WEYCO GROUP INC
Form 10-Q
August 04, 2011
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 10-Q
(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2011

Or

* TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 0-9068
WEYCO GROUP, INC.
(Exact name of registrant as specified in its charter)

WISCONSIN
(State or other jurisdiction of incorporation or organization)

39-0702200
(I.R.S. Employer Identification No.)

333 W. Estabrook Boulevard P. O. Box 1188

Milwaukee, Wisconsin 53201
(Address of principal executive offices)
(Zip Code)
(414) 908-1600
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes x No "
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

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( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
Large Accelerated Filer " Accelerated Filer x Non-Accelerated Filer " Smaller Reporting Company "
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes * No x

As of August 2, 2011, there were 11,006,184 shares of common stock outstanding.

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## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.
The consolidated condensed financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. It is suggested that these financial statements be read in conjunction with the financial statements and notes thereto included in the Company's latest annual report on Form 10-K.

## WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)

|  | June 30, <br> 2011 <br> (Dollars in thousands) |  |
| :--- | :---: | :---: |
| December 31, |  |  |
| ASSETS: |  |  |
| Cash and cash equivalents | $\$ 10,175$ | $\$ 7,150$ |
| Marketable securities, at amortized cost | 3,066 | 4,989 |
| Accounts receivable, net | 34,830 | 38,840 |
| Accrued income tax receivable | 2,149 | - |
| Inventories | 54,575 | 56,111 |
| Prepaid expenses and other current assets | 3,912 | 4,398 |
| Total current assets | 108,707 | 111,488 |
| Marketable securities, at amortized cost | 56,034 | 58,059 |
| Deferred income tax benefits | 2,413 | 1,090 |
| Other assets | 17,846 | 14,375 |
| Property, plant and equipment, net | 27,624 | 25,675 |
| Goodwill | 11,027 | - |
| Trademarks | 34,748 | 12,748 |
| Total assets | $\$ 258,399$ | $\$ 223,435$ |
| LIABILITIES AND EQUITY: |  |  |
| Short-term borrowings | $\$ 35,950$ | $\$ 5,000$ |
| Accounts payable | 7,380 | 10,360 |
| Dividend payable | 1,756 | 1,811 |
| Accrued liabilities | 9,750 | 10,204 |
| Accrued income taxes | - | 116 |
| Deferred income tax liabilities | 790 | 228 |
| Total current liabilities | 55,626 | 27,719 |
|  |  |  |
| Long-term pension liability | 19,306 | 18,572 |
| Other long-term liabilities | 11,753 | - |
| Common stock | 10,986 | 11,356 |
| Capital in excess of par value | 21,131 | 19,548 |
| Reinvested earnings | 142,521 | 150,546 |
| Accumulated other comprehensive loss | $(8,232$ | $(9,004$ |


| Total Weyco Group, Inc. equity | 166,406 | 172,446 |
| :--- | :---: | :---: |
| Noncontrolling interest | 5,308 | 4,698 |
| Total equity | 171,714 | 177,144 |
| Total liabilities and equity | $\$ 258,399$ | $\$ 223,435$ |

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

## WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2011 AND 2010 (UNAUDITED)

Three Months Ended June
30, Six Months Ended June 30, 20112010201120 (In thousands, except per share amounts)

| Net sales | \$56,550 | \$48,724 | \$ 121,696 | \$ 109,762 |
| :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 33,887 | 30,066 | 74,208 | 67,696 |
| Gross earnings | 22,663 | 18,658 | 47,488 | 42,066 |
| Selling and administrative expenses | 19,930 | 16,972 | 39,946 | 34,939 |
| Earnings from operations | 2,733 | 1,686 | 7,542 | 7,127 |
| Interest income | 586 | 607 | 1,176 | 1,105 |
| Interest expense | (137 | (87 | (227 | ) (87 |
| Other income and expense, net | 52 | (351 | 108 | (218 |
| Earnings before provision for income taxes | 3,234 | 1,855 | 8,599 | 7,927 |
| Provision for income taxes | 946 | 774 | 2,809 | 2,864 |
| Net earnings | 2,288 | 1,081 | 5,790 | 5,063 |
| Net earnings (loss) attributable to noncontrolling interest | 351 | (201 | 481 | (76 |
| Net earnings attributable to Weyco Group, Inc. | \$1,937 | \$1,282 | \$ 5,309 | \$ 5,139 |
| Weighted average shares outstanding |  |  |  |  |
| Basic | 11,120 | 11,326 | 11,221 | 11,309 |
| Diluted | 11,239 | 11,533 | 11,358 | 11,514 |
| Earnings per share |  |  |  |  |
| Basic | \$0.17 | \$0.11 | \$ 0.47 | \$ 0.45 |
| Diluted | \$0.17 | \$0.11 | \$ 0.47 | \$ 0.45 |
| Cash dividends per share | \$0.16 | \$0.16 | \$ 0.32 | \$ 0.31 |

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

# WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2011 AND 2010 (UNAUDITED) 

2011
(Dollars in thousands)

CASH FLOWS FROM OPERATING ACTIVITIES:

| Net earnings | $\$ 5,790$ | $\$ 5,063$ |
| :--- | :--- | :--- |
| Adjustments to reconcile net earnings to net cash provided by operating activities - |  |  |
| Depreciation | 1,342 | 1,386 |
| Amortization | 83 | 60 |
| Bad debt expense | 99 | 65 |
| Deferred income taxes | $(957$ | $(475$ |
| Net foreign currency transaction (gains) losses | $(121$ | $)$ |
| Stock-based compensation | 597 |  |
| Pension expense | 1,474 | 569 |
| Net gains on disposal of assets | $(13$ | 1,624 |
| Increase in cash surrender value of life insurance | $(127$ | $(120$ |
| Change in operating assets and liabilities, net of effects from acquisitions | 8,083 | 1,930 |
| Accounts receivable | 4,662 | 2,843 |
| Inventories | 1,060 | 175 |
| Prepaids and other current assets | $(3,484$ | $(2,574$ |
| Accounts payable | $(1,320$ | $(900$ |
| Accrued liabilities and other | $(2,281$ | $)$ |
| Accrued income taxes | 14,887 | 7,887 |

CASH FLOWS FROM INVESTING ACTIVITIES:
$\left.\begin{array}{llll}\text { Acquisition of businesses, net of cash acquired } & (27,023) & (2,509) \\ \text { Purchase of marketable securities } & (80 & ) & (21,802) \\ \text { Proceeds from maturities of marketable securities } & 4,035 & 3,648 \\ \text { Proceeds from the sale of assets } & 13 & - \\ \text { Life insurance premiums paid } & (155 & (155 & (3,117\end{array}\right)$

CASH FLOWS FROM FINANCING ACTIVITIES:

| Cash dividends paid | $(3,634$ | $(3,401)$ |
| :--- | :--- | :--- |
| Shares purchased and retired | $(10,205$ | $(753)$ |
| Proceeds from stock options exercised | 725 | 607 |
| Repayment of debt assumed in acquisition | $(3,814$ | - |
| Net borrowings of commercial paper | 19,950 | - |
| Proceeds from bank borrowings | 31,000 | - |
| Repayments of bank borrowings | $(20,000$ | - |
| Income tax benefits from stock-based compensation | 341 | 331 |
| Net cash provided by (used for) financing activities | 14,363 | $(3,216)$ |
| Effect of exchange rate changes on cash and cash equivalents | 102 | $(98)$ |

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| Net increase (decrease) in cash and cash equivalents | 3,025 | $(16,891$ |
| :--- | :---: | :---: |
| CASH AND CASH EQUIVALENTS at beginning of period | $\$ 7,150$ | $\$ 30,000$ |
| CASH AND CASH EQUIVALENTS at end of period | $\$ 10,175$ | $\$ 13,109$ |
| SUPPLEMENTAL CASH FLOW INFORMATION: | $\$ 4,751$ | $\$ 5,352$ |
| Income taxes paid, net of refunds | $\$ 221$ | $\$ 82$ |

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

## NOTES:

1. 

Financial Statements
In the opinion of management, the accompanying unaudited consolidated condensed financial statements contain all adjustments necessary to present fairly the financial position, results of operations and cash flows for the periods presented. The results of operations for the three and six months ended June 30, 2011 are not necessarily indicative of the results for the full year.

## 2.

## Acquisitions

## Bogs acquisition

On March 2, 2011, the Company acquired $100 \%$ of the outstanding shares of The Combs Company ("Bogs") from its former shareholders for $\$ 29.3$ million in cash plus debt assumed of $\$ 3.8$ million and contingent payments after two and five years, dependent on Bogs achieving certain performance measures. In accordance with the agreement, $\$ 2.0$ million of the cash portion of the purchase price was held back to be used to help satisfy any claims of indemnification by the Company, and any amounts not used therefore, will be paid to the seller 18 months from the date of acquisition. At the acquisition date, the Company preliminarily estimated the fair value of the two contingent payments to be approximately $\$ 9.8$ million in the aggregate. Bogs designs and markets boots, shoes and sandals for men, women and children, under the BOGS and Rafters brand names. Its products are sold across the agricultural, industrial, outdoor specialty, outdoor sport, lifestyle and fashion markets. Bogs sales for its most recent fiscal year were approximately $\$ 27$ million.

The acquisition was funded with available cash and short-term borrowings under the Company's $\$ 50$ million borrowing facility.

The acquisition of Bogs has been accounted for in these financial statements as a business combination under Accounting Standards Codification ("ASC") 805, Business Combinations ("ASC 805"). Under ASC 805, the total purchase price is allocated to tangible and intangible assets acquired and liabilities assumed based on their respective fair values at the acquisition date. The determination of fair values requires an extensive use of estimates and judgments, and accordingly, the allocation in the table below is preliminary and will be adjusted upon completion of the final valuation of the assets acquired and liabilities assumed. Such adjustments could be significant. The final valuation is expected to be completed as soon as practicable but no later than 12 months after the closing date of the acquisition.

The Company's preliminary allocation of the purchase price as of June 30, 2011 is as follows (dollars in thousands):

| Cash | $\$ 317$ |
| :--- | :--- |
| Accounts receivable, net | 3,962 |
| Inventory | 2,809 |
| Prepaids | 15 |
| Deferred income tax benefits | 85 |
| Property, plant and equipment, net | 7 |
| Goodwill | 11,027 |
| Trademark | 22,000 |
| Other intangible assets | 3,700 |
| Accounts payable | $(454 \quad$ |
| Accrued liabilities | $(561$, |
|  | $\$ 42,907$ |

Other intangible assets consist of customer relationships and a non-compete agreement. Goodwill reflects the excess purchase price over the fair value of net assets, and has been assigned to the North American wholesale segment. All of the goodwill is expected to be deductible for tax purposes. For more information on the intangible assets acquired, see Note 5.

The Company has recorded the estimated fair value of the contingent payments at the acquisition date, of $\$ 9.8$ million, within other long-term liabilities on the Company's Consolidated Balance Sheets. The estimated fair value of the contingent payments was based on a probability-weighted model, and is subject to change. Any changes within the 12 months following the acquisition date that relate to factors that existed at the acquisition date will be reflected within the final valuation of the purchase price. Any changes thereafter will be recognized in earnings. A change in the fair value of the contingent payments could have a material effect on the Company's earnings and financial position. The fair value measurement is based on significant inputs not observed in the market and thus represents a level 3 valuation as defined by ASC 820, Fair Value Measurements and Disclosures ("ASC 820").

The operating results of Bogs for the period March 2 through June 30, 2011 have been consolidated into the Company's North American wholesale operations in 2011. For the second quarter and for the period March 2 through June 30, 2011, net sales of Bogs were approximately $\$ 2.6$ million and $\$ 4.9$ million, respectively. The Company incurred transaction costs of approximately $\$ 220,000$ in 2011. These costs are included in wholesale selling and administrative expenses.

## Pro Forma Results of Operations

The following unaudited pro forma results of operations assume that the Company acquired Bogs on January 1, 2011 and 2010, respectively. The unaudited pro forma results include adjustments to reflect additional amortization of intangible assets, interest expense and a corresponding estimate of the provision for income taxes.

|  |  | $\begin{aligned} & \text { ree Mon } \\ & 2011 \end{aligned}$ | de | June 30 2010 (Dolla | hou | Six Month 2011 <br> sands) | ded | une 30, 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 56,550 | \$ | 50,937 | \$ | 126,064 | \$ | 116,425 |
| Net earnings attributable to Weyco |  |  |  |  |  |  |  |  |
| Group, Inc. | \$ | 1,937 | \$ | 935 | \$ | 5,138 | \$ | 5,099 |

The unaudited pro forma information presented above is not necessarily indicative of either the results of operations that would have occurred had the acquisition of Bogs been effective on January 1, 2011 or 2010, respectively, or of the Company's future results of operations.

Umi acquisition
On April 28, 2010, the Company acquired certain assets, including the Umi brand name, intellectual property and accounts receivable, from Umi LLC, a children's footwear company, for an aggregate price of approximately $\$ 2.6$ million. The acquisition has been accounted for in these financial statements as a business combination under ASC 805. The Company allocated the purchase price to accounts receivable, trademarks and other assets. The operating results of Umi have been consolidated into the Company's North American wholesale segment since the date of acquisition. Accordingly, the Company's 2011 results included Umi's operations from January 1 through June 30, 2011, while 2010 only included Umi for the period April 28 through June 30, 2011. Additional disclosures required by ASC 805 have not been provided as the Umi acquisition was not material to the Company's financial statements.

The following table sets forth the computation of earnings per share and diluted earnings per share:
$\begin{array}{cccc}\text { Three Months Ended June 30, Six Months Ended June 30, } \\ 2011 & 2010 & 2011 & 2010\end{array}$
(In thousands, except per share amounts)

| Numerator: | $\$ 1,937$ | $\$ 1,282$ | $\$ 5,309$ | $\$ 5,139$ |
| :--- | :---: | :---: | :---: | :---: |
| Net earnings attributable to Weyco Group, Inc. |  |  |  |  |
| Denominator: <br> Basic weighted average shares outstanding <br> Effect of dilutive securities: <br> Employee stock-based awards <br> Diluted weighted average shares outstanding | 11,120 | 11,326 | 11,221 | 11,309 |
| Basic earnings per share | 11,239 | 11,533 | 11,358 | 11,514 |
| Diluted earnings per share | $\$ 0.17$ | $\$ 0.11$ | $\$ 0.47$ | $\$ 0.45$ |

Diluted weighted average shares outstanding for the three and six months ended June 30, 2011 excluded outstanding options to purchase 460,675 shares of common stock at a weighted average price of $\$ 26.80$, as they were antidilutive. Diluted weighted average shares outstanding for the three and six months ended June 30, 2010 excluded outstanding options to purchase 284,050 shares of common stock at a weighted average price of $\$ 28.46$, as they were antidilutive.
4.

Investments
As noted in the Company's Annual Report on Form 10-K for the year ended December 31, 2010, all of the Company's investments are classified as held-to-maturity securities and reported at amortized cost pursuant to ASC 320, Investments - Debt and Equity Securities as the Company has the intent and ability to hold all security investments to maturity.

The amortized cost of all marketable securities as of June 30, 2011 and December 31, 2010 as reported in the Consolidated Condensed Balance Sheets was $\$ 59.1$ million and $\$ 63.0$ million, respectively. The estimated fair market value of those marketable securities at June 30, 2011 and December 31, 2010 was $\$ 61.3$ million and $\$ 64.2$ million, respectively.

The unrealized gains and losses on marketable securities at June 30, 2011 and December 31, 2010 were:

|  | June 30, 2011 |  | December 31, 2010 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized <br> Gains | Unrealized <br> Losses <br> (Dollars in thousands) | Unrealized <br> Gains | Unrealized <br> Losses |
| Municipal bonds | $\$ 2,490$ | $\$ 241$ | $\$ 1,656$ | $\$ 518$ |

The estimated market values provided are level 2 valuations as defined by ASC 820. The Company has reviewed its portfolio of marketable securities as of June 30, 2011 and has determined that no other-than-temporary market value impairment exists.

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The Company's amortized and unamortized intangible assets as recorded in the accompanying balance sheets consisted of:

June 30, 2011
Wtd. Gross
Average Carrying Accumulated
December 31, 2010
Gross
Carrying Accumulated
Life (Yrs) Amount Amortization Net Amount Amortization Net (Dollars in thousands)
Amortized intangible assets:

| Non-compete agreement | 5 | \$ | 200 | \$ | (13 | ) | \$ | 187 | \$ |  | \$ |  | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer relationships | 15 |  | 3,500 |  | (78 | ) |  | 3,422 |  | - |  | - |  | - |
| Total amortized intangible assets |  |  | 3,700 |  | (91 | ) |  | 3,609 |  | - |  | - |  | - |
| Goodwill |  |  | 11,027 |  | - |  |  | 11,027 |  | - |  | - |  | - |
| Trademarks (indefinite-lived) |  |  | 34,748 |  | - |  |  | 34,748 |  | 12,748 |  | - |  | 12,748 |
| Total intangible assets |  | \$ | 49,475 | \$ | (91 | ) | \$ | 49,384 | \$ | 12,748 | \$ | - | \$ | 12,748 |

The Company's amortized intangible assets are included within other assets on the Company's Consolidated Balance Sheets. The change in the carrying amount of goodwill and other intangible assets is due to the Bogs acquisition on March 2, 2011. See Note 2. The indefinite-lived assets and goodwill will be evaluated for impairment at least annually and more often when events indicate that impairment exists.

Excluding the impact of any future acquisitions, the Company anticipates amortization expense to be approximately $\$ 228,000$ in 2011 and $\$ 273,000$ annually in the years 2012 through 2015.

The Company has two reportable segments: North American wholesale operations ("wholesale") and North American retail operations ("retail"). The chief operating decision maker, the Company's Chief Executive Officer, evaluates the performance of its segments based on earnings from operations and accordingly, interest income, interest expense and other income and expense are not allocated to the segments. The "other" category in the table below includes the Company's wholesale and retail operations in Australia, South Africa, Asia Pacific and Europe, which do not meet the criteria for separate reportable segment classification. Summarized segment data for the three and six months ended June 30, 2011 and 2010 was:

Three Months Ended June 30, Wholesale Retail Other Total
(Dollars in thousands)

| 2011 | $\$$ | 38,745 | $\$$ | 5,866 | $\$$ | 11,289 | $\$$ | 55,900 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Product sales |  | 650 |  | - |  | - |  | 650 |
| Licensing revenues | $\$$ | 39,395 | $\$$ | 5,866 | $\$$ | 11,289 | $\$$ | 56,550 |
| Net sales | $\$$ | 1,025 | $\$$ | 202 | $\$$ | 1,507 | $\$$ | 2,734 |


| 2010 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Product sales | \$ | 34,808 | \$ | 5,301 |  | \$ | 8,145 | \$ | 48,254 |
| Licensing revenues |  | 470 |  | - |  |  | - |  | 470 |
| Net sales | \$ | 35,278 | \$ | 5,301 |  | \$ | 8,145 | \$ | 48,724 |
| Earnings from operations | \$ | 1,750 | \$ | (160 | ) | \$ | 96 | \$ | 1,686 |

Six Months Ended
June 30,
Wholesale
Retail
Other
Total
(Dollars in thousands)

| 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Product sales | \$ | 86,385 | \$ | 11,443 |  | \$ | 22,715 | \$ | 120,543 |
| Licensing revenues |  | 1,153 |  | - |  |  | - |  | 1,153 |
| Net sales | \$ | 87,538 | \$ | 11,443 |  | \$ | 22,715 | \$ | 121,696 |
| Earnings from operations | \$ | 4,662 | \$ | 142 |  | \$ | 2,739 | \$ | 7,543 |
| 2010 |  |  |  |  |  |  |  |  |  |
| Product sales | \$ | 78,896 | \$ | 10,575 |  | \$ | 19,241 | \$ | 108,712 |
| Licensing revenues |  | 1,050 |  | - |  |  | - |  | 1,050 |
| Net sales | \$ | 79,946 | \$ | 10,575 |  | \$ | 19,241 | \$ | 109,762 |
| Earnings from operations | \$ | 6,142 | \$ | (349 | ) | \$ | 1,334 | \$ | 7,127 |

Total assets in the North American wholesale segment were $\$ 222.2$ million at June 30, 2011 and $\$ 189.8$ million at
December 31, 2010. The increase was primarily due to the Bogs acquisition on March 2, 2011. See Note 2.
7. Employee Retirement Plans

The components of the Company's net pension expense were:

| Three Months Ended June | 30,Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
| 2011 | 2010 | 2011 | 2010 |
| (Dollars in thousands) |  |  |  |
| $\$ 321$ | $\$ 300$ | $\$ 642$ | $\$ 585$ |
| 595 | 612 | 1,191 | 1,224 |
| $(505$ | $(463$ | $(1,010$ | $(910$ |
| 326 | 362 | 651 | 725 |
| $\$ 737$ | $\$ 811$ | $\$ 1,474$ | $\$ 1,624$ |

8. 

Stock-Based Compensation Plans

During the three and six months ended June 30, 2011, the Company recognized approximately $\$ 329,000$ and $\$ 597,000$, respectively, of compensation expense associated with stock option and restricted stock awards granted in the years 2007 through 2010. During the three and six months ended June 30, 2010, the Company recognized approximately $\$ 285,000$ and $\$ 569,000$, respectively, of compensation expense associated with stock option and restricted stock awards granted in the years 2006 through 2009.

The following table summarizes the stock option activity under the Company's plans for the six-month period ended June 30, 2011:

|  | Shares | Weighted <br> Average <br> Exercise Price | Wtd. Average <br> Remaining <br> Contractual <br> Term (Years) |  | Aggregate <br> Intrinsic <br> Value* |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2010 | 1,269,426 | \$ 20.25 |  |  |  |
| Exercised | (80,041 ) | \$ 9.07 |  |  |  |
| Forfeited or expired | (16,300 ) | \$ 27.26 |  |  |  |
| Outstanding at June 30, 2011 | 1,173,085 | \$ 20.92 | 2.59 | \$ | 5,372,000 |
| Exercisable at June 30, 2011 | 761,409 | \$ 18.64 | 2.04 | \$ | 5,150,000 |

* The aggregate intrinsic value of outstanding and exercisable stock options is defined as the difference between the market value at June 30, 2011 of $\$ 24.60$ and the exercise price.

The following table summarizes stock option activity for the three and six months ended June 30, 2011 and 2010:

|  | Three Months Ended June 30, Six Months Ended June 30, |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
| (Dollars in thousands) |  |  |  |  |
| Total intrinsic value of stock options exercised | $\$ 862$ | $\$ 453$ | $\$ 874$ | $\$ 849$ |
| Cash received from stock option exercises | $\$ 553$ | $\$ 455$ | $\$ 725$ | $\$ 607$ |
| Income tax benefit from the exercise of stock options | $\$ 336$ | $\$ 177$ | $\$ 341$ | $\$ 331$ |

The following table summarizes the Company's restricted stock award activity for the six- month period ended June 30, 2011:

|  | Shares of Restricted Stock |  | Average Grant Date Fair Value | Remaining <br> Contractual <br> Term (Years) |  | Aggregate <br> Intrinsic <br> Value* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-vested - December 31, 2010 | 35,448 | \$ | 24.79 |  |  |  |
| Issued |  |  | - |  |  |  |
| Vested | - |  | - |  |  |  |
| Forfeited | - |  | - |  |  |  |
| Non-vested June 30, 2011 | 35,448 | \$ | 24.79 | 2.25 |  | 872,000 |

* The aggregate intrinsic value of non-vested restricted stock is the number of shares outstanding valued at the June 30, 2011 market value of $\$ 24.60$.


## 9. Short-Term Borrowings

The Company has a $\$ 50.0$ million unsecured revolving line of credit. At June 30, 2011, the Company had $\$ 25.0$ million of non-rated commercial paper outstanding on the facility at an average interest rate of $1.44 \%$ plus an issuance fee of 25 basis points and $\$ 11.0$ million of bank borrowings outstanding at an average interest rate of $1.9 \%$. The Company's borrowing facility includes one financial covenant that specifies a minimum level of net worth. The Company was in compliance with the covenant at June 30, 2011. The facility expired on April 30, 2011, and was renewed for another term that expires April 30, 2012. Effective July 22, 2011, the interest rate on bank borrowings was changed to LIBOR plus 75 basis points, which is currently approximately $0.95 \%$.
10.

## Comprehensive Income

Comprehensive income for the three and six months ended June 30, 2011 and 2010 was as follows:

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |  |
|  | (Dollars in | thousands) | (Dollars in thousands) |  |  |
| Net earnings | $\$ 2,288$ | $\$ 1,081$ | $\$ 5,790$ | $\$ 5,063$ |  |
| Foreign currency translation adjustments | 134 | $(713$ | $)$ | 375 | $(1,096$ |
| Pension liability, net of tax | 198 | 221 | 397 | 442 |  |
| Total comprehensive income | $\$ 2,620$ | $\$ 589$ | $\$ 6,562$ | $\$ 4,409$ |  |

The components of accumulated other comprehensive loss as recorded on the accompanying balance sheets were as follows:

11.

Equity
A reconciliation of the Company's equity for the six months ended June 30, 2011 follows:

|  |  | Accumulated |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Common | Capital in |  | Other |  |
| Excess of | Reinvested | Comprehensive | Noncontrolling |  |
| Stock | Par Value | Earnings | Loss | Interest |
|  |  | (Dollars in thousands) |  |  |


| Balance, December 31, 2010 | $\$ 11,356$ | $\$ 19,548$ | $\$ 150,546$ | $\$(9,004$ | ) | 4,698 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net earnings | - | - | 5,309 | - | 481 |  |  |
| Foreign currency translation <br> adjustments | - | - | - | 375 | 129 |  |  |
| Pension liability adjustment, <br> net of tax | - | - | - | 397 | - |  |  |
| Cash dividends declared | - | - | $(3,579$ | $)$ | - | - |  |
| Stock options exercised | 80 | 645 | - | - | - |  |  |
| Stock-based compensation <br> expense | - | 597 | - | - | - |  |  |
| Income tax benefit from <br> stock-based compensation | - | 341 | - | - | - |  |  |
| Shares purchased and retired | $(450$ | $)$ | - | $(9,755$ | $)$ | - | - |
| Balance, June 30, 2011 | $\$ 10,986$ | $\$$ | 21,131 | $\$ 142,521$ | $\$$ | $(8,232$ | $)$ |

During the first half of 2011, the Company repurchased 50,588 shares of its common stock at a total cost of $\$ 1.2$ million through its stock repurchase program and 400,319 shares at a total cost of $\$ 9.0$ million in a private transaction. The Company currently has $1,233,965$ shares available under its previously announced buyback program.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

This report contains certain forward-looking statements with respect to the Company's outlook for the future. These statements represent the Company's reasonable judgment with respect to future events and are subject to risks and uncertainties that could cause actual results to differ materially. The reader is cautioned that these forward-looking statements are subject to a number of risks, uncertainties or other factors that may cause (and in some cases have caused) actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to, the risk factors described under Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

## GENERAL

The Company designs and markets quality and innovative footwear for men, women and children under a portfolio of well-recognized brand names including: Florsheim, Nunn Bush, Stacy Adams, BOGS, Rafters and Umi. Inventory is purchased from third-party overseas manufacturers. The majority of foreign-sourced purchases are denominated in U.S. dollars.

The Company has two reportable segments, North American wholesale operations ("wholesale") and North American retail operations ("retail"). In the wholesale segment, the Company's products are sold to leading footwear, department and specialty stores primarily in the United States and Canada. The Company also has licensing agreements with third parties who sell its branded apparel, accessories and specialty footwear in the United States, as well as its footwear in Mexico and certain markets overseas. Licensing revenues are included in the Company's wholesale segment.

The Company's retail segment consisted of 31 Company-owned retail stores in the United States and an Internet business as of June 30, 2011. Sales in retail outlets are made directly to consumers by Company employees.

The Company's "other" operations include the Company's wholesale and retail operations in Australia, South Africa, Asia Pacific (collectively, "Florsheim Australia") and Europe ("Florsheim Europe"). The majority of the Company's operations are in the United States, and its results are primarily affected by the economic conditions and the retail environment in the United States.

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## EXECUTIVE OVERVIEW

## Recent Acquisitions

## Bogs

On March 2, 2011, the Company acquired $100 \%$ of the outstanding shares of The Combs Company ("Bogs") from its former shareholders for $\$ 29.3$ million in cash plus assumed debt of approximately $\$ 3.8$ million and contingent payments after two and five years, which are dependent on Bogs achieving certain performance measures. In accordance with the agreement, $\$ 2.0$ million of the cash portion of the purchase price was held back to be used to help satisfy any claims of indemnification by the Company, and any amounts not used therefore, will be paid to the sellers 18 months from the date of acquisition. At the acquisition date, the Company preliminarily estimated the fair value of the two contingent payments to be approximately $\$ 9.8$ million.

Bogs designs and markets boots, shoes and sandals for men, women and children, under the BOGS and Rafters brand names. Its products are sold across the agricultural, industrial, outdoor specialty, outdoor sport, lifestyle and fashion markets.

Sales of Bogs for its most recent fiscal year were approximately $\$ 27$ million. The Company expects the acquisition to be accretive to earnings in 2011, excluding the impact of certain purchase accounting adjustments as well as transaction and integration costs. However, most of that accretion is expected to occur in the second half of the year, as the majority of Bogs' sales occur in the third and fourth quarters.

The operating results of Bogs have been consolidated into the Company's consolidated financial statements since the date of acquisition, within the North American wholesale segment. Transaction costs of $\$ 220,000$ have been included within the 2011 wholesale selling and administrative expenses. See Note 2.

Umi
On April 28, 2010, the Company acquired certain assets, including the Umi brand name, intellectual property and accounts receivable, from Umi LLC, a children's footwear company, for an aggregate price of approximately $\$ 2.6$ million. The operating results of Umi have been consolidated into the Company's North American wholesale segment since the date of acquisition. Accordingly, the Company's 2011 results included Umi's operations from January 1 through June 30, 2011, while 2010 included Umi only for the period April 28 through June 30, 2010. See Note 2.

## Second Quarter Highlights

Consolidated net sales for the second quarter of 2011 were $\$ 56.6$ million, an increase of $16 \%$ from last year's second quarter net sales of $\$ 48.7$ million. North American wholesale sales were up $\$ 4.1$ million, of which $\$ 2.6$ million was related to Bogs. Retail sales were up approximately $\$ 565,000$. Sales in the Company's other businesses increased $\$ 3.2$ million compared with the second quarter of 2010.

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The Company's consolidated earnings from operations for this year's second quarter were $\$ 2.7$ million, up from $\$ 1.7$ million last year. This was primarily the result of higher sales and gross margins achieved at Florsheim Australia. The Company also benefited from higher retail sales volumes and flat selling and administrative expenses at retail. Wholesale earnings from operations were down due to the inclusion of Bogs' second quarter operations. Bogs' sales in the second quarter are typically low during this period due to seasonality, and most operating costs are fixed in nature. In addition, the Company incurred transition costs associated with moving Bogs' operations from Eugene, Oregon, and integrating them into its Glendale, Wisconsin facility. This transition was completed by June 30th, 2011.

The Company's net earnings attributable to Weyco Group, Inc. this quarter were $\$ 1.9$ million compared with $\$ 1.3$ million in the same quarter last year. Diluted earnings per share for the three months ended June 30, 2011 were $\$ .17$ per share compared with $\$ .11$ per share in last year's second quarter.

## Year to Date Highlights

Consolidated net sales for the first half of 2011 were $\$ 121.7$ million compared with $\$ 109.8$ million last year. North American wholesale sales increased $\$ 7.6$ million in the first half of this year compared with last year. The acquisitions of Bogs and Umi contributed to the wholesale sales increase this year. Bogs contributed $\$ 4.9$ million of sales this year and Umi contributed $\$ 1.5$ million of sales this year. Sales in the retail segment were up approximately $\$ 870,000$, and sales in the Company's other businesses increased $\$ 3.4$ million.

The Company's consolidated earnings from operations for the first six months of 2011 were $\$ 7.5$ million compared with $\$ 7.1$ million last year. The Company achieved higher gross earnings from operations this year through higher sales volumes and gross margins at Florsheim Australia and increased sales volumes in the retail segment. Earnings from operations in the wholesale segment for the first half of 2011 were down due to the inclusion of Bogs' operations this year. Bogs had an operating loss for the period March 2 through June 30, 2011, as Bogs' sales are typically low during the first and second quarters of the year due to seasonality, and its operating costs are primarily fixed in nature. In addition, the Company incurred transition costs associated with moving Bogs' operations from Eugene, Oregon, and integrating them into its Glendale, Wisconsin facility. This transition was completed by June 30th, 2011.

Consolidated net earnings attributable to Weyco Group, Inc. for the six months ended June 30, 2011 were $\$ 5.3$ million compared with $\$ 5.1$ million in 2010. Diluted earnings per share to-date through June 30, 2011 were $\$ .47$ compared with $\$ .45$ for the same period in 2010.

Financial Position Highlights
At June 30, 2011, cash and marketable securities totaled $\$ 69.3$ million and total outstanding debt was $\$ 35.9$ million. At December 31, 2010, cash and marketable securities totaled $\$ 70.2$ million and total outstanding debt was $\$ 5.0$ million. During 2011, the Company drew additional amounts under its revolving line of credit to finance the March 2, 2011 acquisition of Bogs. See Note 2.

## SEGMENT ANALYSIS

Net sales and earnings from operations for the Company's segments in the three and six months ended June 30, 2011 and 2010 were as follows:

|  | Three Mo 2011 <br> (Doll | Ended June 2010 <br> housands) |  | \% Change |  | Six Month 2011 (Dolla | nded June 2010 <br> thousands |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales |  |  |  |  |  |  |  |  |  |  |
| North American Wholesale | \$ 39,395 | \$ 35,278 |  | 12 | \% | \$87,538 | \$79,946 |  | 9 | \% |
| North American Retail | 5,866 | 5,301 |  | 11 | \% | 11,443 | 10,575 |  | 8 | \% |
| Other | 11,289 | 8,145 |  | 39 | \% | 22,715 | 19,241 |  | 18 | \% |
| Total | \$ 56,550 | \$ 48,724 |  | 16 | \% | \$ 121,696 | \$ 109,762 |  | 11 | \% |
| Earnings from Operations |  |  |  |  |  |  |  |  |  |  |
| North American Wholesale | \$ 1,025 | \$ 1,750 |  | -41 | \% | \$ 4,662 | \$6,142 |  | -24 | \% |
| North American Retail | 202 | (160 | ) | 226 | \% | 142 | (349 | ) | 141 | \% |
| Other | 1,507 | 96 |  | 1470 | \% | 2,739 | 1,334 |  | 105 | \% |
| Total | \$ 2,734 | \$ 1,686 |  | 62 | \% | \$7,543 | \$7,127 |  | 6 | \% |

North American Wholesale Segment

## Net Sales

Sales in the Company's wholesale segment for the three and six months ended June 30, 2011 and 2010 were as follows:

North American Wholesale Segment Net Sales

|  | Three Mon $2011$ | Ended June $2010$ |  |  | Six Month 2011 thousands) | nded June 2010 | \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North American Net Sales |  |  |  |  |  |  |  |  |
| Stacy Adams | \$ 11,658 | \$ 10,192 | 14 | \% | \$27,405 | \$ 26,603 | 3 | \% |
| Nunn Bush | 14,091 | 14,433 | -2 | \% | 30,176 | 30,314 | 0 | \% |
| Florsheim | 10,024 | 10,161 | -1 | \% | 22,387 | 21,957 | 2 | \% |
| Bogs | 2,551 | - | n/a |  | 4,885 | - | n/a |  |
| Umi | 422 | 22 | n/a |  | 1,532 | 22 | $\mathrm{n} / \mathrm{a}$ |  |
| Total North American |  |  |  |  |  |  |  |  |
| Wholesale | \$38,745 | \$34,808 | 11 | \% | \$86,385 | \$78,896 | 9 | \% |
| Licensing | 650 | 470 | 38 | \% | 1,153 | 1,050 | 10 | \% |
| Total North American Wholesale Segment | \$39,395 | \$35,278 | 12 | \% | \$ 87,538 | \$79,946 | 9 | \% |

The growth at Stacy Adams in the second quarter reflects the late timing of Easter in 2011, which resulted in business shifting from the first quarter into the second quarter. Easter is an important retail holiday for the Stacy Adams brand. Also, throughout the first six months of 2011, Stacy Adams experienced strong sales of mainstream fashion footwear to national accounts. Quarterly and year-to-date sales of the Nunn Bush and Florsheim brands were relatively flat between years. Net sales of Bogs in the current year represent sales from the acquisition date of March

2 through June 30, 2011. Sales of Umi in 2010 represent sales from the acquisition date of April 28 through June 30, 2010.

Licensing revenues consist of royalties earned on the sales of branded apparel, accessories and specialty footwear in the United States and on branded footwear in Mexico and certain overseas markets. The increase this year was mainly due to the addition of Bogs. Bogs' licensing revenues were $\$ 143,000$ for the second quarter of 2011.

## Earnings from Operations

North American wholesale segment earnings from operations in the second quarter were down $\$ 725,000$ compared with last year's second quarter. For the six months ended June 30, North American wholesale segment earnings from operations were down approximately $\$ 1.5$ million from last year. The decreases reflect slightly lower gross earnings as a percent of net sales and increased selling and administrative expenses this year, which resulted from the inclusion of Bogs operations. Bogs had an operating loss for the second quarter and the period from March 2 through June 30, 2011, as Bogs' sales during the first and second quarters are typically low during this period due to seasonality, and most operating costs are fixed in nature. In addition, the Company incurred transition costs associated with moving Bogs' operations from Eugene, Oregon, and integrating them into its Glendale, Wisconsin facility. This transition was completed by June 30th, 2011.

Wholesale gross earnings were $30.1 \%$ of net sales in the second quarter of 2011 compared with $30.3 \%$ in last year's second quarter. For the six months ended June 30, wholesale gross earnings were $30.2 \%$ of net sales in 2011 compared with $30.6 \%$ in 2010. The Company's products are manufactured mainly in China and India, and there continues to be pricing pressure out of those countries based on increased labor and material costs. Product cost out of China have also been increasing due to the strengthening of the renminbi relative to the U.S. dollar. When possible, the Company has raised prices to maintain margins, but believes it will continue to incur increasing costs in the near future.

The Company's cost of sales does not include distribution costs (e.g., receiving, inspection or warehousing costs). Distribution costs were approximately $\$ 2.0$ million for each of the three- month periods ended June 30, 2011 and 2010, respectively. For each of the six months ended June 30, 2011 and 2010, distribution costs were approximately $\$ 4.0$ million, respectively. These costs were included in selling and administrative expenses. The Company's gross earnings may not be comparable to other companies, as some companies may include distribution costs in cost of sales.

North American wholesale segment selling and administrative expenses include, and are primarily related to, distribution costs, salaries and commissions, advertising costs, employee benefit costs and depreciation. As a percent of net sales, wholesale selling and administrative expenses this quarter were $29.1 \%$ compared with $26.6 \%$ in the same quarter last year. For the six months ended June 30, wholesale selling and administrative expenses were $26.1 \%$ of net sales in 2011 and $24.1 \%$ of net sales in 2010. The percentage increase for both comparative periods was due to the inclusion of Bogs and slightly increased costs across several other categories. The year to date increase also included $\$ 220,000$ of Bogs transaction costs and first quarter Umi expenses this year.

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## North American Retail Segment

## Net Sales

Second quarter net sales in the Company's North American retail segment were up $11 \%$ compared with last year and up $8 \%$ for the six months ended June 30, 2011 compared with the same period last year. There were four fewer stores at June 30, 2011 as compared with June 30, 2010. Two retail stores closed during the second quarter of 2011, and the Company plans to close an additional store in the third quarter this year. Same store sales were up $19 \%$ for the second quarter and up $14 \%$ for the first half of 2011. The sales increases were primarily the result of higher volume in the majority of the Company's retail locations and its Internet business. The Company continues to evaluate its stores and the retail landscape on an on-going basis.

## Earnings from Operations

For the quarter and six months ended June 30, retail earnings from operations improved $\$ 362,000$ and $\$ 491,000$, respectively, this year compared with the same periods last year. The improvements for the quarter and year to date both resulted from increased sales and flat selling and administrative expenses.

Second quarter gross earnings as a percent of net retail sales were approximately level with the prior year at $64.0 \%$ this year and $64.1 \%$ for last year. For the six months ended June 30, gross earnings as a percent of net retail sales were $63.9 \%$ for 2011 and $64.6 \%$ last year.

Selling and administrative expenses as a percent of sales were $60.5 \%$ in the current quarter and $67.2 \%$ in last year's second quarter. To date in 2011, selling and administrative expenses were $62.6 \%$ of net sales compared with $67.9 \%$ of net sales for the first half of 2010. Selling and administrative expenses at the retail segment include, and are primarily related to, rent and occupancy costs, employee costs and depreciation. The decreases this year in selling and administrative expense as a percent of sales resulted from the higher sales volumes and flat selling and administrative expenses, as many retail selling and administrative expenses are fixed in nature.

## Other

The Company's other net sales were up $39 \%$ for the quarter and $18 \%$ for the first half of the year compared to the same periods last year. The majority of the Company's other net sales are generated by Florsheim Australia. For the quarter and six months ended June 30, 2011, Florsheim Australia's net sales were up $39 \%$ and $22 \%$, respectively, this year compared to last year. In local currency, net sales were up $16 \%$ and $6 \%$ for the quarter and six months ended June 30, 2011, respectively. The quarter and year to date increases were achieved through higher sales in both its wholesale and retail businesses. The additional increase in U.S. dollars for both periods was caused by the weaker U.S. dollar relative to the Australian dollar this year. Florsheim Europe's sales increased in the second quarter and first six months compared to last year due to higher wholesale shipments.

Collectively, other earnings from operations increased $\$ 1.4$ million for each of the three and six month periods ended June 30, 2011 compared with the prior year. The increase in each period was primarily due to higher sales and gross earnings as a percent of sales at Florsheim Australia.

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## Other income and expense and taxes

Interest expense increased to $\$ 137,000$ in the second quarter of 2011 from $\$ 87,000$, and to $\$ 227,000$ in the first six months of 2011 from $\$ 87,000$, due to the additional short-term borrowings this year associated with the acquisition of Bogs. See Note 2. Other income and expense for the second quarter of 2011 was net income of $\$ 52,000$ as compared to a net expense of $\$ 351,000$ for the same period last year. For the six months ended June 30, 2011, other income and expense was net income of $\$ 108,000$ compared to a net expense of $\$ 218,000$ last year. The income this year for both periods primarily related to foreign currency transaction gains and losses on intercompany loans denominated in U.S. dollars between the Company's U.S. business and Florsheim Australia. For the quarter, there were foreign currency transaction gains on these loans of $\$ 74,000$ this year compared with losses of $\$ 348,000$ in 2010 . Year to date, there were foreign currency transaction gains on these loans of $\$ 121,000$ this year compared with losses of $\$ 213,000$ last year.

The Company's effective tax rate for the quarter ended June 30, 2011 was $29.3 \%$, as compared with $41.7 \%$ for the same period of 2010. For the six months ended June 30, 2011, the effective tax rate was $32.7 \%$ as compared with $36.1 \%$ for the same period of 2010. The lower effective rates this year were due to a lower effective rate in the United States because of a greater percentage of municipal bond income relative to pretax earnings, and a lower tax rate on Florsheim Australia's earnings, which comprised a greater share of total pretax earnings this year compared to last year.

## LIQUIDITY AND CAPITAL RESOURCES

The Company's primary source of liquidity is its cash, short-term marketable securities and its revolving line of credit. During the first six months of 2011, the Company generated $\$ 14.9$ million in cash from operating activities compared with $\$ 7.9$ million last year. This year the Company used cash of approximately $\$ 30.8$ million for its acquisition of Bogs including $\$ 3.8$ million to repay the debt assumed in the transaction. The Company received net bank borrowings of approximately $\$ 31$ million, mainly to fund the Bogs acquisition. Capital expenditures were $\$ 3.1$ million in the first half of 2011 compared with $\$ 646,000$ last year. The Company expects annual capital expenditures to be between $\$ 4.0$ and $\$ 5.0$ million for 2011.

The Company paid cash dividends of $\$ 3.6$ million and $\$ 3.4$ million during the six months ended June 30, 2011 and 2010, respectively.

The Company continues to repurchase its common stock under its share repurchase program when the Company believes market conditions are favorable. During the first half of 2011, the Company repurchased 50,588 shares at a total cost of $\$ 1.2$ million through its stock repurchase program and 400,319 shares at a total cost of $\$ 9.0$ million in a private transaction. The Company currently has $1,233,965$ shares available under its previously announced buyback program. See Part II, Item 2, "Unregistered Sales of Equity Securities and Use of Proceeds" below for more information.

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At June 30, 2011, the Company had a $\$ 50.0$ million unsecured revolving line of credit. At the end of the second quarter, there was $\$ 25.0$ million of non-rated commercial paper outstanding at an average interest rate of $1.44 \%$ plus an issuance fee of 25 basis points and $\$ 11.0$ million of bank borrowings outstanding at an average interest rate of $1.9 \%$. The Company's borrowing facility includes one financial covenant that specifies a minimum level of net worth. The Company was in compliance with the covenant at June 30, 2011. The facility expired on April 30, 2011, and was renewed for another term that expires April 30, 2012. On July 22, 2011, the interest rate on bank borrowings was changed to LIBOR plus 75 basis points, which is currently $0.95 \%$.

As part of the Bogs acquisition, the Company has recorded its preliminary fair value estimate of the contingent payments of $\$ 9.8$ million within other long-term liabilities on the Consolidated Condensed Balance Sheets at June 30, 2011. The initial fair value estimate of the contingent payments was based on a probability-weighted model, and is subject to change. Any changes within the 12 months following the acquisition date that relate to factors that existed at the acquisition date will be reflected within the final valuation of the purchase price. Any changes thereafter will be recognized in earnings. A change in the fair value of the contingent payments could have a material effect on the Company's earnings and financial position.

The Company will continue to evaluate the best uses for its available liquidity, including continued stock repurchases and additional acquisitions.

The Company believes that available cash and marketable securities, cash provided by operations, and available borrowing facilities will provide adequate support for the cash needs of the business.

Item 3. Quantitative and Qualitative Disclosures About Market Risk
There have been no material changes from those reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

## Item 4. Controls and Procedures

The Company maintains disclosure controls and procedures designed to ensure that the information the Company must disclose in its filings with the Securities and Exchange Commission is recorded, processed, summarized and reported on a timely basis. The Company's Chief Executive Officer and Chief Financial Officer have reviewed and evaluated the Company's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of the end of the period covered by this report (the "Evaluation Date"). Based on such evaluation, such officers have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in bringing to their attention on a timely basis material information relating to the Company required to be included in the Company's periodic filings under the Exchange Act. Such officers have also concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in accumulating and communicating information in a timely manner, allowing timely decisions regarding required disclosures.

There have been no significant changes in the Company's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting, except for the change discussed under "Change in Internal Control over Financial Reporting," below.

Change in Internal Control over Financial Reporting
On March 2, 2011, the Company acquired $100 \%$ of the outstanding shares of Bogs. See Note 2. The Company is currently integrating policies, processes, people, technology and operations for the combined companies. Management will continue to evaluate its internal control over financial reporting as it executes its integration activities.

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings
None
Item 1A. Risk Factors
There have been no material changes to the risk factors affecting the Company from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
The table below presents information pursuant to Item 703(a) of Regulation S-K regarding the purchase of the Company's common stock by the Company in the three month period ended June 30, 2011.

| Period | Total <br> Number of Shares Purchased |  |  | Average <br> Price <br> Paid <br> Per Share | Total Number of Shares Purchased as Part of the Publicly Announced Program | Maximum Number of Shares that May Yet Be Purchased Under the Program |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4/1/11-4/30/11 | - |  | \$ | - | - | 1,271,301 |
| 5/1/11-5/31/11 | 411,968 | (i) | \$ | 22.61 | 11,649 | 1,259,652 |
| 6/1/11-6/30/11 | 25,687 |  | \$ | 22.86 | 25,687 | 1,233,965 |
| Total | 437,655 |  | \$ | 22.63 | 37,336 |  |

(i) - On May 11, 2011, the Company purchased 400,319 shares of the Company's common stock in a private transaction. The shares were purchased at $\$ 22.60$ per share at a purchase price of $\$ 9.0$ million. The Company drew bank borrowings under its revolving line of credit to purchase the shares.

Item 6. Exhibits
See the Exhibit Index included herewith for a listing of exhibits.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WEYCO GROUP, INC.

August 4, 2011
Date
/s/ John F. Wittkowske
John F. Wittkowske
Senior Vice President and
Chief Financial Officer

# WEYCO GROUP, INC. <br> (THE "REGISTRANT") <br> (COMMISSION FILE NO. 0-9068) <br> EXHIBIT INDEX <br> TO <br> CURRENT REPORT ON FORM 10-Q <br> FOR THE QUARTERLY PERIOD ENDED June 30, 2011 

| Exhibit | Description | Incorporated Herein By Reference | Included <br> Herewith |
| :---: | :---: | :---: | :---: |
| 10.1 | Amendment to loan agreement dated April 7, 2011 which extends the Revolving maturity date to April 30, 2012 | Exhibit 10.1 to Form 10-Q filed May 6, 2011 |  |
| 10.2 | Amendment to loan agreement dated July 22, 2011, which reduces the interest rate on the revolving line of credit |  | X |
| 31.1 | Certification of Chief Executive Officer |  | X |
| 31.2 | Certification of Chief Financial Officer |  | X |
| 32 | Section 906 Certification of Chief Executive Officer and Chief Financial Officer |  | X |
| 101 | The following materials from Weyco Group, I quarter ended June 30, 2011, formatted in XBRL Language): <br> (i) the Consolidated Condensed Balance Sheet <br> (ii) the Consolidated Condensed Statements of <br> (iii) the Consolidated Condensed Statements of <br> (iv) Notes to Consolidated Condensed Financi | port on Form 10-Q for the iness Reporting <br> ished herewith | X |

