

LOUISIANA-PACIFIC CORP  
Form DEF 14A  
March 17, 2005  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of  
the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant  x

Filed by a Party other than the Registrant  o

Check the appropriate box:

- o Preliminary Proxy Statement
- o **Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- x Definitive Proxy Statement
- o Definitive Additional Materials
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**Louisiana-Pacific Corporation**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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**Louisiana-Pacific Corporation**  
414 Union Street, Suite 2000  
Nashville, Tennessee 37219  
(615) 986-5600

Proxy Statement and  
Notice to Stockholders of  
**Annual Meeting**  
**May 2, 2005**

March 21, 2005

Dear Stockholder:

On behalf of the Board of Directors, I cordially invite you to attend the Annual Meeting of Stockholders of Louisiana-Pacific Corporation. The meeting will be held on Monday, May 2, 2005, at 9:30 a.m. at The Hermitage Hotel, 231 Sixth Avenue North, Nashville, Tennessee. We look forward to personally greeting those stockholders able to be present.

At this year's meeting, you will be asked to vote on the election of two directors and ratification of the selection of LP's outside independent auditor. Your Board of Directors unanimously recommends a vote **for** each of these proposals. Action will also be taken on any other matters that are properly presented at the meeting.

Regardless of the number of shares you own, it is important that they be represented and voted at the meeting whether or not you plan to attend. Accordingly, you are requested to sign, date, and mail the enclosed proxy at your earliest convenience.

The accompanying proxy statement contains important information about the annual meeting and your corporation. On behalf of the Board of Directors, thank you for your continued interest and support.

Sincerely,

Richard W. Frost

*Chief Executive Officer*

LP is a trademark of Louisiana-Pacific Corporation.

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**LOUISIANA-PACIFIC CORPORATION**

414 Union Street, Suite 2000  
Nashville, Tennessee 37219  
(615) 986-5600

*NOTICE OF ANNUAL MEETING OF STOCKHOLDERS*

May 2, 2005

The 2005 Annual Meeting of Stockholders of Louisiana-Pacific Corporation ( LP ) will be held at The Hermitage Hotel, 231 Sixth Avenue North, Nashville, Tennessee, on Monday, May 2, 2005, at 9:30 a.m. local time, to consider and vote upon the following matters:

1. Election of two Class II directors.
2. Ratification of the selection of Deloitte & Touche LLP as LP 's independent auditor for 2005.

Only stockholders of record at the close of business on March 4, 2005, are entitled to notice of and to vote at the meeting.

In accordance with the General Corporation Law of the State of Delaware, a complete list of the holders of record of LP 's Common Stock entitled to vote at the meeting will be open to examination, during ordinary business hours, at LP 's headquarters located at 414 Union Street, Suite 2000, Nashville, Tennessee 37219, for the ten days preceding the meeting, by any LP stockholder for any purpose germane to the meeting.

Admission to the meeting will be by ticket only. If you are a stockholder of record and plan to attend, the Admission Ticket attached to the proxy card will admit you to the meeting. If you are a stockholder whose shares are held through an intermediary such as a bank or broker and you plan to attend, you may request an Admission Ticket by sending a written request, along with proof of ownership, such as a bank or brokerage account statement, to Stockholder Relations, 805 S.W. Broadway, Portland, Oregon 97205.

ANTON C. KIRCHHOF, *Secretary*

Nashville, Tennessee

March 21, 2005

**Whether or not you expect to attend the meeting, please sign and date the enclosed proxy and return it promptly in order that your stock may be voted in accordance with the terms of the Proxy Statement. If you attend the meeting, you may withdraw your proxy and vote in person.**

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On written request, LP will provide, without charge, a copy of its Form 10-K Annual Report for 2004 filed with the Securities and Exchange Commission (including the financial statements and a list briefly describing the exhibits thereto) to any record holder or beneficial owner of LP's Common Stock on March 4, 2005, the record date for the 2005 Annual Meeting, or to any person who subsequently becomes such a record holder or beneficial owner. The reports will be available for mailing in late March 2005. Requests should be sent to: Corporate Affairs, Louisiana-Pacific Corporation, 414 Union Street, Suite 2000, Nashville, Tennessee 37219.

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**PROXY STATEMENT**

Louisiana-Pacific Corporation, a Delaware corporation ( LP ), is soliciting proxies on behalf of its Board of Directors to be voted at the 2005 Annual Meeting of Stockholders (including any adjournment of the meeting). This proxy statement and the accompanying proxy card are first being sent to stockholders on approximately March 21, 2005.

**Voting Procedure**

A proxy card is enclosed for your use. To vote by proxy, please sign, date, and return the proxy card promptly. For your convenience, a return envelope is enclosed, which requires no postage if mailed in the United States.

You may indicate your voting instructions on the proxy card in the spaces provided. Properly completed proxies will be voted as instructed. If you return a proxy without indicating voting instructions, your shares will be voted in accordance with the recommendations of the Board of Directors for Items 1 and 2 listed in the Notice of Annual Meeting of Stockholders.

If you return a proxy card, you may revoke it (1) by filing either a written notice of revocation or a properly signed proxy bearing a later date with the Secretary of LP at any time before the meeting, or (2) by voting in person at the annual meeting.

If shares are held for your account in the Automatic Dividend Reinvestment Plan administered by EquiServe Trust Company, N.A., all your shares held in the plan will be voted in the same manner as shares you vote by proxy. If you do not vote by proxy, the shares held for your account in the plan will not be voted.

Only stockholders of record at the close of business on March 4, 2005, are entitled to receive notice of the annual meeting and to vote at the meeting. At the record date, there were 110,763,517 shares of common stock, \$1 par value ( Common Stock ) outstanding. Each share of Common Stock is entitled to one vote on each matter to be acted upon. A majority of the outstanding shares of Common Stock represented at the meeting will constitute a quorum. Additional information concerning holders of outstanding Common Stock may be found under the heading Holders of Common Stock below.

The Board of Directors has adopted a confidential voting policy which provides that the voting instructions of stockholders are not to be disclosed to LP except (a) in the case of communications intended for management, (b) in the event of certain contested matters, or (c) as required by law. Votes will be tabulated by independent tabulators and summaries of the tabulation will be provided to management.

**Item 1 Election of Directors**

*Nominees*

The two nominees listed below for the Class II director positions to be voted on at the meeting are currently members of the Board of Directors. The term of office for the positions to be voted on will expire at the Annual Meeting of Stockholders in 2008. In light of Brenda J. Lauderback's decision not to stand for reelection, the Board of Directors has adopted resolutions decreasing the number of Class II directors from three to two and amending LP's Bylaws to decrease the total number of directors from nine to eight, in each case effective May 2, 2005.

The Board of Directors has determined that each nominee has no material relationship with LP, either directly or as a partner, shareholder, officer or director of an organization that has a relationship with LP, and is not disqualified from being independent under the listing standards adopted by the New York Stock Exchange (the NYSE) and approved by the Securities and Exchange Commission (the SEC). In making this determination, the Board of Directors reviewed charitable contributions by LP to the Izaak Walton League of America, of which Paul W. Hansen is Executive Director, in each of the last three years and determined that such contributions represented significantly less than 1% of that organization's annual gross revenues.

**E. Gary Cook**

**Nominee for Term Expiring 2008**

E. Gary Cook, age 60, became a director of LP in 2000 and was appointed Chairman of the Board of Directors on November 1, 2004. Mr. Cook was Chairman, President and Chief Executive Officer of Witco Corporation, a global specialty chemicals company, until his retirement in 1999. Until 1996, he was President, Chief Operating Officer, and a director of Albemarle Corporation, a global specialty chemicals company spun off from Ethyl Corporation in 1994, where Mr. Cook had been a Senior Vice President and director since 1992. Mr. Cook is also a director of Trimeris Corporation, a biopharmaceutical company, and Envirokare Tech, Inc., a polymer technology company.

**Paul W. Hansen**

**Nominee for Term Expiring 2008**

Paul W. Hansen, age 53, has been a director of LP since 1999. Mr. Hansen has been Executive Director of the Izaak Walton League of America (the IWLA), a nationally-recognized conservation organization, since February 1995. Mr. Hansen began his employment with the IWLA in 1984. He is also a director of the Theodore Roosevelt Conservation Partnership and Americans for Our Heritage and Recreation.

**Your shares represented by a properly completed and returned proxy card will be voted FOR the election of the two nominees unless authority to vote is withheld. If either nominee becomes unavailable to serve (which is not anticipated), your proxy will be voted for a substitute nominee designated by the Board of Directors.**

The two nominees receiving the highest total number of votes will be elected. Shares not voted for the election of directors, whether because authority to vote is withheld, because the record holder fails to return a proxy, because the broker holding the shares expressly does not vote on such issue or otherwise, will not count in determining the total number of votes for each nominee.

*Continuing Directors*

The current members of the Board of Directors whose terms of office will continue beyond the 2005 Annual Meeting of Stockholders are listed below. The Board of Directors has determined that each continuing director other than Richard W. Frost has no material relationship with LP either directly or as a partner, shareholder, officer or director of an organization that has a relationship with LP, and is not disqualified from being independent under the NYSE's listing standards. In making this determination, the Board of Directors considered the purchases of goods and services by LP from ConocoPhillips, of which Archie W. Dunham was Chairman of the Board until September 30, 2004, and Union Pacific Corporation, of which Mr. Dunham is a director. The Board of Directors determined that purchases of goods and services from ConocoPhillips and Union Pacific Corporation represented ordinary, arm's length, commercial transactions for goods and services required in LP's business operations.

**Archie W. Dunham**

**Current Term Expires 2006**

Archie W. Dunham, age 66, has been a director of LP since 1996. Until September 30, 2004, he was Chairman of the Board and a director of ConocoPhillips, an international, integrated energy company. He served in various senior executive positions with Conoco Inc., including most recently as Chairman, President and Chief Executive Officer, for more than five years prior to its merger with Phillips Petroleum Company in 2002. Mr. Dunham is currently a director of Union Pacific Corporation and Phelps Dodge Corporation.

**Daniel K. Frierson**

**Current Term Expires 2006**

Daniel K. Frierson, age 63, became a director of LP in February 2003. Mr. Frierson has been Chairman and Chief Executive Officer of The Dixie Group, Inc., a manufacturer and distributor of high-end carpet and rugs headquartered in Chattanooga, Tennessee, for more than 15 years. He is also a director of Astec Industries, Inc.

**Richard W. Frost**

**Current Term Expires 2006**

Richard W. Frost, age 53, has been a director and Chief Executive Officer of LP since November 1, 2004. He previously was LP's Executive Vice President, Commodity Products, Procurement and Engineering since March 2003, Executive Vice President, OSB, Procurement and Engineering from May 2002 through February 2003, and Vice President, Timberlands and Procurement from 1996 to April 2002.

**Dustan E. McCoy**

**Current Term Expires 2007**

Dustan E. McCoy, age 55, became a director of LP in 2002. Mr. McCoy joined Brunswick Corporation, a recreation products company headquartered in Lake Forest, Illinois, in September 1999 as its Vice President, General Counsel and Corporate Secretary and was promoted to his present position as President of its Brunswick Boat Group in 2000. He was previously Executive Vice President of Witco Corporation, a global specialty chemicals company headquartered in Greenwich, Connecticut, from January to September 1999 and was Witco's Senior Vice President, General Counsel and Corporate Secretary from July 1996 until December 1998.

**Colin D. Watson**

**Current Term Expires 2007**

Colin D. Watson, age 63, became a director of LP in 2000. Mr. Watson was President and Chief Executive Officer of Vector Aerospace Corporation, a company providing aviation overhaul and repair services with executive offices in Toronto, Ontario, Canada, from November 2003 through December 2004. Mr. Watson is currently on the board of directors of Vector Aerospace Corporation. Previously, he was



Vice Chairman of the Board of Spar Aerospace Limited, an aviation services company with headquarters in Toronto, Ontario, Canada, from December 1999 until his retirement from the Spar Aerospace board in January 2002. He also served as Chief Executive Officer of Spar Aerospace from December 1999 to December 2000, and President and Chief Executive Officer from 1996 to November 1999. From 1979 to 1996, Mr. Watson was President and Chief Executive Officer of Rogers Cable TV, Ltd. Mr. Watson is a director of B-Split II Corp., Cygnal Technologies Corporation, Kasten Chase Applied Research Ltd., Northstar Aerospace, Inc., and OnX Enterprise Solutions Inc., each of which is a Canadian company with securities traded on the Toronto Stock Exchange. He is also a director of Rogers Communications Inc., a diversified Canadian communications and media company, Great Lakes Carbon Income Fund, an unincorporated limited purpose trust with units traded on the Toronto Stock Exchange, and Arpeggio Acquisition Corporation, a blank check company that files reports with the SEC and was formed for the purpose of effecting a business combination with an operating business.

*Retiring Directors*

The following individuals will cease to be directors immediately following the close of the 2005 Annual Meeting:

**Brenda J. Lauderback**

**Retiring Effective May 2, 2005**

Brenda J. Lauderback, age 54, became a director of LP in 1999. She was Group President, Wholesale and Retail, of Nine West Group Inc., a designer and marketer of quality, fashionable women's footwear and accessories, from May 1995 until her retirement in January 1998.

**Lee C. Simpson**

**Retiring Effective May 2, 2005**

Lee C. Simpson, age 70, was an executive officer of LP for nearly 20 years until his retirement in 1991. He has served as a director since 1995 and also was a director of LP from 1972 until 1993. Mr. Simpson is retiring in accordance with the mandatory retirement provisions of LP's corporate governance principles.

*Corporate Governance*

Strong corporate leadership of the highest ethics and integrity has long been a major focus of LP's Board of Directors and management. During the past three years, the Board and senior management have devoted significant time and attention to corporate governance issues, including updating LP's corporate governance principles and committee charters. The key tenets of LP's corporate governance principles include the following:

- A majority of the directors and all members of the Finance and Audit, Compensation, and Nominating and Corporate Governance Committees must be independent. In addition to objective standards adopted by the SEC and the NYSE, to be considered independent, a director must be free of any material relationship with LP, as determined by the Board of Directors, including any relationship that may interfere with the exercise of his or her independent judgment as a director. As noted above, the Board has determined that all current directors other than Mr. Frost are independent under this standard. The only Board committees on which Mr. Frost serves are the Executive Committee and the Environmental and Compliance Committee.
- The outside (non-management) directors meet in executive session without management present at the time of each quarterly Board meeting. At such time as any of the outside directors is not also independent, at least one executive session each calendar year will include only the independent directors. As long as the Chairman of the Board is an independent director, the Chairman presides over all executive sessions of the outside or independent directors.

- Directors must tender their resignation for consideration by the Board, which may choose not to accept it, following any material change in employment or business association.
- Directors must retire as of the date of the next annual meeting of stockholders after attaining age 70.
- Directors will be provided with orientation and continuing education opportunities relating to performance of their duties as directors.
- The composition, structure, purpose, responsibilities and duties of each of the standing Board committees other than the Executive Committee are set forth in written charters approved from time to time by the Board.
- The Board and Board committees have authority to engage outside advisors who are independent of management to provide expert advice to the directors.
- The Nominating and Corporate Governance Committee oversees annual evaluations of the effectiveness of the Board and operations of Board committees, and communicates the results of these evaluations to the full Board.
- LP has adopted a Code of Business Conduct and Ethics applicable to all directors, officers, and employees and a separate Code of Ethics for Senior Financial Officers, including the Chief Executive Officer, which relates to conflicts of interest and full, fair and accurate financial reporting. The Code of Business Conduct and Ethics addresses, among other matters, conflicts of interest, corporate opportunities, confidentiality, fair dealing, protection and proper use of company assets, legal and regulatory compliance, and reporting of illegal or unethical behavior. Waivers of either code with respect to directors and executive officers may be made only by the Board or a Board committee to which this responsibility is delegated, and will be promptly disclosed to LP's stockholders by posting on LP's website at [www.lpcorp.com](http://www.lpcorp.com).
- LP's Chief Executive Officer is responsible for maintaining a succession planning process with respect to top management positions and to report to the Board annually regarding specific assessments and recommendations.
- Beginning in February 2005, the Board has adopted new stock ownership guidelines for executive officers. The guidelines specify target amounts of share ownership by executive officers by certain compliance dates. If the targets are not satisfied by the compliance dates, the guidelines require that any cash bonus otherwise payable to the officer be paid instead in stock. For more information regarding the stock ownership guidelines, see Executive Compensation below.

Current copies of LP's corporate governance principles, charters of each Board committee, Code of Business Conduct and Ethics, and Code of Ethics for Senior Financial Officers are available on LP's website at [www.lpcorp.com](http://www.lpcorp.com) in the Investor Relations section under the heading Corporate Governance. Any amendments to LP's Code of Ethics for Senior Financial Officers will also be posted at [www.lpcorp.com](http://www.lpcorp.com). Copies of any of these documents may also be obtained free of charge by writing to Corporate Affairs, Louisiana-Pacific Corporation, 414 Union Street, Suite 2000, Nashville, Tennessee 37219.

*Board and Committee Meetings*

The Board of Directors held four regular quarterly meetings and two additional meetings in 2004. During 2004, each director attended at least 75% of the total number of the meetings of the Board and the meetings held by each committee of the Board on which he or she served during his or her tenure on the Board or such committee. The Board's committees and membership on each committee as of March 21, 2005, are shown below.

Name of Director	Finance and Audit	Compensation	Nominating and Corporate Governance	Environmental and Compliance	Executive
E. Gary Cook	X		X		X *
Archie W. Dunham	X *	X			X
Daniel K. Frierson	X	X			
Richard W. Frost				X	X
Paul W. Hansen			X	X	
Brenda J. Lauderback			X *	X	
Dustan E. McCoy		X		X *	
Lee C. Simpson			X	X	X
Colin D. Watson	X	X *			

X = Committee member; \* = Chairman

*Finance and Audit Committee*

The Finance and Audit Committee (the Audit Committee) held eight meetings during 2004. The membership, duties, and functions of the Audit Committee are governed by a written charter, a copy of which is attached to this proxy statement as *Appendix A* and is available at LP's website at [www.lpcorp.com](http://www.lpcorp.com) in the Investor Relations section under the heading Corporate Governance. In order to effectively perform its oversight responsibilities and duties, the Audit Committee holds separate sessions from time to time with LP's management, internal auditors, and outside auditor.

The Audit Committee has sole authority and responsibility to select (subject to stockholder approval as described below under Item 2 Ratification of Selection of Independent Auditor), retain, oversee, and replace LP's independent auditor and to approve their compensation. The Audit Committee is responsible for pre-approving all audit services and legally-permitted non-audit services. The Audit Committee reviews the annual audit plan of the independent auditor and performs an annual evaluation of the auditor's qualifications, performance and independence. The Audit Committee also reviews reports by the auditor regarding discussions with management relating to critical accounting policies, alternative treatments of financial information under generally accepted accounting principles, and other significant accounting issues, the results of the audits and the quarterly and annual financial statements, the opinion to be rendered by the auditor in connection with LP's audited financial statements, and its attestation and report on management's internal control report. The Audit Committee meets with the auditor to discuss any audit problems or difficulties and management's responses.

The Audit Committee also oversees LP's internal audit function and internal control systems, including reviewing LP's internal audit plans, the scope, coverage and objectivity of the internal audits performed, the adequacy and effectiveness of LP's internal legal compliance programs, disclosure controls and procedures and internal control over financial reporting, and its guidelines, policies and programs with respect to risk assessment and risk management.

With respect to financial and financial reporting matters, the Audit Committee makes recommendations to the Board of Directors regarding capital structure issues, dividend policy, treasury

stock purchases, acquisitions and divestitures, external financing, complex financial transactions, and investment and debt policies. The Audit Committee also reviews and discusses with management the status and potential financial implications of significant legal and tax matters, major issues regarding accounting principles, significant financial reporting issues, the effect of regulatory and accounting initiatives and off-balance sheet structures on LP's financial statements, the financial results to be included in LP's reports filed with the SEC, and LP's earnings press releases and other information provided to analysts and rating agencies.

*Audit Committee Financial Experts*

The Board of Directors has determined that each member of the Audit Committee, Messrs. Cook, Dunham, Frierson, and Watson, is financially literate, as that term is used in the NYSE's listing standards, and an audit committee financial expert, as defined in the SEC's rules and regulations. The Board of Directors has also determined that each member of the Audit Committee meets the independence requirements for audit committee membership mandated by the Sarbanes-Oxley Act of 2002 and incorporated into the NYSE's listing standards.

*Compensation Committee*

The Compensation Committee held five meetings during 2004. Mr. Cook served on the Compensation Committee until November 6, 2004, at which time he was replaced on the Committee by Mr. McCoy.

The Compensation Committee's functions are (1) to exercise all authority of the Board of Directors with respect to the compensation of the chief executive officer and other executive officers of LP, including salaries, bonuses, fringe benefits, incentive compensation, equity-based compensation, deferred compensation, retirement benefits, and severance pay and benefits, including upon a change of control of LP, (2) to administer LP's 1997 Incentive Stock Award Plan, (3) to administer LP's Annual Cash Incentive Award Plan with respect to the participation of the chief executive officer and other executive officers of LP as provided in the plan, and (4) to administer each other compensation and benefit plan the administration of which is delegated to the Compensation Committee under the terms of the plan or by action of the Board of Directors, including the participation in each of LP's compensation plans by the chief executive officer and other executive officers of LP. The Compensation Committee also makes such recommendations to the Board of Directors as to existing and proposed compensation and benefit plans as it deems appropriate.

Compensation decisions with respect to LP's chief executive officer and other executive officers are made by a special subcommittee of the Compensation Committee to comply with special rules affecting executive compensation under the Internal Revenue Code of 1986, as amended (the Internal Revenue Code) and the short-swing profit liability provisions of the federal securities laws. Presently, all of the members of the Compensation Committee are members of the subcommittee.

Information concerning executive compensation is set forth below under the caption Executive Compensation.

*Environmental and Compliance Committee*

The Environmental and Compliance Committee, which met four times during 2004, is responsible for reviewing the effectiveness of LP's environmental management systems and compliance programs and its other legal compliance programs. Until his retirement from the Board effective October 31, 2004, Mr. Suwyn served on the Environmental and Compliance Committee. He was replaced on the committee by Mr. Frost.

*Nominating and Corporate Governance Committee*

The Nominating and Corporate Governance Committee (the Nominating Committee ) met four times during 2004. Mr. McCoy served on the Nominating Committee until November 6, 2004, at which time he was replaced on the committee by Mr. Cook.

The membership, duties, and functions of the Nominating Committee are governed by a written charter, which is available at LP's website at [www.lpcorp.com](http://www.lpcorp.com) in the Investor Relations section under the heading Corporate Governance.

The Nominating Committee is authorized to establish (1) procedures for selecting and evaluating potential nominees for director and to recommend to the Board of Directors criteria for membership on the Board, including standards of independence for outside directors, (2) policies on the size and composition of the Board, the selection of candidates for director, the compensation of directors, and the composition of Board committees, and (3) principles, guidelines, and procedures for other matters of corporate governance that may arise. The Nominating Committee periodically reviews LP's Code of Business Conduct and Ethics covering directors, officers and employees and makes any recommendations it deems appropriate. It also oversees annual evaluations of the effectiveness of the Board of Directors, the operations of Board committees (including itself), and the contributions of individual directors, and makes recommendations to the Board regarding the process under which the outside directors annually evaluate the performance of LP's chief executive officer and senior management.

*Consideration of Director Nominees*

LP's corporate governance principles approved by the Nominating Committee provide that directors must be persons of integrity, with significant accomplishments and recognized business stature, who will bring a diversity of perspectives to the Board. They must also be able to commit the necessary time to prepare for and attend all regularly scheduled meetings of the Board and committees on which they serve, except where there are unavoidable business or personal conflicts. One or more directors should have significant experience in the types of industry and business in which LP operates. The Nominating Committee uses the results of annual evaluations of the Board and Board committees in evaluating the skills and attributes desired in new director candidates. When a director states his or her intention to retire from the Board, the Nominating Committee also considers whether similar skills and qualifications should be sought in a replacement candidate. The Nominating Committee believes it to be desirable for all new outside directors (as is true of all current outside directors) to qualify as independent under the NYSE's listing standards. Experience in some capacity with publicly traded companies is also a desirable attribute. Additionally, the corporate governance principles recognize that LP's chief executive officer will normally be a director and that other senior officers may be elected to the Board in appropriate circumstances as long as a majority of directors are independent as determined by the Board of Directors in accordance with the NYSE's listing standards.

The Nominating Committee is authorized by its charter to retain a third-party search firm to assist in identifying director candidates. Ideally, each individual proposed as a director candidate will be known by at least one existing director who can assist in evaluating the candidate's reputation for integrity and ethical conduct in business dealings.

The Nominating Committee will consider stockholders' recommendations concerning nominees for director. Any such recommendation, including the name and qualifications of a nominee, may be submitted to LP at its corporate offices: Louisiana-Pacific Corporation, 414 Union Street, Suite 2000, Nashville, Tennessee 37219, to the attention of the Chairman of the Nominating Committee. Stockholder-recommended candidates will be evaluated by the same criteria described above.

*Communications Between the Board and Stockholders*

LP will promptly forward to the Chairman of the Nominating Committee any letter or other written communication sent to the Board of Directors or any individual director or group of directors, as long as the communication is delivered by certified mail or courier service addressed to LP's Corporate Secretary at its corporate offices: Louisiana-Pacific Corporation, 414 Union Street, Suite 2000, Nashville, Tennessee 37219, and contains the name and address of the sender. If the communication is addressed to an individual director, a copy will be sent to that individual. The Chairman of the Nominating Committee, in his or her sole discretion, will determine how to handle each communication, including forwarding it for consideration by the full Board, the non-management directors or independent directors only, a Board committee, or an individual director.

LP does not have a policy regarding attendance by directors at the annual meetings of stockholders. In 2004, Messrs. Cook and Dunham were unable to attend the annual meeting due to prior commitments.

*Stockholder Nominations for Election as Director*

LP's bylaws provide that nominations for election to the Board of Directors may be made by the Board or by any stockholder of record entitled to vote for the election of directors. Notice of a stockholder's intent to make such a nomination must be given in writing, by personal delivery or certified mail, postage prepaid, to the Chairman of the Board and must include the following:

- the name and address of the stockholder and each proposed nominee,
- a representation that the stockholder is a record holder of Common Stock and intends to appear in person or by proxy at the meeting to nominate the person or persons specified in the notice,
- a description of any arrangements or understandings pursuant to which the nominations are to be made,
- the signed consent of each proposed nominee to serve as a director if elected, and
- such other information regarding each nominee as would be required to be included in LP's proxy statement if the person had been nominated by the Board of Directors.

The notice must be delivered at least 45 days prior to the first anniversary of the initial mailing date of LP's proxy materials for the preceding year's annual meeting. For the 2006 annual meeting, this notice must be received by LP no later than February 4, 2006.

**Item 2 Ratification of Selection of Independent Auditor**

The Audit Committee has appointed Deloitte & Touche LLP as LP's outside independent auditor to audit its consolidated financial statements for 2005. Although LP is not required to seek stockholder approval of this appointment, the Board has determined it to be sound corporate governance to do so and therefore has adopted a policy to seek such approval. If the appointment is not ratified by stockholders, the Audit Committee will investigate the possible bases for the negative vote and will reconsider the appointment in light of the results of its investigation.

Representatives of Deloitte & Touche LLP are expected to attend the annual meeting where they will be available to respond to questions and, if they desire, may make a statement.

**The Board recommends a vote FOR the ratification of the Audit Committee's appointment of Deloitte & Touche LLP as LP's principal independent auditor.**

*Pre-Approval of Audit and Permissible Non-Audit Services of Independent Auditor*

The Audit Committee has pre-approved all audit services provided by LP's independent auditor, Deloitte & Touche LLP, in connection with the audit of LP's financial statements for the years ended December 31, 2003 and 2004. The Audit Committee also pre-approved all audit-related and permissible non-audit services provided by LP's independent auditor during 2003 and 2004 and concluded that the provision of those services by Deloitte & Touche LLP was compatible with the maintenance of that firm's independence in the conduct of its auditing functions.

The Audit Committee has adopted a policy for the pre-approval of services provided by the independent auditor. Under the policy, pre-approval is generally provided for up to one year. Each pre-approval is detailed as to the particular service or category of services and is subject to a specific budget. In addition, the Audit Committee may pre-approve particular services on a case-by-case basis. For each proposed service, the independent auditor must provide a statement that such service is consistent with the SEC's rules on auditor independence. The Audit Committee may delegate pre-approval authority to one or more of its members. Such a member must report any decisions to the Audit Committee at its next scheduled meeting. Unless specified otherwise by the Audit Committee, the Chairman of the Audit Committee has been delegated pre-approval authority under the pre-approval policy.

*Fees Paid to Principal Independent Auditor*

The aggregate fees, including expenses, billed to LP for the years ended December 31, 2003 and 2004 by LP's principal accounting firm, Deloitte & Touche LLP, the member firms of Deloitte Touche Tohmatsu, and their respective affiliates, were as follows:

	2003	2004
Audit Fees	\$ 1,070,237	\$ 2,052,777
Audit-Related Fees	150,963	155,970
Total Audit and Audit-Related Fees	1,221,200	2,208,747
Tax Fees	172,532	72,651
All Other Fees		
Total Fees	\$ 1,393,732	\$ 2,281,398

*Audit Fees.* Includes fees for audit services involving the audit of LP's consolidated financial statements, review of interim quarterly statements, attestation of LP's assertion on internal control over financial reporting as required by Section 404 of the Sarbanes-Oxley Act of 2002, any other procedures required to be performed by LP's independent auditor in order to render its opinion on LP's consolidated

financial statements, and other services that only LP's independent auditor can reasonably provide, including statutory audits and financial audits for certain of LP's subsidiaries.

*Audit-Related Fees.* Includes any fees for assurance and related services that are traditionally performed by the independent auditor and are not reported as audit fees. These audit-related services may include due diligence services pertaining to potential business acquisitions or dispositions, accounting consultations related to accounting, financial reporting, or disclosure matters not classified as audit services, assistance with understanding and implementing new accounting and financial reporting guidance from rulemaking authorities not classified as audit services, financial audits of employee benefit plans, and assistance with internal control reporting requirements. Audit-related fees for 2003 and 2004 primarily include fees for audits of employee benefit plans and review reports issued in connection with lender requirements.

*Tax Fees.* Includes any fees for tax services, including tax compliance and planning services. Tax fees for 2003 and 2004 primarily include fees for assistance related to sales and use tax refunds, expatriate employee tax compliance, and license fees for tax preparation software.

**Other Business**

At the time this proxy statement was printed, management knew of no matters to be presented at the annual meeting other than the items of business listed in the Notice of Annual Meeting of Stockholders. If any matters other than the listed items properly come before the meeting, the proxies named in the accompanying form of proxy will vote or refrain from voting on such matters in accordance with their judgment.



### Finance and Audit Committee Report

The Finance and Audit Committee of the Board of Directors (the "Audit Committee") assists the Board of Directors in fulfilling its oversight responsibilities relating to the integrity of LP's financial statements, LP's compliance with legal and regulatory requirements, the independent auditor's qualifications and independence, the performance of LP's internal audit function and of its independent auditors, and the adequacy of LP's accounting and internal control systems. The Audit Committee is comprised of four directors, each of whom has been determined by the Board of Directors to be financially literate, as that term is used in the NYSE's listing standards, and to be an "audit committee financial expert," as defined in SEC rules and regulations. The Audit Committee's activities are governed by a written charter, a copy of which is attached to this proxy statement as *Appendix A* and is available at LP's website at [www.lpcorp.com](http://www.lpcorp.com) in the Investors Relations section under the heading "Corporate Governance."

In discharging its responsibilities, the Audit Committee and its individual members have met with management and LP's independent auditor, Deloitte & Touche LLP, to review LP's accounting functions and the audit process and to review and discuss LP's audited consolidated financial statements for the year ended December 31, 2004. The Audit Committee discussed and reviewed with its outside auditing firm all matters that the firm was required to communicate and discuss with the Audit Committee under applicable auditing standards and the NYSE's listing standards, including those described in Statement on Auditing Standards No. 61, as amended, regarding communications with audit committees. The Audit Committee has also received from its outside auditor a formal written statement relating to independence consistent with Independence Standards Board Standard No. 1, "Independence Discussions with Audit Committees," and discussed with the outside auditor any relationships that may adversely affect its objectivity and independence.

Based on its review and discussions with management and LP's outside auditor, the Audit Committee recommended to the Board of Directors that LP's audited consolidated financial statements for the year ended December 31, 2004, be included in LP's Annual Report on Form 10-K filed with the SEC.

Respectfully submitted,

Archie W. Dunham, Chairman  
E. Gary Cook  
Daniel K. Frierson  
Colin D. Watson

**Holders of Common Stock***Five Percent Beneficial Owners*

The following table provides information concerning the beneficial ownership of Common Stock by the persons known to LP to beneficially own 5% or more of the outstanding Common Stock:

Name and Address	Common Stock Beneficially Owned As of Dec. 31, 2004	Approximate Percent of Class
Barclays Global Investors, N.A. 43 Fremont Street San Francisco, California 94105	12,311,226 (1)	11.11 %
Mellon Financial Corporation One Mellon Center Pittsburgh, Pennsylvania 15258	5,547,905 (2)	5.01 %

(1) The shares shown are beneficially owned by Barclays Global Investors, N.A., and related entities, including Barclays Global Fund Advisors, Barclays Global Investors, Ltd., Barclays Capital Securities Limited, and Palomino Limited, as reported in Amendment No. 2 to Schedule 13G filed with the SEC on January 10, 2005. Barclays Global Investors, N.A., reported beneficial ownership of 10,473,492 shares, or 9.46%, of the outstanding Common Stock, including sole voting and dispositive power over 9,212,494 shares. Barclays Global Fund Advisors reported beneficial ownership of 592,545 shares or 0.53%, including sole voting power over 527,622 shares. The other related entities reported sole voting and dispositive power over an aggregate of 1,245,189 shares, or 1.12% of the outstanding Common Stock.

(2) The shares shown, as reported in Schedule 13G filed with the SEC on February 14, 2005, are beneficially owned by Mellon Financial Corporation and various related entities with the same address, including Mellon Trust of New England, National Association, Mellon Bank, N.A., Franklin Portfolio Associates LLC, Mellon Capital Management Corporation, Mellon Equity Associates, LLP, The Dreyfus Corporation, The Boston Company Asset Management, LLC, and MBC Investments Corporation. The Schedule 13G reports sole voting power as to 1,594,205 shares, shared voting power as to 43,400 shares, sole dispositive power as to 5,361,591 shares, and shared dispositive power with respect to 167,944 shares.

*Directors and Executive Officers*

The following table summarizes the beneficial ownership of Common Stock of the directors, nominees for director, current executive officers of LP, and two former executive officers included in the Summary Compensation Table below:

Name	Common Stock Beneficially Owned As of March 4, 2005(1)(2)	Approximate Percent of Class
E. Gary Cook(4)	42,955	*
Archie W. Dunham(4)	11,669	*
Daniel K. Frierson(4)	17,723	*
Richard W. Frost(5)	175,056	0.16 %
Paul W. Hansen(4)	29,449	*
Joseph B. Kastelic	0	*
Brenda J. Lauderback(4)	33,881	*
Dustan E. McCoy(4)	20,168	*
Lee C. Simpson(4)	48,949	*
Harold N. Stanton(5)	51,967	*
Curtis M. Stevens(5)	288,521	0.26 %
Mark A. Suwyn(3)	972,685	0.87 %
Jeffrey N. Wagner(3) (5)	36,093	*
Colin D. Watson(4)	10,733	*
All current directors and executive officers as a group (12 persons)(3)(4)(5)	767,164	0.69 %

\* Percentages under 0.1% are not shown.

(1) Shares are shown as beneficially owned if the person named in the table has or shares the power to vote or direct the voting of, or the power to dispose of, or direct the disposition of, such shares. Inclusion of shares in the table does not necessarily mean that the persons named have any economic beneficial interest in shares set forth opposite their respective names.

(2) Includes shares reserved for issuance under immediately exercisable options and options which will become exercisable within 60 days after March 4, 2005, as follows: Mr. Cook, 34,149 shares; Mr. Dunham, 2,296 shares; Mr. Frierson, 12,852 shares; Mr. Frost, 71,100 shares; Mr. Hansen, 19,800 shares; Ms. Lauderback, 25,508 shares; Mr. McCoy, 14,920 shares; Mr. Simpson, 28,800 shares; Mr. Stanton, 35,416 shares; Mr. Stevens, 203,833 shares; Mr. Suwyn, 889,993 shares; Mr. Wagner, 24,300 shares; Mr. Watson, 3,266 shares; and all current directors and executive officers as a group, 476,240 shares.

(3) Includes shares held by the LP Salaried 401(k) and Profit Sharing Plan (the 401(k) Plan ) and beneficially owned by the following officers: Mr. Suwyn, 5,456 shares; Mr. Wagner, 3,610 shares; and all current executive officers as a group, 3,610 shares.

(4) Includes restricted shares granted under the 2000 Non-Employee Director Restricted Stock Plan as to which the following directors have the power to vote: Mr. Cook, 8,806 shares; Mr. Frierson, 4,871 shares; Mr. McCoy, 5,248 shares; Mr. Watson, 7,467 shares; and Mr. Dunham, Mr. Hansen, Ms. Lauderback, and Mr. Simpson, 8,149 shares each. Mr. Watson also holds 1,353 restricted share units that are not included in the amounts shown in the table because he does not have voting or dispositive power over the shares issuable upon vesting of the units.

(5) Includes restricted shares issued under LP's 1997 Incentive Stock Award Plan as restricted stock awards or in connection with the settlement of performance share awards, as to which the following executive officers have the power to vote: Mr. Frost, 45,260 shares; Mr. Stevens, 22,652 shares; Mr. Stanton, 9,100 shares; and Mr. Wagner, 3,900 shares.

#### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16 of the Securities Exchange Act of 1934 (Section 16) requires that reports of beneficial ownership of Common Stock and changes in such ownership be filed with the SEC and the NYSE by LP's officers, directors, and certain other reporting persons. Based solely upon a review of copies of Forms 3, 4, and 5 (and amendments thereto) filed by LP's reporting persons and written representations by such persons, to LP's knowledge, all Section 16 reporting requirements applicable to such persons were complied with for the period specified in the SEC's rules governing proxy statement disclosures except that Joseph B. Kastelic, while an executive officer of LP, filed late one report relating to a sale of 300 shares.

## Executive Compensation

### *Compensation Committee Report*

#### **To the Stockholders of Louisiana-Pacific Corporation:**

##### **Overview**

The overall approach taken by the Compensation Committee to executive compensation matters is based on its general philosophy that compensation, in the form of base salaries, annual incentives, and long-term incentives, should be competitive at the median with other general manufacturing companies of a similar size in order to attract, retain, and motivate executives. LP's incentive programs also provide the opportunity to receive total compensation in excess of median levels based on outstanding financial performance. Annual incentive awards provide for payments based on a combination of corporate performance, business unit performance, and individual performance. Annual long-term incentive awards are provided through a mix of different vehicles. The goal of these programs is to align management's interests with those of LP's shareholders by providing incentives that increase equity ownership and focus on long-term performance related to corporate objectives and achievement of corporate strategies.

The Compensation Committee has awarded compensation for a number of years, including 2004, pursuant to a program with four principal elements: base salary, annual cash incentive opportunities, annual stock option grants and, for selected senior executives, annual awards of incentive shares (restricted stock units). Cash incentive opportunities are awarded to executive officers and other key employees under LP's Annual Cash Incentive Award Plan. Stock option grants and awards of incentive shares are made to executive officers and other key employees under LP's 1997 Incentive Stock Award Plan. Decisions as to awards under the 1997 Incentive Stock Award Plan and certain other matters are made by a subcommittee of the Compensation Committee, which, in 2004, included all members of the Committee.

In addition to the elements of LP's compensation program described above, LP has adopted a deferred compensation plan and a supplemental retirement plan for executives. In July 2004, after considering the projected additional costs to LP, the Compensation Committee approved a new executive deferred compensation plan with terms similar to a prior plan terminated in 2001. The 2004 Executive Deferred Compensation Plan was approved for implementation beginning in the fourth quarter of 2004. Executive officers and other members of senior management may participate in the plan, which permits deferrals of up to 90% of base salary and annual bonuses. LP will make matching contributions equal to 3.5% of a participating employee's deferral amounts. LP will also credit each participating employee's plan account with amounts that would have been contributed under LP's Retirement Account Plan and the profit sharing component of its 401(k) Plan if the participant had not deferred compensation and if limits imposed under the Internal Revenue Code did not apply.

In addition to its 401(k) Plan and Retirement Account Plan available to salaried employees generally, LP maintains the Supplemental Executive Retirement Plan (the "SERP") for selected senior executives. LP's retirement plans are designed to provide competitive retirement benefits when combined with Social Security. The SERP and the Retirement Account Plan are described in detail under "Retirement Benefits" below.

During the second half of 2004, Mark A. Suwyn, LP's Chief Executive Officer, announced his retirement. Also, Joseph B. Kastelic resigned from his position as Executive Vice President, Specialty Products and Sales. In response to these changes, Richard W. Frost was promoted to Chief Executive Officer; Harold N. Stanton was promoted to fill Mr. Kastelic's position; Jeffrey N. Wagner was promoted to Vice President, OSB and was designated an executive officer; and Curtis M. Stevens, Executive Vice President, Administration, and Chief Financial Officer, assumed additional responsibilities for supply chain management, procurement, and logistics business functions.

### **Determination of Base Salaries**

With the assistance of the Compensation Committee's outside compensation consultant, the Compensation Committee conducted a review of market data for comparable executive positions at U.S. general manufacturing companies from three data sources in the fall of 2003. Based on that data and a review of the current duties and responsibilities of each LP executive officer position, the Committee approved adjustments to base salaries for LP's three Executive Vice Presidents effective November 1, 2003, bringing salary levels to approximately the median and resulting in percentage increases from October 2002 levels ranging from 12% to 15%. In connection with approving those adjustments, the Committee determined to defer consideration of merit increases for the Executive Vice Presidents until the Committee's regular review for this purpose in 2005.

In January 2004, the Compensation Committee considered a merit increase for Mr. Suwyn and approved a 5% raise in his base salary to \$840,000 effective February 1, 2004. Following Mr. Suwyn's retirement, the Committee approved a base salary level for Mr. Frost in connection with his promotion to Chief Executive Officer of \$640,000 effective November 1, 2004, based on the responsibilities of the position and benchmark data provided by the Compensation Committee's outside compensation consultant. In connection with the increased responsibilities assumed by Mr. Stevens in November 2004, his base salary level was increased approximately 10% to \$400,000. The Committee adjusted the annual salary level of Mr. Stanton in September 2004 to \$285,000 based on his background, experience and skills, the responsibilities of his new position, and comparable benchmark data. The Committee determined to maintain the compensation and benefit amounts for the position to which Mr. Wagner was promoted, Vice President, OSB, consistent with the levels established within LP's regular compensation structure, including an annual base salary of \$215,000.

### **Grants of Cash Incentive Awards**

The Compensation Committee approved annual cash incentive award opportunities in January 2004 under LP's Annual Cash Incentive Award Plan (the Cash Incentive Plan) for executive management, subject to achievement of specified performance goals. The target amounts of the awards for LP's three Executive Vice Presidents equaled 55% of base salary. Mr. Suwyn's target amount was set at 70% of his base salary, as required by his employment agreement. In August 2004, the Committee determined to set Mr. Stanton's target bonus under the Cash Incentive Plan for services beginning September 1, 2004, at the same level as LP's other Executive Vice Presidents. Mr. Wagner's target level was increased from 40% to 45% of base salary as of his promotion effective September 1, 2004.

The performance goals for each participating executive for 2004 were based 60% on LP's corporate performance as measured against target earnings per share and 40% on objective individual and business unit goals unique to each of the participants. Depending upon the extent to which performance goals were determined to have been met, the actual amount paid as a cash incentive award could range from 0% to 200% of the target amount relating to corporate performance and from 0% to 120% of the target amount relating to individual performance for all executive officers except Mr. Suwyn. With respect to Mr. Suwyn, if the Compensation Committee determined that Mr. Suwyn had achieved his individual performance goals at a level of 90% or above, the terms of his award entitled him to receive a percentage of his target amount equal to his level of achievement plus an automatic bonus equal to 50% of the target amount. If the Committee determined that Mr. Suwyn had achieved his individual performance goals at a level between 70% and 90%, his award provided for an automatic bonus equal to 37.5% of the target amount.

The business criteria on which individual performance goals are based include goals related to success in developing and implementing particular tasks assigned to an individual executive. These goals, therefore, naturally vary depending upon the responsibilities of individual executives and may include, without limitation, goals related to success in developing and implementing particular management plans

or systems, completing targeted asset divestitures, reorganizing departments, establishing business relationships, or resolving identified problems. For 2004, the individual performance goals for Mr. Suwyn included goals related to EBITDA levels, growth in sales and profitability for specified businesses and products, achievement of an investment-grade rating from at least one debt rating agency, disposition of LP's remaining lumber operations, relocation of LP's headquarters without major disruptions in top personnel, succession planning, safety measures, and certain other strategic goals.

The business criteria on which business unit performance goals are based include a combination of financial goals and strategic goals related to the performance of an identified business unit for which an executive has responsibility. Strategic goals for a business unit may include one or a combination of objective factors related to success in implementing strategic plans or initiatives, introducing products, constructing facilities, or other identifiable objectives. Financial goals for a business unit may include the degree to which the business unit achieves one or more measures related to its revenues, earnings, profitability, efficiency, operating profit, costs of production, or other measures, whether expressed as absolute amounts or as ratios or percentages, which may be measured against various standards, including budget targets, improvement over prior years, and performance relative to other companies or business units.

In connection with Mr. Suwyn's decision to retire effective October 31, 2004, the Compensation Committee approved a prorated bonus of \$881,965, based on the Committee's determination that Mr. Suwyn's performance goals specified in the terms of his 2004 target award under the Cash Incentive Plan were likely to be satisfied at the maximum level. In January 2005, the Compensation Committee approved discretionary cash bonuses to Messrs. Frost and Stevens for 2004 in the amounts of \$150,000 and \$20,000, respectively, in recognition of their increased responsibilities following Mr. Suwyn's retirement. These discretionary bonuses were in addition to amounts Messrs. Frost and Stevens received for 2004 under the Cash Incentive Plan as described below.

In January 2005, the Compensation Committee determined that the corporate goal relating to LP's earnings per share had been met at the 200% level. The individuals named in the Summary Compensation Table below, other than Messrs. Suwyn and Kastelic, were paid bonuses under the Cash Incentive Plan based on achievement of individual performance goals at a level of 100% of their target awards.

#### **Grants of Stock Options**

Another significant element in LP's compensation program is annual grants of stock-based incentive awards, including nonstatutory stock options and incentive shares (restricted stock units). After considering the possible impact of changes in accounting rules for stock-based compensation that are scheduled to go into effect in mid-2005, the subcommittee of the Compensation Committee decided in January 2004 to continue to divide stock-based awards between nonstatutory stock options and incentive shares, but to shift the relative weights between the awards toward incentive shares. The mix between the two types of awards in terms of relative expected values was changed from one-third incentive shares and two-thirds stock options to a 50/50 split for 2004. Preliminary target values (using the Black-Scholes valuation model) were determined based on a percentage of the executive's base salary.

For the stock option grants approved in January 2004, these target values equaled approximately 100% of each then executive officer's base salary level, except for Mr. Suwyn, whose target value equaled approximately 200% of his base salary level. Target values may be adjusted to reflect individual performance. Option grants to the individuals named in the Summary Compensation Table are shown under "Option/SAR Grants in Last Fiscal Year" below. Options granted in 2004 generally will become exercisable in three equal annual installments beginning one year after the date of grant and will terminate 10 years after the date of grant.

### **Incentive Shares Awards**

Also in January 2004, the subcommittee of the Compensation Committee granted incentive shares awards to executive officers. Incentive shares are rights to receive shares of Common Stock that vest in full at the end of five years, provided that the individual remains an employee of LP or one of its subsidiaries through the end of that period. An award will vest in full immediately if the recipient dies or becomes disabled or a change in control of LP occurs. In addition, if specified share price targets are met before the end of the required service period and the recipient continues to be an employee of LP or one of its subsidiaries, all or a portion of the incentive shares will vest on the next anniversary date of the award. The incentive shares awards made in January 2004 were calculated using target values (using the Black-Scholes valuation model) based on a percentage of base salary level on the date of grant equal to approximately 200% for Mr. Suwyn and 100% for each other then executive officer. The first level of share price targets (120% of the grant date market price) for the 2004 incentive shares awards were met last year, resulting in the vesting of 50% of the awards in January 2005. Additional information regarding these awards is included in the Summary Compensation Table below.

### **Retirement Arrangements for Mr. Suwyn**

In July 2004, the Compensation Committee met to consider appropriate compensation arrangements for Mr. Suwyn in anticipation of his retirement on October 31, 2004. The Committee decided that all of Mr. Suwyn's unvested stock options, incentive shares, and restricted shares would become fully vested on August 16, 2004. In connection with this acceleration of vesting, LP recognized \$10.7 million of other expense in the third quarter of 2004 under applicable accounting rules. The Committee also approved a bonus to be paid to Mr. Suwyn for his services during 2004, as discussed above in this report under Grants of Cash Incentive Awards.

### **Executive Change of Control Arrangements**

In connection with the management changes in late 2004, the Compensation Committee asked its outside compensation consultant to review the Change of Control Employment Agreements previously entered into with LP's executive officers other than Mr. Wagner and to provide the Committee with an analysis of the costs to LP that would result under various scenarios and whether the terms of the existing agreements are consistent with current practice among U.S. manufacturing companies. After reviewing the information provided by the consultant, the Committee determined to enter into a one-year Change of Control Employment Agreement with Mr. Wagner on terms similar to the existing agreements with LP's other executive officers. The Committee further determined to give notice of nonrenewal to the other executive officers such that the agreements with Messrs. Frost and Stevens will expire January 28, 2008, and the agreement with Mr. Stanton will expire September 1, 2007. Additional issues relating to LP's compensation arrangements in the event of a change in control of LP remain under consideration. See Agreements with Executive Officers below.

### **Executive Stock Ownership Guidelines**

With the goal of encouraging long-term stock ownership by executive management, the Board of Directors, at the recommendation of the Compensation Committee, adopted new stock ownership guidelines effective February 1, 2005, specifying target amounts of share ownership for each executive officer with whom LP has entered into a Change of Control Employment Agreement. The guidelines require that annual cash bonuses instead be paid in LP Common Stock if the targets are not met as of certain compliance dates.



**Deductibility of Compensation**

To the extent consistent with its goal of maintaining a fair and competitive compensation package, the Compensation Committee attempts to structure LP's executive compensation to be deductible for income tax purposes by complying with tax requirements applicable to the deductibility of certain types of compensation.

Respectfully submitted,

Colin D. Watson, Chairman  
E. Gary Cook (member until November 6, 2004)  
Archie W. Dunham  
Daniel K. Frierson  
Dustan E. McCoy

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*Performance Graph*

The following graph is required to be included in this proxy statement under applicable rules of the SEC. The graph compares the total cumulative return to investors, including dividends paid (assuming reinvestment of dividends) and appreciation or depreciation in stock price, from an investment in LP Common Stock for the period December 31, 1999, through December 31, 2004, to the total cumulative return to investors from the Standard & Poor's 500 Stock Index and the Standard & Poor's Paper and Forest Products Index for the same period. Stockholders are cautioned that the graph shows the returns to investors only as of the dates noted and may not be representative of the returns for any other past or future period.

**COMPARISON OF FIVE-YEAR CUMULATIVE TOTAL RETURN**

Louisiana-Pacific Corporation, S&P 500, S&P Paper & Forest Products  
December 31, 1999 to December 31, 2004

	<b>Dec-99</b>	<b>Dec-00</b>	<b>Dec-01</b>	<b>Dec-02</b>	<b>Dec-03</b>	<b>Dec-04</b>
LOUISIANA-PACIFIC CORPORATION	\$ 100	76.22	64.95	62.03	137.60	208.35
S&P 500 INDEX	\$ 100	90.90	80.09	62.39	80.29	89.03
PAPER & FOREST PRODUCTS	\$ 100	81.79	83.87	71.82	99.00	108.80

## Compensation of Executive Officers

## Summary Compensation Table

Name and Principal Position	Year	Annual Compensation		Other Annual Compensation(2)	Long-Term Compensation Awards	Number of Shares Underlying Options/SARs	Payouts	
		Salary	Bonus(1)		Restricted Stock Awards(3)		LTIP Pay-outs(4)	All Other Compensation(5)
Mark A. Suwyn Chairman and Chief Executive Officer (through 10/31/2004)	2004	\$ 722,308	\$ 881,965	\$ 2,723	\$ 2,640,585	165,000	\$	\$ 2,860,058
	2003	800,000	1,120,000	2,323	1,030,001	450,000	699,930	13,100
	2002	761,539	300,000	8,223	821,745	486,400		7,100
Richard W. Frost Chief Executive Officer (starting 11/1/2004) and Executive Vice President, Commodity Products, Procurement and Engineering (until 11/1/2004)	2004	\$ 376,058	\$ 452,907	\$ 2,603	\$ 552,169	37,000	\$	\$ 812,003
	2003	296,923	350,580	2,323	258,417	108,150	124,445	12,070
	2002	236,739	70,180	4,972	115,020	68,150		5,146
Curtis M. Stevens Executive Vice President, Administration and Chief Financial Officer	2004	\$ 369,712	\$ 353,245	\$ 2,734	\$ 603,047	39,000	\$	\$ 966,590
	2003	331,154	377,035	2,323	269,732	115,950	149,334	13,100
	2002	313,692	82,225	7,439	169,290	100,300		6,783
Joseph B. Kastelic(6) Executive Vice President, Specialty Products and Sales	2004	\$ 180,865	\$	\$ 2,373	\$ 297,780	28,000	\$	\$ 556,755
	2003	245,384	302,675	2,323	225,202	85,600		12,273
	2002	200,769	63,360	6,807	107,730	63,750		100
Harold N. Stanton(6) Executive Vice President, Specialty Products and Sales	2004	\$ 249,977	\$ 197,915	\$ 2,619	\$ 125,918	12,300	\$	\$ 620,740
Jeffrey N. Wagner(6) Vice President, Oriented Strand Board (OSB)	2004	\$ 200,433	\$ 135,719	\$ 2,619	\$ 96,779	8,500	\$	\$ 514,326

(1) Mr. Suwyn received a bonus in connection with his retirement in 2004 equal to the amount estimated to be payable under the terms of his 2004 target award under LP's Annual Cash Incentive Award Plan (the Cash Incentive Plan), prorated through October 31, 2004. Messrs. Frost and Stevens received discretionary cash bonuses for 2004 of \$150,000 and \$20,000, respectively, in recognition of their additional responsibilities following Mr. Suwyn's retirement. Other amounts shown for 2004 relate to bonuses paid under the terms of the Cash Incentive Plan. Amounts shown for 2003 were paid in cash and include (a) bonuses paid under the Cash Incentive Plan upon satisfaction of performance goals and (b) one-half of the value of a bonus awarded in November 2003, in connection with the successful completion of LP's asset divestiture and corporate restructuring program. The other one-half of the restructuring bonus was awarded in the form of incentive shares and is reflected in the Restricted Stock Awards column of the table for 2003. In 2002, all amounts shown relate to bonuses under the Cash Incentive Plan, except that a discretionary cash bonus was awarded outside of the Cash Incentive Plan in the amount of \$41,250 to Mr. Suwyn.

(2) Amounts of personal benefits have been excluded as being below the minimum dollar thresholds included in the SEC's proxy disclosure rules. Amounts shown primarily include payments to reimburse

executives for incremental tax liability related to the value of tax and financial planning services made available by LP.

(3) Amounts shown represent the dollar value on the date of grant of (a) annual awards of incentive shares (restricted stock units) under LP's 1997 Incentive Stock Award Plan (the "Stock Award Plan"), (b) for 2003, one-half of a restructuring bonus awarded in the form of incentive shares under the Stock Award Plan in November 2003 (see note 1 above), and (c) for 2004, restricted shares issued in settlement of one-half of vested performance share awards (see note 4 below). The values shown in the table are based on the closing sale prices of the Common Stock on the dates of grant as follows: \$21.27 on January 31, 2004; \$18.15 on November 26, 2003; \$7.30 on February 1, 2003; \$8.10 on January 25, 2002; and \$11.35 on February 3, 2001. No incentive shares were granted prior to 2001.

The following table shows for each named executive officer the original number of shares subject to each grant of incentive or restricted shares:

Name	Number of Incentive or Restricted Shares Granted					
	2/3/01	1/25/02	2/1/03	11/26/03*	1/31/04	1/31/04**
Mark A. Suwyn	57,900	101,450	100,000	16,529	85,000	39,146
Richard W. Frost	8,800	14,200	21,700	5,510	19,000	6,960
Curtis M. Stevens	13,350	20,900	23,250	5,510	20,000	8,352
Joseph B. Kastelic	8,800	13,300	17,150	5,510	14,000	
Harold N. Stanton	5,800	9,000	10,150		5,920	
Jeffrey N. Wagner	2,750	4,400	8,650		4,550	

\* Incentive shares issued in connection with a restructuring bonus. See note 1 above.

\*\* Represents restricted shares issued in settlement of one-half of vested performance share awards (see note 4 below). The restricted shares will vest in full on December 31, 2005, provided that the recipient continues to be an employee of LP on that date. Vesting is subject to acceleration under provisions similar to those described below relating to incentive shares awards. Pursuant to action taken by the Compensation Committee in connection with Mr. Suwyn's retirement, his restricted shares vested in full on August 16, 2004.

Incentive shares represent the right to receive unrestricted shares of Common Stock on the date of vesting. Annual awards of incentive shares vest in full in five years, while the restructuring bonus incentive shares vest in three equal annual installments beginning one year after the date of grant, in each case so long as the individual remains an employee of LP at the vesting date. Holders of incentive shares do not have rights to vote or receive cash dividends, if any, until the shares vest.

Incentive shares awarded in 2001, 2002, February 2003 and 2004 provided for accelerated vesting if certain share price targets for the Common Stock were met before the end of the required service period. The share price targets for the incentive shares awarded in January 2004 have been met in part, resulting in vesting as to 50% of the shares on January 31, 2005, for awards granted to Messrs. Frost, Stevens, Stanton and Wagner. During 2003, the share price targets for awards made in 2001, 2002, and February 2003 were met in part or in full. As a result, the 2001 grants vested as to 50% of the shares on February 3, 2004, the 2002 grants vested as to 50% of the shares on January 25, 2004, and the February 2003 grants vested in full on February 1, 2004. The remaining 50% of the 2002 and 2001 incentive shares awards held by Messrs. Frost, Stevens, Stanton and Wagner vested on January 25, 2005, and February 3, 2005, respectively, following satisfaction of the applicable share price targets in early 2004. Pursuant to action taken by the Compensation Committee in connection with Mr. Suwyn's retirement, all unvested incentive shares held by Mr. Suwyn vested in full on August 16, 2004. See "Agreements with Executive Officers" below. Unvested incentive shares held by Mr. Kastelic on the date of his resignation on August 20, 2004, were forfeited.

Outstanding incentive shares awards will vest in full immediately if the recipient, while employed by LP, dies or becomes disabled or a change in control of LP occurs. Change in control has substantially the same meaning as described with respect to certain change of control employment agreements under Agreements with Executive Officers below. Incentive shares awards provide for reimbursement for any excise tax imposed on the recipient to the extent they are deemed to constitute excess parachute payments as a result of accelerated vesting upon a change in control, plus any related federal, state, and local income taxes.

The following table shows (a) the total number of incentive and restricted shares held by each of the named executive officers at December 31, 2004 and (b) the value of those incentive and restricted shares based on the closing sale price of the Common Stock on December 31, 2004 (\$26.74).

Name	Incentive/Restricted Shares	Value at 12/31/04
Mark A. Suwyn		
Richard W. Frost	41,133	\$ 1,099,896
Curtis M. Stevens	49,150	1,314,271
Joseph B. Kastelic		
Harold N. Stanton	13,320	356,177
Jeffrey N. Wagner	8,125	217,263

(4) On December 31, 2003, performance share awards granted under the Stock Award Plan in February 2000 vested. In accordance with the terms of the awards, shares equal to 200% of the target awards were issued due to the achievement of an annualized total stockholder return of at least 13 percentage points above the mean annualized total stockholder return of five other selected forest products companies for the four-year performance period ended December 31, 2003. The awards were also adjusted for reinvestment of cash dividends. The terms of each performance share award provided for delivery, as soon as practicable after December 31, 2003, of a certificate for one-half of the total shares of Common Stock issuable upon settlement of the award. The amounts shown for 2003 in the LTIP Payouts column represent the dollar value of these shares. The other one-half of the performance share awards were settled through the issuance of restricted shares as of January 31, 2004. See note 3 above.

(5) Amounts shown for 2004 include (i) an annual profit sharing contribution to LP's 401(k) Plan of \$6,150 for each named executive officer, except Messrs. Kastelic and Suwyn; (ii) an annual matching contribution to LP's health care Flexible Savings Account of \$100 for each named executive officer except Messrs. Kastelic and Wagner; (iii) an annual matching contribution under LP's 401(k) Plan of \$7,175 for each named executive officer; (iv) annual supplemental and make-up credits contributed under LP's 2004 Executive Deferred Compensation Plan (the Deferred Compensation Plan), as follows: Mr. Frost, \$33,731; Mr. Stevens, \$35,339; Mr. Stanton, \$14,760; and Mr. Wagner, \$7,315; (v) an annual matching contribution under the Deferred Compensation Plan equal to 3.5% of the amount deferred, as follows: Mr. Stanton, \$345, and Mr. Wagner, \$347; (vi) forgiveness of loans and accrued interest under the terms of LP's former Executive Loan Program (see Management Loans and Other Transactions below), in the following amounts: Mr. Suwyn, \$2,730,551; Mr. Frost, \$764,847; Mr. Stevens, \$917,825; Mr. Kastelic, \$509,559; Mr. Stanton, \$592,210; and Mr. Wagner, \$493,339; and (vii) a cash payout upon retirement or resignation for accrued vacation time, in the following amounts: Mr. Suwyn, \$122,232; and Mr. Kastelic, \$40,021.

(6) Mr. Kastelic resigned as an executive officer and employee of LP effective August 20, 2004. Messrs. Stanton and Wagner became executive officers of LP in September and November 2004, respectively.

As shown in the table below, LP's executive officers, as well as other members of senior management and key employees, are granted stock options under LP's Stock Award Plan each year.

#### Option/SAR Grants in Last Fiscal Year

Name	Individual Grants(1)		Exercise or Base Price Per Share	Expiration Date	Grant Date Present Value(2)
	Number of Shares Underlying Options Granted	Percent of Total Options Granted to Employees During 2004			
Mark A. Suwyn	165,000 (3)	33.82 %	\$ 21.27	1/31/2014	\$ 1,653,713
Richard W. Frost	37,000	7.58	21.27	1/31/2014	370,833
Curtis M. Stevens	39,000	7.99	21.27	1/31/2014	390,878
Joseph B. Kastelic	28,000	5.74	21.27	1/31/2014	280,630
Harold N. Stanton	12,300	2.52	21.27	1/31/2014	123,277
Jeffrey N. Wagner	8,500	1.74	21.27	1/31/2014	85,191

(1) No stock appreciation rights ( SARs ) were granted to the named executive officers during 2004. All options were granted for the number of shares indicated at exercise prices equal to the fair market value of the Common Stock on the date of grant. The options vest in three equal annual installments beginning one year following the date of grant, subject to acceleration of exercisability in the event of a change in control of LP. If such acceleration of exercisability results in an excess parachute payment within the meaning of Section 280G of the Internal Revenue Code, the amount of any excise tax imposed on a participant by Section 4999(a) of the Internal Revenue Code directly attributable to such acceleration will be reimbursed by LP, together with any income or excise taxes imposed on such reimbursement.

(2) The values shown have been calculated based on the Black-Scholes option pricing model and do not reflect the effect of restrictions on transferability or vesting. The values were calculated based on the following assumptions: (i) expectations regarding volatility of 45.98% were based on monthly stock price data for LP for the seven years preceding the grant date, (ii) the risk-free rate of return (3.94%) was assumed to be the Treasury Bond rate whose maturity corresponds to the expected term (seven years) of the options granted; and (iii) a dividend yield of 1.1%. The values which may ultimately be realized will depend on the market value of the Common Stock during the periods during which the options are exercisable, which may vary significantly from the assumptions underlying the Black-Scholes model.

(3) Pursuant to action taken by the Compensation Committee in connection with Mr. Suwyn's retirement, the options granted to Mr. Suwyn vested in full on August 16, 2004.

**Aggregated Option/SAR Exercises in Last Fiscal Year  
and Fiscal Year-End Option/SAR Values(1)**

Name	Shares Acquired on Exercise During 2004	Value Realized	Number of Securities Underlying Unexercised Options at December 31, 2004		Value of Unexercised In-the-Money Options at December 31, 2004(2)	
			Exercisable	Unexercisable	Exercisable	Unexercisable
Mark A. Suwyn	1,066,083	\$ 14,343,239	1,089,993		\$ 9,786,491	\$
Richard W. Frost	178,833	1,542,060		131,816		2,027,440
Curtis M. Stevens	205,517	2,573,926	118,750	149,733	833,108	2,339,233
Joseph B. Kastelic	112,050	1,240,877				
Harold N. Stanton	89,551	867,233		60,516		993,067
Jeffrey N. Wagner	70,800	611,842		44,366		738,077

- (1) The named executive officers did not exercise any SARs during 2004 or hold any SARs at year-end.
- (2) Based on the closing price of the Common Stock on December 31, 2004, \$26.74 per share.

*Equity Compensation Plan Information*

The following table sets forth additional information as of December 31, 2004, regarding shares of Common Stock that may be issued under LP's existing equity compensation plans and arrangements. At that date, LP did not have any plans or arrangements not submitted to stockholders for approval. The information includes the number of shares covered by, and the weighted average exercise price of, outstanding options, warrants, and other rights and the number of shares remaining available for future grants, excluding the shares to be issued upon exercise of outstanding options, warrants, and other rights.

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants, and Rights(a)	Weighted-Average Exercise Price of Outstanding Options, Warrants, and Rights(b)	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (excluding securities reflected in column (a))(c)
Equity compensation plans approved by stockholders(1)	2,941,599	\$ 14.35	7,558,107
Equity compensation plans or arrangements not approved by stockholders	0	N/A	0
Total	2,941,599		7,558,107

- (1) Equity compensation plans under which awards are currently outstanding and that were approved by LP's stockholders include the 1991 Employee Stock Option Plan, the 1997 Incentive Stock Award Plan, the 1992 Non-Employee Director Stock Option Plan, and the 2000 Non-Employee Director Restricted Stock Plan (the Restricted Stock Plan). The number of shares shown in column (a) as shares subject to outstanding awards include 187,264 shares subject to awards of incentive shares (restricted stock units) or restricted shares outstanding on December 31, 2004. See Executive Compensation Compensation of Executive Officers and Directors Compensation for additional information regarding the vesting of outstanding performance, incentive and restricted share awards. These shares are not included in the calculation of weighted-average exercise price in column (b) because the price at the vesting date could not be determined as of December 31, 2004. The Stock Award Plan also authorizes the grant of restricted stock awards with such terms and conditions as the Compensation Committee deems appropriate, including provisions that such awards will be forfeited upon termination of a participant's employment for specified reasons within a

specified period of time or upon other conditions set forth in the award agreement. Of the shares shown in column (c), 3,662,906 shares were available for grant at December 31, 2004, as restricted shares or units under the Stock Award Plan, although such shares could also be granted as options or other rights to acquire Common Stock. Also, 123,117 shares were available for future awards to non-employee directors under the Restricted Stock Plan.

*Retirement Benefits*

LP's Supplemental Executive Retirement Plan (the SERP) is a defined benefit plan intended to provide supplemental retirement benefits to key executives designated by the committee appointed to administer the SERP. The following table shows the estimated annual benefits payable to participants in the SERP upon retirement based on the indicated years of credited service and compensation levels (without reduction for Social Security or the value of employer contributions under LP's other retirement plans and the Deferred Compensation Plan).

**Pension Plan Table**

Final Average Compensation	Years of Credited Service		
	5	10	15
\$150,000	\$ 25,000	\$ 50,000	\$ 75,000
200,000	33,333	66,667	100,000
300,000	50,000	100,000	150,000
400,000	66,667	133,333	200,000
500,000	83,333	166,667	250,000
600,000	100,000	200,000	300,000
700,000	116,667	233,333	350,000
800,000	133,333	266,667	400,000
900,000	150,000	300,000	450,000

Participants will become fully vested in their benefits under the SERP after completing five years of participation in the SERP. Vesting will be accelerated in the event of the participant's death or disability or a change in control of LP.

The annual benefit payable under the SERP is equal to 50% of final average compensation multiplied by a fraction the numerator of which is years of credited service (up to a maximum of 15) and the denominator of which is 15. Years of credited service are determined under the provisions of LP's 401(k) Plan and the Retirement Account Plan discussed below. If a participant's employment is involuntarily terminated within 36 months after a change in control of LP occurs, he or she will be credited with two additional years of service. The years of service credited to the executive officers named in the Summary Compensation Table above as of December 31, 2004, are as follows: Mr. Frost, 9 years; Mr. Stevens, 7 years; and Mr. Stanton, 7 years. Mr. Wagner has not been designated to participate in the SERP, and Mr. Suwyn did not participate in the SERP prior to his retirement. Mr. Kastelic is no longer employed by LP.

Final average compensation on an annual basis is defined as a participant's compensation during the 60 consecutive months out of the last 120 months of employment in which the participant's compensation was highest, divided by five. Compensation includes base pay and annual cash incentives (for the executive officers named in the Summary Compensation Table above, salary plus annual bonus) paid to a participant or deferred under the Deferred Compensation Plan, but excludes all other benefits. If a participant's employment is involuntarily terminated within 36 months after a change in control of LP, benefits under the SERP will be calculated based on the participant's base salary during the preceding 12 months plus the average annual cash incentive paid in the preceding three years, if higher than final average compensation.



Retirement benefits shown in the table above are expressed in terms of single life annuities, are subject to reduction in the event of retirement before age 62 and will be reduced by an amount equal to the sum of (1) 50% of the participant's primary Social Security benefit determined at age 62 and (2) the value of employer contributions under LP's other retirement plans and the Deferred Compensation Plan.

LP also maintains the Retirement Account Plan, in which certain employees, including executive officers, participate. The Retirement Account Plan is a cash balance plan under which there is an account for each participating employee to which an annual contribution credit is made equal to 5% of compensation (with certain exclusions) up to a maximum earnings limit imposed by the federal tax laws. The maximum annual contribution credit for 2005 is \$10,500. In addition, interest is credited daily on the cash balance in each participant's account. Once vested, generally after five years of service, a participant is entitled to the amounts in his or her account when he or she leaves LP. The estimated annual retirement income payable as a single life annuity at normal retirement at age 65, assuming no change in the maximum earnings limit and an interest crediting rate of 4.89%, for LP's current executive officers named in the Summary Compensation Table above as of December 31, 2004, is as follows: Mr. Frost, \$20,961; Mr. Stevens, \$22,731; Mr. Stanton, \$20,194; and Mr. Wagner, \$26,813. Mr. Suwyn's annual benefit under the Retirement Account Plan in connection with his retirement is estimated to be \$5,070. Payment may also be in a lump sum or pursuant to other arrangements. The Retirement Account Plan does not provide for an offset for Social Security benefits.

Pursuant to Mr. Suwyn's employment agreement with LP, he was entitled to a nonqualified supplemental executive retirement benefit in lieu of participating in the SERP. Mr. Suwyn's annual retirement benefit under the agreement (calculated as a single life annuity) was to be equal to an amount based on Mr. Suwyn's compensation (salary plus annual bonus) for the year during the three consecutive calendar years prior to termination of employment in which he had the highest compensation with a maximum annual benefit equal to 50% of such compensation (less a Social Security offset). In connection with his retirement on October 31, 2004, Mr. Suwyn elected to receive a lump-sum payment in the amount of \$7,990,417 under his retirement benefit. LP recognized other expense in the amount of \$2.4 million in the fourth quarter of 2004 in connection with Mr. Suwyn's decision to receive a lump-sum payment under his retirement benefit.

#### *Management Loans and Other Transactions*

An Executive Loan Program offering loans to key executives to assist them in purchasing LP Common Stock was put in place in November 1999. The Sarbanes-Oxley Act of 2002 generally prohibits the extension of new personal loans to directors and executive officers and the amendment of existing loans. No new loans have been permitted under the program since January 2001.

Initially, up to 1,700,000 shares of Common Stock were offered by LP for purchase prior to January 23, 2000, by LP's executive officers and selected key management personnel designated by its Chief Executive Officer. In November 2000, the subcommittee of the Compensation Committee authorized additional loans under the Executive Loan Program during the 60-day period which ended January 23, 2001. Participants were permitted to borrow up to 100% of the purchase price of the shares to be purchased, which was equal to the closing price of the Common Stock on the NYSE on the date of delivery of an election to participate to LP. The maximum amount an individual was permitted to borrow was three times his or her annual base pay. The loans were unsecured and, for executive officers, bore interest at the annual rate of 6.02%.

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On January 23, 2004, 100% of the principal and interest outstanding at that date under the program was forgiven. One-half of the principal amount was forgiven under provisions requiring continuous employment by LP through that date and the other half of the principal and all accrued interest was forgiven because the share price target of \$20.00 was attained during the 12 months prior to that date. The share price target of \$20.00 was established November 24, 2000, at which time LP's share price was \$7.38. The loan forgiveness provisions applicable to executive officers also required that the executive continue to own all shares purchased under the Executive Loan Program through the date of forgiveness.

The following table provides information regarding loans outstanding under the Executive Loan Program to persons who were executive officers of LP at any time during 2004. The loan amounts shown include the original principal amount, the number of shares purchased and the price at which they were purchased, and the amount outstanding on January 23, 2004, on which date all remaining loan balances were forgiven and the program was terminated.

Name	Original Loan Amount	Share Price	No. of Shares	Amount Outstanding on 1/23/2004
Richard W. Frost	\$ 599,990	\$ 11.625	51,612	\$ 764,847
Joseph B. Kastelic	399,989	13.625	29,357	509,559
Curtis M. Stevens	719,994	11.625	61,935	917,825
Mark A. Suwyn	2,141,999	11.625	184,258	2,730,551
Harold N. Stanton	479,996	11.625	41,290	592,210
Jeffrey N. Wagner	399,991	12.938	30,916	493,339

### *Directors Compensation*

Each director of LP who is not an employee of LP or any of its subsidiaries, other than the Chairman of the Board, receives for all services as a director fees at the rate of \$35,000 per year (an increase from \$30,000 in 2004), plus \$1,750 for each Board meeting attended and \$1,500 (an increase from \$1,000 in 2004) for each committee meeting attended, including telephone conference meetings. Each Chairman of a Board committee other than the Executive Committee and the Audit Committee receives an additional annual retainer of \$5,000, while the Chairman of the Audit Committee receives an additional annual retainer of \$10,000. Effective November 1, 2004, the Chairman of the Board receives \$150,000 per year for all service, including attendance at meetings, on the Board of Directors and Board committees. All fees other than meeting fees are paid on a quarterly basis. Messrs. Cook, Simpson and Watson were each paid an additional \$6,500 for service during 2004 on a special search committee formed to identify and evaluate potential external candidates for Chief Executive Officer in connection with Mr. Suwyn's retirement.

LP's 1992 Non-Employee Director Stock Option Plan provides for the automatic grant each year (with certain exceptions) of options to purchase shares of Common Stock to non-employee directors on the anniversary date of that director's most recent prior grant. Pursuant to an amendment to the 1992 Non-Employee Director Stock Option Plan approved by LP stockholders at the 2004 annual meeting, each option granted under the Plan entitles the holder to purchase that number of shares of Common Stock such that the award has an option value of \$30,000 on the date of grant at an exercise price equal to 100% of the fair market value (as defined) of a share of Common Stock on the date of grant. The option value is calculated based on the option pricing model used by LP for purposes of preparing its audited financial statements. The assumptions underlying the valuation model currently used by LP are discussed in Note 2 to the Option/SAR Grants table above. Each option becomes exercisable as to 10% of the shares covered by the option every three months following the date of grant until vested in full. Options become immediately exercisable in full upon the death of the holder or upon the occurrence of a change in control of LP. To the extent not fully vested, an option will become exercisable as to an additional 20% of shares upon the director's retirement as of the first annual meeting of stockholders after the director attains age

70. Each option expires 10 years after the date of grant, subject to earlier termination if the holder ceases to be a member of the Board of Directors.

The 2000 Non-Employee Director Restricted Stock Plan provides for annual grants of restricted shares of Common Stock or restricted stock units with a market value on the grant date of \$30,000 to each non-employee director of LP. The restricted shares or units vest in full on the earliest to occur of five years following the grant date, upon the director's death, disability or retirement (as defined), or a change in control of LP. If the director ceases to be a director before the restrictions lapse, the restricted shares are forfeited. Prior to vesting, the director has the right to vote the restricted shares and to receive cash dividends, if any. Restricted stock units do not carry voting rights, but additional restricted stock units will be credited to each holder of units with a value equal to the amount of any cash dividends payable prior to vesting on an equal number of shares of Common Stock.

#### *Agreements with Executive Officers*

LP entered into an employment agreement with Mark A. Suwyn with respect to his employment as LP's Chairman and Chief Executive Officer in January 1996. Under the agreement, Mr. Suwyn was entitled to a minimum base salary of \$600,000, subject to annual review for increase by the Board of Directors, and an annual bonus, subject to satisfying reasonable annual performance goals established by the Compensation Committee. In addition, Mr. Suwyn was entitled under the agreement to participate in all LP employee benefit arrangements at a level commensurate with his position. Mr. Suwyn retired from LP effective October 31, 2004.

In August 2004, in connection with Mr. Suwyn's retirement, his employment agreement was amended to provide that all unvested stock options, incentive shares, and restricted shares would become fully vested on August 16, 2004, and that he would be paid a cash bonus of \$881,965, based on the amount estimated to be payable under the terms of his 2004 target award under the Cash Incentive Plan prorated through October 31, 2004. The employment agreement also was amended to provide that Mr. Suwyn could require LP to purchase his residence in Nashville, Tennessee, for \$988,000 if he was unable to sell the house for that amount (net of applicable selling expenses) by December 31, 2004.

LP has entered into Change of Control Employment Agreements (the "Employment Agreements") with Richard W. Frost, Curtis M. Stevens, Harold N. Stanton, and Jeffrey N. Wagner. The Employment Agreements provide for severance compensation in the event of termination of employment following a change of control of LP. The Employment Agreement with Mr. Wagner has a term of one year ending February 1, 2006. Each other Employment Agreement has a term of three years subject to automatic extension annually for one additional year unless LP provides notice of nonrenewal by a specified date. LP has given Messrs. Frost, Stevens, and Stanton notice of nonrenewal, and their Employment Agreements will therefore terminate on January 28, 2008 (with respect to Messrs. Frost and Stevens) and September 1, 2007 (with respect to Mr. Stanton). If a change of control of LP occurs during the term of the Employment Agreements, the term will be extended automatically for three additional calendar years beyond the date on which the change of control occurs.

The Employment Agreements further provide that if, within three years following the occurrence of a change of control, an executive's employment with LP is terminated by LP other than for cause or by the executive for good reason, the executive will be entitled to receive (i) his or her full base salary through the date of termination (which must be at least equal to the highest rate in effect during the 12 months prior to the date the change of control occurred) plus a pro rata amount of the executive's target bonus for the fiscal year in which the change of control occurred (the "Target Bonus"), (ii) an amount equal to three times the sum of (x) his or her annual base salary at such rate plus (y) his or her Target Bonus, and (iii) the difference, calculated on an actuarial present value basis, between the retirement benefits that would have accrued if the executive's employment continued for an additional three years and the actual vested

benefit, if any, at the date of termination. Special payment provisions apply in the event of the executive's death or disability following a change of control.

The Employment Agreements also provide for reimbursement of legal fees and expenses and for outplacement services and for the continuation of health, disability and life insurance benefits for three years following termination of employment voluntarily for good reason or involuntarily other than for cause or disability. Each Employment Agreement also provides for reimbursement for any excise tax imposed on benefits that constitute excess parachute payments plus any related federal, state and local income taxes, subject to a "cut back" provision providing for a reduction in the payments under the Employment Agreement if the amount that would be treated as excess parachute payments is not greater than 110% of the maximum amount that could be paid to the executive without imposition of any excise tax.

Complete definitions of cause, change of control and good reason are included in the Employment Agreements. Brief summaries of the definitions are set forth below.

Cause means (i) the willful and continued failure of the executive to substantially perform his or her duties after delivery of a written demand for substantial performance or (ii) the willful engaging by the executive in illegal conduct or gross misconduct that is materially and demonstrably injurious to LP, in each case pursuant to a resolution adopted by the affirmative vote of at least three-fourths of the entire membership of the Board of Directors.

Change of control means (i) the acquisition by a person or group of beneficial ownership of 20% of LP's outstanding Common Stock or voting securities, with certain exceptions, (ii) a change in the composition of the Board of Directors such that the incumbent directors cease to constitute at least a majority of the Board (including, for purposes of computing a majority, those persons nominated for election by a majority of the then incumbent directors who had been similarly nominated), (iii) consummation of certain reorganizations, mergers, consolidations or sale of substantially all the assets of LP, or (iv) approval by LP's stockholders of a complete liquidation or dissolution of LP.

Good reason with respect to the termination by an employee of his or her employment with LP means (i) subject to certain exceptions, the assignment of duties inconsistent with the executive's position, (ii) any failure by LP to comply with the compensation provisions of the Employment Agreement, (iii) transfer of the executive to a location more than 25 miles from the present location, or (iv) any purported termination by LP of the executive's employment otherwise than as expressly permitted by the Employment Agreement. A termination of employment by the executive during the 30-day period immediately following the first anniversary of the change of control is deemed to be for good reason for purposes of the Employment Agreements other than the agreement with Mr. Wagner.

### **Stockholder Proposals**

Any stockholder who intends to present a proposal at the Annual Meeting of Stockholders of LP in 2006, and who wishes to have the proposal included in LP's proxy materials for that meeting, must deliver the proposal to the Corporate Secretary of LP no later than November 21, 2005. Any such proposal must meet the informational and other requirements set forth in the SEC's rules and regulations in order to be eligible for inclusion in the proxy materials for that meeting.

LP's bylaws also provide that no business may be brought before an annual meeting except as specified in the notice of the meeting or as otherwise brought before the meeting by or at the direction of the Board of Directors or by a stockholder of record who has delivered written notice thereof to the Chairman by the deadline specified in the bylaws. In the case of next year's annual meeting, this notice must be received by LP no later than February 4, 2006. Such notice must include the information required by the SEC's rules for stockholder proposals presented for inclusion in LP's proxy materials. The meeting chairman may, if the facts warrant, determine that any such business was not properly brought before the meeting and so declare to the meeting, in which case such business shall not be transacted.

### **General**

The cost of soliciting proxies will be borne by LP. In addition to the solicitation of proxies by the use of the mails, some of the officers and regular employees of LP, without extra compensation, may solicit proxies personally or by other means such as telephone, telecopier, or e-mail.

LP will request brokers, dealers, banks, voting trustees, and their nominees who hold Common Stock of record to forward soliciting material to the beneficial owners of such stock and will reimburse such record holders for their reasonable expenses in forwarding material. LP has retained D.F. King & Co., Inc., to assist in such solicitation for an estimated fee of \$11,000 plus reimbursement for certain expenses.

**APPENDIX A**

**LOUISIANA-PACIFIC CORPORATION  
FINANCE AND AUDIT COMMITTEE**

**CHARTER**

**I. *Composition of the Committee***

A. *Number of Members.* The Finance and Audit Committee (the *Committee*) of the Board of Directors (the *Board*) of Louisiana-Pacific Corporation (*LP*) shall consist of three or more directors of LP appointed by the Board. The Board may appoint and remove members of the Committee at any time, including alternate members to act in the place of any absent or disqualified members. A director must meet the qualification and independence requirements of 1.B below in order to be appointed as a regular or alternate member of the Committee, and any such member who ceases to meet such requirements shall then cease to be a member of the Committee. The Committee must have at least three members in order to act. The Board shall appoint a Chairman of the Committee.

B. *Qualification; Independence.*

1. No director who is or was an officer or employee of LP or any of its subsidiaries and affiliates (collectively, the *Company*) may be a member of the Committee until at least five years after that employment relationship has ended.
2. Each member of the Committee must be independent of management and the Company and be free from any relationship that may interfere with the exercise of independent judgment as a Committee member.
3. Each member of the Committee must qualify as an independent director under the requirements of Section 303A.02 of the New York Stock Exchange Listed Company Manual (the *Manual*). No Committee member shall qualify as independent unless the Board has affirmatively determined that he or she has no material relationship with the Company, either directly or as a partner, shareholder or officer of an organization that has a relationship with the Company and is not disqualified from being independent under the standards set forth in Section 303A.02(b) of the Manual.
4. Each member of the Committee must be financially literate or must become financially literate within a reasonable period of time after appointment to the Committee. The Board will determine, in its business judgment, whether a director meets the financial literacy requirement.
5. The Chairman of the Committee must have accounting or related financial management experience and expertise. The Board will determine, in its business judgment, whether a director meets the foregoing requirements prior to appointing such director as Chairman.
6. No director who is receiving, directly or indirectly, any consulting, advisory, or other compensatory fee from the Company (other than in his or her capacity as a member of the Board and any Board committee) may serve as a member of the Committee.
7. No director who is an affiliated person of the Company, as defined in Rule 10A-3 under the Securities Exchange Act of 1934 (*Exchange Act*), may serve as a member of the Committee.
8. No director who simultaneously serves on the audit committees of more than two other companies that file reports under Section 13(a) or 15(d) of the Exchange Act may simultaneously serve as a member of the Committee unless the Board has affirmatively determined that such services on other audit committees would not impair the ability of the director to effectively serve on the

Committee. If any such determination is made, it shall be disclosed in the subsequent annual proxy statements of LP.

II. *Meetings of the Committee*

A. *Regular Meetings.* The Committee shall hold at least four face-to-face meetings per year. The Chairman of the Committee will, in consultation with the other members of the Committee, LP's independent auditor and the appropriate officers of LP, be responsible for calling such meetings, establishing the agenda therefor and supervising the conduct thereof.

B. *Special Meetings.* Special face-to-face or telephonic meetings may be called at any time by the Chairman of the Committee or any two members of the Committee. The person or persons calling any such meeting shall establish the agenda therefor, and the Chairman of the Committee shall supervise the conduct thereof.

C. *Minutes.* The Committee shall keep minutes of all of its meetings showing all matters considered by it and the actions taken thereon, and shall provide to the Board a report of each meeting at the next regular meeting of the Board.

D. *Quorum and Manner of Acting.* A majority of the members of the Committee shall be present in person at any meeting of the Committee in order to constitute a quorum for the transaction of business at such meeting. The affirmative vote of a majority of the members of the Committee present at a meeting at which a quorum is present, or the written consent of all of the members of the Committee without a meeting, shall be the act of the Committee.

III. *Purpose of the Committee*

A. *Oversight.* The Committee shall assist the Board in fulfilling its oversight responsibilities relating to the integrity of LP's financial statements, the Company's compliance with legal and regulatory requirements, the independent auditor's qualifications and independence, the performance of LP's internal audit function and independent auditors, and the adequacy of LP's accounting and internal control systems. Subject to the specific responsibilities that are set forth in this charter, it is not the responsibility of the Committee to plan or conduct audits or to determine that LP's financial statements are complete and accurate or are in compliance with generally accepted accounting principles ( GAAP ), which are responsibilities of management and the independent auditor, or to resolve disputes, if any, between management and the independent auditor.

B. *Annual Proxy Report.* The Committee shall prepare the report of the Committee that is required by the rules of the Securities and Exchange Commission to be included in LP's annual proxy statements.

IV. *Responsibilities and Duties of the Committee*

A. *Independent Auditor and Audit Matters.* With respect to matters relating to LP's independent auditor and audit matters, the Committee shall:

1. *Selection of Auditor.* Have the sole authority and responsibility (subject to shareholder ratification, if applicable) to select, retain, oversee and replace LP's independent auditor firm (the Auditor ) to be employed to perform the annual audits of LP's financial statements and reviews and audits of LP's financial, accounting, auditing and internal control systems and internal controls over financial reporting. The Auditor shall report directly to the Committee, shall be ultimately accountable to the Committee and the Board, and shall have unrestricted access to the Committee and the Board.

2. *Compensation and Services of Auditor.* Have the sole authority to determine and approve all compensation to be paid to LP's Auditor for audit services and legally-permitted non-audit services performed on LP's behalf and the terms of all engagements for such services. All such audit and non-audit services shall be approved by the Committee in advance of their performance. The Committee may delegate to one or more designated members of the Committee the authority to grant such preapprovals, provided that any such preapproval shall be presented to the full Committee at its next scheduled meeting.
3. *Annual Evaluation of Auditor.* At least annually obtain and review a written report by the Auditor firm describing (a) the Auditor's internal quality-control procedures, (b) any material issues raised by the most recent internal quality-control review, or peer review, of the Auditor or by any inquiry or investigation by governmental or professional authorities, within the preceding five years, respecting one or more independent audits carried out by the Auditor, and any steps taken to deal with any such issues, and (c) all relationships between the Auditor and the Company. The Committee shall annually evaluate the Auditor's qualifications, performance and independence, based on its review of the foregoing report and the Auditor's work throughout the year, and will present the results of each such evaluation to the full Board.
4. *Auditor Report on Accounting Issues.* Require the Auditor to timely report to the Committee (a) all critical accounting policies and practices to be used, (b) all alternative treatments of financial information within GAAP that have been discussed with Company management, the ramifications of the use of such alternative disclosures and treatments, and the treatment preferred by the Auditor and (c) other material written communications between the Auditor and Company management, such as any management letter or schedule of unadjusted differences.
5. *Review of Audit Results.* Periodically meet with the Auditor and management to (a) review and discuss the results of the audits and reviews described in IV.A.1 above, (b) review and discuss the annual audited financial statements and quarterly financial statements, including LP's specific disclosures under Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) review and approve in advance annual audit plans of the Auditor.
6. *Audit Issues and Disagreements.* Regularly meet with the Auditor, which meetings may include management, to review any audit problems or difficulties and management's responses, including any restrictions on the scope of the Auditor's activities or on access to requested information and to resolve any disagreements with management and the Auditor regarding financial reporting. The review shall include any significant disagreements between the Auditor's LP audit team and its national office regarding auditing or accounting issues arising from the audit. The review shall also include a discussion of the responsibilities, budget and staffing of LP's internal audit function.
7. *Review of Periodic Reports.* Require that the Auditor review the financial information in LP's quarterly reports on Form 10-Q prior to filing such reports with the Securities and Exchange Commission and that appropriate reconciliations and descriptions of any adjustments to the quarterly information previously reported on a Form 10-Q for any quarter be made and be reviewed by the Auditor.
8. *Review of Auditor Opinions.* Review the opinions to be rendered by the Auditor in connection with its audits of LP's financial statements and its attestation and report on management's internal control report.
9. *Employment of Auditors for Subsidiaries.* Request LP's subsidiary and affiliated companies to employ such independent auditors (all of which shall be accountable to the Committee and the Board) as the Committee deems appropriate to audit the respective financial statements of such subsidiary and affiliated companies.



10. *Annual Proxy Report of Committee.* Prepare an annual report of the Committee, for inclusion in LP's annual proxy statement, stating whether the Committee has:

- reviewed and discussed the audited financial statements with management
- discussed with the Auditor the matters required to be discussed by Statement on Auditing Standards No. 61
- received the written disclosures and the letter from the Auditor required by Independence Standards Board Standard No. 1, and discussed with the Auditor the Auditor's independence
- based upon the foregoing, recommended to the Board that the audited financial statements be included in LP's Annual Report on Form 10-K for the last fiscal year

B. *Internal Audit Function and Control Systems.* With respect to matters relating to LP's internal audit function and internal control systems, the Committee shall:

1. Regularly review the scope, coverage and objectivity of the audits performed by LP's Internal Audit Department and its annual internal audit plans, as well as the responsibilities, budget, resources, internal charter and staffing for LP's internal audit function.
2. Ensure that LP's Director of Internal Audit and LP's internal auditors have unrestricted access to the Committee. Discuss with management any proposed appointment, replacement or dismissal by LP of LP's Director of Internal Audit.
3. Periodically review the adequacy and effectiveness of the Company's internal legal compliance programs, internal control systems, disclosure controls and procedures and internal controls over financial reporting, including any special audit steps adopted in light of any material control deficiencies.
4. Periodically review LP's guidelines, policies and programs with respect to risk assessment and risk management, including the steps being taken by management to monitor and control LP's major financial risk exposures.

C. *Financial and Financial Reporting Matters.* With respect to financial and financial reporting matters, the Committee shall:

1. Make recommendations to the Board on matters relating to the financial affairs and policies of the Company including, without limitation, capital structure issues, dividend policy, treasury stock purchases, acquisitions and divestitures, external financing, complex financial transactions and investment and debt policies.
2. Review and discuss with management the status of significant legal and tax matters and the potential financial implications thereof.
3. Review and discuss with management (a) major issues regarding accounting principles and financial statement presentations, including any significant changes in LP's selection or application of accounting principles and the effects, if any, of such changes on LP's financial statements, (b) significant financial reporting issues and judgments made in connection with the preparation of LP's financial statements, including the effects of alternative GAAP methods on the financial statements, and (c) the effect of regulatory and accounting initiatives, as well as off-balance sheet structures, if any, on LP's financial statements.
4. Review and discuss with management, in advance, the financial results to be included in LP's Annual Report to Stockholders and in filings with the Securities and Exchange Commission.

5. Review and discuss with management, in advance, LP's earnings press releases (paying particular attention to any use of pro forma, or adjusted non-GAAP, information) as well as financial information and earnings guidance, if any, provided to analysts and rating agencies.
6. Discuss with LP management significant risk management failures, if any, including management's responses thereto.

*D. Other Responsibilities and Duties.*

1. In order to effectively perform its oversight responsibilities and duties, the Committee shall meet separately, periodically, with LP management, with LP's internal auditors, and with the Auditor.
2. In the course of fulfilling its duties the Committee shall, as it deems appropriate, obtain advice and assistance from outside legal, accounting or other advisors and shall have the authority to engage independent counsel and other advisors without approval from the Board or LP management as the Committee determines necessary to carry out its duties.
3. The Committee shall establish for LP clear hiring policies with respect to employees or former employees of any current or past independent auditor for LP.
4. The Committee shall, on at least a quarterly basis, review with the Board any issues that arise with respect to the quality or integrity of LP's financial statements, the Company's compliance with legal or regulatory requirements, the performance and independence of the Auditor, or the performance of LP's internal audit function.
5. The Committee shall establish procedures for (a) the receipt, retention and treatment of complaints received by the Company regarding accounting, internal accounting controls or auditing matters and (b) the confidential, anonymous submission by employees of the Company of concerns regarding questionable accounting or auditing matters.
6. The Committee shall annually review and reassess the adequacy of the Committee's Charter.
7. The Committee shall have such other responsibilities and perform such other duties as may be assigned to the Committee from time to time by the Board.

*E. Performance Evaluation of the Committee.* The Committee shall annually conduct a self-evaluation of its effectiveness and its compliance with the Committee's Charter and applicable rules of regulatory bodies. The Committee shall report its findings and conclusions to the Board at the next regular Board meeting following completion of each such evaluation.

Dated: January 29, 2005

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Louisiana-Pacific Corporation  
414 Union St., Suite 2000  
Nashville, Tennessee 37219  
615-986-5600

Annual Meeting of Stockholders  
May 2, 2005  
**ADMISSION TICKET**

The Annual Meeting of Stockholders of Louisiana-Pacific Corporation will be held at 9:30 a.m. on May 2, 2005, at The Hermitage Hotel, 231 Sixth Avenue North, Nashville, Tennessee. Public transportation to the hotel is available from the airport, and there is ample public parking in the vicinity of the hotel.

Your voted proxy card should be detached and returned as soon as possible in the enclosed postpaid envelope. If you plan to attend the Annual Meeting, please retain this Admission Ticket and, on May 2, 2005, present it to the LP representative for admission to the meeting.

Anton C. Kirchhof  
Secretary

LP is a trademark of Louisiana-Pacific Corporation

DETACH HERE IF YOU ARE RETURNING YOUR PROXY CARD BY MAIL

**Please mark  
your votes as in  
this example.**

9319

The Board of Directors recommends a vote FOR the election of directors and FOR proposal 2.

		<b>FOR</b>	<b>AGAINST</b>	<b>ABSTAIN</b>
LOUISIANA-PACIFIC CORPORATION	2. Ratification of selection of independent auditors.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
1. Election of Directors. (Please see reverse)		<b>FOR</b>	<b>WITHHELD</b>	<b>WITHHELD</b>



DETACH AND RETURN PROXY CARD; RETAIN ADMISSION TICKET

**PROXY**

**LOUISIANA-PACIFIC CORPORATION**  
**Proxy Solicited on Behalf of the Board of Directors**  
**for Annual Meeting May 2, 2005**

The undersigned hereby constitutes and appoints Dustan E. McCoy, Lee C. Simpson, Colin D. Watson, and each of them, his true and lawful agents and proxies, each with full power of substitution, to represent and vote the common stock of Louisiana-Pacific Corporation ( LP ), which the undersigned may be entitled to vote at the Annual Meeting of LP stockholders to be held May 2, 2005, or at any adjournment thereof.

Nominees for Election as Directors:

E. Gary Cook, Paul W. Hansen

You are encouraged to specify your choices by marking the appropriate boxes on the reverse side. You need not mark any boxes if you wish to vote in accordance with the Board of Directors' recommendations. By signing on the reverse, you acknowledge receipt of the 2005 Notice of Annual Meeting of Stockholders and accompanying Proxy Statement and revoke all proxies heretofore given by you to vote at said meeting or any adjournment thereof.

SEE REVERSE  
SIDE

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