OptimumBank Holdings, Inc.
Form 10QSB
August 14, 2007

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-QSB

(Mark One)
y
QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2007

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT
For the transition period from $\qquad$ to $\qquad$ Commission File Number 0001288855

OPTIMUMBANK HOLDINGS, INC.
(Exact name of small business issuer as specified in its charter)

Florida
55-0865043
(State or other jurisdiction of incorporation or organization) (IRS Employer Identification No.)
2477 East Commercial Boulevard, Fort Lauderdale, FL 33308
(Address of principal executive offices)

## 954-776-2332

(Issuer s telephone number)

## N/A

(Former name, former address and former fiscal year, if changed since last report)
Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No *

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes * No ý

State the number of shares outstanding of each of the issuer s classes of common equity, as of the latest practicable date: 2.961.169 common shares issued and outstanding as of August 13, 2007

Transitional Small Business Disclosure Format (Check one): Yes " No ý

## INDEX

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements Page
Condensed Consolidated Balance Sheets -
June 30, 2007 (unaudited) and December 31, 2006 ..... 2
Condensed Consolidated Statements of Earnings - Three and Six Months ended June 30, 2007 and 2006 (unaudited) ..... 3
Condensed Consolidated Statements of Stockholders Equity - Six Months ended June 30, 2007 and 2006 (unaudited) ..... 4
Condensed Consolidated Statements of Cash Flows - Six Months ended June 30, 2007 and 2006 (unaudited) ..... 5
Notes to Condensed Consolidated Financial Statements (unaudited) ..... 6-9
Review By Independent Registered Public Accounting Firm ..... 10
Report of Independent Registered Public Accounting Firm ..... 11
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 12-17
Item 3. Controls and Procedures ..... 18
PART II. OTHER INFORMATION
Item 4. Submission of Matters to a Vote of Security Holders ..... 18
Item 6. Exhibits ..... 19
SIGNATURES ..... 20

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share amounts)


| Common stock, $\$ .01$ par value; $6,000,000$ shares authorized, |  | 28 |
| :--- | ---: | ---: |
| $2,961,169$ and $2,820,280$ shares issued and outstanding | 30 | 15,930 |
| Additional paid-in capital | 17,230 | 4,474 |
| Retained earnings | 3,973 | $(9)$ |
| Accumulated other comprehensive loss | $(12)$ | 20,423 |
| Total stockholders equity | 21,221 | $\$ 225,703$ |

See Accompanying Notes to Condensed Consolidated Financial Statements.

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)

(Dollars in thousands, except per share amounts)

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans | \$ | 3,238 | \$ | 3,081 | \$ | 6,561 | \$ | 6,091 |
| Securities |  | 705 |  | 275 |  | 1,154 |  | 562 |
| Other |  | 62 |  | 44 |  | 117 |  | 89 |
| Total interest income |  | 4,005 |  | 3,400 |  | 7,832 |  | 6,742 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 1,444 |  | 1,202 |  | 2,918 |  | 2,314 |
| Borrowings |  | 986 |  | 679 |  | 1,752 |  | 1,386 |
| Total interest expense |  | 2,430 |  | 1,881 |  | 4,670 |  | 3,700 |
| Net interest income |  | 1,575 |  | 1,519 |  | 3,162 |  | 3,042 |
| Provision for loan losses |  | 209 |  | 27 |  | 520 |  | 133 |
| Net interest income after provision for loan losses |  | 1,366 |  | 1,492 |  | 2,642 |  | 2,909 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Service charges and fees |  | 11 |  | 14 |  | 26 |  | 37 |
| Loan prepayment fees |  | 142 |  | 70 |  | 210 |  | 137 |
| Gain on early extinguishment of debt |  |  |  |  |  |  |  | 178 |
| Litigation settlement |  | 5 |  | 93 |  | 155 |  | 93 |
| Other |  | 1 |  | 3 |  | 2 |  | 7 |
| Total noninterest income |  | 159 |  | 180 |  | 393 |  | 452 |
| Noninterest expenses: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 480 |  | 505 |  | 977 |  | 996 |
| Occupancy and equipment |  | 161 |  | 157 |  | 328 |  | 316 |
| Data processing |  | 36 |  | 41 |  | 84 |  | 82 |
| Professional fees |  | 69 |  | 66 |  | 126 |  | 132 |
| Insurance |  | 15 |  | 17 |  | 30 |  | 36 |
| Stationary and supplies |  | 10 |  | 6 |  | 22 |  | 17 |
| Other |  | 134 |  | 100 |  | 231 |  | 198 |
| Total noninterest expenses |  | 905 |  | 892 |  | 1,798 |  | 1,777 |
| Earnings before income taxes |  | 620 |  | 780 |  | 1,237 |  | 1,584 |
| Income taxes |  | 233 |  | 294 |  | 435 |  | 581 |
| Net earnings | \$ | 387 | \$ | 486 | \$ | 802 | \$ | 1,003 |
| Net earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | . 13 | \$ | . 16 | \$ | . 27 | \$ | . 34 |

Edgar Filing: OptimumBank Holdings, Inc. - Form 10QSB
Diluted
Dividends per share

| $\$$ | .13 | $\$$ | .16 | $\$$ | .26 | $\$$ | .32 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ |  | $\$$ |  | $\$$ |  | $\$$ |  |

See Accompanying Notes to Condensed Consolidated Financial Statements.

## (Dollars in thousands)

| Balance at | Common Stock |  |  | Additional Paid-In Capital | Retained Earnings | Accumulated Other Comprehensive Loss | Total Stockholders Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares |  |  |  |  |  |  |
| December 31, 2005 | 2,663,775 | \$ | 27 | 14,141 | 4,249 | (7) | 18,410 |
| Comprehensive income: |  |  |  |  |  |  |  |
| Net earnings for the six months ended June 30, 2006 (unaudited) |  |  |  |  | 1,003 |  | 1,003 |
| Net change in unrealized loss on security available for sale (unaudited) |  |  |  |  |  | (8) | (8) |
| Comprehensive income (unaudited) |  |  |  |  |  |  | 955 |
| Proceeds from exercise of common stock options, including tax benefit of $\$ 37$ (unaudited) | 18,000 |  |  | 141 |  |  | 141 |
| 5\% stock dividend (unaudited) | 134,078 |  | 1 | 1,608 | (1,609) |  |  |
| Balance at June 30, 2006 <br> (unaudited) | 2,815,853 | \$ | 28 | 15,890 | 3,643 | (15) | 19,546 |
| Balance at <br> December 31, 2006 | 2,820,280 |  | 28 | 15,930 | 4,474 | (9) | 20,423 |
| Comprehensive income: |  |  |  |  |  |  |  |
| Net earnings for the six months ended June 30, 2007 (unaudited) |  |  |  |  | 802 |  | 802 |
| Net change in unrealized loss on security available for |  |  |  |  |  | (3) | (3) |



See Accompanying Notes to Condensed Consolidated Financial Statements.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

## (In thousands)

|  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net earnings | \$ | 802 | \$ | 1,003 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 114 |  | 114 |
| Provision for loan losses |  | 520 |  | 133 |
| Gain on early extinguishment of debt |  |  |  | (178) |
| Net amortization of fees, premiums and discounts |  | 105 |  | 332 |
| Increase in accrued interest receivable |  | (115) |  | 49 |
| (Increase) decrease in other assets |  | (734) |  | 369 |
| Increase in official checks and other liabilities |  | 1,001 |  | 1,731 |
| Net cash provided by operating activities |  | 1,693 |  | 3,455 |
| Cash flows from investing activities: |  |  |  |  |
| Purchases of securities held to maturity |  | (24,680 ) |  | $(4,926)$ |
| Principal repayments of securities held to maturity |  | 5,017 |  | 1,825 |
| Decrease (increase) in loans |  | 8,764 |  | $(9,380)$ |
| Sale (purchase) of premises and equipment |  | 542 |  | (82) |
| Redemption (purchase) of Federal Home Loan Bank stock |  | 126 |  | (275) |
| Net cash used in investing activities |  | (10,231 ) |  | (12,838) |
| Cash flows from financing activities: |  |  |  |  |
| (Decrease) increase in deposits |  | (7,595 ) |  | 5,147 |
| Proceeds from exercise of common stock options |  |  |  | 104 |
| (Decrease) increase in Federal Home Loan Bank advances |  | (3,400 ) |  | 4,458 |
| Net increase in securities sold under agreement to repurchase |  | 20,950 |  |  |
| Tax benefit associated with exercise of common stock options |  |  |  | 37 |
| Fractional shares of stock dividend paid in cash |  | (1) |  |  |
| Net cash provided by financing activities |  | 9,954 |  | 9,746 |
| Net increase in cash and cash equivalents |  | 1,416 |  | 363 |
| Cash and cash equivalents at beginning of the period |  | 1,604 |  | 1,154 |
| Cash and cash equivalents at end of the period | \$ | 3,020 | \$ | 1,517 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 4,671 | \$ | 3,705 |


| Income taxes | $\$$ | 802 | $\$$ | 818 |
| :--- | :--- | :--- | :--- | :--- |
| Noncash investing and financing activities: <br> Change in accumulated other comprehensive loss, net <br> change in unrealized loss on security available for sale |  |  |  |  |
| Common stock dividend | $\$$ | $(3)$ | $\$$ | $(8)$ |

See Accompanying Notes to Condensed Consolidated Financial Statements.

## OPTIMUMBANK HOLDINGS, INC. AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(1) General. OptimumBank Holdings, Inc. (the "Holding Company") is a one-bank holding company and owns $100 \%$ of OptimumBank (the "Bank"), a state (Florida)-chartered commercial bank (collectively, the "Company"). The Holding Company's only business is the operation of the Bank. The Bank s deposits are insured by the Federal Deposit Insurance Corporation. The Bank offers a variety of community banking services to individual and corporate customers through its three banking offices located in Broward County, Florida.

In the opinion of the management, the accompanying condensed consolidated financial statements of the Company contain all adjustments (consisting principally of normal recurring accruals) necessary to present fairly the financial position at June 30, 2007, and the results of operations for the three- and six-month periods ended June 30, 2007 and 2006, and cash flows for the six-months periods ended June 30, 2007 and 2006. The results of operations for the three and six months ended June 30, 2007, are not necessarily indicative of the results to be expected for the full year.
(2) Loan Impairment and Credit Losses. The activity in the allowance for loan losses was as follows (in thousands):

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Balance at beginning of period | \$ | 1,113 | \$ | 883 | \$ | 974 | \$ | 777 |
| Charge-offs |  | (586) |  |  |  | (758) |  |  |
| Provision for loan losses |  | 209 |  | 27 |  | 520 |  | 133 |
| Balance at end of period | \$ | 736 | \$ | 910 | \$ | 736 | \$ | 910 |
| There were no impaired loans at | 07 | ecember | , 20 |  |  |  |  |  |

The average net investment in impaired loans and interest income recognized and received on impaired loans is as follows (in thousands):

|  | Three Months Ended June 30, |  |  |  |  | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007 |  | 2006 |  | 2007 |  | 2006 |
| Average net investment in impaired loans | \$ | 3,771 | \$ |  | \$ | 3,189 | \$ |  |
| Interest income recognized on impaired loans | \$ |  | \$ |  | \$ | 39 | \$ |  |
| Interest income received on impaired loans | \$ |  | \$ |  | \$ | 39 | \$ |  |

(continued)

Edgar Filing: OptimumBank Holdings, Inc. - Form 10QSB
6

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED), CONTINUED

(2) Loan Impairment and Credit Losses, Continued At December 31, 2006, the Company had no nonaccrual loans or loans over ninety days past due still accruing interest. Nonaccrual and past due loans were as follows as of June 30, 2007 (in thousands):
Nonaccrual loans ..... \$ ..... 115
Past ninety days or more, but still accruing interest\$
(3) Regulatory Capital. The Bank is required to maintain certain minimum regulatory capital requirements. The following is a summary at June 30, 2007 of the regulatory capital requirements and the Bank scapital on a percentage basis:

|  | Bank <br> Regulatory <br> Requirement |  |
| :--- | :---: | :---: |
| Tier I capital to total average assets | $10.87 \%$ | $4.00 \%$ |

(4) Earnings Per Share. Basic earnings per share has been computed on the basis of the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per share were computed based on the weighted-average number of shares outstanding plus the effect of outstanding stock options, computed using the treasury stock method. All amounts reflect the 5\% stock dividends declared in May, 2007 and April, 2006. Earnings per common share have been computed based on the following:

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
| Weighted-average number of common shares |  |  |  |  |
| Outstanding used to calculate basic earnings per common share | 2,961,169 | 2,955,986 | 2,961,169 | 2,948,796 |
| Effect of dilutive stock options | 73,668 | 157,116 | 77,941 | 143,446 |
| Weighted-average number of common shares outstanding used to calculate diluted earnings |  |  |  |  |
| per common share | 3,034,837 | 3,113,102 | 3,039,110 | 3,092,242 |

Edgar Filing: OptimumBank Holdings, Inc. - Form 10QSB

7

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED), CONTINUED

(5) Stock-Based Compensation. Prior to January 1, 2006, the Company's stock option plan was accounted for under the recognition and measurement provisions of Accounting Principles Board (APB) Opinion No. 25 (Opinion 25), Accounting for Stock Issued to Employees, and related Interpretations, as permitted by Financial Accounting Standards Board (FASB) Statement No. 123, Accounting for Stock-Based Compensation (as amended by Statement of Financial Accounting Standards (SFAS) No. 148, Accounting for Stock-Based Compensation Transition and Disclosure) (collectively SFAS 123). No stock-based employee compensation cost was recognized in the Company s consolidated statements of earnings through December 31, 2005, as all options granted under the plan had an exercise price equal to the market value of the underlying common stock on the date of grant. Effective January 1, 2006, the Company adopted the fair value recognition provisions of FASB Statement No. 123(R), Share-Based Payment (SFAS 123(R)), using the modified-prospective-transition method. Under that transition method, compensation cost to be recognized beginning in 2006 includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value calculated in accordance with the original provisions of SFAS 123, and (b) compensation cost for all share-based payments granted subsequent to December 31, 2005, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123(R). As of December 31, 2005, all stock options were fully vested and no options were granted in 2006 or 2007; therefore, no stock-based compensation has been recognized in 2006 or 2007.

The Company established an incentive Stock Option Plan (the Plan ) for officers, directors and employees of the Company and reserved 572,082 (amended) shares of common stock for the plan. Both incentive stock options and nonqualified stock options may be granted under the plan. The exercise price of the stock options is determined by the board of directors at the time of grant, but cannot be less than the fair market value of the common stock on the date of grant. The options vest --over three and five years. However, the Company accelerated the vesting of all unvested options in the Plan in 2005, in order to reduce noncash compensation expense that would have been recorded in its consolidated statements of earnings in future years due to the adoption of SFAS No. 123(R) in January 2006. The options must be exercised within ten years from the date of grant. At June 30, 2007, 9,702 options were available for grant.
(continued)

## OPTIMUMBANK HOLDINGS, INC. AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED), CONTINUED

(5) Stock-Based Compensation, Continued. A summary of the activity in the Company's stock option plan is as follows. All amounts reflect the $5 \%$ stock dividends declared in May 2007 and April 2006. The Board of Directors did not adjust the exercise price of the stock options outstanding to reflect the $5 \%$ stock dividends (dollars in thousands, except per share amounts):

|  |  | Weighted- |  |
| :---: | :---: | :---: | :---: |
|  | Weighted | Average |  |
| Number of | Average | Remaining | Aggregate |
| Options | Price | Contractual | Intrinsic |
|  |  | Term | Value |

Outstanding and exercisable at December 31, 2006 and $\begin{array}{lllllll}\text { June 30, } 2007 & 490,632 & \$ & 8.04 & 6.2 \text { years } & \$ & 530\end{array}$ The total intrinsic value of options exercised during the three and six months ended June 30, 2006 was $\$ 14,250$ and $\$ 93,850$, respectively and the tax benefit relating to the stock options exercised was $\$ 5,000$ and $\$ 37,000$, respectively.
(6) Sale of Branch. On February 1, 2007, the Company entered into a sale/leaseback transaction for its Galt Ocean Mile branch facility. No gain or loss was recognized on this transaction.

## REVIEW BY INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Hacker, Johnson \& Smith PA, the Company s independent registered public accounting firm, have made a limited review of the interim financial data as of June 30, 2007, and for the three- and six-month periods ended June 30, 2007 and 2006, presented in this document, in accordance with standards established by the Public Company Accounting Oversight Board.

Their report furnished pursuant to Article 10 of Regulation S-X is included herein.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## OptimumBank Holdings, Inc.

## Fort Lauderdale, Florida:

We have reviewed the accompanying condensed consolidated balance sheet of OptimumBank Holdings, Inc. and Subsidiary (the Company ) as of June 30, 2007, and the condensed consolidated statements of earnings for the threeand six-month periods ended June 30, 2007 and 2006 and the related condensed consolidated statements of stockholders equity and cash flows for the six-month periods ended June 30, 2007 and 2006. These interim financial statements are the responsibility of the Company s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim condensed consolidated financial statements for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board, the consolidated balance sheet as of December 31, 2006, and the related consolidated statements of earnings, stockholders equity and cash flows for the year then ended (not presented herein); and in our report dated March 7, 2007, we expressed an unqualified opinion on those financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2006, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.
/s/ Hacker, Johnson \& Smith PA

## HACKER, JOHNSON \& SMITH PA

Fort Lauderdale, Florida
July 27, 2007

Edgar Filing: OptimumBank Holdings, Inc. - Form 10QSB

11

# OPTIMUMBANK HOLDINGS, INC. AND SUBSIDIARY 

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations 

Comparison of June 30, 2007 and December 31, 2006

## Liquidity and Capital Resources

The Company s primary sources of cash during the six months ended June 30, 2007 were from an increase in other borrowings of approximately $\$ 21.0$ million, principal repayments of securities held to maturity of approximately $\$ 5.0$ million, net loan repayments of approximately $\$ 8.8$ million and cash provided from operating activities of approximately $\$ 1.7$ million. Cash was used primarily for purchases of securities of approximately $\$ 24.7$ million, to fund deposit withdrawals of approximately $\$ 7.6$ million and repayment of Federal Home Loan Bank advances of approximately $\$ 3.4$ million. At June 30, 2007, the Company had time deposits of approximately $\$ 70.2$ million that mature in one year or less. At June 30, 2007, the Company exceeded its regulatory liquidity requirements.
Management believes that, if so desired, it can adjust the rates on time deposits to retain or attract deposits in a changing interest-rate environment.

The following table shows selected information for the periods ended or at the dates indicated:
$\left.\begin{array}{lccc} & \begin{array}{c}\text { Six Months } \\ \text { Ended } \\ \text { June 30, } \\ \text { 2007 }\end{array} & \begin{array}{c}\text { Year Ended } \\ \text { December 31, } \\ \mathbf{2 0 0 6}\end{array} & \begin{array}{c}\text { Six Months } \\ \text { Ended } \\ \text { June 30, }\end{array} \\ \text { 2006 }\end{array}\right\}$
(1)

Annualized for the six months ended June 30, 2007 and 2006.

Edgar Filing: OptimumBank Holdings, Inc. - Form 10QSB

# OPTIMUMBANK HOLDINGS, INC. AND SUBSIDIARY 

Item 2. Management s Discussion and Analysis<br>of Financial Condition and Results of Operations, Continued

## Off-Balance Sheet Arrangements

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and undisbursed loans in process. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amounts recognized in the condensed consolidated balance sheet. The contract or notional amounts of those instruments reflect the extent of the Company s involvement in particular classes of financial instruments.

The Company s exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and undisbursed loans in process is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments as it does for on-balance-sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total committed amounts do not necessarily represent future cash requirements. The Company evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management s credit evaluation of the counter party.

A summary of the amounts of the Company s financial instruments, with off-balance sheet risk at June 30, 2007, follows (in thousands):

|  | Contract Amount |  |
| :---: | :---: | :---: |
| Commitments to extend credit | \$ | 2,800 |
| Undisbursed loans in process | \$ | 250 |

## Results of Operations

The following table sets forth, for the periods indicated, information regarding (i) the total dollar amount of interest and dividend income of the Company from interest-earning assets and the resultant average yields; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average cost; (iii) net interest income; (iv) interest-rate spread; (v) net interest margin; and (vi) ratio of average interest-earning assets to average interest-bearing liabilities.

|  | Three Months Ended June 31, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |
|  | Interest | Average |  | Interest | Average |
| Average | and | Yield/ | Average | and | Yield/ |
| Balance | Dividends | Rate <br> (\$ in thousands) | Balance | Dividends | Rate |

Interest-earning assets:

| Loans | \$ | 178,718 | \$ | 3,238 | 7.25 \% | \$ | 173,395 | \$ | 3,081 | 7.11 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities |  | 51,756 |  | 705 | 5.45 |  | 24,635 |  | 275 | 4.47 |
| Other (1) |  | 4,379 |  | 62 | 5.66 |  | 3,173 |  | 44 | 5.55 |
| Total interest-earning assets/interest income |  | 234,853 |  | 4,005 | 6.82 |  | 201,203 |  | 3,400 | 6.76 |
| Cash and due from banks |  | 239 |  |  |  |  | 277 |  |  |  |
| Premises and equipment |  | 3,369 |  |  |  |  | 4,044 |  |  |  |
| Other |  | 2,196 |  |  |  |  | 2,251 |  |  |  |
| Total assets | \$ | 240,657 |  |  |  | \$ | 207,775 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Savings, NOW and money-market deposits |  | 26,487 |  | 2967 | 4.47 |  | 8,580 |  | 42 | 1.96 |
| Time deposits |  | 96,768 |  | 1,148 | 4.75 |  | 108,842 |  | 1,160 | 4.26 |
| Borrowings (2) |  | 90,205 |  | 986 | 4.37 |  | 67,131 |  | 679 | 4.05 |
| Total interest-bearing liabilities/ interest expense |  | 213,460 |  | 2,430 | 4.55 |  | 184,553 |  | 1,881 | 4.08 |
| Noninterest-bearing demand deposits |  | 2,150 |  |  |  |  | 884 |  |  |  |
| Other liabilites |  | 3,948 |  |  |  |  | 2,964 |  |  |  |
| Stockholders equity |  | 21,099 |  |  |  |  | 19,374 |  |  |  |
| Total liabilities and stockholders equity | \$ | 240,657 |  |  |  | \$ | 207,775 |  |  |  |


| Net interest income |  | \$ | 1,575 |  |  | \$ | 1,519 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-rate spread (3) |  |  |  | 2.27 \% |  |  |  | 2.68 \% |
| Net interest margin (4) |  |  |  | 2.68 \% |  |  |  | 3.02 \% |
| Ratio of average interest-earning assets to average interest-bearing liabilities | 1.10 |  |  |  | 1.09 |  |  |  |

(1)

Includes interest-earning deposits with banks, Federal funds sold, and Federal Home Loan Bank stock dividends.
(2)

Includes Federal Home Loan Bank advances, securities sold under agreements to repurchase and junior subordinated debenture.

Interest-rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(4)

Net interest margin is net interest income divided by average interest-earning assets.

The following table sets forth, for the periods indicated, information regarding (i) the total dollar amount of interest and dividend income of the Company from interest-earning assets and the resultant average yields; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average cost; (iii) net interest income; (iv) interest rate spread; (v) net interest margin; and (vi) ratio of average interest-earning assets to average interest-bearing liabilities.

|  | Six Months Ended June 30, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |
|  | Interest | Average |  | Interest | Average |
| Average | and | Yield/ | Average | and | Yield/ |
| Balance | Dividends | Rate <br> Balance | Dividends | Rate |  |

Interest-earning assets:

| Loans | \$ | 179,207 | \$ | 6,561 | 7.32 \% | \$ | 172,791 | \$ | 6,091 | 7.05 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities |  | 43,487 |  | 1,154 | 5.31 |  | 25,020 |  | 562 | 4.49 |
| Other (1) |  | 4,032 |  | 117 | 5.80 |  | 3,349 |  | 89 | 5.32 |
| Total interest-earning assets/interest income |  | 226,726 |  | 7,832 | 6.91 |  | 201,160 |  | 6,742 | 6.70 |
| Cash and due from banks |  | 313 |  |  |  |  | 313 |  |  |  |
| Premises and equipment |  | 3,571 |  |  |  |  | 4,055 |  |  |  |
| Other |  | 2,404 |  |  |  |  | 2,431 |  |  |  |
| Total assets | \$ | 233,014 |  |  |  | \$ | 207,959 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Savings, NOW and money-market deposits |  | 26,635 |  | 582 | 4.37 |  | 7,948 |  | 65 | 1.64 |
| Time deposits |  | 99,322 |  | 2,336 | 4.70 |  | 108,606 |  | 2,249 | 4.14 |
| Borrowings (2) |  | 81,019 |  | 1,752 | 4.32 |  | 68,692 |  | 1,386 | 4.04 |
| Total interest-bearing liabilities/ interest expense |  | 206,976 |  | 4,670 | 4.51 |  | 185,246 |  | 3,700 | 4.00 |
| Noninterest-bearing demand deposits |  | 1,678 |  |  |  |  | 887 |  |  |  |
| Other liabilites |  | 3,468 |  |  |  |  | 2,768 |  |  |  |
| Stockholders equity |  | 20,892 |  |  |  |  | 19,058 |  |  |  |
| Total liabilities and stockholders equity | \$ | 233,014 |  |  |  | \$ | 207,959 |  |  |  |
| Net interest income |  |  | \$ | 3,162 |  |  |  | \$ | 3,042 |  |
| Interest-rate spread (3) |  |  |  |  | 2.40 \% |  |  |  |  | 2.70 \% |

Net interest margin (4) 2.79 \%

Ratio of average interest-earning assets to average interest-bearing liabilities 1.10 1.09
(1)

Includes interest-earning deposits with banks, Federal funds sold, and Federal Home Loan Bank stock dividends.

Includes Federal Home Loan Bank advances, securities sold under agreements to repurchase and junior subordinated debenture.
(3)

Interest-rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.

Net interest margin is net interest income divided by average interest-earning assets.

# Edgar Filing: OptimumBank Holdings, Inc. - Form 10QSB 

## OPTIMUMBANK HOLDINGS, INC. AND SUBSIDIARY

## Comparison of the Three-Month Periods Ended June 30, 2007 and 2006

General. Net earnings for the three months ended June 30, 2007, were $\$ 387,000$ or $\$ .13$ per basic and diluted share compared to net earnings of $\$ 486,000$ or $\$ .16$ per basic and diluted share for the period ended June 30, 2006. This decrease in the Company's net earnings was primarily due to an increase in noninterest expenses and the provision for loan losses.

Interest Income. Interest income increased to $\$ 4.0$ million for the three months ended June 30, 2007 from $\$ 3.4$ million for the three months ended June 30, 2006. Interest income on loans increased to $\$ 3.2$ million due primarily to an increase in the average loan portfolio balance and an increase in the average yield earned from $7.11 \%$ for the three months ended June 30, 2006 to $7.25 \%$ for the three months ended June 30, 2007. Interest on securities increased to $\$ 705,000$ due primarily to an increase in the average balance of the securities portfolio in 2007 and an increase in the average yield earned.

Interest Expense. Interest expense on deposits increased to $\$ 1.4$ million for the three months ended June 30, 2007, from $\$ 1.2$ million for the three months ended June 30, 2006. Interest expense increased primarily because of an increase in the average rate paid on deposits during 2007. Interest expense on borrowings increased to $\$ 986,000$ for the three months ended June 30, 2007 from $\$ 679,000$ for the three months ended June 30, 2006 due to an increase in the average balance of borrowings and an increase in the average rate paid on borrowings during 2007.

Provision for Loan Losses. The provision for loan losses is charged to earnings to bring the total allowance to a level deemed appropriate by management and is based upon historical experience, the volume and type of lending conducted by the Company, industry standards, the amount of nonperforming loans, general economic conditions, particularly as they relate to the Company s market areas, and other factors related to the estimated collectibility of the Company s loan portfolio. The provision for the three months ended June 30, 2007, increased to $\$ 209,000$, as compared to $\$ 27,000$ for the same period in 2006 , primarily to reflect the impairment in value of a collateral dependent single-family residential construction loan, which was paid off in June 2007, through the sale of the underlying property. Charge-offs to the allowance for loan losses in the amount of $\$ 586,000$ in the three months ended June 30, 2007, relate to this loan. Management believes the balance in the allowance for loan losses of $\$ 736,000$ at June 30, 2007, is adequate.

Noninterest Income. Total noninterest income decreased to $\$ 159,000$ for the three months ended June 30, 2007, from $\$ 180,000$ for the three months ended June 30, 2006, primarily due to a non-recurring litigation settlement received in 2006, partially offset by an increase in loan prepayment fees in 2007.

Noninterest Expenses. Total noninterest expenses increased to \$905,000 for the three months ended June 30, 2007 from $\$ 892,000$ for the three months ended June 30, 2006, primarily due to the continued growth of the Company.

Income Taxes. Income taxes for the three months ended June 30, 2007, were \$233,000 (an effective rate of 37.6\%) compared to income taxes of $\$ 294,000$ (an effective rate of $37.7 \%$ ) for the three months ended June 30, 2006.

# Edgar Filing: OptimumBank Holdings, Inc. - Form 10QSB 

## OPTIMUMBANK HOLDINGS, INC. AND SUBSIDIARY

## Comparison of the Six-Month Periods Ended June 30, 2007 and 2006

General. Net earnings for the six months ended June 30, 2007, were $\$ 802,000$ or $\$ .27$ per basic and $\$ .26$ per diluted share compared to net earnings of $\$ 1,003,000$ or $\$ .34$ per basic and $\$ .32$ per diluted share for the period ended June 30, 2006. This decrease in the Company's net earnings was primarily due to an increase in noninterest expenses and the provision for loan losses.

Interest Income. Interest income increased to $\$ 7.8$ million for the six months ended June 30, 2007 from $\$ 6.7$ million for the six months ended June 30, 2006. Interest income on loans increased to $\$ 6.6$ million due primarily to an increase in the average loan portfolio balance and an increase in the average yield earned from $7.05 \%$ for the six months ended June 30, 2006 to $7.32 \%$ for the six months ended June 30, 2007. Interest on securities increased to $\$ 1.2$ million due primarily to an increase in the average balance of the securities portfolio in 2007 and an increase in the average yield earned.

Interest Expense. Interest expense on deposits increased to $\$ 2.9$ million for the six months ended June 30, 2007, from $\$ 2.3$ million for the six months ended June 30, 2006. Interest expense increased primarily because of an increase in the average rate paid on deposits during 2007. Interest expense on borrowings increased to $\$ 1.8$ million for the six months ended June 30, 2007 from $\$ 1.4$ million for the six months ended June 30, 2006 due to an increase in the average balance of borrowings and an increase in the average rate paid on borrowings during 2007.

Provision for Loan Losses. The provision for loan losses is charged to earnings to bring the total allowance to a level deemed appropriate by management and is based upon historical experience, the volume and type of lending conducted by the Company, industry standards, the amount of nonperforming loans, general economic conditions, particularly as they relate to the Company s market areas, and other factors related to the estimated collectibility of the Company s loan portfolio. The increase in the provision for the six months ended June 30, 2007, to $\$ 520,000$, as compared to $\$ 133,000$ for the same period in 2006, was primarily due to the impairment in value of a collateral dependent single-family residential construction loan, which was identified as impaired in the first quarter of 2007 and paid off in June 2007, through the sale of the underlying property. Charge-offs in the allowance for loan losses in the amount of $\$ 758,000$ in the six months ended June 30, 2007, relate to this loan. Management believes the balance in the allowance for loan losses of $\$ 736,000$ at June 30, 2007, is adequate.

Noninterest Income. Total noninterest income decreased to $\$ 393,000$ for the six months ended June 30, 2007, from $\$ 452,000$ for the six months ended June 30, 2006, primarily due to gains recognized on the payoff of Federal Home Loan Bank advances in 2006, partially offset by increases in loan prepayment fees in 2007.

Noninterest Expenses. Total noninterest expenses was $\$ 1.8$ million for the six months ended June 30, 2007 and $\$ 1.8$ million for the six months ended June 30, 2006.

Income Taxes. Income taxes for the six months ended June 30, 2007, were \$435,000 (an effective rate of $35.2 \%$ ) compared to income taxes of $\$ 581,000$ (an effective rate of $36.7 \%$ ) for the six months ended June 30, 2006.

## OPTIMUMBANK HOLDINGS, INC. AND SUBSIDIARY

## Item 3.

## Controls and Procedures

a.

Evaluation of Disclosure Controls and Procedures. The Company maintains controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Based upon their evaluation of those controls and procedures performed within 90 days of the filing date of this report, the chief executive and principal accounting officers of the Company concluded that the Company s disclosure controls and procedures were adequate.

## b.

Changes in Internal Controls. The Company made no significant changes in its internal controls or in other factors that could significantly affect these controls subsequent to the date of the evaluation of those controls by the chief executive and principal accounting officers.

## PART II. OTHER INFORMATION

## Item 4.

## Submission of Matters to a Vote of Security Holders

The Annual Meeting of the Shareholders (the Annual Meeting ) of OptimumBank was held on April 27, 2007, to consider the election of directors each for a term of one year.

At the Annual Meeting, 2,189,837 shares were present in person or by proxy. The following is a summary and tabulation of the matters that were voted upon at the Annual Meeting:

## Proposal I

The election of directors each for a term of one year is as follows:

|  | For | Withheld |
| :--- | :---: | ---: |
| Albert J. Finch | $2,188,312$ | 1,525 |
| Richard L. Browdy | $2,167,312$ | 22,525 |
| Michael Bedzow | $2,169,983$ | 19,854 |
| Sam Borek | $2,189,337$ | 500 |
| Irving P. Cohen | $2,168,337$ | 21,500 |
| Gordon Deckelbaum | $2,189,337$ | 500 |
| H. David Krinsky | $2,189,337$ | 500 |
| Wendy Mitchler | $2,188,312$ | 1,525 |
| Larry R. Willis | $2,189,337$ | 500 |

# OPTIMUMBANK HOLDINGS, INC. AND SUBSIDIARY 

## PART II. OTHER INFORMATION

## Item 6.

## Exhibits

The following exhibits are filed with or incorporated by reference into this report. The exhibits denominated by (i) an asterisk $(*)$ were previously filed as a part of a Registration Statement on Form 10-SB under the Exchange Act, filed with the Federal Deposit Insurance Corporation on March 28, 2003; (ii) a double asterisk ( $* *$ ) were previously filed as a part of an Annual Report on Form 10-KSB filed with the Securities and Exchange Commission ( SEC ) on March 30, 2004; (iii) a triple asterisk $\left({ }^{* * *}\right)$ were previously filed as part of a current report on Form 8 -K filed with the SEC on May 11, 2004; and (iv) a quadruple asterisk ( *****) were previously filed as part of a Quarterly Report on Form $^{\text {a }}$ 10-QSB filed with the SEC on August 12, 2004; (v) a quintuple asterisk ( $* * * * *$ ) were previously filed as part of an Annual Report on Form 10-KSB filed with the SEC on March 31, 2005; and (vi) a sextuple asterisk ( $* * * * * *$ ) were previously filed as part of an Annual Report on Form 10-KSB filed with the SEC on March 31, 2006.

| Exhibit No. |  | Description |
| :---: | :---: | :---: |
| ** | 2.1 | Agreement and Plan of Reorganization between OptimumBank and OptimumBank Holdings, Inc. dated March 23, 2004 |
| *** | 3.1 | Articles of Incorporation |
| *** | 3.3 | Bylaws |
| **** | 4.1 | Form of stock certificate |
| ****** | 10.1 | Amended and Restated Stock Option Plan |
| * | 10.2 | Non-employee Directors Fee Compensation and Stock Purchase Plan |
| * | 10.3 | Agreement between OptimumBank, Albert J. Finch and Richard L. Browdy dated June 14, 2002 |
| ***** | 14.1 | Code of Ethics for Chief Executive Officer and Senior Financial Officers |
|  | 31.1 | Certification of Chief Executive Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act |
|  | 31.2 | Certification of Chief Financial Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act |
|  | 32.1 | Certification of Chief Executive Officer under §906 of the Sarbanes-Oxley Act of 2002 |
|  | 32.2 | Certification of Chief Financial Officer under §906 of the Sarbanes-Oxley Act of 2002 |

## PART II. OTHER INFORMATION

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## OPTIMUMBANK HOLDINGS, INC.

(Registrant)

Date: August 14, 2007
By:
/s/ Albert J. Finch
Albert J. Finch, Chief Executive Officer

Date: August 14, 2007
By:
/s/ Richard L. Browdy
Richard L. Browdy, Chief Financial Officer

