

Territorial Bancorp Inc.  
Form 10-Q  
November 07, 2014  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Quarterly Period ended September 30, 2014**

**or**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For transition period from                      to**

**Commission File Number 1-34403**

**TERRITORIAL BANCORP INC.**

(Exact Name of Registrant as Specified in Charter)

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

**Maryland**  
(State or Other Jurisdiction of Incorporation)

**26-4674701**  
(I.R.S. Employer Identification No.)

**1132 Bishop Street, Suite 2200, Honolulu, Hawaii**  
(Address of Principal Executive Offices)

**96813**  
(Zip Code)

**(808) 946-1400**

Registrant's telephone number, including area code

**Not Applicable**

(Former name or former address, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer   
Non-accelerated filer

Accelerated filer   
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the Issuer's classes of common stock as of the latest practicable date.

9,969,600 shares of Common Stock, par value \$0.01 per share, were issued and outstanding as of October 31, 2014.



Table of Contents

**TERRITORIAL BANCORP INC.**

Form 10-Q Quarterly Report

Table of Contents

PART I

<u>ITEM 1.</u>	<u>FINANCIAL STATEMENTS</u>	1
<u>ITEM 2.</u>	<u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	28
<u>ITEM 3.</u>	<u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	41
<u>ITEM 4.</u>	<u>CONTROLS AND PROCEDURES</u>	42

PART II

<u>ITEM 1.</u>	<u>LEGAL PROCEEDINGS</u>	44
<u>ITEM 1A.</u>	<u>RISK FACTORS</u>	44
<u>ITEM 2.</u>	<u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	44
<u>ITEM 3.</u>	<u>DEFAULTS UPON SENIOR SECURITIES</u>	44
<u>ITEM 4.</u>	<u>MINE SAFETY DISCLOSURES</u>	44
<u>ITEM 5.</u>	<u>OTHER INFORMATION</u>	44
<u>ITEM 6.</u>	<u>EXHIBITS</u>	44

<u>SIGNATURES</u>		45
-------------------	--	----

---

Table of Contents**PART I****ITEM 1. FINANCIAL STATEMENTS****TERRITORIAL BANCORP INC. AND SUBSIDIARIES****Consolidated Balance Sheets (Unaudited)****(Dollars in thousands, except share data)**

	September 30, 2014	December 31, 2013
<b>ASSETS</b>		
Cash and cash equivalents	\$ 64,723	\$ 75,365
Investment securities held to maturity, at amortized cost (fair value of \$592,470 and \$598,007 at September 30, 2014 and December 31, 2013, respectively)	589,079	613,436
Federal Home Loan Bank stock, at cost	11,352	11,689
Federal Reserve Bank stock, at cost	2,904	
Loans held for sale	2,602	2,210
Loans receivable, net	925,484	856,542
Accrued interest receivable	4,450	4,310
Premises and equipment, net	5,844	6,056
Bank-owned life insurance	41,039	40,243
Deferred income taxes receivable	6,468	5,075
Prepaid expenses and other assets	2,432	1,978
<b>Total assets</b>	<b>\$ 1,656,377</b>	<b>\$ 1,616,904</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>Liabilities:</b>		
Deposits	\$ 1,327,254	\$ 1,288,709
Advances from the Federal Home Loan Bank	15,000	15,000
Securities sold under agreements to repurchase	72,000	72,000
Accounts payable and accrued expenses	21,370	23,933
Current income taxes payable	1,366	1,414
Advance payments by borrowers for taxes and insurance	2,301	3,708
<b>Total liabilities</b>	<b>1,439,291</b>	<b>1,404,764</b>
<b>Stockholders Equity:</b>		
Preferred stock, \$.01 par value; authorized 50,000,000 shares, no shares issued or outstanding		
Common stock, \$.01 par value; authorized 100,000,000 shares; issued and outstanding 9,969,600 and 10,051,377 shares at September 30, 2014 and December 31, 2013, respectively	100	101
Additional paid-in capital	75,371	77,340
Unearned ESOP shares	(6,973)	(7,340)
Retained earnings	152,295	145,826
Accumulated other comprehensive loss	(3,707)	(3,787)

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Total stockholders' equity	217,086	212,140
Total liabilities and stockholders' equity	\$ 1,656,377	\$ 1,616,904

See accompanying notes to consolidated financial statements.

Table of Contents**TERRITORIAL BANCORP INC. AND SUBSIDIARIES****Consolidated Statements of Income (Unaudited)****(Dollars in thousands, except per share data)**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
<b>Interest and dividend income:</b>				
Investment securities	\$ 4,895	\$ 4,775	\$ 15,055	\$ 13,847
Loans	10,020	9,267	29,320	27,696
Other investments	75	49	153	213
Total interest and dividend income	14,990	14,091	44,528	41,756
<b>Interest expense:</b>				
Deposits	1,138	1,031	3,332	3,225
Advances from the Federal Home Loan Bank	67	67	199	235
Securities sold under agreements to repurchase	346	422	1,032	1,370
Total interest expense	1,551	1,520	4,563	4,830
Net interest income	13,439	12,571	39,965	36,926
Provision for loan losses	23	45	188	47
Net interest income after provision for loan losses	13,416	12,526	39,777	36,879
<b>Noninterest income:</b>				
Service fees on loan and deposit accounts	555	598	1,578	1,667
Income on bank-owned life insurance	265	295	797	774
Gain on sale of investment securities	392	922	1,047	2,834
Gain on sale of loans	118	365	283	1,390
Other	68	143	330	329
Total noninterest income	1,398	2,323	4,035	6,994
<b>Noninterest expense:</b>				
Salaries and employee benefits	5,402	5,318	16,062	15,682
Occupancy	1,474	1,387	4,305	3,971
Equipment	956	853	2,775	2,576
Federal deposit insurance premiums	202	193	602	574
Other general and administrative expenses	1,045	969	2,946	3,228
Total noninterest expense	9,079	8,720	26,690	26,031
Income before income taxes	5,735	6,129	17,122	17,842
Income taxes	2,273	2,298	6,479	6,709
Net income	\$ 3,462	\$ 3,831	\$ 10,643	\$ 11,133
Basic earnings per share	\$ 0.38	\$ 0.40	\$ 1.16	\$ 1.13
Diluted earnings per share	\$ 0.37	\$ 0.39	\$ 1.15	\$ 1.12
Cash dividends declared per common share	\$ 0.15	\$ 0.13	\$ 0.44	\$ 0.38
Basic weighted-average shares outstanding	9,218,745	9,676,304	9,190,476	9,810,725
Diluted weighted-average shares outstanding	9,323,306	9,809,987	9,283,425	9,930,438

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

See accompanying notes to consolidated financial statements.



Table of Contents

**TERRITORIAL BANCORP INC. AND SUBSIDIARIES**

**Consolidated Statements of Comprehensive Income (Unaudited)**

(Dollars in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net income	\$ 3,462	\$ 3,831	\$ 10,643	\$ 11,133
Change in unrealized loss on securities	1	3	5	21
Noncredit related gains on securities not expected to be sold	3	14	75	83
Other comprehensive income	4	17	80	104
Comprehensive income	\$ 3,466	\$ 3,848	\$ 10,723	\$ 11,237

See accompanying notes to consolidated financial statements.

Table of Contents**TERRITORIAL BANCORP INC. AND SUBSIDIARIES****Consolidated Statements of Stockholders Equity (Unaudited)**

(Dollars in thousands, except per share data)

	Common Stock	Additional Paid-in Capital	Unearned ESOP Shares	Retained Earnings	Accumulated Other Comprehensive (Loss)/Income	Total Stockholders Equity
Balances at December 31, 2012	\$ 108	\$ 93,616	\$ (7,829)	\$ 137,410	\$ (4,333)	\$ 218,972
Net income				11,133		11,133
Other comprehensive income					104	104
Cash dividends declared (\$0.38 per share)				(3,896)		(3,896)
Share-based compensation	1	2,001				2,002
Allocation of 36,699 ESOP shares		478	367			845
Repurchase of 739,197 shares of company common stock	(7)	(16,564)				(16,571)
Balances at September 30, 2013	\$ 102	\$ 79,531	\$ (7,462)	\$ 144,647	\$ (4,229)	\$ 212,589
Balances at December 31, 2013	\$ 101	\$ 77,340	\$ (7,340)	\$ 145,826	\$ (3,787)	\$ 212,140
Net income				10,643		10,643
Other comprehensive income					80	80
Cash dividends declared (\$0.44 per share)				(4,174)		(4,174)
Share-based compensation	1	2,001				2,002
Allocation of 36,699 ESOP shares		410	367			777
Repurchase of 195,109 shares of company common stock	(2)	(4,380)				(4,382)
Balances at September 30, 2014	\$ 100	\$ 75,371	\$ (6,973)	\$ 152,295	\$ (3,707)	\$ 217,086

See accompanying notes to consolidated financial statements.

Table of Contents**TERRITORIAL BANCORP INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows (Unaudited)**

(Dollars in thousands)

	Nine Months Ended September 30,	
	2014	2013
<b>Cash flows from operating activities:</b>		
Net income	\$ 10,643	\$ 11,133
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	188	47
Depreciation and amortization	1,032	837
Deferred income tax benefit	(1,445)	(1,108)
Amortization of fees, discounts, and premiums	(310)	395
Origination of loans held for sale	(27,195)	(67,252)
Proceeds from sales of loans held for sale	27,086	70,181
Gain on sale of loans, net	(283)	(1,390)
Purchases of investment securities held for trading	(5,041)	
Proceeds from sale of investment securities held for trading	5,071	
Gain on sale of investment securities held for trading	(30)	
Gain on sale of investment securities held to maturity	(1,017)	(2,834)
ESOP expense	777	845
Share-based compensation expense	2,002	2,002
Increase in accrued interest receivable	(140)	(15)
Net increase in bank-owned life insurance	(796)	(774)
Net (increase) decrease in prepaid expenses and other assets	(454)	1,379
Net increase (decrease) in accounts payable and accrued expenses	(2,038)	2,255
Net decrease in advance payments by borrowers for taxes and insurance	(1,407)	(1,256)
Net decrease in income taxes payable	(48)	(244)
Net cash provided by operating activities	6,595	14,201
<b>Cash flows from investing activities:</b>		
Purchases of investment securities held to maturity	(34,831)	(240,496)
Principal repayments on investment securities held to maturity	48,705	146,301
Proceeds from sale of investment securities held to maturity	11,506	42,034
Loan originations, net of principal repayments on loans receivable	(68,694)	(52,345)
Proceeds from redemption of Federal Home Loan Bank stock	337	330
Purchases of Federal Reserve Bank stock	(2,904)	
Purchases of bank-owned life insurance		(8,000)
Purchases of premises and equipment	(820)	(922)
Net cash used in investing activities	(46,701)	(113,098)

(Continued)

Table of Contents**TERRITORIAL BANCORP INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows (Unaudited)**  
**(Dollars in thousands)**

	<b>Nine Months Ended September 30,</b>	
	<b>2014</b>	<b>2013</b>
<b>Cash flows from financing activities:</b>		
Net increase in deposits	\$ 38,545	\$ 20,511
Proceeds from advances from the Federal Home Loan Bank		5,000
Repayments of advances from the Federal Home Loan Bank		(10,000)
Repayments of securities sold under agreements to repurchase		(23,000)
Purchases of Fed Funds	10	
Sales of Fed Funds	(10)	
Repurchases of company stock	(4,907)	(16,571)
Cash dividends paid	(4,174)	(3,896)
Net cash provided by (used in) financing activities	29,464	(27,956)
Net decrease in cash and cash equivalents	(10,642)	(126,853)
Cash and cash equivalents at beginning of the period	75,365	182,818
Cash and cash equivalents at end of the period	\$ 64,723	\$ 55,965
<b>Supplemental disclosure of cash flow information:</b>		
<b>Cash paid for:</b>		
Interest on deposits and borrowings	\$ 4,502	\$ 4,861
Income taxes	7,972	8,061
<b>Supplemental disclosure of noncash investing activities:</b>		
Loans transferred to real estate owned	\$	\$ 143
Investments purchased, not settled		1,096

See accompanying notes to consolidated financial statements.

Table of Contents

**TERRITORIAL BANCORP INC. AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

**(Unaudited)**

**(1) Basis of Presentation**

The accompanying unaudited consolidated financial statements of Territorial Bancorp Inc. (the Company) have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. These interim condensed consolidated financial statements and notes should be read in conjunction with Territorial Bancorp Inc.'s consolidated financial statements and notes thereto filed as part of the Annual Report on Form 10-K for the year ended December 31, 2013. In the opinion of management, all adjustments necessary for a fair presentation have been made and include all normal recurring adjustments. Interim results of operations are not necessarily indicative of results to be expected for the year.

**(2) Organization**

On November 4, 2008, the Board of Directors of Territorial Mutual Holding Company (MHC) approved a plan of conversion and reorganization under which MHC would convert from a mutual holding company to a stock holding company. The conversion to a stock holding company was approved by the depositors and borrowers of Territorial Savings Bank and the Office of Thrift Supervision (OTS) and included the filing of a registration statement with the U.S. Securities and Exchange Commission. Upon the completion of the conversion and reorganization on July 10, 2009, Territorial Mutual Holding Company and Territorial Savings Group, Inc. ceased to exist as separate legal entities and Territorial Bancorp Inc. became the holding company for Territorial Savings Bank.

Upon completion of the conversion and reorganization, a special liquidation account was established in an amount equal to the total equity of Territorial Mutual Holding Company as of December 31, 2008. The liquidation account is to provide eligible account holders and supplemental eligible account holders who maintain their deposit accounts with Territorial Savings Bank after the conversion with a liquidation interest in the unlikely event of the complete liquidation of Territorial Savings Bank after the conversion. The balance of the liquidation account at December 31, 2013 was \$17.6 million.

On June 25, 2014, Territorial Savings Bank converted from a federal savings bank to a Hawaii state-chartered savings bank. On July 10, 2014, Territorial Savings Bank became a member of the Federal Reserve System.

Table of Contents**(3) Recently Adopted Accounting Pronouncements**

In January 2014, the Financial Accounting Standards Board (FASB) amended the Receivables topic of the FASB Accounting Standards Codification (ASC). The amendment clarifies when an in substance repossession or foreclosure occurs and when a mortgage loan should be derecognized and the related real property recognized. The amendment also requires disclosures about the amount of foreclosed residential real property held and the recorded investment in mortgage loans collateralized by residential real property in the process of foreclosure. The amendment is effective for interim and annual periods beginning after December 15, 2014, with early adoption allowed. The Company does not expect the adoption of this amendment to have a material effect on its consolidated financial statements.

In May 2014, the FASB amended the Revenue Recognition topic of the FASB ASC. The amendment seeks to clarify the principles for recognizing revenue as well as to develop common revenue standards for U.S. generally accepted accounting principles and International Financial Reporting Standards. The amendment is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. The Company does not expect the adoption of this amendment to have a material effect on its consolidated financial statements.

In June 2014, the FASB amended the Transfers and Servicing topic of the FASB ASC. The amendment modifies the accounting for certain types of repurchase transactions as well as adds new disclosure requirements for repurchase transactions. The amendment is effective for interim and annual periods beginning after December 15, 2014, with early adoption prohibited. The Company does not expect the adoption of this amendment to have a material effect on its consolidated financial statements.

In August 2014, the FASB amended the Receivables topic of the FASB ASC. The amendment seeks to clarify the classification of foreclosed mortgage loans that are either fully or partially guaranteed under government programs, such as from the Federal Housing Administration (FHA) or the U.S. Department of Veterans Affairs (VA). The amendment is effective for interim and annual periods beginning after December 15, 2014. The Company does not expect the adoption of this amendment to have any effect on its consolidated financial statements.

**(4) Cash and Cash Equivalents**

The table below presents the balances of cash and cash equivalents:

(Dollars in thousands)	September 30, 2014	December 31, 2013
Cash and due from banks	\$ 8,036	\$ 9,962
Interest-earning deposits in other banks	56,687	65,403
Cash and cash equivalents	\$ 64,723	\$ 75,365

Interest-earning deposits in other banks consist primarily of deposits at the Federal Reserve Bank.



Table of Contents

(5) **Investment Securities**

The amortized cost and fair values of investment securities are as follows:

(Dollars in thousands)	Carrying Value		Gains		Gross Unrealized Losses		Estimated Fair Value
<b>September 30, 2014:</b>							
Held to maturity:							
U.S. government-sponsored mortgage-backed securities	\$ 588,418	\$	13,269	\$	(9,878)	\$	591,809
Trust preferred securities	661						661
<b>Total</b>	<b>\$ 589,079</b>	<b>\$</b>	<b>13,269</b>	<b>\$</b>	<b>(9,878)</b>	<b>\$</b>	<b>592,470</b>
<b>December 31, 2013:</b>							
Held to maturity:							
U.S. government-sponsored mortgage-backed securities	\$ 612,899	\$	7,979	\$	(23,408)	\$	597,470
Trust preferred securities	537						537
<b>Total</b>	<b>\$ 613,436</b>	<b>\$</b>	<b>7,979</b>	<b>\$</b>	<b>(23,408)</b>	<b>\$</b>	<b>598,007</b>

The carrying and estimated fair value of investment securities at September 30, 2014 are shown below. Incorporated in the maturity schedule are mortgage-backed and trust preferred securities, which are allocated using the contractual maturity as a basis. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

(Dollars in thousands)	Carrying Value		Estimated Fair Value
Held to maturity:			
Due within 5 years	\$ 7	\$	7
Due after 5 years through 10 years	61		65
Due after 10 years	589,011		592,398
<b>Total</b>	<b>\$ 589,079</b>	<b>\$</b>	<b>592,470</b>

Realized gains and losses and the proceeds from sales of securities available for sale, held to maturity and trading are shown in the table below. All sales of securities were U.S. government-sponsored mortgage-backed securities.

(Dollars in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Proceeds from sales	\$ 4,307	\$ 13,943	\$ 16,577	\$ 43,131
Gross gains	392	922	1,047	2,834
Gross losses				





## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

During the three months ended September 30, 2014 and 2013, the Company recorded proceeds of \$4.3 million and \$13.9 million, respectively, from the sale of \$3.9 million and \$13.0 million, respectively, of held-to-maturity debt securities, resulting in gross realized gains of \$392,000 and \$922,000, respectively. During the nine months ended September 30, 2014 and 2013, the Company recorded proceeds of \$11.5 million and \$43.1 million, respectively, from the sale of \$10.5 million and \$40.3 million, respectively, of held-to-maturity debt securities, resulting in gross realized gains of \$1.0 million and \$2.8 million, respectively. The sale of these securities, for which the Company had already collected a substantial portion of the outstanding principal (at least 85%), is in accordance with the Investment topic of the FASB ASC and will not affect the historical cost basis used to account for the remaining securities in the held-to-maturity portfolio.

Investment securities with carrying values of \$273.9 million and \$273.2 million at September 30, 2014 and December 31, 2013, respectively, were pledged to secure public deposits, securities sold under agreements to repurchase and transaction clearing accounts.

Provided below is a summary of investment securities which were in an unrealized loss position at September 30, 2014 and December 31, 2013. The Company does not intend to sell these securities until such time as the value recovers or the securities mature and it is not more likely than not that the Company will be required to sell the securities prior to recovery of value or the securities mature.

Description of Securities (Dollars in thousands)	Less Than 12 Months		12 Months or Longer		Number of Securities	Total		
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses		Fair Value	Unrealized Losses	
September 30, 2014:								
Mortgage-backed securities	\$ 26,763	\$ 142	\$ 215,945	\$ 9,736	45	\$ 242,708	\$ 9,878	
December 31, 2013:								
Mortgage-backed securities	\$ 361,445	\$ 21,678	\$ 22,010	\$ 1,730	69	\$ 383,455	\$ 23,408	

**Mortgage-Backed Securities.** The unrealized losses on the Company's investment in mortgage-backed securities were caused by increases in market interest rates. All of the mortgage-backed securities are guaranteed by Freddie Mac or Fannie Mae, which are U.S. government-sponsored enterprises, or Ginnie Mae, which is a U.S. government agency. Since the decline in market value is attributable to changes in interest rates and not credit quality, and the Company does not intend to sell these investments until maturity and it is not more likely than not that the Company will be required to sell such investments prior to recovery of its amortized cost basis, the Company does not consider these investments to be other-than-temporarily impaired as of September 30, 2014 and December 31, 2013.

**Trust Preferred Securities.** At September 30, 2014, the Company owns two trust preferred securities, PreTSL XXIII and XXIV. The trust preferred securities represent investments in a pool of debt obligations issued primarily by holding companies for Federal Deposit Insurance Corporation-insured financial institutions. Both of these securities are classified in the Company's held-to-maturity investment portfolio.

The trust preferred securities market is considered to be inactive as only five transactions have occurred over the past 33 months in the same tranche of securities owned by the Company. The Company used a discounted cash flow model to determine whether these securities are other-than-temporarily impaired. The assumptions used in preparing the discounted cash flow model include the following: estimated discount rates, estimated deferral and default rates on collateral, and estimated cash flows.



## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

Based on the Company's review, the Company's investment in trust preferred securities did not incur additional impairment during the quarter ending September 30, 2014.

PreTSL XXIV has a book value of \$0 at September 30, 2014. PreTSL XXIII has a book value of \$661,000 at September 30, 2014. The difference between the book value of \$661,000 and the remaining amortized cost basis of \$1.1 million is reported as other comprehensive loss and is related to noncredit factors such as the trust preferred securities market being inactive.

It is reasonably possible that the fair values of the trust preferred securities could decline in the near term if the overall economy and the financial condition of some of the issuers continue to deteriorate and the liquidity of these securities remains low. As a result, there is a risk that the Company's remaining amortized cost basis of \$1.1 million on its trust preferred securities could be credit-related other-than-temporarily impaired in the near term. The impairment could be material to the Company's consolidated statements of income.

The table below provides a cumulative roll forward of credit losses recognized in earnings for debt securities held and not intended to be sold:

(Dollars in thousands)	2014		2013	
Balance at January 1,	\$	5,885	\$	5,885
Credit losses on debt securities for which other-than-temporary impairment was not previously recognized				
Balance at September 30,	\$	5,885	\$	5,885

The table below shows the components of accumulated other comprehensive loss, net of taxes, resulting from other-than-temporarily impaired securities:

(Dollars in thousands)	September 30,		2013	
	2014			
Noncredit losses on other-than-temporarily impaired securities, net of taxes	\$	301	\$	362

### (6) Loans Receivable and Allowance for Loan Losses

The components of loans receivable are as follows:

(Dollars in thousands)	September 30,		December 31,	
	2014		2013	
Real estate loans:				
First mortgages:				
One- to four-family residential	\$	885,540	\$	823,273
Multi-family residential		5,151		4,877

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Construction, commercial, and other	20,359	13,554
Home equity loans and lines of credit	15,787	16,524
Total real estate loans	926,837	858,228
Other loans:		
Loans on deposit accounts	462	342
Consumer and other loans	4,097	4,307
Total other loans	4,559	4,649
Less:		
Net unearned fees and discounts	(4,384)	(4,849)
Allowance for loan losses	(1,528)	(1,486)
Total unearned fees, discounts and allowance for loan losses	(5,912)	(6,335)
Loans receivable, net	\$ 925,484	\$ 856,542

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Table of Contents

The activity in the allowance for loan losses on loans receivable is as follows:

(Dollars in thousands)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2014	2013	2014	2013	2014	2013
Balance, beginning of period	\$ 1,510	\$ 1,622	\$ 1,486	\$ 1,672		
Provision for loan losses	23	45	188	47		
	1,533	1,667	1,674	1,719		
Charge-offs	(10)	(68)	(163)	(205)		
Recoveries	5	68	17	153		
Net charge-offs	(5)		(146)	(52)		
Balance, end of period	\$ 1,528	\$ 1,667	\$ 1,528	\$ 1,667		

The table below presents the activity in the allowance for loan losses by portfolio segment:

(Dollars in thousands)	Residential Mortgage	Construction, Commercial and Other Mortgage Loans	Home Equity Loans and Lines of Credit	Consumer and Other	Unallocated	Totals
Three months ended September 30, 2014:						
Balance, beginning of period	\$ 344	\$ 932	\$ 7	\$ 159	\$ 68	\$ 1,510
Provision (reversal of allowance) for loan losses	9	78	(1)	(5)	(58)	23
	353	1,010	6	154	10	1,533
Charge-offs				(10)		(10)
Recoveries		1	1	3		5
Net charge-offs		1	1	(7)		(5)
Balance, end of period	\$ 353	\$ 1,011	\$ 7	\$ 147	\$ 10	\$ 1,528
Nine months ended September 30, 2014:						
Balance, beginning of period	\$ 376	\$ 799	\$ 10	\$ 229	\$ 72	\$ 1,486
Provision (reversal of allowance) for loan losses	95	211	4	(60)	(62)	188
	471	1,010	14	169	10	1,674
Charge-offs	(118)		(10)	(35)		(163)
Recoveries		1	3	13		17
Net charge-offs	(118)	1	(7)	(22)		(146)
Balance, end of period	\$ 353	\$ 1,011	\$ 7	\$ 147	\$ 10	\$ 1,528

Table of Contents

(Dollars in thousands)	Residential Mortgage	Construction, Commercial and Other Mortgage Loans	Home Equity Loans and Lines of Credit	Consumer and Other	Unallocated	Totals
Three months ended September 30, 2013:						
Balance, beginning of period	\$ 513	\$ 813	\$ 35	\$ 125	\$ 136	\$ 1,622
Provision (reversal of allowance) for loan losses	(16)	14	(1)	44	4	45
	497	827	34	169	140	1,667
Charge-offs	(13)			(55)		(68)
Recoveries	49	11	1	7		68
Net charge-offs	36	11	1	(48)		
Balance, end of period	\$ 533	\$ 838	\$ 35	\$ 121	\$ 140	\$ 1,667
Nine months ended September 30, 2013:						
Balance, beginning of period	\$ 590	\$ 818	\$ 35	\$ 107	\$ 122	\$ 1,672
Provision (reversal of allowance) for loan losses	(84)	9	(7)	111	18	47
	506	827	28	218	140	1,719
Charge-offs	(94)			(111)		(205)
Recoveries	121	11	7	14		153
Net charge-offs	27	11	7	(97)		(52)
Balance, end of period	\$ 533	\$ 838	\$ 35	\$ 121	\$ 140	\$ 1,667

Management considers the allowance for loan losses at September 30, 2014 to be at an appropriate level to provide for probable losses that can be reasonably estimated based on general and specific conditions at that date. While the Company uses the best information it has available to make evaluations, future adjustments to the allowance may be necessary if conditions differ substantially from the information used in making the evaluations. To the extent actual outcomes differ from the estimates, additional provisions for credit losses may be required that would reduce future earnings. In addition, as an integral part of their examination process, the bank regulatory agencies periodically review the allowance for loan losses and may require the Company to increase the allowance based on their analysis of information available at the time of their examination.

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Table of Contents

The table below presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method:

(Dollars in thousands)	Residential Mortgage	Construction, Commercial and Other Mortgage Loans	Home Equity Loans and Lines of Credit	Consumer and Other	Unallocated	Totals
September 30, 2014:						
Allowance for loan losses:						
Ending allowance balance:						
Individually evaluated for impairment	\$	\$	\$	\$	\$	\$
Collectively evaluated for impairment	353	1,011	7	147	10	1,528
Total ending allowance balance	\$ 353	\$ 1,011	\$ 7	\$ 147	\$ 10	\$ 1,528
Loans:						
Ending loan balance:						
Individually evaluated for impairment	\$ 6,739	\$	\$ 301	\$ 1	\$	\$ 7,041
Collectively evaluated for impairment	879,573	20,344	15,492	4,562		919,971
Total ending loan balance	\$ 886,312	\$ 20,344	\$ 15,793	\$ 4,563	\$	\$ 927,012
December 31, 2013:						
Allowance for loan losses:						
Ending allowance balance:						
Individually evaluated for impairment	\$	\$	\$	\$	\$	\$
Collectively evaluated for impairment	376	799	10	229	72	1,486
Total ending allowance balance	\$ 376	\$ 799	\$ 10	\$ 229	\$ 72	\$ 1,486
Loans:						
Ending loan balance:						
Individually evaluated for impairment	\$ 8,373	\$	\$ 160	\$	\$	\$ 8,533
Collectively evaluated for impairment	814,960	13,514	16,372	4,649		849,495
Total ending loan balance	\$ 823,333	\$ 13,514	\$ 16,532	\$ 4,649	\$	\$ 858,028

The table below presents the balance of impaired loans and the related amount of allocated loan loss allowances:

(Dollars in thousands)	September 30, 2014	December 31, 2013
Loans with no allocated allowance for loan losses	\$ 7,041	\$ 8,533
Loans with allocated allowance for loan losses		
Total impaired loans	\$ 7,041	\$ 8,533
Amount of allocated loan loss allowance	\$	\$



Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Table of Contents

The table below presents the balance of impaired loans individually evaluated for impairment by class of loans:

(Dollars in thousands)	Recorded Investment	Unpaid Principal Balance
September 30, 2014:		
With no related allowance recorded:		
One- to four-family residential mortgages	\$ 6,739	\$ 7,327
Home equity loans and lines of credit	301	324
Consumer and other	1	1
Total	\$ 7,041	\$ 7,652
December 31, 2013:		
With no related allowance recorded:		
One- to four-family residential mortgages	\$ 8,373	\$ 8,716
Home equity loans and lines of credit	160	165
Total	\$ 8,533	\$ 8,881

The table below presents the average recorded investment and interest income recognized on impaired loans by class of loans:

(Dollars in thousands)	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
2014:				
With no related allowance recorded:				
One- to four-family residential mortgages	\$ 6,785	\$ 28	\$ 6,931	\$ 88
Home equity loans and lines of credit	302		311	
Consumer and other	1		1	
Total	\$ 7,088	\$ 28	\$ 7,243	\$ 88
2013:				
With no related allowance recorded:				
One- to four-family residential mortgages	\$ 7,440	\$ 33	\$ 7,477	\$ 98
Home equity loans and lines of credit	162		161	
Total	\$ 7,602	\$ 33	\$ 7,638	\$ 98

There were no loans individually evaluated for impairment with a related allowance for loan loss as of September 30, 2014 or December 31, 2013. Loans individually evaluated for impairment do not have an allocated allowance for loan loss because they are written down to fair value.

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Table of Contents

The table below presents the aging of loans and accrual status by class of loans:

(Dollars in thousands)	30 Days Past Due	59 Days Past Due	60 Days Past Due	89 Days Past Due	90 Days or Greater Past Due	Total Past Due	Loans Not Past Due	Total Loans	Nonaccrual Loans	Loans More Than 90 Days Past Due and Still Accruing
September 30, 2014:										
One- to four-family residential mortgages	\$ 402		\$ 840		\$ 722	\$ 1,964	\$ 879,217	\$ 881,181	\$ 4,726	\$
Multi-family residential mortgages							5,131	5,131		
Construction, commercial and other mortgages							20,344	20,344		
Home equity loans and lines of credit					161	161	15,632	15,793	301	
Loans on deposit accounts							462	462		
Consumer and other	11		2		1	14	4,087	4,101	1	
<b>Total</b>	<b>\$ 413</b>	<b>\$</b>	<b>\$ 842</b>	<b>\$</b>	<b>\$ 884</b>	<b>\$ 2,139</b>	<b>\$ 924,873</b>	<b>\$ 927,012</b>	<b>\$ 5,028</b>	<b>\$</b>
December 31, 2013:										
One- to four-family residential mortgages	\$ 376		\$ 612		\$ 1,577	\$ 2,565	\$ 815,917	\$ 818,482	\$ 5,840	\$
Multi-family residential mortgages							4,851	4,851		
Construction, commercial and other mortgages							13,514	13,514		
Home equity loans and lines of credit							16,532	16,532	160	
Loans on deposit accounts							342	342		
Consumer and other	11		4			15	4,292	4,307		
<b>Total</b>	<b>\$ 387</b>	<b>\$</b>	<b>\$ 616</b>	<b>\$</b>	<b>\$ 1,577</b>	<b>\$ 2,580</b>	<b>\$ 855,448</b>	<b>\$ 858,028</b>	<b>\$ 6,000</b>	<b>\$</b>

The Company primarily uses the aging of loans and accrual status to monitor the credit quality of its loan portfolio. When a mortgage loan becomes seriously delinquent (90 days or more contractually past due), it displays weaknesses that may result in a loss. As a loan becomes more delinquent, the likelihood of the borrower repaying the loan decreases and the loan becomes more collateral-dependent. A mortgage loan becomes collateral-dependent when the proceeds for repayment can be expected to come only from the sale or operation of the collateral and not from borrower repayments. Generally, appraisals are obtained after a loan becomes collateral-dependent or is five months delinquent. The carrying value of collateral-dependent loans is adjusted to the fair value of the collateral less selling costs. Any commercial real estate, commercial, construction or equity loan that has a loan balance in excess of a specified amount is also periodically reviewed to determine whether the loan exhibits any weaknesses and is performing in accordance with its contractual terms.

The Company had 20 nonaccrual loans with a book value of \$5.0 million at September 30, 2014 and 19 nonaccrual loans with a book value of \$6.0 million as of December 31, 2013. The Company collected interest on nonaccrual loans of \$197,000 and \$137,000 during the nine months ended September 30, 2014 and 2013, respectively, but due to regulatory requirements, we recorded it as a reduction of principal. The Company would have recognized additional interest income of \$164,000 and \$200,000 during the nine months ended September 30, 2014 and 2013, respectively, had the loans been accruing interest. The Company did not have any loans more than 90 days past due and still accruing interest as of September 30, 2014 and December 31, 2013.

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

The table below presents information related to loans modified in a troubled debt restructuring during the three and nine months ended September 30, 2014 and 2013:

(Dollars in thousands)	Number of Loans	2014 Pre- Modification Recorded Investment	Post- Modification Recorded Investment	Number of Loans	2013 Pre- Modification Recorded Investment	Post- Modification Recorded Investment
<b>Three months ended September 30:</b>						
One- to four-family residential		\$	\$		\$	\$
Total		\$	\$		\$	\$
<b>Nine months ended September 30:</b>						
One- to four-family residential		\$	\$	1	\$ 700	\$ 700
Total		\$	\$	1	\$ 700	\$ 700

There were no new troubled debt restructurings within the past 12 months that subsequently defaulted.

The Company had 18 troubled debt restructurings totaling \$4.9 million as of September 30, 2014 that were considered to be impaired. This total included 17 one- to four-family residential mortgage loans totaling \$4.8 million and one home equity loan for \$139,000. Six of the loans, totaling \$2.0 million, are performing in accordance with their restructured terms and accruing interest at September 30, 2014. Eleven of the loans, totaling \$2.7 million, are performing in accordance with their restructured terms but not accruing interest at September 30, 2014. One of the loans, for \$191,000, is more than 149 days delinquent and not accruing interest as of September 30, 2014. The Company had 20 troubled debt restructurings totaling \$5.8 million as of December 31, 2013 that were considered to be impaired. This total included 19 one- to four-family residential mortgage loans totaling \$5.6 million and one home equity loan for \$160,000. Eight of the loans, totaling \$2.5 million, were performing in accordance with their restructured terms and accruing interest at December 31, 2013. Twelve of the loans, totaling \$3.3 million, were performing in accordance with their restructured terms but not accruing interest at December 31, 2013. Restructurings include deferrals of interest and/or principal payments and temporary or permanent reductions in interest rates due to the financial difficulties of the borrowers. We have no commitments to lend any additional funds to these borrowers.

Nearly all of our real estate loans are collateralized by real estate located in the State of Hawaii. Loan-to-value ratios on these real estate loans generally do not exceed 80% at the time of origination.

During the nine months ended September 30, 2014 and 2013, the Company sold \$26.9 million and \$69.2 million, respectively, of mortgage loans held for sale and recognized gains of \$283,000 and \$1.4 million, respectively. During the three months ended September 30, 2014 and 2013, the Company sold \$10.0 million and \$22.1 million, respectively, of mortgage loans held for sale and recognized gains of \$118,000 and \$365,000, respectively. The Company had eight loans held for sale totaling \$2.6 million at September 30, 2014 and six loans held for sale totaling \$2.2 million at December 31, 2013.

The Company serviced loans for others of \$62.8 million at September 30, 2014 and \$68.4 million at December 31, 2013. Of these amounts, \$2.5 million and \$3.1 million relate to securitizations for which the Company continues to hold the related mortgage-backed securities at September 30, 2014 and December 31, 2013, respectively. The amount of contractually specified servicing fees earned for the nine-month periods ended September 30, 2014 and 2013 was \$137,000 and \$164,000, respectively. The amount of contractually specified servicing fees earned for the three-month periods ended September 30, 2014 and 2013 was \$44,000 and \$51,000, respectively. The fees are reported in service

fees on loan and deposit accounts in the consolidated statements of income.

Table of Contents

(7) **Securities Sold Under Agreements to Repurchase**

Securities sold under agreements to repurchase are treated as financings and the obligations to repurchase the identical securities sold are reflected as a liability with the dollar amount of securities underlying the agreements remaining in the asset accounts. Securities sold under agreements to repurchase are summarized as follows:

(Dollars in thousands)	September 30, 2014		December 31, 2013	
	Repurchase Liability	Weighted Average Rate	Repurchase Liability	Weighted Average Rate
<b>Maturing:</b>				
1 year or less	\$ 47,000	2.11%	\$	%
Over 1 year to 2 years			47,000	2.11
Over 3 years to 4 years	25,000	1.46	25,000	1.46
<b>Total</b>	<b>\$ 72,000</b>	<b>1.88%</b>	<b>\$ 72,000</b>	<b>1.88%</b>

Below is a summary comparing the carrying value and fair value of securities pledged to secure repurchase agreements, the repurchase liability, and the amount at risk at September 30, 2014. The amount at risk is the greater of the carrying value or fair value over the repurchase liability. All the agreements to repurchase are with JP Morgan Securities and the securities pledged are issued and guaranteed by U.S. government-sponsored enterprises.

(Dollars in thousands)	Carrying Value of Securities	Fair Value of Securities	Repurchase Liability	Amount at Risk	Weighted Average Months to Maturity
<b>Maturing:</b>					
Over 90 days	\$ 77,416	\$ 77,232	\$ 72,000	\$ 5,416	16

(8) **Offsetting of Financial Liabilities**

Securities sold under agreements to repurchase are subject to a conditional right of offset in the event of default. See Footnote 7, Securities Sold Under Agreements to Repurchase, for additional information.

(Dollars in thousands)	Gross Amount of Recognized Liabilities	Gross Amount Offset in the Balance Sheet	Net Amount of Liabilities Presented in the Balance Sheet	Gross Amount Not Offset in the Balance Sheet Financial Instruments	Cash Collateral Pledged	Net Amount
<b>September 30, 2014:</b>						
Securities sold under agreements to repurchase	\$ 72,000	\$	\$ 72,000	\$ 72,000	\$	\$
<b>December 31, 2013:</b>						

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Securities sold under agreements to repurchase	\$	72,000	\$		\$	72,000	\$	72,000	\$		\$
--	----	--------	----	--	----	--------	----	--------	----	--	----

Table of Contents

**(9) Employee Benefit Plans**

The Company has a noncontributory defined benefit pension plan (Pension Plan) that covers substantially all employees with at least one year of service. Effective December 31, 2008, under approved changes to the Pension Plan, there were no further accruals of benefits for any participants and benefits will not increase with any additional years of service. Net periodic benefit cost, subsequent to December 31, 2008, has not been significant and is not disclosed in the table below.

In addition, the Company sponsors a Supplemental Employee Retirement Plan (SERP), a noncontributory supplemental retirement benefit plan, which covers certain current and former employees of the Company for amounts in addition to those provided under the Pension Plan.

The components of net periodic benefit cost were as follows:

(Dollars in thousands)	SERP Three Months Ended September 30,		SERP Nine Months Ended September 30,	
	2014	2013	2014	2013
Net periodic benefit cost for the period				
Service cost	\$ 25	\$ 41	\$ 75	\$ 124
Interest cost	30	28	89	83
Expected return on plan assets				
Amortization of prior service cost				
Recognized actuarial loss				
Recognized curtailment loss				
Net periodic benefit cost	\$ 55	\$ 69	\$ 164	\$ 207

**(10) Employee Stock Ownership Plan**

Effective January 1, 2009, Territorial Savings Bank adopted an Employee Stock Ownership Plan (ESOP) for eligible employees. The ESOP borrowed \$9.8 million from the Company and used those funds to acquire 978,650 shares, or 8%, of the total number of shares issued by the Company in its initial public offering. The shares were acquired at a price of \$10.00 per share.

The loan is secured by the shares purchased with the loan proceeds and will be repaid by the ESOP over the 20-year term of the loan with funds from Territorial Savings Bank's contributions to the ESOP and dividends payable on the shares. The interest rate on the ESOP loan is an adjustable rate equal to the prime rate, as published in The Wall Street Journal. The interest rate adjusts annually and will be the prime rate on the first business day of the calendar year.

Shares purchased by the ESOP are held by a trustee in an unallocated suspense account, and shares are released annually from the suspense account on a pro-rata basis as principal and interest payments are made by the ESOP to the Company. The trustee allocates the shares released

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

among participants on the basis of each participant's proportional share of compensation relative to all participants. As shares are committed to be released from the suspense account, Territorial Savings Bank reports compensation expense based on the average fair value of shares released with a corresponding credit to stockholders



## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

equity. The shares committed to be released are considered outstanding for earnings per share computations. Compensation expense recognized for the three months ended September 30, 2014 and 2013 amounted to \$216,000 and \$249,000, respectively. Compensation expense recognized for the nine months ended September 30, 2014 and 2013 amounted to \$673,000 and \$772,000, respectively.

Shares held by the ESOP trust were as follows:

	September 30, 2014	December 31, 2013
Allocated shares	271,198	239,241
Unearned shares	697,290	733,989
Total ESOP shares	968,488	973,230
Fair value of unearned shares, in thousands	\$ 14,148	\$ 17,029

The ESOP restoration plan is a nonqualified plan that provides supplemental benefits to certain executives who are prevented from receiving the full benefits contemplated by the employee stock ownership plan's benefit formula. The supplemental cash payments consist of payments representing shares that cannot be allocated to the participants under the ESOP due to IRS limitations imposed on tax-qualified plans. We accrue for these benefits over the period during which employees provide services to earn these benefits. For the three months ended September 30, 2014 and 2013, we accrued \$63,000 and \$63,000, respectively, for the ESOP restoration plan. For the nine months ended September 30, 2014 and 2013, we accrued \$156,000 and \$183,000, respectively, for the ESOP restoration plan.

### **(11) Share-Based Compensation**

On August 19, 2010, Territorial Bancorp Inc. adopted the 2010 Equity Incentive Plan, which provides for awards of stock options and restricted stock to key officers and outside directors. In accordance with the Compensation - Stock Compensation topic of the FASB ASC, the cost of the 2010 Equity Incentive Plan is based on the fair value of the awards on the grant date. The fair value of restricted stock is based on the closing price of the Company's stock on the grant date. The fair value of stock options is estimated using a Black-Scholes option pricing model using assumptions for dividend yield, stock price volatility, risk-free interest rate and option term. These assumptions are based on our judgments regarding future events, are subjective in nature, and cannot be determined with precision. The cost of the awards will be recognized on a straight-line basis over the five- to six-year vesting period during which participants are required to provide services in exchange for the awards.

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

The Company recognized compensation expense, measured as the fair value of the share-based award on the date of grant, on a straight-line basis over the vesting period. Share-based compensation is recorded in the statement of income as a component of salaries and employee benefits with a corresponding increase in shareholders' equity. The table below presents information on compensation expense and the related tax benefit for all share-based awards:

(In thousands)	For the Three Months Ended September 30,			For the Nine Months Ended September 30,		
	2014	2013	2013	2014	2013	2013
Compensation expense	\$ 675	\$ 675	\$ 675	\$ 2,002	\$ 2,002	\$ 2,002
Income tax benefit	302	314	314	911	966	966

Shares of our common stock issued under the 2010 Equity Incentive Plan shall be authorized but unissued shares. The maximum number of shares that will be awarded under the plan will be 1,712,637 shares.

### *Stock Options*

The table below presents the stock option activity for the nine months ended September 30, 2014 and 2013:

	Options	Weighted Average Exercise Price	Remaining Contractual Life (Years)	Aggregate Intrinsic Value (in Thousands)
Options outstanding at December 31, 2013	832,954	\$ 17.38	6.68	\$ 4,845
Granted				
Exercised				
Forfeited				
Expired				
Options outstanding at September 30, 2014	832,954	\$ 17.38	5.93	\$ 2,421
Options outstanding at December 31, 2012	832,954	\$ 17.38	7.67	\$ 4,554
Granted				
Exercised				
Forfeited				
Expired				
Options outstanding at September 30, 2013	832,954	\$ 17.38	6.92	\$ 3,821
Options vested and exercisable at September 30, 2014	555,097	\$ 17.38	5.93	\$ 1,615

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

There were no stock options exercised during the three and nine months ended September 30, 2014 and 2013.

As of September 30, 2014, the Company had \$1.4 million of unrecognized compensation costs related to the stock option plan. The cost of the stock option plan is being amortized over the five- to six-year vesting period.

There were no options granted in the three or nine months ended September 30, 2014 and 2013.

### ***Restricted Stock Awards***

Restricted stock awards are accounted for as fixed grants using the fair value of the Company's stock at the time of grant. Unvested restricted stock awards may not be disposed of or transferred during the vesting period. Restricted stock awards carry with them the right to receive dividends.

The table below presents the restricted stock award activity:

	Restricted Stock Awards		Weighted Average Grant Date Fair Value
Nonvested at December 31, 2013	340,065	\$	17.39
Granted			
Vested	113,332		17.39
Forfeited			
Nonvested at September 30, 2014	266,733	\$	17.39
Nonvested at December 31, 2012	453,397	\$	17.39
Granted			
Vested	113,332		17.39
Forfeited			
Nonvested at September 30, 2013	340,065	\$	17.39

As of September 30, 2014, the Company had \$3.8 million of unrecognized compensation costs related to restricted stock awards. The cost of the restricted stock awards is being amortized over the five- or six-year vesting period.

### (12) **Earnings Per Share**

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

The table below presents the information used to compute basic and diluted earnings per share:

(Dollars in thousands, except share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net income	\$ 3,462	\$ 3,831	\$ 10,643	\$ 11,133
Weighted-average number of shares used in:				
Basic earnings per share	9,218,745	9,676,304	9,190,476	9,810,725
Dilutive common stock equivalents:				
Stock options and restricted stock units	104,561	133,683	92,949	119,713
Diluted earnings per share	9,323,306	9,809,987	9,283,425	9,930,438
Net income per common share, basic	\$ 0.38	\$ 0.40	\$ 1.16	\$ 1.13
Net income per common share, diluted	\$ 0.37	\$ 0.39	\$ 1.15	\$ 1.12

Table of Contents**(13) Other Comprehensive Loss**

The table below presents the changes in the components of accumulated other comprehensive loss, net of taxes:

(Dollars in thousands)	Unfunded Pension Liability	Noncredit Related Losses on Securities Not Expected to Be Sold	Unrealized Loss on Securities	Total
<b>Three months ended September 30, 2014</b>				
Balances at beginning of period	\$ 3,338	\$ 304	\$ 69	\$ 3,711
Other comprehensive income before reclassifications		(3)	(1)	(4)
Amounts reclassified from accumulated other comprehensive loss				
Net current period other comprehensive income		(3)	(1)	(4)
Balances at end of period	\$ 3,338	\$ 301	\$ 68	\$ 3,707
<b>Three months ended September 30, 2013:</b>				
Balances at beginning of period	\$ 3,792	\$ 376	\$ 78	\$ 4,246
Other comprehensive income before reclassifications		(14)	(3)	(17)
Amounts reclassified from accumulated other comprehensive loss				
Net current period other comprehensive income		(14)	(3)	(17)
Balances at end of period	\$ 3,792	\$ 362	\$ 75	\$ 4,229
<b>Nine months ended September 30, 2014</b>				
Balances at beginning of period	\$ 3,338	\$ 376	\$ 73	\$ 3,787
Other comprehensive income before reclassifications		(75)	(5)	(80)
Amounts reclassified from accumulated other comprehensive loss				
Net current period other comprehensive income		(75)	(5)	(80)
Balances at end of period	\$ 3,338	\$ 301	\$ 68	\$ 3,707
<b>Nine months ended September 30, 2013:</b>				
Balances at beginning of period	\$ 3,792	\$ 445	\$ 96	\$ 4,333
Other comprehensive income before reclassifications		(83)	(21)	(104)
Amounts reclassified from accumulated other comprehensive loss				
Net current period other comprehensive income		(83)	(21)	(104)
Balances at end of period	\$ 3,792	\$ 362	\$ 75	\$ 4,229

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Table of Contents

The table below presents the tax effect on each component of accumulated other comprehensive loss:

(Dollars in thousands)	Pretax Amount	Three Months Ended September 30,				After Tax Amount
		2014 Tax	After Tax Amount	Pretax Amount	2013 Tax	
Unfunded pension liability	\$	\$	\$	\$	\$	\$
Noncredit related losses on securities not expected to be sold	(4)	1	(3)	(23)	9	(14)
Unrealized loss on securities	(2)	1	(1)	(5)	2	(3)
<b>Total</b>	<b>\$ (6)</b>	<b>\$ 2</b>	<b>\$ (4)</b>	<b>\$ (28)</b>	<b>\$ 11</b>	<b>\$ (17)</b>

(Dollars in thousands)	Pretax Amount	Nine Months Ended September 30,				After Tax Amount
		2014 Tax	After Tax Amount	Pretax Amount	2013 Tax	
Unfunded pension liability	\$	\$	\$	\$	\$	\$
Noncredit related losses on securities not expected to be sold	(124)	49	(75)	(138)	55	(83)
Unrealized loss on securities	(8)	3	(5)	(35)	14	(21)
<b>Total</b>	<b>\$ (132)</b>	<b>\$ 52</b>	<b>\$ (80)</b>	<b>\$ (173)</b>	<b>\$ 69</b>	<b>\$ (104)</b>

**(14) Fair Value of Financial Instruments**

In accordance with the Fair Value Measurements and Disclosures topic of the FASB ASC, the Company groups its financial assets and liabilities at fair value into three levels based on the markets in which the financial assets and liabilities are traded and the reliability of the assumptions used to determine fair value as follows:

- **Level 1** Valuation is based upon quoted prices (unadjusted) for identical assets or liabilities traded in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.
- **Level 2** Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

- Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect management's own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of discounted cash flow models and similar techniques that require the use of significant judgment or estimation.

In accordance with the Fair Value Measurements and Disclosures topic, the Company bases its fair values on the price that it would expect to receive if an asset were sold or the price that it would expect to pay to transfer a liability in an orderly transaction between market participants at the measurement date. Also as required, the Company maximizes the use of observable inputs and minimizes the use of unobservable inputs when developing fair value measurements.

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

The Company uses fair value measurements to determine fair value disclosures. Investment securities held for sale and derivatives are recorded at fair value on a recurring basis. From time to time, the Company may be required to record other financial assets at fair value on a nonrecurring basis, such as loans held for sale, impaired loans and investments, and mortgage servicing assets. These nonrecurring fair value adjustments typically involve application of the lower of cost or fair value accounting or write-downs of individual assets.

**Cash and Cash Equivalents, Accrued Interest Receivable, Accounts Payable and Accrued Expenses, Current Income Taxes Payable, and Advance Payments by Borrowers for Taxes and Insurance.** The carrying amount approximates fair value because of the short maturity of these instruments.

**Investment Securities.** The estimated fair values of U.S. government-sponsored mortgage-backed securities are considered Level 2 inputs because the valuation for investment securities utilized pricing models that varied based on asset class and included trade, bid and other observable market information.

The trust preferred securities represent investments in a pool of debt obligations issued primarily by holding companies for Federal Deposit Insurance Corporation-insured financial institutions. The trust preferred securities market is considered to be inactive as only five transactions have occurred over the past 33 months in the same tranche of securities owned by the Company. The fair value of our trust preferred securities was determined using a discounted cash flow model. Our model used a discount rate equal to three-month LIBOR plus 20.00% and provided a fair value estimate of \$18.65 per \$100 of par value for PreTSL XXIII.

The discounted cash flow analysis included a review of all issuers within the pool. The fair value of the trust preferred securities are classified as Level 3 inputs because they are based on discounted cash flow models.

**FHLB Stock.** FHLB stock, which is redeemable for cash at par value, is reported at its par value.

**FRB Stock.** FRB stock, which is redeemable for cash at par value, is reported at its par value.

**Loans.** The fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair value of loans is not based on the concept of exit price.

**Loans Held for Sale.** The fair value of loans held for sale is determined based on the prices quoted in the secondary market for similar loans.

**Deposits.** The fair value of checking and Super NOW savings accounts, passbook accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated by discounting future cash flows using the rates currently offered for deposits with similar remaining maturities.



*Advances from the FHLB and Securities Sold Under Agreements to Repurchase.* Fair value is estimated by discounting future cash flows using the rates currently offered to the Company for debt with similar remaining maturities.

*Interest Rate Contracts.* The Company may enter into interest rate lock commitments with borrowers on loans intended to be sold. To manage interest rate risk on the lock commitments, the Company may also enter into forward loan sale commitments. The interest rate lock commitments and forward loan sale commitments are treated as derivatives and are recorded at their fair value determined by referring to prices quoted in the secondary market for similar contracts. Interest rate contracts that are classified as assets are included with prepaid expenses and other assets on the consolidated balance sheet while interest rate contracts that are classified as liabilities are included with accounts payable and accrued expenses.

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Table of Contents

The estimated fair values of the Company's financial instruments are as follows:

(Dollars in thousands)	Carrying Amount	Fair Value	Fair Value Measurements Using		
			Level 1	Level 2	Level 3
<b>September 30, 2014</b>					
<b>Assets</b>					
Cash and cash equivalents	\$ 64,723	\$ 64,723	\$ 64,723	\$	\$
Investment securities held to maturity	589,079	592,470		591,809	661
FHLB stock	11,352	11,352		11,352	
FRB stock	2,904	2,904		2,904	
Loans held for sale	2,602	2,644		2,644	
Loans receivable, net	925,484	954,573			954,573
Accrued interest receivable	4,450	4,450	4,450		
Interest rate contracts	14	14		14	
<b>Liabilities</b>					
Deposits	1,327,254	1,327,481	1,114,881		212,600
Advances from the Federal Home Loan Bank	15,000	14,998			14,998
Securities sold under agreements to repurchase	72,000	72,478			72,478
Accounts payable and accrued expenses (excluding interest rate contracts)	21,357	21,357	21,357		
Interest rate contracts	13	13		13	
Current income taxes payable	1,366	1,366	1,366		
Advance payments by borrowers for taxes and insurance	2,301	2,301	2,301		
<b>December 31, 2013</b>					
<b>Assets</b>					
Cash and cash equivalents	\$ 75,365	\$ 75,365	\$ 75,365	\$	\$
Investment securities held to maturity	613,436	598,007		597,470	537
FHLB stock	11,689	11,689		11,689	
Loans held for sale	2,210	2,252		2,252	
Loans receivable, net	856,542	880,852			880,852
Accrued interest receivable	4,310	4,310	4,310		
Interest rate contracts	25	25		25	
<b>Liabilities</b>					
Deposits	1,288,709	1,289,348	1,078,712		210,636
Advances from the Federal Home Loan Bank	15,000	15,110			15,110
Securities sold under agreements to repurchase	72,000	73,151			73,151
Accounts payable and accrued expenses (excluding interest rate contracts)	23,905	23,905	23,905		
Interest rate contracts	28	28		28	
Current income taxes payable	1,414	1,414	1,414		
Advance payments by borrowers for taxes and insurance	3,708	3,708	3,708		

At September 30, 2014 and December 31, 2013, neither the commitment fees received on commitments to extend credit nor the fair value thereof was material to the consolidated financial statements of the Company.



## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

The table below presents the balance of assets and liabilities measured at fair value on a recurring basis:

(Dollars in thousands)		Level 1	Level 2	Level 3	Total
September 30, 2014:					
Interest rate contracts	assets	\$	\$	14	\$ 14
Interest rate contracts	liabilities		(13)		(13)
December 31, 2013:					
Interest rate contracts	assets	\$	\$	25	\$ 25
Interest rate contracts	liabilities		(28)		(28)

The fair value of interest rate contracts was determined by referring to prices quoted in the secondary market for similar contracts. Gains and losses are included in gain on sale of loans in the consolidated statements of income.

The table below presents the balance of assets measured at fair value on a nonrecurring basis as of September 30, 2014 and December 31, 2013 and the related gains and losses for the nine months ended September 30, 2014 and the year ended December 31, 2013:

(Dollars in thousands)	Level 1	Level 2	Level 3	Total	Total Gains/ (Losses)
September 30, 2014:					
Impaired loans	\$	\$	\$ 328	\$ 328	\$ (4)
Trust preferred securities			661	661	124
December 31, 2013:					
Impaired loans	\$	\$	\$ 5,456	\$ 5,456	\$ 76
Trust preferred securities			537	537	116

The fair value of impaired loans that are considered to be collateral-dependent is determined using the value of collateral less estimated selling costs. The fair value of impaired loans not considered to be collateral-dependent is determined using a discounted cash flow analysis. Assumptions used in the analysis include the discount rate and projected cash flows. Gains and losses on impaired loans are included in the provision for loan losses in the consolidated statements of income. The fair value of trust preferred securities is determined using a discounted cash flow model. The assumptions used in the discounted cash flow model are discussed above. Gains and losses on trust preferred securities that are credit related are included in net other-than-temporary impairment losses in the consolidated statements of income. Gains and losses on trust preferred securities that are not credit related are included in other comprehensive income in the consolidated statements of comprehensive income.

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

The table below presents the significant unobservable inputs for Level 3 nonrecurring fair value measurements:

(Dollars in thousands)	Fair Value	Valuation Technique	Unobservable Input	Value
<b>September 30, 2014:</b>				
Impaired loans non-collateral dependent	\$ 328	Discounted cash flow	Discount rate (1)	6.10%
Trust preferred securities	661	Discounted cash flow	Discount rate	Three-month LIBOR plus 20%
<b>December 31, 2013:</b>				
Impaired loans non-collateral dependent	\$ 5,456	Discounted cash flow	Discount rate (1)	3.15% - 6.94%
Trust preferred securities	537	Discounted cash flow	Discount rate	Three-month LIBOR plus 20%

(1) Represents the yield on contractual cash flows prior to modification in troubled debt restructurings.

### **(15) Subsequent Events**

On October 30, 2014, the Board of Directors of Territorial Bancorp Inc. declared a quarterly cash dividend of \$0.16 per share of common stock. The dividend is expected to be paid on November 26, 2014 to stockholders of record as of November 13, 2014.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **Cautionary Statement Regarding Forward-Looking Information**

This Quarterly Report contains forward-looking statements, which can be identified by the use of words such as estimate, project, believe, intend, anticipate, plan, seek, expect, will, may and words of similar meaning. These forward-looking statements include, but are not limited to:

- statements of our goals, intentions and expectations;
- statements regarding our business plans, prospects, growth and operating strategies;

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

- statements regarding the asset quality of our loan and investment portfolios; and
- estimates of our risks and future costs and benefits.

These forward-looking statements are based on our current beliefs and expectations and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. We are under no duty to and do not take any obligation to update any forward-looking statements after the date of this Quarterly Report.

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

- general economic conditions, either internationally, nationally or in our market areas, that are worse than expected;
- competition among depository and other financial institutions;
- inflation and changes in the interest rate environment that reduce our margins or reduce the fair value of financial instruments;
- adverse changes in the securities markets;
- changes in laws or government regulations or policies affecting financial institutions, including changes in regulatory fees and capital requirements;
- our ability to enter new markets successfully and capitalize on growth opportunities;
- our ability to successfully integrate acquired entities, if any;
- changes in consumer spending, borrowing and savings habits;
- changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission and the Public Company Accounting Oversight Board;
- changes in our organization, compensation and benefit plans;
- changes in our financial condition or results of operations that reduce capital available to pay dividends; and

- changes in the financial condition or future prospects of issuers of securities that we own.

Because of these and a wide variety of other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

#### **Critical Accounting Policies**

There are no material changes to the critical accounting policies disclosed in Territorial Bancorp Inc.'s Annual Report on Form 10-K for the year ended December 31, 2013.

#### **Comparison of Financial Condition at September 30, 2014 and December 31, 2013**

**Assets.** At September 30, 2014, our assets were \$1.656 billion, an increase of \$39.5 million, or 2.4%, from \$1.617 billion at December 31, 2013. The increase in assets was primarily the result of an increase in loans receivable that was partially offset by decreases in investment securities and cash.

**Cash and Cash Equivalents.** Cash and cash equivalents were \$64.7 million at September 30, 2014, a decrease of \$10.6 million since December 31, 2013. During the nine months ended September 30, 2014, cash was used to fund a \$69.3 million increase in total loans. In addition, the Company repurchased \$4.4 million of common stock and paid \$4.2 million of common stock dividends. This was partially offset by a \$38.5 million increase in deposits and a \$24.4 million decrease in investment securities.



## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

**Loans.** Total loans, including \$2.6 million of loans held for sale, were \$928.1 million at September 30, 2014, or 56.0% of total assets. During the nine months ended September 30, 2014, the loan portfolio increased by \$69.3 million, or 8.1%. The increase in the loan portfolio primarily occurred as the production of new one-to four-family residential loans exceeded principal repayments and loan sales.

**Securities.** At September 30, 2014, our securities portfolio totaled \$589.1 million, or 35.6% of total assets. During the nine months ended September 30, 2014, the securities portfolio decreased by \$24.4 million, or 4.0%. The decrease in the securities portfolio occurred as repayments and the amount of securities sold exceeded the amount of securities purchased.

At September 30, 2014, all of such securities were classified as held-to-maturity and none of the underlying collateral consisted of subprime or Alt-A (traditionally defined as nonconforming loans having less than full documentation) loans.

At September 30, 2014, we owned trust preferred securities with a carrying value of \$661,000. This portfolio consists of two securities, which represent investments in a pool of debt obligations issued by Federal Deposit Insurance Corporation-insured financial institutions, insurance companies and real estate investment trusts.

The trust preferred securities market is considered to be inactive as only five transactions have occurred over the past 33 months in the same tranche of securities that we own. We used a discounted cash flow model to determine whether these securities were other-than-temporarily impaired. The assumptions used in preparing the discounted cash flow model include the following: estimated discount rates, estimated deferral and default rates on collateral, and estimated cash flows. We used a discount rate equal to three-month LIBOR plus 20.00% and provided a fair value estimate of \$18.65 per \$100 of par value for PreTSL XXIII.

Based on the Company's review, the Company's investment in trust preferred securities did not incur additional impairment during the quarter ended September 30, 2014.

It is reasonably possible that the fair values of the trust preferred securities could decline in the near term if the overall economy and the financial condition of some of the issuers continue to deteriorate and the liquidity of these securities remains low. As a result, there is a risk that the Company's remaining amortized cost basis of \$1.1 million on its trust preferred securities could be credit-related other-than-temporarily impaired in the near term. The impairment could be material to the Company's consolidated statements of income.

**Deposits.** Deposits were \$1.327 billion at September 30, 2014, an increase of \$38.5 million, or 3.0%, since December 31, 2013. The growth in deposits occurred primarily in savings and checking accounts.

**Borrowings.** Our borrowings consist of advances from the Federal Home Loan Bank of Seattle and funds borrowed under securities sold under agreements to repurchase. During the nine months ended September 30, 2014, our borrowings remained constant at \$87.0 million. We have not required any other borrowings to fund our operations. Instead, we have primarily funded our operations with additional deposits, proceeds from loan and security sales and principal repayments on loans and mortgage-backed securities.



Table of Contents

**Average Balances and Yields**

The following tables set forth average balance sheets, average yields and rates, and certain other information at and for the periods indicated. No tax-equivalent yield adjustments were made, as the effect thereof was not material. All average balances are daily average balances. Nonaccrual loans were included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of net deferred costs, discounts and premiums that are amortized or accreted to interest income.

	For the Three Months Ended September 30,					
	2014			2013		
	Average Outstanding Balance	Interest	Yield/ Rate (1)	Average Outstanding Balance	Interest	Yield/ Rate (1)
	(Dollars in thousands)					
<b>Interest-earning assets:</b>						
Loans:						
Real estate loans:						
First mortgage:						
One- to four-family residential (2)	\$ 870,909	\$ 9,448	4.34%	\$ 790,885	\$ 8,750	4.43%
Multi-family residential	5,068	71	5.60	5,404	77	5.70
Construction, commercial and other	20,030	247	4.93	13,449	168	5.00
Home equity loans and lines of credit	15,341	184	4.80	15,133	200	5.29
Other loans	4,824	70	5.80	4,818	72	5.98
Total loans	916,172	10,020	4.37	829,689	9,267	4.47
Investment securities:						
U.S. government sponsored mortgage-backed securities (2)	600,548	4,895	3.26	594,898	4,775	3.21
Trust preferred securities	656			535		
Total securities	601,204	4,895	3.26	595,433	4,775	3.21
Other	75,588	75	0.40	92,371	49	0.21
Total interest-earning assets	1,592,964	14,990	3.76	1,517,493	14,091	3.71
Non-interest-earning assets	65,639			62,052		
Total assets	\$ 1,658,603			\$ 1,579,545		
<b>Interest-bearing liabilities:</b>						
Savings accounts	\$ 931,040	\$ 868	0.37%	\$ 890,488	\$ 722	0.32%
Certificates of deposit	211,426	263	0.50	196,151	302	0.62
Money market accounts	776			835		
Checking and Super NOW accounts	144,190	7	0.02	132,251	7	0.02
Total interest-bearing deposits	1,287,432	1,138	0.35	1,219,725	1,031	0.34
Federal Home Loan Bank advances	15,000	67	1.79	15,000	67	1.79
Securities sold under agreements to repurchase	72,000	346	1.92	60,612	422	2.78
Total interest-bearing liabilities	1,374,432	1,551	0.45	1,295,337	1,520	0.47
Non-interest-bearing liabilities	67,247			65,285		
Total liabilities	1,441,679			1,360,622		
Stockholders equity	216,924			218,923		
Total liabilities and stockholders equity	\$ 1,658,603			\$ 1,579,545		
Net interest income		\$ 13,439			\$ 12,571	
Net interest rate spread (3)			3.31%			3.24%
Net interest-earning assets (4)	\$ 218,532			\$ 222,156		

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Net interest margin (5)	3.37%	3.31%
Interest-earning assets to interest-bearing liabilities	115.90%	117.15%

---

- (1) Annualized
- (2) Average balance includes loans or investments available for sale.
- (3) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.
- (4) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
- (5) Net interest margin represents net interest income divided by average total interest-earning assets.

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Table of Contents

	For the Nine Months Ended September 30,					
	2014			2013		
	Average Outstanding Balance	Interest	Yield/ Rate (1)	Average Outstanding Balance	Interest	Yield/ Rate (1)
	(Dollars in thousands)					
<b>Interest-earning assets:</b>						
Loans:						
Real estate loans:						
First mortgage:						
One- to four-family residential (2)	\$ 846,210	\$ 27,666	4.36%	\$ 771,725	\$ 26,121	4.51%
Multi-family residential	4,887	206	5.62	5,980	259	5.77
Construction, commercial and other	17,767	669	5.02	13,392	497	4.95
Home equity loans and lines of credit	15,756	575	4.87	14,985	606	5.39
Other loans	4,706	204	5.78	4,743	213	5.99
Total loans	889,326	29,320	4.40	810,825	27,696	4.55
Investment securities:						
U.S. government sponsored mortgage-backed securities (2)	612,974	15,055	3.27	569,196	13,847	3.24
Trust preferred securities	617			472		
Total securities	613,591	15,055	3.27	569,668	13,847	3.24
Other	76,444	153	0.27	132,549	213	0.21
Total interest-earning assets	1,579,361	44,528	3.76	1,513,042	41,756	3.68
Non-interest-earning assets	65,188			59,553		
Total assets	\$ 1,644,549			\$ 1,572,595		
<b>Interest-bearing liabilities:</b>						
Savings accounts	\$ 923,436	\$ 2,507	0.36%	\$ 886,923	\$ 2,266	0.34%
Certificates of deposit	211,389	802	0.51	194,742	937	0.64
Money market accounts	817	1	0.16	752	1	0.18
Checking and Super NOW accounts	141,908	22	0.02	127,407	21	0.02
Total interest-bearing deposits	1,277,550	3,332	0.35	1,209,824	3,225	0.36
Federal Home Loan Bank advances	15,000	199	1.77	16,117	235	1.94
Securities sold under agreements to repurchase	72,000	1,032	1.91	64,016	1,370	2.85
Total interest-bearing liabilities	1,364,550	4,563	0.45	1,289,957	4,830	0.50
Non-interest-bearing liabilities	65,821			63,034		
Total liabilities	1,430,371			1,352,991		
Stockholders equity	214,178			219,604		
Total liabilities and stockholders equity	\$ 1,644,549			\$ 1,572,595		
Net interest income		\$ 39,965			\$ 36,926	
Net interest rate spread (3)			3.31%			3.18%
Net interest-earning assets (4)	\$ 214,811			\$ 223,085		
Net interest margin (5)			3.37%			3.25%
Interest-earning assets to interest-bearing liabilities	115.74%			117.29%		

(1) Annualized

(2) Average balance includes loans or investments available for sale.

(3) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

- (4) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
- (5) Net interest margin represents net interest income divided by average total interest-earning assets.

Table of Contents

**Comparison of Operating Results for the Three Months Ended September 30, 2014 and 2013**

**General.** Net income decreased by \$369,000, or 9.6%, to \$3.5 million for the three months ended September 30, 2014 compared to \$3.8 million for the three months ended September 30, 2013. The decrease in net income was primarily caused by a \$925,000 decrease in noninterest income and a \$359,000 increase in noninterest expense. This was partially offset by an \$899,000 increase in interest and dividend income.

**Net Interest Income.** Net interest income increased by \$868,000, or 6.9%, to \$13.4 million for the three months ended September 30, 2014 compared to \$12.6 million for the three months ended September 30, 2013. Interest and dividend income increased by \$899,000, or 6.4%, due primarily to a five basis point increase in the average yield on interest-earning assets and a \$75.5 million increase in the average balance of interest-earning assets. Interest expense increased by \$31,000, or 2.0%, due to a \$79.1 million increase in the average balance of interest-bearing liabilities that was partially offset by a two basis point decrease in the average cost of interest-bearing liabilities. The interest rate spread and net interest margin were 3.31% and 3.37%, respectively, for the three months ended September 30, 2014, compared to 3.24% and 3.31%, respectively, for the three months ended September 30, 2013.

**Interest and Dividend Income.** Interest and dividend income increased by \$899,000, or 6.4%, to \$15.0 million for the three months ended September 30, 2014 from \$14.1 million for the three months ended September 30, 2013. Interest income on loans increased by \$753,000, or 8.1%, to \$10.0 million for the three months ended September 30, 2014 from \$9.3 million for the three months ended September 30, 2013. The increase in interest income on loans occurred because the average balance of loans grew by \$86.5 million, or 10.4%, as new loan originations exceeded loan repayments and loan sales. The increase in interest income that occurred because of growth in the loan portfolio was partially offset by a ten basis point decline in the average loan yield to 4.37% for the three months ended September 30, 2014. The decline in the average yield on loans occurred because of repayments on higher-yielding loans and additions of new loans with lower yields to the loan portfolio. Interest income on investment securities increased by \$120,000, or 2.5%, to \$4.9 million for the three months ended September 30, 2014 from \$4.8 million for the three months ended September 30, 2013. The increase in interest income on securities occurred primarily because of a \$5.8 million increase in the average securities balance and a five basis point increase in the average securities yield. The increase in the average securities balance occurred as the purchase of securities exceeded repayments and the amount of securities sold. The increase in the yield on securities occurred because of a decrease in repayments that resulted in a decline in premium amortization on securities.

**Interest Expense.** Interest expense increased by \$31,000, or 2.0%, to \$1.6 million for the three months ended September 30, 2014 compared to \$1.5 million for the three months ended September 30, 2013. Interest expense on deposits increased by \$107,000, or 10.4%, to \$1.1 million for the three months ended September 30, 2014 compared to \$1.0 million for the three months ended September 30, 2013. The increase in interest expense on deposits occurred primarily because the average outstanding balance of deposits increased by \$67.7 million, or 5.6%, to \$1.287 billion during the three months ended September 30, 2014 compared to \$1.220 billion during the three months ended September 30, 2013. In addition, the average interest rate increased by one basis point to 0.35% during the three months ended September 30, 2014 compared to 0.34% for the three months ended September 30, 2013. The increase in interest expense on deposits was partially offset by a \$76,000, or 18.0%, decrease in interest expense on securities sold under agreements to repurchase during the three months ended September 30, 2014 compared to the three months ended September 30, 2013. The decrease in interest expense on securities sold under agreements to repurchase was caused by an 86 basis point decrease in the average interest rate

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

to 1.92% for the three months ended September 30, 2014 compared to 2.78% for the three months ended September 30, 2013. The decrease in the average rate on securities sold under agreements to repurchase was partially offset by an \$11.4 million, or 18.8%, increase in the average outstanding balance. The decrease in the average interest rate on securities sold under agreements to repurchase occurred as higher costing agreements matured and were refinanced at lower interest rates.

**Provision for Loan Losses.** We recorded provisions for loan losses of \$23,000 and \$45,000 for the three months ended September 30, 2014 and 2013, respectively. The net charge-offs for the three months ended September 30, 2014 and 2013 were \$5,000 and \$0, respectively. The provisions recorded resulted in ratios of the allowance for loan losses to total loans of 0.17% and 0.20% at September 30, 2014 and 2013, respectively. Nonaccrual loans totaled \$5.0 million at September 30, 2014, or 0.54% of total loans at that date, compared to \$5.3 million of nonaccrual loans at September 30, 2013, or 0.64% of total loans at that date. Nonaccrual loans as of September 30, 2014 and 2013 consisted primarily of one- to four-family residential real estate loans. To the best of our knowledge, we have provided for all losses that are both probable and reasonable to estimate at September 30, 2014 and 2013. For additional information see footnote (6), Loans Receivable and Allowance for Loan Losses in our Notes to Consolidated Financial Statements.

**Noninterest Income.** The following table summarizes changes in noninterest income between the three months ended September 30, 2014 and 2013.

	Three Months Ended		September 30,		Change	
	2014	2013	\$ Change	% Change		
	(In thousands)					
Service fees on loan and deposit accounts	\$ 555	\$ 598	\$ (43)	(7.2)%		
Income on bank-owned life insurance	265	295	(30)	(10.2)%		
Gain on sale of investment securities	392	922	(530)	(57.5)%		
Gain on sale of loans	118	365	(247)	(67.7)%		
Other	68	143	(75)	(52.4)%		
Total	\$ 1,398	\$ 2,323	\$ (925)	(39.8)%		

Noninterest income decreased by \$925,000 for the three months ended September 30, 2014 compared to the three months ended September 30, 2013. During the three months ended September 30, 2014 and 2013, we sold \$3.9 million and \$13.0 million, respectively, of held-to-maturity investment securities and recognized gains of \$392,000 and \$922,000, respectively. The sale of held-to-maturity securities, for which the Company had already received a substantial portion of the outstanding principal (at least 85%), is in accordance with the Investment topic of the FASB ASC and will not affect the historical cost basis used to account for the remaining securities in the held-to-maturity portfolio. During the three months ended September 30, 2014 and 2013, we also sold \$10.0 million and \$22.1 million, respectively, of mortgage loans held for sale primarily to reduce interest rate risk and recognized gains of \$118,000 and \$365,000, respectively.



## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

### Table of Contents

**Noninterest Expense.** The following table summarizes changes in noninterest expense between the three months ended September 30, 2014 and 2013.

	Three Months Ended		\$ Change	Change
	2014	September 30, 2013		
(In thousands)				
Salaries and employee benefits	\$ 5,402	\$ 5,318	\$ 84	1.6%
Occupancy	1,474	1,387	87	6.3%
Equipment	956	853	103	12.1%
Federal deposit insurance premiums	202	193	9	4.7%
Other general and administrative expenses	1,045	969	76	7.8%
<b>Total</b>	<b>\$ 9,079</b>	<b>\$ 8,720</b>	<b>\$ 359</b>	<b>4.1%</b>

Noninterest expense rose by \$359,000 for the three months ended September 30, 2014 compared to the three months ended September 30, 2013. Equipment expense increased by \$103,000 due to higher repair and maintenance, service bureau, data processing and depreciation expense. Occupancy expense increased by \$87,000 due to higher leasehold depreciation and rent expense. Salaries and employee benefits increased by \$84,000 primarily due to a decrease in the credit to compensation expense for the cost of originating new mortgage loans because of a decrease in new loan originations. The Receivables topic of the FASB ASC allows financial institutions to take a credit against compensation expense for the direct cost of originating loans. Other general and administrative expenses increased by \$76,000 primarily due to an increase in internal audit service and other professional fees. This was partially offset by a decrease in legal and supervisory exam fees.

**Income Tax Expense.** Income taxes were \$2.3 million for the three months ended September 30, 2014, reflecting an effective tax rate of 39.6% compared to \$2.3 million for the three months ended September 30, 2013, reflecting an effective tax rate of 37.5%. The increase in the effective tax rate is primarily attributed to changes in permanent tax benefits related to compensation and share-based compensation plans.

### **Comparison of Operating Results for the Nine Months Ended September 30, 2014 and 2013**

**General.** Net income decreased by \$490,000, or 4.4%, to \$10.6 million for the nine months ended September 30, 2014 from \$11.1 million for the nine months ended September 30, 2013. The decrease in net income was primarily caused by a \$3.0 million decrease in noninterest income, a \$659,000 increase in noninterest expense and a \$141,000 increase in the provision for loan losses. This was partially offset by a \$2.8 million increase in interest and dividend income, a \$267,000 decrease in interest expense and a \$230,000 decrease in income taxes.

**Net Interest Income.** Net interest income increased by \$3.0 million, or 8.2%, to \$40.0 million for the nine months ended September 30, 2014 compared to \$36.9 million for the nine months ended September 30, 2013. Interest and dividend income increased by \$2.8 million, or 6.6%, due primarily to an eight basis point increase in the average yield on interest-earning assets and a \$66.3 million increase in the average balance of interest-earning assets. Interest expense decreased by \$267,000, or 5.5%, due to a five basis point decrease in the average cost of interest-bearing liabilities that was partially offset by a \$74.6 million increase in the average balance of interest-bearing liabilities. The interest rate spread and net interest margin were 3.31% and 3.37%, respectively, for the nine months ended September 30, 2014, compared to 3.18% and 3.25%, respectively, for the nine months ended September 30, 2013.



Table of Contents

**Interest and Dividend Income.** Interest and dividend income increased by \$2.8 million, or 6.6%, to \$44.5 million for the nine months ended September 30, 2014 from \$41.8 million for the nine months ended September 30, 2013. Interest income on loans increased by \$1.6 million, or 5.9%, to \$29.3 million for the nine months ended September 30, 2014 from \$27.7 million for the nine months ended September 30, 2013. The increase in interest income on loans occurred because the average balance of loans grew by \$78.5 million, or 9.7%, as new loan originations exceeded loan repayments and loan sales. The increase in interest income that occurred because of growth in the loan portfolio was partially offset by a 15 basis point decline in the average loan yield to 4.40% for the nine months ended September 30, 2014. The decline in the average yield on loans occurred because of repayments on higher-yielding loans and additions of new loans with lower yields to the loan portfolio. Interest income on investment securities increased by \$1.2 million, or 8.7%, to \$15.1 million for the nine months ended September 30, 2014 from \$13.8 million for the nine months ended September 30, 2013. The increase in interest income on securities occurred primarily because of a \$43.9 million increase in the average securities balance and a three basis point increase in the average securities yield. The increase in average securities balance occurred as the purchase of securities exceeded repayments and the amount of securities sold. The increase in the yield on securities occurred because of a decrease in repayments that resulted in a decline in the premium amortization on securities.

**Interest Expense.** Interest expense decreased by \$267,000, or 5.5%, to \$4.6 million for the nine months ended September 30, 2014 compared to \$4.8 million for the nine months ended September 30, 2013. Interest expense on securities sold under agreements to repurchase decreased by \$338,000, or 24.7%, during the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013. The decrease in interest expense on securities sold under agreements to repurchase was caused by a 94 basis point decrease in the average interest rate to 1.91% for the nine months ended September 30, 2014 compared to 2.85% for the nine months ended September 30, 2013. The decrease in the average rate on securities sold under agreements to repurchase was partially offset by an \$8.0 million, or 12.5%, increase in the average outstanding balance. The decrease in the average interest rate on securities sold under agreements to repurchase occurred as higher costing agreements matured and were refinanced at lower interest rates. Interest expense on FHLB advances decreased by \$36,000, or 15.3%, during the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013. The decrease was caused by a \$1.1 million, or 6.9%, decrease in the average outstanding balance and a 17 basis point decrease in the average interest rate to 1.77% for the nine months ended September 30, 2014 compared to 1.94% for the nine months ended September 30, 2013. The decrease in the average interest rate on FHLB advances occurred as higher costing advances matured and were refinanced at lower interest rates. Interest expense on deposits increased by \$107,000, or 3.3%, to \$3.3 million for the nine months ended September 30, 2014 compared to \$3.2 million for the nine months ended September 30, 2013. The average outstanding balance of deposits increased by \$67.7 million, or 5.6%, to \$1.278 billion during the nine months ended September 30, 2014 compared to \$1.210 billion during the nine months ended September 30, 2013. This was offset by the decrease in average interest rate by one basis point to 0.35% during the nine months ended September 30, 2014 compared to 0.36% for the nine months ended September 30, 2013.

**Provision for Loan Losses.** We recorded provisions for loan losses of \$188,000 and \$47,000 for the nine months ended September 30, 2014 and 2013, respectively. The net charge-offs for the nine months ended September 30, 2014 and 2013 were \$146,000 and \$52,000, respectively. The provisions recorded resulted in ratios of the allowance for loan losses to total loans of 0.17% and 0.20% at September 30, 2014 and 2013, respectively. Nonaccrual loans totaled \$5.0 million at September 30, 2014, or 0.54% of total loans at that date, compared to \$5.3 million of nonaccrual loans at September 30, 2013, or 0.64% of total loans at that date. Nonaccrual loans as of September 30, 2014 and 2013 consisted primarily of one- to four-family residential real estate loans. To the best of our knowledge, we have provided for all losses that are both probable and reasonable to estimate at September 30, 2014 and 2013. For additional information see footnote (6), Loans Receivable and Allowance for Loan Losses in our Notes to Consolidated Financial Statements.

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Table of Contents

**Noninterest Income.** The following table summarizes changes in noninterest income between the nine months ended September 30, 2014 and 2013.

	Nine Months Ended			Change	
	September 30,	September 30,			
	2014	2013	\$ Change	% Change	
	(In thousands)				
Service fees on loan and deposit accounts	\$ 1,578	\$ 1,667	\$ (89)	(5.3)%	
Income on bank-owned life insurance	797	774	23	3.0%	
Gain on sale of investment securities	1,047	2,834	(1,787)	(63.1)%	
Gain on sale of loans	283	1,390	(1,107)	(79.6)%	
Other	330	329	1	0.3%	
Total	\$ 4,035	\$ 6,994	\$ (2,959)	(42.3)%	

Noninterest income decreased by \$3.0 million for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013. During the nine months ended September 30, 2014 and 2013, we sold \$15.5 million and \$40.3 million, respectively, of held-to-maturity and trading investment securities and recognized gains of \$1.0 million and \$2.8 million, respectively. The sale of held-to-maturity securities, for which the Company had already received a substantial portion of the outstanding principal (at least 85%), is in accordance with the Investment topic of the FASB ASC and will not affect the historical cost basis used to account for the remaining securities in the held-to-maturity portfolio. During the nine months ended September 30, 2014 and 2013, we also sold \$26.9 million and \$69.2 million, respectively, of mortgage loans held for sale primarily to reduce interest rate risk and recognized gains of \$283,000 and \$1.4 million, respectively.

**Noninterest Expense.** The following table summarizes changes in noninterest expense between the nine months ended September 30, 2014 and 2013.

	Nine Months Ended			Change	
	September 30,	September 30,			
	2014	2013	\$ Change	% Change	
	(In thousands)				
Salaries and employee benefits	\$ 16,062	\$ 15,682	\$ 380	2.4%	
Occupancy	4,305	3,971	334	8.4%	
Equipment	2,775	2,576	199	7.7%	
Federal deposit insurance premiums	602	574	28	4.9%	
Other general and administrative expenses	2,946	3,228	(282)	(8.7)%	
Total	\$ 26,690	\$ 26,031	\$ 659	2.5%	

Noninterest expense rose by \$659,000 for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013. Salaries and employee benefits increased by \$380,000 primarily due to a decrease in the credit to compensation expense for the cost of originating new mortgage loans because of a decrease in new loan originations. The Receivables topic of the FASB ASC allows financial institutions to take a credit against compensation expense for the direct cost of originating loans. Occupancy expense increased by \$334,000 due

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

to higher repair and maintenance costs, depreciation and rent expense. Equipment expense increased by \$199,000 due to higher depreciation, repairs and maintenance and service bureau expense. The increases in salaries and employee benefits, occupancy and equipment expense were partially offset by a \$282,000 decrease in other general and administrative expenses due to lower legal costs and a loss on a deposit account recognized during the nine months ended September 30, 2013.

Table of Contents

**Income Tax Expense.** Income taxes were \$6.5 million for the nine months ended September 30, 2014, reflecting an effective tax rate of 37.8% compared to \$6.7 million for the nine months ended September 30, 2013, reflecting an effective tax rate of 37.6%. The increase in the effective tax rate is primarily attributed to changes in permanent tax benefits related to compensation and share-based compensation plans.

**Liquidity and Capital Resources**

Liquidity is the ability to meet current and future financial obligations. Our primary sources of funds consist of deposit inflows, cash balances at the Federal Reserve Bank, loan repayments, advances from the Federal Home Loan Bank of Seattle, securities sold under agreements to repurchase, proceeds from loan and security sales and principal repayments on securities. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition. We have established an Asset/Liability Management Committee, consisting of our President and Chief Executive Officer, our Vice Chairman and Co-Chief Operating Officer, our Senior Vice President and Treasurer and our Vice President and Controller, which is responsible for establishing and monitoring our liquidity targets and strategies in order to ensure that sufficient liquidity exists for meeting the borrowing needs and deposit withdrawals of our customers as well as unanticipated contingencies. We believe that we have enough sources of liquidity to satisfy our short- and long-term liquidity needs as of September 30, 2014.

We regularly monitor and adjust our investments in liquid assets based upon our assessment of:

- (i) expected loan demand;
- (ii) expected deposit flows and borrowing maturities;
- (iii) yields available on interest-earning deposits and securities; and
- (iv) the objectives of our asset/liability management program.

Excess liquid assets are invested generally in interest-earning deposits or securities and may also be used to pay off short-term borrowings.

Our most liquid asset is cash. The amount of this asset is dependent on our operating, financing, lending and investing activities during any given period. At September 30, 2014, cash and cash equivalents totaled \$64.7 million. On that date, we had \$72.0 million in securities sold under agreements to repurchase outstanding and \$15.0 million of Federal Home Loan Bank advances outstanding, with the ability to borrow an additional \$396.9 million under Federal Home Loan Bank advances.

## Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Our cash flows are derived from operating activities, investing activities and financing activities as reported in our Consolidated Statements of Cash Flows included in our Consolidated Financial Statements.

Table of Contents

At September 30, 2014, we had \$16.5 million in loan commitments outstanding, most of which were for fixed-rate loans, and had \$24.3 million in unused lines of credit to borrowers. Certificates of deposit due within one year at September 30, 2014 totaled \$162.5 million, or 12.2% of total deposits. If these deposits do not remain with us, we may be required to seek other sources of funds, including loan sales, brokered deposits, securities sold under agreements to repurchase and Federal Home Loan Bank advances. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before September 30, 2015. We believe, however, based on past experience that a significant portion of such deposits will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

Our primary investing activities are originating loans and purchasing mortgage-backed securities. During the nine months ended September 30, 2014 and 2013, we originated \$168.6 million and \$240.5 million of loans, respectively, and purchased \$39.9 million and \$240.5 million of securities, respectively.

Financing activities consist primarily of activity in deposit accounts, Federal Home Loan Bank advances and securities sold under agreements to repurchase. We experienced a net increase in deposits of \$38.5 million and \$20.5 million for the nine months ended September 30, 2014 and 2013, respectively. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors, and by other factors.

Liquidity management is both a daily and long-term function of business management. If we require funds beyond our ability to generate them internally, borrowing agreements exist with the Federal Home Loan Bank of Seattle, which provide an additional source of funds. Federal Home Loan Bank advances remained constant at \$15.0 million during the nine months ended September 30, 2014 and decreased by \$5.0 million during the nine months ended September 30, 2013. We had the ability to borrow up to an additional \$396.9 million and \$375.6 million from the Federal Home Loan Bank of Seattle as of September 30, 2014 and 2013, respectively. We also utilize securities sold under agreements to repurchase as another borrowing source. Securities sold under agreements to repurchase remained constant at \$72.0 million for the nine months ended September 30, 2014 and decreased by \$23.0 million for the nine months ended September 30, 2013.

Territorial Savings Bank is subject to various regulatory capital requirements, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. On July 10, 2014, Territorial Savings Bank became a member of the Federal Reserve System. The Federal Reserve requires that the Bank maintain a Tier 1 Leverage Capital ratio of 9.0% for the next three years as a condition of membership. At September 30, 2014, Territorial Savings Bank exceeded all regulatory capital requirements. Territorial Savings Bank is considered well capitalized under regulatory guidelines. The tables below present the capital required as a percentage of total and risk-weighted assets and the percentage and the total amount of capital maintained at September 30, 2014 and December 31, 2013.



Table of Contents**As of September 30, 2014****(Dollars in thousands)**

	<b>Required</b>		<b>Territorial Savings Bank</b>	
Tier 1 Leverage Capital	9%	\$	213,301	12.85%
Total Risk-Based Capital	8%	\$	214,835	32.35%
Tier 1 Risk-Based Capital	4%	\$	213,301	32.12%

**As of December 31, 2013****(Dollars in thousands)**

	<b>Required</b>		<b>Territorial Savings Bank</b>	
Tier 1 Leverage Capital	4%	\$	200,074	12.35%
Total Risk-Based Capital	8%	\$	201,566	31.99%
Tier 1 Risk-Based Capital	4%	\$	200,074	31.75%

**Off-Balance Sheet Arrangements and Aggregate Contractual Obligations**

**Commitments.** As a financial services provider, we routinely are a party to various financial instruments with off-balance sheet risks, such as commitments to extend credit and unused lines of credit. While these contractual obligations represent our potential future cash requirements, a significant portion of commitments to extend credit may expire without being drawn upon. Such commitments are subject to the same credit policies and approval process accorded to loans we make. In addition, we enter into commitments to sell mortgage loans.

**Contractual Obligations.** In the ordinary course of our operations, we enter into certain contractual obligations. Such obligations include operating leases for premises and equipment, agreements with respect to borrowed funds and deposit liabilities and agreements with respect to investments. Except for an increase of \$2.4 million in certificates of deposit between December 31, 2013 and September 30, 2014, there have not been any material changes in contractual obligations and funding needs since December 31, 2013.

Table of Contents

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**General.** Our most significant form of market risk is interest rate risk because, as a financial institution, the majority of our assets and liabilities are sensitive to changes in interest rates. Therefore, a principal part of our operations is to manage interest rate risk and limit the exposure of our net interest income to changes in market interest rates. Our Board of Directors has established an Asset/Liability Management Committee, which is responsible for evaluating the interest rate risk inherent in our assets and liabilities, for determining the level of risk that is appropriate, given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the Board of Directors.

Because we have historically operated as a traditional thrift institution, the significant majority of our assets consist of long-term, fixed-rate residential mortgage loans and mortgage-backed securities, which we have funded primarily with checking and savings accounts and short-term borrowings. In addition, there is little demand for adjustable-rate mortgage loans in the Hawaii market area. This has resulted in our being particularly vulnerable to increases in interest rates, as our interest-bearing liabilities mature or reprice more quickly than our interest-earning assets.

Our policies do not permit hedging activities, such as engaging in futures, options or swap transactions, or investing in high-risk mortgage derivatives, such as collateralized mortgage obligation residual interests, real estate mortgage investment conduit residual interests or stripped mortgage-backed securities.

**Economic Value of Equity.** We use an interest rate sensitivity analysis that computes changes in the economic value of equity (EVE) of our cash flows from assets, liabilities and off-balance sheet items in the event of a range of assumed changes in market interest rates. EVE represents the market value of portfolio equity and is equal to the present value of assets minus the present value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in market-risk-sensitive instruments in the event of an instantaneous and sustained 100 to 400 basis point increase or a 100 basis point decrease in market interest rates with no effect given to any steps that we might take to counter the effect of that interest rate movement. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. An increase in interest rates from 3% to 4% would mean, for example, a 100 basis point increase in the Change in Interest Rates column below. Given the current relatively low level of market interest rates, an EVE calculation for an interest rate decrease of greater than 100 basis points has not been prepared.

The following table presents our internal calculations of the estimated changes in our EVE as of June 30, 2014 that would result from the designated instantaneous changes in the interest rate yield curve.

Change in Interest Rates (bp) (1)	Estimated EVE (2)	Estimated Increase (Decrease) in EVE (Dollars in thousands)	Percentage Change in EVE	EVE Ratio as a Percent of Present Value of Assets (3)(4)	Increase (Decrease) in EVE Ratio as a Percent of Present Value of Assets (3)(4)
+400	\$ 184,888	\$ (91,739)	(33.16)%	11.43%	(4.65)%
+300	\$ 209,089	\$ (67,538)	(24.41)%	12.72%	(3.36)%

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

+200	\$	238,502	\$	(38,125)	(13.78)%	14.23%	(1.85)%
+100	\$	264,012	\$	(12,615)	(4.56)%	15.49%	(0.59)%
0	\$	276,627	\$		%	16.08%	%
-100	\$	262,101	\$	(14,526)	(5.25)%	15.35%	(0.73)%

- 
- (1) Assumes an instantaneous uniform change in interest rates at all maturities.
  - (2) EVE is the difference between the present value of an institution's assets and liabilities.
  - (3) Present value of assets represents the discounted present value of incoming cash flows on interest-earning assets.
  - (4) EVE Ratio represents EVE divided by the present value of assets.

Table of Contents

Interest rates on mortgage-backed securities declined by approximately four basis points between June 30, 2014 and September 30, 2014. The decrease in interest rates has likely increased our EVE. However, we do not believe that the increase in EVE is material.

Certain shortcomings are inherent in the methodologies used in determining interest rate risk through changes in EVE. Modeling changes in EVE requires making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the EVE table presented assumes that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although the EVE table provides an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our EVE and net interest income and will differ from actual results.

**ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chairman of the Board, President and Chief Executive Officer and the Senior Vice President and Treasurer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of September 30, 2014. Based on that evaluation, because of the material weaknesses in internal control over financial reporting described in the Company's Annual Report on Form 10-K for the Year Ended December 31, 2013, the Company's management, including the Chairman of the Board, President and Chief Executive Officer and the Senior Vice President and Treasurer, concluded that the Company's disclosure controls and procedures were not effective.

Except as set forth below, there have been no changes in the Company's internal controls over financial reporting that occurred during the period covered by this report that have materially affected or are reasonably likely to materially affect, the Company's internal control over financial reporting. Following management's conclusion as to material weaknesses in internal controls over financial reporting as of December 31, 2013, management has taken the following remedial actions.

- The Company is working with a consultant to develop a risk assessment for the effective identification of financial reporting risks and controls.
- The Company is in the process of implementing the following controls relative to the deficiencies in investment securities policies and processes:
  - The Company established controls in April 2014 over the completeness and accuracy of vendor pricing used to value the held to maturity securities portfolio. The Company uses two sources to price its investment securities. There are controls on both of these sources for the reliable collection and transmission of investment pricing data.



Table of Contents

- Additional controls were added in April 2014 to provide for an independent review of information entered into the securities system.
- A review by a qualified person not involved in preparing the initial evaluation of the Company's evaluation of the impairment of Federal Home Loan Bank stock was established in April 2014.
- In April 2014, the Company adjusted the design of the control over the reconciliation of the investment system to the reports from the securities custodian such that the reconciliation is performed by an individual who is not responsible for entry of information into the investment system. This change provided for appropriate segregation of duties.
- The Company is in the process of implementing the following controls related to income tax policies and procedures:
  - The income tax provision since April 2014 was prepared by the Controller and reviewed by the Treasurer. The Treasurer's review of the income tax provision included a detailed verification of inputs and calculations as well as detailed documentation on how the provision was reviewed.
  - The reconciliation of the income tax return to the tax provision is performed annually in the fourth quarter of each year. The next reconciliation will be performed in the fourth quarter of 2014. This reconciliation will be prepared by one person and reviewed by a second party.
  - The effective tax calculation since April 2014 was prepared by the Controller and reviewed by the Treasurer. The Treasurer's review of the effective tax calculation included a verification of inputs and calculations as well as detailed documentation on how the calculation was reviewed.

Management anticipates that these remedial actions will strengthen the Company's internal controls over financial reporting and will, over time, address the material weaknesses that were identified as of December 31, 2013. Since some of these remedial actions will take place on a quarterly basis, their successful implementation may need to be evaluated over several quarters before management is able to conclude that the underlying material weakness has been remediated.

Table of Contents

**PART II**

**ITEM 1. LEGAL PROCEEDINGS**

The Company and its subsidiaries are subject to various legal actions that are considered ordinary, routine litigation incidental to the business of the Company, and no claim for money damages exceeds ten percent of the Company's consolidated assets. In the opinion of management, based on currently available information, the resolution of these legal actions is not expected to have a material adverse effect on the Company's results of operations.

**ITEM 1A. RISK FACTORS**

There have been no material changes from Risk Factors as previously disclosed in our Annual Report on Form 10-K filed with the Securities and Exchange Commission for the period ended December 31, 2013.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

(a) Not applicable.

(b) Not applicable.

(c) Stock Repurchases. The following table sets forth information in connection with repurchases of our shares of common stock during the third quarter of 2014:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet be Purchased Under the Plans or Programs
August 1, 2014 through August 31, 2014 (1)	24,115	\$ 20.53		

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

(1) Represents shares repurchased to cover tax withholding related to restricted stock vesting.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

The exhibits required by Item 601 of Regulation S-K are included with this Form 10-Q and are listed on the [Index to Exhibits](#) immediately following the Signatures.



Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**TERRITORIAL BANCORP INC.**  
(Registrant)

Date: November 7, 2014

/s/ Allan S. Kitagawa  
Allan S. Kitagawa  
Chairman of the Board, President and  
Chief Executive Officer

Date: November 7, 2014

/s/ Melvin M. Miyamoto  
Melvin M. Miyamoto  
Senior Vice President and Treasurer

Table of Contents

**INDEX TO EXHIBITS**

**Exhibit  
Number**

**Description**

