Titan Machinery Inc. Form 10-Q September 15, 2008 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2008

Commission File No. 000-1409171

TITAN MACHINERY INC.

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of

No. 45-0357838 (IRS Employer

Incorporation or Organization)

Identification No.)

Table of Contents 1

Edgar Filing: Titan Machinery Inc. - Form 10-Q

4876 Rocking Horse Circle Fargo, ND 58104-6049

(Address of Principal Executive Offices)

Registrant s telephone number (701) 356-0130

during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act of 1934

YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, a nocelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer o

(Do not check if smaller reporting company)

filing requirements for the past 90 days.

Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO x

The number of shares outstanding of the registrant s common stock as of September 1, 2008 was: Common Stock, \$0.00001 par value, 17,639,722 shares.

Table of Contents

TITAN MACHINERY INC.

QUARTERLY REPORT ON FORM 10-Q

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Consolidated Balance Sheets as of July 31, 2008 and

January 31, 2008

Consolidated Statements of Operations for the three and six months ended July 31, 2008 and 2007

Consolidated Statements of Stockholders Equity for the fiscal year ended January 31, 2008 and six months

ended July 31, 2008

Consolidated Statements of Cash Flows for the six

months ended July 31, 2008 and 2007

Notes to Consolidated Financial Statements

<u>ITEM 2.</u> <u>MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND</u>

RESULTS OF OPERATIONS

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

<u>ITEM 4.</u> <u>CONTROLS AND PROCEDURES</u>

PART II. OTHER INFORMATION

<u>ITEM 1.</u> <u>LEGAL PROCEEDINGS</u>

ITEM 1A. RISK FACTORS

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

<u>ITEM 3.</u> <u>DEFAULTS UPON SENIOR SECURITIES</u>

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

<u>ITEM 5.</u> <u>OTHER INFORMATION</u>

<u>ITEM 6.</u> <u>EXHIBITS</u>

Signatures

Exhibit Index

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

TITAN MACHINERY INC.

CONSOLIDATED BALANCE SHEETS

		July 31, 2008 (Unaudited)		January 31, 2008
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	\$	86,986,230	\$	42,802,505
Receivables, net		30,990,211		22,061,275
Inventories		183,170,750		145,766,866
Prepaid expenses		377,570		215,312
Income taxes receivable		649,822		1,074,216
Deferred income taxes		1,174,000		1,027,000
Total current assets		303,348,583		212,947,174
INTANGIBLES AND OTHER ASSETS				
Parts inventory in excess of amounts expected to be sold currently		1,899,000		1,480,000
Goodwill		8,998,264		8,271,133
Intangible assets, net of accumulated amortization		226,051		337,242
Other		377,321		311,581
		11,500,636		10,399,956
		22.474.027		4 6 0 0 0 0 0 0 0 0
PROPERTY AND EQUIPMENT, net of accumulated depreciation		23,161,056		16,022,336
	Ф	220.010.275	ф	220 260 466
	\$	338,010,275	\$	239,369,466
I IADH ITHECAND CTOCKHOLDEDG EQUITY				
LIABILITIES AND STOCKHOLDERS EQUITY				
CURRENT LIABILITIES				
Accounts payable	\$	13,118,133	\$	9.244.064
Floorplan notes payable	Ψ	118,148,218	Ψ	105,847,648
Current maturities of long-term debt		1,556,920		5,653,840
Customer deposits		29,347,882		19,309,533
Accrued expenses		6,376,984		6,137,842
- Notice of the second of the		0,0,0,0		0,107,012
Total current liabilities		168,548,137		146,192,927
LONG-TERM LIABILITIES				
Long-term debt, less current maturities		2,712,474		13,082,795
Deferred income taxes		2,662,000		1,865,000

Edgar Filing: Titan Machinery Inc. - Form 10-Q

Other long term liabilities	2,045,209	811,689
	7,419,683	15,759,484
SUBORDINATED DEBENTURES		1,300,000
STOCKHOLDERS EQUITY		
Common stock, par value \$.00001 per share, authorized - 25,000,000 shares; issued and		
outstanding - 17,636,367 at July 31, 2008 and 13,440,654, at January 31, 2008	176	134
Additional paid-in-capital	137,385,435	58,179,695
Retained earnings	24,656,844	17,937,226
	162,042,455	76,117,055
	\$ 338,010,275 \$	239,369,466