

Enphase Energy, Inc.  
Form S-3  
December 13, 2018  
Table of Contents

As filed with the Securities and Exchange Commission on December 13, 2018

Registration No. 333-

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM S-3**

**REGISTRATION STATEMENT**

**UNDER**

**THE SECURITIES ACT OF 1933**

**ENPHASE ENERGY, INC.**

(Exact name of Registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**20-4645388**  
(I.R.S. Employer  
Identification Number)

**47281 Bayside Parkway**

Edgar Filing: Enphase Energy, Inc. - Form S-3

**Fremont, CA 94538**

**(707) 774-7000**

(Address, including zip code, and telephone number, including area code, of Registrant's principal executive offices)

**Badrinarayanan Kothandaraman**

**Chief Executive Officer**

**c/o Enphase Energy, Inc.**

**47281 Bayside Parkway**

**Fremont, CA 94538**

**(707) 774-7000**

(Name, address, including zip code, and telephone number, including area code, of agent for service)

**Copies to:**

**Michael Penney**

Arnold & Porter Kaye Scholer LLP

250 W. 55th Street

New York, NY 10019

(212) 836-8000

**Approximate date of commencement of proposed sale to the public:** From time to time after this registration statement becomes effective.

If the only securities being registered on this Form are being offered pursuant to dividend or interest reinvestment plans, please check the following box:

Edgar Filing: Enphase Energy, Inc. - Form S-3

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, as amended, other than securities offered only in connection with dividend or interest reinvestment plans, check the following box:

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering:

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a registration statement pursuant to General Instruction I.D. or a post-effective amendment thereto that shall become effective upon filing with the Commission pursuant to Rule 462(e) under the Securities Act, check the following box.

If this Form is a post-effective amendment to a registration statement filed pursuant to General Instruction I.D. filed to register additional securities or additional classes of securities pursuant to Rule 413(b) under the Securities Act, check the following box.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act.

**CALCULATION OF REGISTRATION FEE**

<b>Title of Each Class of Securities to be Registered</b>	<b>Amount to be Registered (1)</b>	<b>Proposed Maximum Offering Price Per Share (2)</b>	<b>Proposed Maximum Aggregate Offering Price (2)</b>	<b>Amount of Registration Fee (2)</b>
Common Stock, par value \$0.00001 per share	7,500,000	\$5.64	\$42,300,000	\$5,126.76

(1) The Registrant is hereby registering for resale from time to time by the selling stockholder up to 7,500,000 shares of its common stock that were initially issued pursuant to an Asset Purchase Agreement, dated June 12, 2018, between the Registrant and SunPower Corporation. Pursuant to Rule 416 under the Securities Act, the shares of common stock being registered hereunder include such indeterminate number of shares of common stock as may be issuable with respect to the shares of common stock being registered hereunder as a result of stock splits, stock dividends or similar transactions.

(2) Estimated solely for the purpose of calculating the amount of the registration fee pursuant to Rule 457 promulgated under the Securities Act. The offering price per share and the aggregate offering price are based upon the average of the high and low prices of the Registrant's common stock as reported on the Nasdaq Global Market on December 10, 2018.

**The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment that specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act or until the registration statement shall become effective on such date as the Securities and Exchange Commission, acting pursuant to said Section 8(a), may determine.**

Table of Contents

**The information in this prospectus is not complete and may be changed. The selling stockholder may not sell these securities until the registration statement filed with the Securities and Exchange Commission becomes effective. This prospectus is not an offer to sell these securities and it is not soliciting offers to buy these securities in any state where such offer or sale is not permitted.**

**SUBJECT TO COMPLETION, DATED DECEMBER 13, 2018**

**PROSPECTUS**

**7,500,000 Shares**

**Common Stock**

This prospectus relates to the disposition from time to time of up to 7,500,000 shares of our common stock, which are held by the selling stockholder named in this prospectus. We issued the common stock to the selling stockholder pursuant to an Asset Purchase Agreement, dated June 12, 2018.

We are not selling any common stock under this prospectus, and we will not receive any of the proceeds from the sale of shares by the selling stockholder.

The selling stockholder identified in this prospectus, or its permitted transferees or other successors-in-interest that may be identified in a supplement to this prospectus or, if required, a post-effective amendment to the registration statement of which this prospectus is a part, may offer the shares from time to time through public or private transactions at fixed prices, at prevailing market prices, at varying prices determined at the time of sale, or at privately negotiated prices. We provide more information about how the selling stockholder may sell its shares of common stock in the section entitled **Plan of Distribution** beginning on page 9 of this prospectus. We have agreed to pay all costs, expenses and fees relating to registering the resale of the shares of our common stock referenced in this prospectus. We will not be paying any underwriting discounts or commissions in connection with any offering of common stock under this prospectus.

Edgar Filing: Enphase Energy, Inc. - Form S-3

Our common stock is listed on the Nasdaq Global Market under the symbol ENPH. On December 11, 2018, the last reported sale price of our common stock on the Nasdaq Global Market was \$5.70.

*Investing in our common stock involves a high degree of risk. You should review carefully the risks and uncertainties included herein under the heading **Risk Factors** on page 3 of this prospectus.*

**Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.**

The date of this prospectus is , 2018.

---

Table of Contents

TABLE OF CONTENTS

	Page
<u>ABOUT THIS PROSPECTUS</u>	1
<u>PROSPECTUS SUMMARY</u>	2
<u>RISK FACTORS</u>	3
<u>SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS</u>	4
<u>USE OF PROCEEDS</u>	6
<u>SELLING STOCKHOLDER</u>	7
<u>PLAN OF DISTRIBUTION</u>	9
<u>LEGAL MATTERS</u>	11
<u>EXPERTS</u>	11
<u>WHERE YOU CAN FIND MORE INFORMATION</u>	11
<u>INCORPORATION OF CERTAIN INFORMATION BY REFERENCE</u>	12

---

Table of Contents

**ABOUT THIS PROSPECTUS**

This prospectus is part of a registration statement on Form S-3 that we filed with the Securities and Exchange Commission, or SEC, using the shelf registration process. Under this process, the selling stockholder may from time to time, in one or more offerings, sell the common stock described in this prospectus.

You should rely only on the information contained in or incorporated by reference into this prospectus (as supplemented and amended). We have not authorized anyone to provide you with different information. This document may only be used where it is legal to sell these securities. The information contained in this prospectus (and in any supplement or amendment to this prospectus) is accurate only as of the date on the front of the document, and any information we have incorporated by reference is accurate only as of the date of the document incorporated by reference, regardless of the time of delivery of this prospectus or any sale of our common stock. Our business, financial condition, results of operations and prospects may have changed since those dates.

We urge you to read carefully this prospectus (as supplemented and amended), together with the information incorporated herein by reference as described under the heading **Incorporation of Certain Information by Reference** before deciding whether to invest in any of the common stock being offered.

This prospectus incorporates by reference market data, industry statistics and other data that have been obtained from, or compiled from, information made available by third parties. We have not independently verified such data. This prospectus and the information incorporated herein by reference include trademarks, service marks and trade names owned by us or other companies. All trademarks, service marks and trade names included or incorporated by reference into this prospectus are the property of their respective owners.



Table of Contents

**PROSPECTUS SUMMARY**

*This summary highlights selected information appearing elsewhere or incorporated by reference into this prospectus and may not contain all of the information that is important to you. You should read this prospectus carefully, including the risks and uncertainties included herein under the heading Risk Factors beginning on page 3 of this prospectus and incorporated by reference from our most recent quarterly report on Form 10-Q before making an investment decision.*

**Company Overview**

We deliver simple, innovative and reliable energy management solutions that advance the worldwide potential of renewable energy. Our semiconductor-based microinverter system converts direct current (DC) electricity to alternating current (AC) electricity at the individual solar module level and brings a system-based, high technology approach to solar energy generation leveraging our design expertise across power electronics, semiconductors, networking, and cloud-based software technologies. Since inception through December 1, 2018, we have shipped over 18 million microinverters, representing over four gigawatts of solar photovoltaic (PV) generating capacity, and more than 820,000 Enphase residential and commercial systems have been deployed in over 120 countries.

**Corporate Information**

We were incorporated as PVI Solutions, Inc. in March 2006 in the State of Delaware and changed our name to Enphase Energy, Inc. in July 2007. Our principal corporate offices are located at 47281 Bayside Parkway, Fremont, CA, 94538, and our telephone number is (707) 774-7000. Our website is located at [www.enphase.com](http://www.enphase.com). Information found on, or accessible through, our website is not a part of, and is not incorporated into, this prospectus, and you should not consider it part of this prospectus. Our website address is included in this document as an inactive textual reference only.

**The Offering**

The selling stockholder named in this prospectus may offer and sell up to 7,500,000 shares of our common stock. Our common stock is currently listed on the Nasdaq Global Market under the symbol ENPH. Shares of common stock that may be offered under this prospectus will be fully paid and non-assessable. We will not receive any of the proceeds of sales by the selling stockholder of any of the common stock covered by this prospectus. Throughout this prospectus, when we refer to the shares of our common stock being registered on behalf of the selling stockholder for offer and sale, we are referring to the shares issued to the selling stockholder pursuant to the Asset Purchase Agreement we entered into with the selling stockholder on June 12, 2018, referred to as the Asset Purchase Agreement, and when we refer to the selling stockholder in this prospectus, we are referring to the selling stockholder, its permitted transferees or other successors-in-interest that may be identified in a supplement to this prospectus or, if required, a post-effective amendment to the registration statement of which this prospectus is a part.

**Risk Factors**

Edgar Filing: Enphase Energy, Inc. - Form S-3

Investing in our common stock involves a high degree of risk. See Risk Factors on page 3 below.

Table of Contents

**RISK FACTORS**

An investment in our common stock involves a high degree of risk. Before deciding whether to invest in our common stock, you should consider carefully the risks and uncertainties discussed under the heading "Risk Factors" contained in our most recent quarterly report on Form 10-Q for the period ended September 30, 2018, filed with the SEC on November 6, 2018, and incorporated by reference in this prospectus, as the same may be amended, supplemented or superseded by the risks and uncertainties described under similar headings in the other documents that are filed by us after the date hereof and incorporated by reference into this prospectus. Additional risks not currently known to us or that we currently believe are immaterial may also significantly impair our business operations. Please also read carefully the section below entitled "Special Note Regarding Forward-Looking Statements."

Table of Contents

**SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This prospectus, any prospectus supplement and the documents incorporated by reference herein or any such prospectus supplement include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, and the Private Securities Litigation Reform Act of 1995. Also, documents that we incorporate by reference into this prospectus that we subsequently file with the SEC will include forward-looking statements. Forward-looking statements are those that predict or describe future events or trends and that do not relate solely to historical matters. You can generally identify forward-looking statements as statements containing the words may, will, could, should, expect, anticipate, intend, believe, project, plan, assume or other similar expressions, or negatives of those expressions, although not all forward-looking statements contain these identifying words. All statements contained in or incorporated by reference into this prospectus regarding future operating or financial performance, business strategies, technology developments, financing and investment plans, competitive position, industry and regulatory environment, potential growth opportunities, the effects of competition, expense levels, liquidity sources, timing of new product releases, and with respect to our completed transactions under the Asset Purchase Agreement with SunPower Corporation, or SunPower, involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Some of the factors that we believe could affect our results include:

- our ability to improve our liquidity and to achieve profitability;
- our ability to reduce product costs and operating expenses;
- the future demand for solar energy solutions;
- the reduction, elimination or expiration of government subsidies and economic incentives for on-grid solar electricity applications;
- the impact of tariffs and other government actions on the solar industry, our products and international trade;
- our ability to achieve and realize the anticipated benefits of the Master Supply Agreement with SunPower that became effective upon the closing of the transactions under the Asset Purchase Agreement;
- our ability to achieve broader market acceptance of our microinverter systems;

Edgar Filing: Enphase Energy, Inc. - Form S-3

- our reliance on sole-source and limited-source suppliers for key components and products;
- changes in the retail price of electricity derived from the utility grid or alternative energy sources;
- our ability to raise additional capital on favorable terms to execute on our current or future business opportunities;
- changes in international trade policy or the imposition of new laws or regulations that materially harm our business;
- the threat of global economic, capital markets and credit disruptions that pose risks for our business;
- our ability to retain key personnel and effectively manage our workforce during our planned expansion into new markets;
- the ability of potential owners of solar PV systems to secure financing on acceptable terms;
- change in seasonal trends, natural disasters, construction cycles, terrorist or cyber-attacks, or other catastrophic events;
- our ability to develop new and enhanced products in response to customer demands and rapid market and technological changes in the solar industry;
- our ability to compete effectively with existing and new competitors; and
- the success of competing solar solutions that are or become available.

Table of Contents

While we believe that we have a reasonable basis for each forward-looking statement, we caution you that these statements are based on a combination of facts and factors currently known by us and our projections of the future, about which we cannot be certain. We discuss many of these risks, uncertainties and other factors in greater detail under the heading "Risk Factors" contained in our quarterly report on Form 10-Q for the fiscal period ended September 30, 2018, filed with the SEC on November 6, 2018, and incorporated by reference in this prospectus, as the same may be amended, supplemented or superseded by the risks and uncertainties described under similar headings in the other documents that we file after the date hereof and are incorporated by reference into this prospectus. Given these risks, uncertainties and other factors, you should not place undue reliance on these forward-looking statements. Also, these forward-looking statements represent our estimates and assumptions only as of the date such forward-looking statements are made. You should carefully read this prospectus, together with the information incorporated herein by reference as described under the heading "Incorporation of Certain Information by Reference," completely and with the understanding that our actual future results may be materially different from what we expect. We can give no assurances that any of the events anticipated by the forward-looking statements will occur or, if any of them do, what impact they will have on our business, results of operations and financial condition. We hereby qualify all of our forward-looking statements by these cautionary statements.

Except as required by law, we assume no obligation to update these forward-looking statements publicly, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future. We claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 for all forward-looking statements.

Table of Contents

**USE OF PROCEEDS**

We are not selling any securities under this prospectus, and we will not receive any proceeds from the sale or other disposition of the shares covered hereby. We have agreed to pay all costs, expenses and fees relating to the registration of the resale of the shares of our common stock referenced in this prospectus. The selling stockholder will pay any brokerage commissions and/or similar charges incurred in connection with the sale or other disposition by them of the shares covered hereby.

Table of Contents

**SELLING STOCKHOLDER**

**Private Placement Shares**

On June 12, 2018, we entered into the Asset Purchase Agreement with SunPower pursuant to which we issued and sold to SunPower, in a private placement, 7,500,000 shares of common stock, or the Private Placement Shares, as partial consideration for the transactions under the Asset Purchase Agreement. Pursuant to a Stockholders Agreement entered into upon the closing under the Asset Purchase Agreement, referred to as the Stockholders Agreement, we agreed to file the registration statement of which this prospectus is a part to cover the resale of the shares issued to the selling stockholder, and to keep such registration statement effective until the date on which all of the 7,500,000 shares registered for resale under this registration statement have been sold or can be sold publicly without restriction or limitation under Rule 144 under the Securities Act or such earlier date as may be provided for in the Stockholders Agreement.

In accordance with the Stockholders Agreement, we are registering the resale of the Private Placement Shares issued pursuant to the Asset Purchase Agreement to permit the selling stockholder identified below, or its permitted transferees or other successors-in-interest that may be identified in a supplement to this prospectus or, if required, a post-effective amendment to the registration statement of which this prospectus is a part, to resell or otherwise dispose of the shares in the manner contemplated under Plan of Distribution in this prospectus (as supplemented and amended). This prospectus covers the sale or other disposition by the selling stockholder of up to the total number of shares of common stock issued to the selling stockholder pursuant to the Asset Purchase Agreement. Throughout this prospectus, when we refer to the shares of our common stock being registered on behalf of the selling stockholder, we are referring to the Private Placement Shares, and when we refer to the selling stockholder in this prospectus, we are referring to SunPower, its permitted transferees or other successors-in-interest that may be identified in a supplement to this prospectus or, if required, a post-effective amendment to the registration statement of which this prospectus is a part.

The selling stockholder may sell some, all or none of its shares. We do not know how long the selling stockholder will hold the shares before selling them, and the Stockholders Agreement, dated August 9, 2018, between us and SunPower includes further restrictions on the timing and volume of shares that are subject to sale or other disposition of any of the shares. The shares covered hereby may be offered from time to time by the selling stockholder.

The following table sets forth the name of the selling stockholder, the number and percentage of our common stock beneficially owned by the selling stockholder as of September 30, 2018, the number of shares that may be offered under this prospectus, and the number and percentage of our common stock beneficially owned by the selling stockholder assuming all of the shares covered hereby are sold. Beneficial ownership is determined in accordance with the rules of the SEC and includes voting or investment power with respect to our common stock. Generally, a person beneficially owns shares of our common stock if the person has or shares with others the right to vote those shares or to dispose of them, or if the person has the right to acquire voting or disposition rights within 60 days.

All information contained in the table below and the footnotes thereto is based upon information provided to us by the selling stockholder. The information in the table below and the footnotes thereto regarding shares of common stock to be beneficially owned after the offering assumes the sale of all shares being offered by the selling stockholder under this prospectus. The percentage of shares owned prior to and after the offering is based on 106,321,821 shares of common stock outstanding as of December 3, 2018. Unless otherwise indicated in the footnotes to this table, we believe that the selling stockholder named in this table has sole voting and investment power with respect to the shares of common stock indicated as beneficially owned.



Edgar Filing: Enphase Energy, Inc. - Form S-3

Name and Address	Prior to Offering		Number of Shares Offered(2)	After Offering	
	Number of Shares Beneficially Owned	Percentage of Shares Beneficially Owned		Number of Shares Beneficially Owned	Percentage of Shares Beneficially Owned
SunPower Corporation(1)	7,500,000	7.1%	7,500,000	0	0%

---

(1) SunPower has sole voting power with respect to all of the shares and sole dispositive power with respect to all of the shares. The corporate address for SunPower is 77 Rio Robles, San Jose, California 95134.

(2) The number of shares offered hereby consists solely of the Private Placement Shares issued pursuant to the Asset Purchase Agreement.

Table of Contents

**Relationships with the Selling Stockholder**

In connection with the transactions under the Asset Purchase Agreement, we and SunPower entered into a Master Supply Agreement under which SunPower will exclusively procure from us module level power electronics and related equipment for use in the U.S. residential market for a period of five years. Further, the Stockholders Agreement provides SunPower the right to appoint one person to our board of directors; however, as of November 30, 2018, SunPower has not designated a person to be appointed to our Board of Directors.

Table of Contents

**PLAN OF DISTRIBUTION**

We are registering the resale of the shares of common stock issued to the selling stockholder pursuant to the Asset Purchase Agreement to permit the resale of these shares of common stock by the selling stockholder from time to time after the date of this prospectus. We will not receive any of the proceeds from the sale by the selling stockholder of the shares of common stock. We will bear all fees and expenses incident to our obligation to register the shares of common stock.

The selling stockholder may, from time to time, sell any or all of its shares of common stock covered hereby on the Nasdaq Global Market or any other stock exchange, market or trading facility on which the shares are traded or in private transactions. These sales may be at fixed prices, at prevailing market prices at the time of the sale, at varying prices determined at the time of sale, or privately negotiated prices. A selling stockholder may use any one or more of the following methods when selling shares:

- ordinary brokerage transactions and transactions in which the broker-dealer solicits purchasers;
- block trades in which the broker-dealer will attempt to sell the shares as agent but may position and resell a portion of the block as principal to facilitate the transaction;
- purchases by a broker-dealer as principal and resale by the broker-dealer for its account;
- an exchange distribution in accordance with the rules of the applicable exchange;
- privately negotiated transactions;
- in transactions through broker-dealers that agree with the selling stockholder to sell a specified number of such shares at a stipulated price per share;
- short sales effected after the effective date of the registration statement of which this prospectus is a part;
- through the writing or settlement of options or other hedging transactions, whether through an options exchange or otherwise;

- sales pursuant to Rule 144;
- a combination of any such methods of sale; or
- any other method permitted pursuant to applicable law.

The selling stockholder may, from time to time, pledge or grant a security interest in some of all of the shares of common stock owned by it and, if it defaults in the performance of its secured obligations, the pledgees or secured parties may offer and sell the shares of common stock, from time to time, under this prospectus, or under an amendment to this prospectus under Rule 424(b)(3) or other applicable provision of the Securities Act amending the list of selling stockholders to include the pledgee, transferee or other successors in interest as selling stockholders under this prospectus. The selling stockholder may also transfer the shares of common stock in other circumstances, in which case the transferees, pledgees or other successors in interest will be the selling beneficial owners for purposes of this prospectus.

Broker-dealers engaged by the selling stockholder may arrange for other brokers-dealers to participate in sales. Broker-dealers may receive commissions or discounts from the selling stockholder (or, if any broker-dealer acts as agent for the purchaser of shares, from the purchaser) in amounts to be negotiated, but, except as set forth in a supplement to this prospectus, in the case of an agency transaction not in excess of a customary brokerage commission in compliance with FINRA Rule 2440; and in the case of a principal transaction a markup or markdown in compliance with FINRA IM-2440-1.

The selling stockholder and any broker-dealers or agents that are involved in selling the shares of common stock may be deemed to be underwriters within the meaning of the Securities Act in connection with such sales. In such event, any commissions received by such selling stockholder, broker-dealers or agents and any profit on the resale of the shares purchased by them may be deemed to be underwriting commissions or discounts under the Securities Act. If the selling stockholder is deemed to be an underwriter within the meaning of Section 2(11) of the Securities Act, it will be subject to the prospectus delivery requirements of the Securities Act and may be subject to certain statutory liabilities of, including but not limited to, Sections 11, 12 and 17 of the Securities Act and Rule 10b-5 under the Exchange Act. The selling stockholder has informed us that it is not a registered broker-dealer or an affiliate of a registered broker-dealer. In no event shall any broker-dealer receive fees, commissions and markups which, in the aggregate, would exceed 8%.

Table of Contents

We are required to pay certain fees and expenses incurred by us incident to the registration of the resale of the shares. We have agreed to indemnify the selling stockholder against certain losses, claims, damages and liabilities, including liabilities under the Securities Act, and the selling stockholder may be entitled to contribution. We may be indemnified by the selling stockholder against certain losses, claims, damages and liabilities, including liabilities under the Securities Act that may arise from any written information furnished to us by the selling stockholder specifically for use in this prospectus, or we may be entitled to contribution.

The selling stockholder will be subject to the prospectus delivery requirements of the Securities Act including Rule 172 thereunder unless an exemption therefrom is available.

We agreed to cause the registration statement of which this prospectus is a part to remain effective until the date that all shares of common stock issued to the selling stockholder have been sold or can be sold publicly without restriction or limitation under Rule 144 (including, without limitation, the requirement to be in compliance with Rule 144(c)(1)), or such earlier date as may be provided for in the Stockholders Agreement. The shares of common stock will be sold only through registered or licensed brokers or dealers if required under applicable state securities laws. In addition, in certain states, the shares of common stock covered hereby may not be sold unless they have been registered or qualified for sale in the applicable state or an exemption from the registration or qualification requirement is available and is complied with.

Under applicable rules and regulations under the Exchange Act, any person engaged in the distribution of the shares of common stock may not simultaneously engage in market making activities with respect to the shares of common stockP>

Attracting and retaining executives of outstanding ability and proven experience who demonstrate high standards of integrity and ethics.

Aligning compensation with company performance.

Motivating executives to achieve superior performance.

Strongly linking executive compensation to both annual and long-term corporate, business unit and individual performance.

Company performance is the key indicator of whether our programs are effective. In 2010, employees of SoCalGas and San Diego Gas & Electric Company ( SDG&E ), also a public utility subsidiary of Sempra Energy, participated in a combined utilities incentive plan. SoCalGas and SDG&E are referred to below collectively as the Sempra Energy utilities. The earnings before interest and taxes ( EBIT ) of these two utilities, nonfinancial operational measures and Sempra Energy earnings were the primary performance measures under the annual incentive plan. In contrast, Sempra Energy stock price appreciation and total return to shareholders are the key measures for long-term performance.

*What compensation governance measures are in place?*

Our strong compensation governance program is exemplified by:

A clawback policy provides for forfeiture, recovery or reimbursement of incentive plan awards as required by law or stock exchange rules. In addition, compensation may be recouped if the company determines that the results on which compensation was paid were not actually achieved, or in instances of an employee's fraudulent or intentional misconduct. Long-term incentive plan grants are made from a Sempra Energy shareholder-approved plan that prohibits stock option repricing and cash buyouts.

Employees are prohibited from trading in puts, calls, options or other similar securities related to Sempra Energy common stock.

No named executive officers received tax gross-ups.

Officers are not given pension credit for years not worked.

Change in control severance benefits are payable only upon a change in control with termination of employment ( double trigger ).

## **LABOR MARKET BENCHMARKING**

*How is external market data used in determining pay?*

External pay data is used to help align executive compensation levels, in total and by component, with the labor market. The SoCalGas Board of Directors views the labor market for our most senior positions as a nationwide, broad cross-section of companies in various industries.

During this benchmarking process, our Board:

Reviews external market data from the Hewitt Associates Total Compensation Database covering 175 non-financial Fortune 500 companies.

Reviews summary statistics of the companies included in this database (but not company-specific information) with the goal of managing total target pay opportunities to the median of this summary data. Actual pay levels will rise above or fall below these standards as a result of actual company and individual performance.

Analyzes data for utility-specific positions periodically.

*How is internal equity used in determining pay?*

Internal equity is used to determine the compensation for positions that are unique or difficult to benchmark against market data. Internal equity is also considered in establishing compensation for positions considered to be equivalent in responsibilities and importance.

## **COMPENSATION COMPONENTS**

The primary components of our compensation program are:

Base salaries

Performance-based annual bonuses

Long-term equity-based incentive awards granted by Sempra Energy



Additional benefits include health and welfare programs, retirement and savings plans, personal benefits and severance pay.

All of our executive officers participate in the same compensation programs. However, market compensation levels used to establish compensation for the named executive officers vary substantially based upon the roles and responsibilities of individual officers.

### **Managing Risk in Compensation Plans**

SoCalGas manages the risk inherent in incentive compensation plans by balancing short- and long-term incentives and linking a higher proportion of total compensation to long-term incentives. Risk is also managed through the incentive plan design and selection of the performance measures. Our risk management program is further strengthened by our adoption of a clawback policy. This policy applies to both short-term and long-term incentive plans.

Our long-term incentive awards:

- Avoid cliffs in the payout scale, with no payout for performance at threshold. Payout scale ranges from 0% at threshold to 150% at maximum.

  - An example of a cliff is a scale that pays 50% for threshold performance and 0% for performance below threshold.

  - Our Board of Directors believes cliffs create pressure points that may encourage unintended results.

- Provide for a four-year performance period for restricted stock unit grants. This time period is consistent with the typical development time frame for our major capital investment projects.

- Use a market-based performance measure, Sempra Energy's relative total shareholder return, for restricted stock unit grants made by Sempra Energy.

- Measure Sempra Energy's total shareholder return against the S&P 500 Utilities Index rather than against a peer group selected by the company.

Our annual bonus plans:

- Avoid cliffs in the payout scale, with no payout for performance at threshold. Payout scale is linear, ranging from 0% at threshold to 200% at maximum.

- Use financial performance measures that are based on the earnings reported in our financial statements with certain predefined adjustments. These adjustments are limited and made only after thoughtful consideration by the SoCalGas Board of Directors.

- Provide the SoCalGas Board of Directors with upward and downward discretion over incentive plan payouts.

### **Pay Mix**

*What is Pay Mix ?*

Pay mix is the relative value of each of the primary compensation components as a percentage of total compensation. Figure 1 shows each component of our CEO's total pay at target company performance.

Figure 1.



*Why is pay mix important?*

Our pay mix helps to align the interests of executives with the interests of shareholders. It does this by providing a much greater portion of pay through performance-based annual and long-term incentives rather than through base salary. This means that most pay is variable and will go up or down in value based on company performance. Approximately 70% of our CEO's total pay is delivered through performance-based incentives.

Figure 2 shows the percent of total pay at company target performance that comes from each major pay component for each of our named executive officers.

Figure 2.

Actual pay mix may vary substantially from that shown in the table. This may occur as a result of corporate performance, which greatly affects annual bonuses and the value of long-term incentives.

**1. Base Salaries**

Our executive compensation programs emphasize performance-based pay. This includes annual bonuses and equity-based long-term incentive awards. However, base salaries remain a necessary and typical part of compensation for attracting and retaining outstanding employees at all levels.

Salaries for our executive officers approximate the median of those for the non-financial Fortune 500 companies. Using national general industry comparisons helps us attract and retain top-quality executive talent from a broad range of backgrounds.

The SoCalGas Board of Directors annually reviews base salaries for executive officers. The board considers the following factors in its review:

Approximate mid-range of Fortune 500 salary data	Experience
Individual contribution and performance	Complexity and importance of roles and responsibilities
Labor market conditions	Market characteristics
Reporting relationships	Succession planning
Company performance	Internal equity
Retention needs	

*Base Salary Adjustments for 2010*

Mr. Allman's base salary increased from \$394,100 to \$468,600 upon his April 3, 2010 promotion to Chairman and Chief Executive Officer. Ms. Smith's base salary increased from \$331,900 to \$360,000 upon her promotion to Chief Operating Officer. Based on a review of market data, Mr. Schavrien received a 3% base salary increase on January 1, 2010. Mr. Allman does not participate in decisions regarding his own compensation.

**2. Performance-Based Annual Bonuses**

*Performance Guidelines and Bonus Payments*

Each year the SoCalGas Board of Directors establishes performance guidelines for bonus payments. Consistent with our pay-for-performance philosophy, the guidelines do not provide for any bonus payment unless the company attains a threshold (minimum) performance level for the year. Bonus opportunities increase from 0% for performance at the threshold level to 200% of target for performance at maximum.

Potential bonuses at threshold, target and maximum company performance are expressed as a percentage of each named executive officer's base salary. Table 1 illustrates how these percentages vary with the individual officer's position and attainment of goals. Ms. Reed's target bonus percentage increased from 60% to 70% on April 3, 2010 upon her departure from SoCalGas and PE and promotion to Executive Vice President of Sempra Energy.

In 2010, bonus opportunities for our named executive officers were as follows:

Bonus Potential as a Percent of Base Salary	Threshold	Target	Maximum
Michael W. Allman	0%	60%	120%
Debra L. Reed	0%	70%	140%
Anne S. Smith	0%	55%	110%
Erbin Keith	0%	50%	100%
Lee M. Stewart	0%	50%	100%
Lee Schavrien	0%	50%	100%
Robert M. Schlax	0%	45%	90%

Table 1.

Performance at target is intended to result in bonuses at the mid-point of those for executives with comparable levels of responsibility at non-financial Fortune 500 companies. Target bonus potentials and percentages are consistent with the leverage typically found in bonus plans at such companies. Bonus payouts at our maximums are intended to approximate the 75th percentile of bonus payouts among these companies.

Because our 2010 overall performance was between target and maximum, our actual payments fell between the median and the 75th percentile of the external market data.

*What were the annual bonus performance goals for the named executive officers?*

For 2010, the EBIT of the Sempra Energy utilities, nonfinancial operational measures related to the Sempra Energy utilities and Sempra Energy earnings were used to measure annual company performance. The relative weights of these measures as a percentage of the overall target were 50%, 20%, and 30% respectively.

Beginning in 2011, SoCalGas and SDG&E will maintain separate annual incentive plans.

Table 2 shows the financial criteria for 2010 bonuses:

2010 Financial Goals for Bonus Purposes (dollars in millions)	Threshold	Target	Maximum
Sempra Energy utilities EBIT	\$ 1,095	\$ 1,140	\$ 1,185
Sempra Energy Earnings	\$ 813	\$ 903	\$ 993

Table 2.



*How were the financial goals determined?*

The Sempra Energy utilities EBIT target of \$1,140 million was based on the Sempra Energy utilities combined financial plans. Targets for the nonfinancial operational measures were based on safety, customer satisfaction and supplier diversity goals, as well as milestones related to key projects.

Sempra Energy utilities EBIT and Sempra Energy earnings for incentive plan purposes may be higher or lower than earnings reported in the companies financial statements due to certain pre-established adjustments.

The 2010 Sempra Energy earnings goal for the annual bonus plan excluded earnings from the RBS Sempra Commodities joint venture. This was due to the planned sale of the joint venture s businesses and assets, and the uncertainty concerning the timing of the sale transactions.

Consistent with the approach taken in prior years, at the beginning of the year, it was determined that the calculation of Sempra Energy utilities EBIT and Sempra Energy earnings for bonus purposes would be adjusted as follows:

Exclude any one-time extraordinary gains or losses related to the 2001-2002 California energy crisis.

Exclude positive or negative impact of major changes in accounting rules that were unknown or unanticipated at the beginning of the plan year.

Include up to 10% of the impact of wildfire litigation.

Include 10% of any gains or losses for the sale of assets or write-down of assets in connection with a sale. This is because the Board of Directors believes that the impact of asset sales should be measured primarily through stock price. Most of the impact would, then, be reflected in the long-term incentive plan.

*2010 Performance-Based Annual Bonus Payments*

Sempra Energy utilities EBIT for 2010 bonus purposes was \$1,244 million, above the \$1,185 million maximum performance goal. Performance for most nonfinancial operational goals and the Sempra Energy earnings goal was above target.

The overall annual bonus plan performance result was 179% of target. Based on this performance and its consideration of the contributions of each named executive officer, the SoCalGas Board of Directors approved the payment of the annual bonuses shown in Table 3:

Bonuses Paid for	Base Salary at Year-End 2010	× Bonus Percentage	= Bonus*
2010 Performance			
Michael W. Allman	\$ 468,600	107%	\$ 503,500
Debra L. Reed**	\$ 595,400	112%	\$ 669,700
Anne S. Smith**	\$ 360,000	96%	\$ 346,400
Erbin Keith	\$ 346,100	90%	\$ 309,900
Lee M. Stewart***	\$ 340,300	82%	\$ 278,800
Lee Schavrien	\$ 331,300	90%	\$ 296,600
Robert M. Schlax	\$ 266,700	81%	\$ 214,900

Table 3.

\* Amounts rounded up to nearest \$100.

\*\* Ms. Reed s and Ms. Smith s target percentages were prorated to reflect changes in bonus targets when they assumed new roles on April 3, 2010.

\*\*\* Mr. Stewart s bonus was prorated to reflect his December 1, 2010 retirement.

### 3. Long-Term Equity-Based Incentives

Long-term equity-based incentives are generally the largest single component of each named executive officer's compensation package. (See Figure 2 for these percentages.) Long-term equity-based incentives are granted to our executives by the Compensation Committee of the Sempra Energy Board of Directors based on the recommendations of the SoCalGas Board of Directors regarding such awards.

Performance for purposes of these awards is measured over a four-year performance period. Competitive benchmarking suggests that a three-year performance period is the most common measurement period in the external market. However, we believe at this time that using a four-year performance period for our equity-based incentives promotes a long-term strategic focus.

*What type of equity is granted?*

In 2010, the grant date fair value of long-term incentive plan awards was 80% in performance-based restricted stock units and 20% in non-qualified stock options. In 2011, the entire long-term incentive plan award was granted in the form of performance-based restricted stock units.

*Why is this type of equity used?*

This equity award structure was approved after considering many variables. These included alignment with shareholder interests, plan expense, share usage and market trends.

While we believe that both performance-based restricted stock units and stock options are performance-based, we elected to expand our focus on creating long-term relative total shareholder return. Performance-based restricted stock units also use significantly fewer shares than stock options.

*What are general practices with respect to equity grants?*

The following equity award practices have been in place for many years:

- Awards are granted under a Sempra Energy shareholder-approved plan.
- All grants of stock options are made at 100% of fair market value.
- Fair market value is defined as the closing price of Sempra Energy common stock on the date of grant.
- We do not backdate grants of awards.
- We do not coordinate the grant of awards with the release of material information to result in favorable pricing.
- Grants are not repriced.
- Annual grants of equity-based incentive awards are authorized on the first trading day of each new year.

In making the annual grants:

- A dollar value is specified based on a percentage of base salary.
- The number of shares underlying the awards granted each year is based on a dollar value, as opposed to a fixed number of shares. This approach allows maintenance of the pay mix described previously.

On the annual January grant date:

- We calculate the precise number of shares to be granted to each executive officer for each type of award.
  - We apply Monte Carlo valuation models previously authorized by the Compensation Committee of the Sempra Energy Board of Directors and using the closing price for shares of Sempra Energy common stock on that date to make such calculations.
- Equity awards also may be granted upon the hiring or promotion of executive officers or to award extraordinary performance with the approval of the SoCalGas Board of Directors and the Compensation Committee of the Sempra Energy Board of Directors.

*What is the value of the equity grants?*

The estimated grant date fair values of the annual awards have generally been between the median and the 75<sup>th</sup> percentile of market data. However, the actual amounts realized by equity award recipients will depend on future Sempra Energy stock price performance. These amounts will not necessarily track with the grant date value targets.

Table 4 illustrates the estimated grant date fair value of 2010 annual awards as a percentage of base salary.

Estimated Grant Date Values for 2010 as a % of Base Salary	Percent of Value in				
	Performance- Based RSUs 80%	+	Stock Options 20%	=	Total 100%
Michael W. Allman	144%		36%		180%
Debra L. Reed	224%		56%		280%
Anne S. Smith	112%		28%		140%
Erbin Keith	112%		28%		140%
Lee M. Stewart	96%		24%		120%
Lee Schavrien	96%		24%		120%
Robert M. Schlax	72%		18%		90%

Table 4.

*Why does the company grant performance-based restricted stock units?*

While stock options measure absolute stock price growth, we sought a more direct link to performance in comparison to indices and peers. To achieve this result, we use performance-based restricted stock units as the major component of equity grants. Performance-based restricted stock units can also deliver the same economic value with significantly fewer shares than stock options, and so result in lower dilution.

*What are the performance goals for restricted stock units?*

Each performance-based restricted stock unit represents the right to receive between zero and 1.5 shares of Sempra Energy common stock based on Sempra Energy's four-year cumulative total shareholder return compared to the S&P 500 Utilities Index as shown in Table 5. The plan pays out performance-based dividend equivalents at the end of the performance period based on the number of shares earned.

Four-Year Cumulative Total Shareholder Return Ranking versus S&P 500 Utilities Index *	Number of Sempra Energy Common Shares Received for Each Restricted Stock Unit
75th Percentile or Above	1.5
50th Percentile	1.0
35th Percentile or Below	0.0

Table 5.

\* If Sempra Energy ranks at or above the 50<sup>th</sup> percentile compared to the S&P 500 Index, participants will receive a minimum of 1.0 share for each restricted stock unit.

This award structure was adopted beginning with the 2008-2011 award cycle and continues through the 2011-2014 award cycle.

*What were the results for the 2007-2010 award cycle which vested on January 3, 2011?*

Sempra Energy's relative total shareholder return from 2007 to 2010 met the 54<sup>th</sup> percentile of the S&P 500 Index and the 45<sup>th</sup> percentile of the S&P 500 Utilities Index. As a result, all of the performance-based restricted stock for the 2007-2010 Long-Term Incentive Plan cycle was released to plan participants after the Compensation Committee of the Sempra Energy Board of Directors certified performance results.

*Why does the company grant stock options?*

Historically, stock options played a limited role in our pay program. Commencing in 2011, no stock options were granted. Instead, the entire award was granted in the form of performance-based restricted stock units.

Our existing stock options become exercisable in equal annual installments over a four-year period.

## **Benefit Plans**

Our executive officers also participate in other benefit programs including: (1) health, life insurance and disability plans; (2) retirement plans; (3) 401(k) savings and deferred compensation plans; and (4) other benefit programs.

### *1. Health, Life Insurance and Disability Plans*

Our executive officers participate in life, disability, medical and dental insurance group plans that are available to virtually all employees. These are common benefits essential to attracting a high-quality workforce.

*Do executives receive any benefits in addition to the basic group plans?*

In addition to the basic group plans, some of our executive officers participate in the following:

A medical insurance plan that provides up to \$20,000 (the annual aggregate maximum) in additional coverage for medically necessary care for the officer or covered dependents.

A life insurance plan providing additional life insurance death benefits (two times base salary and bonus for active employees and one times base salary and bonus for retired employees).

A long-term disability plan providing additional protection upon disability (60% of base salary and average bonus) and restoring benefits otherwise capped under the company's basic long-term disability plan.

### *2. Retirement Plans*

Our executive officers participate in the Sempra Energy Cash Balance Plan and some also participate in a Supplemental Executive Retirement Plan.

*What is the Cash Balance Plan?*

The Cash Balance Plan is a tax-qualified pension plan available to most employees of Sempra Energy and its subsidiaries.

*Why does the company offer a supplemental retirement plan?*

Our Board of Directors and the Compensation Committee of the Sempra Energy Board of Directors believe that retirement, savings and deferred compensation plans, in general, and the Supplemental Executive Retirement Plan in particular, are important elements of an overall compensation package. This package is designed to recruit and retain executive talent, especially mid-career executives, and to retain longer-term executive participants.

*How are benefits calculated?*

The Sempra Energy Supplemental Executive Retirement Plan, or SERP, provides executive officers with retirement benefits based on the executive's:

final average pay<sup>1</sup>  
actual years of service  
age at retirement

SERP benefits are reduced by benefits payable under the broad-based Cash Balance Plan.

Both the Cash Balance Plan and the SERP use only base salary and annual incentive bonuses in calculating benefits. The value of long-term incentive awards is not included.

Benefits under both plans use the same interest rates for calculating lump sum distributions.

*3. 401(k) Savings and Deferred Compensation Plans*

Our executive officers, together with most other company employees, participate in a broad-based, tax-qualified 401(k) Savings Plan. Officers may also participate in a deferred compensation plan.

*What is the 401(k) Savings Plan?*

Employees may contribute a portion of their pay to a tax-qualified 401(k) savings plan. Contributions to the plan are invested on a tax-deferred basis.

The company matches one-half of the first 6% of the employee's contributions. We also make an additional company contribution of up to 1% of base pay if we meet or exceed annual earnings targets. The Internal Revenue Code limits the amount of compensation eligible for deferral under tax-qualified plans.

*What is the deferred compensation plan?*

Our executive officers and other key management employees also may defer up to 100% of their base salary and bonus under a nonqualified deferred compensation plan, the Employee and Director Savings Plan. Participants can direct these deferrals into:

Funds that mirror the investments available under the 401(k) savings plan, including a Sempra Energy phantom stock account, and

A fund providing interest at the greater of 110% of the Moody's Corporate Bond Yield or Moody's plus 1%.

The Internal Revenue Code places annual limits on the amounts that employees and employers can defer into a 401(k) plan. Because of these limits, the company makes matching contributions for deferred compensation plan participants through the deferred compensation plan. These contributions are identical to the matching contributions made for other employees under the 401(k) savings plan.

All employee contributions, matching company contributions, and investment earnings in both the 401(k) savings plan and deferred compensation plan vest immediately.

<sup>1</sup> Final average pay is the average of the two highest years of base salary plus the average of the three highest annual bonuses prior to retirement.



*4. Other Benefit Programs*

We provide certain other typical benefits to our executive officers. We review the level and types of these benefits each year. We believe that these benefits are reasonable and important in attracting and retaining executive talent.

These benefits include financial planning services and excess personal liability insurance.

## **SEVERANCE AND CHANGE IN CONTROL ARRANGEMENTS**

Our executive officers have severance pay agreements that include change in control features. None of our officers has an employment agreement.

*Why does the company provide severance agreements?*

We believe that severance agreements, which are a prevalent market practice, are effective in:

attracting executives who are leaving an existing employer;  
mitigating legal issues upon a separation of employment; and  
retaining talent during uncertain times.

By mitigating the adverse effects of potential job loss, severance agreements reinforce management continuity, objectivity and focus on shareholder value. This is particularly critical in actual or potential change in control situations.

*What benefits do severance agreements provide?*

The severance agreements provide for cash payments and the continuation of certain other benefits for a limited period when:

the company terminates an executive's employment for reasons other than cause, or  
when the executive resigns for good reason.

*What does resignation for Good Reason mean?*

A resignation for good reason may occur if there is an adverse change in scope of duties or in compensation and benefit opportunities or, following a change in control, changes in employment location.

These provisions provide safeguards against arbitrary actions that effectively force an executive to resign. In order to receive some of the benefits in the agreement, the executive must comply with contractual confidentiality, non-solicitation and non-disparagement obligations.

*Do the agreements for the named executive officers provide for a tax gross-up to offset any taxes incurred by the executive as a result of the severance payment?*

To the extent that our named executive officers would incur excise taxes in connection with severance payments, their severance agreements provide that they will be made whole for these taxes. These are taxes above and beyond regular income taxes.

*Do agreements for new officers provide for a tax gross-up to offset any taxes incurred by the executive as a result of the severance payment?*

Under a policy adopted in 2009 by the Sempra Energy Board of Directors, severance agreements for new officers do not provide for excise tax gross-ups.

*What happens to outstanding equity awards upon a change in control?*

Under the Sempra Energy shareholder-approved long-term incentive plan, upon a change in control of the company all previously granted stock options vest and become immediately exercisable. All performance and time restrictions lift for outstanding restricted stock and restricted stock unit grants.



For performance-based restricted stock unit awards granted in 2009 through 2011, the number of shares earned is determined based on performance through the date of the change in control (or based on target performance if the change in control occurs less than two years after the grant date).

Acceleration of equity awards upon a change in control is the predominant industry practice for existing equity plans. This approach creates a clean slate for the emerging organization and allows for alignment with metrics that are forward looking and appropriate to a newly-created company and management team.

## IMPACT OF REGULATORY REQUIREMENTS

Many Internal Revenue Code provisions, Securities and Exchange Commission regulations and accounting rules affect the delivery of executive pay. They are taken into consideration to create and maintain plans that are effective and in full compliance with these requirements.

## SHARE OWNERSHIP REQUIREMENTS

Share ownership requirements for officers further strengthen the link between company executive and shareholder interests.

The requirements set minimum levels of Sempra Energy share ownership that our officers are encouraged to achieve and maintain. For officers, the requirements are:

Executive Level	Share Ownership Requirements
Chairman, President and Chief Executive Officer	3x base salary
Chief Operating Officer	2x base salary
Senior Vice Presidents and Vice Presidents	1x base salary

Table 6.

In 2010, the Chairman and CEO's stock ownership requirement was increased from 2x base salary to 3x base salary.

For purposes of the requirements, we include shares owned directly or through benefit plans. We also count deferred compensation that executives invest in phantom shares of our common stock and the vested portion of certain in-the-money stock options.

We expect officers to meet these requirements within five years of hire or any officer level promotion. All officers are in compliance with the requirements.

The company also prohibits employees from trading in puts, calls, options or other future rights to purchase or sell shares of Sempra Energy.

## CONCLUSION

We have structured our executive compensation programs to provide competitive pay opportunities (levels found in the marketplace), and to reward outstanding individual and company performance.

For 2010, our executive officers' total direct compensation (base salaries, bonuses paid and the grant-date value of long-term incentives) generally fell within the third quartile (between the 50<sup>th</sup> percentile and the 75<sup>th</sup> percentile) of the non-financial Fortune 500 market data. Our salaries are competitive and our performance-based compensation is strongly aligned with the interests of our shareholders.

We will continue to monitor our pay programs for alignment with performance, shareholder interests and competitive labor markets. We will continue to offer the programs necessary to attract, retain, and motivate top executive talent.



**COMPENSATION REPORT OF THE BOARDS OF DIRECTORS**

The Boards of Directors of SoCalGas and PE have reviewed and discussed with management of the companies the Compensation Discussion and Analysis included in this Information Statement and, based upon that review and discussion, authorized that it be so included.

**BOARDS OF DIRECTORS**

Michael W. Allman, *Chair*

Javade Chaudhri

Joseph A. Householder

Mark A. Snell

## COMPENSATION TABLES

## Summary Compensation Table

The table below summarizes for the last three years the compensation of the executive officers of SoCalGas and PE for whom compensation information is required to be included in this Information Statement.

Summary Compensation Table	Year	Salary	Stock Awards (B) <i>Restricted stock and restricted stock units</i>	Option Awards (B) <i>Service-based stock options</i>	Non-Equity Incentive Plan Compensation <i>Performance-based annual cash bonus</i>	Change in Pension  Value and Non-Qualified Deferred Compensation Earnings (C) <i>Pension accruals and above-market interest on non-qualified deferred compensation</i>	All Other Compensation (D)	Total
<b>Michael W. Allman (A)</b> Chair of the Board and Chief Executive Officer	2010	\$ 449,819	\$ 569,983	\$ 91,292	\$ 503,500	\$ 722,710	\$ 80,009	\$ 2,417,313
<b>Debra L. Reed (A)</b> Former Chair of the Board, President and Chief Executive Officer	2010	\$ 595,400	\$ 1,337,914	\$ 236,235	\$ 669,700	\$ 930,302	\$ 82,471	\$ 3,852,022
	2009	\$ 595,400	\$ 859,419	\$ 118,450	\$ 566,500	\$ 1,038,282	\$ 88,797	\$ 3,266,848
	2008	\$ 575,100	\$ 830,038	\$ 224,820	\$ 657,900	\$ 428,388	\$ 79,988	\$ 2,796,234
<b>Anne S. Smith</b> Chief Operating Officer	2010	\$ 352,915	\$ 320,615	\$ 51,155	\$ 346,400	\$ 602,209	\$ 54,632	\$ 1,727,926
	2009	\$ 331,900	\$ 320,035	\$ 44,290	\$ 263,200	\$ 616,988	\$ 48,229	\$ 1,624,642
	2008	\$ 320,900	\$ 359,507	\$ 97,422	\$ 306,000	\$ 271,187	\$ 38,226	\$ 1,393,242
<b>Erbin Keith (A)</b> Sr. Vice President, External Affairs and General Counsel	2010	\$ 346,100	\$ 391,863	\$ 62,173	\$ 309,900	\$ 87,881	\$ 30,319	\$ 1,228,236
<b>Lee M. Stewart (A)</b> Former Sr. Vice President, Gas Operations	2010	\$ 340,300	\$ 329,521	\$ 52,729	\$ 278,800	\$ 84,674	\$ 72,197	\$ 1,158,221
	2009	\$ 340,300	\$ 327,227	\$ 45,320	\$ 269,800	\$ 331,746	\$ 72,536	\$ 1,386,929
	2008	\$ 333,800	\$ 375,368	\$ 101,169	\$ 318,300	\$ 22,774	\$ 65,622	\$ 1,217,033
<b>Lee Schavrien</b> Sr. Vice President Finance, Regulatory and Legislative Affairs	2010	\$ 331,300	\$ 320,615	\$ 51,155	\$ 296,600	\$ 714,948	\$ 35,195	\$ 1,749,813
<b>Robert M. Schlax</b> Vice President, Chief Financial Officer and Controller	2010	\$ 266,700	\$ 195,932	\$ 30,693	\$ 214,900	\$ 38,953	\$ 24,503	\$ 771,681
	2009	\$ 266,700	\$ 194,178	\$ 26,780	\$ 190,300	\$ 43,244	\$ 25,996	\$ 747,198
	2008	\$ 248,862	\$ 179,754	\$ 48,711	\$ 222,400	\$ 28,233	\$ 23,048	\$ 751,008

(A) Mr. Allman joined SoCalGas and PE as Chairman and CEO and Mr. Keith became Sr. Vice President, External Affairs and General Counsel of SoCalGas on April 3, 2010. Ms. Reed left SoCalGas and PE and became Executive Vice President of Sempra Energy on that date. Compensation reported above for Messrs. Allman and Keith and Ms. Reed is the full-year 2010 compensation, including the portion paid by Sempra Energy. Mr. Stewart retired on December 1, 2010.

(B) Grant date fair value of stock and option awards granted during the year. These amounts reflect our grant date estimate of the aggregate compensation expense that we will recognize over the service period of the award. They are calculated in accordance with generally accepted accounting principles for financial reporting purposes based on the assumptions described in Note 9 of the Notes to Consolidated Financial Statements included in our Annual Report to Shareholders but disregarding estimates of forfeitures related to service-based vesting conditions.

## Edgar Filing: Enphase Energy, Inc. - Form S-3

Option awards consist solely of service-based stock options. A modified Black-Scholes valuation model is used to calculate their grant date fair value.

## Edgar Filing: Enphase Energy, Inc. - Form S-3

Stock awards consist solely of performance-based restricted stock and restricted stock units. A Monte Carlo valuation model is used to reflect the probable outcome of performance conditions and calculate grant date fair value. If all of the performance conditions were to be satisfied at their highest level, the grant date fair value of the awards granted during 2010 (the maximum number of shares subject to the award (excluding dividend equivalents) multiplied by the grant date market price of our shares) would be \$1,073,280 for Mr. Allman, \$2,663,475 for Ms. Reed, \$603,720 for Ms. Smith, \$737,880 for Mr. Keith, \$620,490 for Mr. Stewart, \$603,720 for Mr. Schavrien, and \$368,940 for Mr. Schlax.

The value actually realized by executives from stock and option awards will depend upon the extent to which performance and service-based vesting conditions are satisfied and the market value of the shares subject to the award.

For additional information regarding stock and option awards, please see the discussions under [Grants of Plan-Based Awards](#) and [Outstanding Equity Awards at Year-End](#).

(C) Represents (i) the aggregate change in the actuarial present value of accumulated benefits under pension plans at year-end over the prior year-end and (ii) above-market interest (interest in excess of 120% of the federal long-term rate) on compensation deferred on a basis that is not tax-qualified. The 2010 amounts are:

2010 Change in Pension Value and Above-Market Interest	Change in	Above-	Total
	Accumulated Benefits	Market Interest	
Michael W. Allman	\$ 615,822	\$ 106,888	\$ 722,710
Debra L. Reed	\$ 869,640	\$ 60,662	\$ 930,302
Anne S. Smith	\$ 557,099	\$ 45,110	\$ 602,209
Erbin Keith	\$ 59,844	\$ 28,037	\$ 87,881
Lee M. Stewart	\$ 27,325	\$ 57,349	\$ 84,674
Lee Schavrien	\$ 714,169	\$ 779	\$ 714,948
Robert M. Schlax	\$ 38,953	\$	\$ 38,953

For additional information regarding pension benefits and deferred compensation, please see the discussions under [Pension Benefits](#) and [Nonqualified Deferred Compensation](#).

(D) All Other Compensation amounts for 2010 are:

2010 All Other Compensation	Company 401(k) and			
	Related Plan	Insurance		
	Contributions	Premiums	Other	Total
Michael W. Allman	\$ 30,091	\$ 20,509	\$ 29,409	\$ 80,009
Debra L. Reed	\$ 39,919	\$ 21,499	\$ 21,053	\$ 82,471
Anne S. Smith	\$ 21,291	\$ 22,091	\$ 11,250	\$ 54,632
Erbin Keith	\$ 21,844	\$ 1,475	\$ 7,000	\$ 30,319
Lee M. Stewart	\$ 21,179	\$ 21,968	\$ 29,050	\$ 72,197
Lee Schavrien	\$ 20,316	\$ 7,879	\$ 7,000	\$ 35,195
Robert M. Schlax	\$ 15,978	\$ 1,475	\$ 7,050	\$ 24,503

Amounts shown in the [Other](#) column consist of our contributions to charitable, educational and other non-profit organizations to match the personal contributions of executive officers on a dollar-for-dollar basis; financial and estate planning services; and the incremental cost to us (the hourly rate of drivers plus fuel, vehicle maintenance and depreciation expense) of commuting and other personal use of company cars and



## Edgar Filing: Enphase Energy, Inc. - Form S-3

drivers. They do not include parking at company offices and the occasional personal use by executive officers of company property and services (including club memberships and entertainment events which would not otherwise be used for the business purposes for which they

were obtained) for which we incur no more than nominal incremental cost or for which we are reimbursed by the executive for the incremental cost of personal use.

### Grants of Plan-Based Awards

Executive officers participate in incentive compensation plans that are designed to encourage high levels of performance on both a short-term and long-term basis. Shorter-term incentives, typically annual performance-based cash bonuses, are provided under the executive incentive plan. Longer-term incentives, typically Sempra Energy performance-based restricted stock and restricted stock unit awards and service-based stock options, are provided under Sempra Energy's Long Term Incentive Plan.

The table below summarizes 2010 grants of plan-based awards to each of the executive officers named in the Summary Compensation Table.

2010 Grants of Plan-Based Awards	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (Performance-Based Annual Bonus) (B)			Estimated Future Payouts Under Equity Incentive Plan Awards (Number of Shares) (C)			Option Awards (Service-Based Stock Options) (D)		Grant Date Fair Value of Stock and Option Awards (E)		
	Grant Date (A)	Authorization Date (A)	Threshold	Target	Maximum	Threshold	Target	Maximum		Number of Shares	Exercise Price Per Share
<b>Michael W. Allman</b>											
Stock Options	1/04/10	12/17/09						11,600	\$ 55.90	\$ 91,292	
Restricted Stock Units	1/04/10	12/17/09				12,800	19,200			\$ 569,983	
Annual Bonus			\$	\$ 281,200	\$ 562,400						
<b>Debra L. Reed</b>											
Stock Options	1/04/10	12/17/09						17,400	\$ 55.90	\$ 136,938	
Stock Options	2/11/10	2/11/10						9,900	\$ 49.77	\$ 99,297	
Restricted Stock Units	1/04/10	12/17/09				19,300	28,950			\$ 859,427	
Restricted Stock Units	2/11/10	2/11/10				14,000	21,000			\$ 478,486	
Annual Bonus			\$	\$ 401,800	\$ 803,600						
<b>Anne S. Smith</b>											
Stock Options	1/04/10	12/17/09						6,500	\$ 55.90	\$ 51,155	
Restricted Stock Units	1/04/10	12/17/09				7,200	10,800			\$ 320,615	
Annual Bonus			\$	\$ 198,000	\$ 396,000						
<b>Erbin Keith</b>											
Stock Options	1/04/10	12/17/09						7,900	\$ 55.90	\$ 62,173	
Restricted Stock Units	1/04/10	12/17/09				8,800	13,200			\$ 391,863	
Annual Bonus			\$	\$ 173,100	\$ 346,100						
<b>Lee M. Stewart</b>											
Stock Options	1/04/10	12/17/09						6,700	\$ 55.90	\$ 52,729	
Restricted Stock Units	1/04/10	12/17/09				7,400	11,100			\$ 329,521	
Annual Bonus			\$	\$ 170,200	\$ 340,300						
<b>Lee Schavrien</b>											
Stock Options	1/04/10	12/17/09						6,500	\$ 55.90	\$ 51,155	
Restricted Stock Units	1/04/10	12/17/09				7,200	10,800			\$ 320,615	
Annual Bonus			\$	\$ 165,700	\$ 331,300						
<b>Robert M. Schlax</b>											
Stock Options	1/04/10	12/17/09						3,900	\$ 55.90	\$ 30,693	
Restricted Stock Units	1/04/10	12/17/09				4,400	6,600			\$ 195,932	
Annual Bonus			\$	\$ 120,100	\$ 240,100						

(A) Grant and authorization dates applicable to equity incentive and option awards, which consist of performance-based restricted stock and restricted stock units and service-based stock options. Awards are authorized as part of annual compensation planning that is typically completed in December with salary adjustments becoming effective on January 1 and awards granted on the first trading day of January. The Compensation Committee of the Sempra Energy Board of Directors specifies a dollar value and other terms for the awards to be granted to each executive officer and the



percentage of that value to be allocated between performance-based restricted stock units and service-based stock options. On the January grant date, the precise number of shares to be granted to each executive officer is calculated by applying valuation models and the closing price for shares of Sempra Energy common stock on that date. The closing price on the grant date also establishes the exercise price for the stock options. Awards also may be granted at other times upon the hiring or promotion of executive officers or for extraordinary performance. The February 11, 2010 equity awards for Ms. Reed were in connection with her promotion to Executive Vice President of Sempra Energy.

- (B) Non-equity incentive plan awards consist of annual performance-based bonuses payable under our executive incentive plan. Amounts reported in the table represent target and maximum bonuses for 2010 to be paid under performance guidelines established at the beginning of the year by our Board of Directors. The performance guidelines were satisfied at levels resulting in above-target bonus payouts. These amounts are reported in the Summary Compensation Table as non-equity incentive plan compensation. The amounts set forth in the table for Mr. Stewart are based on a full year. Mr. Stewart's actual payout was pro-rated to reflect his December 1, 2010 retirement.
- (C) Equity incentive plan awards consist of Sempra Energy performance-based restricted stock and restricted stock units granted under Sempra Energy's Long Term Incentive Plan. During the performance period, dividends paid or that would have been paid on the shares subject to the award are reinvested or deemed reinvested to purchase additional shares, at then fair market value, which become subject to the same forfeiture and performance vesting conditions as the shares to which the dividends relate. If the performance criteria are not satisfied or the executive's employment is terminated during the performance period other than by death or certain other events that may be specified in the award agreement or the executive's severance pay agreement, the award is forfeited subject to earlier vesting upon a change in control of the company or various events specified in the executive's severance pay agreement. The equity awards granted to Ms. Reed on February 11, 2010 in recognition of her promotion to Executive Vice President of Sempra Energy are subject to the same performance criteria as the January 4, 2010 awards.

Shares subject to the performance-based restricted stock units granted in 2010 will vest or be forfeited at the beginning of 2014 based upon Sempra Energy's total return to shareholders. The target number of shares will vest if Sempra Energy has achieved a cumulative total return to shareholders for a four-year performance period among the top 50% of the companies in the S&P 500 Utilities Index or the S&P 500 Index with additional shares vesting ratably for performance above the 50<sup>th</sup> percentile of the S&P 500 Utilities Index to the maximum number (150% of the target number) for performance at or above the 75<sup>th</sup> percentile of that index. If Sempra Energy's performance does not place among the top 50% of the companies in the S&P 500 Utilities Index or the S&P 500 Index, shares will vest for performance above the 35<sup>th</sup> percentile of the S&P 500 Utilities Index declining from the target number of shares at the 50<sup>th</sup> percentile to zero at the 35<sup>th</sup> percentile.

Sempra Energy permits each holder of restricted stock and restricted stock units to sell to the company (at the market price of its shares at the end of the performance period) a sufficient number of vesting shares to pay the minimum amount of withholding taxes that becomes payable upon satisfaction of the performance conditions.

- (D) All stock options are service-based options to purchase shares of Sempra Energy common stock granted under Sempra Energy's Long Term Incentive Plan. They were granted at an exercise price equal to the closing market price of Sempra Energy's common stock on the date of the grant and for a ten-year term subject to earlier expiration following termination of employment. They become exercisable in cumulative installments of one-fourth of the shares initially subject to the option on each of the first four anniversaries of the date of grant, with immediate exercisability upon a change in control or various events specified in the executive's severance pay agreement.
- (E) Grant date fair values are calculated in accordance with generally accepted accounting principles for financial reporting purposes as described in Note 9 of the Notes to Consolidated Financial Statements included in our Annual Report to Shareholders but disregarding estimates of forfeitures related to service-based vesting conditions. With respect to the performance-based restricted stock unit awards, a Monte Carlo valuation model is used to reflect the probable outcome of performance conditions and calculate the grant date fair value. A modified Black-Scholes valuation model is used to calculate the grant date fair value of stock options. The value actually realized by executives from stock and option awards will depend upon the extent to which performance and service-based vesting conditions are satisfied and the market value of the shares subject to the award.

Edgar Filing: Enphase Energy, Inc. - Form S-3

**Outstanding Equity Awards at Year-End**

The table below summarizes for each of the executive officers named in the Summary Compensation Table grants of equity awards outstanding at December 31, 2010. The grants consist solely of stock options, restricted stock and restricted stock units.

Outstanding Equity Awards at Year-End	Option Awards (Service-Based Stock Options) (A) Number of Shares Underlying						Performance-Based Restricted Stock and Restricted Stock Units (B)	
	Grant Date	Unexercised Options		Exercise Price	Expiration Date	Number of Unearned/ Unvested Shares (C)	Market Value of Unearned/ Unvested Shares	
		Exercisable	Unexer- cisable					
<b>Michael W. Allman</b>	01/04/10		11,600	\$ 55.90	01/03/20		\$	
	01/02/09	3,825	11,475	\$ 43.75	01/01/19	17,015	892,947	
	01/02/08	5,950	5,950	\$ 61.41	01/01/18	9,271	486,522	
	01/03/07	9,075	3,025	\$ 56.77	01/02/17	15,531	815,091 (E)	
	01/03/06	12,000		\$ 46.14	01/02/16			
	01/03/05	13,200		\$ 36.30	01/02/15			
	01/02/04	19,400		\$ 30.20	01/01/14			
	01/02/03	13,150		\$ 24.37	01/01/13			
		76,600	32,050	\$ 43.03 (D)		41,817	\$ 2,194,560	
<b>Debra L. Reed</b>	02/11/10		9,900	\$ 49.77	02/10/20		\$	
	01/04/10		17,400	\$ 55.90	01/03/20			
	01/02/09	5,750	17,250	\$ 43.75	01/01/19	25,738	1,350,723	
	01/02/08	9,000	9,000	\$ 61.41	01/01/18	13,995	734,461	
	01/03/07	13,725	4,575	\$ 56.77	01/02/17	23,630	1,240,103 (E)	
	01/03/06	19,000		\$ 46.14	01/02/16			
	01/03/05	18,600		\$ 36.30	01/02/15			
	01/02/04	30,000		\$ 30.20	01/01/14			
		96,075	58,125	\$ 45.87 (D)		63,363	\$ 3,325,287	
<b>Anne S. Smith</b>	01/04/10		6,500	\$ 55.90	01/03/20		\$	
	01/02/09	2,150	6,450	\$ 43.75	01/01/19	9,584	502,989	
	01/02/08	3,900	3,900	\$ 61.41	01/01/18	6,062	318,111	
	01/03/07	5,850	1,950	\$ 56.77	01/02/17	9,985	523,987 (E)	
	01/03/06	8,600		\$ 46.14	01/02/16			
		20,500	18,800	\$ 52.37 (D)		25,631	\$ 1,345,087	
<b>Erbin Keith</b>	01/04/10		7,900	\$ 55.90	01/03/20		\$	
	01/02/09	2,600	7,800	\$ 43.75	01/01/19	11,630	610,369	
	01/02/08	4,750	4,750	\$ 61.41	01/01/18	7,399	388,282	
	01/03/07	7,200	2,400	\$ 56.77	01/02/17	12,314	646,251 (E)	
	01/03/06	10,700		\$ 46.14	01/02/16			
	01/03/05	11,800		\$ 36.30	01/02/15			
		37,050	22,850	\$ 49.20 (D)		31,343	\$ 1,644,902	
<b>Lee M. Stewart</b>	01/04/10		6,700	\$ 55.90	01/03/20		\$	
	01/02/09	2,200	6,600	\$ 43.75	01/01/19	9,800	514,292	

Edgar Filing: Enphase Energy, Inc. - Form S-3

	01/02/08	4,050	4,050	\$ 61.41	01/01/18	6,329	332,145
	01/03/07	6,225	2,075	\$ 56.77	01/02/17	10,650	558,920 (E)
	01/03/06	9,200		\$ 46.14	01/02/16		
		21,675	19,425	\$ 52.38 (D)		26,779	\$ 1,405,357
<b>Lee Schavrien</b>	01/04/10		6,500	\$ 55.90	01/03/20		\$
	01/02/09	2,075	6,225	\$ 43.75	01/01/19	9,261	486,034
	01/02/08	3,500	3,500	\$ 61.41	01/01/18	5,527	290,042
	01/03/07	5,250	1,750	\$ 56.77	01/02/17	8,986	471,589 (E)
	01/03/06	6,000		\$ 46.14	01/02/16		
	01/03/05	5,625		\$ 36.30	01/02/15		
	01/02/04	1,000		\$ 30.20	01/01/14		
		23,450	17,975	\$ 49.85 (D)		23,774	\$ 1,247,665
<b>Robert M. Schlax</b>	01/04/10		3,900	\$ 55.90	01/03/20		\$
	01/02/09	1,300	3,900	\$ 43.75	01/01/19	5,815	305,184
	01/02/08	1,950	1,950	\$ 61.41	01/01/18	3,031	159,055
	01/03/07	2,700	900	\$ 56.77	01/02/17	4,549	238,705 (E)
	01/03/06	3,900		\$ 46.14	01/02/16		
		9,850	10,650	\$ 52.16 (D)		13,395	\$ 702,944

(A) Stock options to purchase shares of Sempra Energy common stock. They become exercisable as to one-quarter of the shares originally subject to the option grant on each of the first four anniversaries of the grant date, with immediate

exercisability upon a change in control of the company or various events specified in the executive's severance pay agreement. They remain exercisable until they expire ten years from the date of grant subject to earlier expiration following termination of employment. If an executive's employment is terminated after the executive has attained age 55 and completed five years of continuous service, the executive's stock options expire three years (five years if the executive has attained age 62) after the termination of employment. If an executive's employment is terminated by death or disability prior to attaining age 55, the executive's stock options expire twelve months after the termination of employment and are exercisable only as to the number of shares for which they were exercisable at the date of employment termination. If an executive's employment is otherwise terminated, the executive's stock options expire 90 days after the termination of employment and are exercisable only as to the number of shares for which they were exercisable at the date of employment termination.

- (B) Performance-based restricted stock and restricted stock units (rights to receive shares of Sempra Energy common stock). The awards will vest or will be forfeited in whole or in part at the end of a four-year performance period, based upon Sempra Energy's total return to shareholders compared to market and peer group indexes and subject to earlier vesting upon a change in control of the company or various events specified in the executive's severance pay agreement. If an executive's employment is terminated after the executive has attained age 55 and completed five years of service and the termination occurs after one year of the applicable performance period has been completed, the executive's award is not forfeited as a result of the termination of employment but continues to be subject to forfeiture based upon the extent to which the related performance goals have been satisfied at the end of the applicable four-year performance period. If an executive's employment is otherwise terminated before the end of the applicable performance period, the executive's award is forfeited.

We have reported the number and market value of shares subject to the awards (together with reinvested dividends and dividend equivalents) that would have vested at December 31, 2010 had the applicable performance period ended at that date. The number of shares that ultimately vest will depend upon the extent to which the performance measures have been satisfied at the actual end of the applicable performance period, and may be fewer or greater than the number reported in the table. As of December 31, 2010, the performance-based restricted stock units granted on January 4, 2010 and February 11, 2010 were below the minimum performance level required for vesting. If performance as of December 31, 2010 had reached the level required for target (i.e., 100%) vesting of these performance-based restricted stock units (together with reinvested dividend equivalents), the number of shares reported for each officer would have been: 13,097 for Mr. Allman; 34,073 for Ms. Reed; 7,367 for Ms. Smith; 9,004 for Mr. Keith; 7,572 for Mr. Stewart; 7,367 for Mr. Schavrien; and 4,502 for Mr. Schlax.

- (C) Includes shares purchased and deemed purchased with reinvested dividends and dividend equivalents that become subject to the same forfeiture conditions as the shares to which the dividends relate.
- (D) Weighted average exercise price of all exercisable and unexercisable option shares. The weighted average exercise prices of exercisable option shares and unexercisable option shares are, respectively: \$39.00 and \$52.65 for Mr. Allman; \$42.06 and \$52.17 for Ms. Reed; \$51.83 and \$52.96 for Ms. Smith; \$46.86 and \$52.99 for Mr. Keith; \$51.80 and \$53.01 for Mr. Stewart; \$47.55 and \$52.85 for Mr. Schavrien; and \$51.76 and \$52.53 for Mr. Schlax.
- (E) These shares vested on January 3, 2011. The value realized upon the January 3, 2011 vesting of these shares, which is calculated using the average of the high and low price of Sempra Energy common stock on the vesting date, is set forth in Note C to Option Exercises and Stock Vested.

## Option Exercises and Stock Vested

The table below summarizes information regarding the stock options that were exercised and restricted stock that vested during 2010 for each of the executive officers named in the Summary Compensation Table.

2010 Options Exercised and Stock Vested	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise	Value Realized on Exercise (A)	Number of Shares Acquired on Vesting	Value Realized on Vesting (B)(C)
Michael W. Allman		\$		\$
Debra L. Reed	40,300	\$ 1,087,580		\$
Anne S. Smith	20,200	\$ 368,320		\$
Erbin Keith	14,850	\$ 353,430		\$
Lee M. Stewart		\$		\$
Lee Schavrien		\$		\$
Robert M. Schlax		\$		\$

(A) Difference between the market value of the Sempra Energy option shares on the exercise date and the option exercise price.

(B) Market value of vesting Sempra Energy stock (including reinvested dividends) at the vesting date.

(C) The 2007-2010 restricted stock award vested on January 3, 2011 and is not reflected in the table above. The number of shares vested and their market value at the vesting date were: 15,531 shares and \$815,169 for Mr. Allman; 23,630 shares and \$1,240,222 for Ms. Reed; 9,985 shares and \$524,037 for Ms. Smith; 12,314 shares and \$646,312 for Mr. Keith; 10,650 shares and \$558,973 for Mr. Stewart; 8,986 shares and \$471,633 for Mr. Schavrien; and 4,549 shares and \$238,728 for Mr. Schlax.

## Pension Benefits

Executive officers participate, along with most other employees, in the Sempra Energy Cash Balance Plan, a broad-based tax-qualified retirement plan. Under the plan, a notional account is credited annually for each participant in an amount equal to 7.5% of the participant's salary and bonus. Account balances earn interest and are fully vested after three years of service.

In addition to the Cash Balance Plan, most executive officers participate in a Supplemental Executive Retirement Plan. Under the plan, benefits are calculated using a defined benefit formula based on final average earnings (average base salary for the 24 consecutive months of highest base salary prior to retirement plus the average of the three highest annual bonuses during the ten years prior to retirement), years of service and age at retirement of the executive officer and the officer's spouse.

Benefits under the defined benefit formula begin to vest after five years of service and attainment of age 55, with full vesting when age plus years of service total 70 or the executive attains age 60. Upon normal retirement at age 62, the annual benefit (as a percentage of final average earnings) in the form of a 50% joint and survivor annuity is 20% after five years of service, 40% after ten years of service, 50% after 15 years of service, 60% after 20 years of service, 62.5% after 30 years of service, and 65% after 40 years of service. Reduced benefits based on age and years of service are provided for retirement as early as age 55 and the completion of five years of service.

Supplemental Executive Retirement Plan participants with at least three years of service who do not meet the minimum vesting criteria under the defined benefit formula (five years of service and attainment of age 55) are entitled to a benefit equal to the benefit that would have been received under the tax-qualified Cash Balance Plan but for Internal Revenue Code limitations on pay and benefits under tax-qualified plans.



Edgar Filing: Enphase Energy, Inc. - Form S-3

Benefits payable under the Supplemental Executive Retirement Plan are reduced by benefits payable under the Cash Balance Plan.

Retiring employees may elect to receive the retirement date present value of their vested accumulated retirement benefits in a single lump sum payment. Alternatively, they may elect an annuity that provides the actuarial equivalent of the lump sum benefit.

The table below summarizes the present value of accumulated benefits under the various retirement plans at December 31, 2010 for the executive officers named in the Summary Compensation Table. None of our named executive officers received any payments of pension benefits during the year ended December 31, 2010.

Pension Benefits at Year-End	Plan	Years of Credited Service	Present Value of Accumulated Benefit (A)
<b>Michael W. Allman</b>	Cash Balance Plan	12	\$ 205,406
	Supplemental Executive Retirement Plan	12	2,638,895
	Total		\$ 2,844,301 (B)
<b>Debra L. Reed</b>	Cash Balance Plan	33	\$ 926,416
	Supplemental Executive Retirement Plan	33	5,689,056
	Total		\$ 6,615,472 (B)
<b>Anne S. Smith</b>	Cash Balance Plan	33	\$ 1,046,407
	Supplemental Executive Retirement Plan	33	2,937,169
	Total		\$ 3,983,576 (C)
<b>Erbin Keith</b>	Cash Balance Plan	13	\$ 385,116 (B)
<b>Lee M. Stewart</b>	Cash Balance Plan	43	\$ 1,834,283
	Supplemental Executive Retirement Plan	43	3,751,131
	Total		\$ 5,585,414 (C)
<b>Lee Schavrien</b>	Cash Balance Plan	33	\$ 854,957
	Supplemental Executive Retirement Plan	33	3,181,692
	Total		\$ 4,036,649 (C)
<b>Robert M. Schlax</b>	Cash Balance Plan	5	\$ 161,400 (B)

## Edgar Filing: Enphase Energy, Inc. - Form S-3

- (A) Based upon the assumptions used for financial reporting purposes set forth in Note 8 of the Notes to Consolidated Financial Statements contained in our Annual Report to Shareholders, except retirement age has been assumed to be the earliest time at which the executive could retire under each of the plans without any benefit reduction due to age.

Amounts shown for the Cash Balance Plan are based on the greater of the amounts payable under those plans or the sum of the present value of the accumulated benefit payable under a frozen predecessor plan plus future cash balance accruals. The amount shown for the Supplemental Executive Retirement Plan is the present value of the incremental benefit over that provided by the Cash Balance Plan.

- (B) Mr. Allman and Ms. Reed are vested in benefits under the Cash Balance Plan but not under the Supplemental Executive Retirement Plan defined benefit formula. Had their employment terminated at December 31, 2010, their benefits would have been \$645,421 for Mr. Allman and \$4,842,054 for Ms. Reed. Messrs. Keith and Schlax, who are not participants in the Supplemental Executive Retirement Plan, are vested in benefits under the Cash Balance Plan, which include qualified Cash Balance Plan benefits and nonqualified Cash Balance Restoration Plan benefits which restore amounts that would have been payable under the Cash Balance Plan but for IRS limits on tax-qualified plans. Had their

employment terminated on December 31, 2010, their benefits would have been \$460,019 for Mr. Keith and \$184,364 for Mr. Schlax.

- (C) Ms. Smith and Mr. Schavrien, who at December 31, 2010 were ages 57 and 56, respectively, are eligible for early retirement benefits. Had they retired at December 31, 2010 and received their benefits under the plans as a lump sum, their early retirement benefits would have been \$5,192,051 for Ms. Smith and \$5,100,802 for Mr. Schavrien. Mr. Stewart retired on December 1, 2010. His pension benefit will be paid in a lump sum on June 1, 2011.

### Nonqualified Deferred Compensation

Sempra Energy's nonqualified deferred compensation plans permit executives of the Sempra Energy utilities to elect on a year-by-year basis to defer the receipt of all or a portion of their annual salary and bonus for payment in installments or in a lump sum at a future date selected by the executive at the time of the deferral election. Deferred amounts are fully vested and earn interest at a rate reset annually to the higher of 110% of the Moody's Corporate Bond Yield Average Rate or the Moody's Rate plus 1% (7.40% for 2010) or, at the election of the executive, are deemed invested in investment accounts that mirror the investment accounts available under tax-qualified 401(k) savings plans in which all employees may elect to participate.

The table below summarizes information relating to the participation in Sempra Energy's nonqualified deferred compensation plans for each of the executive officers named in the Summary Compensation Table.

2010 Nonqualified Deferred Compensation	Executive Contributions in 2010 (A)	Company Contributions in 2010 (B)	Aggregate Earnings in 2010 (C)	Aggregate Distributions in 2010	Aggregate Balance at 12/31/10 (D)
Michael W. Allman	\$ 71,192	\$ 20,732	\$ 325,076	\$ 176,395	\$ 4,549,937
Debra L. Reed	\$ 318,974	\$ 30,560	\$ 261,274	\$	\$ 3,778,115
Anne S. Smith	\$ 272,349	\$ 11,932	\$ 318,315	\$	\$ 3,575,774
Erbin Keith	\$ 20,766	\$ 14,779	\$ 111,146	\$	\$ 1,426,052
Lee M. Stewart	\$ 60,849	\$ 11,820	\$ 206,629	\$	\$ 3,085,162
Lee Schavrien	\$ 35,169	\$ 10,957	\$ 23,037	\$	\$ 322,164
Robert M. Schlax	\$ 45,700	\$ 6,619	\$ 12,894	\$	\$ 329,521

- (A) Executive contributions consist of deferrals of salary and bonus that are also reported as compensation in the Summary Compensation Table. However, timing differences between reporting bonus compensation in the Summary Compensation Table (which reports bonus amounts for the year in which they were earned) and related deferral dates (the date on which the bonuses otherwise would have been paid to the executive) may in any year result in lesser or greater amounts reported as executive contributions in the accompanying table than the amounts that have been included in compensation reported in the Summary Compensation Table. Executive contributions in 2010 that are also included as salary and bonus compensation reported in the Summary Compensation Table total \$26,912 for Mr. Allman, \$35,724 for Ms. Reed, \$88,109 for Ms. Smith, \$20,766 for Mr. Keith, \$20,379 for Mr. Stewart, \$19,869 for Mr. Schavrien, and \$26,670 for Mr. Schlax.
- (B) Company contributions are identical to the amounts that the executive would have received under tax-qualified 401(k) savings plans but for maximum dollar limitations on amounts that may be deferred under tax-qualified plans. These contributions are also reported as compensation in the Summary Compensation Table.
- (C) Earnings are measured as the difference in deferred account balances between the beginning and the end of the year minus executive and company contributions during the year. Earnings consisting of above-market interest are reported in the Summary Compensation Table. Excluding above-market interest, gains for 2010 were \$218,188 for Mr. Allman, \$200,612 for Ms. Reed, \$273,206 for Ms. Smith, \$83,109 for Mr. Keith, \$149,280 for Mr. Stewart, \$22,258 for Mr. Schavrien, and \$12,894 for Mr. Schlax.

Edgar Filing: Enphase Energy, Inc. - Form S-3

- (D) Year-end balances consist of executive and company contributions and earnings on contributed amounts. All contributions and all earnings that consist of above-market interest have been included in the Summary Compensation

Table for 2010 or prior years to the extent such reporting requirements were then applicable to the executive. Such aggregate amounts reported in the Summary Compensation Table for fiscal years 2008, 2009 and 2010 are \$198,812 for Mr. Allman, \$605,121 for Ms. Reed, \$994,430 for Ms. Smith, \$63,582 for Mr. Keith, \$454,620 for Mr. Stewart, \$46,905 for Mr. Schavrien, and \$159,597 for Mr. Schlax.

### **Severance Pay and Change in Control Agreements**

We have a severance pay agreement with each of our executive officers named in the Summary Compensation Table. Each agreement is for a term of two years and is automatically extended for an additional year upon each anniversary of the agreement unless we or the executive elect not to extend the term.

The severance pay agreements provide executives with severance benefits in the event that we were to terminate the executive's employment during the term of the agreement for reasons other than cause, death or disability, or in the event that the executive were to resign for good reason as defined in the agreement. The nature and amount of the severance benefits vary somewhat with the executive's position, and increased benefits are provided if the executive enters into an agreement with the company to provide consulting services for two years and abide by certain covenants regarding non-solicitation of employees and information confidentiality. Additional benefits are also provided if the termination of employment or resignation were to occur within two years of a change in control of Sempra Energy.

The definitions of cause and good reason vary somewhat based on whether the termination of employment occurs before or after a change in control of Sempra Energy. However, cause is generally defined to include a willful and continued failure by the executive to perform his or her duties to the company, and good reason is generally defined to include adverse changes in the executive's responsibilities, compensation and benefit opportunities, and certain changes in employment location. A change in control is defined in the agreements to include events resulting in a change in the effective control of Sempra Energy or a change in the ownership of a substantial portion of Sempra Energy's assets.

Our stock option, restricted stock, and restricted stock unit agreements provide that all such awards would become immediately exercisable and all forfeiture and transfer conditions on restricted stock and restricted stock units would immediately terminate upon a change in control of Sempra Energy, whether or not accompanied or followed by a termination of the executive's employment.

Below we summarize the benefits each of our executive officers named in the Summary Compensation Table would have been entitled to receive had we terminated his or her employment (other than for cause, death or disability) at December 31, 2010 or had the executive resigned for good reason, and the benefits each executive would have been entitled to receive had such termination or resignation occurred within two years following a change in control of Sempra Energy. These amounts assume the executive had entered into a two-year consulting, non-solicitation and confidentiality agreement providing for enhanced severance benefits and the enhanced benefits would not be subject to excise taxes for which the executive would be entitled to reimbursement. We also show the benefits that each executive would have been entitled to receive (accelerated vesting and exercisability of stock options and vesting of restricted stock and restricted stock units) had a change in control of Sempra Energy occurred on December 31, 2010, whether or not accompanied or followed by a termination of the executive's employment. Mr. Stewart retired on December 1, 2010, and accordingly he is not included in the table below.

Edgar Filing: Enphase Energy, Inc. - Form S-3

Severance and Change in Control Benefits	Termination of Employment		Change in
	Unrelated to a Change in Control	by the Company Without Cause or by the Executive Officer for Good Reason Change in Control	Control Only (Without Termination of Employment)
<b>Michael W. Allman</b>			
Lump Sum Cash Payment (A)	\$ 1,329,400	\$ 1,772,533	\$
Acceleration of Existing Equity Awards (B)		3,386,342	3,386,342
Enhanced Retirement Benefits (C)		2,941,452	
Health & Welfare Benefits (D)	35,611	62,982	
Financial Planning (E)	37,500	50,000	
Outplacement	50,000	50,000	
Total	\$ 1,452,511	\$ 8,263,309	\$ 3,386,342
Excise Tax Gross-Up (F)	\$	\$ 2,920,987	\$
<b>Debra L. Reed</b>			
Lump Sum Cash Payment (A)	\$ 1,769,800	\$ 2,359,733	\$
Acceleration of Existing Equity Awards (B)		5,906,793	5,906,793
Enhanced Retirement Benefits (C)		4,581,423	
Health & Welfare Benefits (D)	28,421	63,419	
Financial Planning (E)	37,500	50,000	
Outplacement	50,000	50,000	
Total	\$ 1,885,721	\$ 13,011,368	\$ 5,906,793
Excise Tax Gross-Up (F)		\$ 4,811,412	
<b>Anne S. Smith</b>			
Lump Sum Cash Payment (A)	\$ 904,400	\$ 1,205,867	\$
Acceleration of Existing Equity Awards (B)		2,052,858	2,052,858
Enhanced Retirement Benefits (C)			
Health & Welfare Benefits (D)	35,972	65,670	
Financial Planning (E)	37,500	50,000	
Outplacement	50,000	50,000	
Total	\$ 1,027,872	\$ 3,424,395	\$ 2,052,858
Excise Tax Gross-Up (F)	\$	\$	\$
<b>Erbin Keith</b>			
Lump Sum Cash Payment (A)	\$ 663,267	\$ 1,002,167	\$
Acceleration of Existing Equity Awards (B)		2,508,898	2,508,898
Enhanced Retirement Benefits (C)			
Health & Welfare Benefits (D)	21,184	34,703	
Financial Planning (E)	25,000	37,500	
Outplacement	50,000	50,000	
Total	\$ 759,451	\$ 3,633,268	\$ 2,508,898
Excise Tax Gross-Up (F)	\$	\$	\$
<b>Lee Schavrien</b>			
Lump Sum Cash Payment (A)	\$ 878,400	\$ 1,171,200	\$
Acceleration of Existing Equity Awards (B)		1,930,035	1,930,035
Enhanced Retirement Benefits (C)			
Health & Welfare Benefits (D)	31,777	58,968	
Financial Planning (E)	37,500	50,000	

Edgar Filing: Enphase Energy, Inc. - Form S-3

Outplacement	50,000	50,000	
Total	\$ 997,677	\$ 3,260,203	\$ 1,930,035
Excise Tax Gross-Up (F)	\$	\$	\$

Severance and Change in Control Benefits	Termination of Employment		Change in
	Unrelated to a Change in Control	by the Company Without Cause or by the Executive Officer for Good Reason Change in Control	Control Only (Without Termination of Employment)
<b>Robert M. Schlax</b>			
Lump Sum Cash Payment (A)	\$ 460,433	\$ 690,650	\$
Acceleration of Existing Equity Awards (B)		1,105,400	1,105,400
Enhanced Retirement Benefits (C)			
Health & Welfare Benefits (D)	21,184	34,235	
Financial Planning (E)	25,000	37,500	
Outplacement	50,000	50,000	
Total	\$ 556,617	\$ 1,917,785	\$ 1,105,400
Excise Tax Gross-Up (F)	\$	\$ 765,190	\$ 426,848

- (A) Severance payment ranging from one to 1.5 times (from 1.5 to two times following a change in control) the sum of annual base salary and the average of the last three incentive bonuses. Excludes payment of bonus earned in the year of termination.
- (B) Fair market value at December 31, 2010 of performance-based restricted stock and shares subject to performance-based restricted stock units for which forfeiture restrictions would terminate, and the difference between the fair market value at that date and the exercise price of stock options that would become exercisable. The amounts for performance-based restricted stock units include the full amount attributable to the 2007 grant that vested on January 3, 2011. These amounts are \$815,091 for Mr. Allman, \$1,240,103 for Ms. Reed, \$523,987 for Ms. Smith, \$646,251 for Mr. Keith, \$471,589 for Mr. Schavrien, and \$238,705 for Mr. Schlax. Stock option amounts include those attributable to fully vested but otherwise not yet exercisable options held by retirement eligible executives. Such amounts are \$56,309 for Ms. Smith and \$54,344 for Mr. Schavrien. For additional information regarding options held by retirement eligible executives, please see Note A to Outstanding Equity Awards at Year-End.
- (C) For Mr. Allman and Ms. Reed, the amount shown for termination accompanied by a change in control is the incremental actuarial value assuming that they had attained age 62, but reduced for applicable early retirement factors.
- (D) Estimated value associated with continuation of health benefits for 18 months for Ms. Reed, Ms. Smith and Messrs. Allman and Schavrien, and 12 months for Messrs. Keith and Schlax for termination unrelated to a change in control and continuation of health, life, disability and accident benefits for two years for Ms. Reed, Ms. Smith and Messrs. Allman and Schavrien, and 18 months for Messrs. Keith and Schlax for termination accompanied by a change in control.
- (E) Estimated value associated with continuation of financial planning services for 18 months for Ms. Reed, Ms. Smith and Messrs. Allman and Schavrien, and 12 months for Messrs. Keith and Schlax for termination unrelated to a change in control, and two years for Ms. Reed, Ms. Smith and Messrs. Allman and Schavrien, and 18 months for Messrs. Keith and Schlax for termination accompanied by a change in control.
- (F) Gross-up payment to fully reimburse the executive for excise taxes associated with change in control payments that exceed 2.99 times the executive's five-year average compensation. The executive is not reimbursed for other taxes associated with the amounts shown in the Total line.
- Executive officers who voluntarily terminate their employment (other than for good reason) or whose employment is terminated by death or disability or by the company for cause are not entitled to enhanced benefits.





**ANNUAL REPORT**

The companies are mailing the joint Annual Report to Shareholders of Sempra Energy, SDG&E, PE and SoCalGas to their shareholders together with this Information Statement.

This Notice of Annual Meetings and this Information Statement are sent by order of the Boards of Directors of Southern California Gas Company and Pacific Enterprises.

Jennifer F. Jett

*Corporate Secretary*

Dated: April 20, 2011