

DSW Inc.
Form 10-Q
December 01, 2010

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended October 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 1-32545

DSW INC.

(Exact name of registrant as specified in its charter)

Ohio
(State or other jurisdiction of
Incorporation or organization)

31-0746639
(I.R.S. Employer Identification No.)

810 DSW Drive, Columbus, Ohio
(Address of principal executive offices)

43219
(Zip Code)

(614) 237-7100
Registrant's telephone number, including area code

N/A
(Former name, former address and former fiscal year, if changed since last
report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Edgar Filing: DSW Inc. - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

The number of outstanding Class A Common Shares, without par value, as of November 26, 2010 was 16,710,253 and Class B Common Shares, without par value, as of November 26, 2010 was 27,382,667.

DSW INC.

TABLE OF CONTENTS

Item No.	Page
Part I. Financial Information	
Item 1. Financial Statements	
<u>Condensed Consolidated Balance Sheets at October 30, 2010 and January 30, 2010</u>	2
<u>Condensed Consolidated Statements of Income for the three and nine months ended October 30, 2010 and October 31, 2009</u>	3
<u>Condensed Consolidated Statements of Shareholders' Equity for the nine months ended October 30, 2010 and October 31, 2009</u>	4
<u>Condensed Consolidated Statements of Cash Flows for the nine months ended October 30, 2010 and October 31, 2009</u>	5
<u>Notes to the Condensed Consolidated Financial Statements</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	14
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	20
<u>Item 4. Controls and Procedures</u>	20
Part II. Other Information	
<u>Item 1. Legal Proceedings</u>	21
<u>Item 1A. Risk Factors</u>	21
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	21
<u>Item 3. Defaults Upon Senior Securities</u>	22
<u>Item 4. Removed and Reserved</u>	22
<u>Item 5. Other Information</u>	22
<u>Item 6. Exhibits</u>	22
<u>Signature</u>	23
<u>Index to Exhibits</u>	24

Table of Contents

Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

DSW INC.
 CONDENSED CONSOLIDATED BALANCE SHEETS
 (in thousands, except share amounts)
 (unaudited)

	October 30, 2010	January 30, 2010
ASSETS		
Cash and equivalents	\$103,755	\$125,020
Short-term investments	206,065	164,265
Accounts receivable, net	10,892	5,406
Accounts receivable from related parties, net	39	123
Inventories	332,446	262,284
Prepaid expenses and other current assets	28,958	20,762
Deferred income taxes	33,588	29,130
Total current assets	715,743	606,990
Long-term investments	11,767	1,151
Property and equipment, net	206,744	206,424
Goodwill	25,899	25,899
Other assets	5,243	10,292
Total assets	\$965,396	\$850,756
LIABILITIES AND SHAREHOLDERS' EQUITY		
Accounts payable	\$138,298	\$119,064
Accounts payable to related parties	772	1,495
Accrued expenses:		
Compensation	22,854	26,244
Taxes	18,363	28,882
Gift cards and merchandise credits	16,293	17,774
Other	41,573	31,260
Total current liabilities	238,153	224,719
Deferred income taxes	14,157	
Other non-current liabilities	91,815	101,156
Commitments and contingencies		
Shareholders' equity:		
Class A Common Shares, no par value; 170,000,000 authorized; 16,651,293 and 16,508,581 issued and outstanding, respectively	313,362	306,123
Class B Common Shares, no par value; 100,000,000 authorized; 27,382,667 and 27,382,667 issued and outstanding, respectively		
Preferred Shares, no par value; 100,000,000 authorized; no shares issued or outstanding		
Retained earnings	307,909	218,758
Total shareholders' equity	621,271	524,881
Total liabilities and shareholders' equity	\$965,396	\$850,756

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

Table of Contents

DSW INC.
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME
 (in thousands, except per share amounts)
 (unaudited)

	Three months ended		Nine months ended	
	October 30, 2010	October 31, 2009	October 30, 2010	October 31, 2009
Net sales	\$489,269	\$444,621	\$1,353,926	\$1,199,957
Cost of sales	(330,049)	(297,462)	(921,623)	(850,029)
Operating expenses	(104,148)	(102,438)	(289,991)	(281,743)
Operating profit	55,072	44,721	142,312	68,185
Interest expense	(211)	(176)	(699)	(547)
Interest income	1,256	621	2,666	1,824
Interest income, net	1,045	445	1,967	1,277
Non-operating income (expense), net	1,500	(754)	1,500	(621)
Earnings before income taxes	57,617	44,412	145,779	68,841
Income tax provision	(22,104)	(17,781)	(56,628)	(27,498)
Net income	\$35,513	\$26,631	\$89,151	\$41,343
Basic and diluted earnings per share:				
Basic	\$0.81	\$0.60	\$2.03	\$0.94
Diluted	\$0.79	\$0.60	\$1.99	\$0.93
Shares used in per share calculations:				
Basic	44,027	44,144	43,974	44,079
Diluted	44,900	44,486	44,837	44,398

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

Table of Contents

DSW INC.
 CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
 (in thousands)
 (unaudited)

	Number of		Class A Common Shares	Class B Common Shares	Class A Common Shares	Class B Common Shares	Retained Earnings	Accumulated Other Comprehensive Loss	Total
	Class A Common Shares	Class B Common Shares							
Balance, January 31, 2009	16,316	27,703	\$ 294,222	\$ 0	\$ 172,017	\$ (655)	\$ 465,584		
Net income					41,343		41,343		
Unrealized loss on available-for-sale securities						(99)	(99)		
Total comprehensive income							41,244		
Reclassification of unrealized losses on available-for-sale securities to an other-than-temporary impairment						754	754		
Stock units granted	46		584				584		
Exercise of stock options	52		641				641		
Vesting of restricted stock units, net of settlement of taxes	54		(177)				(177)		
Stock based compensation expense, before related tax effects			4,213				4,213		
Balance, October 31, 2009	16,468	27,703	\$ 299,483	\$ 0	\$ 213,360	\$ 0	\$ 512,843		
Balance, January 30, 2010	16,509	27,383	\$ 306,123	\$ 0	\$ 218,758	\$ 0	\$ 524,881		
Net income					89,151		89,151		
Stock units granted	31		843				843		
Exercise of stock options	82		1,159				1,159		
Vesting of restricted stock units, net of settlement of taxes	29		(281)				(281)		

Excess tax benefit related to stock option exercises								310	310
Non-cash capital contribution from Retail Ventures								945	945
Stock based compensation expense, before related tax effects								4,263	4,263
Balance, October 30, 2010	16,651	27,383	\$ 313,362	\$ 0	\$ 307,909	\$ 0		\$ 621,271	

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

Table of Contents

DSW INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)
(unaudited)

	Nine months ended	
	October 30, 2010	October 31, 2009
Cash flows from operating activities:		
Net income	\$89,151	\$41,343
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	34,495	34,415
Amortization of debt issuance costs	110	88
Stock based compensation expense	4,263	4,213
Deferred income taxes	4,005	(5,572)
Loss on disposal of long-lived assets	804	266
Impairment charges on long-lived assets		481
Non-operating income, net		621
Grants of stock units	843	584
Other	(2,768)	(5,622)
Change in working capital, assets and liabilities:		
Accounts receivable, net	(5,926)	(1,187)
Inventories	(70,162)	(45,387)
Prepaid expenses and other current assets	(4,151)	2,971
Accounts payable	17,576	49,838
Proceeds from construction and tenant allowances	2,133	6,680
Accrued expenses	(5,896)	44,478
Net cash provided by operating activities	64,477	128,210
Cash flows from investing activities:		
Cash paid for property and equipment	(32,182)	(18,671)
Purchases of available-for-sale investments	(24,918)	(161,147)
Purchases of held-to-maturity investments	(147,348)	(12,105)
Maturities and sales of available-for-sale investments	68,145	101,106
Maturities and sales of held-to-maturity investments	49,876	3,675
Return of capital from equity investment – related party	199	
Purchase of tradename	(225)	
Net cash used in investing activities	(86,453)	(87,142)
Cash flows from financing activities:		
Proceeds from exercise of stock options	1,159	641
Debt issuance costs	(758)	
Excess tax benefits – related to stock option exercises	310	
Net cash provided by financing activities	711	641
Net (decrease) increase in cash and equivalents	(21,265)	41,709
Cash and equivalents, beginning of period	125,020	54,782
Cash and equivalents, end of period	\$103,755	\$96,491

Supplemental disclosures of cash flow information:

Cash paid during the period for income taxes	\$65,612	\$7,398
Non-cash investing and operating activities:		
Balance of accounts payable and accrued expenses due to property and equipment purchases	4,740	1,372
(Decrease) in accounts payable related to recovery from Retail Ventures of shared service asset impairment		(1,818)
Non-cash capital contribution from Retail Ventures	945	
Amortization of investment discounts and premiums	1,630	

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

Table of Contents

DSW INC.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

1. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation- The accompanying unaudited condensed consolidated interim financial statements should be read in conjunction with the Company's Annual Report on Form 10-K as filed with the Securities and Exchange Commission ("SEC") on March 24, 2010 (the "2009 Annual Report").

In the opinion of management, the unaudited condensed consolidated interim financial statements reflect all adjustments, consisting of normal recurring adjustments, which are necessary to present fairly the consolidated financial position, results of operations and cash flows for the periods presented.

Business Operations- DSW Inc. ("DSW") and its wholly-owned subsidiaries are herein referred to collectively as DSW or the "Company". DSW's Class A Common Shares are listed on the New York Stock Exchange under the ticker symbol "DSW". As of October 30, 2010, Retail Ventures, Inc. ("RVI" or "Retail Ventures") owned approximately 62.2% of DSW's outstanding Common Shares, representing approximately 92.9% of the combined voting power of DSW's outstanding Common Shares.

DSW has two reportable segments: the DSW segment, which includes DSW stores and dsw.com, and leased departments. DSW stores and dsw.com offer a wide assortment of better-branded dress, casual and athletic footwear for men and women, as well as handbags and accessories. As of October 30, 2010, DSW operated a total of 313 stores located throughout the United States. During the nine months ended October 30, 2010, DSW opened nine new DSW stores, closed two DSW stores and recategorized one combination DSW/Filene's Basement store as a DSW store.

DSW also operates leased departments for four retailers in its leased department segment. As of October 30, 2010, DSW supplied merchandise to 261 Stein Mart stores, 68 Gordmans stores, 21 Filene's Basement stores and one Frugal Fannie's store. During the nine months ended October 30, 2010, DSW added three new leased departments and ceased operations in seven leased departments. DSW owns the merchandise and the fixtures (except for Filene's Basement, where DSW only owns the merchandise), records sales of merchandise, net of returns and sales tax, and provides management oversight. The retailers provide the sales associates and retail space. DSW pays a percentage of net sales as rent.

Allowance for Doubtful Accounts- The Company monitors its exposure for credit losses and records related allowances for doubtful accounts. Allowances are estimated based upon specific accounts receivable balances, where a risk of default has been identified. As of October 30, 2010 and January 30, 2010, the Company's allowances for doubtful accounts were \$1.2 million and \$1.3 million, respectively.

Inventories- Merchandise inventories are stated at net realizable value, determined using the first-in, first-out basis, or market, using the retail inventory method. The retail method is widely used in the retail industry due to its practicality. Under the retail inventory method, the valuation of inventories at cost and the resulting gross profits are calculated by applying a cost to retail ratio to the retail value of inventories. The cost of the inventory reflected on the balance sheet is decreased by charges to cost of sales at the time the retail value of the inventory is lowered through the use of markdowns, which are reductions in prices due to customers' perception of value. Hence, earnings are negatively impacted as the merchandise is marked down prior to sale.

Inherent in the calculation of inventories are certain significant management judgments and estimates, including setting the original merchandise retail value, markdowns, and estimates of losses between physical inventory counts,

or shrinkage, which combined with the averaging process within the retail method, can significantly impact the ending inventory valuation at cost and the resulting gross profit.

DSW records a reduction to inventories and charge to cost of sales for shrinkage. Shrinkage is calculated as a percentage of sales from the last physical inventory date. Estimates are based on both historical experience as well as recent physical inventory results. Physical inventory counts are taken on an annual basis and have supported the Company's shrinkage estimates.

Markdowns represent the excess of the carrying value over the amount the Company expects to realize from the ultimate disposition of the inventory. Factors considered in the determination of markdowns include customer preference and fashion trends. Changes in facts or circumstances do not result in the reversal of previously recorded markdowns or an increase in that newly established cost basis.

Table of Contents

DSW INC.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

Tradenames and Other Intangible Assets, Net- Tradenames and other intangible assets, net are primarily comprised of values assigned to tradenames and leases at the time of RVI's acquisition of the Company. As of October 30, 2010 and January 30, 2010, the gross balance of tradenames was \$13.0 million and \$12.8 million, respectively. During the nine months ended October 30, 2010, DSW purchased a merchandise tradename for the amount of \$0.2 million, amortizable over five years, and an indefinite lived tradename for less than \$0.1 million. As of both October 30, 2010 and January 30, 2010, the gross balance of other intangible assets was \$0.1 million. Accumulated amortization for tradenames was \$10.6 million and \$10.0 million as of October 30, 2010 and January 30, 2010, respectively. Accumulated amortization for other intangible assets was \$0.1 million as of both October 30, 2010 and January 30, 2010. The average useful lives of tradenames and other intangible assets, net are 14 and 15 years as of October 30, 2010 and January 30, 2010, respectively.

Amortization expense for the nine months ended October 30, 2010 was \$0.7 million, and \$0.2 million will be amortized during the remainder of fiscal 2010. Amortization expense associated with the net carrying amount of intangible assets as of October 30, 2010 is \$0.9 million for both fiscal 2011 and fiscal 2012, \$0.3 million in fiscal 2013 and less than \$0.1 million in fiscal 2014.

Customer Loyalty Program- The Company maintains a customer loyalty program for the DSW stores and dsw.com in which program members earn reward certificates that result in discounts on future purchases. Upon reaching the target-earned threshold, the members receive reward certificates for these discounts which expire six months after being issued. The Company accrues the anticipated redemptions of the discount earned at the time of the initial purchase. To estimate these costs, DSW is required to make assumptions related to customer purchase levels and redemption rates based on historical experience. The accrued liability as of October 30, 2010 and January 30, 2010 was \$11.9 million and \$9.0 million, respectively.

Deferred Rent- Many of the Company's operating leases contain predetermined fixed increases of the minimum rentals during the initial lease terms. For these leases, the Company recognizes the related rental expense on a straight-line basis over the original terms of the lease. The Company records the difference between the amounts charged to expense and the rent paid as deferred rent and begins amortizing such deferred rent upon the delivery of the lease location by the lessor. The deferred rent included in non-current liabilities was \$32.1 million and \$32.3 million as of October 30, 2010 and January 30, 2010, respectively.

Construction and Tenant Allowances- The Company receives cash allowances from landlords, which are deferred and amortized on a straight-line basis over the original terms of the lease as a reduction of rent expense. Construction and tenant allowances are included in non-current liabilities and were \$57.4 million and \$59.7 million as of October 30, 2010 and January 30, 2010, respectively.

Sales and Revenue Recognition- Revenues from merchandise sales are recognized upon customer receipt of merchandise, are net of returns through period end and sales tax and are not recognized until collectability is reasonably assured. For dsw.com, the Company estimates a time lag for shipments to record revenue when the customer receives the goods and also includes revenue from shipping and handling in net sales while the related costs are included in cost of sales.

Revenue from gift cards is deferred and recognized upon redemption of the gift card. The Company's policy is to recognize income from breakage of gift cards when the likelihood of redemption of the gift card is remote. The Company recognized \$0.2 million as other operating income from gift card breakage during both of the three months

ended October 30, 2010 and October 31, 2009. The Company recognized \$0.6 million as other operating income from gift card breakage during both of the nine months ended October 30, 2010 and October 31, 2009.

Cost of Sales- In addition to the cost of merchandise, which includes markdowns and shrinkage, the Company includes in the cost of sales expenses associated with warehousing (including depreciation), distribution and store occupancy (excluding depreciation and including impairments). Warehousing costs are comprised of labor, benefits and other labor-related costs associated with the operations of the distribution and fulfillment centers. The non-labor costs associated with warehousing include rent, depreciation, insurance, utilities, maintenance and other operating costs that are passed to the Company from the landlord. Distribution costs include the transportation of merchandise to the distribution and fulfillment centers, from the distribution center to the Company's stores and from the fulfillment center to the customer. Store occupancy costs include rent, utilities, repairs, maintenance, insurance, janitorial costs and occupancy-related taxes, which are primarily real estate taxes passed to the Company by its landlords.

Operating Expenses- Operating expenses include expenses related to store management and store payroll costs, advertising, leased department operations, store depreciation and amortization, new store advertising and other new store costs (which are expensed as incurred) and corporate expenses. Corporate expenses include expenses related to buying, information technology, depreciation expense for corporate cost centers, marketing, legal, finance, outside professional services, customer service center expenses, allocable costs to and from Retail Ventures, payroll and benefits for associates and payroll taxes. Corporate level expenses are primarily attributable to operations at the corporate offices in Columbus, Ohio.

Table of Contents

DSW INC.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

Non-operating Income (Expense), Net- Non-operating income (expense), net includes other-than-temporary impairments related to investments and realized gains on disposition of investments.

Income Taxes- Income taxes are accounted for using the asset and liability method. Under this method, deferred income taxes arise from temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements. A valuation allowance is established against deferred tax assets when it is more likely than not that some portion or all of the deferred tax assets will not be realized.

Comprehensive Income- For the nine months ended October 30, 2010, comprehensive income was equal to net income. For the nine months ended October 31, 2009, comprehensive income was \$41.2 million, \$0.1 million less than net income of \$41.3 million due to unrealized losses on available for sale securities.

Recent Accounting Pronouncements

In January 2010, the Financial Accounting Standards Board (“FASB”) issued updates to existing guidance related to fair value measurements. As a result of these updates, entities will be required to provide enhanced disclosures about transfers into and out of level 1 and level 2 classifications, provide separate disclosures about purchases, sales, issuances and settlements relating to the tabular reconciliation of beginning and ending balances of the level 3 classification and provide greater disaggregation for each class of assets and liabilities that use fair value measurements. Except for the detailed level 3 disclosures, the new standard was effective for the Company for the first quarter of fiscal 2010. The requirement related to level 3 fair value measurements is effective for the Company for interim and annual reporting periods beginning after January 29, 2011. The adoption of the effective portions of this new standard did not have a material impact to the Company’s consolidated financial statements and the Company does not expect a material impact to its consolidated financial statements related to the level 3 fair value disclosures.

2. RELATED PARTY TRANSACTIONS

RVI- Accounts payable to RVI of \$0.3 million and \$1.0 million as of October 30, 2010 and January 30, 2010, respectively, were primarily related to DSW’s usage of RVI’s net operating losses prior to fiscal 2007 under the Tax Separation Agreement, shared services and other intercompany transactions. During the nine months ended October 30, 2010, accounts payable were reduced by \$0.5 million due to RVI’s reimbursement of certain DSW leasehold improvement expenditures.

During the nine months ended October 30, 2010, RVI contributed tax benefits to DSW resulting in a non-cash capital contribution of \$0.9 million.

Schottenstein Stores Corporation (“SSC”)- The Company leases certain store, office space and distribution center locations owned by entities affiliated with SSC. Accounts receivable from and payable to affiliates principally result from commercial transactions with entities owned by or affiliated with SSC or intercompany transactions with SSC and normally settle in the form of cash in 30 to 60 days. These related party balances as of October 30, 2010 and January 30, 2010, were related party receivables of less than \$0.1 million and \$0.1 million, respectively, and as of both October 30, 2010 and January 30, 2010 were related party payables of \$0.5 million.

3. STOCK BASED COMPENSATION

The Company has a 2005 Equity Incentive Plan (“the Plan”) that provides for the issuance of equity awards to purchase up to 7.6 million common shares. The Plan covers stock options, restricted stock units and director stock units. Eligible recipients include key employees of the Company and affiliates, as well as directors of the Company. Options generally vest 20% per year on a cumulative basis. Options granted under the Plan generally remain exercisable for a period of ten years from the date of grant. Prior to fiscal 2005, the Company did not have a stock option plan or any equity units outstanding.

Table of Contents

DSW INC.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

Stock Options- The following table summarizes the Company's stock option activity (in thousands):

	Nine months ended October 30, 2010
Outstanding, beginning of period	2,504
Granted	522
Exercised	(82)
Forfeited	(101)
Outstanding, end of period	2,843
Exercisable, end of period	1,187

DSW expensed \$3.5 million and \$3.2 million, respectively, for the nine months ended October 30, 2010 and October 31, 2009 related to stock options. The weighted-average grant date fair value of each option granted in the nine months ended October 30, 2010 and October 31, 2009 was \$13.40 and \$5.10 per share, respectively. The total aggregate intrinsic value of nonvested DSW stock options as of October 30, 2010 was \$25.5 million. As of October 30, 2010, the total compensation cost related to nonvested DSW stock options not yet recognized was approximately \$9.0 million with a weighted average expense recognition period remaining of 3.4 years. The following table illustrates the weighted-average assumptions used in the Black-Scholes option-pricing model for options granted in each of the periods presented.

	Nine months ended			
	October 30, 2010		October 31, 2009	
Assumptions:				
Risk-free interest rate	2.5	%	1.9	%
Expected volatility of DSW common stock	56.9	%	57.6	%
Expected option term	4.9 years		4.9 years	
Expected dividend yield	0.0	%	0.0	%

Restricted Stock Units- The following table summarizes the Company's restricted stock unit activity (in thousands):

	Nine months ended October 30, 2010
Outstanding, beginning of period	267
Granted	59
Vested	(39)
Forfeited	(11)
Outstanding, end of period	276

DSW expensed \$0.7 million and \$1.0 million, respectively, for the nine months ended October 30, 2010 and October 31, 2009 related to restricted stock units. The total aggregate intrinsic value of nonvested restricted stock units as of October 30, 2010 was \$9.2 million. As of October 30, 2010, the total compensation cost related to nonvested restricted stock units not yet recognized was approximately \$1.9 million with a weighted average expense recognition period remaining of 2.6 years. The weighted average exercise price for all restricted stock units is zero.

Director Stock Units- DSW issues stock units to directors who are not employees of DSW or RVI. During the nine months ended October 30, 2010 and October 31, 2009, DSW granted 31,130 and 45,895 director stock units, respectively, and expensed \$0.8 million and \$0.6 million in each respective nine month period for these grants. As of October 30, 2010, 160,835 director stock units had been issued and no director stock units had been settled.

4.

INVESTMENTS

The Company determines the balance sheet classification of its investments at the time of purchase and evaluates the classification at each balance sheet date. If the Company has the intent and ability to hold the investments to maturity, investments are classified as held-to-maturity. Held-to-maturity securities are stated at amortized cost plus accrued interest. Otherwise, investments are classified as available-for-sale. The majority of the Company's short-term available-for-sale investments generally have renewal dates of every 7 days and longer stated maturities. Despite the long-term nature of the stated contractual maturities of these short-term investments, the Company has the ability to liquidate these securities shortly after the renewal dates. In addition to short-term investments, the Company has invested in certain longer term bonds to receive higher returns. These long-term investments have maturities greater than one year but generally shorter than two years and are classified as held-to-maturity. The Company also received a return of capital of \$0.2 million related to its related party equity investment. During the third quarter of fiscal 2010, DSW sold its fully impaired auction rate security for a gain of \$1.5 million.

9

Table of Contents

DSW INC.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

The following table discloses the major categories of the Company's investments as of the periods presented:

	Short-term investments		Long-term investments	
	October 30, 2010	January 30, 2010	October 30, 2010	January 30, 2010
Available-for-sale:	(in thousands)			
Tax exempt, tax advantaged and taxable bonds	\$99,822	\$124,107		
Tax exempt commercial paper	4,000	8,100		
Certificates of deposit		15,000		
Total available-for-sale investments	\$103,822	\$147,207		
Held-to-maturity:				
Term notes	102,243	17,058		
Bonds			\$10,815	
Equity investment – related party			952	\$1,151
Total investments	\$206,065	\$164,265	\$11,767	\$1,151

5. FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Therefore, fair value is a market-based measurement based on assumptions of the market participants. As a basis for these assumptions, DSW classifies its fair value measurements under the following fair value hierarchy:

- Level 1 inputs are unadjusted quoted prices in active markets for identical assets or liabilities that are publicly accessible. Active markets have frequent transactions with enough volume to provide ongoing pricing information.
- Level 2 inputs are other than level 1 inputs that are directly or indirectly observable. These can include unadjusted quoted prices for similar assets or liabilities in active markets, unadjusted quoted prices for identical assets or liabilities in inactive markets or other observable inputs.
- Level 3 inputs are unobservable inputs.

Financial assets and liabilities measured at fair value on a recurring basis as of the periods presented consisted of the following:

	As of October 30, 2010			Level 3 (in thousands)	As of January 30, 2010			
	Total	Level 1	Level 2		Total	Level 1	Level 2	Level 3
Cash and equivalents	\$ 103,755	\$ 103,755		\$ 125,020	\$ 125,020			
Short-term investments	206,065		\$ 206,065	164,265		\$ 164,265		
Long-term investments	11,767		10,815	\$ 952	1,151			\$ 1,151

Edgar Filing: DSW Inc. - Form 10-Q

\$ 321,587 \$ 103,755 \$ 216,880 \$ 952 \$ 290,436 \$ 125,020 \$ 164,265 \$ 1,151

Cash and equivalents primarily represent cash deposits and investments in money market funds held with financial institutions, as well as credit card receivables that generally settle within three days. Available-for-sale and held-to-maturity investments are valued using a market-based approach using level 2 inputs such as prices of similar assets in active markets. Equity investments are evaluated for other-than-temporary impairment using level 3 inputs such as the financial condition and future prospects of the entity.

Table of Contents

DSW INC.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

The following table presents the activity related to level 3 fair value measurements for the periods presented:

	For the three months ended			
	October 30, 2010		October 31, 2009	
	Short-term investments	Long-term investments	Short-term investments	Long-term investments
	(in thousands)			
Carrying value at the beginning of the period	\$ 0	\$ 952	\$ 1,771	\$ 0
Transfers between short-term and long-term investments			(1,771)	1,771
Reclassification of unrealized losses on available-for-sale securities to an other-than-temporary impairment				729
Other-than-temporary impairment included in earnings				(754)
Carrying value at the end of the period	\$ 0	\$ 952	\$ 0	\$ 1,746

	For the nine months ended			
	October 30, 2010		October 31, 2009	
	Short-term investments	Long-term investments	Short-term investments	Long-term investments
	(in thousands)			
Carrying value at the beginning of the period	\$ 0	\$ 1,151	\$ 1,845	\$ 1,266
Transfer out of level 3				(1,266)
Transfers between short-term and long-term investments			(1,845)	1,845
Return of capital from equity investment		(199)		
Reclassification of unrealized losses on available-for-sale securities to an other-than-temporary impairment				655
Other-than-temporary impairment included in earnings				(754)
Carrying value at the end of the period	\$ 0	\$ 952	\$ 0	\$ 1,746

There were no non-financial assets measured on a nonrecurring basis during the nine months ended October 30, 2010. As of October 31, 2009, long-lived assets to be held and used with a carrying amount of \$1.3 million were written down to their fair value of \$0.8 million resulting in an impairment charge of \$0.5 million, which was included in earnings.

The Company periodically evaluates the carrying amount of its long-lived assets, primarily property and equipment, and finite life intangible assets when events and circumstances warrant such a review to ascertain if any assets have been impaired. The carrying amount of a long-lived asset or asset group is considered impaired when the carrying

value of the asset or asset group exceeds the expected future cash flows from the asset or asset group. The Company reviews are conducted at the lowest identifiable level, which include a store. The impairment loss recognized is the excess of the carrying value of the asset or asset group over its fair value, based on a discounted cash flow analysis using a discount rate determined by management. Should an impairment loss be realized, it will generally be included in cost of sales.

6.

EARNINGS PER SHARE

Basic earnings per share are based on net income and a simple weighted average of Class A and Class B Common Shares and director stock units outstanding. Diluted earnings per share are calculated using the treasury stock method and reflect the potential dilution of Class A Common Shares related to outstanding stock options and restricted stock units. The numerator for the diluted earnings per share calculation is net income. The denominator is the weighted average diluted shares outstanding.

11

Table of Contents

DSW INC.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

	Three months ended		Nine months ended	
	October 30, 2010	October 31, 2009	October 30, 2010	October 31, 2009
	(in thousands)			
Weighted average shares outstanding	44,027	44,144	43,974	44,079
Assumed exercise of dilutive stock options	593	70	581	23
Assumed exercise of dilutive restricted stock units	280	272	282	296
Number of shares for computation of diluted earnings per share	44,900	44,486	44,837	44,398

Options to purchase 1.0 million and 1.8 million common shares, respectively, were outstanding for the three months ended October 30, 2010 and October 31, 2009 and options to purchase 1.0 million and 2.5 million common shares, respectively, were outstanding for the nine months ended October 30, 2010 and October 31, 2009, but were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the common shares for the period, and therefore, the effect would be anti-dilutive.

7. DSW \$100 MILLION CREDIT FACILITY

On June 30, 2010, the Company entered into a \$100 million secured revolving credit facility (the "Credit Facility") with a term of four years that will expire on June 30, 2014. Under this facility, the Company and its subsidiary, DSW Shoe Warehouse, Inc. ("DSWSW"), are co-borrowers, with all other subsidiaries listed as guarantors. The Credit Facility may be increased by up to \$75 million upon the Company's request and approval by increasing lenders and subject to customary conditions. The Credit Facility provides for swing loans of up to \$10 million and the issuance of letters of credit up to \$50 million. The Credit Facility is secured by a lien on substantially all of the personal property assets of the Company and its subsidiaries with certain exclusions and will be used to provide funds for general corporate purposes, to refinance existing letters of credit outstanding under the Company's previous credit arrangement, to provide for the ongoing working capital requirements of the Company, and to make permitted acquisitions. Revolving credit loans bear interest under the Credit Facility at the Company's option under: (A) a base rate option at a rate per annum equal to the highest of (i) the Federal Funds Open Rate (as defined in the Credit Agreement), plus 0.5%, (ii) the Agent's prime rate, and (iii) the Daily LIBOR Rate (as defined in the Credit Agreement) plus 1.0%, plus in each instance an applicable margin based upon the Company's revolving credit availability; or (B) a LIBOR option at rates equal to the one, two, three, or six month LIBOR rates, plus an applicable margin based upon the Company's revolving credit availability. Swing loans bear interest under the base rate option. The Company's right to obtain advances under the Credit Facility is limited by a borrowing base. In addition, the Credit Facility contains usual and customary restrictive covenants relating to the Company's management and the operation of the Company's business. These covenants, among other things, limit or restrict the Company's ability to grant liens on its assets, incur additional indebtedness, enter into transactions with affiliates, merge or consolidate with another entity, redeem its stock and pay cash dividends up to the aggregate amount of 50% of the previous year's net income, for a maximum of \$50.0 million.

As of October 30, 2010, the Company had no outstanding borrowings, had availability under the facility of \$87.1 million and had outstanding letters of credit of \$12.9 million. As of January 30, 2010 under its previous credit facility, the Company had no outstanding borrowings, had availability under the facility of \$132.6 million and had outstanding letters of credit of \$17.4 million. DSW is in compliance with the covenants under the Credit Facility.

8.

INCOME TAXES

The provision for income taxes is based on the current estimate of the annual effective tax rate and is adjusted as necessary for quarterly events. The Company's effective tax rate was 38.4% and 40.0%, respectively, for the three months ended October 30, 2010 and October 31, 2009. The Company's effective tax rate was 38.8% and 39.9%, respectively, for the nine months ended October 30, 2010 and October 31, 2009.

Consistent with its historical financial reporting, the Company has elected to classify interest expense related to income tax liabilities, when applicable, as part of the interest expense in its condensed consolidated statements of income rather than income tax expense. The Company will continue to classify income tax penalties as part of operating expenses in its condensed consolidated statements of income.

12

Table of Contents

DSW INC.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

9. SEGMENT REPORTING

DSW has two reportable segments: the DSW segment, which includes DSW stores and dsw.com, and leased departments. DSW stores and dsw.com have been aggregated and are presented as one reportable segment, the DSW segment, based on their similar economic characteristics, products, production processes, target customers and distribution methods. The Company has identified such segments based on internal management reporting and management responsibilities and measures segment profit as gross profit, which is defined as net sales less cost of sales. All operations are located in the United States. The goodwill balance of \$25.9 million outstanding as of October 30, 2010 and January 30, 2010 is recorded in the DSW segment related to the DSW stores operating segment. The following tables present segment information for the Company's two reportable segments:

	DSW	Leased departments (in thousands)	Total
Three months ended October 30, 2010:			
Net sales	\$ 453,049	\$ 36,220	\$ 489,269
Gross profit	151,688	7,532	159,220
Capital expenditures	16,810	48	16,858
Three months ended October 31, 2009:			
Net sales	\$ 407,186	\$ 37,435	\$ 444,621
Gross profit	139,550	7,609	147,159
Capital expenditures	3,605	31	3,636
Nine months ended October 30, 2010:			
Net sales	\$ 1,246,593	\$ 107,333	\$ 1,353,926
Gross profit	408,930	23,373	432,303
Capital expenditures	34,848	105	34,953
Nine months ended October 31, 2009:			
Net sales	\$ 1,086,514	\$ 113,443	\$ 1,199,957
Gross profit	328,448	21,480	349,928
Capital expenditures	16,703	73	16,776
As of October 30, 2010:			
Total assets	\$ 885,231	\$ 80,165	\$ 965,396
As of January 30, 2010:			
Total assets	\$ 784,213	\$ 66,543	\$ 850,756

10. LEGAL PROCEEDINGS

The Company is involved in various legal proceedings that are incidental to the conduct of its business. The Company estimates the range of liability related to pending litigation where the amount of the range of loss can be estimated. The Company records its best estimate of a loss when the loss is considered probable. When a liability is probable and

there is a range of estimated loss, the Company records the most likely estimated liability related to the claim. In the opinion of management, the amount of any potential liability with respect to current legal proceedings will not be material to the Company's results of operations or financial condition. As additional information becomes available, the Company will assess the potential liability related to its pending litigation and revise the estimates as needed. Revisions in its estimates and the amount of potential liability could materially impact the Company's future results of operations and financial condition.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

All references to “we,” “us,” “our,” “DSW” or the “Company” in this Quarterly Report on Form 10-Q mean DSW Inc. and wholly-owned subsidiaries, including DSW Shoe Warehouse, Inc. (“DSWSW”), except where it is made clear that the term only means DSW Inc. DSW Class A Common Shares are listed for trading under the ticker symbol “DSW” on the New York Stock Exchange (“NYSE”).

All references to “Retail Ventures” or “RVI” in this Quarterly Report on Form 10-Q mean Retail Ventures, Inc. and its subsidiaries, except where it is made clear that the term only means the parent company. DSW is a controlled subsidiary of Retail Ventures. RVI Common Shares are listed under the ticker symbol “RVI” on the NYSE.

Company Overview

DSW is a leading U.S. branded footwear specialty retailer operating 313 shoe stores in 39 states as of October 30, 2010. We offer a wide assortment of better-branded dress, casual and athletic footwear for women and men, as well as accessories through our DSW stores and dsw.com. In addition, we operate 351 leased departments for four other retailers as of October 30, 2010. Our typical DSW customers are brand, value, quality and style-conscious shoppers who have a passion for footwear and accessories. Our core focus is to create a distinctive shopping experience that satisfies both the rational and emotional shopping needs of our DSW customers by offering them a vast, exciting assortment of in-season styles combined with the convenience and value they desire. Our DSW stores average approximately 22,000 square feet and carry approximately 24,000 pairs of shoes. We believe this combination of assortment, convenience and value differentiates us from our competitors and appeals to consumers from a broad range of socioeconomic and demographic backgrounds.

Cautionary Statement Regarding Forward-Looking Information for Purposes of the “Safe Harbor” Provisions of the Private Securities Litigation Reform Act of 1995

Some of the statements in this Quarterly Report on Form 10-Q contain forward-looking statements which reflect our current views with respect to, among other things, future events and financial performance. You can identify these forward-looking statements by the use of forward-looking words such as “outlook,” “believes,” “expects,” “potential,” “continues,” “may,” “should,” “seeks,” “approximately,” “predicts,” “intends,” “plans,” “estimates,” “anticipates” or the negative of those words or other comparable words. Any forward-looking statements contained in this Quarterly Report on Form 10-Q are based upon current plans, estimates, expectations and assumptions relating to our operations, results of operations, financial condition, growth strategy and liquidity. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. Such forward-looking statements are subject to numerous risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. In addition to those factors described under “Part I, Item 1A. Risk Factors,” in our Form 10-K filed on March 24, 2010, some important factors that could cause actual results, performance or achievements for DSW to differ materially from those discussed in forward-looking statements include, but are not limited to, the following:

- our success in opening and operating new stores on a timely and profitable basis;
- continuation of supply agreements and the financial condition of our leased business partners;
 - maintaining good relationships with our vendors;
 - our ability to anticipate and respond to fashion trends;
- fluctuation of our comparable sales and quarterly financial performance;
- disruption of our distribution operations;
- failure to retain our key executives or attract qualified new personnel;

Edgar Filing: DSW Inc. - Form 10-Q

- our competitiveness with respect to style, price, brand availability and customer service;
 - uncertain general economic conditions;
- risks inherent to international trade with countries that are major manufacturers of footwear;
 - risks related to our cash and investments;
 - the success of dsw.com;
 - RVI's lease of an office facility; and
- liquidity risks at Retail Ventures and their impact on DSW.

If one or more of these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results, performance or achievements may vary materially from what we have projected. Furthermore, new factors emerge from time to time and it is not possible for management to predict all such factors, nor can it assess the impact of any such factor on the business or the extent to which any factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement. Any forward-looking statement speaks only as of the date on which such statement is made, and, except as required by law, DSW undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.

Table of Contents

Critical Accounting Policies

Our critical accounting policies are described in Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations, and in the notes to our Consolidated Financial Statements for the year ended January 30, 2010 contained in our Annual Report on Form 10-K as filed with the Securities and Exchange Commission (“SEC”) on March 24, 2010 (the “2009 Annual Report”). We base these estimates and judgments on our historical experience and other factors we believe to be relevant, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. The process of determining significant estimates is fact-specific and takes into account factors such as historical experience, current and expected economic conditions, product mix, and in some cases, actuarial and appraisal techniques. We constantly re-evaluate these significant factors and make adjustments where facts and circumstances dictate. There have been no significant changes to our critical accounting policies since the 2009 Annual Report.

Results of Operations

Overview

During the nine months ended October 30, 2010, we generated a 12.6% increase in comparable sales and a 12.8% increase in total sales. The increase in comparable sales was primarily driven by an increase in transactions, as more customers visited our stores and dsw.com and a higher percentage of those customers made purchases. All merchandise categories reported a strong performance, with no single category driving the overall sales increase.

Our merchandise margin rate improved over the prior year during the nine months ended October 30, 2010. The sales volume exceeded our expectations during the first six months of fiscal 2010, which resulted in a reduction of markdown activity and improved merchandise margins. The improvement was partially offset in the third quarter due to a challenging comparison against record merchandise margin rates in the third quarter of fiscal 2009. The reduction in the third quarter merchandise margin rate was expected as a result of our inventory position being aligned to our sales volume and still represented the second highest third quarter margin rate since DSW became a public company.

We experienced significant leverage in our operating expenses which increased 2.9% in comparison to the 12.8% increase in sales. As a result of sales growth, improved merchandise margins and expense management, operating profit for the nine months ended October 30, 2010 as a percentage of net sales improved 480 basis points over the prior year to 10.5%.

We have continued making investments in our business that are critical to long-term growth. During the nine months ended October 30, 2010, we invested \$35.0 million in capital expenditures compared to \$16.7 million during the nine months ended October 31, 2009. Our capital expenditures were primarily related to opening new stores, remodeling existing stores and improving our information technology systems. As of October 30, 2010, our cash and short-term investments balance was \$309.8 million. We have \$11.8 million in long-term investments and also have no long-term debt.

As of October 30, 2010, we operated 313 DSW stores, dsw.com and leased departments in 261 Stein Mart stores, 68 Gordmans stores, 21 Filene’s Basement stores and one Frugal Fannie’s store. DSW has two reportable segments: the DSW segment, which includes DSW stores and dsw.com, and leased departments.

The following table sets forth, for the periods indicated, the percentage relationships to net sales of the listed items included in our condensed consolidated statements of income:

Three months ended

Nine months ended

Edgar Filing: DSW Inc. - Form 10-Q

	October 30, 2010		October 31, 2009		October 30, 2010		October 31, 2009	
Net sales	100.0	%	100.0	%	100.0	%	100.0	%
Cost of sales	(67.5	)	(66.9	)	(68.1	)	(70.8)
Gross profit	32.5		33.1		31.9		29.2	
Operating expenses	(21.2	)	(23.0	)	(21.4	)	(23.5)
Operating profit	11.3		10.1		10.5		5.7	
Interest income, net	0.2		0.1		0.2		0.1	
Non-operating income (expense), net	0.3		(0.2	)	0.1		(0.1)
Earnings before income taxes	11.8		10.0		10.8		5.7	
Income tax provision	(4.5	)	(4.0	)	(4.2	)	(2.3)
Net income	7.3	%	6.0	%	6.6	%	3.4	%

Table of Contents

THREE MONTHS ENDED OCTOBER 30, 2010 COMPARED TO THREE MONTHS ENDED OCTOBER 31, 2009

Net Sales. Net sales for the third quarter of fiscal 2010 increased 10.0% from the third quarter of fiscal 2009. The following table summarizes the increase in our net sales:

	Three months ended October 30, 2010 (in millions)
Net sales for the three months ended October 31, 2009	\$ 444.6
Increase in comparable sales	43.6
Net increase from non-comparable and closed store sales	1.1
Net sales for the three months ended October 30, 2010	\$ 489.3

The following table summarizes our net sales by reportable segment:

	Three months ended October 30, 2010	October 31, 2009
	(in millions)	
DSW	\$453.1	\$407.2
Leased departments	36.2	37.4
Total DSW Inc.	\$489.3	\$444.6

The following table summarizes our comparable sales change by reportable segment and in total:

	Three months ended October 30, 2010	
DSW	10.6	%
Leased departments	4.0	%
DSW Inc.	10.1	%

Beginning in the first quarter of fiscal 2010, dsw.com is now included in the change in comparable sales. The increase in comparable sales was primarily a result of an increase in transactions driven by more customers visiting our stores and dsw.com and a higher percentage of those customers making a purchase. For the DSW segment, all merchandise categories had positive comparable sales. DSW segment comparable sales increased in women's footwear by 12.8%, men's by 7.0%, athletic by 9.7% and accessories by 21.0%.

Gross Profit. Gross profit is defined as net sales less cost of sales. Gross profit decreased as a percentage of net sales from 33.1% in the third quarter of fiscal 2009 to 32.5% in the third quarter of fiscal 2010. By reportable segment and in total, gross profit as a percentage of net sales was:

	Three months ended			
	October 30, 2010	%	October 31, 2009	%
DSW	33.5	%	34.3	%
Leased departments	20.8	%	20.3	%
DSW Inc.	32.5	%	33.1	%

DSW segment merchandise margin, gross profit excluding occupancy and warehousing expenses, decreased as a percentage of net sales to 45.3% for the third quarter of fiscal 2010 from 46.6% for the comparable period last year due to an increase in markdown activity. Markdown activity was higher as our inventory was more appropriately positioned for the sales volume when compared to last year when sales significantly exceeded our expectations. Store occupancy expense for the DSW segment decreased as a percentage of net sales to 10.1% for the third quarter of fiscal 2010 from 11.1% for the comparable period last year primarily as a result of increased average store sales.

Gross profit for the leased departments increased as a percentage of net sales for the third quarter of fiscal 2010 due to a reduction in occupancy expense.

Operating Expenses. Operating expenses as a percentage of net sales were 21.2% and 23.0% for the three months ended October 30, 2010 and October 31, 2009, respectively. Operating expenses for the quarter leveraged as a result of the sales increase compared to last year and a significant reduction in bonus expense. Bonus expense for the third quarter of fiscal 2009 included an increase in the year-to-date bonus accrual as a result of improvement in the expected 2009 annual results. Overhead and store expenses leveraged due to the sales increase and were partially offset by an increase in marketing and new store opening expenses.

Table of Contents

Interest Income, Net. Interest income, net of interest expense, was 0.2% and 0.1%, respectively, as a percentage of net sales for the third quarters of fiscal 2010 and 2009. The increase in interest income was primarily a result of the reversals of interest reserves related to uncertain tax positions which were released during the third quarter of fiscal 2010.

Non-operating Income (Expense), Net. Non-operating income, net of non-operating expense, for the third quarter of fiscal 2010 resulted from a gain on the sale of a fully impaired auction rate security which was sold during the third quarter. Non-operating expense for the third quarter of fiscal 2009 resulted from an other-than-temporary impairment related to an auction rate security.

Income Taxes. Our effective tax rate for the third quarter of fiscal 2010 was 38.4%, compared to 40.0% for the third quarter of fiscal 2009. The reduction in the effective tax rate was primarily due to a reduction of a valuation allowance on our fully impaired auction rate security which was sold during the third quarter.

Net Income. For the third quarter of fiscal 2010, net income increased 33.4% compared to the third quarter of fiscal 2009 and represented 7.3% and 6.0% of net sales for the third quarters of fiscal 2010 and 2009, respectively. As a percentage of net sales, this increase was primarily the result of the decrease in operating expenses.

NINE MONTHS ENDED OCTOBER 30, 2010 COMPARED TO NINE MONTHS ENDED OCTOBER 31, 2009

Net Sales. Net sales for the nine months ended October 30, 2010 increased 12.8% from the nine months ended October 31, 2009. The following table summarizes the increase in our net sales:

	Nine months ended October 30, 2010 (in millions)
Net sales for the nine months ended October 31, 2009	\$ 1,200.0
Increase in comparable sales	148.1
Net increase from non-comparable and closed store sales	5.8
Net sales for the nine months ended October 30, 2010	\$ 1,353.9

The following table summarizes our net sales by reportable segment:

	Nine months ended October 30, 2010 October 31, 2009 (in millions)	
DSW	\$ 1,246.6	\$ 1,086.5
Leased departments	107.3	113.5
Total DSW Inc.	\$ 1,353.9	\$ 1,200.0

The following table summarizes our comparable sales change by reportable segment and in total:

	Nine months ended October 30, 2010	
DSW	13.5	%
Leased departments	3.9	%
DSW Inc.	12.6	%

Beginning in the first quarter of fiscal 2010, dsw.com is included in the change in comparable sales. The increase in comparable sales was primarily a result of an increase in transactions driven by more customers visiting our stores and dsw.com and a higher percentage of those customers making a purchase. For the DSW segment, all merchandise categories had positive comparable sales. DSW segment comparable sales increased in women's footwear by 14.7%, men's by 12.7%, athletic by 12.2% and accessories by 14.1%.

Gross Profit. Gross profit is defined as net sales less cost of sales. Gross profit increased as a percentage of net sales from 29.2% during the nine months ended October 31, 2009 to 31.9% during the nine months ended October 30, 2010. By reportable segment and in total, gross profit as a percentage of net sales was:

	Nine months ended			
	October 30, 2010		October 31, 2009	
DSW	32.8	%	30.2	%
Leased departments	21.8	%	18.9	%
DSW Inc.	31.9	%	29.2	%

DSW segment merchandise margin, gross profit excluding occupancy and warehousing expenses, increased as a percentage of net sales to 45.7% for the nine months ended October 30, 2010 from 44.7% for the comparable period last year due to a reduction in markdown activity during the spring season as a result of sales exceeding our expectations. Store occupancy expense for the DSW segment as a percentage of net sales decreased to 11.3% for the nine months ended October 30, 2010 from 13.0% for the comparable period last year primarily as a result of increased average store sales.

Table of Contents

Gross profit for the leased departments increased as a percentage of net sales for the nine months ended October 30, 2010 due to a reduction in markdown activity. This reduction was due to aligning inventory position to sales demand and fewer markdowns related to store closures.

Operating Expenses. Operating expenses as a percentage of net sales were 21.4% and 23.5% for the nine months ended October 30, 2010 and October 31, 2009, respectively. Overhead, store, and marketing expenses decreased as a percentage of net sales as a result of the sales increase and expense management.

Interest Income, Net. Interest income, net of interest expense, was 0.2% and 0.1%, respectively, as a percentage of net sales for the nine months ended October 30, 2010 and October 31, 2009. The increase in interest income was primarily a result of the reversals of interest reserves related to uncertain tax positions which were released during the nine months ended October 30, 2010.

Non-operating Income (Expense), Net. Non-operating income, net of non-operating expense, for the nine months ended October 30, 2010 resulted from a gain on the sale of a fully impaired auction rate security which was sold during the third quarter. Non-operating expense for the nine months ended October 31, 2009 resulted from other-than-temporary impairments related to auction rate securities partially offset by realized gains related to the sale of preferred shares.

Income Taxes. Our effective tax rate for the nine months ended October 30, 2010 was 38.8%, compared to 39.9% for the nine months ended October 31, 2009. The reduction in the effective tax rate was primarily due to a reduction of a valuation allowance on our fully impaired auction rate security which was sold during the third quarter.

Net Income. For the nine months ended October 30, 2010, net income increased 115.6% compared to the nine months ended October 31, 2009 and represented 6.6% and 3.4% of net sales for the nine months ended October 30, 2010 and October 31, 2009, respectively. As a percentage of net sales, this increase was primarily the result of the increase in gross profit and the decrease in operating expenses.

Seasonality

Our business is subject to seasonal merchandise trends when our customers' interest in new seasonal styles increases. Unlike many other retailers, we have not historically experienced a large increase in net sales during our fourth quarter associated with the winter holiday season.

Liquidity and Capital Resources

Our primary ongoing cash flow requirements are for seasonal and new store inventory purchases, capital expenditures in connection with our store expansion, improving our information systems, the remodeling of existing stores and infrastructure growth. Our working capital and inventory levels typically build seasonally. We believe that we have sufficient financial resources and access to financial resources at this time. We are committed to a cash management strategy that maintains liquidity to adequately support the operation of the business, our growth strategy and to withstand unanticipated business volatility. We believe that cash generated from DSW operations, together with our current levels of cash and equivalents and short-term investments as well as availability under our revolving credit facility, will be sufficient to maintain our ongoing operations, support seasonal working capital requirements and fund capital expenditures related to projected business growth.

Although our plan of continued expansion could place increased demands on our financial, managerial, operational and administrative resources and result in increased demands on management, we do not believe that our anticipated growth plan will have an unfavorable impact on our operations or liquidity. Uncertainty in the United States economy

could result in reductions in customer traffic and comparable sales in our existing stores with the resultant increase in inventory levels and markdowns. Reduced sales may result in reduced operating cash flows if we are not able to appropriately manage inventory levels or leverage expenses. These potential negative economic conditions may also affect future profitability and may cause us to reduce the number of future store openings, impair goodwill or impair long-lived assets.

Net Working Capital. Net working capital is defined as current assets less current liabilities. Net working capital increased \$95.3 million to \$477.6 million as of October 30, 2010 from \$382.3 million as of January 30, 2010, primarily due to the seasonal inventory increase, which was partially offset by a corresponding increase in accounts payable, and the net increase in cash and short-term investments. As of October 30, 2010 and January 30, 2010, the current ratio was 3.0 and 2.7, respectively.

Operating Cash Flows. For the nine months ended October 30, 2010, our net cash provided by operations was \$64.5 million, compared to \$128.2 million for the nine months ended October 31, 2009. Net income increased as compared to the prior period, but the increase was offset by changes in working capital. The decrease in cash provided by operations was primarily a result of a seasonal increase in inventory and changes in accrued taxes.

Table of Contents

Investing Cash Flows. For the nine months ended October 30, 2010, our net cash used in investing activities was \$86.5 million compared to \$87.1 million for the nine months ended October 31, 2009. During the nine months ended October 30, 2010, we incurred \$35.0 million in capital expenditures. We incurred \$22.0 million related to stores, \$9.6 million related to information technology and infrastructure and \$3.4 million related to supply chain projects and warehouses. During the nine months ended October 30, 2010, we had net purchases of short-term and long-term investments of \$54.2 million.

We expect to spend approximately \$50 million for capital expenditures in fiscal 2010. Our future investments will depend primarily on the number of stores we open and remodel, infrastructure and information technology programs that we undertake and the timing of these expenditures. We opened nine stores in fiscal 2010. During fiscal 2009, the average investment required to open a typical new DSW store was approximately \$1.4 million, prior to construction and tenant allowances. Of this amount, gross inventory typically accounted for \$0.5 million, fixtures and leasehold improvements typically accounted for \$0.7 million and new store advertising and other new store expenses typically accounted for \$0.2 million.

Financing Cash Flows. For the nine months ended October 30, 2010, our net cash provided by financing activities was \$0.7 million compared to \$0.6 million for the nine months ended October 31, 2009.

\$100 Million Credit Facility. On June 30, 2010, we entered into a \$100 million secured revolving credit facility (the "Credit Facility") with a term of four years that will expire on June 30, 2014. Under this facility, we and our subsidiary, DSW Shoe Warehouse, Inc. ("DSWSW"), are co-borrowers, with all other subsidiaries listed as guarantors. The Credit Facility may be increased by up to \$75 million upon our request and approval by increasing lenders and subject to customary conditions. The Credit Facility provides for swing loans of up to \$10 million and the issuance of letters of credit up to \$50 million. The Credit Facility is secured by a lien on substantially all of our personal property assets and our subsidiaries with certain exclusions and will be used to provide funds for general corporate purposes, to refinance existing letters of credit outstanding under our previous credit arrangement, to provide for our ongoing working capital requirements, and to make permitted acquisitions. Revolving credit loans bear interest under the Credit Facility at our option under: (A) a base rate option at a rate per annum equal to the highest of (i) the Federal Funds Open Rate (as defined in the Credit Agreement), plus 0.5%, (ii) the Agent's prime rate, and (iii) the Daily LIBOR Rate (as defined in the Credit Agreement) plus 1.0%, plus in each instance an applicable margin based upon our revolving credit availability; or (B) a LIBOR option at rates equal to the one, two, three, or six month LIBOR rates, plus an applicable margin based upon our revolving credit availability. Swing loans bear interest under the base rate option. Our right to obtain advances under the credit facility is limited by a borrowing base. In addition, the Credit Facility contains usual and customary restrictive covenants relating to the Company's management and the operation of the Company's business. These covenants, among other things, limit or restrict our ability to grant liens on our assets, incur additional indebtedness, enter into transactions with affiliates, merge or consolidate with another entity, redeem our stock and pay cash dividends up to the aggregate amount of 50% of the previous year's net income, for a maximum of \$50.0 million.

As of October 30, 2010, the Company had no outstanding borrowings and had availability under the facility of \$87.1 million. As of January 30, 2010 under its previous credit facility, the Company had no outstanding borrowings and had availability under the facility of \$132.6 million.

Contractual Obligations

We had outstanding letters of credit that totaled approximately \$12.9 million as of October 30, 2010 under our current facility and \$17.4 million as of January 30, 2010 under our previous facility. If certain conditions are met under these arrangements, we would be required to satisfy the obligations in cash. Due to the nature of these arrangements and based on historical experience and future expectations, we do not expect to make any significant payment outside of

terms set forth in these arrangements.

As of October 30, 2010, we have entered into various construction commitments, including capital items to be purchased for projects that were under construction, or for which a lease has been signed. Our obligations under these commitments aggregated to approximately \$1.9 million as of October 30, 2010. In addition, we have signed lease agreements for five new store locations expected to be opened over the next 18 months, with total annual rent of approximately \$4.5 million. In connection with the new lease agreements, we will receive a total of \$2.5 million of construction and tenant allowance reimbursements for expenditures at these locations.

We operate all of our stores, warehouses and corporate office space from leased facilities. Lease obligations are accounted for either as operating leases or as capital leases based on lease by lease review at lease inception. The Company had no capital leases outstanding as of October 30, 2010 or January 30, 2010.

Table of Contents

Off-Balance Sheet Arrangements

As of October 30, 2010, the Company has not entered into any "off-balance sheet" arrangements, as that term is described by the SEC.

Proposed Accounting Standards

The Financial Accounting Standards Board ("FASB") periodically issues Accounting Standard Updates, some of which require implementation by a date falling within or after the close of the fiscal year. See Note 1 to the Condensed Consolidated Financial Statements for a discussion of the new accounting standards implemented.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Our cash and equivalents have maturities of 90 days or fewer. At times, cash and equivalents may be in excess of Federal Deposit Insurance Corporation ("FDIC") insurance limits. We also have investments in various short-term and long-term investments. Our available-for-sale investments generally renew every 7 days and we also have held-to-maturity investments that have terms greater than 365 days. These financial instruments may be subject to interest rate risk through lost income should interest rates increase during their term to maturity and thus may limit our ability to invest in higher income investments.

As of October 30, 2010, there was no long-term debt outstanding. Future borrowings, if any, would bear interest at negotiated rates and would be subject to interest rate risk. Because we have no outstanding debt, we do not believe that a hypothetical adverse change of 1% in interest rates would have a material effect on our financial position.

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

We, under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, performed an evaluation of our disclosure controls and procedures, as such term is defined in Securities Exchange Act Rules 13a-15(e) and 15d-15(e). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded, as of the end of the period covered by this report, that such disclosure controls and procedures were effective.

Changes in Internal Control over Financial Reporting

No change was made in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

We are involved in various legal proceedings that are incidental to the conduct of our business. We estimate the range of liability related to pending litigation where the amount of the range of loss can be estimated. We record our best estimate of a loss when the loss is considered probable. When a liability is probable and there is a range of estimated loss, we record the most likely estimated liability related to the claim. In the opinion of management, the amount of any potential liability with respect to these proceedings will not be material to our results of operations or financial condition. As additional information becomes available, we will assess the potential liability related to our pending litigation and revise the estimates as needed. Revisions in our estimates and the amount of potential liability could materially impact our future results of operations and financial condition.

Item 1A. Risk Factors.

The following risk factors supplement DSW's risk factors set forth in Part I, Item 1A of our last Annual Report on Form 10-K for the fiscal year ended January 30, 2010.

We opened nine stores in fiscal 2010 and plan to open ten to fifteen stores each year for the next three to five years, which could strain our resources and have a material adverse effect on our business and financial performance.

Our continued and future growth largely depends on our ability to successfully open and operate new DSW stores on a profitable basis. During fiscal 2009, 2008 and 2007, we opened 9, 41 and 37 new DSW stores, respectively. We opened nine stores in fiscal 2010 and plan to open ten to fifteen stores each year for fiscal 2011 and beyond. As of October 30, 2010, we have signed leases for an additional five stores opening in fiscal 2011. During fiscal 2009, the average investment required to open a typical new DSW store was approximately \$1.4 million. This continued expansion could place increased demands on our financial, managerial, operational and administrative resources. For example, our planned expansion will require us to increase investments in management information systems and distribution facilities. These increased demands and operating complexities could cause us to operate our business less efficiently, have a material adverse effect on our operations and financial performance and slow our growth.

Restrictions in our secured revolving credit facility could limit our operational flexibility.

We have a \$100 million secured revolving credit facility with a term expiring June 2014. Under this facility, we and our subsidiary, DSW Shoe Warehouse, Inc. ("DSWSW"), are co-borrowers. This facility is subject to a borrowing base restriction and provides for borrowings at variable interest rates as defined in the agreement. The credit facility is secured by a lien on substantially all of our and our subsidiaries' personal property assets with certain exclusions and will be used to provide funds for general corporate purposes, to refinance existing letters of credit outstanding under our previous credit arrangement, to provide for our ongoing working capital requirements, and to make permitted acquisitions. The credit facility provides for a sub-limit to foreign borrowers that could subject us to foreign currency rate risk. In addition, the secured revolving credit facility contains usual and customary restrictive covenants relating to our management and the operation of our business. These covenants, among other things, limit or restrict our ability to grant liens on our assets, incur additional indebtedness, pay cash dividends and redeem our stock, enter into transactions with affiliates and merge or consolidate with another entity. These covenants could restrict our operational flexibility, and any failure to comply with these covenants or our payment obligations would limit our ability to borrow under the secured revolving credit facility and, in certain circumstances, may allow the lenders thereunder to require repayment.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

- (a) Recent sales of unregistered securities. Not applicable.
- (b) Use of Proceeds. Not applicable.
- (c) Purchases of equity securities by the issuer and affiliated purchasers.

DSW made no purchases of its Common Shares during the three months ended October 30, 2010. There were no repurchases of shares to satisfy tax withholdings for stock option exercises.

We do not anticipate paying cash dividends on our Common Shares in the foreseeable future. Presently, we expect that all of our future earnings will be retained for development of our business. The payment of any future dividends will be at the discretion of our board of directors and will depend upon, among other things, future earnings, operations, capital requirements, our general financial condition and general business conditions. Our credit facility restricts the payment of dividends by us or our subsidiaries, up to the aggregate amount of up to 50% of the previous year's net income, for a maximum of \$50.0 million, provided that we meet the minimum cash requirement set forth in our facility.

Table of Contents

Item 3. Defaults Upon Senior Securities. None.

Item 4. Removed and Reserved.

Item 5. Other Information. None.

Item 6. Exhibits. See Index to Exhibits on page –24.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DSW INC.
(Registrant)

Date: December 1, 2010

By: /s/ Douglas J. Probst
Douglas J. Probst
Executive Vice President and Chief Financial Officer
(principal financial and accounting officer and duly
authorized officer)

Table of Contents

INDEX TO EXHIBITS

Exhibit Number	Description
<u>10.1</u>	Lease, dated August 26, 2010, by and between JLP Nashua NH LLC, an affiliate of Schottenstein Stores Corporation, and DSW Shoe Warehouse, Inc., re: Nashua, NH store.
<u>31.1</u>	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
<u>31.2</u>	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
<u>32.1</u>	Section 1350 Certification of Chief Executive Officer
<u>32.2</u>	Section 1350 Certification of Chief Financial Officer