**EURONET WORLDWIDE INC** 

Form 10-Q October 28, 2014

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

ACT OF 1934

For the quarterly period ended September 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

o ACT OF 1934

For the transition period to

Commission File Number: 001-31648 EURONET WORLDWIDE, INC.

(Exact name of registrant as specified in its charter)

Delaware 74-2806888
(State or other jurisdiction (I.R.S. Employer of incorporation or organization) Identification No.)

3500 College Boulevard

Leawood, Kansas 66211 (Address of principal executive offices) (Zip Code)

(913) 327-4200

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\flat$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S$  232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\flat$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

On October 24, 2014, Euronet Worldwide, Inc. had 52,598,776 shares of Common Stock outstanding.

## EURONET WORLDWIDE, INC. AND SUBSIDIARIES

**Table of Contents** 

		Page
PART I—	<u>-FINANCIAL INFORMATIO</u> N	
Item 1.	Financial Statements (unaudited)	<u>3</u> <u>3</u>
	Consolidated Balance Sheets as of September 30, 2014 and December 31, 2013	<u>3</u>
	Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2014	$\frac{1}{4}$
	and 2013	<u>+</u>
	Consolidated Statements of Comprehensive Income (Loss) for the Three and Nine Months	5
	Ended September 30, 2014 and 2013	<u>5</u>
	Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2014 and	6
	<u>2013</u>	<u>6</u>
	Notes to the Unaudited Consolidated Financial Statements	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u> 19</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>39</u>
Item 4.	Controls and Procedures	<u>40</u>
PART II-	<u>–OTHER INFORMATIO</u> N	
Item 1.	<u>Legal Proceedings</u>	<u>40</u>
Item 1A.	Risk Factors	<u>41</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>41</u>
Item 6.	<u>Exhibits</u>	<u>42</u>
	<u>Signatures</u>	<u>43</u>

#### **Table of Contents**

#### PART I—FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

# EURONET WORLDWIDE, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

(In thousands, except share and per share data)		
	As of September 30 2014 (unaudited)	),December 31, 2013
ASSETS		
Current assets:		
Cash and cash equivalents	\$451,187	\$ 209,826
Restricted cash	59,157	77,987
Inventory — PINs and other	68,760	92,757
Trade accounts receivable, net of allowances for doubtful accounts of \$22,923 at		390,563
September 30, 2014 and \$22,079 at December 31, 2013		390,303
Prepaid expenses and other current assets		69,242
Total current assets	1,004,419	840,375
Property and equipment, net of accumulated depreciation of \$243,617 at September 30,	123,359	116,230
2014 and \$231,327 at December 31, 2013	123,339	110,230
Goodwill	619,285	498,435
Acquired intangible assets, net of accumulated amortization of \$110,131 at September 30, 2014 and \$132,927 at December 31, 2013	170,184	93,026
Other assets, net of accumulated amortization of \$28,611 at September 30, 2014 and \$25,363 at December 31, 2013	48,786	50,049
Total assets	\$1,966,033	\$ 1,598,115
LIABILITIES AND EQUITY	\$1,900,033	φ 1,390,113
Current liabilities:		
Trade accounts payable	\$385,615	\$ 457,274
Accrued expenses and other current liabilities	371,707	213,284
Current portion of capital lease obligations	2,332	2,361
Short-term debt obligations and current maturities of long-term debt obligations	9,423	10,903
Income taxes payable	16,572	15,656
Deferred revenue	27,521	32,533
Total current liabilities	813,170	732,011
Debt obligations, net of current portion	364,910	188,510
Capital lease obligations, net of current portion	1,892	2,872
Deferred income taxes	37,888	17,695
Other long-term liabilities	17,922	18,572
Total liabilities	1,235,782	959,660
Equity:	1,233,762	939,000
Euronet Worldwide, Inc. stockholders' equity:		
A •		
Preferred Stock, \$0.02 par value. 10,000,000 shares authorized; none issued		<del>_</del>
Common Stock, \$0.02 par value. 90,000,000 shares authorized; 56,265,576 issued at September 30, 2014 and 54,276,761 issued at December 31, 2013		1,086
Additional paid-in-capital	885,200	809,640
Additional pald-in-capital		(68,122)

Treasury stock, at cost, 3,669,074 shares at September 30, 2014 and 3,650,519 shares at December 31, 2013

December 31, 2013		
Accumulated deficit	(24,468 )	(96,029 )
Accumulated other comprehensive loss	(64,534 )	(10,453)
Total Euronet Worldwide, Inc. stockholders' equity	728,198	636,122
Noncontrolling interests	2,053	2,333
Total equity	730,251	638,455
Total liabilities and equity	\$1,966,033	\$ 1,598,115

See accompanying notes to the unaudited consolidated financial statements.

3

### Table of Contents

# EURONET WORLDWIDE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

(Unaudited, in thousands, except share and per share data)

	Three Months Ended September 30,		Nine Months Ended		
			September 30,		
	2014	2013	2014	2013	
Revenues	\$453,422	\$360,580	\$1,202,199	\$1,037,767	
Operating expenses:					
Direct operating costs	274,814	223,551	743,789	656,933	
Salaries and benefits	64,587	52,819	178,529	153,298	
Selling, general and administrative	43,968	33,254	117,820	95,714	
Acquisition-related contingent consideration gain	_	(19,319	) —	(19,319 )	
Depreciation and amortization	19,321	14,930	52,819	48,838	
Total operating expenses	402,690	305,235	1,092,957	935,464	
Operating income	50,732	55,345	109,242	102,303	
Other income (expense):					
Interest income	797	527	1,956	1,438	
Interest expense	(3,046	) (2,938	) (7,476	) (8,372	
(Loss) income from unconsolidated affiliates	(33				