CAPITOL FEDERAL FINANCIAL
Form 10-Q
August 06, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## Form 10-Q

(Mark One)
p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2007
or
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 000-25391

Capitol Federal Financial<br>(Exact name of registrant as specified in its charter)

United States 48-1212142
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer
Identification No.)

Kansas
offices)
700 Kansas Avenue, Topeka, 66603
(Address of principal executive (Zip Code)

Registrant's telephone number, including area code:
(785) 235-1341

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such requirements for the past 90 days. Yes p No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer * Non-accelerated filer
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ." No p

As of July 30, 2007, there were $74,298,620$ shares of Capitol Federal Financial Common Stock outstanding.
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## PART I -- FINANCIAL INFORMATION

## Item 1. Financial Statements

CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS
(Dollars in thousands except per share data and amounts)

|  | $\begin{gathered} \text { June 30, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS: | (Unaudited) |  |  |  |
| Cash and cash equivalents | \$ | 188,664 | \$ | 183,242 |
| Investment securities: |  |  |  |  |
| Available-for-sale ("AFS") at market (amortized cost of \$107,456 and |  |  |  |  |
| \$189,275) |  | 107,427 |  | 189,480 |
| Held-to-maturity ("HTM") at cost (market value of \$560,448 and \$233,525) |  | 565,733 |  | 240,000 |
| Mortgage-related securities: |  |  |  |  |
| Trading, at market |  | -- |  | 396,904 |
| AFS, at market (amortized cost of \$386,205 and \$558,939) |  | 386,515 |  | 556,248 |
| HTM, at cost (market value of \$1,050,564 and \$1,101,159) |  | 1,080,307 |  | 1,131,634 |
| Loans receivable held-for-sale, net |  | 354 |  | 1,440 |
| Loans receivable, net |  | 5,250,270 |  | 5,221,117 |
| Mortgage servicing rights ("MSR") |  | 6,017 |  | 6,917 |
| Capital stock of Federal Home Loan Bank ("FHLB"), at cost |  | 147,557 |  | 165,130 |
| Accrued interest receivable |  | 34,809 |  | 38,032 |
| Premises and equipment, net |  | 27,388 |  | 26,500 |
| Real estate owned, net |  | 1,828 |  | 2,409 |
| Income taxes receivable |  | 7,987 |  | 5,359 |
| Deferred income taxes, net |  | 3,989 |  | 20,967 |
| Other assets |  | 14,984 |  | 13,694 |
| TOTAL ASSETS | \$ | 7,823,829 | \$ | 8,199,073 |
|  |  |  |  |  |
| LIABILITIES: |  |  |  |  |
| Deposits | \$ | 3,946,693 | \$ | 3,900,431 |
| Advances from FHLB |  | 2,870,337 |  | 3,268,705 |
| Other borrowings, net |  | 53,509 |  | 53,467 |
| Advance payments by borrowers for taxes and insurance |  | 22,214 |  | 48,353 |
| Accounts payable and accrued expenses |  | 60,981 |  | 64,898 |
| Total liabilities |  | 6,953,734 |  | 7,335,854 |
|  |  |  |  |  |
| STOCKHOLDERS' EQUITY: |  |  |  |  |
| Preferred stock (\$0.01 par value) 50,000,000 shares authorized; none issued |  | -- |  | -- |
| Common stock ( $\$ 0.01$ par value) 450,000,000 shares authorized; 91,512,287 |  |  |  |  |
| shares issued as of June 30, 2007 and September 30, 2006 |  | 915 |  | 915 |
| Additional paid-in capital |  | 437,515 |  | 429,286 |
| Unearned compensation, Employee Stock Ownership Plan ("ESOP") |  | $(12,602)$ |  | $(14,784)$ |
| Unearned compensation, Recognition and Retention Plan ("RRP") |  | (716) |  | (825) |
| Retained earnings |  | 754,233 |  | 760,890 |
| Accumulated other comprehensive gain (loss) |  | 174 |  | $(1,543)$ |
| Less shares held in treasury (17,215,567 and 17,480,537 shares as of |  |  |  |  |


| June 30, 2007 and September 30, 2006, at cost) | $(309,424)$ | $(310,720)$ |  |
| :---: | :---: | :---: | :---: |
| Total stockholders' equity | 870,095 | 863,219 |  |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | $\$$ | $7,823,829$ | $\$$ |

See accompanying notes to consolidated interim financial statements.
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# CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (Dollars and share counts in thousands except per share data and amounts) 

For the Three Months Ended June 30, 20072006

For the Nine Months Ended June 30, 2007 2006

| INTEREST AND DIVIDEND INCOME: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans receivable | \$ | 73,219 | \$ | 76,123 | \$ | 220,401 | \$ | 226,788 |
| Mortgage-related securities |  | 16,224 |  | 18,175 |  | 53,062 |  | 56,469 |
| Investment securities |  | 8,459 |  | 4,170 |  | 24,405 |  | 13,489 |
| Capital stock of FHLB |  | 2,413 |  | 2,483 |  | 7,656 |  | 7,339 |
| Cash and cash equivalents |  | 1,211 |  | 1,476 |  | 5,741 |  | 2,160 |
| Total interest and dividend income |  | 101,526 |  | 102,427 |  | 311,265 |  | 306,245 |
|  |  |  |  |  |  |  |  |  |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |  |
| Deposits |  | 37,377 |  | 31,588 |  | 109,113 |  | 87,807 |
| FHLB advances |  | 37,220 |  | 39,005 |  | 116,469 |  | 116,985 |
| Other borrowings |  | 1,113 |  | 1,070 |  | 3,343 |  | 3,018 |
| Total interest expense |  | 75,710 |  | 71,663 |  | 228,925 |  | 207,810 |
|  |  |  |  |  |  |  |  |  |
| NET INTEREST AND DIVIDEND |  |  |  |  |  |  |  |  |
| INCOME |  | 25,816 |  | 30,764 |  | 82,340 |  | 98,435 |
| PROVISION (RECOVERY) FOR |  |  |  |  |  |  |  |  |
| LOAN LOSSES |  | -- |  | 40 |  | (225) |  | 170 |

NET INTEREST AND DIVIDEND
INCOME
AFTER PROVISION

| (RECOVERY) FOR LOAN LOSSES | 25,816 | 30,265 |
| :--- | :--- | :--- | :--- | :--- |


| OTHER INCOME: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Retail fees and charges | 3,957 | 4,347 | 11,788 | 12,610 |
| Loan fees | 644 | 436 | 1,856 | 1,346 |
| Insurance commissions | 529 | 434 | 1,483 | 1,666 |
| Gain on trading securities, net | - | -- | 34 | -- |
| Loss on sale of available-for-sale | -- | -- | $(47)$ | -- |
| securities | 778 | 844 | 2,440 | 2,295 |
| Other, net | 5,908 | 6,061 | 17,554 | 17,917 |


| OTHER EXPENSES: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Salaries and employee benefits | 10,717 | 10,063 | 31,211 | 30,183 |
| Occupancy of premises | 3,488 | 3,254 | 9,887 | 9,538 |
| Regulatory and outside services | 1,781 | 1,307 | 4,914 | 3,607 |
| Deposit and loan transaction costs | 1,226 | 1,113 | 3,226 | 3,325 |
| Advertising | 1,081 | 819 | 3,193 | 2,384 |
| Other, net | 1,843 | 1,610 | 5,356 | 4,656 |

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| Total other expenses |  | 20,136 |  | 18,166 |  | 57,787 |  | 53,693 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME BEFORE INCOME TAX |  |  |  |  |  |  |  |  |
| EXPENSE |  | 11,588 |  | 18,619 |  | 42,332 |  | 62,489 |
| INCOME TAX EXPENSE |  | 4,299 |  | 7,313 |  | 16,336 |  | 24,283 |
| NET INCOME | \$ | 7,289 | \$ | 11,306 | \$ | 25,996 | \$ | 38,206 |
| Basic earnings per common share | \$ | 0.10 | \$ | 0.16 | \$ | 0.36 | \$ | 0.53 |
| Diluted earnings per common share | \$ | 0.10 | \$ | 0.15 | \$ | 0.36 | \$ | 0.52 |
| Dividends declared per public share | \$ | 0.50 | \$ | 0.50 | \$ | 1.59 | \$ | 1.80 |
| Basic weighted average common shares |  | 72,947 |  | 72,525 |  | 72,795 |  | 72,607 |
| Diluted weighted average common shares |  | 73,043 |  | 72,754 |  | 72,944 |  | 72,882 |

See accompanying notes to consolidated interim financial statements.

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## CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY <br> (Unaudited) <br> (Dollars in thousands except per share data and amounts)

Accumulated
Additional Unearned Unearned Other Common Paid-In CompensationCompensation Retained Comprehensive Treasury Stock Capital (ESOP) (RRP) Earnings Gain (Loss) Stock Total
$\left.\begin{array}{llllll}\text { Balance at October 1, } & & \$ & \$ & \$ \\ 2006\end{array} \quad \$ 915 \$ 429,286 \quad \$(14,784) \quad \$(825) 760,890 \quad \$(1,543)(310,720) 863,219\right)$

Comprehensive income:
Net income 25,996

Changes in
unrealized (gains)
losses on mortgage-related
securities
available-for-sale net of
deferred income taxes
of $\$ 1.0$ million $\quad 1,717$
1,717
Total comprehensive
income 27,713

Tax benefit of market
value change in
vested
RRP shares 3636

Common stock
committed to be
released for

| allocation - ESOP | 4,253 | 5,766 |
| :--- | :--- | :--- |

Acquisition of
treasury stock $(1,516)$
Stock options exercised 3,587 2,7706,357

Treasury stock activity related to
RRP, net $138 \quad 42$ (190) (10)
Amortization of
unearned
compensation - RRP 29929
Stock based $215 \quad 215$
compensation

| expense |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends in excess of debt service cost - |  |  |  |  |  |
| ESOP |  | 669 |  |  | 669 |
| Dividends on common stock to stockholders |  |  |  |  |  |
| (\$1.59 per public share) |  |  | $(32,653)$ |  | $(32,653)$ |
| Balance at June 30, |  |  | \$ |  |  |
| 2007 | \$ 915 \$ 437,515 | \$ $(12,602)$ | \$ (716) 754,233 | \$ $174(309,424)$ | ) 870,095 |

See accompanying notes to consolidated interim financial statements.
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# CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (Unaudited) <br> (Dollars in thousands) 

|  |  | For the Nine Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2007 |  | 2006 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 25,996 | \$ | 38,206 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
|  |  |  |  |  |
| FHLB stock dividends |  | $(7,655)$ |  | $(7,339)$ |
| (Recovery) provision for loan losses |  | (225) |  | 170 |
| Originations of loans receivable held-for-sale |  | $(1,941)$ |  | $(2,997)$ |
| Proceeds from sales of loans receivable held-for-sale |  | 3,103 |  | 4,699 |
| MSR activity, net |  | 900 |  | 382 |
| Amortization and accretion of premiums and discounts on |  |  |  |  |
| mortgage-related securities and investment securities |  | (626) |  | 5,781 |
| Principal collected on trading securities |  | 7,729 |  | -- |
| Proceeds from sale of trading securities |  | 389,209 |  | -- |
| Depreciation and amortization of premises and equipment |  | 3,399 |  | 2,807 |
| Amortization of deferred debt issuance costs |  | 42 |  | 43 |
| Common stock committed to be released for allocation - ESOP |  | 5,766 |  | 5,018 |
| RRP shares sold, net of forfeitures |  | (10) |  | (11) |
| Stock based compensation - stock options and RRP |  | 514 |  | 664 |
| Other, net |  | (515) |  | (505) |
| Changes in: |  |  |  |  |
| Accrued interest receivable |  | 3,223 |  | 3,800 |
| Other assets |  | $(1,290)$ |  | 663 |
| Income taxes payable/receivable and deferred income taxes |  | 13,337 |  | 16,861 |
| Accounts payable and accrued expenses |  | $(2,285)$ |  | $(3,380)$ |
| Net cash provided by operating activities |  | 438,671 |  | 64,862 |
|  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Proceeds from maturities or calls of investment securities AFS |  | 83,740 |  | -- |
| Purchases of investment securities AFS |  | $(1,520)$ |  | $(142,413)$ |
| Proceeds from maturities or calls of investment securities HTM |  | 361,500 |  | 190,510 |
| Purchases of investment securities HTM |  | $(683,717)$ |  | -- |
| Principal collected on mortgage-related securities AFS |  | 174,750 |  | 226,262 |
| Purchases of mortgage-related securities AFS |  | $(19,912)$ |  | -- |
| Proceeds from sale of mortgage-related securities AFS |  | 15,237 |  | $(87,884)$ |
| Principal collected on mortgage-related securities HTM |  | 186,217 |  | 212,544 |
| Purchases of mortgage-related securities HTM |  | $(135,570)$ |  | (983) |
| Proceeds from the redemption of capital stock of FHLB |  | 25,529 |  | 22,042 |
| Purchases of capital stock of FHLB |  | (301) |  | -- |
| Loan originations, net of principal collected |  | $(96,602)$ |  | $(65,029)$ |
| Loan purchases, net of principal collected |  | 64,824 |  | $(39,948)$ |
| Net deferred fee activity |  | 177 |  | 759 |

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| Purchases of premises and equipment, net | $(4,292)$ | $(5,038)$ |
| :--- | :---: | :---: |
| Proceeds from sales of real estate owned, net | 3,711 | 3,393 |
| Net cash (used in) provided by investing activities | $(26,229)$ | 314,215 |

(Continued)

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CASH FLOWS FROM FINANCING ACTIVITIES:

| Dividends paid |  | $(32,653)$ |  | $(36,744)$ |
| :---: | :---: | :---: | :---: | :---: |
| Dividends in excess of debt service cost of ESOP, net |  | 669 |  | (79) |
| Deposits, net of withdrawals |  | 46,262 |  | $(64,428)$ |
| Proceeds from advances/line of credit from FHLB |  | 6,901 |  | 629,100 |
| Repayments on advances/line of credit from FHLB |  | $(406,901)$ |  | $(829,100)$ |
| Change in advance payments by borrowers for taxes and insurance |  | $(26,139)$ |  | $(19,718)$ |
| Acquisitions of treasury stock |  | $(1,516)$ |  | $(14,882)$ |
| Stock options exercised |  | 3,828 |  | 1,968 |
| Excess tax benefits from stock options |  | 2,529 |  | 1,402 |
| Net cash used in financing activities |  | $(407,020)$ |  | $(332,481)$ |
| NET INCREASE IN CASH AND CASH EQUIVALENTS |  | 5,422 |  | 46,596 |
| CASH AND CASH EQUIVALENTS: |  |  |  |  |
| Beginning of period |  | 183,242 |  | 58,566 |
| End of period | \$ | 188,664 | \$ | 105,162 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: |  |  |  |  |
| Income tax payments | \$ | 711 | \$ | 6,020 |
| Interest payments, net of interest credited to deposits | \$ | 124,992 | \$ | 127,055 |
| SUPPLEMENTAL DISCLOSURE OF NON-CASH |  |  |  |  |
| INVESTING AND FINANCING ACTIVITIES: |  |  |  |  |
| Loans transferred to real estate owned | \$ | 2,673 | \$ | 3,772 |
|  |  |  |  |  |
| Loans made on the sale of real estate owned | \$ | - | \$ | 96 |
| Market value change related to fair value hedge: |  |  |  |  |
| Interest rate swaps hedging FHLB advances | \$ | $(1,632)$ | \$ | 18,600 |
| See accompanying notes to consolidated interim financial statements. $\leq$ Index $>$ |  |  |  | Concluded) |

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## Notes to Consolidated Interim Financial Statements (Unaudited)

## 1. Basis of Financial Statement Presentation

The accompanying consolidated financial statements of Capitol Federal Financial and subsidiary (the "Company") have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2006 Annual Report on Form 10-K to the Securities and Exchange Commission ("SEC"). Interim results are not necessarily indicative of results for a full year.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowance for loan losses, other-than-temporary declines in the value of securities, the valuation of MSR, deferred income tax assets, and derivative instruments. See "Item 2- Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies."

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Capitol Federal Savings Bank ("the Bank"). The Bank has a wholly owned subsidiary, Capitol Funds, Inc. Capitol Funds, Inc. has a wholly owned subsidiary, Capitol Federal Mortgage Reinsurance Company. Significant intercompany accounts and transactions have been eliminated.

## 2. Earnings Per Share

The Company accounts for the 3,024,574 shares acquired by its ESOP in accordance with Statement of Position ("SOP") 93-6 and the shares awarded pursuant to its RRP in a manner similar to the ESOP shares; shares acquired by the ESOP and shares awarded pursuant to the RRP are not considered in the basic average shares outstanding until the shares are committed for allocation or vested to an employee's individual account. The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share calculations.
For the Three Months Ended
June 30,
$2007^{(1)} \quad 2006^{(3)(4)}$

For the Nine Months Ended
June 30,
$2007^{(1)(2)}$
(Dollars in thousands, except per share

|  | amounts) |  | $\$ 7,289$ | $\$ 11,306$ |
| :--- | :--- | :--- | :--- | :--- |$\$ 25,996 \quad \$ 38,206$

Average common shares
outstanding

72,846,007
72,423,231
72,743,849
72,556,486
Average committed ESOP

| shares outstanding | 101,374 | 101,374 | 50,779 | 50,779 |
| :--- | ---: | ---: | ---: | ---: |
| Total basic average <br> common shares outstanding | $72,947,381$ | $72,524,605$ | $72,794,628$ | $72,607,265$ |

Effect of dilutive RRP

| shares | 5,234 | 3,794 | 5,987 | 2,659 |
| :--- | ---: | ---: | ---: | ---: |
| Effect of dilutive stock <br> options | 90,298 | 225,289 | 143,210 | 272,284 |


| Total diluted average common shares outstanding | 73,042,913 | 72,753,688 | 72,943,825 | 72,882,208 |
| :---: | :---: | :---: | :---: | :---: |
| Net earnings per share: |  |  |  |  |
| Basic | \$ 0.10 | \$ 0.16 | \$ 0.36 | \$ 0.53 |
| Diluted | \$ 0.10 | \$ 0.15 | \$ 0.36 | \$ 0.52 |

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${ }^{(1)}$ Options to purchase 34,000 shares of common stock at $\$ 38.77$ per share were outstanding as of June 30 , 2007, but were not included in the computation of diluted EPS because they were anti-dilutive for the three months and the nine months ended June 30, 2007.
${ }^{(2)}$ At June 30, 2007, there were 4,000 unvested RRP shares at $\$ 38.76$ per share that were excluded from the computation of diluted EPS because they were anti-dilutive for the nine months ended June 30, 2007.
${ }^{(3)}$ At June 30, 2006, there were 16,000 unvested RRP shares at $\$ 32.53$ per share that were excluded from the computation of diluted EPS because they were anti-dilutive for the three months and the nine months ended June 30, 2006.
${ }^{(4)}$ Options to purchase 249,000 shares of common stock at prices between $\$ 32.48$ per share and $\$ 36.19$ per share were outstanding as of June 30, 2006, but were not included in the computation of diluted EPS because they were anti-dilutive for the three months and the nine months ended June 30, 2006.

## 3. Recent Accounting Pronouncements

In February 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 155, "Accounting for Certain Hybrid Financial Instruments." SFAS No. 155 amends SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities" and SFAS No. 140 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS No. 155 permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation, if the holder irrevocably elects to account for the whole instrument on a fair value basis, and clarifies various aspects of SFAS No. 133 and SFAS No. 140 relating to derivative financial instruments and qualifying special-purpose entities holding derivative financial instruments. The Company's adoption of SFAS No. 155, effective October 1, 2006, had no impact on its financial condition or results of operations.

In March 2006, FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. $140 . "$ SFAS No. 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract as defined in the SFAS. It requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable, and allows an entity to choose between amortization or fair value measurement methods for each class of separately recognized servicing assets and servicing liabilities. It also permits a one-time reclassification of available-for-sale securities to trading without tainting the investment portfolio, provided the available-for-sale securities are identified in some manner as offsetting the entity's exposure to changes in fair value of servicing assets or servicing liabilities. The Company's adoption of SFAS No. 156, effective October 1, 2006, had no impact on its financial condition or results of operations, as management will continue to value MSR at the lower of cost or market.

In February 2007, FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" which permits an entity to measure certain financial assets and financial liabilities at fair value. The objective of SFAS No. 159 is to improve financial reporting by allowing entities to mitigate volatility in reported earnings caused by the measurement of related assets and liabilities using different attributes, without having to apply complex hedge accounting provisions. When a company elects to apply the fair value option to existing specific items, the company reports the difference between the items' carrying value and their fair value as a cumulative-effect adjustment to the opening balance of retained earnings upon adoption of the standard, with subsequent changes in fair value being charged to earnings. When a company elects to apply the fair value option to new items, the company reports the change in the items value through current period income. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007, which for the Company is October 1, 2008. An entity may elect to early adopt SFAS No. 159 if, among a number of conditions, it has not issued financial statements for any interim period within the fiscal year SFAS No. 159 is first adopted. The Company has not yet completed its assessment of the impact of SFAS No. 159.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Company and/or the Bank may from time to time make written or oral "forward looking statements," including statements contained in the documents we file with or furnish to the SEC. These forward-looking statements may be included in this Quarterly Report on Form 10-Q and the exhibits attached to it, in the Company's reports to stockholders and in other communications by the Company, which are made in good faith by us pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

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These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties, and are subject to change based on various factors, many of which are beyond our control. The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to identify forward-looking statements The following factors, among others, could cause our future results to differ materially from the plans, objectives, goals, expectations, anticipations, estimates and intentions expressed in the forward-looking statements:

- our ability to continue to maintain overhead costs at reasonable levels;
- our ability to continue to originate a significant volume of one- to four-family mortgage loans in our market area;
- our ability to acquire funds from or invest funds in wholesale or secondary markets;
- the future earnings and capital levels of the Bank, which could affect the ability of the Company to pay dividends in accordance with its dividend policies;
- the credit risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses;
- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the

Board of Governors of the Federal Reserve System;

- the effects of, and changes in, foreign and military policies of the United States Government;
- inflation, interest rate, market and monetary fluctuations;
- our ability to access cost-effective funding;
- the timely development of and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
- the willingness of users to substitute competitors' products and services with our products and services;
- our success in gaining regulatory approval of our products and services, when required;
- the impact of changes in financial services laws and regulations, including laws concerning taxes, banking, securities and insurance;
- technological changes;
- acquisitions and dispositions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in our business.

This list of important factors is not all inclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

As used in this Form 10-Q, unless we specify otherwise, "the Company," "we," "us," and "our" refer to Capitol Federal Financial, a United States corporation. "Capitol Federal Savings," and "the Bank," refer to Capitol Federal Savings Bank, a federal savings bank and the wholly-owned subsidiary of the Company. "MHC" refers to Capitol Federal Savings Bank MHC, a federally chartered mutual holding company and majority-owner of the Company.

The following discussion and analysis is intended to assist in understanding the financial condition and results of operations of the Company. It should be read in conjunction with the consolidated financial statements and notes presented in this report. The discussion includes comments relating to the Bank, since the Bank is wholly owned by the Company and comprises the majority of its assets and is the principal source of income for the Company. This discussion and analysis should be read in conjunction with the management discussion and analysis included in the Company's 2006 Annual Report on Form 10-K filed with the SEC.

## Executive Summary

The following summary should be read in conjunction with our Management's Discussion and Analysis of Financial Condition and Results of Operations in its entirety.

Our principal business consists of attracting deposits from the general public and investing those funds primarily in permanent loans secured by first mortgages on owner-occupied, one- to four-family residences. We also originate

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consumer loans, loans secured by first mortgages on nonowner-occupied one- to four-family residences, permanent and construction loans secured by one- to four-family residences, commercial real estate loans and multi-family real estate loans. While our primary business is the origination of one- to four-family mortgage loans funded through retail deposits, we also purchase whole loans and invest in certain investment and mortgage-related securities using FHLB advances as an additional funding source.

The Company is significantly affected by prevailing economic conditions including federal monetary and fiscal policies and federal regulation of financial institutions. Deposit balances are influenced by a number of factors including interest rates paid on competing personal investments, the level of personal income, and the personal rate of savings within our market areas. Lending activities are influenced by the demand for housing and other loans, as well as interest rate pricing competition from other lending institutions. The primary sources of funds for lending activities include deposits, loan repayments, investment income, borrowings, and funds provided from operations.

The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest earned on loans, mortgage-related securities, investment securities and cash, and the interest paid on deposits and borrowings. We generally price our loan and deposit products based upon an analysis of our competition and changes in market rates. On a weekly basis, management reviews deposit flows, loan demand, cash levels, and changes in several market rates to assess all pricing strategies. While we do not explicitly price our products at a margin to a specific market rate or index, our products tend to be priced at a margin to general market rates or indices. While national market rates change constantly, and rates offered by competitors with nationwide delivery channels may change during a business day, our offered rates generally remain available to customers for up to a week on deposit products and several days to a week on loan products. Our one- to four-family mortgage loans are generally priced based upon the 10-year Treasury rate while the rates on our deposits are generally priced based upon short-term Treasury rates. The majority of our loans are fixed-rate products with maturities up to 30 years, while the majority of our deposits have maturity or reprice dates of less than two years.

During the quarter, the Federal Open Market Committee of the Federal Reserve Board ("FOMC") maintained the Federal Funds rate at $5.25 \%$. The Federal Funds rate is the rate at which depository institutions lend reserve requirement surplus balances at the Federal Reserve to other depository institutions in deficit of their reserve requirement. The recent FOMC meeting minutes indicated that readings on core inflation had improved modestly, but did not provide assurance that inflationary risks would moderate. Previous FOMC meeting minutes discussed the potential impact of the slowdown in the housing market on the economy, but current data suggests moderate economic growth, despite an ongoing adjustment in the housing sector and recent increases in delinquencies on subprime loans. Delinquency rates market-wide have prompted a tightening of credit standards, which has restricted additional economic recovery, but the FOMC continues to cite inflationary risk as the primary variable in determining the Federal Funds rate. An increase in this rate does not directly impact the rates offered to loan and deposit consumers, but the trickle-down effect caused by an increase in borrowing costs for banks in general may be eventually realized in mortgage, consumer, and corporate loan rates and deposit rates.

During the third quarter of fiscal year 2007, the yield curve began to show signs of assuming a positive curve compared to the flat or inverted curve that began in fiscal year 2006 and continued through the first half of fiscal year 2007, as long-term treasury yields rose to levels which exceeded short-term treasury yields. The inverted-to-flat yield curve environment has resulted in the compression of the Company's net interest margin, as the interest-earning assets of the Company generally take longer to reprice relative to its interest-bearing liabilities. Net interest margin compression is likely to continue for the duration of fiscal year 2007 as a result of the yield curve environment.

Net income for the quarter ended June 30,2007 was $\$ 7.3$ million compared to $\$ 11.3$ million for the same period in the prior fiscal year. The $\$ 4.0$ million decrease in net income was primarily a result of an increase in interest expense of $\$ 4.0$ million. The increase in interest expense was mainly attributable to higher rates on the certificate of deposit portfolio, which is generally priced based upon short-term interest rates (two year and shorter maturities).

During fiscal year 2006, management implemented an asset management strategy of shortening the average life of the Bank's assets to address the increasing interest rate sensitivity that has occurred during the current interest rate environment. Management has been purchasing short-term securities and adjustable-rate securities with terms to maturity or reprice of generally two years or less. The purchases have primarily been investment securities. Management intends to continue purchasing these types of securities for the foreseeable future.

In April 2007, management elected not to renew $\$ 200.0$ million of maturing FHLB advances. The renewal rate on the advances was approximately $5.00 \%$ compared to $3.49 \%$ on the maturing advances. The advances were not

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renewed because the interest rate available on the Bank's short-term investment opportunities for these funds was less than or equal to the rate that would have been available on the new advances and the Bank had sufficient liquidity to pay off the maturing advances. In July 2007, $\$ 350.0$ million in FHLB advances with a weighted average rate of $3.63 \%$ matured, and management elected not to renew $\$ 200.0$ million of these advances. Management elected to renew $\$ 150.0$ million of advances as a result of the amount of liquidity available at the time of maturity and to extend the maturity date to better match the interest rate risk profile of the loan portfolio as fixed rate loans continue to comprise a larger part of that portfolio. The $\$ 150.0$ million of advances were renewed at a weighted average rate of $5.40 \%$ and are scheduled to mature during fiscal year 2011. At each advance maturity, management will continue to balance the yield spread on assets generally funded by the maturing advances relative to the cost of new advances or alternative funding strategies, the amount of liquidity available to pay off advances or invest and the interest rate risk profile of funding alternatives and their impact on the overall interest rate risk profile of the Bank. Based upon these factors, management may continue to pay off some or all maturing advances. See additional discussion of interest rate risk in "Item 7A. Quantitative and Qualitative Disclosure About Market Risk."

## Available Information

Company and financial information, including press releases, Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to those reports can be obtained free of charge from our investor relations website, http://ir.capfed.com. SEC filings are available on our website immediately after they are electronically filed with or furnished to the SEC, and are also available on the SEC's website at www.sec.gov.

## Critical Accounting Policies

Our most critical accounting policies are the methodologies used to determine the allowance for loan losses, other-than-temporary declines in the value of securities, the valuation of MSR and deferred income tax assets, and our policy regarding derivative instruments. These policies are important to the presentation of our financial condition and results of operations, involve a high degree of complexity, and require management to make difficult and subjective judgments that may require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could cause reported results to differ materially. These critical accounting policies and their application are reviewed at least annually by our audit committee and board of directors. The following is a description of our critical accounting policies and an explanation of the methods and assumptions underlying their application.

Allowance for Loan Losses. Management maintains an allowance for loan losses to absorb losses known and inherent in the loan portfolio based upon ongoing quarterly assessments of the loan portfolio. Our methodology for assessing the appropriateness of the allowance consists of several key elements, which includes a formula allowance, specific allowances for identified problem loans and portfolio segments, and knowledge of economic conditions that may lead to credit risk concerns about the loan portfolio or segments of the loan portfolio. In addition, the allowance incorporates the results of measuring impaired loans as provided in SFAS No. 114, "Accounting by Creditors for Impairment of a Loan" and SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures." These accounting standards prescribe the measurement methods, income recognition and disclosures related to impaired loans.

One- to four-family mortgage loans and consumer loans that are not impaired, as defined in SFAS No. 114 and No. 118, are collectively evaluated for impairment using a formula allowance as permitted by SFAS No. 5, "Accounting for Contingencies." Loans on residential properties with greater than four units, residential construction loans and commercial properties that are delinquent or where the borrower's total loan concentration balance is greater than $\$ 1.5$ million (excluding one- to four-family mortgage loans) are evaluated for impairment on a loan by loan basis at least annually. If no impairment exists, these loans are included in the formula allowance. The formula allowance is

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calculated by applying loss factors to outstanding loans based on the internal risk evaluation of pools of loans. Changes in risk evaluations of both performing and non-performing loans affect the amount of the formula allowance. Loss factors are based both on our historical loss experience and on significant factors that, in management's judgment, affect the collectibility of the portfolio as of the evaluation date. Loan loss factors for portfolio segments are representative of the credit risks associated with loans in those segments. The greater the credit risks associated with a particular segment, the greater the loss factor. Loss factors increase as individual loans become classified, delinquent, the foreclosure process begins, or as economic conditions warrant.

Management reviews the appropriateness of the allowance based upon its evaluation of then-existing economic and business conditions affecting our key lending areas. Other conditions management considers in determining the appropriateness of the allowance include, but are not limited to, changes in our underwriting standards, credit quality trends (including changes in the balance and characteristics of non-performing loans expected to result from existing economic conditions), trends in collateral values, loan volumes and concentrations, and recent loss experience in

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particular segments of the portfolio as of the balance sheet date. Management also measures the impact that such conditions were believed to have had on the collectibility of impaired loans.

Senior management reviews these conditions quarterly. To the extent that any of these conditions are evidenced by a specifically identifiable problem loan or portfolio segment as of the evaluation date, management's estimate of the effect of such condition may be reflected as a specific allowance applicable to such loan or loans. Where any of these conditions are not evidenced by a specifically identifiable problem loan or portfolio segment as of the evaluation date, management's evaluation of the loss related to these conditions is reflected in the allowance associated with our homogeneous population of mortgage loans. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem loans or portfolio segments.

The amounts actually observed with respect to these losses can vary significantly from the estimated amounts. Our methodology permits adjustments to any loss factor used in the computation of the formula allowance in the event that, in management's judgment, significant factors which affect the collectibility of the portfolio, as of the evaluation date, are not reflected in the current loss factors. By assessing the estimated losses inherent in our loan portfolios on a quarterly basis, we can adjust specific and inherent loss estimates based upon more current information.

Assessing the adequacy of the allowance for loan losses is inherently subjective as it requires making material estimates, including the amount and timing of future cash flows expected to be received on impaired loans, and changes in the market value of collateral securing loans, which may be susceptible to volatility. In the opinion of management, the allowance, when taken as a whole, is adequate to absorb reasonable estimated loan losses inherent in our loan portfolios.

Securities Impairment. Management regularly monitors the investment and mortgage-related security portfolios for impairment on a security by security basis. Many factors are considered in determining whether the impairment is deemed to be other-than-temporary, including, but not limited to, the length of time the security has had a market value less than the cost basis, the severity of the loss, the intent and ability of the Bank to hold the security for a period of time sufficient for a substantial recovery of its investment, recent events specific to the issuer or industry including the issuer's financial condition and current ability to make future payments in a timely manner, external credit ratings and recent downgrades in such ratings. If management deems such decline to be other-than-temporary, the carrying value of the security is adjusted and an impairment amount is recorded in the consolidated statements of income.

Valuation of Mortgage Servicing Rights. The Bank records MSR as a result of retaining the servicing of loans that are owned by another entity. Impairment exists if the carrying value of MSR exceeds the estimated fair value of the MSR. MSR are stratified by the underlying loan term and by interest rate. Individual impairment allowances for each stratum are established when necessary and then adjusted in subsequent periods to reflect changes in the measurement of impairment. The estimated fair value of each MSR stratum is determined through analysis of future cash flows incorporating numerous assumptions including: servicing income, servicing costs, market discount rates, prepayment speeds, and other market driven data.

The fair value of MSR is highly sensitive to changes in assumptions. Changes in prepayment speed assumptions have the most significant impact on the fair value of MSR. Generally, as interest rates decline, prepayments accelerate due to increased refinance activity, which results in a decrease in the fair value of MSR. As interest rates rise, prepayments slow which generally results in an increase in the fair value of MSR. All assumptions are reviewed for reasonableness on a quarterly basis and adjusted as necessary to reflect current and anticipated market conditions. Thus, any measurement of the fair value of MSR is limited by the conditions existing and the assumptions utilized as of a particular point in time, and those assumptions may not be appropriate if applied at a different point in time. We receive an independent appraisal of the fair value of our MSR at least annually.

Valuation of Deferred Income Tax Assets. Management assesses the available positive and negative evidence surrounding the recoverability of deferred income tax assets on a quarterly basis. A valuation allowance will be recorded to reduce deferred income tax assets when it is more likely than not that the assets will not be realized.

Derivative Instruments. The Bank has entered into interest rate swap agreements to hedge certain FHLB advances ("swapped FHLB advances"). When the Bank entered into the interest rate swap agreements, they were designated as fair value hedges. All terms of the interest rate swap agreements relating to the pay, fixed-rate components, and timing of cash flows match the terms of the swapped FHLB advances. Therefore, the Bank has assumed no

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ineffectiveness in the hedging relationship and accounts for the interest rate swaps using the shortcut method, under which any gain or loss in the fair value of the interest rate swaps is recorded as an other asset or liability and is offset by a gain or loss on the hedged FHLB advances.

Before entering into the interest rate swap agreements, management formally documented its risk management objectives and strategy, and the relationship between the interest rate swap agreements and the swapped FHLB advances. To qualify for hedge accounting, the interest rate swaps and the related FHLB advances must be designated as a hedge. Both at the inception of the hedge and on an ongoing basis, management assesses whether the hedging relationship is expected to be highly effective in offsetting changes in fair values of the swapped FHLB advances. If at some point it is determined that the interest rate swaps are not highly effective as a hedge, hedge accounting will be discontinued. If hedge accounting is discontinued, changes in the fair value of the interest rate swaps will be recorded in earnings and the swapped FHLB advances will no longer be adjusted for changes in fair value.

## Financial Condition

Total assets decreased from $\$ 8.20$ billion at September 30, 2006 to $\$ 7.82$ billion at June 30, 2007. The $\$ 375.2$ million decrease in assets was primarily attributed to a $\$ 618.0$ million decrease in the mortgage-related securities portfolio, partially offset by a $\$ 243.7$ million increase in the investment securities portfolio. Proceeds from principal repayments, maturities and calls from the mortgage-related and investment securities portfolios and funds from an increase in the certificate of deposit portfolio were utilized to repay $\$ 400.0$ million of maturing FHLB advances. During the first quarter of fiscal year 2007, all trading mortgage-related securities were sold and the majority of the proceeds were invested in short-term investment securities, generally with terms to maturity or repricing of two years or less.

Total liabilities decreased from $\$ 7.34$ billion at September 30, 2006 to $\$ 6.95$ billion at June 30, 2007. The $\$ 382.1$ million decrease in liabilities was due primarily to not renewing $\$ 400.0$ million of maturing FHLB advances, partially offset by an increase in deposits of $\$ 46.3$ million, primarily in the certificate of deposit portfolio.

Stockholders' equity increased $\$ 6.9$ million to $\$ 870.1$ million at June 30, 2007, from $\$ 863.2$ million at September 30, 2006.

The following table presents selected balance sheet data for the Company at the dates indicated. Balance at

| June 30, | March 31, | December 31, | 30, | June 30, |
| :---: | :---: | :---: | :---: | :---: |
| 2007 | 2007 | 2006 | 2006 | 2006 |

(Dollars in thousands, except per share amounts)

## Selected Balance Sheet

Data:

| Total assets | $\$$ | $7,823,829$ | $\$ 8,097,293$ | $\$$ | $8,205,833$ | $\$$ | $8,199,073$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash and cash equivalents | 188,664 | 242,186 | 187,479 | $8,117,173$ |  |  |  |
| Investment securities | 673,160 | 773,404 |  | 844,514 |  | 429,242 | 105,162 |
| Mortgage-related securities | $1,466,822$ | $1,603,443$ | $1,668,548$ |  | $2,084,786$ | $1,78,128$ |  |
| Loans receivable, net | $5,250,270$ | $5,215,701$ | $5,229,032$ | $5,221,117$ | $5,564,502$ |  |  |
| MSR | 6,017 | 6,304 | 6,508 | 6,917 | 2,487 |  |  |
| Capital stock of FHLB | 147,557 | 157,344 | 167,829 | 165,130 | 167,556 |  |  |
| Deposits | $3,946,693$ | $4,002,866$ | $3,934,707$ | $3,900,431$ | $3,895,869$ |  |  |
| Advances from FHLB | $2,870,337$ | $3,074,973$ | $3,270,125$ | $3,268,705$ | $3,207,865$ |  |  |
| Other borrowings | 53,509 | 53,495 | 53,481 | 53,467 | 53,453 |  |  |
| Stockholders' equity | 870,095 | 870,624 | 867,139 | 863,219 | 860,032 |  |  |



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The following table presents rate information at the dates indicated.

| 仡 |  |  |  | eptembe |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30, \\ 2007 \end{gathered}$ | March 31, $2007$ | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ | $\begin{gathered} 30, \\ 2006 \end{gathered}$ | June 30, 2006 |
| Average Yield / Cost at | riod: |  | (annualized) |  |  |
| Loans receivable | 5.69\% | 5.72\% | 5.66\% | 5.64\% | 5.59\% |
| Mortgage-related |  |  |  |  |  |
| securities | 4.30 | 4.27 | 4.26 | 4.54 | 4.14 |
| Investment securities | 4.68 | 4.76 | 4.82 | 4.46 | 4.35 |
| Deposits | 3.85 | 3.76 | 3.68 | 3.61 | 3.40 |
| FHLB advances | 5.07 | 4.97 | 4.88 | 4.88 | 4.82 |
| Borrowings, other | 8.12 | 8.13 | 8.14 | 8.28 | 7.84 |

Loans Receivable. The loan portfolio increased $\$ 29.2$ million from $\$ 5.22$ billion at September 30, 2006 to $\$ 5.25$ billion at June 30, 2007. Purchased loans from nationwide lenders represented $18.2 \%$ of the loan portfolio at June 30, 2007 compared to $21.3 \%$ at September 30, 2006. As of June 30, 2007, the average balance of a purchased mortgage loan was approximately $\$ 349$ thousand while the average balance of an originated mortgage loan was $\$ 118$ thousand.

Included in the loan portfolio at June 30, 2007 was $\$ 410.1$ million of interest-only loans, which were primarily purchased from nationwide lenders during fiscal year 2005. These loans do not typically require principal payments during their initial term. The interest-only loans in our portfolio have initial interest-only terms of either five or ten years, with approximately equal distribution between the two terms. Loans of this type generally are considered to be of greater risk to the lender because of the possibility that the borrower may default once principal payments are required. We attempt to mitigate the risk of interest-only loans by using prudent underwriting criteria. The interest-only loans we purchased have an average credit score of 737 at the time of purchase and an average loan-to-value ratio not exceeding $80 \%$ at the time of purchase. As of June 30, 2007, the performance of our interest-only loans is comparable to the performance of the rest of our one- to four-family loan portfolio.

Total one- to four-family loan originations during the current nine month period were $\$ 469.4$ million at an average rate of $5.85 \%$ compared to one- to four-family loan originations of $\$ 471.9$ million at an average rate of $5.85 \%$ for the same period one year ago. Of the one- to four- family loans originated during the current nine month period and the same period one year ago, $\$ 410.1$ million and $\$ 359.0$ million, respectively, were fixed-rate. Generally, during the nine months ended June 30, 2007, the Bank's 30 year fixed-rate loans, with no points paid by the borrower, were priced at approximately 142 basis points above the average 10 -year Treasury rate, while the Bank's 15 year fixed-rate loans were priced approximately 105 basis points above the average 10-year Treasury rate. The Bank's loan pricing is benchmarked to the secondary mortgage market pricing.

The following table summarizes the activity in the loan portfolio for the periods indicated, excluding changes in loans in process, deferred fees and allowance for loan losses. Included in the repayment amounts for the nine months ended June 30, 2006 are $\$ 47.6$ million of loans which were repurchased by a seller. These loans were purchased during fiscal year 2005.

| Loans receivable: | For the Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2007 |  | March 31, 2007 |  | December 31, 2006 |  | September 30, 2006 |  |
|  | Amount | Rate | Amount | Rate (Dollars | Amount thousands) | Rate | Amount | Rate |
| Beginning balance | \$ 5,249,793 | 5.59\% | \$ 5,259,857 | 5.57\% | \$ 5,257,473 | 5.55\% | \$ 5,601,211 | 5.51\% |
| Originations and refinances | 246,940 | 6.24 | 161,705 | 6.31 | 169,473 | 6.39 | 215,763 | 6.63 |
| Purchases | 54,624 | 6.25 | 23,518 | 5.75 | 26,372 | 5.98 | 85,295 | 6.08 |
| Repayments | $(246,829)$ |  | $(194,085)$ |  | $(193,991)$ |  | $(240,209)$ |  |
| Principal balance of loans |  |  |  |  |  |  |  |  |
| exchanged for securities ${ }^{(1)}$ | -- | -- | -- | -- | -- | -- | $(404,819)$ | 5.72 |
| Other | (698) |  | $(1,202)$ |  | 530 |  | 232 |  |
| Ending balance | \$ 5,303,830 | $5.64 \%$ | \$ 5,249,793 | 5.59\% | \$ 5,259,857 | 5.57\% | \$ 5,257,473 | 5.55\% |

${ }^{(1)}$ During the quarter ended September 30, 2006, the Bank entered into a transaction with the Federal Home Loan Mortgage Corporation ("FHLMC") whereby the Bank exchanged $\$ 404.8$ million of fixed-rate mortgage loans for mortgage-related securities. These securities, which the Bank classified as trading, were sold subsequent to September 30, 2006.

| Loans receivable: | For the Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2007 |  | June 30, 2006 |  |
|  | Amount | Rate <br> (Do | Amount ousands) | Rate |
| Beginning balance | \$ 5,257,473 | 5.55\% | \$ 5,494,387 | 5.39\% |
| Originations and refinances | 578,117 | 6.30 | 595,483 | 6.27 |
| Purchases | 104,515 | 6.07 | 244,024 | 5.33 |
| Repayments | $(634,905)$ |  | $(732,845)$ |  |
| Other | $(1,370)$ |  | 162 |  |
| Ending balance | \$ 5,303,830 | 5.64\% | \$ 5,601,211 | $5.51 \%$ |

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The following table presents the Company's loan portfolio at the dates indicated.

| June 30, 2007 |  | March 31, 2007 |  | September 30, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average of | $\%$ of | Average $\%$ of | Average $\%$ of |  |  |
| Amount | Rate | Total | Amount Rate Total | Amount Rate | Total |

Real Estate
Loans:
One- to $\begin{array}{lllllllll}\text { four-family } & \$ 4,957,855 & 5.50 \% & 93.48 \% & \$ 4,925,267 & 5.46 \% & 93.82 \% & \$ 4,931,505 & 5.41 \%\end{array} \quad 93.80 \%$

Multi-family

| and commercial | 61,281 | 6.47 | 1.16 | 62,287 | 6.48 | 1.19 | 56,774 | 6.48 | 1.08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction <br> and development | 65,994 | 6.19 | 1.24 | 41,765 | 5.90 | 0.79 | 45,452 | 5.81 | 0.87 |

Total real $\begin{array}{llllllllll}\text { estate loans } & 5,085,130 & 5.52 & 95.88 & 5,029,319 & 5.47 & 95.80 & 5,033,731 & 5.43 & 95.75\end{array}$

Consumer Loans:

| Savings loans | 5,159 | 6.42 | 0.09 | 5,790 | 6.34 | 0.11 | 6,250 | 6.12 | 0.12 |
| :--- | ---: | :--- | :--- | ---: | :--- | :--- | ---: | ---: | ---: |
| $\quad$ Automobile | 4,178 | 6.95 | 0.08 | 4,316 | 6.93 | 0.08 | 3,660 | 6.88 | 0.07 |
| $\quad$ Home equity | 208,792 | 8.40 | 3.94 | 209,788 | 8.39 | 4.00 | 213,182 | 8.40 | 4.05 |
| $\quad$ Other | 571 | 8.67 | 0.01 | 580 | 9.15 | 0.01 | 650 | 9.03 | 0.01 |
| $\quad$ Total |  |  |  |  |  |  |  |  |  |

Less:
Loans in $\begin{array}{llll}\text { process } & \text { 20,675 } & 22,605\end{array}$

Unearned loan fees and deferred

| costs | 9,496 | 9,265 | 9,318 |
| :--- | ---: | ---: | ---: |
| Allowance for <br> losses | 4,189 | 4,193 | 4,433 |
| Total loans <br> receivable, net | $\$ 5,250,270$ | $\$ 5,215,701$ | $\$ 5,221,117$ |

Other
information:
Loans serviced
for others $\$$ 698,926 $\$ 728,394 \quad \$ 776,094$

## Lending Practices and Underwriting Standards

The Bank's primary lending activity is the origination of loans and purchase of loans from a select group of correspondent lenders. These loans are secured by first mortgages on owner-occupied one- to four-family residences in the Bank's market areas and select market areas in Missouri. Additional lending volume has been generated by purchasing whole one- to four-family mortgage loans from nationwide lenders. These purchases allow the Bank to attain geographic diversification and manage credit concentration risks and rate risk in its loan portfolio.

The Bank's one- to four-family loans are primarily fully amortizing loans with contractual maturities of up to 30 years, except for interest-only loans which require the payment of interest during the interest-only period, with all payments due monthly. Our one- to-four family loans are generally not assumable and do not contain prepayment penalties. A "due on sale" clause, allowing the Bank to declare the unpaid principal balance due and payable upon the sale of the secured property, is generally included in the security instrument.

Current adjustable-rate one- to four-family loans originated by the Bank generally provide for a specified rate limit or cap on the periodic adjustment to the interest rate, as well as a specified maximum lifetime cap and minimum rate, or floor. Negative amortization of principal is not allowed. Borrowers are qualified based on the principal, interest, taxes and insurance payment at the initial rate for three, five and seven year ARM loans.

The Bank also originates interest-only ARM loans that do not require principal payments for a period of up to ten years. Borrowers are qualified based on a fully amortizing payment at the initial loan rate. The Bank is more restrictive on debt-to-income and credit scores on interest-only ARM loans than on other ARM loans to offset the potential risk of payment shock at the time the loan rate adjusts and/or the principal and interest payments begin.

The Bank offers existing loan customers the opportunity to modify their original loan terms to new loan terms generally consistent with those currently being offered in our market areas. This is a convenient tool for customers who may have considered refinancing from an ARM loan to a fixed rate loan or would like to reduce their term and take advantage of lower rates associated with loan pricing at current market rates. The program helps ensure the Bank maintains the relationship with the customer and significantly reduces the amount of time it takes for customers to obtain current market pricing and terms without having to refinance their loans, and is a more efficient way for the Bank to process the change. The Bank charges a fee for this service generally comparable to fees charged on new loans.

One- to four-family loans are generally underwritten using an automated underwriting system developed by a third party. The system's components closely resemble the Bank's manual underwriting standards which are generally in accordance with FHLMC and Federal National Mortgage Association ("FNMA") underwriting guidelines. The automated underwriting system analyzes the applicant's data, with emphasis on credit history, employment and income history, qualifying ratios reflecting the applicant's ability to repay, asset reserves and loan-to-value ratio. Loans that do not meet the automated underwriting standards are referred to a staff underwriter for manual underwriting. Full documentation to support the applicant's credit, income, and sufficient funds to cover all applicable fees and reserves at closing are required on all loans. Properties securing one- to four-family loans are appraised by either staff appraisers or independent fee appraisers approved by the board of directors who are independent of the loan origination function.

Presently, the Bank lends up to $105 \%$ of the lesser of the appraised value or purchase price for one- to four-family mortgage loans. At June 30, 2007, less than $1 \%$ of the balance of the loan portfolio had a loan-to-value ratio greater than $100 \%$. For loans with a loan-to-value ratio in excess of $80 \%$, private mortgage insurance is required in order to reduce the Bank's loss exposure.

The underwriting standards of the lenders from whom the Bank purchases loans are generally similar to the Bank's internal underwriting standards. "No Doc" or "Stated Income, Stated Assets" loans are not permitted. Lenders are required to fully document all data sources for each application. Management believes these requirements reduce the credit risk associated with these loans. Before committing to purchase a pool of loans, the Bank's Chief Lending Officer or Secondary Marketing Manager reviews specific criteria such as loan amount, credit scores, loan-to-value ratios, geographic location, and debt ratios of each loan in the pool. If the specific criteria do not meet the Bank's underwriting standards and compensating factors are not sufficient, then a loan may be removed from the pool. Once the review of the specific criteria is complete and loans not meeting the Bank's standards are removed from the pool, changes are sent back to the lender for acceptance and pricing. Before the pool is funded, a Bank

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underwriter reviews $25 \%$ of the loan files and the supporting documentation in the pool. If a loan does not meet the Bank's underwriting standards for these loans, it is removed from the pool prior to funding.

The underwriting standard for loans purchased under contractual agreement through correspondent lenders is generally performed by a third party underwriter who is under contract to use the Bank's internal underwriting standards. Correspondent lenders are located within the metropolitan Kansas City market area and select market areas in Missouri. The loan product is originated to the Bank's specifications including interest rates, product description and underwriting standards. The Bank purchases approved loans and the servicing rights, on a loan-by-loan basis.

The Bank also originates construction-to-permanent loans primarily secured by one- to four-family residential real estate. Presently, all of these loans are secured by property located within the Bank's market areas. Construction loans are obtained primarily by homeowners who will occupy the property when construction is complete. Construction loans to builders for speculative purposes are not permitted. The application process includes submission of complete plans, specifications and costs of the project to be constructed. These items are used as a basis to determine the appraised value of the subject property. All construction loans are manually underwritten using the Bank's internal underwriting standards. The construction and permanent loan are closed at the same time allowing the borrower to secure the interest rate at the beginning of the construction period and throughout the permanent loan. Construction draw requests and the supporting documentation are reviewed and approved by management. The Bank also performs regular documented inspections of the construction project to ensure the funds are being used for the intended purpose and the project is being completed according to the plans and specifications provided.

The Bank offers a variety of secured consumer loans, including home equity loans and lines of credit, home improvement loans, auto loans, student loans and loans secured by savings deposits. The Bank also originates a very limited amount of unsecured loans. The Bank does not originate any consumer loans on an indirect basis, such as contracts purchased from retailers of goods or services which have extended credit to their customers. Currently, all consumer loans are originated in the Bank's market areas. Home equity loans may be originated in amounts, together with the amount of the existing first mortgage, of up to $100 \%$ of the value of the property securing the loan. In order to minimize risk of loss, home equity loans that are greater than $80 \%$ of the value of the property, when combined with the first mortgage, require private mortgage insurance. The term-to-maturity of home equity and home improvement loans may be up to 20 years. Home equity lines of credit have no stated term-to-maturity and require a payment of $1.5 \%$ of the outstanding loan balance per month. Unused principal may be re-advanced at any time, not to exceed the original credit limit of the loan. Other consumer loan terms vary according to the type of collateral and the length of the contract.

The majority of the consumer loan portfolio is comprised of home equity lines of credit, which have interest rates that can adjust monthly based upon changes in the prime rate, to a maximum of $18 \%$. Since May 2006, the rates on existing home equity loans have not been increased, despite the increase in the prime rate. This action was taken to retain home equity loans that might otherwise have been refinanced.

The underwriting standards for consumer loans include a determination of the applicant's payment history on other debts and an assessment of their ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the security in relation to the proposed loan amount.

The Bank's multi-family and commercial real estate loans are secured primarily by multi-family dwellings and small office buildings generally located in the Bank's market areas. These loans are granted based on the income producing potential of the property and the financial strength of the borrower. Loan-to-value ratios on multi-family and commercial real estate loans usually do not exceed $80 \%$ of the appraised value of the property securing the loans. The net operating income, which is the income derived from the operation of the property less all operating expenses, must be sufficient to cover the payments related to the outstanding debt. The Bank generally requires personal guarantees of

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the borrowers covering a portion of the debt in addition to the security property as collateral for such loans. The Bank also generally requires an assignment of rents or leases in order to be assured that the cash flow from the project will be used to repay the debt. Appraisals on properties securing these loans are performed by independent state certified fee appraisers approved by the board of directors. While maximum maturities may extend to 30 years, loans frequently have shorter maturities and may not be fully amortizing, requiring balloon payments of unamortized principal at maturity.

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Loans over $\$ 500$ thousand must be underwritten by two senior level underwriters. Any loan greater than $\$ 750$ thousand must be approved by the Asset and Liability Management Committee ("ALCO") and loans over $\$ 1.5$ million must be approved by the board of directors. For loans requiring ALCO and/or board of directors' approval, management is responsible for presenting to the ALCO and/or board of directors information about the creditworthiness of the borrower and the estimated value of the subject property. Information pertaining to the creditworthiness of the borrower generally consists of a summary of the borrower's credit history, employment stability, sources of income, net worth, and debt ratios. The estimated value of the property must be supported by an independent appraisal report prepared in accordance with our appraisal policy.

## Asset Quality

During the second quarter of fiscal year 2007, the methodology for calculating the number of days delinquent changed with the conversion of the core information processing system. For mortgage loans, the new system utilizes a 30/360 calculation, which is consistent with industry standards. The former core system calculated days delinquent based upon actual days. The method of calculating days delinquent for home equity loans did not change with the core system replacement.

Non-performing loans consist primarily of loans 90 or more days delinquent and loans in the process of foreclosure. Non-performing loans increased $\$ 1.0$ million from $\$ 5.6$ million at September 30, 2006 to $\$ 6.6$ million at June 30, 2007. The balance of non-performing loans is relatively unchanged from the prior two quarter ends. The increase in non-performing loans increased our ratio of non-performing loans to total loans from $0.11 \%$ as of September 30, 2006 to $0.12 \%$ at June 30,2007 . Of the $\$ 6.6$ million, $\$ 4.7$ million, or $72.1 \%$, of non-performing loans are secured by property located in our market areas.

Loans 30 to 89 days delinquent, which are not included in non-performing loans, increased approximately $\$ 700$ thousand from $\$ 20.5$ million at September 30, 2006 to $\$ 21.2$ million at June 30, 2007. Of the $\$ 21.2$ million at June 30, 2007, $\$ 13.2$ million, or $62.3 \%$ of 30 to 89 day delinquent loans represent loans secured by property located in our market areas.

The risk that our non-performing and other delinquent loans may increase is primarily driven by the state of the local economies in which we lend. Since the loans we originate in our market areas are geographically concentrated, we attempt to mitigate the risks of this concentration by purchasing loans from outside our market areas. At June 30, 2007, the asset quality of our purchased loans was essentially the same as loans originated locally. In most of our market areas, the economy has continued to be generally stable. Other risks to our loan portfolio remained largely unchanged from September 30, 2006.

The following table presents the Company's 30 to 89 day delinquent loans, non-performing loans, and real estate owned at the dates indicated. The ratios of non-performing loans to total loans and non-performing assets to total assets do not include loans that are 30 to 89 days delinquent. Non-performing assets include non-performing loans and real estate owned.

|  | June 30, | March 31, | December 31, September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2007 | 2006 | 2006 |
| Asset quality information: | (Dollars in thousands) |  |  |  |
| Loans 30 to 89 days delinquent | $\$ 21,172$ | $\$ 18,883$ | $\$ 24,716$ | $\$ 20,478$ |
| Non-performing loans | 6,554 | 6,833 | 6,681 | 5,609 |
| Real estate owned | 1,828 | 1,905 | 1,770 | 2,401 |

Asset quality ratios:
Non-performing assets to total
assets

| $0.11 \%$ | $0.11 \%$ | $0.10 \%$ | $0.10 \%$ |
| :--- | :--- | :--- | :--- |
| $0.12 \%$ | $0.13 \%$ | $0.13 \%$ | $0.11 \%$ |

Non-performing loans to total loans

The allowance for loan losses as a percentage of non-performing loans was $63.92 \%$ at June 30 , 2007, compared to $79.03 \%$ at September 30, 2006 and $67.83 \%$ at June 30, 2006. The decrease in the ratio of allowance for loan losses to non-performing loans since September 30, 2006 primarily resulted from an increase in non-performing loans. Charge-offs, net of recoveries, totaled $\$ 19$ thousand for the current nine months and represented $0.31 \%$ of average non-performing loans and less than $0.01 \%$ of the average outstanding balance of loans receivable.

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The following table presents the Company's activity for the allowance for loan losses and related ratios at the dates and for the periods indicated.

| Allowance for loan losses: | For the Three Months Ended June 30, |  | For the Nine Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
|  | (Dollars in thousands) |  |  |  |
| Beginning balance | \$ 4,193 | \$ 4,680 | \$ 4,433 | \$ 4,598 |
| Losses charged against the allowance: |  |  |  |  |
| One- to four-family loans | -- | 56 | 9 | 89 |
| Multi-family loans | -- | -- | -- | -- |
| Commercial and other loans | -- | -- | -- | -- |
| Consumer loans | 4 | 15 | 10 | 31 |
| Total charge-offs | 4 | 71 | 19 | 120 |
| Recoveries | -- | -- | -- | 1 |
| Provision (recovery) charged to expense | -- | 40 | (225) | 170 |
| Ending balance | \$ 4,189 | \$ 4,649 | \$ 4,189 | \$ 4,649 |
|  |  |  |  |  |
| Allowance for loan losses to non- |  |  |  |  |
| performing loans at period end |  |  | 63.92\% | 67.83\% |
| Allowance for loan losses to loans |  |  |  |  |
| receivable, net at period end |  |  | 0.08\% | 0.08\% |

Mortgage-Related Securities. The balance of mortgage-related securities decreased $\$ 618.0$ million from $\$ 2.08$ billion at September 30, 2006 to $\$ 1.47$ billion at June 30, 2007. The decrease in the portfolio was primarily a result of the sale of the trading securities in the first quarter of fiscal year 2007 which were received in the loan swap transaction with FHLMC in the quarter ended September 30, 2006, and principal repayments which were not entirely reinvested in mortgage-related securities. The proceeds from the sale of the trading securities were used to purchase short-term investment securities.

The following tables provide a summary of the activity in our portfolio of mortgage-related securities for the periods presented. The yields and weighted average life ("WAL") for purchases are presented as recorded at the time of purchase. The yields for the beginning and ending balances are as of the period presented and are generally derived from recent prepayment activity on the securities in the portfolio as of the dates presented. The beginning and ending WAL is the estimated remaining maturity of the underlying collateral after projected prepayment speeds have been applied. The decrease in the yield at June 30, 2007 compared to September 30, 2006 was primarily a result of the sale of the trading securities which had a net yield greater than that of the existing portfolio. The increase in the WAL at June 30, 2007 compared to September 30, 2006 was primarily a result of a slowdown in projected prepayment speeds which was partially offset by the sale of the trading securities which had a net WAL greater than that of the existing portfolio. Excluding the yield and WAL on the trading securities, the portfolio yield would have been $4.26 \%$ and the WAL would have been 3.74 years at September 30, 2006.

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For the Three Months Ended

For the Nine Months Ended
June 30, 2007 June 30, 2006
Amount Yield WAL Amount Yield WAL
Mortgage-related securities:
(Dollars in thousands)

| Beginning balance | $\$ 2,084,786$ | $4.54 \%$ | 4.39 | $\$$ | $2,145,254$ | $3.71 \%$ | 3.38 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Maturities and repayments | $(368,696)$ |  |  | $(438,806)$ |  |  |  |
| Sale of securities, net of <br> gains | $(404,459)$ |  |  |  |  |  |  |
| Net amortization of <br> premiums/discounts | $(3,291)$ |  |  |  | $(5,810)$ |  |  |
| Purchases: | 2,675 | 5.64 | 15.45 |  | 11,075 | 6.42 | 2.18 |
| Fixed | 152,807 | 5.00 | 1.61 |  | 77,792 | 5.98 | 2.14 |
| Adjustable |  |  |  |  |  |  |  |

Change in valuation of securities:

| Available-for-sale | (647) |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Ending balance | $\$$ | $1,466,822$ | $4.30 \%$ | 4.89 | $\$$ | $1,788,858$ | $4.14 \%$ | 3.85 |

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Investment Securities. Investment securities, which consist of agency bonds (primarily issued by FNMA, FHLMC, or FHLB) and municipal investments, increased $\$ 243.7$ million from $\$ 429.5$ million at September 30, 2006 to $\$ 673.2$ million at June 30, 2007. The following tables provide a summary of the activity of investment securities for the periods presented. The yields for the beginning and ending balances are as of the periods presented. The increase in the yield at June 30, 2007 compared to September 30, 2006 was a result of security purchases with net yields greater than the overall portfolio yield. The beginning and ending WAL represent the estimated remaining maturity of the underlying collateral after projected call dates have been considered, based upon market rates at each date presented. The decrease in the WAL at June 30, 2007 compared to September 30, 2006 was primarily due to purchases with a net WAL less than that of the overall portfolio WAL.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Yield | WAL |  | Amount | Yield | WAL |  | Amount | Yield | WAL | Septembe <br> Amount |  |
| Investment securities: |  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 773,404 | 4.76\% | 1.72 | \$ | 844,514 | 4.82\% | 1.66 | \$ | 429,480 | 4.46\% | 2.63 | \$ | 382,128 |
| Maturities and calls |  | $(158,740)$ |  |  |  | $(229,500)$ |  |  |  | $(57,000)$ |  |  |  | (10,000 |
| Net amortization of premiums/discounts |  | 1,303 |  |  |  | 1,572 |  |  |  | 1,042 |  |  |  | 114 |
| Purchases |  | 57,329 | 5.01 | 0.74 |  | 156,768 | 5.34 | 1.44 |  | 471,140 | 5.18 | 0.68 |  | 56,730 |
| Change in valuation of AFS securities |  | (136) |  |  |  | 50 |  |  |  | (148) |  |  |  | 508 |
| Ending balance | \$ | 673,160 | 4.68\% | 1.71 | \$ | 773,404 | 4.76\% | 1.72 | \$ | 844,514 | 4.82\% | 1.66 | \$ | 429,480 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | For the | Nine | Mon | ths Ended |  |  |  |  |  |  |  |  |
|  |  | June 30, | , 2007 |  |  | June 30, | , 2006 |  |  |  |  |  |  |  |
|  |  | Amount | Yield | WAL |  | Amount | Yield | WAL |  |  |  |  |  |  |
| Investment securities: |  |  | (Doll | lars in | tho | usands) |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 429,480 | 4.46\% | 2.63 | \$ | 430,499 | 4.54\% | 2.48 |  |  |  |  |  |  |
| Maturities and calls |  | $(445,240)$ |  |  |  | $(190,510)$ |  |  |  |  |  |  |  |  |
| Net amortization of premiums/discounts |  | 3,917 |  |  |  | 29 |  |  |  |  |  |  |  |  |
| Purchases |  | 685,237 | 5.20 | 0.85 |  | 142,413 | 5.32 | 1.27 |  |  |  |  |  |  |
| Change in valuation of AFS securities |  | (234) |  |  |  | (303) |  |  |  |  |  |  |  |  |
| Ending balance | \$ | 673,160 | 4.68\% | 1.71 | \$ | 382,128 | 4.35\% | 3.09 |  |  |  |  |  |  |

Liabilities. Total liabilities decreased from $\$ 7.34$ billion at September 30, 2006 to $\$ 6.95$ billion at June 30, 2007. The $\$ 382.1$ million decrease in liabilities was due primarily to not renewing $\$ 400.0$ million of maturing FHLB advances, partially offset by an increase in deposits of $\$ 46.3$ million, particularly in the certificate of deposit portfolio, after taking into consideration the reclassification of variable-rate retirement certificates of deposit from certificates to savings during the second quarter of fiscal year 2007.

At June 30, 2007, $\$ 198.0$ million of the $\$ 2.48$ billion in certificates were brokered and public unit deposits, compared to $\$ 233.5$ million in brokered and public unit deposits at September 30, 2006. The $\$ 35.5$ million decrease between September 30, 2006 and June 30, 2007 was primarily attributed to maturities of public unit deposits that were not retained because the Bank did not price at the top market rate for public units. Management will continue to monitor the wholesale deposit market for attractive opportunities.

${ }^{(1)}$ During the second quarter of fiscal year 2007, variable-rate retirement certificates of deposit were reclassified to Savings as the new classifications for these accounts did not have a stated maturity date as a result of changes required by the new core information technology processing system. The amount of the retirement savings included in Savings at June 30, 2007 and March 31, 2007 was $\$ 139.0$ million and $\$ 141.5$ million, respectively. The amount of variable-rate certificates of deposit included in Certificates at December 31, 2006, September 30, 2006 and June 30, 2006 were $\$ 144.9$ million, $\$ 153.0$ million and $\$ 154.0$ million, respectively.

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Stockholders' Equity. Stockholders' equity increased $\$ 6.9$ million from $\$ 863.2$ million at September 30, 2006 to $\$ 870.1$ million at June 30, 2007.

Dividends from the Company are the only source of funds for MHC. It is expected that MHC will waive future dividends except to the extent they are needed to fund its continuing operations. The following table shows the number of shares eligible to receive dividends ("public shares") because of the waiver of dividends by MHC at June 30, 2007. The unvested shares in the ESOP receive cash equal to the dividends paid on the public shares. The cash received is used to repay the annual debt obligation on the loan taken out by the ESOP from the Company at the time of the mutual-to-stock conversion of the Bank to purchase shares for the ESOP. These shares are held in trust for a future employee benefit, and are therefore excluded from the calculation of public shares.

| Total voting shares outstanding at September 30, 2006 | $74,031,930$ |
| :--- | ---: |
| Treasury stock acquisitions ${ }^{(1)}$ | $(38,345)$ |
| RRP grants, net | 4,600 |
| Options exercised, net | 298,535 |
| Total voting shares outstanding at June 30, 2007 | $74,296,720$ |
| Unvested shares in ESOP | $(1,411,470)$ |
| Shares held by MHC | $(52,192,817)$ |
| Total public shares June 30, 2007 | $20,692,433$ |

${ }^{(1)}$ All treasury stock acquisitions represented shares that were received in exchange for the exercise of options.

The following table presents quarterly dividends paid in calendar years 2007, 2006 and 2005. The dollar amounts represent dividends paid during the quarter. The actual amount of dividends to be paid during the quarter ending September 30, 2007, as declared on July 24, 2007, will be based upon the number of shares outstanding on the record date of August 3, 2007. All shares outstanding presented in the table below, except for the quarter ending September 30,2007 , are as of the date of record per the dividend declaration. For the purposes of the table below, the number of dividend shares for the quarter ending September 30, 2007 is based upon shares outstanding on July 30, 2007. This does not represent the actual dividend payout, but rather management's estimate of the number of shares eligible to receive the dividend and the total dividend payout as of July 30, 2007.

|  |  | Calendar Year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
|  | (Dollars in thousands, except per share amounts) |  |  |  |  |  |
| Quarter ended March 31 |  |  |  |  |  |  |
| Number of dividend shares |  | 20,520,793 |  | 20,457,283 |  | 20,634,728 |
| Dividend per share | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 |
| Total dividends paid | \$ | 10,261 | \$ | 10,229 | \$ | 10,317 |
| Quarter ended June 30 |  |  |  |  |  |  |
| Number of dividend shares |  | 20,673,933 |  | 20,257,420 |  | 20,393,519 |
| Dividend per share | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 |
| Total dividends paid | \$ | 10,337 | \$ | 10,129 | \$ | 10,197 |
| Quarter ended September 30 |  |  |  |  |  |  |
| Number of dividend shares |  | 20,694,333 |  | 20,250,134 |  | 20,363,619 |
| Dividend per share | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 |
| Total dividends paid | \$ | 10,347 | \$ | 10,125 | \$ | 10,182 |
| Quarter ended December 31 |  |  |  |  |  |  |
| Number of dividend shares |  |  |  | 20,432,393 |  | 20,483,464 |
| Dividend per share |  |  | \$ | 0.50 | \$ | 0.50 |
| Total dividends paid |  |  | \$ | 10,216 | \$ | 10,242 |
| Special year end dividend |  |  |  |  |  |  |
| Number of dividend shares |  |  |  | 20,432,793 |  | 20,483,464 |
| Dividend per share |  |  | \$ | 0.09 | \$ | 0.30 |
| Total dividends paid |  |  | \$ | 1,839 | \$ | 6,145 |
| Calendar year-to-date dividends per share | \$ | 1.50 | \$ | 2.09 | \$ | 2.30 |

## Analysis of Net Interest Income

Net interest income represents the difference between interest income earned on interest-earning assets, such as mortgage loans, investment securities, and mortgage-backed securities, and interest paid on interest-bearing liabilities, such as deposits and FHLB advances. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.

Average Balance Sheet: The following table presents the average balances of our assets, liabilities and stockholders’ equity and the related annualized yields and costs on our interest-earning assets and interest-bearing liabilities for the periods indicated. Average yields are derived by dividing annualized income by the average balance of the related assets and average costs are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average balances for interest-earning assets and interest-bearing liabilities are derived from average daily balances. Average balances for other non-interest-earning assets, other non-interest-bearing liabilities and stockholders' equity are calculated using month end balances. The yields and costs include amortization of fees, costs, premiums and discounts which are considered adjustments to interest rates. Yields on tax-exempt securities were not calculated on a tax-equivalent basis.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2007 <br> Average Outstanding Yield/ |  | March 31, 2007 <br> Average Outstanding Yield/ |  | December 31, 2006 <br> Average Outstanding Yield/ Balance Rate (Dollars in thousands) |  | September 30,2006AverageOutstanding Yield/Balance Rate |  | June 30, 2006 <br> Average Outstanding Yield Balance Rate |  |
| Assets: <br> Interest-earning assets: |  |  |  |  | (Dollars in tho | usands) |  |  |  |  |
| Loans receivable |  |  |  |  |  |  |  |  |  |  |
| (1) | \$ 5,238,291 | 5.59\% | \$ 5,223,416 | 5.67\% | \$ 5,235,039 | 5.59\% | \$ 5,502,349 | 5.60\% | \$ 5,541,566 | 5.50 |
| Mortgage-related securities | 1,543,049 | 4.21 | 1,633,477 | 4.24 | 1,803,033 | 4.33 | 1,826,499 | 4.23 | 1,801,196 | 4.0 |
| Investment securities | 717,008 | 4.72 | 776,143 | 4.77 | 574,857 | 4.65 | 412,013 | 4.42 | 372,980 | 4.47 |
| Cash and cash equivalents | 89,768 | 5.34 | 114,528 | 5.17 | 236,522 | 5.15 | 93,095 | 5.03 | 122,098 | 4.85 |
| Capital stock of FHLB | 149,288 | 6.48 | 159,171 | 6.48 | 165,159 | 6.48 | 163,997 | 6.23 | 165,584 | 5.02 |
| Total interest-earning assets ${ }^{(1)}$ | 7,737,404 | 5.25 | 7,906,735 | 5.30 | 8,014,610 | 5.24 | 7,997,953 | 5.23 | 8,003,424 | 5.12 |
| Other noninterest-earning assets | 160,904 |  | 170,200 |  | 192,225 |  | 164,325 |  | 176,790 |  |
| Total assets | \$7,898,308 |  | \$ 8,076,935 |  | \$ 8,206,835 |  | \$8,162,278 |  | \$ 8,180,214 |  |

Liabilities and
stockholders'
equity:
Interest-bearing
liabilities:

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| Deposits | $\$ 3,940,736$ | 3.81 | $\$ 3,917,104$ | 3.75 | $\$ 3,855,407$ | 3.65 | $\$ 3,881,477$ | 3.55 | $\$ 3,916,142$ | 3.24 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| FHLB advances | $2,915,505$ | 5.05 | $3,110,915$ | 4.95 | $3,271,001$ | 4.89 | $3,215,093$ | 4.89 | $3,211,783$ | 4.79 |
| (2) |  |  |  |  |  |  |  |  |  |  |

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| Net interest rate spread |  | 0.89\% |  | 0.99\% |  | 0.99\% |  | 1.04\% |  | 1.15\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest-earning assets | \$ 827,663 |  | \$ 825,230 |  | \$ 834,730 |  | \$ 847,926 |  | \$ 822,056 |  |
| Net interest margin |  | 1.33\% |  | 1.45\% |  | 1.39\% |  | 1.43\% |  | 1.54\% |
| Ratio of interest-earning assets |  |  |  |  |  |  |  |  |  |  |
| to interest-bearing liabilities |  | 1.12 |  | 1.12 |  | 1.12 |  | 1.12 |  | 1.11 |
| Selected performance ratios: |  |  |  |  |  |  |  |  |  |  |
| Return on average assets (annualized) |  | 0.37\% |  | 0.42\% |  | 0.50\% |  | 0.49\% |  | 0.55\% |
| Return on average equity (annualized) |  | 3.35\% |  | 3.89\% |  | 4.74\% |  | 4.60\% |  | 5.26\% |
| Average equity to average assets |  | 11.02\% |  | 10.75\% |  | 10.54\% |  | 10.55\% |  | 10.52\% |

${ }^{(1)}$ Calculated net of deferred loan fees, loan discounts, and loans in process. Non-accruing loans are included in the loans receivable average balance with a yield of zero percent.
${ }^{(2)}$ The rate calculation includes net interest expense of $\$ 3.3$ million, $\$ 3.3$ million, $\$ 3.4$ million, $\$ 3.4$ million, and $\$ 2.6$ million related to the interest rate swaps for the three months ended June 30, 2007, March 31, 2007, December 31, 2006, September 30, 2006 and June 30, 2006, respectively.

The following table presents selected income statement information for the quarters indicated.

| For the Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| June 30, | March 31, | December | September |  |
| 2007 | 2007 | 2006 | 30, | June 30, |

Selected income statement data: (Dollars in thousands, except per share amounts)

| Interest and dividend income: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans receivable | \$ | 73,219 | \$ | 73,990 | S | 73,192 | \$ | 77,034 | \$ | 76,123 |
| Mortgage-related securities |  | 16,224 |  | 17,317 |  | 19,521 |  | 19,337 |  | 18,175 |
| Investment securities |  | 8,459 |  | 9,262 |  | 6,684 |  | 4,558 |  | 4,170 |
| Other interest and dividend income |  | 3,624 |  | 4,004 |  | 5,769 |  | 3,754 |  | 3,959 |
| Total interest and dividend income |  | 101,526 |  | 104,573 |  | 105,166 |  | 104,683 |  | 102,427 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 37,377 |  | 36,267 |  | 35,469 |  | 34,741 |  | 31,588 |
| FHLB advances |  | 37,220 |  | 38,508 |  | 40,741 |  | 40,212 |  | 39,005 |
| Other borrowings |  | 1,113 |  | 1,101 |  | 1,129 |  | 1,142 |  | 1,070 |
| Total interest expense |  | 75,710 |  | 75,876 |  | 77,339 |  | 76,095 |  | 71,663 |


| Provision (recovery) for loan losses |  | -- |  | 55 |  | (280) |  | 77 |  | 40 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest and dividend income |  |  |  |  |  |  |  |  |  |  |
| (after provision (recovery) for |  |  |  |  |  |  |  |  |  |  |
| loan losses) |  | 25,816 |  | 28,642 |  | 28,107 |  | 28,511 |  | 30,724 |
| Other income |  | 5,908 |  | 5,431 |  | 6,215 |  | 6,878 |  | 6,061 |
| Other expenses |  | 20,136 |  | 20,020 |  | 17,631 |  | 19,175 |  | 18,166 |
| Income tax expense |  | 4,299 |  | 5,597 |  | 6,440 |  | 6,303 |  | 7,313 |
| Net income | \$ | 7,289 | \$ | 8,456 | \$ | 10,251 | \$ | 9,911 | \$ | 11,306 |
| Efficiency ratio |  | 63.47\% |  | 58.90\% |  | 51.74\% |  | 54.11\% |  | 49.41\% |
| Basic earnings per share | \$ | 0.10 | \$ | 0.12 | \$ | 0.14 | \$ | 0.14 | \$ | 0.16 |
| Diluted earnings per share |  | 0.10 |  | 0.12 |  | 0.14 |  | 0.14 |  | 0.15 |
| Dividends declared per public share |  | 0.50 |  | 0.50 |  | 0.59 |  | 0.50 |  | 0.50 |

## Comparison of Operating Results for the Three Months Ended June 30, 2007 and 2006

Net income for the quarter ended June 30, 2007 was $\$ 7.3$ million compared to $\$ 11.3$ million for the same period in the prior fiscal year. The $\$ 4.0$ million decrease in net income was primarily a result of an increase in interest expense of $\$ 4.0$ million.

Total interest and dividend income for the quarter was $\$ 101.5$ million compared to $\$ 102.4$ million for the prior year quarter. The $\$ 900$ thousand decrease was primarily a result of a decrease in interest income on loans receivable of $\$ 2.9$ million, a decrease of $\$ 2.0$ million in interest income on mortgage-related securities, and a decrease of $\$ 265$ thousand in interest income on cash and cash equivalents, partially offset by an increase in interest income on investment securities of $\$ 4.3$ million.

Interest income on loans receivable for the quarter was $\$ 73.2$ million compared to $\$ 76.1$ million for the prior year quarter. The $\$ 2.9$ million decrease in interest income was primarily a result of a decrease in the average balance of the loan portfolio between the two periods due to the exchange of loans for securities transaction with FHLMC during the fourth quarter of fiscal year 2006. The decrease in the average balance was partially offset by an increase of 9 basis points in the weighted average yield of the loan portfolio to $5.59 \%$ for the current quarter. The increase in the weighted average yield can be attributed to loans originated at rates higher than the portfolio rate and ARM loans repricing to higher rates.

Interest income on mortgage-related securities for the quarter was $\$ 16.2$ million compared to $\$ 18.2$ million for the prior year quarter. The $\$ 2.0$ million decrease in interest income was due to a decrease in the average balance which was partially offset by an increase in the average yield. The decrease in the average portfolio balance was due primarily to principal repayments and maturities that were not reinvested in mortgage-related securities. The weighted average yield of the mortgage-related securities portfolio increased by 17 basis points between the two periods as a result of adjustable-rate securities in the portfolio repricing to higher rates, and to the purchase of mortgage-related securities with yields higher than that of the existing portfolio.

Interest income on investment securities for the quarter was $\$ 8.5$ million compared to $\$ 4.2$ million for the prior year quarter. The $\$ 4.3$ million increase in interest income was primarily a result of an increase in the average balance of the portfolio and, to a lesser extent, a 25 basis point increase in the weighted average portfolio yield to $4.72 \%$ for the current quarter. The increase in the average balance was a result of investing proceeds from the sale of the trading securities during the first quarter of fiscal year 2007 into short-term investment securities. The increase in the weighted average yield of the portfolio was attributed to purchases of securities with weighted average yields greater than that of the portfolio.

Interest income on cash and cash equivalents for the quarter was $\$ 1.2$ million compared to $\$ 1.5$ million for the prior year quarter. The $\$ 265$ thousand decrease in interest income was primarily a result of a decrease in the average balance during the current quarter which was partially offset by a 49 basis point increase in the average yield to $5.34 \%$ for the current quarter. The decrease in the average balance of cash and cash equivalents related primarily to the timing of the repayment of maturing FHLB advances. The increase in the average yield was due to an increase in short-term interest rates.

Interest expense on deposits for the current quarter was $\$ 37.4$ million compared to $\$ 31.6$ million for the prior year quarter. The $\$ 5.8$ million increase in interest expense was primarily a result of an increase in the average rate paid on the certificate of deposit portfolio. The weighted average rate of the certificate of deposit portfolio for the current quarter was $4.66 \%$ compared to $3.98 \%$ for the prior year quarter. The Bank has increased retail deposit rates in response to the general trend of all rates increasing to remain competitive in its markets, which has resulted in an
increase in the weighted average rate of the certificate of deposit portfolio.
Interest expense on FHLB advances for the current quarter was $\$ 37.2$ million compared to $\$ 39.0$ million for the prior year quarter. The $\$ 1.8$ million decrease in interest expense was a result of a decrease in the average balance due to maturing advances that were not renewed, partially offset by an increase in the paying rate on the interest rate swaps. The weighted average paying rate on the variable-rate interest rate swaps was $7.80 \%$ for the current quarter compared to $7.46 \%$ for the prior year quarter. The 34 basis point increase was due to the increase in the one month LIBOR rate between the two periods. Currently, the Bank is in a net paying position on the interest rate swaps. If
the one month LIBOR rate remains higher than $3.68 \%$ (weighted average break even LIBOR rate), then the Bank will continue to be in a paying position on the interest rate swaps. The interest rate swap agreements are summarized by maturity date under "Item 3 - Quantitative and Qualitative Disclosure About Market Risk."

Total other income for the current quarter was $\$ 5.9$ million compared to $\$ 6.1$ million in the prior year quarter. The $\$ 153$ thousand decrease in other income was due to a decrease in retail service fees of $\$ 390$ thousand primarily related to the discontinuation of certain fees due to the implementation of the Bank's new core information technology processing system during the second quarter of fiscal year 2007, partially offset by an increase in loan fees of $\$ 208$ thousand due primarily to an increase in the servicing fees earned on loans sold, as a result of the exchange of loans for securities.

Total other expenses for the current quarter increased $\$ 1.9$ million to $\$ 20.1$ million compared to $\$ 18.2$ million in the prior year quarter. The increase was due primarily to an increase in salaries and employee benefits of $\$ 654$ thousand, regulatory and outside services of $\$ 474$ thousand, advertising expense of $\$ 262$ thousand, occupancy expense of $\$ 234$ thousand, and other, net expenses of $\$ 233$ thousand. The increase in salaries and employee benefits was due to the hiring of new employees for existing vacant and new positions, and overtime. The increase in regulatory and outside services was due primarily to an increase in consulting fees as a result of documenting and testing controls of the new core information technology processing system to comply with Sarbanes-Oxley Act of 2002 Section 404 ("SOX 404"), and other professional services. The increase in advertising expense was due to scheduled advertising campaigns during the quarter. The increase in occupancy expense related primarily to depreciation of the new core information technology assets. The increase in other, net expense was due primarily to an increase in amortization of MSR and an increase in losses related to low-income housing partnerships, which were purchased for their related tax credits.

The Bank completed the implementation of its new core information technology processing system during January 2007. At the end of the second quarter of fiscal year 2007, the Bank had capitalized $\$ 6.8$ million of costs directly associated with required hardware, software, and services related to the installation of the core system, and $\$ 1.0$ million of capitalized payroll. Both of these amounts began amortizing during the second quarter of fiscal year 2007 for a period not exceeding five years.

Income tax expense for the current quarter was $\$ 4.3$ million compared to $\$ 7.3$ million in the prior year quarter. The decrease in income tax expense was a direct result of a decrease in earnings compared to the prior year quarter. The effective tax rate for the current quarter was $37.1 \%$, compared to $39.3 \%$ for the prior year quarter. The decrease in the effective tax rate in the current quarter compared to the prior year quarter was a result of an increase in nontaxable income from municipal securities, an increase in the amount of federal tax credits related to low-income housing partnerships, and a decrease in the amount of nondeductible expenses.

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the quarter ended June 30, 2007 to the quarter ended June 30, 2006. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

For the Quarter Ended
June 30, 2007 vs. June 30, 2006
Increase (Decrease) Due to

|  | Volume |  | Rate <br> (Dollars in thousands) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net | \$ | $(4,102)$ | \$ | 1,198 | \$ | $(2,904)$ |
| Mortgage-related securities |  | $(2,690)$ |  | 739 |  | $(1,951)$ |
| Investment securities |  | 4,047 |  | 242 |  | 4,289 |
| Capital stock of FHLB |  | (254) |  | 184 |  | (70) |
| Cash equivalents |  | (408) |  | 144 |  | (264) |
| Total interest-earning assets | \$ | $(3,407)$ | \$ | 2,507 | \$ | (900) |
|  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings ${ }^{(1)}$ | \$ | 372 | \$ | 1,229 | \$ | 1,601 |
| Checking |  | (1) |  | (10) |  | (11) |
| Money market |  | (208) |  | 935 |  | 727 |
| Certificates ${ }^{(1)}$ |  | (743) |  | 4,215 |  | 3,472 |
| FHLB advances and other borrowings |  | $(3,567)$ |  | 1,825 |  | $(1,742)$ |
| Total interest-bearing liabilities | \$ | $(4,147)$ | \$ | 8,194 | \$ | 4,047 |
| Net change in net interest and dividend income | \$ | 740 | \$ | $(5,687)$ | \$ | $(4,947)$ |

${ }^{(1)}$ The increase in the volume and the rate in the savings accounts is related to the variable-rate retirement certificate of deposits that were reclassified to savings from certificates as the reclassified accounts did not have a stated maturity date as a result of changes required by the new core information technology processing system. The change in volume and rate on the savings accounts would have been a decrease of $\$ 16$ thousand and an increase of $\$ 6$ thousand, respectively, excluding the variable-rate retirement certificates reclassified to savings. The change in the volume and rate on the certificates would have been a decrease of $\$ 671$ thousand and an increase of $\$ 4.4$ million, respectively, including the variable-rate retirement certificates reclassified to savings.

## Comparison of Operating Results for the Nine Months ended June 30, 2007 and 2006

For the nine months ended June 30, 2007, the Company recognized net income of $\$ 26.0$ million, compared to net income of $\$ 38.2$ million for the nine months ended June 30, 2006. The $\$ 12.2$ million decrease in net income was primarily a result of an increase in interest expense on deposits of $\$ 21.3$ million and an increase in other expenses of $\$ 4.1$ million. The increase in expenses was partially offset by an increase in total interest and dividend income of $\$ 5.1$ million and a decrease in income tax expense of $\$ 8.0$ million as a result of a reduction in earnings.

Total interest and dividend income for the current nine months was $\$ 311.3$ million compared to $\$ 306.2$ million for the nine months ended June 30, 2006. The $\$ 5.1$ million increase was primarily a result of an increase in interest income on
investment securities of $\$ 10.9$ million and cash and cash equivalents of $\$ 3.5$ million, partially offset by a decrease in interest income on loans receivable of $\$ 6.4$ million and mortgage-related securities of $\$ 3.4$ million.

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Interest income on loans receivable for the current nine months was $\$ 220.4$ million compared to $\$ 226.8$ million for the nine months ended June 30, 2006. The $\$ 6.4$ million decrease in interest income was primarily a result of a decrease in the average balance of the portfolio as a result of the exchange of loans for securities in the fourth quarter of fiscal year 2006, partially offset by an increase in the average yield of the portfolio of 16 basis points between the two periods. The increase in the weighted average yield can be attributed to loans originated at rates higher than the portfolio rate, ARM loans repricing to higher rates and a change in the interest accrual calculation in the second quarter of fiscal year 2007 as a result of the implementation of the Bank's new core information technology processing system. Under the old system, for a particular scheduled interest payment, interest was accrued from the day after the due date of the prior scheduled interest payment through the due date of the current scheduled interest payment. Under the new system, interest is accrued from the due date of the prior scheduled interest payment through the day before the due date of the current scheduled interest payment. This change resulted in a one-time 2 basis point increase in the yield in the loan portfolio for the nine months ended June 30, 2007.

Interest income on mortgage-related securities for the current nine months was $\$ 53.1$ million compared to $\$ 56.5$ million for the nine months ended June 30, 2006. The $\$ 3.4$ million decrease in interest income was due to a decrease in the average balance partially offset by an increase in the portfolio yield. The decrease in the average balance was due to sales, maturities, and repayments of securities which were not entirely replaced. The portfolio yield increased 36 basis points between the two periods as a result of adjustable-rate securities in the portfolio repricing to higher rates, the purchase of mortgage-related securities with yields higher than that of the existing portfolio, and the holding of trading securities during a portion of the first quarter of fiscal year 2007 with yields higher than that of the existing portfolio.

Interest income on investment securities for the current nine months was $\$ 24.4$ million compared to $\$ 13.5$ million for the nine months ended June 30, 2006. The $\$ 10.9$ million increase was primarily a result of a $\$ 288.2$ million increase in the average balance for the nine months due to the reinvestment of proceeds from the sale of trading securities into investment securities during the first quarter of fiscal year 2007. There was also an increase in the average yield of the portfolio of 24 basis points as a result of securities purchased with yields higher than that of the existing portfolio.

Interest income on cash and cash equivalents for the current nine months was $\$ 5.7$ million compared to $\$ 2.2$ million for the same period in the prior year. The $\$ 3.5$ million increase in interest income was primarily a result of an increase in the average balance for the nine months due to the timing of paying off maturing FHLB advances and the reinvestment of proceeds from the sale of the trading securities.

Interest expense on deposits for the current nine months was $\$ 109.1$ million compared to $\$ 87.8$ million for the same period in the prior year. The $\$ 21.3$ million increase in interest expense was primarily a result of an increase in the average rate paid on the certificate of deposit and money market portfolios. As previously discussed, the Bank has raised certain retail deposit rates to remain competitive in our markets.

Interest expense on FHLB advances for the current nine months was $\$ 116.5$ million compared to $\$ 117.0$ million for the same period in the prior year. The $\$ 516$ thousand decrease in interest expense was primarily a result of a decrease in the average balance of FHLB advances due to not renewing $\$ 400.0$ million of maturing FHLB advances during fiscal year 2007. The decrease was partially offset by an increase in the paying rate on the interest rate swaps. The weighted average paying rate on the variable-rate interest rate swaps was $7.80 \%$ for the current nine month period compared to $7.01 \%$ for the nine months ended June 30, 2006.

The Bank recorded a recovery for loan losses of $\$ 225$ thousand during the current nine months, compared to a provision of $\$ 170$ thousand in the same period in the prior year due to changes in the current year to the risk assessments of certain categories of loans to better reflect the inherent risk of those categories.

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Total other income decreased $\$ 363$ thousand to $\$ 17.6$ million for the current nine months compared to $\$ 17.9$ million for the nine months ended June 30, 2006. The decrease was due to a decrease in retail fees and charges of $\$ 822$ thousand and a decrease in insurance commissions of $\$ 183$ thousand due to the claim experience of the insurance companies with whom the Bank does business. The decrease was partially offset by an increase of $\$ 510$ thousand in loan fees earned on serviced loans from the loan swap transaction in September 2006, and an increase of \$145
thousand in other income, net primarily related to insurance premium income. As previously indicated in our Form 10-K for the year ended September 30, 2006, we would discontinue collection of fees for transactions originated electronically following the core system replacement. Fees charged for the processing of insufficient fund ("NSF") transactions decreased due to fewer incidents of NSF. Fees generally charged to our customers relating to their usage of ATMs not owned by the Bank were not charged during the second quarter of 2007. In addition, waived fees increased due primarily to fees assessed to customers that were waived immediately following the conversion as customers were becoming accustomed to new interfaces. The waived fees and ATM service charges that were not charged are expected to be a one-time conversion-related incident. The extent to which NSF fee income will return to previous levels is uncertain.

Total other expenses for the current nine month period increased $\$ 4.1$ million to $\$ 57.8$ million compared to $\$ 53.7$ million for the nine months ended June 30, 2006. The increase is primarily attributed to increases in regulatory and outside services and salaries and employee benefits, and to a lesser extent, increases in advertising, occupancy, and other, net expenses. The $\$ 1.3$ million increase in regulatory and outside services was due primarily to an increase in consulting fees related to compliance with SOX 404 and other professional services, as the Company's internal control environment must be completely re-documented under the new core computer systems. The $\$ 1.0$ million increase in salaries and employee benefits is a result of an increase in payroll expense and related taxes largely attributed to overtime paid following the replacement of our core information technology processing system for additional staffing required to address customer service issues, partially offset by capitalized payroll expense related to the core system replacement. The $\$ 809$ thousand increase in advertising expense is due to scheduled network television and radio campaigns. The increase in other, net expense is due primarily to a $\$ 761$ thousand increase in office supplies and postage due primarily to conversion-related mailings and customer statement printing changes related to the core system replacement.

Income tax expense for the nine months was $\$ 16.3$ million compared to $\$ 24.3$ million for the nine months ended June 30, 2006. The decrease in income tax expense was primarily due to a decrease in earnings for the current nine months. The effective tax rate for the current nine month period was $38.6 \%$ compared to $38.9 \%$ for the nine months ended June 30, 2006.

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The following table presents the average balances of our assets, liabilities and stockholders' equity and the related yields and costs on our interest-earning assets and interest-bearing liabilities for the periods indicated. Average yields are derived by dividing annualized income by the average balance of the related assets and average costs are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average balances of interest-earning assets and interest-bearing liabilities are derived from average daily balances. Average balances for other non-interest-earning assets, other non-interest-bearing liabilities and stockholders' equity are calculated using month end balances. The yields and costs include amortization of fees, costs, premiums and discounts which are considered adjustments to interest rates. Yields on tax-exempt securities were not calculated on a tax-equivalent basis.

For the Nine Months Ended
June 30, 2007
Average
Outstanding Balance

Yield/
Rate
June 30, 2006
Average
Outstanding Yield/
Balance Rate

| Assets: | (Dollars in thousands) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable ${ }^{(1)}$ | \$ | 5,232,290 | 5.62\% | \$ | 5,541,421 | 5.46\% |
| Mortgage-related securities |  | 1,660,441 | 4.26 |  | 1,928,206 | 3.90 |
| Investment securities |  | 688,599 | 4.73 |  | 400,437 | 4.49 |
| Cash and cash equivalents |  | 147,386 | 5.14 |  | 62,424 | 4.63 |
| Capital stock of FHLB |  | 157,895 | 6.48 |  | 177,496 | 5.53 |
| Total interest-earning assets ${ }^{(1)}$ |  | 7,886,611 | 5.26 |  | 8,109,984 | 5.04 |
| Other noninterest-earning assets |  | 155,907 |  |  | 152,741 |  |
| Total assets | \$ | 8,042,518 |  | \$ | 8,262,725 |  |

Liabilities and stockholders' equity:

| Interest-bearing liabilities: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ Deposits | $3,903,934$ | 3.74 | $\$$ | $3,922,759$ | 2.99 |  |
| FHLB advances (2) | $3,099,727$ | 4.96 |  | $3,307,962$ | 4.66 |  |
| $\quad$ Other borrowings | 53,486 | 8.24 |  | 53,351 | 7.46 |  |
| Total interest-bearing liabilities |  | $7,057,147$ | 4.31 |  | $7,284,072$ | 3.78 |
| Other noninterest-bearing liabilities | 117,529 |  |  | 115,503 | 863,150 |  |
| Stockholders' equity | 867,842 |  |  |  |  |  |
| Total liabilities and stockholders' |  |  |  | $\$ 8$ | $8,262,725$ |  |
| equity | $\$$ | $8,042,518$ |  |  |  |  |


| Net interest rate spread |  | $0.95 \%$ |  | $1.26 \%$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net interest-earning assets $\$$ 829,464 <br> Net interest margin   |  | $\$$ | 825,912 | $1.69 \%$ |  |
| Ratio of interest-earning assets <br> to interest-bearing liabilities |  | 1.12 |  | 1.11 |  |


| Selected Performance Ratios: <br> Return on average assets <br> (annualized) | $0.43 \%$ | $0.62 \%$ |
| :--- | :--- | :--- |
| Return on average equity <br> (annualized) | $3.99 \%$ | $5.90 \%$ |

${ }^{(1)}$ Calculated net of deferred loan fees, loan discounts, and loans in process. Non-accruing loans are included in the loans receivable average balance with a yield of zero percent.
${ }^{(2)}$ The rate calculation includes net interest expense of $\$ 10.0$ million and $\$ 5.1$ million related to the interest rate swaps for the nine months ended June 30, 2007 and June 30, 2006, respectively. 35

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The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the nine months ended June 30, 2007 to the nine months ended June 30, 2006. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

For the Nine Months Ended
June 30, 2007 vs. June 30, 2006
Increase (Decrease) Due to

|  | Volume |  | Rate <br> (Dollars in thousands) |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net | \$ | $(12,477)$ | \$ | 6,090 | \$ | $(6,387)$ |
| Mortgage-related securities |  | $(8,301)$ |  | 4,894 |  | $(3,407)$ |
| Investment securities |  | 10,179 |  | 737 |  | 10,916 |
| Capital stock of FHLB |  | (868) |  | 1,185 |  | 317 |
| Cash and cash equivalents |  | 3,313 |  | 268 |  | 3,581 |
| Total interest-earning assets | \$ | $(8,154)$ | \$ | 13,174 | \$ | 5,020 |
|  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings ${ }^{(1)}$ | \$ | 436 | \$ | 2,252 | \$ | 2,688 |
| Checking |  | -- |  | 30 |  | 30 |
| Money market |  | (820) |  | 5,149 |  | 4,329 |
| Certificates ${ }^{(1)}$ |  | $(1,180)$ |  | 15,439 |  | 14,259 |
| FHLB advances and other borrowings |  | $(7,546)$ |  | 7,355 |  | (191) |
| Total interest-bearing liabilities | \$ | $(9,110)$ | \$ | 30,225 | \$ | 21,115 |
|  |  |  |  |  |  |  |
| Net change in net interest and dividend income | \$ | 956 | \$ | $(17,051)$ | \$ | $(16,095)$ |

${ }^{(1)}$ The increase in the volume and the rate in the savings accounts is related to the variable-rate retirement certificate of deposits that were reclassified to savings from certificates as the reclassified accounts did not have a stated maturity date as a result of changes required by the new core information technology processing system. The change in volume and rate on the savings accounts would have been a decrease of $\$ 56$ thousand and an increase of $\$ 17$ thousand, respectively, excluding the variable-rate retirement certificates reclassified to savings. The change in the volume and rate on the certificates would have been an increase of $\$ 987$ thousand and an increase of $\$ 16.0$ million, respectively, including the variable-rate retirement certificates reclassified to savings.

## Comparison of Operating Results for the Three Months Ended June 30, 2007 and March 31, 2007

For the quarter ended June 30, 2007, the Company recognized net income of $\$ 7.3$ million, compared to net income of $\$ 8.5$ million for the quarter ended March 31,2007 . The $\$ 1.2$ million decrease in net income was primarily the result of a $\$ 2.9$ million decrease in net interest and dividend income, partially offset by a decrease of $\$ 1.3$ million in income tax expense and an increase in other income of $\$ 477$ thousand.

Total interest and dividend income for the quarter was $\$ 101.5$ million compared to $\$ 104.6$ million for the quarter ended March 31, 2007. The $\$ 3.1$ million decrease was a result of decreases in all categories of interest income, but primarily a result of a decrease in interest income on mortgage-related securities of $\$ 1.1$ million, a decrease in interest income of $\$ 803$ thousand on investment securities, and a decrease in interest income on loans receivable of $\$ 771$
thousand.

Interest income on loans receivable for the current quarter was $\$ 73.2$ million compared to $\$ 74.0$ million for the quarter ended March 31, 2007. The $\$ 771$ thousand decrease in interest income was primarily a result of an additional day of accrued interest in the previous quarter as a result of the implementation of the Bank's new core information technology processing system. Under the old system, for a particular scheduled interest payment, interest was accrued from the day after the due date of the prior scheduled interest payment through the due date of the current scheduled interest payment. Under the new system, interest is accrued from the due date of the prior scheduled interest payment through the day before the due date of the current scheduled interest payment. This change resulted in a one-time 5 basis point increase in yield in the loan portfolio for the quarter ended March 31, 2007. In addition, slower prepayment assumptions for loans reduced the amortization of net deferred fees which reduced income for the quarter.

Interest income on mortgage-related securities for the current quarter was $\$ 16.2$ million compared to $\$ 17.3$ million for the quarter ended March 31, 2007. The $\$ 1.1$ million decrease was primarily a result of a decrease in the average portfolio balance due primarily to principal repayments and maturities that were not reinvested in mortgage-related securities.

Interest income on investment securities for the current quarter was $\$ 8.5$ million compared to $\$ 9.3$ million for the quarter ended March 31, 2007. The $\$ 803$ thousand decrease was primarily a result of a decrease in the average balance for the current quarter due to maturities and calls that were not reinvested in investment securities.

Interest income on cash and cash equivalents for the current quarter was $\$ 1.2$ million compared to $\$ 1.5$ million for the prior quarter. The $\$ 249$ thousand decrease in interest income was primarily a result of a $\$ 24.8$ million decrease in the average balance for the current quarter due to the timing of paying off maturing FHLB advances.

Interest expense decreased $\$ 166$ thousand to $\$ 75.7$ million for the current quarter from $\$ 75.9$ million for the quarter ended March 31, 2007. The decrease was due to a decrease in interest expense on FHLB advances of $\$ 1.3$ million as a result of the advances that matured and were not renewed in January 2007 and April 2007. The decrease in interest expense on FHLB advances was partially offset by an increase in interest expense on deposits of $\$ 1.1$ million as a result of an increase in the average rate paid on the certificate of deposit portfolio.

Total other income increased $\$ 477$ thousand to $\$ 5.9$ million for the current quarter compared to $\$ 5.4$ million for the quarter ended March 31, 2007. The increase in other income was due primarily to an increase in retail service fees of $\$ 414$ thousand. Retail fees and charges increased as a result of an increase in ATM fees, fee income from Visa check cards as a result of an increase in volume due to the seasonality of consumer behavior, and a decrease in waived fees. Fees generally charged to customers relating to their usage of ATM's not owned by the Bank were not charged during the second quarter of 2007 as a result of the replacement of our core information technology processing system. The Bank also waived fees assessed to customers immediately following the conversion as customers were becoming accustomed to the new interfaces in the second quarter of fiscal year 2007.

Total other expenses for the current quarter remained relatively flat compared to the prior quarter. The $\$ 116$ thousand increase was attributed to an increase in salaries and employee benefits, regulatory and outside services, and deposit and loan transaction costs, offset by decreases in other, net expense, occupancy, and advertising expenses.

Income tax expense for the current quarter was $\$ 4.3$ million compared to $\$ 5.6$ million for the quarter ended March 31 , 2007. The decrease in income tax expense was primarily due to a decrease in earnings for the current quarter. The effective tax rate for the current quarter was $37.1 \%$ compared to $39.8 \%$ for the quarter ended March 31, 2007. The effective tax rate for the quarter ended March 31, 2007 included the accrual of taxes as a result of the state audit that was completed during the March quarter and the amendment of the fiscal year 2005 and 2006 returns based upon the audit results.

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the quarter ended June 30, 2007 to the quarter ended March 31, 2007. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

For the Quarter Ended
June 30, 2007 vs. March 31, 2007
Increase (Decrease) Due to

|  | Volume |  | Rate <br> (Dollars in thousands) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net | \$ | 189 | \$ | (960) | \$ | (771) |
| Mortgage-related securities |  | (952) |  | (141) |  | $(1,093)$ |
| Investment securities |  | (699) |  | (104) |  | (803) |
| Capital stock of FHLB |  | (131) |  | (1) |  | (132) |
| Cash and cash equivalents |  | (300) |  | 52 |  | (248) |
| Total interest-earning assets | \$ | $(1,893)$ | \$ | $(1,154)$ | \$ | $(3,047)$ |
|  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings | \$ | 331 | \$ | 150 | \$ | 481 |
| Checking |  | 4 |  | -- |  | 4 |
| Money market |  | (71) |  | (101) |  | (172) |
| Certificates |  | (155) |  | 952 |  | 797 |
| FHLB advances and other borrowings |  | $(2,255)$ |  | 979 |  | $(1,276)$ |
| Total interest-bearing liabilities | \$ | $(2,146)$ | \$ | 1,980 | \$ | (166) |
|  |  |  |  |  |  |  |
| Net change in net interest and dividend income | \$ | 253 | \$ | $(3,134)$ | \$ | $(2,881)$ |

## Liquidity and Capital Resources

Liquidity management is both a daily and long-term function of our business management. The Bank's most available liquid assets, represented by cash and cash equivalents, available-for-sale mortgage-related and investment securities, and short-term investment securities, are a product of its operating, investing and financing activities. The Bank's primary sources of funds are deposits, FHLB advances, repayments on and maturities of outstanding loans and mortgage-related securities, other short-term investments and funds provided from operations. While scheduled payments from the amortization of loans and mortgage-related securities and payments on short-term investments are relatively predictable sources of funds, deposit flows and prepayments on loans and mortgage-related securities are greatly influenced by general interest rates, economic conditions and competition and are less predictable sources of funds. To the extent possible, the Bank manages the cash flows of its portfolios by the rates it offers customers. Sources of funds are used primarily to meet ongoing operations, to pay maturing certificates of deposit and savings withdrawals and to fund loan commitments. At June 30, 2007, approximately $\$ 1.64$ billion of the $\$ 2.48$ billion in certificates of deposit were scheduled to mature within one year. Based on past experience and our pricing strategy, we expect that a majority of these maturing deposits will renew, although no assurance can be given in this regard.

At June 30, 2007, cash and cash equivalents totaled $\$ 188.7$ million. During fiscal year 2007, the Bank did not renew

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$\$ 400.0$ million of maturing FHLB advances. Subsequent to June 30, 2007, an additional $\$ 350.0$ million of FHLB advances matured. The Bank renewed $\$ 150.0$ million of these maturing advances. Cash on hand, cash received from repayments and maturing investments and funds from the certificate of deposit portfolio were utilized to repay these advances.

The Bank has used FHLB advances to provide funds for lending and investment activities. FHLB lending guidelines set borrowing limits as part of their underwriting standards. At June 30, 2007, the Bank's ratio of the face amount of advances to total assets, as reported to the Office of Thrift Supervision ("OTS"), was $37 \%$. Our advances are secured by a blanket pledge of our loan portfolio, as collateral, supported by quarterly reporting to FHLB Topeka. Advances in excess of $40 \%$ of total assets, but not exceeding $55 \%$ of total assets, may be approved by the president of FHLB Topeka based upon a review of documentation supporting the use of the advances. In July 2006, the president of FHLB Topeka approved a renewal of our request to increase the Bank's borrowing limit to $45 \%$ of total assets for one year. Currently, the blanket pledge is sufficient collateral for the FHLB advances; accordingly we have not submitted a request to renew our increased borrowing authorization. It is possible that increases in our borrowings or decreases in our loan portfolio could require the Bank to pledge securities as collateral on the FHLB advances. The Bank's policy allows borrowing from FHLB of up to $55 \%$ of total assets. In the past, the Bank has utilized other sources for liquidity, such as secondary market repurchase agreements, but in recent years it has relied primarily on the FHLB advances.

In 2004, the Company issued $\$ 53.6$ million in Junior Subordinated Deferrable Interest Debentures ("Debentures") in connection with a trust preferred securities offering. The Company received, net, $\$ 52.0$ million from the issuance of the Debentures and an investment of $\$ 1.6$ million in Capitol Federal Financial Trust I (the "Trust"). The Company did not down-stream the proceeds to be used by the Bank for Tier 1 capital because the Bank exceeded all regulatory requirements to be a well-capitalized institution. Instead, the Company deposited the proceeds into certificate accounts at the Bank to be used to further the Company's general corporate and capital management strategies, which could include the payment of dividends.

Despite the current challenging rate environment, it is management's and the board of directors' intention to continue to pay regular quarterly dividends of $\$ 0.50$ per share for the foreseeable future. MHC, which owns a majority of the outstanding shares of Capitol Federal Financial common stock, generally waives its right to receive dividends paid on the common stock. See additional discussion and calculation of public shares in "Item 2, Management's Discussion and Analysis - Stockholders' Equity." At June 30, 2007, Capitol Federal Financial, at the holding company level, had \$114.1 million in cash and certificates of deposit at the Bank to be used to further the Company's general corporate and capital management strategies which could include the payment of dividends.

In December 2005, the Bank entered into a series of agreements with third party entities in connection with the planned replacement of the Bank's core information technology processing system. The agreements provide for the Bank's purchase of hardware, purchase and licensing of software and receipt of maintenance, support and other services. The principal software maintenance agreement has an initial term of five and one-half years, renewable thereafter for successive terms of 33 months. Also in connection with the replacement of its core information technology processing system, the Bank entered into a license and service agreement with a third party for the use of the third party's proprietary mortgage loan origination system software. Under this agreement, maintenance services are to be provided for an initial term of five years, renewable thereafter for additional one-year terms. The replacement of the core technology processing system was completed in January 2007. The costs associated with the replacement of core information technology processing system were $\$ 6.8$ million for hardware, software and services and $\$ 1.0$ million in capitalized payroll costs. Both of these amounts started being depreciated during the second quarter of fiscal year 2007. The depreciation period will not exceed five years. Management anticipates incurring an amount not greater than $\$ 900$ thousand during fiscal year 2007 as a result of documenting and testing controls of the new core information technology processing system to comply with SOX 404. During the first nine months of fiscal year 2007, $\$ 440$ thousand of consulting fees were incurred related to the compliance with SOX 404.

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## Off Balance Sheet Arrangements, Commitments and Contractual Obligations

The Company, in the normal course of business, makes commitments to buy or sell assets or to incur or fund liabilities. Commitments may include, but are not limited to:

- the origination, purchase or sale of loans,
- the purchase or sale of investment and mortgage-related securities, - extensions of credit on home equity loans and construction loans,
- terms and conditions of operating leases, and
- funding withdrawals of savings accounts at maturity.

The Company's contractual obligations related to operating leases and debentures have not changed significantly from September 30, 2006. The following table summarizes our other contractual obligations as of June 30, 2007.

|  | Total |  | Maturity Range |  |  |  |  |  | More than 5 years |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Less than 1 year |  | $\begin{gathered} 1-3 \\ \text { years } \end{gathered}$ |  | $\begin{gathered} 3-5 \\ \text { years } \end{gathered}$ |  |  |  |
| FHLB Advances | \$ | 2,896,000 | \$ | 1,275,000 | \$ | 1,195,000 | \$ | 426,000 | \$ | - |
| Certificates of Deposit |  | 2,481,190 |  | 1,639,467 |  | 773,112 |  | 66,945 |  | 1,666 |
| Commitments to originate and purchase mortgage loans |  | 113,311 |  | 113,311 |  | -- |  | -- |  | -- |
| Commitments to fund unused home |  |  |  |  |  |  |  |  |  |  |
| equity lines of credit |  | 271,779 |  | 271,779 |  | -- |  | -- |  | -- |
| Unadvanced portion of construction loans |  | 39,875 |  | 39,875 |  | -- |  | -- |  | -- |

The maturity schedule for our certificate of deposit portfolio at June 30, 2007 is located under "Item 3. Quantitative and Qualitative Disclosure About Market Risk." We anticipate that we will continue to have sufficient funds, through repayments and maturities of loans and securities, deposits and borrowings, to meet our current commitments.

The following table presents the maturity of FHLB advances at par as of June 30, 2007. The balance of advances excludes the $\$ 25.7$ million unrealized loss adjustment on the swapped FHLB advances. Management will continue to monitor the Bank's investment opportunities and balance those opportunities with the cost of FHLB advances or other funding sources into fiscal year 2008.

|  | Actual  <br> rates Effective <br>   <br>  rates <br> without with <br> interest interest <br> Maturity by rate rate |  |
| :--- | ---: | ---: |
| Fiscal year | Amount | swaps | swaps

(Dollars in thousands)

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| 2007 | $\$ 350,000$ | $3.63 \%$ | $3.63 \%$ |
| :---: | ---: | :--- | :--- |
| 2008 | $1,125,000$ | 4.23 | 4.64 |
| 2009 | 620,000 | 4.27 | 4.27 |
| 2010 | 775,000 | 5.90 | 7.00 |
| 2011 | 26,000 | 5.09 | 5.09 |
| Total | $\$ 2,896,000$ | $4.62 \%$ | $5.07 \%$ |

The following table presents the maturity of FHLB advances by quarter for calendar year 2007 as of June 30, 2007. As previously discussed, of the $\$ 350.0$ million maturing in the quarter ended September 30, 2007, $\$ 150.0$ million was renewed at a rate of $5.40 \%$. The new advances are scheduled to mature during fiscal year 2011.

Maturity by Quarter End \begin{tabular}{crr}

Amount | Weighted |
| :---: |
| Average |
| Rate | <br>

(Dollars in <br>
thousands)
\end{tabular}$\quad$.

Management has entered into interest rate swap agreements with an aggregate notional principal amount of $\$ 800.0$ million to modify the Bank's interest rate risk profile. The counterparties with whom we have entered into the interest rate swap agreements are rated as AA- or higher per our internal policies. Counterparties to the interest rate swaps require collateral for their exposure to the Bank's net payable mark-to-market position under the terms of the interest rate swap agreements. The exposure is estimated daily by the counterparties calculating a market value for each swap on a net settlement basis. When the valuation indicates that the Bank has a net payable to the counterparty, the Bank may be required to post collateral sufficient to satisfy the counterparty's exposure. When required, the collateral pledged to the counterparty would be restricted and not available-for-sale. Each counterparty has different collateralization requirements. At June 30, 2007, the Bank had posted available-for-sale mortgage-related securities with an estimated market value of $\$ 32.1$ million. If the future obligation indicates that the Bank has a net receivable mark-to-market position from the counterparties, the Bank could have a certain level of exposure to the extent the counterparties are not able to satisfy their obligations to the Bank.

## Contingencies

In the normal course of business, the Company and its subsidiary are named defendants in various lawsuits and counter claims. In the opinion of management, after consultation with legal counsel, none of the currently pending suits are expected to have a materially adverse effect on the Company's consolidated financial statements for the current interim or future periods.

## Capital

Consistent with our goal to operate a sound and profitable financial organization, we actively seek to maintain a "well-capitalized" status in accordance with regulatory standards. Total equity for the Bank was $\$ 791.6$ million at June 30,2007 , or $10.1 \%$ of total Bank assets on that date. As of June 30, 2007, the Bank exceeded all capital requirements of the OTS. The following table presents the Bank's regulatory capital ratios at June 30, 2007 based upon regulatory guidelines.

|  | Regulatory |
| :---: | :---: |
| Requirement |  |
| Bank | For "Well <br> Capitalized" |
| Ratios | Status |


| Core capital | $10.0 \%$ | $5.0 \%$ |
| :--- | :--- | :--- |
| Tier I risk-based capital | $23.1 \%$ | $6.0 \%$ |
| Total risk-based capital | $23.0 \%$ | $10.0 \%$ |

The long-term ability of the Company to pay dividends to its stockholders is based primarily upon the ability of the Bank to make capital distributions to the Company. Under OTS safe harbor regulations, the Bank may distribute to the Company capital not exceeding net income for the current calendar year and the prior two calendar years. Due to the impact refinancing the FHLB advances had on earnings in 2004, the Bank cannot distribute capital to the Company unless it receives waivers of the safe harbor regulation from the OTS during the current waiver period. The Bank had previously reported that a waiver would be required for capital distributions through at least

December 31, 2007. As a result of net interest margin compression, earnings have not been at the levels originally forecasted which would likely result in a waiver being required through December 31, 2008. Currently, the Bank has authorization from the OTS to distribute capital from the Bank to the Company through the quarter ending June 30, 2008. So long as the Bank continues to maintain excess capital, operate in a safe and sound manner, and comply with the interest rate risk management guidelines of the OTS, it is management's belief that the Bank will continue to receive waivers allowing it to distribute the net income of the Bank to the Company, although no assurance can be given in this regard.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

For a complete discussion of the Company's asset and liability management policies, as well as the potential impact of interest rate changes upon the market value of the Company's portfolios, see "Management's Discussion and Analysis of Financial Condition and Results of Operations - Asset and Liability Management and Market Risk" in the Company's Annual Report to Stockholders for the year ended September 30, 2006, attached as Exhibit 13 to the Company's Annual Report on Form 10-K for the year ended September 30, 2006.

ALCO regularly reviews the interest rate risk exposure of the Bank by forecasting the impact of hypothetical, alternative interest rate environments on net interest income and measuring the market value of portfolio equity ("MVPE") at various dates. The MVPE is defined as the net of the present value of the cash flows of an institution's existing assets, liabilities and off-balance sheet instruments. The present values are determined in alternative interest rate environments providing potential changes in MVPE under those alternative interest rate environments. The Bank's analysis of its MVPE at June 30, 2007 indicates no significant increase in its risk exposure as compared to September 30, 2006. The Bank's analysis of the sensitivity of its net interest income to parallel changes in interest rates at June 30, 2007 indicates no significant increase since September 30, 2006.

Gap Table: The following gap table summarizes the anticipated maturities or repricing of our interest-earning assets and interest-bearing liabilities as of June 30, 2007, based on the information and assumptions set forth in the notes below. Although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Certain assets, such as ARM loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. In the event of a change in interest rates, prepayment and early withdrawal levels likely would deviate significantly from those assumed in calculating the gap table.


Cumulative excess
(deficiency) of
interest-earning assets over
interest-bearing
liabilities as a
percent of total assets at June 30, $2007 \quad(7.34) \% \quad(9.96) \% \quad(8.10) \% \quad(1.30) \% \quad 8.66 \%$
Cumulative one-year gap at September 30, 2006 (13.62)

Cumulative one-year gap at September 30, 2005 (4.01)
(1) Adjustable-rate loans are included in the period in which the rate is next scheduled to adjust or in the period in which repayments are expected to occur prior to their next rate adjustment, rather than in the period in which the loans are due. Fixed-rate loans are included in the periods in which they are scheduled to be repaid, based on scheduled amortization and prepayment assumptions.
(2) Balances have been reduced for non-performing loans, which totaled $\$ 6.6$ million at June 30, 2007.
(3) Based on contractual maturities or term to call date based on the current rate environment, and excludes the unrealized loss adjustment of $\$ 29$ thousand on AFS investment securities.
(4) Reflects estimated prepayments of mortgage-related securities in our portfolio, and excludes the unrealized gain adjustment of $\$ 309$ thousand on AFS mortgage-related securities.
(5) Although our checking, savings and money market accounts are subject to immediate withdrawal, management considers a substantial amount of such accounts to be core deposits having significantly longer effective maturities. The decay rates (the assumed rate at which the balance of existing accounts would decline) used on these accounts are based on assumptions developed based upon our past experience with these accounts. If all of our checking, savings and money market accounts had been assumed to be subject to repricing within one year, interest-bearing liabilities which were estimated to mature or reprice within one year would have exceeded interest-earning assets with comparable characteristics by $\$ 1.94$ billion, for a cumulative one-year gap of (24.75)\% of total assets.
(6) Borrowings exclude the $\$ 25.6$ million unrealized loss adjustment on the swapped FHLB advances and $\$ 100$ thousand of capitalized debt issuance costs on other borrowings.

The FHLB advances designated in hedging relationships have maturities ranging from May 2008 to August 2010. At June 30, 2007, the Bank was in a paying position on the interest rate swaps. If the one month LIBOR rate remains higher than $3.68 \%$ (weighted average break even LIBOR rate), then the Bank will continue to be in a paying position on the interest rate swaps. The following summarizes the interest rate swap agreements by maturity date at June 30, 2007.

$$
\text { June 30, } 2007
$$

Paying

| Fiscal Year | Fair <br> Value ${ }^{(1)}$ | Notional | 1 Month |  | Receiving |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| Maturity |  | Amount | Rate (2) | Margin | Rate | Rate | Spread |
|  | (Dollars in | thousands) |  |  |  |  |  |
| 2008 | \$ $(3,878)$ | \$ 225,000 | 5.32\% | 2.41\% | 7.73\% | 5.68\% | (2.05)\% |
| 2010 | $(21,785)$ | 575,000 | 5.32 | 2.51 | 7.83 | 6.35 | (1.48) |
|  | \$ $(25,663)$ | \$ 800,000 | 5.32\% | 2.48\% | 7.80\% | 6.16\% | (1.64)\% |

(1) The one month LIBOR rate as of June 29, 2007 was $5.32 \%$. This rate was used to calculate the fair value of the interest rate swaps at June 30, 2007.
(2) The one month LIBOR rate as of May 31, 2007 was $5.32 \%$. This rate plus the margin noted above was the paying interest rate during June 2007.

Changes in portfolio composition. The following tables provide information regarding the fixed- and adjustable-rate composition of our loan, investment and mortgage-related security portfolios as well as the change in the composition of these portfolios from September 30, 2006 to June 30, 2007. Also presented is the maturity information for our certificate of deposit portfolio, which shows the change in composition between periods.

The following table presents loan origination, refinance and purchase activity for the periods indicated. Loan originations, purchases and refinances are reported together. The fixed-rate one- to four-family loans less than or equal to 15 years have an original maturity at origination of less than or equal to 15 years, while fixed-rate one- to four-family loans greater than 15 years have an original maturity at origination of greater than 15 years. The adjustable-rate one- to four-family loans less than or equal to 36 months have a term to first reset of less than or equal to 36 months at origination and adjustable-rate one- to four-family loans greater than 36 months have a term to first reset of greater than 36 months at origination.

| Fixed-rate: | For the Three Months Ended June 30, 2007 |  |  |  | For the Three Months Ended June 30, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Rate | \% of Total Amount (Dollars in thousands) |  |  | Rate | \% of Total |
| One- to four-family: |  |  |  |  |  |  |  |  |
| <= 15 years | \$ | 35,188 | 5.69\% | 11.67\% | \$ | 27,593 | 5.93\% | 9.54\% |
| $>15$ years |  | 163,983 | 6.04 | 54.39 |  | 146,918 | 6.28 | 50.80 |
| Other real estate |  | -- | -- | -- |  | 5,950 | 6.76 | 2.06 |
| Non real estate |  | 8,480 | 8.32 | 2.81 |  | 14,865 | 7.72 | 5.14 |
| Total fixed-rate |  | 207,651 | 6.07 | 68.87 |  | 195,326 | 6.35 | 67.54 |
|  |  |  |  |  |  |  |  |  |
| Adjustable-rate: |  |  |  |  |  |  |  |  |
| One- to four-family: |  |  |  |  |  |  |  |  |
| <= 36 months |  | 8,688 | 5.34 | 2.88 |  | 9,895 | 5.50 | 3.42 |
| > 36 months |  | 47,540 | 5.66 | 15.76 |  | 57,879 | 5.68 | 20.02 |
| Other real estate |  | 15,000 | 7.45 | 4.97 |  | -- | -- | -- |
| Non real estate |  | 22,685 | 8.56 | 7.52 |  | 26,092 | 8.60 | 9.02 |
| Total adjustable-rate |  | 93,913 | 6.62 | 31.13 |  | 93,866 | 6.47 | 32.46 |
|  |  |  |  |  |  |  |  |  |
| Total loan originations and purchases | \$ | 301,564 | 6.24\% | 100.00\% | \$ | 289,192 | 6.39\% | 100.00\% |
|  |  |  |  |  |  |  |  |  |
| Purchased loans included above: |  |  |  |  |  |  |  |  |
| Fixed-rate purchased |  |  |  |  |  |  |  |  |
| loans | \$ | 13,635 | 6.03\% |  | \$ | 18,851 | 6.34\% |  |
| Adjustable-rate purchased loans | \$ | 40,989 | 6.33\% |  | \$ | 21,264 | 5.68\% |  |


| Fixed-Rate: | For the Nine Months Ended June 30, 2007 |  |  |  | For the Nine Months Ended June 30, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| One- to four-family: |  |  |  |  |  |  |  |  |
| <= 15 years | \$ | 78,611 | 5.69\% | 11.52\% | \$ | 84,200 | 5.61\% | 10.03\% |
| $>15$ years |  | 366,144 | 6.04 | 53.64 |  | 339,549 | 6.07 | 40.45 |
| Other real estate |  | 3,873 | 6.54 | 0.57 |  | 12,648 | 6.45 | 1.51 |
| Non real estate |  | 25,487 | 8.12 | 3.73 |  | 34,716 | 7.59 | 4.13 |
| Total fixed-rate |  | 474,115 | 6.10 | 69.46 |  | 471,113 | 6.11 | 56.12 |
|  |  |  |  |  |  |  |  |  |
| Adjustable-Rate: |  |  |  |  |  |  |  |  |
| One- to four-family: |  |  |  |  |  |  |  |  |
| <= 36 months |  | 23,095 | 5.35 | 3.38 |  | 58,423 | 4.88 | 6.96 |
| $>36$ months |  | 106,106 | 5.66 | 15.54 |  | 233,760 | 5.32 | 27.84 |
| Other real estate |  | 15,000 | 7.45 | 2.20 |  | -- | -- | -- |
| Non real estate |  | 64,316 | 8.57 | 9.42 |  | 76,211 | 8.21 | 9.08 |
| Total adjustable-rate |  | 208,517 | 6.65 | 30.54 |  | 368,394 | 5.85 | 43.88 |
|  |  |  |  |  |  |  |  |  |
| Total loan originations and purchases | \$ | 682,632 | 6.27\% | 100.00\% | \$ | 839,507 | 6.00\% | 100.00\% |

Purchased loans included above:
Fixed-rate purchased

| loans | $\$$ | 34,644 | $6.08 \%$ | $\$$ | 64,726 | $5.93 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Adjustable-rate <br> purchased loans | $\$$ | 69,871 | $6.07 \%$ | $\$$ | 179,298 | $5.11 \%$ |

The following table presents the distribution of our loan portfolio at the dates indicated. Our loan portfolio remains primarily weighted in fixed-rate loans.

June 30, 2007
Amount Rate Total

March 31, 2007
\% of
Amount Rate Total (Dollars in thousands)

Fixed-rate loans:
One- to four-
family:

| $\quad<=15$ years |  | $1,126,227$ | $5.38 \%$ | $21.24 \%$ | $\$ 1,134,151$ | $5.37 \%$ | $21.61 \%$ | $\$ 1,166,880$ | $5.35 \%$ |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (1) | $22.19 \%$ |  |  |  |  |  |  |  |  |
| $\quad>15$ years ${ }^{(1)}$ | $2,080,680$ | 5.94 | 39.23 | $1,974,136$ | 5.93 | 37.60 | $1,864,854$ | 5.93 | 35.47 |
| Other real estate | 95,937 | 6.27 | 1.81 | 94,027 | 6.30 | 1.79 | 86,761 | 6.34 | 1.65 |
| Non real estate | 74,981 | 7.77 | 1.41 | 72,985 | 7.69 | 1.39 | 67,083 | 7.57 | 1.28 |
| Total |  |  |  |  |  |  |  |  |  |
| fixed-rate loans | $3,377,825$ | 5.80 | 63.69 | $3,275,299$ | 5.79 | 62.39 | $3,185,578$ | 5.76 | 60.59 |

Adjustable-rate
loans:
One- to four-
family:

| $\quad<=36$ months |  |  |  |  |  |  |  |  |  |
| :--- | ---: | :--- | ---: | ---: | :--- | ---: | ---: | ---: | ---: |
| (2) $\quad>36$ months | $1,151,157$ | 4.93 | 21.70 | $1,067,303$ | 4.83 | 20.33 | 989,316 | 4.76 | 18.82 |
|  | 599,791 | 5.29 | 11.31 | 749,677 | 5.23 | 14.28 | 910,455 | 5.13 | 17.32 |
| (2) | 31,338 | 6.51 | 0.59 | 10,025 | 5.73 | 0.19 | 15,465 | 5.33 | 0.29 |
| Other real estate | 143,719 | 8.61 | 2.71 | 147,489 | 8.62 | 2.81 | 156,659 | 8.63 | 2.98 |
| Non real estate <br> Total |  |  |  |  |  |  |  |  |  |
| adjustable-rate <br> loans | $1,926,005$ | 5.34 | 36.31 | $1,974,494$ | 5.27 | 37.61 | $2,071,895$ | 5.22 | 39.41 |
| $\quad$ Total loans | $5,303,830$ | $5.64 \%$ | $100.00 \%$ | $5,249,793$ | $5.60 \%$ | $100.00 \%$ | $5,257,473$ | $5.55 \%$ | $100.00 \%$ |

Less:

| Loans in process | 39,875 | 20,634 | 22,605 |
| :---: | :---: | :---: | :---: |
| Unearned fees and deferred |  |  |  |
| costs | 9,496 | 9,265 | 9,318 |
| Allowance for |  |  |  |
| loan losses | 4,189 | 4,193 | 4,433 |
| Total loans receivable, net | \$ 5,250,270 | \$ 5,215,701 | \$ 5,221,117 |

${ }^{(1)}$ Loans are reported based on their remaining term to maturity, with consideration for historical curtailments, as of the date indicated.
${ }^{(2)}$ Loans are reported based on their term to next rate reset as of the date indicated.

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The following table presents the distribution of our investment and mortgage-related securities portfolios, at cost, at the dates indicated. Overall, fixed-rate securities comprised $58.9 \%$ of these portfolios at June 30, 2007 compared to $51.5 \%$ at September 30, 2006. The WAL is the estimated remaining maturity of the underlying collateral after projected prepayment speeds have been applied. The increase in the WAL between September 30, 2006 and June 30, 2007 was due largely to the projected slowdown of prepayment speeds. The increase in the yield between September 30, 2006 and June 30, 2007 is a result of adjustable-rate mortgage-related securities repricing upward and to the purchase of securities with yields greater than that of the overall portfolio yield.

| June 30, 2007 |  | March 31, 2007 | December 31, 2006 |
| :---: | :---: | :---: | :---: | | September 30, 2006 |
| :---: |
| Balance | WAL Yield | Balance WAL Yield |
| :---: |
| (Dollars in thousands) | | Balance WAL Yield |
| :---: | | Balance WAL Yield |
| :---: |

Fixed-rate
investments:
$\begin{array}{llllllllllllllllll}\text { Agency bonds } & \$ & 655,940 & 1.59 & 4.70 \% & \$ & 763,971 & 1.66 & 4.77 \% & \$ & 837,693 & 1.62 & 4.83 \% & \$ & 428,074 & 2.62 & 4.46 \%\end{array}$
Mortgage-related
$\begin{array}{llllllllllllll}\text { securities, at cost } & 587,263 & 6.49 & 4.55 & 613,127 & 4.01 & 4.56 & 635,904 & 4.09 & 4.55 & 662,480 & 4.29 & 4.58\end{array}$
$\begin{array}{lllllllllllllll}\text { Municipal bonds } & 17,249 & 6.21 & 3.66 & & 9,326 & 6.96 & 3.61 & 6,764 & 7.05 & 3.61 & 1,201 & 6.09 & 3.90\end{array}$
Total
fixed-rate
$\begin{array}{lllllllllllll}\text { investments } & 1,260,452 & 3.94 & 4.62 & 1,386,424 & 2.73 & 4.67 & 1,480,361 & 2.71 & 4.70 & 1,091,755 & 3.64 & 4.53\end{array}$
Adjustable-rate
investments:
Mortgage-related
$\begin{array}{llllllllllllll}\text { securities, at cost } & 879,250 & 3.81 & 4.13 & 989,827 & 3.02 & 4.09 & 1,033,437 & 3.10 & 4.08 & 1,028,093 & 3.38 & 4.04\end{array}$
Total adjustable-rate
$\begin{array}{lllllllllllll}\text { investments } & 879,250 & 3.81 & 4.13 & 989,827 & 3.02 & 4.09 & 1,033,437 & 3.10 & 4.08 & 1,028,093 & 3.38 & 4.04\end{array}$
Total
investment
portfolio, at cost $\$ 2,139,7023.884 .42 \% ~ \$ 2,376,251 \quad 2.85 \quad 4.43 \% ~ \$ 2,513,798 \quad 2.87 \quad 4.45 \% \quad \$ 2,119,848 \quad 3.514 .290$

The certificate of deposit portfolio decreased $\$ 101.1$ million from September 30, 2006 to June 30, 2007 and the average cost of the portfolio increased 37 basis points between the two reporting dates. Certificates maturing in one year or less at June 30, 2007 were $\$ 1.64$ billion with an average cost of $4.69 \%$. The following table presents the maturity of certificates of deposit at the dates indicated.

| June 30, 2007 | March 31, 2007 | December 31, 2006 | September 30, 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | Rate | Amount Rate <br> (Dollars in thousands) | Amount | Rate | Amount | Rate

Certificates maturing within:

| 0 to 3 months | \$ | 360,011 | 4.42\% | \$ | 442,706 | 4.40\% | \$ | 321,975 | 4.02\% | \$ | 518,974 | 4.40\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 to 6 months |  | 358,352 | 4.63 |  | 357,839 | 4.41 |  | 460,940 | 4.41 |  | 314,279 | 4.04 |
| 6 months to one year |  | 921,104 | 4.81 |  | 753,490 | 4.68 |  | 674,221 | 4.44 |  | 825,885 | 4.45 |
| One year to two years |  | 580,902 | 4.85 |  | 680,400 | 4.81 |  | 858,453 | 4.70 |  | 695,580 | 4.38 |

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| After two years | 260,821 | 4.69 | 259,855 | 4.62 | 270,100 | 4.54 | 227,558 | 4.23 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total certificates | $\$ 2,481,190$ | $4.72 \%$ | $\$ 2,494,290$ | $4.62 \%$ | $\$ 2,585,689$ | $4.48 \%$ | $\$ 2,582,276$ | $4.35 \%$ |
|  |  |  |  |  |  |  |  |  |
| Average maturity <br> (in years) | 0.95 |  | 0.97 |  | 1.04 |  |  |  |

## Item 4. Controls and Procedures

John B. Dicus, the Company's President and Chief Executive Officer, and Kent G. Townsend, the Company's Executive Vice President, Chief Financial Officer and Treasurer, have evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-14(c) under the Securities Exchange Act of 1934, as amended, the "Act") as of June 30, 2007. Based upon their evaluation, they have concluded that as of June 30, 2007, such disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Act is accumulated and communicated to the Company's management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

## Changes in Internal Control Over Financial Reporting

As previously disclosed, the Company, through its primary subsidiary the Bank, completed the installation and implementation of a new core processing system during January 2007. The conversion to a new core processing system was made in the ordinary course of business due to obsolescence of the previous computer hardware and software platform. In connection with this conversion, management modified previously established internal controls where applicable, and has implemented, or is in the process of implementing, additional controls and processes to maintain the strength of the overall system of internal controls. Management does not believe any of the changes currently underway in the Bank's systems of internal controls, or any other factors that could significantly affect internal controls, have resulted in any material weaknesses in the Company's internal control over financial reporting. Other than changes relating to the core system replacement, there has been no change in internal control over financial reporting as defined by Rule 13a-15(d) of the Act during the third fiscal quarter that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

## Part II - OTHER INFORMATION

## Item 1. Legal Proceedings

We are not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. We believe that these routine legal proceedings, in the aggregate, are immaterial to our financial condition and results of operations.

## Item 1A. Risk Factors

There has been no material change to our risk factors since September 30, 2006. For a summary of risk factors relevant to our operations, see Part I, Item 1A in our 2006 Annual Report on Form 10-K.

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## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

There was no activity during the quarter.
See "Liquidity and Capital Resources - Capital" in "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" regarding the OTS restrictions on dividends from the Bank to the Company.

The following table summarizes our share repurchase activity during the three months ended June 30, 2007 and additional information regarding our share repurchase program. Our current repurchase plan of 500,000 shares was announced on May 26, 2006. The plan has no expiration date and had 461,316 shares remaining as of June 30, 2007. The Company intends to repurchase shares from time to time, depending on market conditions, at prevailing market prices in open-market and other transactions. The shares would be held as treasury stock for general corporate use.

|  | Total |  | Total Number of Shares Purchased | Maximum Number |
| :---: | :---: | :---: | :---: | :---: |
| Period | Number Shares | f Average Price Paid | as <br> Part of Publicly | of Shares that May <br> Yet Be Purchased |
| April 1, 2007 through |  |  |  |  |
| April 30, 2007 | -- | -- | -- | 461,316 |
| May 1, 2007 through |  |  |  |  |
| May 31, 2007 | -- | -- | -- | 461,316 |
| June 1, 2007 through |  |  |  |  |
| June 30, 2007 | -- | -- | -- | 461,316 |
| Total | -- |  | -- | 461,316 |

$\leq$ Index $>$

## Item 3. Defaults Upon Senior Securities

Not applicable.

## $\leq$ Index $>$

## Item 4. Submission of Matters to a Vote of Security Holders

None.
SIndex>
Item 5. Other Information
Not applicable.

## <Index>

## Item 6. Exhibits

See Index to Exhibits.

## SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITOL FEDERAL FINANCIAL

Date: August 6, 2007

By: /s/ John B. Dicus John B. Dicus, President and Chief Executive Officer

Date: August 6, 2007

By: /s/ Kent G. Townsend Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer

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## INDEX TO EXHIBITS

Exhibit Number

3(i) Federal Stock Charter of Capitol Federal Financial*
3(ii) Bylaws of Capitol Federal Financial filed on August 4, 2004 as Exhibit 3(ii) to
the June 30, 2004 Form 10-Q and incorporated herein by reference
4(i) Form of Stock Certificate of Capitol Federal Financial*
4(ii) The Registrant agrees to furnish to the Securities and Exchange Commission, upon request, the instruments defining the rights of the holders of the Registrant's long-term debt
10.1 Registrant's Thrift and Stock Ownership Plan filed on December 14, 2005 as Exhibit 10.1 to the Annual Report on Form 10-K and incorporated herein by reference
10.2 Registrant's 2000 Stock Option and Incentive Plan (the "Stock Option Plan") filed on April 13, 2000 as Appendix A to Registrant's Revised Proxy Statement (File No. 000-25391) and incorporated herein by reference
10.3 Registrant's 2000 Recognition and Retention Plan (the "RRP") filed on April 13, 2000 as
Appendix B to Registrant's Revised Proxy Statement (File No. 000-25391) and incorporated herein by reference
10.4 Capitol Federal Financial Deferred Incentive Bonus Plan filed on December 14, 2006
as Exhibit 10.4 to the Annual Report on Form 10-K and incorporated herein by reference
10.5 Form of Incentive Stock Option Agreement under the Stock Option Plan filed on February 4, 2005
as Exhibit 10.5 to the December 31, 2004 Form 10-Q and incorporated herein by reference
10.6 Form of Non-Qualified Stock Option Agreement under the Stock Option Plan filed on February 4,
2005 as Exhibit 10.6 to the December 31, 2004 Form 10-Q and incorporated herein by reference
10.7 Form of Restricted Stock Agreement under the RRP filed on February 4, 2005 as Exhibit 10.7 to the
December 31, 2004 Form 10-Q and incorporated herein by reference
10.8 Description of Named Executive Officer Salary and Bonus Arrangements filed on December 14, 2006 as Exhibit 10.8 to the Annual Report on Form 10-K and incorporated herein by reference
10.9 Description of Director Fee Arrangements filed on February 5, 2007 as Exhibit 10.9 to the December 31, 2006 Form 10-Q and incorporated herein by reference
10.10 Short-term Performance Plan filed on December 14, 2005 as Exhibit 10.10 to the Annual

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Report on Form 10-K for the fiscal year ended September 30, 2005 and incorporated herein by reference
11 Statement re: computation of earnings per share**
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, President and Chief Executive Officer
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 made by Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer
32 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, President and Chief Executive Officer, and Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer
*Incorporated by reference from Capitol Federal Financial's Registration Statement on Form S-1 (File No. 333-68363) filed on February 11, 2000, as amended and declared effective on the same date.
**No statement is provided because the computation of per share earnings on both a basic and fully diluted basis can be clearly determined from the Financial Statements included in this report.

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