AMERIVEST PROPERTIES INC Form SB-2 May 12, 2003 Table of Contents

As filed with the Securities and Exchange Commission on May 12, 2003

Registration No. 333-

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM SB-2

### REGISTRATION STATEMENT

**UNDER** 

THE SECURITIES ACT OF 1933

# AMERIVEST PROPERTIES INC.

(Name of small business issuer in its charter)

Maryland

6798

**84-1240264** (I.R.S. Employer

(State or other jurisdiction of

(Primary Standard Industrial

Identification Number)

incorporation or organization)

Classification Code Number)

1780 South Bellaire, Suite 100

Denver, Colorado 80222

(303) 297-1800

(Address and telephone number of principal executive offices)

1780 South Bellaire, Suite 100

Denver, Colorado 80222

(Address of principal place of business or intended place of business)

Charles K. Knight

#### President

**AmeriVest Properties Inc.** 

1780 South Bellaire, Suite 100

Denver, Colorado 80222

(303) 297-1800

	(000) => .	1000						
(Name,	, address and telephone no	umber of agent for service	)					
	Copies i	to:						
Edward J. Schneidman, Esq.		Dav	id C. Wright, Esq.					
Mayer, Brown, Rowe & Maw	7	Hunto	on & Williams LLP					
190 South LaSalle Street		Riverfre	ont Plaza, East Tower					
Chicago, IL 60603		95	51 East Byrd St.					
(312) 782-0600		Richmond, Virginia 23219						
			(804) 788-8200					
Approximate date of commencement of propose Registration Statement.	ed sale of the securities	to the public: As soon as	practicable after the effec	etive date of this				
If this form is filed to register additional securities list the Securities Act registration statement number								
If this form is a post-effective amendment filed pu Act registration statement number of the earlier ef				list the Securities				
If this form is a post-effective amendment filed pu Act registration statement number of the earlier ef				list the Securities				
If delivery of the prospectus is expected to be mad	le pursuant to Rule 434, c	heck the following box. "						
C	ALCULATION OF RE	GISTRATION FEE						
Title of Each Class								
of Securities to be	Amount to be	Proposed Maximum Offering Price	Proposed Maximum Aggregate	Amount of Registration				
Registered	Registered	Per Unit	Offering Price	Fee				

Common Stock, \$.001 par value per share

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2,300,000(1)

\$

6.17(2)

\$

14,191,000(2)

\$ 1,148.05(2)

<sup>(1)</sup> Includes 300,000 shares of common stock which may be purchased by the underwriters solely to cover over allotments, if any.

(2) Calculated in accordance with Rule 457(c) of the Securities Act of 1933 based upon the average of the high and low reported sales prices of the Company s common stock on May 6, 2003 as reported by the American Stock Exchange.

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the Registration Statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

The information in this prospectus is not complete and may be changed. We cannot sell these securities until the Securities and Exchange Commission declares our Registration Statement effective. This prospectus is not an offer to sell these securities and is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

Subject To Completion, Dated May 12, 2003

#### **PROSPECTUS**

# 2,000,000 Shares

# **AmeriVest Properties Inc.**

# Common Stock

AmeriVest Properties Inc. is offering 2,000,000 shares of common stock.

Our common stock is listed on the American Stock Exchange under the symbol AMV. The last reported sale price of our common stock as reported on the American Stock Exchange on May 9, 2003 was \$6.30 per share.

Investing in our common stock involves risks that are described in the <u>Risk Factors</u> section beginning on page 5 of this prospectus.

PRICE \$ PER SHARE

	Per Share	Total
Public offering price	\$	\$
Underwriting discount	\$	\$
Proceeds, before expenses, to AmeriVest	\$	\$

The underwriters may also purchase up to an additional 300,000 shares from AmeriVest Properties Inc. at the public offering price, less the underwriting discount, within 30 days from the date of this prospectus to cover over allotments, if any.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The shares of common stock will be ready for delivery on or about May	, 2003.	

# **RBC Capital Markets**

# Ferris, Baker Watts

Incorporated

, 2003.

# **Table of Contents** [Picture of AmeriVest Plaza at Inverness] [Picture of Arrowhead Fountains] [Picture of Centerra] [Picture of Chateau Plaza] [Picture of the Kellogg Building] [Picture of Keystone Office Park] [Picture of Parkway Centre II] [Picture of Sheridan Center] [Picture of Southwest Gas Building] AmeriVest Plaza at Inverness (formerly known as Sheridan Plaza at Inverness), Englewood, CO Arrowhead Fountains, Peoria, AZ 2. Centerra, Denver, CO Chateau Plaza, Dallas, TX Kellogg Building, Littleton, CO 5. Keystone Office Park, Indianapolis, IN

- 7. Parkway Centre II, Plano, TX
- 8. Sheridan Center, Denver, CO
- 9. Southwest Gas Building, Phoenix, AZ

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You should rely only on the information contained in this prospectus. We have not, and the underwriters have not, authorized any other person to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. We are not, and the underwriters are not, making an offer to sell these securities in any jurisdiction where the offer or sale is not permitted. You should assume that the information appearing in this prospectus is accurate only as of the date of this prospectus. Our business, financial condition, results of operations and prospects may have changed since that date.

#### PROSPECTUS SUMMARY

The following summary highlights information contained in this prospectus. You should read this entire prospectus carefully, including the Risk Factors section, the financial statements and the notes to the financial statements, before investing in shares of our common stock. Unless otherwise indicated, all information in this prospectus assumes that the underwriters will not exercise their over-allotment option. Unless the context otherwise requires, all references to we, us, our company or AmeriVest refer collectively to AmeriVest Properties Inc. and its subsidiaries, considered as a single enterprise.

#### The Company

We are a self-administered real estate investment trust, or REIT, that owns 27 office properties. We market and lease premium office space to small and medium size businesses, and the design, finish and amenities of our core properties are specifically tailored for this target market. Our current properties, which include an aggregate of 1,564,090 rentable square feet, are located in Colorado, Texas, Arizona and Indiana.

Our current management team assumed control of our day-to-day operations on January 1, 2000, at which time we owned a portfolio of diversified properties. Since that time, we have focused our efforts on the acquisition, rehabilitation and development of multi-tenant office buildings targeting tenants with office space needs between 2,000 and 4,000 square feet. We have sold our non-office building assets, and since August 2000, all our assets have been office buildings.

We are headquartered in our Sheridan Center property at 1780 South Bellaire Street, Suite 100, Denver, Colorado 80222. Our telephone number is (303) 297-1800. Our Web site address is <a href="https://www.amvproperties.com">www.amvproperties.com</a>. Information at our Web site is not and should not be deemed to be part of this prospectus.

#### **Business Strategy**

We believe that office space for small to medium size businesses is a large and underserved market. According to data compiled by the Office of Advocacy of the U.S. Small Business Administration in 2000, 89% of all U.S. businesses employed fewer than 20 employees. As a result, we believe that many businesses have office space requirements of no more than 4,000 square feet.

Small to medium size businesses often have specific needs and limitations that are different from larger businesses. For example, small and medium size businesses cannot usually afford large corporate staffs to manage office leasing. Although these businesses have similar needs as larger firms, such as access to cutting edge technology, conference facilities, high quality telecommunications equipment and other amenities, they usually do not have a comparable budget to those firms. Our strategy is to focus on providing an office product targeted to this large market and its unmet needs in a cost effective manner. The key elements of our strategy include:

Provide a Superior, Consistent Product We seek to provide a level of amenities to the small and medium size tenant in our office properties that usually only larger companies would be able to obtain, such as keyless entry card system, use of conference rooms

with the latest

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telecommunications and presentation equipment and the ability to access high speed voice and data service from multiple telecom providers.

Simplify the Leasing Process Our leasing process is designed to meet the unique needs of a small to medium size tenant base with limited staffing through our no hassle leasing philosophy which reduces the per lease cost for both our ourselves and the tenant.

*Provide a High Level of Service* With our deliberate focus on small to medium size tenants, we have developed a positive, service-oriented approach specifically tailored for our customer base.

Target Select Cities We target cities that meet specific criteria where we hope to build meaningful multi-property portfolios over the near term.

As a result of our focused strategy, we believe that our properties provide office space that is particularly attractive for small to medium size tenants. By executing on our strategy we believe we have been able to maintain a higher occupancy rate while still maintaining strong rent per square foot trends in our core markets compared to the general office market.

#### **Properties**

We own 27 office buildings totaling 1,564,090 square feet of rentable space. These properties are located in Denver, Colorado, Dallas, Texas, Phoenix, Arizona, Indianapolis, Indiana, and in a number of smaller cities in Texas. The geographic distribution of our property portfolio by rentable square footage at March 31, 2003 was approximately 46% in Colorado, 26% in Texas, 20% in Arizona and 8% in Indiana. Our core properties are set forth in the table below.

Building Location	Year Acquired	Rentable Square Feet
Southwest Gas Building Phoenix, AZ	2003	147,660
Chateau Plaza Dallas, TX	2002	171,335
Centerra Denver, CO	2002	186,431
Parkway Centre II Plano, TX	2002	151,988
Kellogg Building Littleton, CO	2001	111,695
Arrowhead Fountains Peoria, AZ	2001	96,092
AmeriVest Plaza at Inverness Englewood, CO	2001	118,720
Sheridan Center Denver, CO	2000	141,008
Keystone Office Park Indianapolis, IN	1999	96,520
Total		1,221,449

#### **Recent Dividends**

Since our initial public offering in November 1996, we have paid a cash dividend on our common stock each quarter. We paid a quarterly cash dividend of \$0.125 per share for each of the quarters ended from September 30, 2000 through June 30, 2002. For the quarters ended September 30, 2002 through March 31, 2003, we paid a quarterly cash dividend of \$0.130 per share.

#### **Recent Developments**

From January 1, 2000 through December 31, 2001, all of our properties were managed under a Property Management and Advisory Agreement (as amended and restated on March 12, 2001 and December 31, 2001) with Sheridan Realty Advisors, LLC (SRA), which also managed our day-to-day operations and assisted and advised our Board of Directors on real estate acquisitions and investment opportunities. Certain of our executive officers and directors own SRA. Effective January 1, 2002, we acquired the administrative and property management and accounting services business of SRA and, effective November 1, 2002, we acquired the remaining service functions of SRA and terminated the Property Management and Advisory Agreement, completing the full employment of SRA s employees by our company. As a result of the foregoing, we are now a completely self-administered REIT.

In February 2003, we acquired the Southwest Gas Building in Phoenix, Arizona for \$17 million. The Southwest Gas Building contains 147,660 rentable square feet on 7.38 acres of land. The principal tenant is Southwest Gas Corporation.

## **Potential Property Acquisitions**

We are presently evaluating acquisition opportunities in Phoenix, Dallas and Denver; however, we have not entered into any binding agreements to acquire any additional property as of the date of this prospectus.

#### The Offering

**Common Stock Offered** 2,000,000 shares

Common Stock to be

Outstanding after this Offering 13,565,534 shares (13,865,534 shares if the underwriters exercise their over allotment

option in full).

**Use of Proceeds**The net proceeds of this offering will be used to repay portions of our variable borrowings,

which may include property-specific debt, a term loan and our line of credit and for general

corporate purposes.

**Dividend Policy** We intend to pay quarterly dividends, which will be at the discretion of our Board of

Directors and will depend on a number of factors, including our operating results and financial condition. We cannot assure you that any dividends will be paid or that we will

maintain our historical level of dividends.

AMEX Symbol Our common stock trades on the American Stock Exchange under the symbol AMV.

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## **Summary Financial Data**

You should read the following information together with Selected Financial Information, Management s Discussion and Analysis of Financial Condition and Results of Operations, and our financial statements and the related notes included in this prospectus. Our historical results are not necessarily indicative of our results for any future period.

#### **Three Months Ended**

	March 31,			Years Ended						
		(unaudited)		December 31,						
		2003		2002		2002		2001		2000
Statement of Operations Data:										
Real estate operating revenue	\$	6,814,528	\$	3,626,052	\$	16,385,965	\$	10,944,383	\$	7,222,437
Net income (loss)	\$	404,964	\$	390,962	\$	(157,274)(a)	\$	1,488,493(b)	\$	2,676,724(c)
Weighted average diluted shares outstanding		11,203,104		6,863,423		9,501,117		4,801,307		2,495,919
Diluted net income (loss) per share	\$	0.04	\$	0.06	\$	(0.02)	\$	0.31	\$	1.07
Dividends declared per share	\$	0.13	\$	0.125	\$	0.51	\$	0.50	\$	0.49
Other Data:										
Funds from Operations (FFO)(d):										
Net income (loss)	\$	404,964	\$	390,962	\$	(157,274)	\$	1,488,493	\$	2,676,724
Depreciation and amortization expense		1,360,713		684,930		3,362,508		2,244,435		1,205,795
Share of depreciation of unconsolidated										
affiliates		19,935		6,562		46,087		29,634		59,635
Impairment of investment in real estate						275,000				
Gain on sale of real estate								(1,156,445)		(2,556,839)
	_		_		_		_		_	
FFO	\$	1,785,612	\$	1,082,454	\$	3,526,321	\$	2,606,117	\$	1,385,315
	_		_		_		_		_	

#### March 31,

	(unau	dited)	December 31,				
	2003	2002	2002	2001	2000		
Balance Sheet Data:							
Net investment in real estate	\$ 162,094,749	\$ 81,214,727	\$ 144,985,328	\$ 80,841,027	\$ 38,922,380		
Total assets	175,763,526	88,550,769	157,183,587	88,002,488	42,363,797		
Mortgage loans and notes payable	122,959,470	58,616,715	106,094,232	58,408,424	28,122,856		
Stockholders equity	45,237,178	24,653,836	43,895,800	24,996,985	11,358,503		

(a)