critical services enables our customers to connect to the mobile ecosystem, optimize their businesses and enhance and personalize the mobile experience for their end-users. We process nearly 4 billion billable transactions daily and settle approximately \$17 billion annually between our customers.

We are the leader in LTE roaming and interconnect, offering superior connectivity critical for delivering the advanced mobile experiences end-users have come to expect from 4G and other advanced mobile network technologies, including VoLTE. Our IPX network currently directly connects to nearly half of the global mobile population. We believe our global footprint and operational scale are unmatched in our industry. As a trusted partner with over 25 years of experience and a history of innovation, we believe we are well positioned to solve the technical, operational and financial complexities of the mobile ecosystem.

Our diverse customer base includes a broad range of participants in the mobile ecosystem, including approximately 1,000 MNOs and 550 OTTs and enterprises. Our customers include 99 of the top 100 MNOs globally, such as Verizon Wireless, América Móvil, Vodafone, Telefónica, China Unicom and Reliance Communications; OTTs, including 3 of the 4 largest social networking sites in the U.S. and one of the largest social networking sites in China; and blue-chip enterprise customers, including the top 3 credit card networks worldwide, 3 of the top 5 airlines and 2 multinational hotel brands.

The mobile experience is a critical and pervasive component of modern life and has become increasingly complex. Mobile devices have evolved from basic cellular phones to include smartphones, tablets, wearables and other connected devices that people now use to conduct an expanding set of activities in real-time, such as streaming videos, posting social media updates, working and shopping. As a result, today's mobile experience requires seamless and ubiquitous connectivity and coordination between MNOs, OTTs and enterprises across disparate and rapidly evolving networks, devices and applications. The failure to integrate any of these elements can disrupt service, resulting in frustrated end-users, erosion of our customers' brands and loss of revenue by our customers. Our proprietary services bridge these technological and operational complexities.

Syniverse provides approximately 60 mission-critical services to manage the real-time exchange of information and traffic across the mobile ecosystem, enhance our customers' brands and provide valuable intelligence about end-users. Our customers demand, and we deliver, high quality service as evidenced by our over 99.999% network availability.

2. Summary of Significant Accounting Policies

Basis of Presentation and Principles of Consolidation

The accompanying unaudited condensed consolidated financial statements of Syniverse Holdings, Inc. have been prepared in accordance with U.S. GAAP for interim financial information and on a basis that is consistent with the accounting principles applied in our audited financial statements for the fiscal year ended December 31, 2015 (the "2015 financial statements"). In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal, recurring nature. The unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and footnotes included in our 2015 financial statements. Operating results for the interim periods noted herein are not necessarily indicative of the results that may be achieved for a full year.

The unaudited condensed consolidated financial statements include the accounts of Syniverse Holdings, Inc. and all of its wholly owned subsidiaries and a VIE for which Syniverse is deemed to be the primary beneficiary. References to “Syniverse,” “the Company,” “us,” or “we” include all of the consolidated companies. Redeemable and nonredeemable noncontrolling interest is recognized for the portion of consolidated joint ventures not owned by us. All significant intercompany balances and transactions have been eliminated.

In May 2016, we acquired a noncontrolling interest in Vibes Media LLC (“Vibes”) for \$45 million. The investment consists of \$40 million in cash and common shares of Syniverse Corporation valued at \$5 million. The carrying amount of the

Table of Contents

investment in the equity method investee as of June 30, 2016 was \$44.5 million and is included in Investment in unconsolidated subsidiaries in the unaudited condensed consolidated balance sheets. In addition to our investment in Vibes, Syniverse and Vibes will partner to distribute Vibes' cloud-based mobile marketing software platform. Expenses incurred from transactions with Vibes for the period from the investment date through June 30, 2016 was \$0.1 million.

Use of Estimates

We have prepared our financial statements in accordance with U.S. GAAP, which requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported revenues and expenses during the period. Actual results could differ from those estimates.

Customer Accounts

We provide financial settlement services to wireless operators to support the payment of roaming related charges to their roaming network partners. In accordance with our customer contracts, funds are held by us as an agent on behalf of our customers to settle their roaming related charges to other operators. These funds and the corresponding liability are not reflected in our condensed consolidated balance sheets. The off-balance sheet amounts totaled approximately \$373.0 million and \$321.0 million as of June 30, 2016 and December 31, 2015, respectively.

Capitalized Software Costs

We capitalize the cost of externally purchased software, software licenses, internal-use software and developed technology that has a useful life in excess of one year. Subsequent additions, modifications or upgrades to internal-use software are capitalized only to the extent that they enable the software to perform a task it previously was unable to perform. Software maintenance and training costs are expensed in the period in which they are incurred. Capitalized software and developed technology are amortized using the straight-line method over a period of 3 to 5 years and 3 to 8 years, respectively.

Goodwill and Indefinite-Lived Intangible Assets

Goodwill represents the excess purchase price of acquired businesses over the fair value of the net assets acquired. Goodwill is not amortized, but is instead tested for impairment, at least annually on October 1, or more frequently if indicators of impairment arise. Goodwill is tested for impairment at the reporting unit level. A reporting unit is an operating segment or one level below an operating segment, referred to as a component. We have not identified any components within our single operating segment and, hence, have a single reporting unit for purposes of our goodwill impairment analysis.

When evaluating goodwill for impairment, the Company may first perform an assessment of qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. This qualitative assessment is commonly referred to as a "step zero" approach. If, based on the review of the qualitative factors, the Company determines it is more-likely-than-not that the fair value of a reporting unit is less than its carrying value, the Company performs a two-step impairment test. In connection with our annual goodwill impairment analysis at October 1, 2015, the fair value of our reporting unit exceeded its carrying value. In the first quarter, we observed a decline in the fair value of our senior notes when evaluating whether events or changes in circumstances indicate it is more likely than not that a potential goodwill impairment exists. We concluded that the decline in the fair value of our senior notes during 2016 was not suggestive of a material decline in the fair value of our reporting unit from the annual goodwill impairment analysis date. In the future, our reporting unit may be at risk of impairment if

our operating results decline.

Indefinite-lived intangible assets are comprised of tradenames and trademarks. Indefinite-lived intangible assets are not amortized, but instead are tested for impairment, at least annually on October 1, or more frequently if indicators of impairment arise. When evaluating indefinite-lived identifiable intangible assets for impairment, the Company may first perform an assessment of qualitative factors to determine whether it is more likely than not that the asset is impaired. If, based on the review of the qualitative factors, the Company determines it is more-likely-than-not that the identifiable intangible asset is impaired, the Company performs a two-step impairment test.

The methodology used to determine the fair value of a reporting unit and other indefinite-lived intangible assets includes assumptions with inherent uncertainty, including projected sales volumes and related projected revenues, profitability and cash flows, long-term growth rates, royalty rates that a market participant might assume and judgments regarding the factors to

10

Table of Contents

develop an applied discount rate. The carrying value of goodwill and other indefinite-lived intangible assets is at risk of impairment if future projected revenues, long-term growth rates or long-term profitability and cash flows are lower than those currently projected, or if factors used in the development of a discount rate result in the application of a higher discount rate.

Foreign Currencies

We have operations in subsidiaries in Europe (primarily the United Kingdom, Germany and Luxembourg), India and the Asia-Pacific region, each of whose functional currency is their local currency. Gains and losses on transactions denominated in currencies other than the relevant functional currencies are included in Other, net in the unaudited condensed consolidated statements of operations. For the three and six months ended June 30, 2016, we recorded foreign currency transaction gains of \$2.2 million. For the three and six months ended June 30, 2015, we recorded foreign currency transaction losses of \$1.3 million and \$2.8 million, respectively.

The assets and liabilities of subsidiaries whose functional currency is other than the U.S. dollar are translated at the period-end rate of exchange. The resulting translation adjustment is recorded as a component of Accumulated other comprehensive loss and is included in Stockholder equity in the condensed consolidated balance sheets. Transaction gains and losses on intercompany balances which are deemed to be of a long-term investment nature are also recorded as a component of Accumulated other comprehensive loss. Revenues and expenses within the unaudited condensed consolidated statements of operations are translated at the average rates prevailing during the period.

Segment Information

We have evaluated our portfolio of service offerings, reportable segment and the financial information reviewed by our chief operating decision maker for purposes of making resource allocation decisions. We operate as a single operating segment, as our Chief Executive Officer, serving as our chief operating decision maker, reviews financial information on the basis of our consolidated financial results for purposes of making resource allocation decisions.

Revenues by service offerings were as follows:

	Three Months Ended June 30, 2016		2015
(in thousands)	(Unaudited)		
Mobile Transaction Services	\$164,510	\$183,783	
Enterprise & Intelligence Solutions	33,208	32,402	
Revenues	\$197,718	\$216,185	
	Six Months Ended June 30, 2016		2015
(in thousands)	(Unaudited)		
Mobile Transaction Services	\$326,576	\$362,740	
Enterprise & Intelligence Solutions	65,586	63,062	
Revenues	\$392,162	\$425,802	

Revenues by geographic region, based on the “bill to” location on the invoice, were as follows:

	Three Months Ended June 30, 2016		2015
(in thousands)	(Unaudited)		

Edgar Filing: SYNIVERSE HOLDINGS INC - Form 10-Q

North America	\$124,367	\$134,713
Europe, Middle East and Africa	32,959	36,310
Asia Pacific	29,642	30,818
Caribbean and Latin America	10,750	14,344
Revenues	\$197,718	\$216,185

11

Table of Contents

	Six Months Ended	
	June 30,	
(in thousands)	2016	2015
	(Unaudited)	
North America	\$244,220	\$263,137
Europe, Middle East and Africa	65,695	71,943
Asia Pacific	57,910	61,715
Caribbean and Latin America	24,337	29,007
Revenues	\$392,162	\$425,802

Reclassifications of Prior Year Presentation

We reclassified investments in unconsolidated subsidiaries, which included our equity method investment in Link2One at December 31, 2015, from Other assets to Investments in unconsolidated subsidiaries in the condensed consolidated balance sheets to conform to the current year presentation. The reclassification had no effect on our reported results of operations or cash flows.

3. Recent Accounting Pronouncements

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses, which is included in the ASC in Topic 326. ASU 2016-13 changes how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. The update will replace the incurred loss approach with an expected credit loss model. It also would require entities to present unrealized losses from available-for-sale debt securities as allowances rather than as a reduction in the amortized cost of the securities. The update is effective for the Company beginning January 1, 2020. We are currently assessing the impact of implementing this guidance on our consolidated financial statements and related disclosures.

In March 2016, the FASB issued ASU 2016-09, Stock Compensation - Improvements to Employee Share-Based Payment Accounting, which is included in the ASC in Topic 718. ASU 2016-09 includes multiple provisions intended to simplify various aspects of the accounting for share-based payments. The update is effective for our financial statements beginning January 1, 2017. We do not expect the adoption of this standard to have a material impact on our consolidated financial statements and related disclosures.

In March 2016, the FASB issued ASU 2016-07, Simplifying the Transition to the Equity Method of Accounting, which is included in the ASC in Topic 323. ASU 2016-07 eliminates the requirement to apply the equity method of accounting retrospectively when a reporting entity obtains significant influence over a previously held investment. Instead, the equity method of accounting will be applied prospectively from the date significant influence is obtained. The update is effective for our financial statements beginning January 1, 2017. We do not expect the adoption of this standard to have a material impact on our consolidated financial statements and related disclosures.

In February 2016, the FASB issued ASU 2016-02, Leases, which is included in the ASC in Topic 842. ASU 2016-02 is intended to improve financial reporting related to leasing transactions. ASU 2016-02 requires recognition of lease assets and lease liabilities by lessees for most leases. The effect on the statement of comprehensive income and the statement of cash flows is largely unchanged from current GAAP. The update is effective for the Company beginning January 1, 2019. Early adoption is permitted. We are currently assessing the impact of implementing this guidance on our consolidated financial statements and related disclosures.

In September 2015, the FASB issued ASU 2015-16, Business Combinations - Simplifying the Accounting for Measurement-Period Adjustments, which is included in the ASC in Topic 805. ASU 2015-16 requires that an acquirer

recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustments are determined. We adopted this update on January 1, 2016. The adoption of this update had no impact on our consolidated financial statements and related disclosures.

In April 2015, the FASB issued ASU 2015-05, Intangibles-Goodwill and Other-Internal-Use Software - Customer's Accounting for Fees Paid in a Cloud Computing Arrangement, which is included in the ASC in Topic 350. ASU 2015-05 provides guidance about whether a cloud computing arrangement includes a software license. The update only applies to internal-use

Table of Contents

software that a customer obtains access to in a hosting arrangement if the following criteria are met i) the customer has the contractual right to take possession of the software at any time during the hosting period without significant penalty and ii) it is feasible for the customer to either run the software on its own hardware or contract with another party unrelated to the vendor to host the software. The costs associated with cloud computing arrangements shall be accounted for as a service if the arrangement does not contain a software license or as internal use software if the arrangement is deemed to contain a software license, up to the amount allocable to software license. We adopted this update on January 1, 2016 using a prospective approach for new arrangements entered into after the effective date. The adoption of this update had no impact on our consolidated financial statements and related disclosures.

In February 2015, the FASB issued ASU 2015-02, Consolidation - Amendments to the Consolidation Analysis, which is included in the ASC in Topic 810. ASU 2015-02 amends the consolidation analysis currently required under U.S. GAAP. The update modifies the process used to evaluate whether limited partnerships and similar entities are VIEs or voting interest entities; affects the analysis performed by reporting entities regarding VIEs, particularly those with fee arrangements and related party relationships; and provides a scope exception for certain investment funds. We adopted this update on January 1, 2016. The adoption of this update had no impact on our consolidated financial statements and related disclosures.

In January 2015, the FASB issued ASU 2015-01, Income Statement-Extraordinary and Unusual Items - Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items, which is included in the ASC in Topic 225. ASU 2015-01 eliminates the concept of extraordinary items. Under this guidance, entities will no longer be permitted to separately classify, present and disclose extraordinary events and transactions. We adopted this update on January 1, 2016. The adoption of this update had no impact on our consolidated financial statements and related disclosures.

In August 2014, the FASB issued ASU 2014-15, Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. ASU 2014-15 requires management to assess an entity's ability to continue as a going concern, and to provide related footnote disclosures in certain circumstances. The update is effective for the Company beginning December 31, 2016. Early adoption is permitted. We do not expect the adoption of this standard to have an impact on our consolidated financial statements and related disclosures.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, which is included in the ASC in Topic 606. ASU 2014-09 was issued as a converged guidance with the IASB on recognizing revenue in contracts with customers and is intended to improve the financial reporting requirements for revenue from contracts with customers by providing a principle based approach to the recognition of revenue. The update includes a five-step framework with applicable guidance, which supersedes existing revenue recognition guidance. This update is effective for our financial statements beginning January 1, 2018 and can be applied either retrospectively to each period presented or as a cumulative-effect adjustment as of the date of adoption. Early application of the standard is permitted on January 1, 2017. We are currently assessing the impact of implementing this guidance on our consolidated financial statements and related disclosures.

4. Detail of Accrued Liabilities

Accrued liabilities consisted of the following:

	June 30, 2016	December 31, 2015
(in thousands)	(Unaudited)	
Accrued payroll and related benefits	\$ 35,687	\$ 34,642
Accrued interest	26,517	26,743
Accrued network payables	14,512	15,368

Edgar Filing: SYNIVERSE HOLDINGS INC - Form 10-Q

Accrued revenue share expenses	3,646	2,805
Other accrued liabilities	14,133	19,203
Total accrued liabilities	\$ 94,495	\$ 98,761

13

Table of Contents

5. Debt and Credit Facilities

Our total outstanding debt as of June 30, 2016 and December 31, 2015 was as follows:

	June 30, 2016	December 31, 2015
(in thousands)	(Unaudited)	
Senior Credit Facility:		
Initial Term Loans, due 2019	\$891,057	\$911,835
Original issue discount	(5,651)	(6,830)
Deferred financing costs	(13,007)	(15,373)
Tranche B Term Loans, due 2019	663,200	678,665
Original issue discount	(1,684)	(2,008)
Deferred financing costs	(12,142)	(14,475)
Senior Notes:		
9.125% senior unsecured notes, due 2019	475,000	475,000
Deferred financing costs	(8,310)	(9,714)
Total Debt and Credit Facilities	1,988,463	2,017,100
Less: Current portion		
Long-term debt, current portion	\$—	\$(36,243)
Original issue discount, current portion	—	192
Deferred financing costs, current portion	—	606
Long-term debt	\$1,988,463	\$1,981,655

Amortization of original issue discount and deferred financing costs for the three and six months ended June 30, 2016 was \$4.2 million and \$7.6 million, respectively. Amortization of original issue discount and deferred financing costs for the three and six months ended June 30, 2015 was \$3.1 million and \$6.5 million, respectively. Amortization is included in interest expense in the unaudited condensed consolidated statements of operations.

Senior Credit Facility

On April 23, 2012, we entered into a credit agreement (the “Credit Agreement”) with Buccaneer LLC (as successor by merger to Buccaneer Holdings, Inc.), Barclays Bank PLC, as administrative agent, swing line lender and letters of credit issuer, and the other financial institutions and lenders from time to time party thereto, providing for a senior credit facility (the “Senior Credit Facility”) consisting of (i) a \$950.0 million term loan facility (the “Initial Term Loans”); and (ii) a \$150.0 million revolving credit facility (the “Revolving Credit Facility”) for the making of revolving loans, swing line loans and issuance of letters of credit. The unused commitment under the Revolving Credit Facility was \$150.0 million at June 30, 2016.

On June 28, 2013, the Company borrowed \$700.0 million of incremental term loans (the “Tranche B Term Loans”), pursuant to an incremental amendment to the Credit Agreement.

On April 15, 2016, we made principal payments of approximately \$36.2 million toward the Initial Term Loans and Tranche B Term Loans as required pursuant to the Excess Cash Flow provision of the Credit Agreement. Commencing on December 31, 2018, our Initial Term Loans and Tranche B Term Loans will resume amortizing in quarterly installments in an amount equal to 0.25% per quarter of the original principal amount thereof, with the remaining balance due at the final maturity.

9.125% senior unsecured notes due 2019

On December 22, 2010, we issued \$475.0 million senior unsecured notes bearing interest at 9.125% that will mature on January 15, 2019 (the “Senior Notes”). Interest on the Senior Notes is paid on January 15 and July 15 of each year.

Table of Contents

6. Stock-Based Compensation

Effective April 6, 2011, Syniverse Corporation, our indirect parent, established the 2011 Plan for the employees, consultants and directors of Syniverse Corporation and its subsidiaries. The 2011 Plan provides incentive compensation through grants of incentive or non-qualified stock options, stock purchase rights, restricted stock awards, restricted stock units or any combination of the foregoing. Syniverse Corporation will issue shares of its common stock to satisfy equity based compensation instruments.

Stock-based compensation expense for the three and six months ended June 30, 2016 and 2015 was as follows:

	Three Months Ended June 30,	
(in thousands)	2016	2015
	(Unaudited)	
Cost of operations	\$ 178	\$ 124
Sales and marketing	1,032	1,202
General and administrative	4,050	2,836
Stock-based compensation	\$ 5,260	\$ 4,162
	Six Months Ended June 30,	
(in thousands)	2016	2015
	(Unaudited)	
Cost of operations	\$ 336	\$ 183
Sales and marketing	2,284	1,967
General and administrative	6,817	4,263
Stock-based compensation	\$ 9,437	\$ 6,413

The following table summarizes our stock option activity under the 2011 Plan for the six months ended June 30, 2016:

Stock Options	Shares	Weighted- Average Exercise Price
Outstanding at December 31, 2015	10,922,076	\$ 11.19
Granted	1,015,000	10.00
Exercised	(68,334)	10.00
Canceled or expired	(1,399,997)	11.74
Outstanding at June 30, 2016	10,468,745	\$ 11.01

The fair value of options granted during the six months ended June 30, 2016 was estimated at the date of grant using a Black-Scholes option-pricing model with the following weighted-average assumptions:

Risk-free interest rate	1.41%
Volatility factor	30.30%
Dividend yield	—%
Weighted average expected life of options (in years)	6.25

Table of Contents

Restricted stock are issued and measured at fair value on the date of grant. The following table summarizes our restricted stock activity under the 2011 Plan for the six months ended June 30, 2016:

Restricted Stock	Shares	Weighted-Average Grant-Date Fair Value
Outstanding at December 31, 2015	2,264,482	\$ 11.30
Granted	250,000	10.00
Vested	(934,658)	11.32
Forfeited	(127,000)	11.25
Outstanding at June 30, 2016	1,452,824	\$ 11.07

7. Employee Termination Benefits and Restructuring

The following table summarizes the activity in our employee termination benefit liabilities for the six months ended June 30, 2016:

(in thousands)	December 31, 2015 Balance	Additions	Payments	Adjustments	June 30, 2016 Balance
Employee termination benefits	\$ 1,836	994	(733)	1	\$ 2,098

Employee termination benefits represents non-retirement post-employment benefit costs including severance, benefits and other employee related costs that are unrelated to a restructuring plan.

The following table summarizes the activity in our restructuring liabilities for the six months ended June 30, 2016:

(in thousands)	December 31, 2015 Balance	Additions	Payments	Adjustments	June 30, 2016 Balance
March 2016 Plan	—	13,367	(8,333)	(25)	5,009
October 2014 Plan	8,195	76	(2,024)	106	6,353
December 2010 Plan	492	—	—	6	498
Total	\$ 8,687	\$ 13,443	\$(10,357)	\$ 87	\$ 11,860

In March 2016, we implemented a restructuring plan (the “March 2016 restructuring plan”) to realign costs and expenses with revenue trends across our portfolio, reducing costs associated with certain of our legacy products and services to provide for increased investment in our growth businesses. As a result of this plan, we incurred severance related costs of \$13.4 million during the six months ended June 30, 2016 as reflected in Restructuring expense in the unaudited condensed consolidated statements of operations. We have paid \$8.3 million related to this plan as of June 30, 2016 and anticipate nearly all cash outlays to take place in the year ending December 31, 2016.

We expect to pay the remainder of the benefits outstanding under each of these plans by the end of the first quarter of 2017.

8. Income Taxes

We provide for federal, state and foreign income taxes currently payable, as well as for those deferred due to timing differences between reporting income and expenses for financial statement purposes versus tax purposes. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax

assets and liabilities are measured using enacted income tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of a change in income tax rates is recognized as income or expense in the period that includes the enactment date. The effective tax rate for the three and six months ended June 30, 2016, was a benefit of 29.0% and 56.0%, respectively. The effective tax rate for the three and six months ended June 30, 2015, was a benefit of 69.6% and

Table of Contents

38.8%, respectively. The change in our effective tax rate was chiefly attributable to (i) the reversal of a first quarter 2015 loss limitation during the three months ended June 30, 2015, (ii) impact of certain discrete items and (iii) relative mix of earnings and losses in the U.S. versus foreign tax jurisdictions.

We, and our eligible subsidiaries, file a consolidated U.S. federal income tax return under Syniverse Corporation, our parent company. All subsidiaries incorporated outside of the U.S. are consolidated for financial reporting purposes; however, they are not eligible to be included in our consolidated U.S. federal income tax return. Separate provisions for income taxes have been recorded for these entities. We intend to reinvest substantially all of the unremitted earnings of our non-U.S. subsidiaries and postpone their remittance indefinitely. Accordingly, no provision for U.S. income taxes for these non-U.S. subsidiaries was recorded in the accompanying unaudited condensed consolidated statements of operations.

9. Commitments and Contingencies

We are currently a party to various claims and legal actions that arise in the ordinary course of business. We believe such claims and legal actions, individually and in the aggregate, will not have a material adverse effect on our business, financial condition, results of operations or cash flows. As of June 30, 2016, we have considered all of the claims and disputes of which we are aware and have provided for probable losses, which are not material to the unaudited condensed consolidated financial statements.

10. Fair Value Measurements

The accounting standards for fair value require disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped, based on significant levels of inputs. The three-tier fair value hierarchy, which prioritizes the inputs used in the valuation methodologies, is as follows:

Level 1—Quoted prices for identical assets and liabilities in active markets.

Level 2—Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3—Unobservable inputs for the asset or liability.

Transfers between levels are determined at the end of the reporting period. No transfers between levels have been recognized for the three and six months ended June 30, 2016 and 2015.

Cash, accounts receivable, accounts payable and accrued liabilities are reflected in the condensed consolidated balance sheets at their carrying value, which approximate their fair value due to their short maturity.

From time to time, we measure certain assets at fair value on a non-recurring basis, specifically long-lived assets evaluated for impairment. We estimate the fair value of our long-lived assets using company-specific assumptions which would be categorized within Level 3 of the fair value hierarchy.

The carrying value and fair value of our long-term debt, excluding original issue discount and deferred financing costs, as of June 30, 2016 and December 31, 2015 were as follows:

June 30, 2016		December 31, 2015	
Carrying Value	Fair Value	Carrying Value	Fair Value

Edgar Filing: SYNIVERSE HOLDINGS INC - Form 10-Q

(in thousands)	(Unaudited)			
Initial Term Loans	\$891,057	\$670,520	\$911,835	\$683,876
Tranche B Term Loans	663,200	499,058	678,665	508,999
Senior Notes	475,000	230,375	475,000	220,875

The fair values of the Initial Term Loans, the Tranche B Term Loans and the Senior Notes were based upon quoted market prices in inactive markets for similar instruments (Level 2).

11. Related Party Transactions

Arrangements with Carlyle

On January 13, 2011, we entered into a ten-year consulting agreement with Carlyle under which we pay Carlyle a fee for consulting services Carlyle provides to us and our subsidiaries. During the three and six months ended June 30, 2016 we recorded \$0.9 million and \$1.7 million, respectively, of expenses in each period associated with the consulting fee and the reimbursement of out-of-pocket expenses in the unaudited condensed consolidated statements of operations. During the three and six months ended June 30, 2015, we recorded \$0.8 million and \$1.6 million, respectively.

Carlyle, from time to time, participates as a debt holder within the syndicate under our Initial Term Loans and Tranche B Term Loans. As of June 30, 2016, Carlyle held \$48.0 million and \$25.6 million of our Initial Term Loans and Tranche B Term Loans, respectively. As of December 31, 2015, Carlyle held \$51.0 million and \$20.5 million of our Initial Term Loans and Tranche B Term Loans, respectively.

From time to time, and in the ordinary course of business we may engage other Carlyle portfolio companies as service providers and other Carlyle portfolio companies may engage us as a service provider. Revenues and expenses associated with these related parties were not material during the three and six months ended June 30, 2016 and 2015.

12. Supplemental Consolidating Financial Information

We have presented supplemental condensed consolidating balance sheets, statements of operations, statements of comprehensive (loss) income and statements of cash flows for Syniverse Holdings, Inc., which we refer to in this footnote only as Syniverse, Inc., the subsidiary guarantors and the subsidiary non-guarantors for all periods presented to reflect the guarantor structure under the Senior Notes. The supplemental financial information reflects the investment of Syniverse, Inc. using the equity method of accounting.

Syniverse, Inc.'s payment obligations under the Senior Notes are guaranteed by the 100% owned subsidiary guarantors, subject to certain exceptions. Syniverse, Inc.'s other subsidiaries are included as non-guarantors (collectively, the "Subsidiary Non-Guarantors"). Such guarantees are irrevocable, full, unconditional and joint and several.

Table of Contents

CONSOLIDATING BALANCE SHEET (UNAUDITED)
AS OF JUNE 30, 2016 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
ASSETS					
Current assets:					
Cash and cash equivalents	\$—	\$28,722	\$ 46,891	\$—	\$75,613
Accounts receivable, net of allowances	—	139,826	45,847	—	185,673
Accounts receivable - affiliates	2,057,193	1,404,872	232,087	(3,694,152)	—
Income taxes receivable	—	2,400	6,157	—	8,557
Prepaid and other current assets	—	18,929	10,643	—	29,572
Total current assets	2,057,193	1,594,749	341,625	(3,694,152)	299,415
Property and equipment, net	—	85,537	25,774	—	111,311
Capitalized software, net	—	138,455	31,507	—	169,962
Goodwill	—	1,924,005	364,851	—	2,288,856
Identifiable intangibles, net	—	302,030	59,294	—	361,324
Deferred tax assets	127,266	—	3,277	(127,266)	3,277
Investment in unconsolidated subsidiaries	—	44,497	3,903	—	48,400
Other assets	—	10,560	2,372	—	12,932
Investment in subsidiaries	2,217,201	652,999	—	(2,870,200)	—
Total assets	\$4,401,660	\$4,752,832	\$ 832,603	\$(6,691,618)	\$3,295,477
LIABILITIES AND STOCKHOLDER EQUITY					
Current liabilities:					
Accounts payable	\$—	\$26,888	\$ 7,070	\$—	\$33,958
Accounts payable - affiliates	1,421,651	2,243,301	29,200	(3,694,152)	—
Income taxes payable	—	44	998	—	1,042
Accrued liabilities	26,299	38,933	29,263	—	94,495
Deferred revenues	—	1,635	2,420	—	4,055
Current portion of capital lease obligation	—	19,048	63	—	19,111
Total current liabilities	1,447,950	2,329,849	69,014	(3,694,152)	152,661
Long-term liabilities:					
Deferred tax liabilities	—	172,462	78,747	(127,266)	123,943
Long-term capital lease obligation, net of current portion	—	13,221	145	—	13,366
Long-term debt, net of current portion, original issue discount and deferred financing costs	1,988,463	—	—	—	1,988,463
Other long-term liabilities	—	20,099	25,258	—	45,357
Total liabilities	3,436,413	2,535,631	173,164	(3,821,418)	2,323,790
Commitments and contingencies:					
Stockholder equity:					
Common stock	—	—	—	—	—
Additional paid-in capital	1,168,643	2,166,710	763,584	(2,835,883)	1,263,054
(Accumulated deficit) retained earnings	(202,426)	49,958	(13,278)	(35,440)	(201,186)
Accumulated other comprehensive (loss) income	(970)	533	(97,307)	1,123	(96,621)
Total Syniverse, Inc. stockholder equity	965,247	2,217,201	652,999	(2,870,200)	965,247
Nonredeemable noncontrolling interest	—	—	6,440	—	6,440

Edgar Filing: SYNIVERSE HOLDINGS INC - Form 10-Q

Total equity	965,247	2,217,201	659,439	(2,870,200)	971,687
Total liabilities and stockholder equity	\$4,401,660	\$4,752,832	\$ 832,603	\$(6,691,618)	\$3,295,477

19

Table of Contents

CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)
 FOR THE THREE MONTHS ENDED JUNE 30, 2016
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Revenues	\$—	\$ 154,931	\$ 42,787	\$ —	\$ 197,718
Costs and expenses:					
Cost of operations (excluding depreciation and amortization shown separately below)	—	81,455	8,072	—	89,527
Sales and marketing	—	10,106	6,618	—	16,724
General and administrative	—	20,017	9,744	—	29,761
Depreciation and amortization	—	42,581	9,926	—	52,507
Employee termination benefits	—	945	34	—	979
Restructuring	—	45	(95	) —	(50)
	—	155,149	34,299	—	189,448
Operating (loss) income	—	(218	) 8,488	—	8,270
Other income (expense), net:					
(Loss) income from equity investment	(33,315	) (18,657	) —	51,972	—
Interest expense, net	(31,039	) (231	) 138	—	(31,132)
Interest expense - affiliate, net	6	—	(6) —	—
Equity income in investee	—	—	25	—	25
Other, net	8,288	(8,270	) 2,221	—	2,239
	(56,060	) (27,158	) 2,378	51,972	(28,868)
(Loss) income before (benefit from) provision for income taxes	(56,060	) (27,376	) 10,866	51,972	(20,598)
(Benefit from) provision for income taxes	(40,954	) 5,939	29,041	—	(5,974)
Net (loss) income	(15,106	) (33,315	) (18,175	) 51,972	(14,624)
Net income attributable to nonredeemable noncontrolling interest	—	—	482	—	482
Net (loss) income attributable to Syniverse, Inc.	\$(15,106)	\$(33,315	) \$(18,657	) \$ 51,972	\$(15,106)

Table of Contents

CONSOLIDATING STATEMENT OF COMPREHENSIVE (LOSS) INCOME (UNAUDITED)
 FOR THE THREE MONTHS ENDED JUNE 30, 2016
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Net (loss) income	\$(15,106)	\$(33,315)	\$ (18,175)	\$ 51,972	\$ (14,624)
Other comprehensive income (loss), net of tax:					
Foreign currency translation adjustments, net of income tax expense of \$134	—	—	(9,002)	—	(9,002)
Amortization of unrecognized loss included in net periodic pension cost, net of income tax expense of \$14	—	—	31	—	31
Other comprehensive loss	—	—	(8,971)	—	(8,971)
Comprehensive (loss) income	(15,106)	(33,315)	(27,146)	51,972	(23,595)
Less: comprehensive income attributable to nonredeemable noncontrolling interest	—	—	399	—	399
Comprehensive (loss) income attributable to Syniverse, Inc.	\$(15,106)	\$(33,315)	\$ (27,545)	\$ 51,972	\$ (23,994)

Table of Contents

CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)
 FOR THE SIX MONTHS ENDED JUNE 30, 2016
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Revenues	\$—	\$ 306,040	\$ 86,122	\$ —	\$ 392,162
Costs and expenses:					
Cost of operations (excluding depreciation and amortization shown separately below)	—	170,037	14,629	—	184,666
Sales and marketing	—	24,173	13,686	—	37,859
General and administrative	—	41,448	20,101	—	61,549
Depreciation and amortization	—	84,344	18,893	—	103,237
Employee termination benefits	—	945	49	—	994
Restructuring	—	9,446	3,997	—	13,443
	—	330,393	71,355	—	401,748
Operating (loss) income	—	(24,353)	14,767	—	(9,586)
Other income (expense), net:					
(Loss) income from equity investment	(41,877)	(64,314)	—	106,191	—
Interest expense, net	(61,619)	(469)	299	—	(61,789)
Interest expense - affiliate, net	54	—	(54)	—	—
Equity income in investee	—	—	91	—	91
Other, net	(6,487)	6,888	1,781	—	2,182
	(109,929)	(57,895)	2,117	106,191	(59,516)
(Loss) income before (benefit from) provision for income taxes	(109,929)	(82,248)	16,884	106,191	(69,102)
(Benefit from) provision for income taxes	(78,581)	(40,371)	80,263	—	(38,689)
Net (loss) income	(31,348)	(41,877)	(63,379)	106,191	(30,413)
Net income attributable to nonredeemable noncontrolling interest	—	—	935	—	935
Net (loss) income attributable to Syniverse, Inc.	\$(31,348)	\$(41,877)	\$(64,314)	\$ 106,191	\$(31,348)

Table of Contents

CONSOLIDATING STATEMENT OF COMPREHENSIVE (LOSS) INCOME (UNAUDITED)
 FOR THE SIX MONTHS ENDED JUNE 30, 2016
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Net (loss) income	\$(31,348)	\$(41,877)	\$ (63,379)	\$ 106,191	\$ (30,413)
Other comprehensive income (loss), net of tax:					
Foreign currency translation adjustments, net of income tax expense of \$204	—	—	779	—	779
Amortization of unrecognized loss included in net periodic pension cost, net of income tax expense of \$34	—	—	77	—	77
Other comprehensive income	—	—	856	—	856
Comprehensive (loss) income	(31,348)	(41,877)	(62,523)	106,191	(29,557)
Less: comprehensive income attributable to nonredeemable noncontrolling interest	—	—	826	—	826
Comprehensive (loss) income attributable to Syniverse, Inc.	\$(31,348)	\$(41,877)	\$ (63,349)	\$ 106,191	\$ (30,383)

Table of Contents

CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)
 FOR THE SIX MONTHS ENDED JUNE 30, 2016
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Cash flows from operating activities					
Net cash provided by (used in) operating activities	33,087	23,095	(27,325	) —	28,857
Cash flows from investing activities					
Capital expenditures	—	(25,165	) (5,932	) —	(31,097)
Investment in unconsolidated subsidiaries	—	(40,192	) —	—	(40,192)
Redemption of certificate of deposit	—	—	209	—	209
Receipts on intercompany notes	4,917	—	—	(4,917)	—
Net cash provided by (used in) investing activities	4,917	(65,357	) (5,723	) (4,917)	(71,080)
Cash flows from financing activities					
Principal payments on debt	(36,243	—	—	—	(36,243)
Payments on capital lease obligation	—	(8,601	) (34	) —	(8,635)
Distribution to Syniverse Corporation	(1,522)	—	—	—	(1,522)
Distribution to nonredeemable noncontrolling interest	—	—	(1,520	) —	(1,520)
Payments on intercompany notes	—	—	(4,917	) 4,917	—
Net cash (used in) provided by financing activities	(37,765	(8,601	) (6,471	) 4,917	(47,920)
Effect of exchange rate changes on cash	(239)	—	(586	) —	(825)
Net (decrease) increase in cash	—	(50,863	) (40,105	) —	(90,968)
Cash and cash equivalents at beginning of period	—	79,585	86,996	—	166,581
Cash and cash equivalents at end of period	\$ —	\$ 28,722	\$ 46,891	\$ —	\$ 75,613

Table of Contents

CONSOLIDATING BALANCE SHEET
AS OF DECEMBER 31, 2015
(IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
ASSETS					
Current assets:					
Cash and cash equivalents	\$—	\$79,585	\$ 86,996	\$—	\$ 166,581
Accounts receivable, net of allowances	—	145,180	49,079	—	194,259
Accounts receivable - affiliates	2,041,862	1,305,886	178,626	(3,526,374)	—
Interest receivable - affiliates	493	—	—	(493)	—
Income taxes receivable	—	2,597	3,461	—	6,058
Prepaid and other current assets	—	15,976	10,137	—	26,113
Total current assets	2,042,355	1,549,224	328,299	(3,526,867)	393,011
Property and equipment, net	—	88,125	26,379	—	114,504
Capitalized software, net	—	156,143	34,935	—	191,078
Goodwill	—	1,924,005	362,871	—	2,286,876
Identifiable intangibles, net	—	333,160	67,161	—	400,321
Long-term note receivable - affiliates	4,750	—	—	(4,750)	—
Deferred tax assets	23,445	—	3,280	(23,445)	3,280
Investment in unconsolidated subsidiaries	—	—	3,771	—	3,771
Other assets	—	10,939	2,560	—	13,499
Investment in subsidiaries	2,278,353	700,498	—	(2,978,851)	—
Total assets	\$4,348,903	\$4,762,094	\$ 829,256	\$(6,533,913)	\$3,406,340
LIABILITIES AND STOCKHOLDER EQUITY					
Current liabilities:					
Accounts payable	\$—	\$38,283	\$ 12,160	\$—	\$ 50,443
Accounts payable - affiliates	1,322,641	2,174,942	28,791	(3,526,374)	—
Income taxes payable	—	348	1,764	—	2,112
Accrued liabilities	26,447	41,449	30,865	—	98,761
Accrued interest - affiliates	—	—	493	(493)	—
Deferred revenues	—	2,227	2,331	—	4,558
Current portion of capital lease obligation	—	14,607	60	—	14,667
Current portion of long-term debt, net of original issue discount and deferred financing costs	35,445	—	—	—	35,445
Total current liabilities	1,384,533	2,271,856	76,464	(3,526,867)	205,986
Long-term liabilities:					
Long-term note payable - affiliates	—	—	4,750	(4,750)	—
Deferred tax liabilities	—	174,146	14,869	(23,445)	165,570
Long-term capital lease obligation, net of current portion	—	18,382	181	—	18,563
Long-term debt, net of current portion, original issue discount and deferred financing costs	1,981,655	—	—	—	1,981,655
Other long-term liabilities	—	19,357	25,360	—	44,717
Total liabilities	3,366,188	2,483,741	121,624	(3,555,062)	2,416,491
Commitments and contingencies					

Edgar Filing: SYNIVERSE HOLDINGS INC - Form 10-Q

Stockholder equity:

Common stock	—	—	—	—	—
Additional paid-in capital	1,154,763	2,186,896	684,539	(2,776,059)	1,250,139
(Accumulated deficit) retained earnings	(171,078)	90,924	114,231	(203,915)	(169,838)
Accumulated other comprehensive (loss) income	(970)	533	(98,272)	1,123	(97,586)
Total Syniverse, Inc. stockholder equity	982,715	2,278,353	700,498	(2,978,851)	982,715
Nonredeemable noncontrolling interest	—	—	7,134	—	7,134
Total equity	982,715	2,278,353	707,632	(2,978,851)	989,849
Total liabilities and stockholder equity	\$4,348,903	\$4,762,094	\$ 829,256	\$(6,533,913)	\$ 3,406,340

Table of Contents

CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)
 FOR THE THREE MONTHS ENDED JUNE 30, 2015
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Revenues	\$—	\$ 168,380	\$ 47,805	\$—	\$ 216,185
Costs and expenses:					
Cost of operations (excluding depreciation and amortization shown separately below)	—	89,892	8,376	—	98,268
Sales and marketing	—	10,917	8,273	—	19,190
General and administrative	—	22,677	10,236	—	32,913
Depreciation and amortization	—	43,714	11,299	—	55,013
Employee termination benefits	—	—	83	—	83
Restructuring	—	195	(102)	) —	93
Acquisitions	—	11	—	—	11
	—	167,406	38,165	—	205,571
Operating income	—	974	9,640	—	10,614
Other income (expense), net:					
Income (loss) from equity investment	10,871	8,660	—	(19,531)	—
Interest expense, net	(30,473)	(216)	257	—	(30,432)
Interest expense - affiliate, net	48	—	(48)) —	—
Equity loss in investee	—	—	(53 )	) —	(53)
Other, net	(12,669)	13,351	(1,958 )	) —	(1,276)
	(32,223)	21,795	(1,802 )	) (19,531)	(31,761)
(Loss) income before (benefit from) provision for income taxes	(32,223)	22,769	7,838	(19,531)	(21,147)
(Benefit from) provision for income taxes	(25,301)	11,898	(1,308 )	) —	(14,711)
Net (loss) income	(6,922)	10,871	9,146	(19,531)	(6,436)
Net income attributable to nonredeemable noncontrolling interest	—	—	486	—	486
Net (loss) income attributable to Syniverse, Inc.	\$(6,922)	\$ 10,871	\$ 8,660	\$(19,531)	\$(6,922)

Table of Contents

CONSOLIDATING STATEMENT OF COMPREHENSIVE (LOSS) INCOME (UNAUDITED)
 FOR THE THREE MONTHS ENDED JUNE 30, 2015
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Net (loss) income	\$ (6,922)	\$ 10,871	\$ 9,146	\$ (19,531)	\$ (6,436)
Other comprehensive income (loss), net of tax:					
Foreign currency translation adjustments, net of income tax benefit of \$40	—	—	11,414	—	11,414
Amortization of unrecognized loss included in net periodic pension cost, net of income tax benefit of \$21	—	—	49	—	49
Other comprehensive income	—	—	11,463	—	11,463
Comprehensive (loss) income	(6,922)	10,871	20,609	(19,531)	5,027
Less: comprehensive income attributable to nonredeemable noncontrolling interest	—	—	451	—	451
Comprehensive (loss) income attributable to Syniverse, Inc.	\$ (6,922)	\$ 10,871	\$ 20,158	\$ (19,531)	\$ 4,576

Table of Contents

CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)
 FOR THE SIX MONTHS ENDED JUNE 30, 2015
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated	
Revenues	\$—	\$ 329,790	\$ 96,012	\$ —	\$ 425,802	
Costs and expenses:						
Cost of operations (excluding depreciation and amortization shown separately below)	—	177,108	22,700	—	199,808	
Sales and marketing	—	22,495	15,861	—	38,356	
General and administrative	—	45,249	21,595	—	66,844	
Depreciation and amortization	—	87,090	22,771	—	109,861	
Employee termination benefits	—	(15	) 150	—	135
Restructuring	—	81	(188) —	(107)
Acquisitions	—	111	—	—	111	
	—	332,119	82,889	—	415,008	
Operating (loss) income	—	(2,329	) 13,123	—	10,794
Other income (expense), net:						
(Loss) income from equity investment	(89,647	) (30,664	) —	120,311	—
Interest expense, net	(60,920) (377) 337	—	(60,960)
Interest expense - affiliate, net	95	—	(95) —	—	
Equity income in investee	—	—	1	—	1	
Other, net	54,843	(58,819) 1,153	—	(2,823)
	(95,629) (89,860) 1,396	120,311	(63,782)
(Loss) income before (benefit from) provision for income taxes	(95,629) (92,189) 14,519	120,311	(52,988)
(Benefit from) provision for income taxes	(62,602) (2,542) 44,573	—	(20,571)
Net (loss) income	(33,027) (89,647) (30,054) 120,311	(32,417)
Net income attributable to nonredeemable noncontrolling interest	—	—	610	—	610	
Net (loss) income attributable to Syniverse, Inc.	\$(33,027)	\$(89,647) \$(30,664) \$ 120,311	\$(33,027)

Table of Contents

CONSOLIDATING STATEMENT OF COMPREHENSIVE (LOSS) INCOME (UNAUDITED)
 FOR THE SIX MONTHS ENDED JUNE 30, 2015
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Net (loss) income	\$(33,027)	\$(89,647)	\$(30,054)	\$120,311	\$(32,417)
Other comprehensive income (loss), net of tax:					
Foreign currency translation adjustments, net of income tax expense of \$233	—	—	(37,540)	—	(37,540)
Amortization of unrecognized loss included in net periodic pension cost, net of income tax benefit of \$43	—	—	99	—	99
Other comprehensive loss	—	—	(37,441)	—	(37,441)
Comprehensive (loss) income	(33,027)	(89,647)	(67,495)	120,311	(69,858)
Less: comprehensive income attributable to nonredeemable noncontrolling interest	—	—	678	—	678
Comprehensive (loss) income attributable to Syniverse, Inc.	\$(33,027)	\$(89,647)	\$(68,173)	\$120,311	\$(70,536)

Table of Contents

CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)
 FOR THE SIX MONTHS ENDED JUNE 30, 2015
 (IN THOUSANDS)

	Syniverse, Inc.	Subsidiary Guarantors	Subsidiary Non-Guarantors	Adjustments	Consolidated
Cash flows from operating activities					
Net cash provided by operating activities	11,109	40,301	15,476	—	66,886
Cash flows from investing activities					
Capital expenditures	—	(26,816)	(5,736)	—	(32,552)
Redemption of certificate of deposit	—	—	107	—	107
Proceeds from divestitures	—	3	—	—	3
Net cash used in investing activities	—	(26,813)	(5,629)	—	(32,442)
Cash flows from financing activities					
Debt modification costs paid	(177)	—	—	—	(177)
Principal payments on debt	(10,000)	—	—	—	(10,000)
Payments on capital lease obligation	—	(2,789)	(56)	—	(2,845)
Distribution to Syniverse Corporation	(932)	—	—	—	(932)
Distribution to nonredeemable noncontrolling interest	—	—	(1,211)	—	(1,211)
Net cash used in financing activities	(11,109)	(2,789)	(1,267)	—	(15,165)
Effect of exchange rate changes on cash	—	—	1,869	—	1,869
Net increase in cash	—	10,699	10,449	—	21,148
Cash and cash equivalents at beginning of period	—	38,685	50,662	—	89,347
Cash and cash equivalents at end of period	\$ —	\$ 49,384	\$ 61,111	\$	—\$ 110,495

Table of Contents

ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

Certain of the statements in this Quarterly Report on Form 10-Q, including, without limitation, those included in this “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” may constitute “forward-looking statements” for purposes of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Some of the forward-looking statements can be identified by the use of terms such as “believes,” “expects,” “may,” “will,” “should,” “could,” “seeks,” “intends,” “plans,” “estimates,” “anticipates” or other comparable and similar expressions. These forward-looking statements include all matters that are not related to present facts or current conditions or that are not historical facts. They appear in a number of places throughout this Quarterly Report on Form 10-Q and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our consolidated results of operations, financial condition, liquidity, prospects and growth strategies and the industries in which we operate and including, without limitation, statements relating to our future performance.

Forward-looking statements are subject to known and unknown risks and uncertainties, many of which are beyond our control and you should not place undue reliance on these forward-looking statements. We caution you that forward-looking statements are not guarantees of future performance and that our actual consolidated results of operations, financial condition and liquidity, and industry development may differ materially from those made in or suggested by the forward-looking statements contained in this Quarterly Report on Form 10-Q. In addition, even if our consolidated results of operations, financial condition and liquidity, and industry development are consistent with the forward-looking statements contained in this Quarterly Report on Form 10-Q, those results or developments may not be indicative of results or developments in subsequent periods. A number of important factors could cause actual results to differ materially from those contained in or implied by the forward-looking statements, including the risks and uncertainties described or referenced in Part II, Item 1A “Risk Factors” of this Quarterly Report on Form 10-Q. Factors that could cause actual results to differ from those reflected in forward-looking statements relating to our operations and business include:

- system failures or delays which could harm our reputation;
- our reliance on third-party providers for communications software, hardware and infrastructure;
- our ability to acquire and integrate complementary businesses and technologies;
- our ability to realize the expected benefits of the MACH and Aicent acquisitions;
- our ability to adapt quickly to technological and other changes;
- our newly offered services may not perform as anticipated;
- the loss of any of our significant customers;
- the failure to achieve or sustain desired pricing levels;
- consolidation among, or network buildouts by, customers could cause us to lose transaction volume and affect pricing;
- the reduction of services by existing customers;
- increased competition;
- our customers may develop in-house solutions and no longer use our services;
- the success of our international expansion is uncertain;
- political instability in certain countries where we operate;
- our compliance with anti-corruption laws and regulations;
- our ability to receive and retain licenses or authorizations required to conduct our business internationally, including in countries targeted by economic sanctions;
- security breaches which could result in significant liabilities;
- changes in the regulatory landscape affecting us and our customers;

• additional costs and liabilities for maintaining customer privacy;
• failure to protect our intellectual property rights or claims by third parties that we infringe on their intellectual property rights;
• our ability to achieve desired organic growth;
• our ability to service our debt, including the Senior Notes;
• the significant influence Carlyle has over corporate decisions;
• fluctuation in currency exchange rates and international tax compliance risks; and
• impairment of our intangible assets or goodwill.

Table of Contents

These cautionary statements should not be construed by you to be exhaustive and are made only as of the date of this Quarterly Report on Form 10-Q and we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Comparisons of results for current and any prior periods are not intended to express any future trends, or indications of future performance, unless expressed as such, and should only be viewed as historical data.

Business

Syniverse is the leading global transaction processor that connects MNOs and enterprises in nearly 200 countries enabling seamless mobile communications across disparate and rapidly evolving networks, devices and applications. We process transactions that include the authorization and delivery of end-user traffic, clearing of billing records and settlement of payments. We also offer a unique portfolio of intelligent policy and charging tools that enable our customers to use the real-time data generated by these transactions to deliver customized services and choices to their end users. Our portfolio of mission-critical services enables our customers to connect to the mobile ecosystem, optimize their businesses and enhance and personalize the mobile experience for their end-users. We process nearly 4 billion billable transactions daily and settle approximately \$17 billion annually between our customers.

We are the leader in LTE roaming and interconnect, offering superior connectivity critical for delivering the advanced mobile experiences end-users have come to expect from 4G and other advanced mobile network technologies, including VoLTE. Our IPX network currently directly connects to nearly half of the global mobile population. We believe our global footprint and operational scale are unmatched in our industry. As a trusted partner with over 25 years of experience and a history of innovation, we believe we are well positioned to solve the technical, operational and financial complexities of the mobile ecosystem.

Our diverse customer base includes a broad range of participants in the mobile ecosystem, including approximately 1,000 MNOs and 550 OTTs and enterprises. Our customers include 99 of the top 100 MNOs globally, such as Verizon Wireless, América Móvil, Vodafone, Telefónica, China Unicom and Reliance Communications; OTTs, including 3 of the 4 largest social networking sites in the U.S. and one of the largest social networking sites in China; and blue-chip enterprise customers, including the top 3 credit card networks worldwide, 3 of the top 5 airlines and 2 multinational hotel brands.

The mobile experience is a critical and pervasive component of modern life and has become increasingly complex. Mobile devices have evolved from basic cellular phones to include smartphones, tablets, wearables and other connected devices that people now use to conduct an expanding set of activities in real-time, such as streaming videos, posting social media updates, working and shopping. As a result, today's mobile experience requires seamless and ubiquitous connectivity and coordination between MNOs, OTTs and enterprises across disparate and rapidly evolving networks, devices and applications. The failure to integrate any of these elements can disrupt service, resulting in frustrated end-users, erosion of our customers' brands and loss of revenue by our customers. Our proprietary services bridge these technological and operational complexities.

Syniverse provides approximately 60 mission-critical services to manage the real-time exchange of information and traffic across the mobile ecosystem, enhance our customers' brands and provide valuable intelligence about end-users. Our customers demand, and we deliver, high quality service as evidenced by our over 99.999% network availability. Our comprehensive suite of Mobile Transaction Services and Enterprise & Intelligence Solutions includes the services described below.

Mobile Transaction Services: Transaction-based services that are designed to support the long-term success of our MNO customers. Through Mobile Transaction Services, we:

- Clear, process, and exchange end-user billing records.
- Process and settle payments between participants in the mobile ecosystem.
- Activate, authenticate and authorize end-user mobile activities.
- Manage the worldwide routing and delivery of text (SMS), multimedia (MMS) and next generation messaging.

- Provide data transport services over our global IP data network regardless of technology protocol.
- Provide intelligent policy and charging tools that enable our customers to use real-time data for improved end-user experience.
- Provide risk management tools to prevent fraudulent activity on operator networks and identify problem areas in the end to end billing cycle.

Table of Contents

Enterprise & Intelligence Solutions: Services that bridge OTTs and enterprises with MNOs and incorporate our real-time intelligence capabilities to enable all of our customers to serve their end-users. Through Enterprise & Intelligence Solutions, we:

- Connect enterprises to the mobile ecosystem to allow them to reliably reach and interact with their customers and employees via mobile devices.
- Bridge OTTs to the mobile ecosystem allowing OTT end-users to seamlessly interact with traditional mobile end-users.
- Enable enterprises to rapidly execute and optimize their mobile communications initiatives.
- Provide data analytics and business intelligence solutions designed to measure, enhance and secure the end-user experience for our enterprise customers.
- Provide solutions to enable MNOs to measure and manage the subscriber experience across networks.

Executive Overview

Financial Highlights

Revenues decreased \$18.5 million, or 8.5%, to \$197.7 million for the three months ended June 30, 2016, from \$216.2 million for the same period in 2015. Operating income decreased \$2.3 million to income of \$8.3 million for the three months ended June 30, 2016 from income of \$10.6 million for the same period in 2015. Net loss increased \$8.2 million to a loss of \$14.6 million for the three months ended June 30, 2016 from \$6.4 million for the same period in 2015. Net loss for the three months ended June 30, 2016 includes a decrease in benefit from income taxes of \$8.7 million. Adjusted EBITDA decreased \$1.7 million, or 2.3%, to \$72.1 million for the three months ended June 30, 2016 from \$73.8 million for the same period in 2015. See “Non-GAAP Financial Measures” below for a reconciliation of Adjusted EBITDA to Net loss.

Business Developments

In May 2016, we acquired a noncontrolling interest in Vibes Media, LLC (“Vibes”) for \$45 million. The investment consists of \$40 million in cash and common shares of Syniverse Corporation valued at \$5 million. As part of the investment, Vibes will bring to Syniverse a scaled cloud-based mobile marketing software platform. Vibes will support integration of its platform into the Syniverse customer offering with sales and go-to-market training support. The combination of Syniverse’s capabilities and international footprint with Vibes’ platform and expertise will enable the expansion of sophisticated mobile marketing capabilities in markets around the globe. We account for Vibes as an equity method investment.

In April 2016, we announced the formation of SyntraPoint LLC, a joint venture between Syniverse and First Performance Global Corporation. Our economic interest in the joint venture is 50%. Institutions that use SyntraPoint will be able to allow their cardholders to receive real-time alerts through multiple cross-channel delivery mechanisms, including in-app push, SMS, phone call and email. Additionally, transaction controls on purchase limits and locations will allow cardholders to define how, when and where payment transactions may occur. We account for SyntraPoint LLC as an equity method investment.

In March 2016, we implemented a restructuring plan (the “March 2016 restructuring plan”) to realign costs and expenses with revenue trends across our portfolio, reducing costs associated with certain of our legacy products and services to provide for increased investment in our growth businesses. As a result of this plan, we incurred severance related costs of \$13.4 million during the six months ended June 30, 2016 as reflected in Restructuring expense in the unaudited condensed consolidated statements of operations. We have paid \$8.3 million related to this plan as of June 30, 2016 and anticipate nearly all cash outlays to take place in the year ending December 31, 2016.

Factors and Trends Affecting Our Results of Operations

Our results of operations have been, and we expect them to continue to be, affected by the following factors, which may cause our future results of operations to differ from our historical results of operations discussed under “Results of Operations” below:

rapid technological change and changing customer demands, such as the evolution of LTE networks, the replacement of CDMA networks and the evolution of the OTT ecosystem that may bypass or compete with MNO networks for certain services. Our success depends on our ability to adapt to our rapidly changing market by continually improving the features, functionality, reliability and responsiveness of our existing

Table of Contents

services and by successfully developing, introducing and marketing new features, services and applications to meet changing customer demands;

the rate at which new entrants to the mobile ecosystem adopt our services in order to connect to other mobile participants which will affect the extent to which new entrants potentially seek to utilize our services, which will affect transaction volumes and revenue;

downward pressure on the prices we charge for our services from our existing customers as we enter into contract renewals, which could have a negative impact on our revenues and margins;

the extent to which our customers buildout or expand their own networks, which could have a negative impact on transaction volume from those customers and on our revenue;

our ability to realize some or all of the anticipated benefits from our acquisition of the MACH and Aicent businesses; costs associated with our international operations, including integration of acquired international operations,

compliance with applicable foreign regulations and fluctuations in foreign currency exchange rates may differ from historical experience and our projections, which could impact our earnings;

the rate of growth associated with our expanded international operations and geographic reach, which may lead to an increase in our number of customer and transaction volumes and would affect our future revenue growth;

our ability to execute on currently pending and future cost savings initiatives, including efficient resource allocation, management realignment and other activities;

the extent to which current or future customers develop in-house solutions to provide analogous services or seek alternative providers of our services, which could reduce the number of services we provide their customers and our overall termination volumes which would have a negative impact on our revenue;

consolidation in the mobile industry which may result in reduced transaction volumes, and, as a result, have a negative impact on our revenue;

the extent to which increasingly complex requirements and changes in the regulatory landscape drive the need for enhancements to our existing services and infrastructure, the development of new compliance oriented services and

the design and implementation of internal control procedures and processes, any of which may increase operational costs and burdens which could reduce our operating margins. Our ability to adapt to these new requirements and provide compliant services also could improve our competitive position and generally drive growth in demand for our services, which would drive growth in our revenue; and

proposed European Commission regulations that may affect our MNO customers' roaming charges and increase downward pressure on the prices we charge for our data clearing services. A decrease in roaming charges may also lead to an increase in the number of roaming transactions, as the cost to end-users for such transactions would be reduced, and such an increase could drive growth in the number of transactions we process, which could positively affect our revenue.

Revenues

Revenue is recognized when persuasive evidence of an arrangement exists, service has been rendered or delivery has occurred, the selling price is fixed or determinable and collectability is reasonably assured. The majority of our revenues are derived from transaction-based charges under long-term contracts, typically with three-year terms. From time to time, if a contract expires and we have not previously negotiated a new contract or renewal with the customer, we continue to provide services under the terms of the expired contract as we negotiate new agreements or renewals. A majority of the services and solutions we offer to our customers are provided through applications, connectivity, and technology platforms owned and operated by us.

We derive revenues primarily from transaction-based and monthly recurring fees paid to us by our customers for various types of mobile services. A majority of our revenues were generated by transaction-based fees. These fees are based upon the number of records or transactions processed or the size of data records processed or both, and may include tier-based pricing and additional fees for volume above an agreed-upon threshold. Monthly recurring fees are based upon contractual provisions that require set, predictable payments each month. Due to the nature of our services, any single end-user call, data session or message often generates multiple transactions and payments from multiple customers. For all of our transaction-based services, we recognize revenues at the time the transactions are

processed. We also recognize fixed fees as revenues on a monthly basis as the related services are performed. We defer revenues and related incremental customer-specific costs for customer implementations and recognize such revenues and related costs on a straight-line basis over the life of the initial customer contract.

Table of Contents

Certain of our customer contracts include bundled services and are therefore accounted for as multiple-element arrangements. We evaluate multiple-element arrangements to determine whether the deliverables included in the arrangement represent separate units of accounting. We allocate the arrangement consideration among the separate units of accounting using the relative selling price method. Then, we apply the applicable revenue recognition criteria in ASC 605 to each of the separate units of accounting to determine the appropriate period and pattern of recognition.

Costs and Expenses

Our costs and expenses consist of cost of operations, sales and marketing, general and administrative, depreciation and amortization, employee termination benefits, restructuring and acquisition expense.

Cost of operations includes data processing costs, network costs, variable costs, such as revenue share service provider arrangements and message termination fees, facilities costs, hardware costs, licensing fees, personnel costs associated with service implementation, training and customer care and off-network database query charges. Variable costs are paid to third party providers and are direct costs that fluctuate either as a percentage of revenue or by the number of transactions processed.

Sales and marketing includes personnel costs, advertising and website costs, trade show costs and related marketing costs.

General and administrative includes research and development expenses, a portion of the expenses associated with our facilities, business development expenses, and expenses for executive, finance, legal, human resources and other administrative departments and professional service fees relating to those functions. Our research and development expenses, consisting primarily of personnel costs, relate to technology creation, enhancement and maintenance of new and existing services.

Depreciation and amortization relate primarily to our property and equipment, capitalized software and identifiable intangibles including our SS7 network, computer equipment, infrastructure facilities related to information management and other identifiable intangible assets recorded in purchase accounting.

Employee termination benefits represents non-retirement post-employment benefit costs including severance, benefits and other employee related costs that are unrelated to a restructuring plan.

Restructuring represents costs related to certain exit activities such as involuntary termination costs and contract termination costs associated with a restructuring plan.

Acquisition includes professional services costs, such as legal, tax, audit and transaction advisory costs related to the Aicent Acquisition.

Table of Contents

Results of Operations - Three Months Ended June 30, 2016 and 2015

The following table presents an overview of our results of operations for the three months ended June 30, 2016 and 2015:

(in thousands)	Three Months Ended June 30, 2016		Three Months Ended June 30, 2015		2016 compared to 2015	
		% of Revenues		% of Revenues	\$ change	% change
Revenues:						
Mobile Transaction Services	\$164,510	83.2 %	\$183,783	85.0 %	\$(19,273)	(10.5) %
Enterprise & Intelligence Solutions Revenues	33,208	16.8 %	32,402	15.0 %	806	2.5 %
	197,718	100.0 %	216,185	100.0 %	(18,467)	(8.5) %
Costs and expenses:						
Cost of operations (excluding depreciation and amortization shown separately below)	89,527	45.3 %	98,268	45.5 %	(8,741)	(8.9) %
Sales and marketing	16,724	8.5 %	19,190	8.9 %	(2,466)	(12.9) %
General and administrative	29,761	15.1 %	32,913	15.2 %	(3,152)	(9.6) %
Depreciation and amortization	52,507	26.6 %	55,013	25.4 %	(2,506)	(4.6) %
Employee termination benefits	979	0.5 %	83	— %	896	1,079.5 %
Restructuring charges	(50)	— %	93	— %	(143)	(153.8) %
Acquisition	—	— %	11	— %	(11)	(100.0) %
	189,448	95.8 %	205,571	95.1 %	(16,123)	(7.8) %
Operating income	8,270	4.2 %	10,614	4.9 %	(2,344)	(22.1) %
Other income (expense), net:						
Interest expense, net	(31,132)	(15.7) %	(30,432)	(14.1) %	(700)	2.3 %
Equity income (loss) in investee	25	— %	(53)	— %	78	(147.2) %
Other, net	2,239	1.1 %	(1,276)	(0.6) %	3,515	(275.5) %
	(28,868)	(14.6) %	(31,761)	(14.7) %	2,893	(9.1) %
Loss before benefit from income taxes	(20,598)	(10.4) %	(21,147)	(9.8) %	549	(2.6) %
Benefit from income taxes	(5,974)	(3.0) %	(14,711)	(6.8) %	8,737	(59.4) %
Net loss	\$(14,624)	(7.4) %	\$(6,436)	(3.0) %	\$(8,188)	127.2 %

Revenues

Revenues decreased \$18.5 million, or 8.5%, to \$197.7 million for the three months ended June 30, 2016 from \$216.2 million for the same period in 2015.

Revenue from Mobile Transaction Services decreased \$19.3 million, or 10.5%, to \$164.5 million for the three months ended June 30, 2016 from \$183.8 million for the same period in 2015. The decline was primarily attributable to declines in our clearing and settlement services driven by volume reductions across our CDMA portfolio of \$8.6 million and competitive pricing pressure partially offset by volume increases across our GSM clearing and settlement suite of \$3.2 million. Also contributing to the reduction were declines in our messaging and data optimization services totaling \$7.1 million as a result of the loss of a large MVNO customer in the third quarter of 2015 and a decline in revenue derived from lower margin services that management has decided to de-emphasize. These declines were partially offset by continued organic growth within our IPX, fraud and policy and charging solutions.

Revenue from Enterprise & Intelligence Solutions increased \$0.8 million, or 2.5%, to \$33.2 million for the three months ended June 30, 2016 from \$32.4 million for the same period in 2015. The increase was driven by a combination of volume growth in our A2P messaging services and organic growth in our mobile engagement revenues as more enterprise customers adopt and implement mobile marketing strategies.

Table of Contents

Costs and Expenses

Costs and expenses decreased \$16.1 million to \$189.4 million for the three months ended June 30, 2016 from \$205.6 million for the same period in 2015.

Cost of operations decreased \$8.7 million to \$89.5 million for the three months ended June 30, 2016 from \$98.3 million for the same period in 2015. The table below summarizes our cost of operations by category:

(in thousands)	Three Months Ended June 30,		2016 compared to 2015	
	2016	2015	\$ change	% change
Cost of Operations:				
Headcount and related costs	\$23,810	\$27,107	\$(3,297)	(12.2)%
Variable costs	30,803	26,650	4,153	15.6 %
Data processing, hosting and support costs	19,531	23,056	(3,525)	(15.3)%
Network costs	11,054	16,871	(5,817)	(34.5)%
Other operating related costs	4,329	4,584	(255)	(5.6)%
Cost of Operations	\$89,527	\$98,268	\$(8,741)	(8.9)%

The decrease in headcount and related costs for the three months ended June 30, 2016 was driven by a reduction in headcount resulting from our March 2016 restructuring plan.

Variable costs increased \$4.2 million for the three months ended June 30, 2016 compared to the prior year period. The increase in variable costs was primarily due to volume growth in our enterprise messaging services. Other elements of Cost of Operations for the three months ended June 30, 2016 were generally lower as a result of lower volume related costs, reductions in data center expansion costs and lower network circuit costs as a result of our cost savings initiatives.

As a percentage of revenues, cost of operations decreased to 45.3% from 45.5% for the three months ended June 30, 2016 and 2015, respectively.

Sales and marketing expense decreased \$2.5 million to \$16.7 million for the three months ended June 30, 2016 from \$19.2 million for the same period in 2015. The decrease in sales and marketing expense was due primarily to lower headcount resulting from our March 2016 restructuring plan and lower variable compensation. As a percentage of revenues, sales and marketing expense was 8.5% and 8.9% for the three months ended June 30, 2016 and 2015, respectively.

General and administrative expense decreased \$3.2 million to \$29.8 million for the three months ended June 30, 2016 from \$32.9 million for the same period in 2015. The decrease in general and administrative expense was due primarily to lower headcount related costs resulting from our March 2016 restructuring plan, a reduction in professional services costs and other cost saving initiatives, partially offset by an increase in share-based compensation. As a percentage of revenues, general and administrative expense was 15.1% and 15.2% for the three months ended June 30, 2016 and 2015, respectively.

Depreciation and amortization expense decreased \$2.5 million to \$52.5 million for the three months ended June 30, 2016 from \$55.0 million for the same period in 2015. The decrease was driven by \$1.6 million lower amortization of intangible assets, including capitalized software, resulting from our pattern of consumption amortization method for customer related intangibles valued in the MACH Acquisition and a decrease of \$0.9 million for depreciation of property and equipment primarily driven by lower capital expenditures.

Other Income (Expense), net

Interest expense, net increased \$0.7 million to \$31.1 million for the three months ended June 30, 2016 from \$30.4 million for the same period in 2015. The increase was due primarily to amortization of original issue discount and deferred financing costs, partially offset by lower interest on the Initial and Tranche B Term Loans as a result of our debt payment in April 2016.

Other, net increased \$3.5 million to a \$2.2 million gain for the three months ended June 30, 2016 from a \$1.3 million loss for the same period in 2015 primarily due to the weakening of the pound sterling in June 2016.

Table of Contents

Benefit from Income Taxes

We recorded an income tax benefit of \$6.0 million for the three months ended June 30, 2016, compared to a benefit of \$14.7 million for the three months ended June 30, 2015. During the three months ended June 30, 2016 and 2015, the effective tax rate was a benefit of 29.0% and 69.6%, respectively. The change in our effective tax rate was chiefly attributable to (i) the reversal of a first quarter 2015 loss limitation during the three months ended June 30, 2015, (ii) impact of certain discrete items and (iii) relative mix of earnings and losses in the U.S. versus foreign tax jurisdictions.

Results of Operations - Six Months Ended June 30, 2016 and 2015

The following table presents an overview of our results of operations for the six months ended June 30, 2016 and 2015:

(in thousands)	Six Months Ended June 30, 2016		Six Months Ended June 30, 2015		2016 compared to 2015		
		% of Revenues		% of Revenues	\$ change	% change	
Revenues:							
Mobile Transaction Services	\$326,576	83.3 %	\$362,740	85.2 %	\$(36,164)	(10.0)	%
Enterprise & Intelligence Solutions	65,586	16.7 %	63,062	14.8 %	2,524	4.0	%
Revenues	392,162	100.0 %	425,802	100.0 %	(33,640)	(7.9)	%
Costs and expenses:							
Cost of operations (excluding depreciation and amortization shown separately below)	184,666	47.1 %	199,808	46.9 %	(15,142)	(7.6)	%
Sales and marketing	37,859	9.7 %	38,356	9.0 %	(497)	(1.3)	%
General and administrative	61,549	15.7 %	66,844	15.7 %	(5,295)	(7.9)	%
Depreciation and amortization	103,237	26.3 %	109,861	25.8 %	(6,624)	(6.0)	%
Employee termination benefits	994	0.3 %	135	— %	859	636.3	%
Restructuring charges	13,443	3.4 %	(107)	— %	13,550	(12,663.6)	%
Acquisition	—	— %	111	— %	(111)	(100.0)	%
	401,748	102.4 %	415,008	97.5 %	(13,260)	(3.2)	%
Operating income	(9,586)	(2.4)%	10,794	2.5 %	(20,380)	(188.8)	%
Other income (expense), net:							
Interest expense, net	(61,789)	(15.8)%	(60,960)	(14.3)%	(829)	1.4	%
Equity income (loss) in investee	91	— %	1	— %	90	9,000.0	%
Other, net	2,182	0.6 %	(2,823)	(0.7)%	5,005	(177.3)	%
	(59,516)	(15.2)%	(63,782)	(15.0)%	4,266	(6.7)	%
Loss before benefit from income taxes	(69,102)	(17.6)%	(52,988)	(12.4)%	(16,114)	30.4	%
Benefit from income taxes	(38,689)	(9.9)%	(20,571)	(4.8)%	(18,118)	88.1	%
Net loss	\$(30,413)	(7.8)%	\$(32,417)	(7.6)%	\$2,004	(6.2)	%

Revenues

Revenues decreased \$33.6 million, or 7.9%, to \$392.2 million for the six months ended June 30, 2016 from \$425.8 million for the same period in 2015. Foreign currency translation contributed \$1.5 million to the decline in revenue.

Revenue from Mobile Transaction Services decreased \$36.2 million, or 10.0%, to \$326.6 million for the six months ended June 30, 2016 from \$362.7 million for the same period in 2015. Foreign currency translation contributed \$1.4

million to the decline in revenue. The balance of the decline was primarily attributable to declines in our clearing and settlement services driven by volume reductions across our CDMA portfolio of \$17.3 million and competitive pricing pressure partially offset by volume increases across our GSM clearing and settlement suite of \$3.4 million. Also contributing to the reduction were declines in our messaging and data optimization services totaling \$13.6 million as a result of the loss of a large MVNO customer in the third quarter of 2015 and approximately \$7.5 million of revenue declines derived from a combination of discontinued services

38

Table of Contents

related to end-of-life Blackberry technology and de-emphasized lower margin services. These declines were partially offset by approximately \$7.5 million of organic growth within our IPX, fraud and policy and charging solutions.

Revenue from Enterprise & Intelligence Solutions increased \$2.5 million, or 4.0%, to \$65.6 million for the six months ended June 30, 2016 from \$63.1 million for the same period in 2015. The increase was driven by a combination of volume growth in our A2P messaging services and organic growth in our mobile engagement revenues as more enterprise customers adopt and implement mobile marketing strategies.

Costs and Expenses

Costs and expenses decreased \$13.3 million to \$401.7 million for the six months ended June 30, 2016 from \$415.0 million for the same period in 2015. Included in costs and expenses for the six months ended June 30, 2016 was a \$13.4 million charge related to the implementation of the March 2016 restructuring plan.

Cost of operations decreased \$15.1 million to \$184.7 million for the six months ended June 30, 2016 from \$199.8 million for the same period in 2015. The table below summarizes our cost of operations by category:

(in thousands)	Six Months Ended		2016 compared to	
	June 30,	2015	\$ change	% change
Cost of Operations:				
Headcount and related costs	\$51,829	\$52,526	\$(697)	(1.3)%
Variable costs	60,375	59,620	755	1.3%
Data processing, hosting and support costs	39,266	47,053	(7,787)	(16.5)%
Network costs	23,709	32,460	(8,751)	(27.0)%
Other operating related costs	9,487	8,149	1,338	16.4%
Cost of Operations	\$184,666	\$199,808	\$(15,142)	(7.6)%

The decrease in headcount and related costs for the six months ended June 30, 2016 was driven by a reduction in headcount resulting from the March 2016 restructuring plan, partially offset by higher variable compensation costs and inflationary impacts of health and welfare costs.

Variable costs increased \$0.8 million for the six months ended June 30, 2016 compared to the prior year period. The increase in variable costs was primarily due to volume growth in our enterprise messaging services, partially offset by a one-time message termination expense in 2015. Other elements of Cost of Operations for the six months ended June 30, 2016 were generally lower as a result of lower volume related costs, reductions in data center expansion costs and lower network circuit costs as a result of our cost savings initiatives.

As a percentage of revenues, cost of operations increased to 47.1% from 46.9% for the six months ended June 30, 2016 and 2015, respectively.

Sales and marketing expense decreased \$0.5 million to \$37.9 million for the six months ended June 30, 2016 from \$38.4 million for the same period in 2015. The decrease in sales and marketing expense was due primarily to lower variable compensation and cost savings initiatives, partially offset by higher average headcount. As a percentage of revenues, sales and marketing expense was 9.7% and 9.0% for the six months ended June 30, 2016 and 2015, respectively.

General and administrative expense decreased \$5.3 million to \$61.5 million for the six months ended June 30, 2016 from \$66.8 million for the same period in 2015. The decrease in general and administrative expense was due primarily

to lower headcount related costs resulting from the March 2016 restructuring plan, a reduction in professional services costs and other cost saving initiatives, partially offset by an increase in share-based and variable compensation. As a percentage of revenues, general and administrative expense was 15.7% for the six months ended June 30, 2016 and 2015.

Depreciation and amortization expense decreased \$6.6 million to \$103.2 million for the six months ended June 30, 2016 from \$109.9 million for the same period in 2015. The decrease was driven by \$4.4 million lower amortization of intangible assets, including capitalized software, resulting from our pattern of consumption amortization method for customer related intangibles valued in the MACH Acquisition and a decrease of \$2.2 million for depreciation of property and equipment primarily driven by lower capital expenditures.

Table of Contents

Restructuring expense was \$13.4 million for the six months ended June 30, 2016. The increase was primarily driven by severance costs related to the March 2016 restructuring plan. See Note 7 to our unaudited condensed consolidated financial statements for additional details regarding the restructuring plan.

Other Income (Expense), net

Interest expense, net increased \$0.8 million to \$61.8 million for the six months ended June 30, 2016 from \$61.0 million for the same period in 2015. The increase was due primarily to amortization of original issue discount and deferred financing costs.

Other, net increased \$5.0 million to a \$2.2 million gain for the six months ended June 30, 2016 from a \$2.8 million loss for the same period in 2015 primarily due to the weakening of the pound sterling in June 2016 and the weakening of the Euro value in 2015.

Benefit from Income Taxes

We recorded an income tax benefit of \$38.7 million for the six months ended June 30, 2016, compared to a benefit of \$20.6 million for the six months ended June 30, 2015. During the six months ended June 30, 2016 and 2015, the effective tax rate was a benefit of 56.0% and 38.8%, respectively. The change in our effective tax rate was chiefly attributable to the (i) impact of certain discrete items and (ii) relative mix of earnings and losses in the U.S. versus foreign tax jurisdictions.

Liquidity and Capital Resources

Our operations are conducted almost entirely through our subsidiaries and our ability to generate cash to meet our debt service obligations is highly dependent on the earnings and the receipt of funds from our subsidiaries via dividends or intercompany loans.

Our primary sources of liquidity are expected to be cash flow from operations as well as funds available under the Revolving Credit Facility. The unused commitment under the Revolving Credit Facility was \$150.0 million at June 30, 2016. We believe that we have sufficient liquidity to meet currently anticipated business needs, including short and long-term capital expenditures and working capital requirements. In addition, we believe that our liquidity is sufficient to fund our debt repayment obligations. Our ability to make payments on our indebtedness will depend on our ability to generate cash flow from operating activities in the future. Our indebtedness requires us to dedicate a substantial portion of our cash flow from operations to debt service, thereby reducing the availability of our cash flow to fund acquisitions, working capital, capital expenditures, research and development efforts and other general corporate purposes. Annually as required pursuant to the Excess Cash Flow provision of the Credit Agreement (as defined below) we are required to make a mandatory principal payment on our Senior Credit Facility equal to 50% of the Excess Cash Flow as defined in the Credit Agreement and determined as of December of each year. Historically, we have been successful in obtaining financing, although the marketplace for such financing may become restricted depending on a variety of economic and other factors. As of June 30, 2016 approximately 62% of our cash and cash equivalents was held by our foreign subsidiaries.

We may from time to time seek to prepay, repurchase or otherwise retire or extend our debt or debt securities and/or take other steps to reduce our debt or otherwise improve our financial position. These actions may include open market debt repurchases, privately negotiated repurchases, other retirements of outstanding debt, and/or opportunistic refinancing of debt. The amount of debt that may be repurchased or otherwise retired or refinanced, if any, will depend on market conditions and prices, our cash position, contractual restrictions, including compliance with debt covenants and other considerations. Our affiliates may also purchase our debt or debt securities from time to time,

through open market purchases or other transactions. In such cases, our debt may not be retired, in which case we would continue to pay interest in accordance with the terms of the debt, and we would continue to reflect the debt as outstanding in our unaudited condensed consolidated financial statements.

We believe that our cash on hand, together with cash flow from operations and, if necessary, borrowings under the Revolving Credit Facility will be sufficient to meet our cash requirements for the next twelve months. To the extent we require supplemental funding for our operating activities, we may need access to the debt and equity markets; however, there can be no assurances such funding will be available on acceptable terms or at all.

Table of Contents

Cash Flow

Cash and cash equivalents were \$75.6 million at June 30, 2016 as compared to \$166.6 million at December 31, 2015. The following table summarizes the activity within our unaudited condensed consolidated statements of cash flows.

(in thousands)	Six Months Ended	
	June 30,	
	2016	2015
Net cash provided by operating activities	\$28,857	\$66,886
Net cash used in investing activities	(71,080)	(32,442)
Net cash used in financing activities	(47,920)	(15,165)
Effect of exchange rate changes on cash	(825)	1,869
Net (decrease) increase in cash and cash equivalents	\$(90,968)	\$21,148

Net cash provided by operating activities was \$28.9 million for the six months ended June 30, 2016, as compared to net cash provided by operating activities of \$66.9 million for the six months ended June 30, 2015. The decrease was primarily due to:

- decreased net income adjusted for non-cash items of \$19.9 million primarily due to lower operating income as compared to the prior year period; and

- increased cash used for working capital of \$18.1 million due primarily to an increase in the payment of annual performance-based compensation and timing of payments to vendors, partially offset by a decrease in accounts receivable, other accruals and lower income tax payments.

Net cash used in investing activities was \$71.1 million for the six months ended June 30, 2016, as compared to \$32.4 million for the six months ended June 30, 2015. The increase was driven by cash used for investment in Vibes of \$40.2 million, partially offset by decreased capital expenditures of \$1.5 million primarily due to reductions in investments for acquisition integration activities.

Net cash used in financing activities was \$47.9 million for the six months ended June 30, 2016 as compared to \$15.2 million for the six months ended June 30, 2015. The increase was due to an increase in debt repayments of \$26.2 million during the first half of 2016 as compared to 2015, as well as increased payments on capital lease obligations of \$5.8 million in the first half of 2016 as compared to 2015.

Debt and Credit Facilities

Senior Credit Facility

On April 23, 2012, we entered into a credit agreement (the “Credit Agreement”) with Buccaneer LLC (as successor by merger to Buccaneer Holdings, Inc.), Barclays Bank PLC, as administrative agent, swing line lender and letters of credit issuer, and the other financial institutions and lenders from time to time party thereto, providing for a senior credit facility (the “Senior Credit Facility”) consisting of (i) a \$950.0 million term loan facility (the “Initial Term Loans”); and (ii) a \$150.0 million revolving credit facility (the “Revolving Credit Facility”) for the making of revolving loans, swing line loans and issuance of letters of credit.

On June 28, 2013 the Company borrowed \$700.0 million of incremental term loans (the “Tranche B Term Loans”), pursuant to the incremental amendment to the Credit Agreement.

As of June 30, 2016, the carrying amount of our outstanding indebtedness under the Initial Term Loans and Tranche B Term Loans, excluding original issue discount and deferred financing costs, was \$891.1 million and \$663.2 million,

respectively. At June 30, 2016, the applicable interest rate was 4.00% on these term loans based on the Eurodollar rate loan option.

Table of Contents

On April 15, 2016, we made principal payments of approximately \$36.2 million toward the Initial Term Loans and Tranche B Term Loans as required pursuant to the Excess Cash Flow provision of the Credit Agreement. Commencing on December 31, 2018, our Initial Term Loans and Tranche B Term Loans will resume amortizing in quarterly installments in an amount equal to 0.25% per quarter of the original principal amount thereof, with the remaining balance due at the final maturity.

Pursuant to the Senior Credit Facility, the financial maintenance covenant requires that our consolidated senior secured debt ratio, as of June 30, 2016 and the end of each fiscal quarter ended thereafter, be less than or equal to 5.00:1.00, if required to be tested. We are only required to comply with the covenant if the aggregate amount of any revolving credit loans, any swing line loans or any letter of credit obligations (excluding letter of credit obligations not in excess of \$10 million and any letters of credit which are cash collateralized to at least 105% of their maximum stated amount) outstanding exceeds 25% of all revolving credit commitments. As of June 30, 2016, there were no amounts outstanding under the Revolving Credit Facility.

9.125% senior unsecured notes due 2019

On December 2, 2010, we issued \$475.0 million senior unsecured notes bearing interest at 9.125% that will mature on January 15, 2019 (the "Senior Notes"). Interest on the notes is paid on January 15 and July 15 of each year.

Non-GAAP Financial Measures

Adjusted EBITDA and Free Cash Flow are not presentations made in accordance with U.S. GAAP. Adjusted EBITDA should not be considered as alternatives to net loss, operating income, revenues or any other performance measures derived in accordance with U.S. GAAP as measures of operating performance or operating cash flows or liquidity. We believe that Adjusted EBITDA and Free Cash Flow are measures commonly used by investors to evaluate our performance and that of our competitors. We further believe that the disclosure of Adjusted EBITDA and Free Cash Flow is useful to investors, as these non-GAAP measures form the basis of how our executive team and Board of Directors evaluate our performance. By disclosing these non-GAAP measures, we believe that we create for investors a greater understanding of, and an enhanced level of transparency into, some of the means by which our management team operates and evaluates our Company and facilitates comparisons of current period's results with prior periods.

In addition, these non-GAAP measures may not be comparable to other similarly titled measures of other companies in our industry or otherwise. Because of these limitations, Adjusted EBITDA and Free Cash Flow should not be considered as measures of discretionary cash available to us to invest in the growth of our business. We attempt to compensate for these limitations by relying primarily upon our U.S. GAAP results and using Adjusted EBITDA and Free Cash Flow as supplemental information only.

Adjusted EBITDA and Free Cash Flow have important limitations as analytical tools and you should not consider them in isolation or as substitutes for analysis of our results as reported under U.S. GAAP. For example, some of the limitations of Adjusted EBITDA are as follows:

- excludes certain tax payments or the cash requirements necessary to service interest or principal payments on our debt that may represent a reduction in cash available to us;
- does not reflect any cash capital expenditure requirements for the assets being depreciated and amortized that may have to be replaced in the future;
- does not reflect cash outlays for future contractual commitments;
- does not reflect changes in, or cash requirements for, our working capital needs; and
- does not reflect the significant interest expense on our debt.

Adjusted EBITDA is determined by adding the following items to net loss: other expense, net, excluding the impact of equity income (loss) in investee; benefit from income taxes; depreciation and amortization; employee termination benefits; restructuring; non-cash stock-based compensation; acquisition expense; business development, integration and other expenses; CEO transition costs; and the Carlyle annual management fee including related expenses.

We believe that Adjusted EBITDA is a useful financial metric to assess our operating performance from period to period by excluding certain items that we believe are not representative of our core business. We rely on Adjusted EBITDA as a primary measure to review and assess the operating performance of our management team in connection with our executive compensation and bonus plans. We also review Adjusted EBITDA to compare our current operating results with prior periods and with the operating results of other companies in our industry. In addition, we utilize Adjusted EBITDA as an assessment of our overall

Table of Contents

liquidity and our ability to meet our debt service obligations. Adjusted EBITDA is also a measure calculated in accordance with and used under the indenture governing our Credit Agreement.

Reconciliation of Non-GAAP Measures to GAAP

A reconciliation of net loss, the closest GAAP measure, to Adjusted EBITDA is presented in the following tables:

	Three Months Ended June 30,	
(in thousands)	2016	2015
Reconciliation to Adjusted EBITDA		
Net loss	\$(14,624)	\$(6,436)
Equity income (loss) in investee	25	(53)
Other expense, net	28,868	31,761
Benefit from income taxes	(5,974)	(14,711)
Depreciation and amortization	52,507	55,013
Employee termination benefits (a)	979	83
Restructuring (b)	(50)	93
Non-cash stock-based compensation (c)	5,260	4,162
Acquisition (d)	—	11
Business development, integration and other expenses (e)	4,372	3,080
Consulting fee and related expenses (f)	730	795
Adjusted EBITDA	\$72,093	\$73,798
	Six Months Ended June 30,	
(in thousands)	2016	2015
Reconciliation to Adjusted EBITDA		
Net loss	\$(30,413)	\$(32,417)
Equity income in investee	91	1
Other expense, net	59,516	63,782
Benefit from income taxes	(38,689)	(20,571)
Depreciation and amortization	103,237	109,861
Employee termination benefits (a)	994	135
Restructuring (b)	13,443	(107)
Non-cash stock-based compensation (c)	9,437	6,413
Acquisitions (d)	—	111
Business development, integration and other expenses (e)	8,878	7,005
Consulting fee and related expenses (f)	1,501	1,590
Adjusted EBITDA	\$127,995	\$135,803

(a) Reflects employee termination benefits expense which represents severance and other employee related costs that are unrelated to a restructuring plan.

(b) Reflects restructuring expense which represents costs related to certain exit activities such as involuntary termination costs and contract termination costs associated with a restructuring plan.

(c) Reflects non-cash expenses related to equity compensation awards.

(d) Reflects expenses associated with the Aicent Acquisition, including professional services costs, such as legal, tax, audit and transaction advisory costs.

(e) Reflects items associated with business development activities; integration activities, such as incremental contractor, travel and marketing costs; CEO transition costs; and other expenses such as certain advisory services, employee retention, and certain data center migration costs.

(f) Reflects management fees paid to Carlyle and related expenses pursuant to a consulting agreement with Carlyle.

Free Cash Flow is determined by adding the result of net cash provided by operating activities adjusted for acquisition expense less capital expenditures.

43

Table of Contents

We use Free Cash Flow as a measure to review and evaluate the operating performance of our management team in connection with our executive compensation and bonus plans. Additionally, we believe this is a useful metric for investors to assess our ability to repay debt.

A reconciliation of net cash provided by operating activities, the closest GAAP measure, to Free Cash Flow is presented in the following table:

(in thousands)	Six Months Ended	
	June 30,	
	2016	2015
Reconciliation to Free Cash Flow		
Net cash provided by operating activities	\$28,857	\$66,886
Acquisition	—	111
Capital expenditures	(31,097)	(32,552)
Free Cash Flow	\$(2,240)	\$34,445

Off-Balance Sheet Arrangements

We provide financial settlement services to MNOs to support the payment of roaming related charges to their roaming network partners. In accordance with our customer contracts, funds are held by us as an agent on behalf of our customers to settle their roaming related charges to other MNOs. These funds and the corresponding liability are not reflected in our condensed consolidated balance sheets. The off-balance sheet amounts totaled approximately \$373.0 million and \$321.0 million as of June 30, 2016 and December 31, 2015, respectively.

We have also used off-balance sheet financing in recent years primarily in the form of operating leases for facility space and equipment and we expect to continue these practices. We do not use any other type of joint venture or special purpose entities that would create off-balance sheet financing. We believe that our decision to lease office space is similar to that used by many other companies of our size. We intend to continue to enter into operating leases for facilities and equipment as these leases expire or additional capacity is required.

Related Party TransactionsArrangements with Carlyle

On January 13, 2011, we entered into a ten-year consulting agreement with Carlyle under which we pay Carlyle a fee for consulting services Carlyle provides to us and our subsidiaries. During the three and six months ended June 30, 2016, we recorded \$0.9 million and \$1.7 million of expenses in each period, respectively, associated with the consulting fee and the reimbursement of out-of-pocket expenses in the unaudited condensed consolidated statements of operations. During the three and six months ended June 30, 2015, we recorded \$0.8 million and \$1.6 million of expenses in each period, respectively.

Carlyle, from time to time, participates as a debt holder within the syndicate under our Initial Term Loans and Tranche B Term Loans. As of June 30, 2016, Carlyle held \$48.0 million and \$25.6 million of our Initial Term Loans and Tranche B Term Loans, respectively. As of December 31, 2015, Carlyle held \$51.0 million and \$20.5 million of our Initial Term Loans and Tranche B Term Loans, respectively.

From time to time, and in the ordinary course of business we may engage other Carlyle portfolio companies as service providers and other Carlyle portfolio companies may engage us as service provider. Revenues and expenses associated with these related parties were not material during the three and six months ended June 30, 2016 and 2015.

Contractual Obligations

There have been no material changes to our Contractual Obligations disclosure as filed in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2016.

Critical Accounting Policies and Estimates

The preparation of our unaudited condensed consolidated financial statements and related disclosures in conformity with U.S. GAAP requires us to make estimates and judgments that affect our reported amounts of assets, liabilities, revenues and expenses. We consider an accounting estimate to be critical if it requires assumptions to be made that were uncertain at the

time the estimate was made and changes in the estimate or different estimates that could have been selected could have a material impact on our results of operations or financial condition. On an on-going basis, we evaluate our estimates and assumptions based upon historical experience and various other factors and circumstances. We believe that our estimates and assumptions are reasonable under the circumstances; however, actual results may vary from these estimates and assumptions under different future circumstances.

There have been no material changes to our Critical Accounting Policies and Estimates disclosure as filed in our Annual Report on Form 10-K for the year ended December 31, 2015.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Market Risk

We have exposure to fluctuations in interest rates on our Term Loan Facilities. Our Term Loan Facilities are subject to variable interest rates dependent upon the Eurodollar rate floor. Under the credit agreement governing our Term Loan Facilities, the Eurodollar rate floor is 1.00% and the base rate floor is 2.00%. Interest rate changes therefore generally do not affect the market value of such debt but do impact the amount of our interest payments and, therefore, our future earnings and cash flows, assuming other factors are held constant. As of June 30, 2016, a one-eighth percent change in assumed interest rates on our Term Loan Facilities would result in \$1.9 million of additional interest expense.

Foreign Currency Market Risk

Although the majority of our operations are conducted in U.S. dollars, a portion of our foreign operations are conducted in Euros and Great British Pounds. On a less significant basis, we conduct operations in the various currencies of the Asia-Pacific region, Canada and Latin America. Consequently, a portion of our revenues and expenses are affected by fluctuations in foreign currency exchange rates. We are also affected by fluctuations in exchange rates on assets and liabilities related to our foreign operations. We have not hedged our translation risk on foreign currency exposure through the use of derivative instruments.

A 10% change in average foreign currency rates against the U.S. dollar during the six months ended June 30, 2016 would have increased or decreased our revenues and net loss by approximately \$7.3 million and \$2.7 million, respectively.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls

Our management, including our principal executive officer and principal financial officer, concluded an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934, as amended, or the Exchange Act) as of June 30, 2016. Based on the evaluation, as of June 30, 2016, our management, including our principal executive officer and principal financial officer, concluded that our disclosure controls and procedures were effective to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting during our most recent fiscal quarter that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

Table of Contents

PART II

OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are currently a party to various claims and legal actions that arise in the ordinary course of business. We believe such claims and legal actions, individually and in the aggregate, will not have a material adverse effect on our business, financial condition, results of operations or cash flows.

ITEM 1A. RISK FACTORS

Our business, financial condition, operating results and cash flows can be impacted by a number of factors, any one of which could cause our actual results to vary materially from recent results or from our anticipated future results. For a discussion identifying important factors that could cause actual results to differ materially from those anticipated, see the discussion of risk factors disclosed under the caption "Risk Factors" in our 2015 Annual Report on Form 10-K. There have been no material changes with respect to the risk factors disclosed in our Annual Report on Form 10-K for the year ended December 31, 2015.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

Table of Contents

ITEM 6. EXHIBITS

Exhibit No.	Description
#10.1	Separation Agreement, dated as of May 9, 2016, among Syniverse Corporation and David W. Hitchcock. (1)
*#10.2	Third Amendment to the 2011 Equity Incentive Plan of Syniverse Corporation (formerly known as the 2011 Equity Plan of Buccaneer Holdings, Inc.)
*31.1	Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer.
*31.2	Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer.
**32.1	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer.
**32.2	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer.
101	The following financial information from Syniverse Holdings, Inc.'s Quarterly Report on Form 10-Q for the period ended June 30, 2016, filed with the SEC, formatted in Extensible Business Reporting Language (XBRL): (i) the Unaudited Condensed Consolidated Balance Sheets, (ii) the Unaudited Condensed Consolidated Statements of Operations, (iii) the Unaudited Condensed Consolidated Statements of Comprehensive Loss, (iv) the Unaudited Condensed Consolidated Statement of Changes in Stockholder Equity, (v) the Unaudited Condensed Consolidated Statements of Cash Flows, and (vi) Notes to Unaudited Condensed Consolidated Financial Statements.

Notes:

(1) Incorporated by reference from the Quarterly Report on Form 10-Q filed by Syniverse Holdings, Inc. on May 10, 2016.

* Filed herewith

** Furnished herewith

Management contract or compensatory plan or arrangement

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SYNIVERSE HOLDINGS,
INC.

By: /s/ ROBERT F. REICH

Robert F. Reich

Chief Financial Officer

Date: August 10, 2016

Table of Contents

INDEX OF EXHIBITS

Exhibit No.	Description
#10.1	Separation Agreement, dated as of May 9, 2016, among Syniverse Corporation and David W. Hitchcock. (1)
*#10.2	Third Amendment to the 2011 Equity Incentive Plan of Syniverse Corporation (formerly known as the 2011 Equity Plan of Buccaneer Holdings, Inc.)
*31.1	Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer.
*31.2	Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer.
**32.1	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer.
**32.2	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer.
101	The following financial information from Syniverse Holdings, Inc.'s Quarterly Report on Form 10-Q for the period ended June 30, 2016, filed with the SEC, formatted in Extensible Business Reporting Language (XBRL): (i) the Unaudited Condensed Consolidated Balance Sheets, (ii) the Unaudited Condensed Consolidated Statements of Operations, (iii) the Unaudited Condensed Consolidated Statements of Comprehensive Loss, (iv) the Unaudited Condensed Consolidated Statement of Changes in Stockholder Equity, (v) the Unaudited Condensed Consolidated Statements of Cash Flows, and (vi) Notes to Unaudited Condensed Consolidated Financial Statements.

Notes:

(1) Incorporated by reference from the Quarterly Report on Form 10-Q filed by Syniverse Holdings, Inc. on May 10, 2016.

* Filed herewith

** Furnished herewith

Management contract or compensatory plan or arrangement