

SEVCON, INC.  
Form 10-Q  
February 14, 2017

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2016

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-9789

SEVCON, INC.  
(Exact name of registrant as specified in its charter)

Delaware 04-2985631  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

155 Northboro Road, Southborough, Massachusetts 01772  
(Address of principal executive offices and zip code)

(508) 281-5510  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company  
(Do not check if a smaller reporting company)

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Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). Yes  
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                         | Outstanding at February 6, 2017 |
|-------------------------------|---------------------------------|
| Common stock, par value \$.10 | 5,341,993                       |



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## PART I. FINANCIAL INFORMATION

## Item 1 Financial Statements

## CONSOLIDATED BALANCE SHEETS

(Unaudited)

Sevcon, Inc. and Subsidiaries

|   | (in thousands of dollars except share and per<br>share data) |                       |
|---|--|-----------------------|
|   | December 31,<br>2016   | September 30,<br>2016 |
| <b>ASSETS</b>   |  |                       |
| Current assets:   |  |                       |
| Cash and cash equivalents   | \$ 10,400  | \$ 14,127             |
| Trade receivables, net of allowances for doubtful accounts of \$227 at<br>December 31, 2016 and \$243 at September 30, 2016   | 10,275   | 11,499                |
| Other receivables   | 869  | 694                   |
| Inventories   | 14,884   | 13,666                |
| Prepaid expenses and other current assets   | 3,407  | 3,602                 |
| Total current assets  | \$ 39,835  | \$ 43,588             |
| Property, plant and equipment, at cost:   |  |                       |
| Land and improvements   | 18   | 18                    |
| Buildings and improvements  | 1,015  | 1,069                 |
| Equipment   | 11,800   | 12,166                |
|   | 12,833   | 13,253                |
| Less: accumulated depreciation  | (9,159)  | (9,410)               |
| Net property, plant and equipment   | 3,674  | 3,843                 |
| Long-term deferred tax assets   | 4,674  | 4,289                 |
| Intangible assets, net  | 8,751  | 9,185                 |
| Goodwill  | 7,631  | 7,794                 |
| Other long-term assets  | 278  | 274                   |
| Total assets  | \$ 64,843  | \$ 68,973             |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |  |                       |
| Current liabilities:  |  |                       |
| Accounts payable  | 9,924  | 10,604                |
| Accrued expenses  | 5,137  | 4,931                 |
| Accrued income taxes  | 30   | 66                    |
| Dividends payable   | -  | 216                   |
| Due to related parties  | 282  | 300                   |
| Total current liabilities   | 15,373   | 16,117                |
| Long-term bank debt, net  | 14,584   | 15,512                |
| Long-term debt to related parties   | 1,473  | 1,558                 |
| Long-term pension benefit liabilities   | 10,779   | 11,511                |
| Long-term deferred tax liabilities  | 1,448  | 1,517                 |
| Other long-term liabilities   | 965  | 987                   |
| Total liabilities   | \$ 44,622  | \$ 47,202             |
| Commitments and contingencies (Note 16)   |  |                       |
| Stockholders' equity:   |  |                       |
| Convertible preferred stock, par value \$.10 per share – 1,000,000 shares<br>authorized; 448,545 and 448,705 shares issued and outstanding at<br>December 31, 2016 and September 30, 2016, respectively | 45   | 45                    |

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|   |           |   |           |   |
|---|-----------|---|-----------|---|
| Common stock, par value \$.10 per share – 20,000,000 shares<br>authorized; 5,341,993 and 5,341,513 shares issued and outstanding at<br>December 31, 2016 and September 30, 2016, respectively | 534       |   | 534       |   |
| Common stock warrants   | 2,095     |   | 2,095     |   |
| Additional paid in capital, common stock  | 19,395    |   | 19,151    |   |
| Additional paid in capital, preferred stock   | 8,986     |   | 8,990     |   |
| Retained earnings   | 1,917     |   | 4,344     |   |
| Accumulated other comprehensive loss  | (12,718   | ) | (13,420   | ) |
| Total parent stockholders' equity   | 20,254    |   | 21,739    |   |
| Non-controlling interest  | (33       | ) | 32        |   |
| Total stockholders' equity  | 20,221    |   | 21,771    |   |
| Total liabilities and stockholders' equity  | \$ 64,843 |   | \$ 68,973 |   |

The accompanying notes are an integral part of these consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

Sevcon, Inc. and Subsidiaries

|  | (in thousands of dollars except per share data) |                    |
|--|---|--------------------|
|  | Three months ended                              |                    |
|  | December 31,<br>2016                            | January 2,<br>2016 |
| Net sales  | \$ 12,543                                       | \$ 9,115           |
| Cost of sales  | (9,790)   | (4,999)            |
| Gross profit   | 2,753   | 4,116              |
| Selling, general and administrative expenses                       | (3,731)   | (2,760)            |
| Research and development expenses                                  | (1,441)   | (860)              |
| Acquisition costs  | -   | (316)              |
| Operating (loss) income  | (2,419)   | 180                |
| Interest expense   | (138)   | (22)               |
| Interest and other income  | 18  | 8                  |
| Foreign currency loss  | (442)   | (71)               |
| (Loss) income before income tax                                    | (2,981)   | 95                 |
| Income tax benefit (provision)                                     | 489   | (11)               |
| Net (loss) income  | (2,492)   | 84                 |
| Net loss attributable to non-controlling interests                 | 65  | 38                 |
| Net (loss) income attributable to Sevcon, Inc. and subsidiaries    | (2,427)   | 122                |
| Preferred share dividends  | (91)  | (111)              |
| Net (loss) income attributable to common stockholders              | \$ (2,518)                                      | \$ 11              |
| Net (loss) income per ordinary share - basic                       | \$ (0.48)                                       | \$ 0.00            |
| Net (loss) income per ordinary share - diluted                     | \$ (0.48)                                       | \$ 0.00            |
| Weighted average shares used in computation of earnings per share: |   |                    |
| Basic  | 5,214   | 3,429              |
| Diluted  | 5,214   | 3,576              |

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(Unaudited)

Sevcon, Inc. and Subsidiaries

|  | (in thousands of dollars) |                    |
|--|---------------------------|--------------------|
|  | Three months ended        |                    |
|  | December<br>31,<br>2016   | January 2,<br>2016 |
| Net (loss) income attributable to Sevcon, Inc. and subsidiaries                                  | \$ (2,427)                | \$ 122             |
| Other comprehensive income (loss):   |                           |                    |
| Foreign currency translation adjustment  | 635                       | (78)               |
| Defined benefit pension plans: Actuarial loss, net of tax benefit of \$22 and \$18, respectively | 67                        | 59                 |
| Comprehensive (loss) income  | \$ (1,725)                | \$ 103             |

The accompanying notes are an integral part of these consolidated financial statements.



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## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

Sevcon, Inc. and Subsidiaries

|   | (in thousands of dollars) |            |
|---|---------------------------|------------|
|   | Three months ended        |            |
|   | December                  |            |
|   | 31,                       | January 2, |
|   | 2016                      | 2016       |
| Cash flow from operating activities:  |                           |            |
| Net (loss) income   | \$ (2,492 )               | \$ 84      |
| Adjustments to reconcile net (loss) income to net cash used by operating activities:    |                           |            |
| Depreciation and amortization   | 448                       | 169        |
| Stock-based compensation  | 242                       | 152        |
| Pension contributions (greater than) less than pension expense                          | (93 )                     | 8          |
| Deferred tax (benefit) provision  | (533 )                    | 11         |
| Increase (decrease) in cash resulting from changes in operating assets and liabilities: |                           |            |
| Trade receivables   | 608                       | 890        |
| Other receivables   | (87 )                     | (279 )     |
| Inventories   | (1,851 )                  | (1,539 )   |
| Prepaid expenses and other current assets   | (137 )                    | 370        |
| Accounts payable  | (145 )                    | (1,090 )   |
| Accrued expenses  | 484                       | (166 )     |
| Accrued income taxes  | 22                        | (31 )      |
| Bank overdraft  | -                         | 172        |
| Net cash used by operating activities   | (3,534 )                  | (1,249 )   |
| Cash flow used by investing activities:   |                           |            |
| Acquisition of property, plant and equipment  | (247 )                    | (323 )     |
| Net cash used by investing activities   | (247 )                    | (323 )     |
| Cash flow (used by) generated from financing activities:                                |                           |            |
| Net borrowings (repayment) of debt  | (945 )                    | 500        |
| Dividends paid  | (215 )                    | (217 )     |
| Net cash (used by) generated from financing activities                                  | (1,160 )                  | 283        |
| Effect of exchange rate changes on cash   | 1,214                     | 28         |
| Net decrease in cash  | (3,727 )                  | (1,261 )   |
| Beginning balance - cash and cash equivalents   | 14,127                    | 8,048      |
| Ending balance - cash and cash equivalents  | \$ 10,400                 | \$ 6,787   |
| Supplemental disclosure of cash flow information:                                       |                           |            |
| Cash paid for income taxes, net of refunds  | \$ 97                     | \$ 31      |
| Cash paid for interest  | \$ 138                    | \$ 21      |
| Conversion of preferred stock to common stock   | \$ 3                      | \$ -       |

The accompanying notes are an integral part of these consolidated financial statements.



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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Sevcon, Inc. and Subsidiaries

(Unaudited)

(1) Basis of presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly the financial position of Sevcon, Inc. (the "Company") and subsidiaries as of December 31, 2016 and the results of operations and cash flows for the three month period ended December 31, 2016. The accompanying unaudited consolidated financial statements should be read in conjunction with the 2016 annual consolidated financial statements and related notes included in the 2016 Sevcon, Inc. Annual Report filed on Form 10-K ("2016 10-K"). The results of operations for the three month period ended December 31, 2016 are not necessarily indicative of the results to be expected for the full year.

Unless otherwise indicated, each reference to a "year" means the Company's fiscal year, which ends on September 30.

Accounting for wholly-owned subsidiaries

The accompanying unaudited consolidated financial statements include the accounts of the Company's wholly-owned subsidiaries; Sevcon USA, Inc., Sevcon Ltd, Industrial Capacitors (Wrexham) Ltd., Sevcon Asia Limited, Sevcon Japan KK, Sevcon Security Corp., Sevcon S.r.l. and Bassi S.r.l., in accordance with the provisions required by the Consolidation Topic 810 of the FASB Accounting Standards Codification ("ASC"). All material intercompany transactions have been eliminated.

Accounting for joint-venture subsidiary

For the Company's less than wholly-owned subsidiary, Sevcon New Energy Technology (Hubei) Company Limited in China, the Company first analyzes whether this joint venture subsidiary is a variable interest entity (a "VIE") in accordance with ASC 810 and if so, whether the Company is the primary beneficiary requiring consolidation. A VIE is an entity that has (i) insufficient equity to permit it to finance its activities without additional subordinated financial support or (ii) equity holders that lack the characteristics of a controlling financial interest. VIEs are consolidated by the primary beneficiary, which is the entity that has both the power to direct the activities that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive benefits from the entity that potentially could be significant to the entity. Variable interests in a VIE are contractual, ownership, or other financial interests in a VIE that change with changes in the fair value of the VIE's net assets. The Company continuously re-assesses at each level of the joint venture whether the entity is (i) a VIE, and (ii) if the Company is the primary beneficiary of the VIE. If it is determined that the entity in which the Company holds its interest qualifies as a VIE and the Company is the primary beneficiary, it is consolidated.

Based on the Company's analysis of its 50% owned joint venture, the Company has determined that it is a VIE and that the Company is the primary beneficiary. While the Company owns 50% of the equity interest in this subsidiary, the other 50% is owned by a local unrelated third party, and the joint venture agreement with that third party provides the Company with greater voting rights. Accordingly, the Company consolidates its joint venture under the VIE rules and reflects the third party's 50% interest in the consolidated financial statements as a non-controlling interest. The Company records this non-controlling interest at its initial fair value, adjusting the basis prospectively for their share of the respective consolidated investments' net income or loss or equity contributions and distributions. This non-controlling interest is not redeemable by the equity holders and is presented as part of permanent equity. Income

and losses are allocated to the non-controlling interest holder based on its economic ownership percentage.

(2) Summary of significant accounting policies

There have been no changes since the end of 2016 to the significant accounting policies followed by Sevcon, Inc. and subsidiaries.

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## (3) Acquisition

## Bassi Unipersonale S.r.l (“Bassi”)

On January 26, 2016, the Company acquired Bassi which designs, manufactures and sells battery chargers for electric vehicles, power management and uninterrupted power source systems for industrial, medical and telecom applications, as well as electronic instrumentation for battery laboratories. This acquisition enables the Company to expand its addressable share of the high-growth electrification market and enhance earnings by adding an immediately accretive business. The total consideration for the transaction was approximately \$19.1 million which consisted of approximately \$10.8 million cash, \$4.8 million value of the Company’s common stock and \$3.5 million at fair value of assumed dividends payable to Bassi Holding, the former owner of Bassi. The Company acquired approximately \$10.2 million of intangible assets, which primarily consisted of customer relationships, \$6.4 million of goodwill and \$2.5 million of other assets, net of liabilities. The Company is required to distribute approximately \$3.5 million of assumed dividends in increments over a three-year period, post-closing.

The Company accounted for this acquisition as a business combination using the acquisition method of accounting. During the three month periods ended December 31, 2016 and January 2, 2016 the Company recognized expense for acquisition-related items, of \$0 and \$316,000, respectively.

For more information on this acquisition, refer to Note 2 to the consolidated financial statements included in the Company’s 2016 10-K.

## Pro Forma Summary

The unaudited consolidated pro forma results for the three month periods ended December 31, 2016 and January 2, 2016 are shown below. The pro forma consolidated results combine the results of operations of the Company and Bassi as though Bassi had been acquired on October 1, 2015 and include amortization charges for the acquired intangibles and interest expense related to the Company’s borrowings to finance the acquisition. The unaudited January 2, 2016 pro forma results were adjusted to include \$266,000 of intangible assets amortization expense associated with the business combination and \$127,000 of interest expense relating to the credit facility entered into to part-fund the Bassi acquisition, and to exclude \$316,000 of acquisition-related expense.

The unaudited pro forma financial information is presented for informational purposes only and is not necessarily indicative of the results of operations that would have been achieved if the acquisition had taken place on October 1, 2015.

|                   | (in thousands of dollars) |            |
|-------------------|---------------------------|------------|
|                   | Three Months ended        |            |
|                   | December                  |            |
|                   | 31,                       | January 2, |
|                   | 2016                      | 2016       |
| Revenue           | \$ 12,543                 | \$ 12,701  |
| Net (loss) income | \$ (2,497 )               | \$ 164     |

## (4) Stock-based compensation plans

Under the Company’s 1996 Equity Incentive Plan (the “Plan”) there were 326,567 shares reserved and available for grant at December 31, 2016. During 2016 an additional 250,000 shares were authorized for issuance under the Plan. There have been no options exercised in 2017.

The Plan, which is shareholder-approved, permits the grant of restricted stock, restricted stock units, stock options and stock appreciation rights (“SARs”). SARs may be awarded either separately, or in relation to options granted, and for the grant of bonus shares. Options granted are exercisable at a price not less than fair market value on the date of grant.

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## Stock options

The Company estimated the fair values of its stock options using the Black-Scholes-Merton option-pricing model, which was developed for use in estimating the fair values of stock options. Option valuation models, including the Black-Scholes-Merton option-pricing model, require the input of assumptions, including stock price volatility. Changes in the input assumptions can materially affect the fair value estimates and ultimately how much the Company recognizes as stock-based compensation expense. The fair values of the Company's stock options were estimated at the grant dates. The weighted average input assumptions used and resulting fair values of stock options at December 31, 2016, were as follows:

December 31, 2016

## Executive and management options:

|                                       |         |   |
|---------------------------------------|---------|---|
| Expected life (in years)              | 4.0     |   |
| Risk-free interest rate               | 1.55    | % |
| Volatility                            | 61.43   | % |
| Dividend yield                        | 0.00    | % |
| Weighted-average fair value per share | \$ 4.81 |   |

## Executive chairman options:

|                                       |                  |   |
|---------------------------------------|------------------|---|
| Expected life (in years)              | 4.0              |   |
| Risk-free interest rate               | 1.01% - 1.93     | % |
| Volatility                            | 60.45% - 64.40   | % |
| Dividend yield                        | 0.00             | % |
| Weighted-average fair value per share | \$ 3.56 - \$3.80 |   |

## Expected Life

The expected term represents the period of time that options are expected to be outstanding. As the Company does not have sufficient historical evidence for determining the expected term of the stock option awards granted, the expected life assumption has been determined using the simplified method, which is an average of the contractual term of the option and its ordinary vesting period.

## Risk-free Interest Rate

The Company bases the risk-free interest rate assumption on zero-coupon U.S. treasury instruments appropriate for the expected term of the stock option grants.

## Expected Volatility

The expected stock price volatility for the Company's common stock is estimated based on the historic volatility of the Company's common stock for a period equivalent to the expected term of the stock option grants.

## Expected Dividend Yield

The Company bases the expected dividend yield assumption on the fact that there is no present intention to pay cash dividends. Therefore an expected dividend yield of zero has been used.

## Performance based awards

## Stock options:

In December 2015, the Compensation Committee awarded performance-based equity compensation to nine executives and managers, including the principal executive officer and principal financial officer, consisting of 38,460 shares in the form of stock options. The performance options have an exercise price of \$9.94 per share, representing the average of the highest intraday bid and ask quotes for the Company's common stock on the date of grant, December 16, 2015, and the preceding four trading days. The performance options will vest subject to the Company meeting an earnings per share target applicable to fiscal year 2018 set by the Compensation Committee so long as the employee is then employed by the Company. The Company estimated the fair values of its stock options using the Black-Scholes-Merton option-pricing model. The estimated fair value of the stock options on the date of the grant was \$185,000. The unvested compensation is being expensed over three years. The expense for these employee stock option grants was \$14,424 and \$2,658 for the three month periods ended December 31, 2016 and January 2, 2016, respectively.

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A summary of performance based option activity under the share option plan as of December 31, 2016, and changes during the three months then ended is presented below:

|                                      | Shares | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual<br>Term<br>(Years) | Aggregate<br>Intrinsic<br>Value |
|--------------------------------------|--------|--|--|---------------------------------|
| Outstanding as of September 30, 2016 | 38,460 | \$ 9.94                                  | 4.21   | -                               |
| Granted – Executives and management  | -      | -  | -  | -                               |
| Exercised                            | -      | -  | -  | -                               |
| Forfeited or Expired                 | -      | -  | -  | -                               |
| Outstanding at December 31, 2016     | 38,460 | \$ 9.94                                  | 3.96   | \$ -                            |
| Exercisable                          | -      | -  | -  | -                               |
| Vested and expected to vest          | 35,451 | \$ 9.94                                  | 3.96   | \$ -                            |

## Restricted stock:

In December 2015, the Company granted 11,540 shares of restricted stock to four employees which will vest subject to the Company meeting the same earnings per share target applicable to fiscal year 2018 as for the stock options disclosed above, so long as the employee is then employed by the Company. The estimated fair value of the stock on the date of the grant was \$116,000 based on the fair market value of stock on the date of issue. The unvested compensation is being expensed over three years.

Management has assessed the performance criteria relating to these grants and concluded they are likely to be met. Accordingly the relevant portion of the expense has been recorded through December 31, 2016. The expense for these employee stock option grants was \$9,038 and \$1,665 for the three month periods ended December 31, 2016 and January 2, 2016, respectively.

## Time-based awards

## Stock options:

In August 2016, the Board of Directors awarded the Executive Chairman equity compensation consisting of stock options to purchase 56,700 shares. The options were granted in two tranches. The first tranche, consisting of 36,496 options with an exercise price of \$10.93 per share, would vest in twelve substantially equal monthly installments beginning September 2016, and the second tranche, consisting of 20,204 options with an exercise price of \$12.35 per share, would vest in twelve substantially equal monthly installments beginning September 2017, in each case so long as the director is in the position of Executive Chairman. The Company estimated the fair values of its stock options using the Black-Scholes-Merton option-pricing model. The estimated fair value of the stock options on the date of the grant was \$211,000. The Executive Chairman position was terminated on December 6, 2016, as a result of which 12,165 vested options are exercisable for three months, and all unvested options expired. The expense for these restricted stock option grants was \$30,584 and \$0 for the three months ended December 31, 2016 and January 2, 2016, respectively.

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A summary of time based option activity under the share option plan as of December 31, 2016, and changes during the three months then ended is presented below:

|                                      | Shares | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual<br>Term<br>(Years) | Aggregate<br>Intrinsic<br>Value |
|--------------------------------------|--------|--|--|---------------------------------|
| Outstanding as of September 30, 2016 | 12,165 | \$ 10.93                                 | 4.08   | -                               |
| Granted                              | -      | -  | -  | -                               |
| Exercised                            | -      | -  | -  | -                               |
| Forfeited or Expired                 | -      | -  | -  | -                               |
| Outstanding at December 31, 2016     | 12,165 | \$ 10.93                                 | 3.67   | \$ -                            |
| Exercisable                          | -      | -  | -  | -                               |
| Vested                               | 12,165 | \$ 10.93                                 | 3.67   | \$ -                            |

## Restricted stock:

In February 2016, the Company granted 29,700 shares of restricted stock to nine non-employee directors, which will vest on the day before the 2017 annual general meeting providing that the grantee remains a director of the Company, or as otherwise determined by the Compensation Committee. The aggregate fair value of the stock measured on the date of the grant was \$292,000 based on the closing sale price of the stock on the date of grant. Subsequent to the February 2016 grant, 3,300 of these granted shares of restricted stock were cancelled and returned to the Plan following the resignation of a director. Compensation expense is being expensed on a straight line basis over the twelve month period during which the forfeiture conditions lapse. The expense for these restricted stock grants was \$64,812 and \$0 for the three month periods ended December 31, 2016 and January 2, 2016, respectively.

For the purposes of calculating average issued shares for basic earnings per share, these shares are only considered to be outstanding when the forfeiture conditions lapse and the shares vest.

A summary of restricted stock and stock option activity, including both performance based awards and time-based awards, for the three month period ended December 31, 2016, is as follows:

|   | Number of shares of<br>Restricted Stock | Weighted Average<br>Grant-Date Fair<br>Value |
|---|---|--|
| Non-vested balance as of September 30, 2016 | 138,940                                 | \$ 6.50                                      |
| Vested                                      | (60,000)                                | ) \$ 6.39                                    |
| Non-vested balance as of December 31, 2016  | 78,940                                  | \$ 6.58                                      |

  

|   | Number of shares of<br>Stock Options | Weighted Average<br>Grant-Date Fair<br>Value |
|---|--------------------------------------|--|
| Non-vested balance as of September 30, 2016 | 50,625                               | \$ 4.67                                      |
| Non-vested balance as of December 31, 2016  | 50,625                               | \$ 4.67                                      |

Stock-based compensation expense was \$242,000 and \$152,000 for the three month periods ended December 31, 2016 and January 2, 2016, respectively. At December 31, 2016, there was \$327,348 of unrecognized compensation expense related to restricted stock and stock options granted under the Plan. The Company expects to recognize that



cost over a weighted average period of 2 years.

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## (5) Cash dividends

Common stock dividends – The Board of Directors suspended common stock dividends to conserve cash during the global recession that began in 2009 and will consider whether to resume paying these dividends as conditions and the Company’s operating results improve.

Preferred Stock dividends - At December 31, 2016 there were 448,545 shares of Series A Convertible Preferred Stock issued and outstanding. The preferred stock, which has a stated value of \$24 per share, pays a 4% cumulative annual dividend semi-annually on October 15 and April 15 each year. A semi-annual dividend of \$215,378 was paid on October 14, 2016. The next semi-annual dividend will be paid on April 14, 2017.

## (6) Calculation of earnings per share and weighted average shares outstanding

Basic earnings per share is computed by dividing the net income or loss for the period by the weighted average number of shares of common stock outstanding during the period. The computation of diluted earnings per share is similar to the computation of basic earnings per share, except that the denominator is increased for the assumed exercise of dilutive options and other potentially dilutive securities, including convertible preferred stock, using the treasury stock method unless the effect is anti-dilutive. For the December 31, 2016 calculation 1,346,000 shares of common stock issuable on conversion of our Series A Convertible Preferred Stock, 81,000 shares of unvested restricted stock and 50,625 outstanding stock options were not included in the computation of diluted earnings per share because it would have been anti-dilutive for the period presented.

Basic and diluted net (loss) income per common share for the three month periods ended December 31, 2016 and January 2, 2016, is calculated as follows:

(in thousands of dollars except per share data)

|  | Three months ended |                    |
|--|--------------------|--------------------|
|  | December           |                    |
|  | 31,<br>2016        | January 2,<br>2016 |
| <u>Numerator:</u>  |                    |                    |
| Net (loss) income attributable to common stockholders for computing net (loss) income per ordinary share – basic | \$ (2,518 )        | \$ 11              |
| <u>Denominator:</u>  |                    |                    |
| Weighted average shares used in calculating net income (loss) per ordinary share – basic                         | 5,214              | 3,429              |
| Adjustment for shares issuable upon vesting of restricted stock  | -                  | 147                |
| Weighted average shares used in calculating net (loss) income per ordinary share – diluted                       | 5,214              | 3,576              |
| Net (loss) income per ordinary share – basic   | \$ (0.48 )         | \$ 0.00            |
| Net (loss) income per ordinary share – diluted   | \$ (0.48 )         | \$ 0.00            |

## (7) Segment information

The Company has three reportable segments: electronic controls, capacitors and battery chargers. The electronic controls segment produces microprocessor based control systems for zero emission and hybrid electric vehicles. The capacitor segment produces special-metalized film capacitors for sale to electronic equipment manufacturers. The battery chargers segment designs and manufactures battery chargers for electric vehicles. Each segment has its own management team and sales force and the capacitor and battery charger segments have their own manufacturing facilities.



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The significant accounting policies of the segments are the same as those described in Note 1 and in 2016 10-K Note 1. Inter-segment revenues are accounted for at current market prices. The Company evaluates the performance of each segment principally based on operating income. The Company does not allocate corporate expense, acquisition costs, income taxes, interest income and expense or foreign currency translation gains and losses to segments. Information concerning operations of these businesses is as follows:

|   | (in thousands of dollars)            |            |          |           |          |
|---|--------------------------------------|------------|----------|-----------|----------|
|   | Three months ended December 31, 2016 |            |          |           |          |
|   | Controls                             | Capacitors | Chargers | Corporate | Total    |
| Sales to external customers             | 7,135                                | 247        | 5,161    | -         | 12,543   |
| Operating loss                          | (2,050 )                             | (61 )      | (15 )    | (293 )    | (2,419 ) |
| Identifiable assets, excluding goodwill | 27,361                               | 796        | 20,399   | 8,656     | 57,212   |
| Goodwill                                | 1,435                                | -          | 6,196    | -         | 7,631    |

  

|   | Three months ended January 2, 2016 |            |          |           |        |
|---|------------------------------------|------------|----------|-----------|--------|
|   | Controls                           | Capacitors | Chargers | Corporate | Total  |
| Sales to external customers             | 8,707                              | 408        | -        | -         | 9,115  |
| Operating income (loss)                 | 484                                | (43 )      | -        | (261 )    | 180    |
| Identifiable assets, excluding goodwill | 32,099                             | 889        | -        | 154       | 33,142 |
| Goodwill                                | 1,435                              | -          | -        | -         | 1,435  |

The analysis of revenues shown below is by the location of the business selling the products rather than by destination of the products.

|                     | (in thousands of dollars) |            |
|---------------------|---------------------------|------------|
|                     | Three Months ended        |            |
|                     | December                  | January 2, |
|                     | 31, 2016                  | 2016       |
| Sales:-             |                           |            |
| U.S. sales          | \$ 3,944                  | \$ 4,104   |
| Foreign sales:      |                           |            |
| United Kingdom      | 1,364                     | 3,454      |
| Italy               | 5,161                     | -          |
| France              | 1,533                     | 1,284      |
| China               | 541                       | 273        |
| Total foreign sales | 8,599                     | 5,011      |
| Total Sales         | \$ 12,543                 | \$ 9,115   |

In the electronic controls segment, revenues are derived from the following products and services:

|  | (in thousands of dollars) |            |
|--|---------------------------|------------|
|  | Three Months ended        |            |
|  | December                  | January 2, |
|  | 31,                       | 2016       |
|  | 2016                      | 2016       |
| Electronic controls for zero emission and hybrid electric vehicles | \$ 4,478                  | \$ 6,450   |
| Accessory and aftermarket products and services                    | 2,657                     | 2,257      |
| Total controls segment revenues                                    | \$ 7,135                  | 8,707      |

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The Company has businesses located in the United States, United Kingdom, Italy, France, Korea, Japan and China.

|                        | (in thousands of dollars) |                    |
|------------------------|---------------------------|--------------------|
|                        | Three Months ended        |                    |
|                        | December                  |                    |
|                        | 31, 2016                  | September 30, 2016 |
| Long-term assets:      |                           |                    |
| U.S.A.                 | \$ 2,275                  | \$ 2,224           |
| Foreign:               |                           |                    |
| United Kingdom         | 6,086                     | 5,891              |
| Italy                  | 15,943                    | 16,580             |
| France                 | 333                       | 302                |
| Korea, Japan and China | 371                       | 388                |
| Total Foreign          | 22,733                    | 23,161             |
| Total Long-Term Assets | \$ 25,008                 | \$ 25,385          |

## (8) Research and development

The cost of research and development programs is charged against income as incurred and amounted to \$1,441,000 and \$860,000 for the three month periods December 31, 2016 and January 2, 2016, respectively, net of U.K. government grants received, “above the line” tax credits arising from U.K. government research and development incentives as well as research and development expense associated with engineering services revenue recorded in cost of sales.

In 2015 the Company was awarded a grant of approximately \$625,000 by the U.K. Regional Growth Fund, a U.K. government body. The grant is to develop an innovative range of low voltage motor controls which are designed to serve the emerging needs for on-road, automotive electrification. The grant includes a commitment to create or safeguard a total of twenty jobs at the Company’s U.K. facility over the period of the project. The Company recorded grant income from this project of \$88,000, which was offset against the Company’s research and development expense on this project of \$362,000, for the three months ended December 31, 2016. The Company recorded grant income from this project of \$30,000 which was offset against the Company’s research and development expense on this project of \$165,000, for the three months ended January 2, 2016.

During 2015 through 2017, the Company participated in a U.K. government research and development arrangement which allows U.K. companies to receive an additional available tax credit subject to meeting certain qualifying conditions. The credit is a percentage, which currently ranges from 11% to 14.5% depending on circumstances, of qualifying research and development expenditure in the period. The credit discharges income tax the Company would have to pay or allows companies without an income tax liability to receive a refund payment from the U.K. government. For the three months ended December 31, 2016 the Company recorded \$134,000 (three months ended January 2, 2016 - \$0) as a reduction in research and development expense in the unaudited consolidated statements of operations and had an income tax receivable balance of \$667,000 at December 31, 2016 from this initiative (September 30, 2016 - \$985,000), which is included within prepaid expenses and other current assets on the unaudited consolidated balance sheets.

## (9) Income Taxes

The Company’s effective tax rate of 16.4% is significantly lower than the U.S. statutory rate of 34% primarily due to the fact that certain current year operating losses in the U.K. have been foregone in exchange for a cash refund, and in addition the local statutory rate in certain countries in which the Company operates, notably the U.K. (20%) and Italy, (24%) is lower than the U.S. statutory rate.

(10)Employee benefit plans

Sevcon has defined contribution plans covering the majority of its U.S. and U.K. employees in the controls business. There is also a small defined contribution plan covering senior managers in the capacitor business. The Company has frozen U.K. and U.S. defined benefit plans for which no future benefits are being earned by employees. The Company uses a September 30 measurement date for its defined benefit pension plans.

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The Company's French subsidiary, Sevcon S.A.S., has a liability to pay its employees a service and salary based award when they reach retirement age and leave the Company's employment. This liability, which is unfunded, is recognized in accrued expenses and was \$194,000 and \$198,000 at December 31, 2016 and September 30, 2016, respectively. The obligation to pay this award is a French legal requirement and is only payable if the employee is employed by the Company when they retire; if they leave the Company prior to that time the award is no longer payable.

The Company's Italian subsidiary, Bassi S.r.l., has a liability to pay its employees a severance indemnity, 'Trattamento di fine Rapporto' ("TFR") when they leave the Company's employment. TFR, which is mandatory for Italian companies, is deferred compensation and is based on the employees' years of service and the compensation earned by the employee during the service period. The related liability is recognized in the consolidated balance sheet within "Other long-term liabilities". This liability, which is unfunded, was \$965,000 and \$987,000 at December 31, 2016 and September 30, 2016, respectively.

The following table sets forth the components of the net pension cost for the three month periods ended December 31, 2016 and January 2, 2016, respectively:

|  | (in thousands of dollars) |            |
|--|---------------------------|------------|
|  | Three Months ended        |            |
|  | December                  |            |
|  | 31,                       | January 2, |
|  | 2016                      | 2016       |
| Interest cost                          | \$ 210                    | \$ 296     |
| Expected return on plan assets         | (249 )                    | (289 )     |
| Amortization of net loss               | 89                        | 77         |
| Net periodic benefit cost              | 50                        | 84         |
| Net cost of defined contribution plans | \$ 110                    | \$ 155     |
| Net cost of all employee benefit plans | \$ 160                    | \$ 239     |

The following table sets forth the movement in the liability for pension benefits, all of which is non-current, in the three month period ended December 31, 2016:

|   | (in thousands of dollars) |   |
|---|---------------------------|---|
|   | Three Months ended        |   |
|   | December 31,              |   |
|   | 2016                      |   |
| Liability for pension benefits at beginning of period | \$ 11,511                 |   |
| Interest cost   | 210                       |   |
| Expected return on plan assets                        | (249 )                    | ) |
| Plan contributions                                    | (143 )                    | ) |
| Effect of exchange rate changes                       | (550 )                    | ) |
| Liability for pension benefits at end of period       | 10,779                    |   |

Sevcon, Inc. contributed \$50,000 to its frozen U.S. defined benefit plan in the three months ended December 31, 2016; it presently anticipates contributing a further \$150,000 to fund its U.S. plan in the remainder of fiscal 2017. In addition, employer contributions to the frozen U.K. defined benefit plan were \$93,000 in the first three months and are estimated to total \$648,000 in 2017.

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The tables below present information about the Company's pension plan assets measured and recorded at fair value as of December 31, 2016 and September 30, 2016, and indicate the fair value hierarchy of the inputs utilized by the Company to determine the fair values.

|  | (in thousands of dollars) |  |   |
|--|---------------------------|--|---|
|  | Level<br>1*               | Level 2**<br>(Quoted prices in active markets) | Level 3***<br>(Significant observable inputs) (Unobservable inputs) |
| December 31, 2016  |                           |  |   |
| Adept Strategy 9 Fund (a sub-fund of Adept Investment Management plc)  | \$ -                      | \$ 11,878                                      | \$ -  |
| Schroder Matching Plus Nominal and Index Linked Liability Driven Investment Swap Funds (funds managed by Schroder Investment Management Limited) | -                         | 4,800  | -   |
| U.S. Mutual Funds and Fixed Income Funds   | 2,723                     | -  | -   |
| U.S. Equity Funds  | 414                       | -  | -   |
| Other Types of Investments   | 280                       | -  | -   |
| Cash   | 151                       | -  | -   |
| Total  | \$ 3,568                  | \$ 16,678                                      | \$ -  |

|  | (in thousands of dollars) |  |   |
|--|---------------------------|--|---|
|  | Level<br>1*               | Level 2**<br>(Quoted prices in active markets) | Level 3***<br>(Significant observable inputs) (Unobservable inputs) |
| September 30, 2016   |                           |  |   |
| Adept Strategy 9 Fund (a sub-fund of Adept Investment Management plc)  | \$ -                      | \$ 13,268                                      | \$ -  |
| Schroder Matching Plus Nominal and Index Linked Liability Driven Investment Swap Funds (funds managed by Schroder Investment Management Limited) | -                         | 5,335  | -   |
| U.S. Mutual Funds and Fixed Income Funds   | 2,837                     | -  | -   |
| U.S. Equity Funds  | 400                       | -  | -   |
| Other Types of Investments   |                           |  |   |
| Cash   | 439                       | -  | -   |
| Total  | \$ 3,676                  | \$ 18,603                                      | \$ -  |

\* Level 1 investments represent mutual funds for which a quoted market price is available on an active market. These investments primarily hold stocks or bonds, or a combination of stocks and bonds.

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. The Company's pension plan financial assets held in the Adept Strategy 9 Fund and the Schroder investments are Level 2 assets. The Company uses the Net Asset Value to determine the fair value of underlying investments which (a) do not have readily determinable fair value; and (b) prepare their financial statements consistent with the measurement principles of an investment company. The Funds are not exchange traded. The Funds are not subject to any redemption notice periods or restrictions and can be redeemed on a daily basis. No gates or holdbacks or dealing suspensions are being applied to the Funds. The Funds are of perpetual duration.



\*\*\*The Company currently does not have any Level 3 pension plan financial assets.

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The estimated benefit payments, which reflect future service, as appropriate, for the years ended September 30 are as follows:

|             | (in thousands<br>of dollars) |
|-------------|------------------------------|
| 2017        | \$ 470                       |
| 2018        | 488                          |
| 2019        | 494                          |
| 2020        | 502                          |
| 2021        | 499                          |
| 2022 – 2026 | \$ 2,722                     |

## (11) Inventories

Inventories, net of reserve, were comprised of:

|                 | (in thousands of dollars) |                       |
|-----------------|---------------------------|-----------------------|
|                 | December                  |                       |
|                 | 31,<br>2016               | September 30,<br>2016 |
| Raw materials   | \$ 6,610                  | \$ 6,532              |
| Work-in-process | 294                       | 266                   |
| Finished goods  | 7,980                     | 6,868                 |
|                 | \$ 14,884                 | \$ 13,666             |

## (12) Fair value of financial instruments

The Company's financial instruments consist mainly of cash and cash equivalents, short-term investments, accounts receivable, accounts payable and debt. The carrying amount of these financial instruments, other than the debt, approximates their fair value as of December 31, 2016 due to their short-term nature. The fair value of the Company's long-term bank debt at December 31, 2016 approximated \$14,778,000 (the gross carrying value as of December 31, 2016 before the offset of debt issuance costs) based on recent financial market pricing. The bank debt represents a Level 2 liability in accordance with the fair value hierarchy described in Note 10.

## (13) Accrued expenses

The analysis of accrued expenses at December 31, 2016 and September 30, 2016 showing separately any items in excess of 5% of total current liabilities was as follows:

|  | (in thousands of dollars) |                       |
|--|---------------------------|-----------------------|
|  | December                  |                       |
|  | 31,<br>2016               | September 30,<br>2016 |
| Accrued compensation and related costs | \$ 1,809                  | \$ 1,945              |
| Deferred revenue                       | 864                       | 548                   |
| Other accrued expenses                 | 2,464                     | 2,438                 |
|  | \$ 5,137                  | \$ 4,931              |

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## (14)Warranty reserves

The movement in warranty reserves was as follows:

|  | (in thousands of dollars) |                    |
|--|---------------------------|--------------------|
|  | Three Months ended        |                    |
|  | December                  |                    |
|  | 31,<br>2016               | January 2,<br>2016 |
| Warranty reserves at beginning of period   | \$ 332                    | \$ 278             |
| Decrease in beginning balance for warranty obligations settled during the period | (45 )                     | (67 )              |
| Foreign currency translation adjustment  | (12 )                     | (3 )               |
| Net increase in warranty reserves for products sold during the period            | 71                        | 5                  |
| Warranty reserves at end of period   | \$ 346                    | \$ 213             |

## (15)Debt

The Company's U.K. controls and capacitor subsidiaries each have multi-currency overdraft facilities which together total \$1,100,000 and are secured against real estate owned by those companies. In July 2016, the Company's U.K. bank renewed these facilities for a twelve month period, although they can be withdrawn on demand by the bank. The facilities were unused at December 31, 2016 and at September 30, 2016.

The Company entered into a €14,000,000 (\$14,778,000 at December 31, 2016) credit facility with Banca Monte dei Paschi di Siena S.p.A. ("MPS Bank") on January 27, 2016. The loan and security agreement will expire on January 27, 2021 when all outstanding principal and unpaid interest will be due and payable in full. The facility may be paid before maturity in whole or in part at the option of the Company, on or after the six-month anniversary of the funding date, without penalty or premium. Interest on the loan is payable quarterly at a margin of 3% over EuroLIBOR, with a minimum EuroLIBOR rate of 0.0%. The loan interest rate at December 31, 2016 was 3%. Under the facility, the Company must maintain, on an annual basis, a net debt to EBITDA ratio defined as the ratio of consolidation indebtedness of the Company and its subsidiaries, minus cash and marketable securities, to EBITDA of the Company and its subsidiaries, measured on a fiscal year basis, plus (under a December 2016 amendment) the net cash proceeds received by the Company from the issuance and sale of equity securities during such twelve month period, of no more than 3.5:1 for fiscal years 2016 and 2017 and a net debt to EBITDA ratio of no more than 3.0:1 thereafter. Upon entering into the credit facility, the Company drew down €14,000,000 (\$14,778,000), which was the total amount outstanding at December 31, 2016. This amount is shown in the accompanying consolidated balance sheet under long-term debt. The carrying value of the debt approximated to fair value based on current interest rates.

Annual principal payments on long term bank debt, net of debt issuance costs, and converted to U.S. dollars at the December 31, 2016 exchange rate of \$1.0553 Euros per U.S. dollar, are as follows (in thousands of dollars):

|                           |          |
|---------------------------|----------|
| 2018                      | \$1,108  |
| 2019                      | 1,477    |
| 2020                      | 1,477    |
| 2021                      | 10,716   |
|                           | 14,778   |
| Less: debt issuance costs | (194 )   |
| Total                     | \$14,584 |

## (16)Commitments and Contingencies

Sevcon, Inc. and subsidiaries are involved in various legal proceedings in the ordinary course of business but the Company believes that it is remote that the outcome will be material to operations.

The Company maintains a directors' retirement plan which provides for certain retirement benefits to non-employee directors. Effective January 1997 the plan was frozen and no further benefits are being accrued. While the cost of the plan has been fully charged to expense, the plan is not separately funded. The estimated maximum liability which has been recorded based on the cost of buying deferred annuities at December 31, 2016 and September 30, 2016 was \$142,000 and \$144,000, respectively.

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Minimum rental commitments under all non-cancelable leases for the years ended September 30 are as follows: 2017 - \$524,000; 2018 - \$643,000; 2019 - \$602,000; 2020 - \$503,000; 2021 - \$475,000 and \$2,101,000 thereafter.

The U.K. subsidiaries of the Company have given to RBS NatWest Bank a security interest in certain leasehold and freehold property assets as security for overdraft facilities of \$1,100,000 as mentioned in Note 15.

## (17) Changes in Other Comprehensive Loss

The following table illustrates changes in the balances of each component of accumulated other comprehensive loss in fiscal 2017 and 2016:

|   | (in thousands of dollars) |               |                 |                    |
|---|---------------------------|---------------|-----------------|--------------------|
|   | Foreign                   | Currency      | Defined Benefit | Accumulated Other  |
|   | Items                     | Pension Plans |                 | Comprehensive Loss |
| Balance September 30, 2015                | (1,274)                   | (9,730        | )               | (11,004            |
| Other comprehensive loss for the period   | (996                      | )             | (1,420          | )                  |
| Balance September 30, 2016                | (2,270)                   | (11,150       | )               | (13,420            |
| Other comprehensive income for the period | 635                       | 67            |                 | 702                |
| Balance December 31, 2016                 | (1,635)                   | (11,083       | )               | (12,718            |

## (18) Related Parties

Bassi Holding (see Note 3) is considered a related party as a stockholder of the Company.

As at December 31, 2016 there was a net payable balance of \$1,755,000 due to Bassi Holding. This debt mainly relates to the dividends payable to Bassi Holding as a result of the acquisition on January 29, 2016 and it excludes rent payable which is shown below.

During the three month period ended December 31, 2016 the Company paid rent to Bassi Holding in the amount of \$80,000. As of December 31, 2016 the Company owed \$78,000 to Bassi Holding for rent. No rent was paid in the three month period ended January 2, 2016.

On August 2, 2016, Ryan Morris, a member of the Board, was elected Executive Chairman of the Board. Mr Morris is considered a related party as he is President of Meson Capital Partners LLC, a greater-than 10% stockholder of the Company. The Executive Chairman position was terminated on December 6, 2016.

## (19) Subsequent events

In preparing these interim consolidated financial statements, the Company has evaluated, for potential recognition or disclosure, events or transactions subsequent to the end of the most recent quarterly period, the issuance date of these financial statements.

Sevcon Canada Inc. was incorporated in Ontario, Canada effective January 1, 2017; its principal activities include the development, commercialization and support of controllers to drive electric motors, chargers and comparable electric components used in full electric and hybrid vehicles.

Sevcon GmbH was incorporated in southern Germany January 24, 2017; its principal activities include the commercialization and sale of controllers to drive electric motors, chargers and comparable electric components used in full electric and hybrid vehicles.

No other material subsequent events were identified that require recognition or disclosure in these financial statements.

(20) Recent Accounting Pronouncements

In May 2014, the FASB issued ASU No. 2014-09: "Revenue from Contracts with Customers (Topic 606)", comprehensive new revenue recognition guidance which will supersede almost all existing revenue recognition guidance. It affects any entity that enters into contracts with customers for the transfer of goods or services. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In addition, in August 2015, the FASB issued ASU No. 2015-14: "Revenue from Contracts with Customers (Topic 606)". This update was issued to defer the effective date of ASU No. 2014-09 by one year. Therefore, the effective date of ASU No. 2014-09 for public business entities is the annual reporting period beginning after December 15, 2017 including interim reporting periods within that reporting period. The Company is evaluating the impact of the adoption of this standard on our consolidated financial statements. This guidance will be effective for the Company in fiscal year 2019.

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In June 2014, the FASB issued ASU No. 2014-12: “Compensation – Stock Compensation (Topic 718)” which requires that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. The guidance is effective for annual periods beginning after December 15, 2015. The Company has evaluated the impact of the adoption of this standard on our consolidated financial statements and has determined that its provisions are not applicable.

In July 2015, the FASB issued ASU No. 2015-11: “Inventory (Topic 330): Simplifying the Measurement of Inventory” which requires inventory within the scope of this standard to be measured at the lower of cost and net realizable value. For public business entities, the guidance is effective for annual periods beginning after December 15, 2016. The Company is evaluating the impact of the adoption of this standard on our consolidated financial statements. This guidance will be effective for the Company in fiscal year 2018.

In September 2015, the FASB issued ASU No. 2015-16: “Business Combinations (Topic 805)” which amends existing guidance related to measurement period adjustments associated with a business combination. The new standard requires the Company to recognize measurement period adjustments in the reporting period in which the adjustments are determined. The amendment removes the requirement to adjust prior period financial statements for these measurement period adjustments. The guidance is effective for annual periods beginning after December 15, 2015. The Company adopted the provisions of ASU, 2015-16 in fiscal year 2017, the implementation of which did not have any impact on our consolidated financial statements.

In February 2016, the FASB issued FASB ASU No. 2016-02: “Leases (Topic 842)” in which the core principle is that a lessee should recognize the assets and liabilities that arise from leases. For operating leases, a lessee is required to recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in the balance sheet. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. The accounting applied by a lessor is largely unchanged from that applied under current GAAP. The guidance is effective for fiscal years beginning after December 15, 2018, including interim periods within that reporting period. The Company is evaluating the impact of the adoption of this standard on our consolidated financial statements. This guidance will be effective for the Company in fiscal year 2020.

In March 2016, the FASB issued ASU No. 2016-09: “Compensation - Stock Compensation (Topic 718)” simplifies several aspects of the accounting for employee share-based payment award transactions. The guidance is effective for fiscal years beginning after December 15, 2016 including interim periods within those fiscal years. The Company is evaluating the impact of the adoption of this standard on our consolidated financial statements. This guidance will be effective for the Company in fiscal year 2018.

In August 2016, the FASB issued ASU 2016-15: “Statement of Cash Flows (Topic 230) – Classification of Certain Cash Receipts and Cash Payments” which addresses eight specific statement of cash flow issues with the objective of reducing diversity in practice. The guidance is effective for fiscal years beginning after December 15, 2017, including interim periods within that reporting period. The Company is evaluating the impact of the adoption of this standard on our consolidated financial statements. This guidance will be effective for the Company in fiscal year 2019.

In October 2016, the FASB issued ASU 2016-16: “Income Taxes (Topic 740) Intra-Entity Transfers of Assets Other Than Inventory” which requires an entity to recognize the income tax consequences of an intra-entity transfer of an asset (excluding inventory) when the transfer occurs instead of when the asset is sold to an outside party. The guidance is effective for fiscal years beginning after December 15, 2017, including interim periods within that reporting period. The Company is evaluating the impact of the adoption of this standard on our consolidated financial statements. This guidance will be effective for the Company in fiscal year 2019.

In January 2017, the FASB issued ASU 2017-04: “Intangibles – Goodwill and Other (Topic 740)” which simplifies the test for goodwill impairment. The guidance is effective for fiscal years beginning after December 15, 2019, including interim periods within that reporting period. The Company is evaluating the impact of the adoption of this standard on our consolidated financial statements. This guidance will be effective for the Company in fiscal year 2021.



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Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations.

FORWARD LOOKING STATEMENTS

Statements in this discussion and analysis about the Company's anticipated financial results and growth, as well as those about the development of its products and markets, including without limitation statements about the benefits that may be obtained from certain customer contracts, are forward-looking statements that are based on management's present expectations and involve risks and uncertainties that could cause actual results to differ materially from those projected. Important factors that could cause these statements not to be realized are set forth in the following discussion and also include the risks discussed under "Risk Factors" below and elsewhere in this report.

CRITICAL ACCOUNTING ESTIMATES

As of December 31, 2016, there have been no material changes to the critical accounting estimates described in the Company's 2016 10-K. However, if the business and economic realities vary from those assumed in these judgments and estimates, actual operating results may differ materially from the amounts derived from these judgments and estimates. In addition, if the continuing worldwide economic troubles continue to have a negative effect on our business, estimates used in future periods may vary materially from those included in the Company's previous disclosures.

For example:

- (i) if the financial condition of any of the Company's customers deteriorates as a result of further business declines, the Company may be required to increase its estimated allowance for bad debts;
- (ii) if actual future demand is less than previously projected, inventory write-downs may be required; or  
significant negative industry or economic trends that adversely affect our future revenues and profits, or a reduction of our market capitalization relative to net book value, among other factors, may change the estimated future cash flows or other factors that we use to determine whether or not goodwill has been impaired and lead us to conclude that an impairment charge is required.
- (iii) if the allocation of the total consideration for Bassi, to the fair values of the tangible and intangible assets acquired, differs from the management estimates and judgments, the Company may be required to write-down the values of certain tangible or intangible assets or conclude that an impairment charge is required.
- (iv)

All of these factors, and others resulting from the current economic situation, may have a material adverse impact on the Company's results.

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## OVERVIEW OF FIRST QUARTER

## Results of Operations

Three months ended December 31, 2016 and January 2, 2016

The following table compares the results by segment for the three months ended December 31, 2016 with the same period in the prior year.

|  | Three months ended      |                       | Favorable<br>(unfavorable) |   |
|--|-------------------------|-----------------------|----------------------------|---|
|  | December<br>31,<br>2016 | January<br>2,<br>2016 | Change                     |   |
| <b>Sales:</b>  |                         |                       |                            |   |
| Controls - to external customers   | \$ 7,135                | \$ 8,707              | \$ (1,572)                 | ) |
| Capacitors - to external customers   | 247                     | 408                   | (161)                      | ) |
| Chargers - to external customers   | 5,161                   | -                     | 5,161                      |   |
| Total sales to external customers  | 12,543                  | 9,115                 | 3,428                      |   |
| <b>Gross Profit:</b>   |                         |                       |                            |   |
| Controls   | 1,982                   | 3,974                 | (1,992)                    | ) |
| Capacitors   | 77                      | 142                   | (65)                       | ) |
| Chargers   | 694                     | -                     | 694                        |   |
| Total  | 2,753                   | 4,116                 | (1,363)                    | ) |
| <b>Selling, research and development, administrative expenses and acquisition costs:</b> |                         |                       |                            |   |
| Controls   | (4,032 )                | (3,299 )              | (733)                      | ) |
| Capacitors   | (138 )                  | (185 )                | 47                         | ) |
| Chargers   | (709 )                  | -                     | (709)                      | ) |
| Unallocated corporate income (expense) and acquisition costs                             | (293 )                  | (452 )                | 159                        | ) |
| Total  | (5,172 )                | (3,936 )              | (1,236)                    | ) |
| <b>Operating (loss) income:</b>  |                         |                       |                            |   |
| Controls   | (2,050 )                | 675                   | (2,725)                    | ) |
| Capacitors   | (61 )                   | (43 )                 | (18)                       | ) |
| Chargers   | (15 )                   | -                     | (15)                       | ) |
| Unallocated corporate income (expense) and acquisition costs                             | (293 )                  | (452 )                | 159                        | ) |
| Total  | (2,419 )                | 180                   | (2,599)                    | ) |
| Other income and expense   | (562 )                  | (85 )                 | (477)                      | ) |
| (Loss) income before income tax  | (2,981 )                | 95                    | (3,076)                    | ) |
| Income tax benefit (provision)   | 489                     | (11 )                 | 500                        | ) |
| Net (loss) income  | \$ (2,492 )             | \$ 84                 | \$ (2,576)                 | ) |
| Net loss attributable to non-controlling interests                                       | 65                      | 38                    | 27                         | ) |
| Net (loss) income attributable to Sevcon, Inc. and subsidiaries                          | (2,427 )                | 122                   | (2,549)                    | ) |
| Preferred share dividends  | (91 )                   | (111 )                | 20                         | ) |
| Net (loss) income attributable to common stockholders                                    | \$ (2,518 )             | \$ 11                 | \$ (2,529)                 | ) |

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Revenues in the first quarter of 2017 were \$12,543,000 compared to \$9,115,000 in the same quarter last year, a 38% increase year-on-year that reflected the Bassi acquisition. Bassi revenues were \$5,161,000 for the first quarter, and revenues in the controls and capacitors businesses combined were \$7,382,000 compared to \$9,115,000 in the same fiscal quarter last year, a reduction of 19%. Foreign currency fluctuations decreased reported sales by \$944,000, or 10%, mainly due to a stronger U.S. dollar compared with both the British pound and the euro, than in the same fiscal period last year. Excluding the impact of the chargers segment and foreign currency fluctuations, sales would have been 9% lower than the prior-year period.

The weak demand conditions experienced in the second half year of 2016 in our industrial off-road markets continued in the first quarter of 2017. Airport ground support, aerial work platform, fork-lift truck and mining were all down by double-digits. Excluding Bassi, nearly all of the declines in the quarter were due to the traditional end-use markets in Asia. Our capacitor business also was down double-digits in the quarter, due to a lack of railway project investment across Europe. In the on-road market, sales in the first quarter were up 25% from last year, due to product shipments in North America, Europe and China. This business will continue to fluctuate from quarter to quarter due to the timing of orders as we ramp up this business. Revenues in the two-wheel sector were up 14% due to while revenues from sales to manufacturers of four-wheel vehicles were up 32%.

In terms of geography, and excluding Bassi, revenues were down 87% in Asia, almost entirely due to the macroeconomic challenges in the industrial sector, specifically the lack of demand in the aerial work platform and fork-lift truck markets. A significant component of the demand issue with aerial work platform was customers carrying higher-than-average inventory. We expect that inventory to come down and aerial work platform demand to start to rebound in the coming quarters. Including Bassi, revenues were down approximately 75% in this market.

Controller sales in North America were down 5% from a year ago, excluding Bassi, largely due to a large drop off in sales to the mining sector and lower sales in aerial ground support equipment. Excluding Bassi, sales in Europe increased by 4% year-over-year, due to higher sales into the on-road sector.

The Company's joint venture in China continues to make progress. In China we are initially targeting four-wheel on-road electric and hybrid vehicle applications in what is becoming the world's largest market for two- and four-wheel electric vehicles. We have had another quarter of testing with one substantial Chinese OEM and we expect to begin production shipments in the second quarter of fiscal 2017. In general, with the Chinese JV we are initially targeting electric and hybrid vehicle applications in what is becoming the world's largest market for two- and four-wheel electric vehicles.

Our Bassi acquisition has performed above our expectations, having reported 33% revenue growth post-acquisition compared with the same three-month pre-acquisition period in the prior year and, we are seeing that success continue into the second quarter.

Engineering services continues to be an increasingly important element of our revenue in our controls segment. Many new customers, mainly on-road vehicle manufacturers, require a bespoke product to meet their specific needs. They pay us to engineer existing Sevcon products to provide them with a reliable solution. This process results in a shorter time to market and lower development costs for our customer. We believe that our experience allows us to complete projects faster than the competition, and with known system performance. We generally account for engineering services under the "percentage of completion" accounting method. As a result, our revenue for engineering services is a function of the number of hours worked by individuals on a project at specified rates as a proportion of an agreed program of work. Our cost to deliver the project is a function of labor cost and overhead recovery. Reported progress on projects is the achievement of project milestones. The number and timing of milestones differs from project to project, in general, however, achievement of a milestone brings the prospect of production ever nearer.

We are currently conducting engineering services work on several projects, all of which are expected to go into production in 2017-2018, and beyond. A multi-year project is very intense in terms of hours worked for the first 12 months as we develop the product and software. Subsequent time is spent on the refinement of the initial development, product testing, the validation of the product to safety standards and product certification. The customer is not obligated to purchase the product that is developed, but we believe our progress in milestones on an engineering services contract is a good way to assess the likelihood that a production program will commence at some point in the future.

Gross profit of \$2,753,000 was 22% of sales in the first quarter, compared to \$4,116,000 or 45% of sales in the same quarter last year. The reduction in the gross profit percentage reflects the inclusion of the charger business in 2017 and also an increasing proportion of engineering services revenue which is generally at a lower gross profit percentage than product sales. Gross profit in the charger business was \$694,000 (13% of sales) for the first quarter of 2017.

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Gross profit for the controls and capacitors segments combined, was \$2,059,000 (28% of sales) in the first quarter, compared to \$4,116,000 (45% of sales) in the same quarter last year.

Selling, research and development and general and administrative expenses were \$5,172,000, including \$709,000 of charger business costs, compared to \$3,936,000 in the same quarter last year when there were no charger business costs and we recorded \$316,000 of Bassi acquisition costs. Included in the charger business expense in the quarter of \$709,000, we recorded \$235,000 of non-cash expense from the amortization of intangible assets and fair value adjustments arising from the business combination with Bassi. Operating expenses in the controls and capacitors businesses combined, excluding unallocated corporate expense, were \$4,170,000 compared to \$3,484,000 in the prior year period. The increase of \$686,000 largely reflects the increased investment in engineering and research and development expense, including new hires, associated with the delivery of the engineering phase of the Company's new project pipeline.

There was an operating loss for the first quarter of \$2,419,000 compared with operating income of \$180,000 in the same period last year, after charging acquisition costs of \$316,000.

Excluding unallocated corporate expense of \$293,000 and \$452,000 in the first quarter of 2017 and 2016, respectively, the operating loss for the controls and capacitors businesses combined was \$2,111,000 for the first quarter, compared to operating income of \$632,000 in the same period last year. The main reason for the operating loss in the controls and capacitors business were lower sales to our industrial customers and higher operating costs associated with the pipeline of new projects.

Included in other income and expense for the quarter was a foreign currency loss of \$441,000 compared with a foreign currency loss of \$71,000 in the first quarter of last year. The significant loss in the quarter largely reflects the impact of the weakening of the British pound following the referendum on the U.K.'s membership in the European Union, which advised for the exit of the U. K. from the European Union ("Brexit"). During the first quarter, we recorded a charge of \$138,000 for interest which was largely interest payable to MPS Bank on the credit facility partly used to finance the Bassi acquisition in January last year.

The Company recorded a loss before income taxes of \$2,981,000 in the first quarter of 2017, compared to income before income taxes of \$95,000 in the same period last year. There was an income tax benefit of \$489,000 in the period compared with an income tax provision of \$11,000, in the same period last year. The income tax benefit of 16.4% in the first quarter of 2017 was lower than the statutory Federal income tax rate of 34% for several reasons. The main items which reduced the effective tax rate were foreign tax rate differentials and the surrender of U.K. trading losses for cash research incentives.

After adjusting for a \$65,000 net loss relating to the Company's non-controlling interest in the Chinese joint venture and recording a preference share dividend of \$91,000, there was a net loss attributable to the stockholders of Sevcon, Inc. of \$2,518,000 or a loss of (\$0.48) per diluted share, compared to net income of \$11,000, or zero cents per diluted share, in the same quarter last year after recording a preferred share dividend of \$111,000.

In the second quarter of 2017 we anticipate an expense in the region of \$250,000 related to a contested director election which occurred in the second quarter.

## Financial Condition

Cash balances at the end of the first quarter of 2017 were \$10,400,000, compared to \$14,127,000 at September 30, 2016, a decrease in cash of \$3,727,000 in the first three months of 2017. Should the Company's cash balances continue to decrease at this rate during the remainder of 2017, the Company will take steps to conserve cash by managing operating expense and capital expenditure and will consider raising additional equity capital, if deemed necessary.

In the first three months of 2017, operating activities used \$3,534,000 of cash which was largely due to the operating loss in the period. Excluding the impact of currency fluctuations, trade and other receivables decreased by \$521,000 in the period, which increased cash. Accounts payable, accrued expenses and accrued taxes increased by a combined \$361,000, which also increased cash during the period. Inventories and prepaid expenses and other current assets increased by a combined \$1,988,000, which reduced cash during the period. The number of days sales in receivables decreased by two days from 72 days sales at September 30, 2016 to 70 days sales at December 31, 2016. Capital expenditures in the first three months were \$247,000. Exchange rate changes increased reported cash by \$1,214,000 in the first three months of 2017.

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The Company's U.K. controls and capacitor subsidiaries each have multi-currency overdraft facilities which together total \$1,100,000 and which are secured by real estate owned by those companies. In July 2016, the Company's U.K. Bank renewed these facilities for a twelve month period although, in line with normal practice in Europe, they can be withdrawn on demand by the bank. The facilities were unused at December 31, 2016 and at September 30, 2016. Management believes that, if these facilities were withdrawn, adequate alternative credit resources would be available. However, this would depend on the Company's situation and the economic environment at the time. Accordingly, management does not rely on their availability in projecting the adequacy of the Company's capital resources.

The Company entered into a €14,000,000 (approximately \$14,778,000 at December 31, 2016) credit facility with MPS Bank on January 27, 2016. The loan and security agreement will expire on January 27, 2021 when all outstanding principal and unpaid interest will be due and payable in full. The facility may be paid before maturity in whole or in part at the option of the Company, on or after the six-month anniversary of the funding date, without penalty or premium. Interest on the loan is payable quarterly at a margin of 3% over EuroLIBOR, with a minimum EuroLIBOR rate of 0.0%. Under the facility, the Company must maintain, on an annual basis, a net debt to EBITDA ratio defined as the ratio of consolidation indebtedness of the Company and its subsidiaries, minus cash and marketable securities, to EBITDA of the Company and its subsidiaries, measured on a fiscal year basis, plus (under a December 2016 amendment) the net cash proceeds received by the Company from the issuance and sale of equity securities during such twelve month period, of no more than 3.5:1 for fiscal years 2016 and 2017 and a net debt to EBITDA ratio of no more than 3.0:1 thereafter. The Company would consider raising additional equity capital if necessary to ensure compliance with this covenant at year-end. Upon entering into the credit facility, the Company drew down €14,000,000 (approximately \$14,778,000 at December 31, 2016), which was the total amount outstanding at December 31, 2016. This amount is shown in the accompanying consolidated balance sheet under long-term debt. The carrying value of the debt approximated to fair value based on current interest rates.

There were no significant capital expenditure commitments at December 31, 2016. It is estimated that the Company will make contributions to its U.K. and U.S. defined benefit pension plans of approximately \$848,000 in fiscal 2017; should the Company suffer a material reduction in revenues in 2017 this commitment could adversely impact the Company's financial position.

The outlook continues to remain uncertain given the continuing worldwide economic situation and in particular the low economic growth environment in Europe and North America, the turmoil caused by the U.K.'s Brexit referendum, and the continuing austerity measures in certain parts of Europe. In the opinion of management, the Company's requirements for working capital to meet projected operational and capital spending at status quo levels in both the short and long term can be met by a combination of existing cash resources, future earnings and existing borrowing facilities in Europe. Any material reduction in revenues will have a materially adverse impact on the Company's financial position, which would be exacerbated if any of the Company's lenders withdraws or reduces available credit. If the Company is unable to generate sufficient cash from operations and if the bank overdraft facilities are withdrawn, the Company would need to raise additional debt or equity capital from other sources to avoid significantly curtailing its business and materially adversely affecting its results.

However, management has said that in order to further increase the rate of growth and improve shareholder value we would need to continue to increase our investment in engineering and other technical resources. We may do this organically, through the acquisition of other businesses, or both. In either case, we may need to raise additional debt or equity capital. Such capital may not be available to us at a reasonable cost, or at all.

## Item 3 Quantitative and Qualitative Disclosures about Market Risk

As a smaller reporting company, the Company is not required to respond to this item however we are providing the following information about our foreign currency and interest rate risks to supplement the disclosure in Item 2.

Foreign currency risk

The Company sells to customers throughout the industrialized world. The majority of the Company's products are manufactured in, or sourced from, the United Kingdom. In the first three months of 2017, approximately 56% of the Company's sales were made in Euros, 37% in U.S. Dollars and 7% in British Pounds. Approximately 86% of the Company's cost of sales was incurred in British Pounds and Euros. This resulted in the Company's sales and margins being exposed to fluctuations due to the change in the exchange rates of the U.S. Dollar, the British Pound and the Euro. The Company has trade accounts receivable and accounts payable denominated in both British Pounds and Euros that are exposed to exchange fluctuations.



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In addition, the translation of the sales and income of foreign subsidiaries into U.S. Dollars is also subject to fluctuations in foreign currency exchange rates.

The following table provides information about the Company's foreign currency accounts receivable, accounts payable and firmly committed sales contracts outstanding as of December 31, 2016. The information is provided in U.S. Dollar amounts, as presented in the Company's consolidated financial statements. The table presents the amounts at which the Company's foreign currency accounts receivable, accounts payable and firmly committed sales contracts as of December 31, 2016 are expected to mature based on the exchange rate of the relevant foreign currency to U.S. Dollars at December 31, 2016:

|   | (in thousands of dollars)                      |            |
|---|--|------------|
|   | Expected<br>maturity or<br>transaction<br>date | Fair Value |
|   | Fiscal<br>2017                                 |            |
| On balance sheet financial instruments: |  |            |
| In \$ U.S. Functional Currency          |  |            |
| Accounts receivable in British Pounds   | 383  | 383        |
| Accounts receivable in Euros            | 6,918  | 6,918      |
| Accounts payable in British Pounds      | 1,225  | 1,225      |
| Accounts payable in Euros               | 8,364  | 8,364      |
| Anticipated Transactions                |  |            |
| In \$ U.S. Functional Currency          |  |            |
| Firmly committed sales contracts        |  |            |
| In British Pounds                       | 668  | 668        |
| In Euros                                | 6,689  | 6,689      |

## Interest Rate Risk

Under the Company's credit facility with MPS Bank interest is payable quarterly at a margin of 3% over EuroLIBOR, with a minimum EuroLIBOR rate of 0.0%. The interest rate as of December 31, 2016 was 3.0%.

The Company invests surplus funds in instruments with maturities of less than 12 months at both fixed and floating interest rates. The Company incurs short-term borrowings from time-to-time on its overdraft facilities in Europe at variable interest rates. Due to the short-term nature of the Company's investments at December 31, 2016 the risk arising from changes in interest rates was not material.

## Item 4 Controls and Procedures.

## ITEM 9A CONTROLS AND PROCEDURES

As permitted by SEC guidance for newly acquired businesses, because it was not possible to complete an effective assessment of the controls of our Bassi business in time, we excluded the internal control over financial reporting and the disclosure controls and procedures, to the extent subsumed within internal control over financial reporting, of that business from our evaluations described below. The acquired business constituted 41% of our total assets at December 31, 2016, and provided 41% of our revenues for the first quarter of 2017. Our management is in the process of implementing Sevcon's internal control over financial reporting, disclosure controls and procedures over the acquired operations.



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### Evaluation of Disclosure Controls and Procedures

Our management, including our principal executive officer and principal financial officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Securities Exchange Act of 1934 Rule 13a-15(e)) as of December 31, 2016, and concluded that the disclosure controls and procedures were effective.

### Remediation of Material Weaknesses in Internal Control over Financial Reporting

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis.

In the first quarter of 2016, we identified a material weakness in the design and documentation of our controls over the accounting for material business combinations. This was primarily due to inadequate technical accounting expertise on this subject, a lack of robust, well-defined policies and procedures and insufficient documentation of the controls involved. We have worked with the oversight of the Audit Committee of the Board of Directors in the remediation of this weakness. Our remediation of this weakness included the following procedures:

- Hiring a director of financial reporting to increase our knowledge, experience and oversight in the area of business combinations;
- Engaging independent third party consultants to advise management in complex accounting matters such as revenue recognition accounting standard ASU No. 2014-09 Revenue from Contracts with Customers (ASC Topic 606) and, as needed, material business combinations; and
- Engaging an external tax consultant experienced in the taxation of multinational corporations to advise on, and to confirm the accuracy of, the Company's income tax and deferred tax provisions in the area of business combinations.

We believe these measures have strengthened our internal controls over the accounting for material business combinations and should prevent a recurrence of the material weakness, which has been fully remedied as of the date of this report.

### Changes in Internal Control over Financial Reporting

Our principal executive officer and principal financial officer have identified no changes other than the remediation actions noted above, excluding the improvements being made in our recently-acquired Bassi subsidiary, in the Company's "internal control over financial reporting" (as defined in Securities Exchange Act of 1934 Rule 13a-15(f)) that occurred during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1 Legal Proceedings

None.

## ITEM 1A RISK FACTORS

### CERTAIN RISKS RELATED TO OUR BUSINESS

The Company believes that the following represent the most significant risk factors related to its business, the occurrence of any of which could have a material adverse effect on our financial condition, results of operations and

share price:

The Bassi business we acquired may not generate the revenue and earnings we anticipate and may otherwise adversely affect our business.

Our acquisition of Bassi S.r.l. was a significant transaction for us. If we fail to successfully integrate and manage its business, or if the acquisition does not further our business strategy as we expect, our operating results will be adversely affected. Among the risks are the following:

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the number of customers for Bassi products may not grow as predicted and demand for chargers may fall short of forecasts;

there may be unanticipated difficulties in operating the acquired business, whether due to technological issues, the potential incompatibility of business cultures, or otherwise;

we may have difficulty entering new markets where we have limited or no prior experience or where competitors may have stronger market positions;

we may not be able to combine the two companies' product lines as effectively as we anticipate, and the market for the combined products may not be as great as we believe;

there are risks inherent in Bassi's sole source manufacturing that may hinder us from producing as much Bassi product as we anticipate;

our management resources may be inadequate, or there may be other barriers, to successfully integrate the two companies' operations and establish suitable financial controls;

We may incur unanticipated legal or financial disabilities in the acquired business

Capital markets are cyclical and weakness in the United States and international economies may harm our business.

The Company's traditional customers are mainly manufacturers of capital goods such as fork lift trucks, aerial lifts and railway signaling equipment. These markets are cyclical and depend heavily on worldwide transportation, shipping and other economic activity. They experienced a significant decline in demand during the recent global recession. Further, as our business has expanded globally, we have become increasingly subject to the risks arising from adverse changes in global economic conditions. Market conditions fluctuate, and there is considerable economic instability, particularly in the Eurozone. As a result, current or potential customers may be unable to fund purchases or manufacturing of products, which could cause them to delay, decrease or cancel purchases of our products or not to pay the Company or to delay paying for previously purchased products. In addition, continuing instability in the European credit markets may cause the Company to lose its current overdraft facilities and be unable otherwise to obtain financing for operations as needed.

Demand for on-road electric vehicles incorporating our products may not materialize.

The Company is increasingly involved in developing products for the on-road electric vehicle market. We have relationships with customers that incorporate or plan to incorporate our products into their electric vehicle ("EV") products. Our competitors and others are also developing products for other entrants in the EV market, with similar and competing technologies. If our development projects do not convert to product sales, our customers' products or technology are not successful commercially, or worldwide demand for EVs fails to grow as much as we hope, we may not realize the anticipated demand for our products in the EV market, which may have a material adverse effect on our results of operations.

The Company relies on a small number of key customers for a substantial portion of its revenues.

Ten customers accounted for 68% of the Company's revenues for the three months ended December 31, 2016 and the largest customer accounted for 10% of revenues. Although we have had business relationships with some of these customers for many years, our relationships with on-road EV customers are newer and, in any event, there are no long-term contractual supply agreements in place with any customer. Accordingly our performance could be adversely affected by the loss of one or more of these key customers.

The Company has substantial sales and operations outside the United States that could be adversely affected by changes in international markets.

A significant portion of our operations is located, and a significant portion of our business comes from, outside the United States. Accordingly, our performance could be adversely affected by economic downturns in Europe or the Far East as well as in the United States. A consequence of significant international business is that a large percentage of our revenues and expenses are denominated in foreign currencies that fluctuate in value versus the U.S. dollar. Significant fluctuations in foreign exchange rates can and do have a material impact on our financial results, which are reported in U.S. dollars. Other risks associated with international business include: changing regulatory practices and tariffs; staffing and managing international operations, including complying with local employment laws; longer collection cycles in certain areas; and changes in tax and other laws.

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The loss of government support may adversely affect the Company's Chinese Joint Venture

The Company has a joint venture to market product in China. The Chinese market is volatile and is susceptible to additional volatility based on the promotion or absence of government support. Should the Chinese government change its support for environmental improvement, it may adversely affect the sales of hybrid and pure electric vehicles and our ability to grow as quickly as the Company envisages.

The continuing debt crisis in the Eurozone may have a material adverse effect on our business and operating results, which could adversely affect our stock price.

There continues to be significant uncertainty about the stability of global credit and financial markets in light of the continuing debt crisis in certain European countries. A default or a withdrawal from the Eurozone by any of the countries involved, or the uncertainty alone, could cause the value of the Euro to deteriorate. This, or a change to a local currency, would reduce the purchasing power of affected European customers. We are unable to predict the likelihood of any of these events but, if any occurs, our business, financial position and results of operations could be materially and adversely affected.

Program development timescales are long and can be cancelled, depriving us of product sales

In certain markets in which the Company operates, and in particular in the Company's new market sectors, non-recurring engineering development programs may take several years to complete, and programs can be cancelled by the customer at short notice. Cancellation of an engineering development program would potentially result in the Company not being able to sell the expected products.

We may not be able to increase our product development capacity enough to capture the market share we expect.

The worldwide supply of sophisticated hardware engineering resources is limited. If we cannot hire sufficient personnel with the necessary skills to perform the development work that our customers need, we may be unable to capture the product sales and market share we expect.

Production readiness is outside our control

In some new markets the Company's customer is responsible for ensuring that all of the components of their vehicle, working in unison, comply with local governmental regulations in order to achieve the necessary certification to proceed to volume production. Even though the Company's product performs to specification in all respects, the customer's vehicle may fail to satisfy overall the local governmental regulations due to the failure of one or more components supplied by other suppliers resulting in a project not proceeding to volume production.

The Company's commitment to make defined benefit pension contributions could adversely impact its financial position.

It is estimated that the Company will make contributions to its frozen U.K. and U.S. defined benefit pension plans of approximately \$848,000 in 2017 and at a similar level in subsequent years. Should the Company suffer a material reduction in revenues this commitment could adversely impact the Company's financial position.

Single source materials and sub-contractors may not meet the Company's needs.

The Company relies on single, or a small number of, suppliers and sub-contractors for its requirements for most components, sub-assemblies and finished products. In the event that such suppliers and sub-contractors are unable or unwilling to continue supplying the Company, or to meet the Company's cost and quality targets or needs for timely

delivery, there is no certainty that the Company would be able to establish alternative sources of supply in time to meet customer demand.

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Damage to the Company's or sub-contractors' buildings would hurt results.

In the electronic controls segment, the majority of the Company's finished product is produced in two separate plants in Poland and Malaysia; these plants are owned by sub-contractors. The capacitor business is located in a single plant in Wales and the charger business is located in a single plant in Italy. In the event that any of these plants was to be damaged or destroyed, there is no certainty that the Company would be able to establish alternative facilities in time to meet customer demand. The Company does carry property damage and business interruption insurance but this may not cover certain lost business due to the long-term nature of the relationships with many customers.

Management estimates of inventory and warranty reserves may be less than required

Management uses its judgment and market information to assess levels of reserve required in certain areas including inventory and warranty. If actual future demand or market conditions are less favorable than those projected by management, or if product designs change more quickly than forecast, additional inventory reserves may be required. If actual product failure rates and repair or replacement costs differ from management estimates, revisions to the estimated warranty reserve may be required and the Company's results may be materially adversely affected.

Failure to comply with financial covenants in our loan agreement could adversely affect us.

The Company has a five year credit facility with Banca Monte dei Paschi di Siena S.p.A. ("MPS Bank") under which it has drawn €14,000,000 (\$14,778,000 as of December 31, 2016). While the credit facility is outstanding, the Company together with its subsidiaries must maintain a leverage ratio, defined as the ratio of consolidated indebtedness of the Company and its subsidiaries, minus cash and marketable securities, to EBITDA of the Company and its subsidiaries, measured on a fiscal year-end basis, plus (under a December 2016 amendment) the net cash proceeds received by the Company from the issuance and sale of equity securities during such twelve month period, of not greater than 3.5:1. through September 30, 2017, and thereafter not greater than 3.0:1. Breach of this covenant would constitute an event of default, after which the interest rate would be increased and the Bank could elect a number of remedies including, but not limited to declaring all obligations (including principal, interest and expenses) immediately due and payable, that would have a material adverse impact on the Company's ability to continue operations.

Product defect may result in product recall

In the event that the Company discovers a product defect that impacts the safety or operation of its products, then a product recall may be necessary which could involve the Company in a substantial unanticipated expense significantly in excess of any reserve that had been made.

Product liability claims may have a material adverse effect.

The Company's products are technically complex and are installed and used by third parties. Defects in their design, installation, use or manufacturing may result in product liability claims against the Company. Such claims may result in significant damage awards, and the cost of any such litigation could be material.

Businesses we acquire may not generate the revenue and earnings we anticipate and may otherwise adversely affect our operations and financial condition.

We recently made a significant acquisition of a new business, and we regularly consider supplementing our growth by acquiring new businesses. If we do that, but we fail to successfully integrate and manage the businesses we acquire, or if an acquisition does not further our business strategy as we expected, our operating results and financial condition may be materially adversely affected. Business combinations also involve a number of risks and uncertainties that can have an adverse impact, including that:



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- the costs of acquiring and integrating another business may be materially greater than we anticipate; managing an acquired company's technologies or lines of business or entering new markets where we have limited or no prior experience or where competitors may have stronger market positions may be more difficult than we anticipate;
- we may fail to achieve the expected return on our investments, which could adversely affect our business or operating results and potentially cause impairment to assets that we recorded as a part of an acquisition, including intangible assets and goodwill;
- the attention of our management and employees may be diverted;
- we may not be able to retain key personnel of an acquired business;
- we may assume unanticipated legal or financial liabilities;
- we may suffer significant increases in our interest expense, leverage and debt service requirements if we incur additional debt to pay for an acquisition; and
- our existing stockholders may be diluted and earnings per share may decrease if we were to issue a significant amount of equity securities in connection with an acquisition.

Risk relating to the United Kingdom's decision to withdraw from membership in the European Union

The result of the referendum on the United Kingdom's (or the U.K.) membership in the European Union (E.U.) (referred to as Brexit), voting in favor of the exit of the United Kingdom from the European Union, has caused and could continue to cause disruptions to and have an adverse effect on our business, financial results and operations. Any agreements the U.K. makes to retain access to E.U. markets could potentially disrupt the markets we serve and the tax jurisdictions in which we operate and adversely change tax benefits or liabilities in these or other jurisdictions, and may cause us to lose customers, suppliers, and employees. In addition, the referendum result could lead to legal uncertainty and potentially divergent national laws and regulations that could, at a minimum, increase our costs.

The announcement of Brexit caused significant volatility in global stock markets and currency exchange rate fluctuations that resulted in the strengthening of the U.S. dollar against foreign currencies in which we conduct business. The strengthening of the U.S. dollar relative to other currencies has and may continue to adversely affect our results of operations, in a number of ways, including:

Our international sales are denominated in both the U.S. dollar and currencies other than U.S. dollars. Fluctuations of currency exchange rates may expose us to gains and losses on non U.S. currency transactions and a potential devaluation of the local currencies of our customers relative to the U.S. dollar may impair the purchasing power of our customers and could cause customers to decrease or cancel orders or default on payment; and

We translate sales and other results denominated in foreign currency into U.S. dollars for our financial statements. During periods of a strengthening dollar, our reported international sales and earnings could be reduced because foreign currencies may translate into fewer U.S. dollars.

The announcement of Brexit has also and may continue to create global economic uncertainty, which may cause our customers to closely monitor their costs and reduce their spending budget on our products and services.

Any of these effects of Brexit, among others, could materially adversely affect our business, business opportunities, results of operations, financial condition and cash flows.

Certain risks related to the ownership of our common Stock and trading

The following are certain important additional risks related to an investment in our securities.

If we fail to maintain proper and effective internal controls and procedures, our ability to produce accurate and timely financial statements could be impaired, which could harm our operating results, our ability to operate our business,

and investors' views of us.

We are required to establish and maintain adequate internal control over financial reporting, which are processes designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. We are also required to comply with Section 404 of the Sarbanes-Oxley Act of 2002, which requires public companies to conduct an annual review and evaluation of their internal control over financial reporting. If we cannot favorably assess the effectiveness of our internal control over financial reporting in the future, our stock price could be materially adversely affected.

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Insiders and principal stockholders have substantial control over the Company, which could limit the ability of other stockholders to influence the outcome of key transactions, including a change of control.

Our directors, executive officers and our stockholders who each own greater than 5% of our outstanding common stock and their affiliates, in the aggregate, beneficially own a majority of the outstanding shares of our common stock. As a result, these stockholders may be able to influence or control matters requiring approval by our stockholders, including the election of directors and the approval of mergers, acquisitions or other extraordinary transactions. They may also have interests that differ from those of other stockholders and may vote in a way which may be adverse to the interests of other stockholders. This concentration of ownership may have the effect of delaying, preventing or deterring a change of control of our company, could deprive our stockholders of an opportunity to receive a premium for their common stock as part of a sale of our company and might ultimately adversely affect the market price of our common stock.

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

Item 3 Defaults upon Senior Securities

None.

Item 4 Mine Safety Disclosures

Not Applicable.

Item 5 Other Information

None.

Item 6 Exhibits

See Exhibit Index immediately preceding the exhibits.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SEVCON, INC.

Date: February 14, 2017 By: /s/ Paul N. Farquhar  
Paul N. Farquhar  
Chief Financial Officer (Principal  
Financial Officer)

INDEX OF EXHIBITS

Exhibit Description

- \*~~(3)~~(a) Restated Certificate of Incorporation of the registrant (incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K filed on February 3, 2015).
- \*~~(3)~~(b) Amended and Restated By-laws of the registrant (incorporated by reference to Exhibit 3.2 to the Current Report on Form 8-K filed on February 3, 2015).
- \*~~(4)~~ Forms of warrant to purchase common stock issued July 8, 2016 (incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K filed on July 11, 2016).
- \*~~(10)~~ Amendment No. 1 dated December 5, 2016 to Term Loan Agreement dated January 27, 2016 between Sevcon, Inc. and Banca Monte dei Paschi di Siena S.p.A. (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on December 5, 2016).
- ~~(31.1)~~ Certification of Principal Executive Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- ~~(31.2)~~ Certification of Principal Financial Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- ~~(32.1)~~ Certification of Principal Executive Officer and Principal Financial Officer pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- (101) The following materials formatted in eXtensible Business Reporting Language (XBRL): (i) Consolidated Statements of Operations (ii) Consolidated Statements of Comprehensive Income (Loss) (iii) Consolidated Balance Sheets (iv) Consolidated Statements of Cash Flows and (v) Notes to Consolidated Financial Statements. These materials are furnished and not "filed" herewith.

\*Indicates exhibit previously filed and incorporated by reference. Exhibits filed with periodic reports were filed under File No. 1-9789.