

INOVIO PHARMACEUTICALS, INC.  
Form 10-Q  
August 07, 2018  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
 OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2018

OR  
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

FOR THE TRANSITION PERIOD FROM TO  
COMMISSION FILE NO. 001-14888

INOVIO PHARMACEUTICALS, INC.  
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)  
DELAWARE 33-0969592  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

660 W. GERMANTOWN PIKE, SUITE 110  
PLYMOUTH MEETING, PA 19462

(Address of principal executive offices) (Zip Code)  
REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (267) 440-4200  
SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:  
COMMON STOCK, \$0.001 PAR VALUE Nasdaq Global Select Market  
(Title of Class) (Name of Each Exchange on Which Registered)  
SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT: NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):  
Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No  x  
The number of shares outstanding of the Registrant's Common Stock, \$0.001 par value, was 91,496,835 as of August 3, 2018.

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INOVIO PHARMACEUTICALS, INC.  
FORM 10-Q

For the Quarterly Period Ended June 30, 2018

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## Part I. Financial Information

## Item 1. Financial Statements

## INOVIO PHARMACEUTICALS, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

	June 30, 2018 (Unaudited)	December 31, 2017
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 15,085,643	\$ 23,786,579
Short-term investments	80,509,364	103,638,844
Accounts receivable	1,712,962	6,003,205
Accounts receivable from affiliated entities	960,453	486,619
Prepaid expenses and other current assets	1,785,081	2,600,906
Prepaid expenses and other current assets from affiliated entities	1,787,297	1,846,007
Total current assets	101,840,800	138,362,160
Fixed assets, net	16,868,953	18,320,176
Investment in affiliated entity - GeneOne	9,014,490	9,069,401
Investment in affiliated entity - PLS	2,667,805	2,325,079
Intangible assets, net	5,293,271	6,009,729
Goodwill	10,513,371	10,513,371
Other assets	2,724,376	2,639,354
Total assets	\$ 148,923,066	\$ 187,239,270
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 12,609,959	\$ 23,278,798
Accounts payable and accrued expenses due to affiliated entities	600,701	926,943
Accrued clinical trial expenses	10,359,872	8,611,892
Common stock warrants	228,665	360,795
Deferred revenue	762,361	1,175,353
Deferred revenue from affiliated entities	55,125	174,110
Deferred rent	979,803	877,535
Deferred grant funding	2,620,985	—
Deferred grant funding from affiliated entities	188,800	—
Total current liabilities	28,406,271	35,405,426
Deferred revenue, net of current portion	175,157	215,853
Deferred rent, net of current portion	8,825,052	9,104,416
Deferred tax liabilities	24,766	24,766
Total liabilities	37,431,246	44,750,461
Stockholders' equity:		
Preferred stock	—	—
Common stock	91,474	90,358
Additional paid-in capital	674,017,367	665,775,504
Accumulated deficit	(562,114,904 )	(523,356,317 )
Accumulated other comprehensive loss	(598,386 )	(117,005 )
Total Inovio Pharmaceuticals, Inc. stockholders' equity	111,395,551	142,392,540
Non-controlling interest	96,269	96,269
Total stockholders' equity	111,491,820	142,488,809
Total liabilities and stockholders' equity	\$ 148,923,066	\$ 187,239,270

See accompanying notes to unaudited condensed consolidated financial statements.

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INOVIO PHARMACEUTICALS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Revenues:				
Revenue under collaborative research and development arrangements	\$24,385,852	\$16,358,316	\$25,674,898	\$20,646,902
Revenue under collaborative research and development arrangements with affiliated entities	60,319	176,879	208,327	410,209
Grants and miscellaneous revenue	2,590	2,797,647	95,180	8,037,880
Grants and miscellaneous revenue from affiliated entity	—	1,079,282	—	1,693,318
Total revenues	24,448,761	20,412,124	25,978,405	30,788,309
Operating expenses:				
Research and development	22,462,620	23,878,751	47,040,371	48,421,255
General and administrative	7,189,310	6,169,106	16,887,325	13,936,695
Total operating expenses	29,651,930			