

W. P. Carey Inc.  
Form 10-Q  
August 03, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018  
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-13779

W. P. Carey Inc.

(Exact name of registrant as specified in its charter)

Maryland

45-4549771

(State of incorporation)

(I.R.S. Employer Identification No.)

50 Rockefeller Plaza

New York, New York

10020

(Address of principal executive offices) (Zip Code)

Investor Relations (212) 492-8920

(212) 492-1100

(Registrant's telephone numbers, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company)

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Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Registrant has 107,214,394 shares of common stock, \$0.001 par value, outstanding at July 27, 2018.

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## Forward-Looking Statements

This Quarterly Report on Form 10-Q, or this Report, including Management’s Discussion and Analysis of Financial Condition and Results of Operations in Item 2 of Part I of this Report, contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements generally are identified by the words “believe,” “project,” “expect,” “anticipate,” “estimate,” “intend,” “strategy,” “plan,” “may,” “should,” “will,” “would,” “will be,” “will likely result,” and similar expressions. These forward-looking statements include, but are not limited to, statements regarding: the Proposed Merger discussed herein, including the impact thereof; our expected range of Adjusted funds from operations, or AFFO; the amount and timing of any future dividends; statements regarding our corporate strategy and estimated or future economic performance and results, including our projected assets under management, underlying assumptions about our portfolio (e.g., occupancy rate, lease terms, and tenant credit quality, including our expectations about tenant bankruptcies and interest coverage), possible new acquisitions and dispositions, and our international exposure and acquisition volume; our future capital expenditure levels, including any plans to fund our future liquidity needs, and future leverage and debt service obligations; capital markets, including our credit ratings and ability to sell shares under our “at-the market” program and the use of proceeds from that program; our capital structure; the outlook for the investment programs that we manage, including their earnings, as well as possible liquidity events for those programs (including the Proposed Merger); statements that we make regarding our ability to remain qualified for taxation as a real estate investment trust, or REIT, and the recently adopted Tax Cuts and Jobs Act in the United States; the impact of recently issued accounting pronouncements; other regulatory activity, such as the General Data Protection Regulation in the European Union or other data privacy initiatives; and the general economic outlook. These statements are based on the current expectations of our management. It is important to note that our actual results could be materially different from those projected in such forward-looking statements. There are a number of risks and uncertainties that could cause actual results to differ materially from these forward-looking statements. Other unknown or unpredictable factors could also have material adverse effects on our business, financial condition, liquidity, results of operations, AFFO, and prospects. You should exercise caution in relying on forward-looking statements as they involve known and unknown risks, uncertainties, and other factors that may materially affect our future results, performance, achievements, or transactions. Information on factors that could impact actual results and cause them to differ from what is anticipated in the forward-looking statements contained herein is included in this Report as well as in our other filings with the Securities and Exchange Commission, or the SEC, including but not limited to those described in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2017, as filed with the SEC on February 23, 2018, or the 2017 Annual Report, and in Part II, Item 1A. Risk Factors herein. Moreover, because we operate in a very competitive and rapidly changing environment, new risks are likely to emerge from time to time. Given these risks and uncertainties, potential investors are cautioned not to place undue reliance on these forward-looking statements as a prediction of future results, which speak only as of the date of this Report, unless noted otherwise. Except as required by federal securities laws and the rules and regulations of the SEC, we do not undertake to revise or update any forward-looking statements.

All references to “Notes” throughout the document refer to the footnotes to the consolidated financial statements of the registrant in Part I, Item 1. Financial Statements (Unaudited).

## PART I — FINANCIAL INFORMATION

## Item 1. Financial Statements.

## W. P. CAREY INC.

## CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands, except share and per share amounts)

|  | June 30,<br>2018 | December<br>31, 2017 |
|--|------------------|----------------------|
| Assets   |                  |                      |
| Investments in real estate:  |                  |                      |
| Land, buildings and improvements   | \$5,651,906      | \$5,457,265          |
| Net investments in direct financing leases   | 705,588          | 721,607              |
| In-place lease and other intangible assets   | 1,228,241        | 1,213,976            |
| Above-market rent intangible assets  | 631,977          | 640,480              |
| Investments in real estate   | 8,217,712        | 8,033,328            |
| Accumulated depreciation and amortization  | (1,445,397 )     | (1,329,613 )         |
| Net investments in real estate   | 6,772,315        | 6,703,715            |
| Equity investments in the Managed Programs and real estate   | 363,622          | 341,457              |
| Cash and cash equivalents  | 122,430          | 162,312              |
| Due from affiliates  | 78,100           | 105,308              |
| Other assets, net  | 288,173          | 274,650              |
| Goodwill   | 642,060          | 643,960              |
| Total assets   | \$8,266,700      | \$8,231,402          |
| Liabilities and Equity   |                  |                      |
| Debt:  |                  |                      |
| Senior unsecured notes, net  | \$3,018,475      | \$2,474,661          |
| Unsecured revolving credit facility  | 396,917          | 216,775              |
| Unsecured term loans, net  | —                | 388,354              |
| Non-recourse mortgages, net  | 985,666          | 1,185,477            |
| Debt, net  | 4,401,058        | 4,265,267            |
| Accounts payable, accrued expenses and other liabilities   | 245,288          | 263,053              |
| Below-market rent and other intangible liabilities, net  | 107,542          | 113,957              |
| Deferred income taxes  | 88,871           | 67,009               |
| Distributions payable  | 110,972          | 109,766              |
| Total liabilities  | 4,953,731        | 4,819,052            |
| Redeemable noncontrolling interest   | 965              | 965                  |
| Commitments and contingencies ( <a href="#">Note 11</a> )  |                  |                      |
| Preferred stock, \$0.001 par value, 50,000,000 shares authorized; none issued  | —                | —                    |
| Common stock, \$0.001 par value, 450,000,000 shares authorized; 107,200,687 and 106,922,616 shares, respectively, issued and outstanding | 107              | 107                  |
| Additional paid-in capital   | 4,443,374        | 4,433,573            |
| Distributions in excess of accumulated earnings  | (1,132,182 )     | (1,052,064 )         |
| Deferred compensation obligation   | 36,007           | 46,656               |
| Accumulated other comprehensive loss   | (247,402 )       | (236,011 )           |
| Total stockholders' equity   | 3,099,904        | 3,192,261            |
| Noncontrolling interests   | 212,100          | 219,124              |
| Total equity   | 3,312,004        | 3,411,385            |
| Total liabilities and equity   | \$8,266,700      | \$8,231,402          |

See Notes to Consolidated Financial Statements.

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W. P. CAREY INC.  
CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)  
(in thousands, except share and per share amounts)

|   | Three Months Ended<br>June 30, |           | Six Months Ended June<br>30, |           |
|---|--------------------------------|-----------|------------------------------|-----------|
|   | 2018                           | 2017      | 2018                         | 2017      |
| Revenues  |                                |           |                              |           |
| Owned Real Estate:  |                                |           |                              |           |
| Lease revenues  | \$162,634                      | \$158,255 | \$325,847                    | \$314,036 |
| Reimbursable tenant costs   | 5,733                          | 5,322     | 11,952                       | 10,543    |
| Operating property revenues   | 4,865                          | 8,223     | 12,083                       | 15,203    |
| Lease termination income and other  | 680                            | 2,247     | 1,622                        | 3,007     |
|   | 173,912                        | 174,047   | 351,504                      | 342,789   |
| Investment Management:  |                                |           |                              |           |
| Asset management revenue  | 17,268                         | 17,966    | 34,253                       | 35,333    |
| Reimbursable costs from affiliates  | 5,537                          | 13,479    | 10,841                       | 39,179    |
| Structuring revenue   | 4,426                          | 14,330    | 6,165                        | 18,164    |
| Dealer manager fees   | —                              | 1,000     | —                            | 4,325     |
| Other advisory revenue  | —                              | 706       | 190                          | 797       |
|   | 27,231                         | 47,481    | 51,449                       | 97,798    |
|   | 201,143                        | 221,528   | 402,953                      | 440,587   |
| Operating Expenses  |                                |           |                              |           |
| Depreciation and amortization   | 64,337                         | 62,849    | 130,294                      | 125,279   |
| General and administrative  | 16,442                         | 17,529    | 35,025                       | 35,953    |
| Reimbursable tenant and affiliate costs   | 11,270                         | 18,801    | 22,793                       | 49,722    |
| Property expenses, excluding reimbursable tenant costs                                  | 8,908                          | 10,530    | 18,807                       | 20,640    |
| Stock-based compensation expense  | 3,698                          | 3,104     | 11,917                       | 10,014    |
| Merger and other expenses   | 2,692                          | 1,000     | 2,655                        | 1,073     |
| Subadvisor fees   | 1,855                          | 3,672     | 3,887                        | 6,392     |
| Restructuring and other compensation  | —                              | 7,718     | —                            | 7,718     |
| Dealer manager fees and expenses  | —                              | 2,788     | —                            | 6,082     |
| Impairment charges  | —                              | —         | 4,790                        | —         |
|   | 109,202                        | 127,991   | 230,168                      | 262,873   |
| Other Income and Expenses   |                                |           |                              |           |
| Interest expense  | (41,311 )                      | (42,235 ) | (79,385 )                    | (84,192 ) |
| Equity in earnings of equity method investments in the Managed Programs and real estate | 12,558                         | 15,728    | 27,883                       | 31,502    |
| Other gains and (losses)  | 10,586                         | (916 )    | 7,823                        | (400 )    |
|   | (18,167 )                      | (27,423 ) | (43,679 )                    | (53,090 ) |
| Income before income taxes and gain on sale of real estate                              | 73,774                         | 66,114    | 129,106                      | 124,624   |
| Provision for income taxes  | (6,262 )                       | (2,448 )  | (260 )                       | (1,143 )  |
| Income before gain on sale of real estate   | 67,512                         | 63,666    | 128,846                      | 123,481   |
| Gain on sale of real estate, net of tax   | 11,912                         | 3,465     | 18,644                       | 3,475     |
| Net Income  | 79,424                         | 67,131    | 147,490                      | 126,956   |
| Net income attributable to noncontrolling interests                                     | (3,743 )                       | (2,813 )  | (6,535 )                     | (5,154 )  |
| Net Income Attributable to W. P. Carey  | \$75,681                       | \$64,318  | \$140,955                    | \$121,802 |
| Basic Earnings Per Share  | \$0.70                         | \$0.60    | \$1.30                       | \$1.13    |
| Diluted Earnings Per Share  | \$0.70                         | \$0.59    | \$1.30                       | \$1.13    |

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Weighted-Average Shares Outstanding

|         |             |             |             |             |
|---------|-------------|-------------|-------------|-------------|
| Basic   | 108,059,394 | 107,668,218 | 108,058,671 | 107,615,644 |
| Diluted | 108,234,934 | 107,783,204 | 108,243,063 | 107,801,318 |

|                                  |         |          |         |          |
|----------------------------------|---------|----------|---------|----------|
| Distributions Declared Per Share | \$1.020 | \$ 1.000 | \$2.035 | \$ 1.995 |
|----------------------------------|---------|----------|---------|----------|

See Notes to Consolidated Financial Statements.

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## W. P. CAREY INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)

|  | Three Months   |           | Six Months Ended |           |
|--|----------------|-----------|------------------|-----------|
|  | Ended June 30, |           | June 30,         |           |
|  | 2018           | 2017      | 2018             | 2017      |
| Net Income   | \$79,424       | \$67,131  | \$147,490        | \$126,956 |
| Other Comprehensive (Loss) Income                                    |                |           |                  |           |
| Foreign currency translation adjustments                             | (39,815 )      | 27,957    | (21,299 )        | 42,707    |
| Realized and unrealized gain (loss) on derivative instruments        | 14,073         | (16,631 ) | 5,681            | (22,304 ) |
| Change in unrealized (loss) gain on investments                      | (58 )          | (73 )     | 370              | (326 )    |
| Comprehensive Income   | (25,800 )      | 11,253    | (15,248 )        | 20,077    |
|  | 53,624         | 78,384    | 132,242          | 147,033   |
| Amounts Attributable to Noncontrolling Interests                     |                |           |                  |           |
| Net income   | (3,743 )       | (2,813 )  | (6,535 )         | (5,154 )  |
| Foreign currency translation adjustments                             | 7,634          | (8,675 )  | 3,852            | (9,245 )  |
| Realized and unrealized loss on derivative instruments               | 2              | 8         | 5                | 5         |
| Comprehensive loss (income) attributable to noncontrolling interests | 3,893          | (11,480 ) | (2,678 )         | (14,394 ) |
| Comprehensive Income Attributable to W. P. Carey                     | \$57,517       | \$66,904  | \$129,564        | \$132,639 |

See Notes to Consolidated Financial Statements.

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## W. P. CAREY INC.

## CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)

Six Months Ended June 30, 2018 and 2017

(in thousands, except share and per share amounts)

|   | W. P. Carey Stockholders                    |                                  |             | Distributions<br>in Excess of<br>Accumulated<br>Earnings | Deferred<br>Compensation<br>Obligation | Accumulated<br>Other<br>Comprehensive<br>Loss | Total<br>W. P. Carey<br>Stockholders | Noncontrolling<br>Interests | Total       |
|---|---|----------------------------------|-------------|--|--|---|--------------------------------------|-----------------------------|-------------|
|   | Common Stock<br>\$0.001 Par Value<br>Shares | Additional<br>Paid-in<br>Capital | Amount      |  |  |   |                                      |                             |             |
| Balance at<br>January 1, 2018   | 106,922,616                                 | \$107                            | \$4,433,573 | \$(1,052,064)  | \$46,656                               | \$(236,011)                                   | \$3,192,261                          | \$219,124                   | \$3,411,385 |
| Shares issued<br>upon delivery<br>of vested<br>restricted share<br>awards   | 276,000                                     | —                                | (13,565 )   |  |  |   | (13,565 )                            |                             | (13,565 )   |
| Shares issued<br>upon purchases<br>under<br>employee share<br>purchase plan | 2,071                                       | —                                | 125         |  |  |   | 125                                  |                             | 125         |
| Delivery of<br>deferred vested<br>shares, net                               |   |                                  | 10,649      | (10,649 )  |  |   | —                                    |                             | —           |
| Amortization<br>of stock-based<br>compensation<br>expense                   |   |                                  | 11,917      |  |  |   | 11,917                               |                             | 11,917      |
| Contributions<br>from<br>noncontrolling<br>interests                        |   |                                  |             |  |  |   | —                                    | 71                          | 71          |
| Distributions to<br>noncontrolling<br>interests                             |   |                                  |             |  |  |   | —                                    | (9,773 )                    | (9,773 )    |
| Distributions<br>declared<br>(\$2.035 per<br>share)                         |   |                                  | 675         | (221,073 )   |  |   | (220,398 )                           |                             | (220,398 )  |
| Net income  |   |                                  |             | 140,955  |  |   | 140,955                              | 6,535                       | 147,490     |
| Other<br>comprehensive<br>loss:   |   |                                  |             |  |  |   |                                      |                             |             |
| Foreign<br>currency<br>translation<br>adjustments                           |   |                                  |             |  |  | (17,447 )                                     | (17,447 )                            | (3,852 )                    | (21,299 )   |
| Realized and<br>unrealized gain   |   |                                  |             |  |  | 5,686   | 5,686                                | (5 )                        | 5,681       |

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|  |             |       |             |               |          |             |             |           |             |
|--|-------------|-------|-------------|---------------|----------|-------------|-------------|-----------|-------------|
| on derivative instruments                |             |       |             |               |          |             |             |           |             |
| Change in unrealized gain on investments |             |       |             |               | 370      |             | 370         |           | 370         |
| Balance at June 30, 2018                 | 107,200,687 | \$107 | \$4,443,374 | \$(1,132,182) | \$36,007 | \$(247,402) | \$3,099,904 | \$212,100 | \$3,312,004 |

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## W. P. CAREY INC.

## CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)

(Continued)

Six Months Ended June 30, 2018 and 2017

(in thousands, except share and per share amounts)

|   | W. P. Carey Stockholders                    |                                  |             | Distributions<br>in Excess of<br>Accumulated<br>Earnings | Deferred<br>Compensation<br>Obligation | Accumulated<br>Other<br>Comprehensive<br>Loss | Total<br>W. P. Carey<br>Stockholders | Noncontrolling<br>Interests | Total       |
|---|---|----------------------------------|-------------|--|--|---|--------------------------------------|-----------------------------|-------------|
|   | Common Stock<br>\$0.001 Par Value<br>Shares | Additional<br>Paid-in<br>Capital | Amount      |  |  |   |                                      |                             |             |
| Balance at<br>January 1, 2017   | 106,294,162                                 | \$106                            | \$4,399,961 | \$(894,137)  | \$50,222                               | \$(254,485)                                   | \$3,301,667                          | \$123,473                   | \$3,425,140 |
| Shares issued<br>under<br>“at-the-market”<br>offering, net  | 329,753                                     | 1                                | 21,872      |  |  |   | 21,873                               |                             | 21,873      |
| Acquisition of<br>noncontrolling<br>interest  |   |                                  | (1,845)     |  |  |   | (1,845)                              | 1,845                       | —           |
| Shares issued<br>upon delivery<br>of vested<br>restricted share<br>awards                                       | 204,964                                     | —                                | (9,458)     |  |  |   | (9,458)                              |                             | (9,458)     |
| Shares issued<br>upon exercise<br>of stock options<br>and purchases<br>under<br>employee share<br>purchase plan | 37,744                                      | —                                | (1,595)     |  |  |   | (1,595)                              |                             | (1,595)     |
| Delivery of<br>deferred vested<br>shares, net   |   |                                  | 3,734       | (3,734)  |  |   | —                                    |                             | —           |
| Amortization<br>of stock-based<br>compensation<br>expense   |   |                                  | 10,014      |  |  |   | 10,014                               |                             | 10,014      |
| Contributions<br>from<br>noncontrolling<br>interests  |   |                                  |             |  |  |   | —                                    | 90,484                      | 90,484      |
| Distributions to<br>noncontrolling<br>interests   |   |                                  |             |  |  |   | —                                    | (11,585)                    | (11,585)    |
| Distributions<br>declared<br>(\$1.995 per<br>share)   |   |                                  | 1,158       | (217,049)  | 223                                    |   | (215,668)                            |                             | (215,668)   |

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|  |             |       |             |             |           |             |             |           |             |
|--|-------------|-------|-------------|-------------|-----------|-------------|-------------|-----------|-------------|
| Net income   |             |       | 121,802     |             |           | 121,802     | 5,154       | 126,956   |             |
| Other comprehensive income:                            |             |       |             |             |           |             |             |           |             |
| Foreign currency translation adjustments               |             |       |             |             | 33,462    | 33,462      | 9,245       | 42,707    |             |
| Realized and unrealized loss on derivative instruments |             |       |             |             | (22,299 ) | (22,299 )   | (5 )        | (22,304 ) |             |
| Change in unrealized loss on investments               |             |       |             |             | (326 )    | (326 )      |             | (326 )    |             |
| Balance at June 30, 2017                               | 106,866,623 | \$107 | \$4,423,841 | \$(989,384) | \$46,711  | \$(243,648) | \$3,237,627 | \$218,611 | \$3,456,238 |

See Notes to Consolidated Financial Statements.

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## W. P. CAREY INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in thousands)

|   | Six Months Ended |             |
|---|------------------|-------------|
|   | June 30,         |             |
|   | 2018             | 2017        |
| Cash Flows — Operating Activities   |                  |             |
| Net income  | \$ 147,490       | \$ 126,956  |
| Adjustments to net income:  |                  |             |
| Depreciation and amortization, including intangible assets and deferred financing costs                   | 132,188          | 129,178     |
| Investment Management revenue received in shares of Managed REITs and other                               | (30,793 )        | (31,879 )   |
| Distributions of earnings from equity method investments  | 28,361           | 32,590      |
| Equity in earnings of equity method investments in the Managed Programs and real estate                   | (27,883 )        | (31,502 )   |
| Amortization of rent-related intangibles and deferred rental revenue                                      | 23,332           | 24,753      |
| Gain on sale of real estate   | (18,644 )        | (3,475 )    |
| Stock-based compensation expense  | 11,917           | 10,014      |
| Deferred income taxes   | (8,959 )         | (6,933 )    |
| Straight-line rent adjustments  | (7,503 )         | (8,970 )    |
| Impairment charges  | 4,790            | —           |
| Realized and unrealized (gains) losses on foreign currency transactions, derivatives, and other           | (4,330 )         | 7,089       |
| Changes in assets and liabilities:  |                  |             |
| Net changes in other operating assets and liabilities   | (24,096 )        | (5,927 )    |
| Deferred structuring revenue received   | 5,620            | 9,927       |
| Increase in deferred structuring revenue receivable   | (2,576 )         | (4,064 )    |
| Net Cash Provided by Operating Activities   | 228,914          | 247,757     |
| Cash Flows — Investing Activities   |                  |             |
| Purchases of real estate  | (269,890 )       | (6,000 )    |
| Proceeds from sales of real estate  | 77,737           | 43,809      |
| Funding for real estate construction, redevelopments, and other capital expenditures on owned real estate | (48,888 )        | (28,519 )   |
| Proceeds from repayment of short-term loans to affiliates   | 37,000           | 214,495     |
| Funding of short-term loans to affiliates   | (10,000 )        | (48,492 )   |
| Return of capital from equity method investments  | 6,957            | 3,836       |
| Other investing activities, net   | (3,400 )         | 1,859       |
| Capital contributions to equity method investments  | (715 )           | (1,290 )    |
| Capital expenditures on corporate assets  | (248 )           | (253 )      |
| Net Cash (Used in) Provided by Investing Activities   | (211,447 )       | 179,445     |
| Cash Flows — Financing Activities   |                  |             |
| Repayments of Senior Unsecured Credit Facility  | (818,895 )       | (1,433,091) |
| Proceeds from issuance of Senior Unsecured Notes  | 616,355          | 530,456     |
| Proceeds from Senior Unsecured Credit Facility  | 592,990          | 1,009,591   |
| Distributions paid  | (219,192 )       | (214,117 )  |
| Prepayments of mortgage principal   | (164,908 )       | (100,647 )  |
| Scheduled payments of mortgage principal  | (34,338 )        | (287,813 )  |
| Payments for withholding taxes upon delivery of equity-based awards and exercises of stock options        | (13,905 )        | (11,159 )   |
| Distributions paid to noncontrolling interests  | (9,773 )         | (11,585 )   |
| Payment of financing costs  | (4,286 )         | (12,464 )   |
| Other financing activities, net   | (3,309 )         | 557         |

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|  |           |            |
|--|-----------|------------|
| Proceeds from mortgage financing   | 857       | —          |
| Contributions from noncontrolling interests                                      | 71        | 90,484     |
| Proceeds from shares issued under “at-the-market” offering, net of selling costs | —         | 21,864     |
| Net Cash Used in Financing Activities  | (58,333 ) | (417,924 ) |
| Change in Cash and Cash Equivalents and Restricted Cash During the Period        |           |            |
| Effect of exchange rate changes on cash and cash equivalents and restricted cash | (4,992 )  | 5,217      |
| Net (decrease) increase in cash and cash equivalents and restricted cash         | (45,858 ) | 14,495     |
| Cash and cash equivalents and restricted cash, beginning of period               | 209,676   | 210,731    |
| Cash and cash equivalents and restricted cash, end of period                     | \$163,818 | \$225,226  |

See Notes to Consolidated Financial Statements.

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W. P. CAREY INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1. Business and Organization

W. P. Carey Inc. is a REIT that, together with its consolidated subsidiaries, invests primarily in operationally-critical, single-tenant commercial real estate properties located in North America and Northern and Western Europe. We earn revenue principally by leasing the properties we own to companies on a triple-net lease basis, which generally requires each tenant to pay the costs associated with operating and maintaining the property.

Founded in 1973, our shares of common stock are listed on the New York Stock Exchange under the symbol “WPC.”

On June 17, 2018, we, Corporate Property Associates 17 – Global Incorporated, or CPA:17 – Global, a publicly-held, non-listed REIT advised by us, and certain of our subsidiaries entered into an agreement and plan of merger, or Merger Agreement, pursuant to which CPA:17 – Global will merge with and into one of our subsidiaries in exchange for shares of our common stock, or the Proposed Merger (Note 3). On July 27, 2018, we filed a registration statement on Form S-4 with the SEC to register the shares of our common stock to be issued in the Proposed Merger; upon effectiveness of this registration statement, which is currently under review by the SEC, we and CPA:17 – Global intend to mail the joint proxy statement/prospectus contained therein to our respective stockholders in connection with the Proposed Merger. The Proposed Merger and related transactions are subject to a number of closing conditions, including approvals by our stockholders and the stockholders of CPA:17 – Global. If these approvals are obtained and the other closing conditions are met, we currently expect the transaction to close at or around December 31, 2018, although there can be no assurance that the Proposed Merger will occur at such time or at all.

We have elected to be taxed as a REIT under Section 856 through 860 of the Internal Revenue Code. As a REIT, we are not generally subject to United States federal income taxation other than from our taxable REIT subsidiaries, or TRSs, as long as we satisfy certain requirements, principally relating to the nature of our income and the level of our distributions, as well as other factors. We also own real property in jurisdictions outside the United States through foreign subsidiaries and are subject to income taxes on our pre-tax income earned from properties in such countries. We hold all of our real estate assets attributable to our Owned Real Estate segment under the REIT structure, while the activities conducted by our Investment Management segment subsidiaries have been organized under TRSs.

Through our TRSs, we also earn revenue as the advisor to publicly owned, non-listed REITs that invested in similar properties, which are sponsored by us under the Corporate Property Associates, or CPA, brand name. At June 30, 2018, we were the advisor to CPA:17 – Global and Corporate Property Associates 18 – Global Incorporated, or CPA:18 – Global. We refer to CPA:17 – Global and CPA:18 – Global together as the CPA REITs.

At June 30, 2018, we were also the advisor to Carey Watermark Investors Incorporated, or CWI 1, and Carey Watermark Investors 2 Incorporated, or CWI 2, two publicly owned, non-listed REITs that invest in lodging and lodging-related properties. We refer to CWI 1 and CWI 2 together as the CWI REITs and, together with the CPA REITs, as the Managed REITs (Note 3).

At June 30, 2018, we were also the advisor to Carey European Student Housing Fund I, L.P., or CESH I, a limited partnership formed for the purpose of developing, owning, and operating student housing properties and similar investments in Europe (Note 3). We refer to the Managed REITs and CESH I collectively as the Managed Programs.

In June 2017, our board of directors, or the Board, approved a plan to exit non-traded retail fundraising activities carried out by our wholly-owned broker-dealer subsidiary, Carey Financial LLC, or Carey Financial, as of June 30, 2017. As a result, we will no longer be raising capital for new or existing funds that we manage, but we do expect to



continue managing our existing Managed Programs through the end of their respective life cycles (Note 3).

In August 2017, we resigned as the advisor to Carey Credit Income Fund (known since October 23, 2017 as Guggenheim Credit Income Fund, or GCIF), or CCIF, and by extension, its feeder funds, or the CCIF Feeder Funds, each of which is a business development company, or BDC (Note 3). We refer to CCIF and the CCIF Feeder Funds collectively as the Managed BDCs. The board of trustees of CCIF approved our resignation and appointed CCIF's subadvisor, Guggenheim Partners Investment Management, LLC, or Guggenheim, as the interim sole advisor to CCIF, effective as of September 11, 2017. The shareholders of CCIF approved Guggenheim's appointment as sole advisor on a permanent basis on October 20, 2017. The Managed BDCs were included in the Managed Programs prior to our resignation as their advisor. We have retained our initial investment in shares of CCIF (now GCIF), which is included within Other assets, net in the consolidated financial statements (Note 7).

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Notes to Consolidated Financial Statements (Unaudited)

Reportable Segments

Owned Real Estate — Lease revenues and equity income (Note 7) from our wholly- and co-owned real estate investments generate the vast majority of our earnings. We invest in commercial properties located primarily in North America and Europe, which are leased to companies, primarily on a triple-net lease basis. We also owned one hotel at June 30, 2018, which is considered an operating property. At June 30, 2018, our owned portfolio was comprised of our full or partial ownership interests in 878 properties, totaling approximately 86.6 million square feet, substantially all of which were net leased to 208 tenants, with a weighted-average lease term of 10.0 years and an occupancy rate of 99.6%.

Investment Management — Through our TRSs, we structure and negotiate investments and debt placement transactions for the Managed Programs, for which we earn structuring revenue, and manage their portfolios of real estate investments, for which we earn asset management revenue. We also earned asset management revenue from CCIF based on the average of its gross assets at fair value through the effective date of our resignation as its advisor. We may earn disposition revenue when we negotiate and structure the sale of properties on behalf of the Managed REITs, and we may also earn incentive revenue and receive other compensation through our advisory agreements with certain of the Managed Programs, including in connection with providing liquidity events for the Managed REITs' stockholders. In addition, we include equity income generated through our (i) ownership of shares and limited partnership units of the Managed Programs (Note 7) and (ii) special general partner interests in the operating partnerships of the Managed REITs, through which we participate in their cash flows (Note 3), in our Investment Management segment.

At June 30, 2018, the CPA REITs collectively owned all or a portion of 462 properties (including certain properties in which we have an ownership interest), totaling approximately 54.1 million square feet, substantially all of which were net leased to 206 tenants, with an occupancy rate of approximately 99.4%. The Managed Programs also had interests in 167 operating properties, totaling approximately 19.8 million square feet in the aggregate.

Note 2. Basis of Presentation

Basis of Presentation

Our interim consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not necessarily include all information and footnotes necessary for a fair statement of our consolidated financial position, results of operations, and cash flows in accordance with generally accepted accounting principles in the United States, or GAAP.

In the opinion of management, the unaudited financial information for the interim periods presented in this Report reflects all normal and recurring adjustments necessary for a fair statement of financial position, results of operations, and cash flows. Our interim consolidated financial statements should be read in conjunction with our audited consolidated financial statements and accompanying notes for the year ended December 31, 2017, which are included in the 2017 Annual Report, as certain disclosures that would substantially duplicate those contained in the audited consolidated financial statements have not been included in this Report. Operating results for interim periods are not necessarily indicative of operating results for an entire year.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts and the disclosure of contingent amounts in our consolidated financial statements and the accompanying notes. Actual results could differ from those estimates.

## Basis of Consolidation

Our consolidated financial statements reflect all of our accounts, including those of our controlled subsidiaries and our tenancy-in-common interest as described below. The portions of equity in consolidated subsidiaries that are not attributable, directly or indirectly, to us are presented as noncontrolling interests. All significant intercompany accounts and transactions have been eliminated.

When we obtain an economic interest in an entity, we evaluate the entity to determine if it should be deemed a variable interest entity, or VIE, and, if so, whether we are the primary beneficiary and are therefore required to consolidate the entity. We apply accounting guidance for consolidation of VIEs to certain entities in which the equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional

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## Notes to Consolidated Financial Statements (Unaudited)

subordinated financial support from other parties. Fixed price purchase and renewal options within a lease, as well as certain decision-making rights within a loan or joint-venture agreement, can cause us to consider an entity a VIE. Limited partnerships and other similar entities that operate as a partnership will be considered a VIE unless the limited partners hold substantive kick-out rights or participation rights. Significant judgment is required to determine whether a VIE should be consolidated. We review the contractual arrangements provided for in the partnership agreement or other related contracts to determine whether the entity is considered a VIE, and to establish whether we have any variable interests in the VIE. We then compare our variable interests, if any, to those of the other variable interest holders to determine which party is the primary beneficiary of the VIE based on whether the entity (i) has the power to direct the activities that most significantly impact the economic performance of the VIE and (ii) has the obligation to absorb losses or the right to receive benefits of the VIE that could potentially be significant to the VIE. The liabilities of these VIEs are non-recourse to us and can only be satisfied from each VIE's respective assets.

At both June 30, 2018 and December 31, 2017, we considered 28 entities to be VIEs, 21 of which we consolidated as we are considered the primary beneficiary. The following table presents a summary of selected financial data of the consolidated VIEs included in the consolidated balance sheets (in thousands):

|  | June 30,<br>2018 | December<br>31, 2017 |
|--|------------------|----------------------|
| Land, buildings and improvements           | \$893,325        | \$916,001            |
| Net investments in direct financing leases | 39,167           | 40,133               |
| In-place lease and other intangible assets | 269,371          | 268,863              |
| Above-market rent intangible assets        | 101,919          | 103,081              |
| Accumulated depreciation and amortization  | (265,247 )       | (251,979 )           |
| Total assets                               | 1,077,356        | 1,118,727            |
| Non-recourse mortgages, net                | \$115,209        | \$128,230            |
| Total liabilities                          | 186,648          | 201,186              |

At both June 30, 2018 and December 31, 2017, our seven unconsolidated VIEs included our interests in six unconsolidated real estate investments, which we account for under the equity method of accounting, and one unconsolidated entity, which we accounted for at fair value as of June 30, 2018 and under the cost method of accounting as of December 31, 2017 (Note 7), and is included within our Investment Management segment. We do not consolidate these entities because we are not the primary beneficiary and the nature of our involvement in the activities of these entities allows us to exercise significant influence on, but does not give us power over, decisions that significantly affect the economic performance of these entities. As of June 30, 2018 and December 31, 2017, the net carrying amount of our investments in these entities was \$152.4 million and \$152.7 million, respectively, and our maximum exposure to loss in these entities was limited to our investments.

At June 30, 2018, we had an investment in a tenancy-in-common interest in various underlying international properties. Consolidation of this investment is not required as such interest does not qualify as a VIE and does not meet the control requirement for consolidation. Accordingly, we account for this investment using the equity method of accounting. We use the equity method of accounting because the shared decision-making involved in a tenancy-in-common interest investment provides us with significant influence on the operating and financial decisions of this investment.

At times, the carrying value of our equity investments may fall below zero for certain investments. We intend to fund our share of the jointly owned investments' future operating deficits should the need arise. However, we have no legal obligation to pay for any of the liabilities of such investments, nor do we have any legal obligation to fund operating deficits. At June 30, 2018, none of our equity investments had carrying values below zero.

Accounting Policy Update

Distributions from Equity Method Investments — We classify distributions received from equity method investments using the cumulative earnings approach. Distributions received are considered returns on the investment and classified as cash inflows from operating activities. If, however, the investor's cumulative distributions received, less distributions received in prior periods determined to be returns of investment, exceeds cumulative equity in earnings recognized, the excess is considered a return of investment and is classified as cash inflows from investing activities.

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## Notes to Consolidated Financial Statements (Unaudited)

## Reclassifications

Certain prior period amounts have been reclassified to conform to the current period presentation.

Restricted Cash — In connection with our adoption of Accounting Standards Update, or ASU, 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash, as described below, we revised our consolidated statements of cash flows to include restricted cash when reconciling the beginning-of-period and end-of-period cash amounts shown on the statement of cash flows. As a result, we retrospectively revised prior periods presented to conform to the current period presentation. Restricted cash primarily consists of security deposits and amounts required to be reserved pursuant to lender agreements for debt service, capital improvements, and real estate taxes. The following table provides a reconciliation of cash and cash equivalents and restricted cash reported within the consolidated balance sheets to the consolidated statements of cash flows (in thousands):

|   | June 30,<br>2018 | December<br>31, 2017 |
|---|------------------|----------------------|
| Cash and cash equivalents                           | \$122,430        | \$162,312            |
| Restricted cash <sup>(a)</sup>                      | 41,388           | 47,364               |
| Total cash and cash equivalents and restricted cash | \$163,818        | \$209,676            |

(a) Restricted cash is included within Other assets, net on our consolidated balance sheets.

## Recent Accounting Pronouncements

## Pronouncements Adopted as of June 30, 2018

In May 2014, the Financial Accounting Standards Board, or FASB, issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). ASU 2014-09 is a comprehensive new revenue recognition model requiring a company to recognize revenue to depict the transfer of goods or services to a customer at an amount reflecting the consideration it expects to receive in exchange for those goods or services. ASU 2014-09 does not apply to our lease revenues, which constitute a majority of our revenues, but will primarily apply to revenues generated from our operating properties and our Investment Management business. We adopted this guidance for our interim and annual periods beginning January 1, 2018 using the modified retrospective transition method applied to any contracts not completed as of that date. There were no changes to the prior period presentations of revenue. Results of operations for reporting periods beginning January 1, 2018 are presented under Topic 606. The adoption of Topic 606 did not have a material impact on our consolidated financial statements.

Revenue is recognized when, or as, control of promised goods or services is transferred to customers, in an amount that reflects the consideration we expect to be entitled to in exchange for those goods or services. At contract inception, we assess the services promised in our contracts with customers and identify a performance obligation for each promise to transfer to the customer a good or service (or bundle of goods or services) that is distinct. To identify the performance obligations, we consider all of the services promised in the contract regardless of whether they are explicitly stated or are implied by customary business practices.

Revenue from contracts under Accounting Standards Codification, or ASC, 606 in our Owned Real Estate segment primarily represented operating property revenues of \$4.9 million and \$8.2 million for the three months ended June 30, 2018 and 2017, respectively, and \$12.1 million and \$15.2 million for the six months ended June 30, 2018 and 2017, respectively. Operating property revenues are primarily comprised of revenues from room rentals and from food and beverage services at our hotel operating properties during those periods. We sold one of our two hotels in April 2018 (Note 15). We identified a single performance obligation for each distinct service. Performance obligations are

typically satisfied at a point in time, at the time of sale, or at the rendering of the service. Fees are generally determined to be fixed. Payment is typically due immediately following the delivery of the service. Revenue from contracts under ASC 606 from our Investment Management segment is discussed in Note 3.

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Notes to Consolidated Financial Statements (Unaudited)

In January 2016, the FASB issued ASU 2016-01, Financial Instruments — Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. ASU 2016-01 requires all equity investments (other than those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value, with changes in the fair value recognized through net income. We adopted this guidance for our interim and annual periods beginning January 1, 2018. The adoption of ASU 2016-01 did not have a material impact on our consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. ASU 2016-15 intends to reduce diversity in practice for certain cash flow classifications, including, but not limited to (i) debt prepayment or debt extinguishment costs, (ii) contingent consideration payments made after a business combination, (iii) proceeds from the settlement of insurance claims, and (iv) distributions received from equity method investees. We retrospectively adopted this guidance for our interim and annual periods beginning January 1, 2018. As a result, we reclassified debt extinguishment costs from net cash provided by operating activities to net cash used in financing activities on the consolidated statement of cash flows for the six months ended June 30, 2017. The adoption of ASU 2016-15 did not have a material impact on our consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash. ASU 2016-18 intends to reduce diversity in practice for the classification and presentation of changes in restricted cash on the statement of cash flows. ASU 2016-18 requires that the statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. We retrospectively adopted this guidance for our interim and annual periods beginning January 1, 2018. See Restricted Cash above for additional information.

In February 2017, the FASB issued ASU 2017-05, Other Income — Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets. ASU 2017-05 clarifies the scope and application of ASC 610-20 on the sale or transfer of nonfinancial assets and in substance nonfinancial assets to non-customers, including partial sales. Nonfinancial assets within the scope of this Subtopic include the sale of land, buildings, and intangible assets. ASU 2017-05 further clarifies that a financial asset is within the scope of Subtopic 610-20 if it meets the definition of an in substance nonfinancial asset. The amendments define the term “in substance nonfinancial asset,” in part, as a financial asset promised to a counterparty in a contract if substantially all of the fair value of the assets (recognized and unrecognized) that are promised to the counterparty in the contract is concentrated in nonfinancial assets. This amendment also clarifies that nonfinancial assets within the scope of Subtopic 610-20 may include nonfinancial assets transferred within a legal entity to a counterparty. For example, a parent company may transfer control of nonfinancial assets by transferring ownership interests in a consolidated subsidiary. We adopted this guidance for our interim and annual periods beginning January 1, 2018 and applied the modified retrospective transition method (applicable to any contracts not completed as of that date). The adoption of ASU 2017-05 did not have a material impact on our consolidated financial statements.

In May 2017, the FASB issued ASU 2017-09, Compensation — Stock Compensation (Topic 718): Scope of Modification Accounting. ASU 2017-09 clarifies when to account for a change to the terms and conditions of a share-based payment award as a modification. Under the new guidance, modification accounting is required only if the fair value, vesting conditions, or classification of the award (as equity or liability) changes as a result of the change in terms or conditions. We adopted this guidance for our interim and annual periods beginning January 1, 2018. The adoption of ASU 2017-09 did not have a material impact on our consolidated financial statements.



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Notes to Consolidated Financial Statements (Unaudited)

Pronouncements to be Adopted after June 30, 2018

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). ASU 2016-02 modifies the principles for the recognition, measurement, presentation, and disclosure of leases for both parties to a contract, the lessee and the lessor. ASU 2016-02 provides new guidelines that change the accounting for leasing arrangements for lessees, whereby their rights and obligations under substantially all leases, existing and new, would be capitalized and recorded on the balance sheet. For lessors, however, the accounting remains largely equivalent to the current model, with the distinction between operating, sales-type, and direct financing leases retained, but updated to align with certain changes to the lessee model and the new revenue recognition standard. ASU 2016-02 also replaces existing sale-leaseback guidance with a new model that requires symmetrical accounting between the seller-lessee and buyer-lessor. Additionally, ASU 2016-02 requires lessors to record costs paid directly by a lessee on behalf of a lessor (e.g., real estate taxes and insurance costs) on a gross basis and will require extensive quantitative and qualitative disclosures.

Early application is permitted for all entities. ASU 2016-02 provides two transition methods. The first transition method allows for application of the new model at the beginning of the earliest comparative period presented. Under the second transition method, comparative periods would not be restated, with any cumulative effect adjustments recognized in the opening balance of retained earnings in the period of adoption. In addition, a practical expedient was recently issued by the FASB which allows lessors to combine non-lease components with related lease components if certain conditions are met. Further, in March 2018, the FASB approved, but has not yet finalized or issued, an update to allow lessors to make a policy election to record certain costs (e.g., insurance) paid directly by the lessee net, if the uncertainty regarding these variable amounts is not expected to ultimately be resolved. We will adopt this guidance for our interim and annual periods beginning January 1, 2019 and expect to use the second transition method. ASU 2016-02 is expected to impact our consolidated financial statements as we have certain operating office and land lease arrangements for which we are the lessee and also certain lease arrangements that include common area maintenance services (non-lease components) where we are the lessor. We are evaluating the impact of ASU 2016-02 and have not yet determined if it will have a material impact on our business or our consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments — Credit Losses. ASU 2016-13 introduces a new model for estimating credit losses based on current expected credit losses for certain types of financial instruments, including loans receivable, held-to-maturity debt securities, and net investments in direct financing leases, amongst other financial instruments. ASU 2016-13 also modifies the impairment model for available-for-sale debt securities and expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating the allowance for losses. ASU 2016-13 will be effective for public business entities in fiscal years beginning after December 15, 2019, including interim periods within those fiscal years, with early application of the guidance permitted. We are in the process of evaluating the impact of adopting ASU 2016-13 on our consolidated financial statements.

In August 2017, the FASB issued ASU 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities. ASU 2017-12 will make more financial and nonfinancial hedging strategies eligible for hedge accounting. It also amends the presentation and disclosure requirements and changes how companies assess hedge effectiveness. It is intended to more closely align hedge accounting with companies' risk management strategies, simplify the application of hedge accounting, and increase transparency as to the scope and results of hedging programs. ASU 2017-12 will be effective in fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted. We are in the process of evaluating the impact of adopting ASU 2017-12 on our consolidated financial statements and will adopt the standard for the fiscal year beginning January 1, 2019.

Note 3. Agreements and Transactions with Related Parties

Proposed Merger with CPA:17 – Global

On June 17, 2018, we, CPA:17 – Global, and certain of our subsidiaries entered into the Merger Agreement, pursuant to which CPA:17 – Global will merge with and into one of our subsidiaries in exchange for shares of our common stock, or the Proposed Merger. On July 27, 2018, we filed a registration statement on Form S-4 with the SEC, which is currently under review by the SEC, to register the shares of our common stock to be issued in the Proposed Merger; upon effectiveness, we and CPA:17 – Global intend to mail the joint proxy statement/prospectus contained therein to our respective stockholders in connection with the Proposed Merger. The Proposed Merger and related transactions are subject to a number of closing conditions, including approvals by our stockholders and the stockholders of CPA:17 – Global. If these approvals are obtained and the other closing conditions are met, we currently expect the Proposed Merger to close at or around December 31, 2018, although there can be no assurance that the transaction will close at such time or at all.

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Notes to Consolidated Financial Statements (Unaudited)

Subject to the terms and conditions contained in the Merger Agreement, at the effective time of the Proposed Merger, each share of CPA:17 – Global common stock issued and outstanding immediately prior to the effective time of the Proposed Merger will be canceled and, in exchange for cancellation of such share, the rights attaching to such share will be converted automatically into the right to receive 0.160 shares of our common stock, which we refer to herein as the Merger Consideration. Each share of CPA:17 – Global common stock owned by us or any of our subsidiaries immediately prior to the effective time of the Proposed Merger will automatically be canceled and retired, and will cease to exist, for no Merger Consideration.

Through June 30, 2018, we have incurred expenses related to the Proposed Merger totaling approximately \$3.6 million (including expenses incurred in 2017), which are included in Merger and other expenses in the consolidated financial statements. Further details concerning the Proposed Merger are described in a Form 8-K that we filed with the SEC on June 18, 2018.

Advisory Agreements and Partnership Agreements with the Managed Programs

We have advisory agreements with each of the Managed Programs, pursuant to which we earn fees and are entitled to receive reimbursement for certain fund management expenses. The advisory agreements also entitled us to fees for serving as the dealer manager for the offerings of the Managed Programs. However, we ceased all active non-traded retail fundraising activities as of June 30, 2017 and facilitated the orderly processing of sales for CWI 2 and CESH I until their offerings closed on July 31, 2017, at which point we no longer received dealer manager fees. In addition, we resigned as CCIF's advisor in August 2017 and our advisory agreement with CCIF was terminated effective as of September 11, 2017, at which point we no longer earned any fees from CCIF. We currently expect to continue to manage all existing Managed Programs through the end of their respective life cycles (Note 1). The advisory agreements with each of the Managed REITs have one-year terms that are currently scheduled to expire on December 31, 2018, and may be renewed for successive periods. The advisory agreement with CESH I, which commenced on June 3, 2016, will continue until terminated pursuant to its terms.

We have partnership agreements with each of the Managed REITs, pursuant to which we are entitled to receive certain cash distributions. We also have a partnership agreement with CESH I, pursuant to which we received limited partnership units of CESH I equal to 2.5% of its gross offering proceeds in lieu of reimbursement of certain organizational expenses prior to the closing of CESH I's offering on July 31, 2017.

## Notes to Consolidated Financial Statements (Unaudited)

The following tables present a summary of revenue earned and/or cash received from the Managed Programs for the periods indicated, included in the consolidated financial statements (in thousands):

|  | Three Months   |          | Six Months Ended |           |
|--|----------------|----------|------------------|-----------|
|  | Ended June 30, |          | June 30,         |           |
|  | 2018           | 2017     | 2018             | 2017      |
| Asset management revenue <sup>(a)</sup>                              | \$17,268       | \$17,966 | \$34,253         | \$35,333  |
| Distributions of Available Cash                                      | 8,776          | 10,728   | 19,278           | 22,521    |
| Reimbursable costs from affiliates <sup>(a)</sup>                    | 5,537          | 13,479   | 10,841           | 39,179    |
| Structuring revenue <sup>(a)</sup>                                   | 4,426          | 14,330   | 6,165            | 18,164    |
| Interest income on deferred acquisition fees and loans to affiliates | 495            | 432      | 1,048            | 1,017     |
| Dealer manager fees <sup>(a)</sup>                                   | —              | 1,000    | —                | 4,325     |
| Other advisory revenue <sup>(a)</sup>                                | —              | 706      | 190              | 797       |
|  | \$36,502       | \$58,641 | \$71,775         | \$121,336 |

  

|                 | Three Months   |          | Six Months Ended |           |
|-----------------|----------------|----------|------------------|-----------|
|                 | Ended June 30, |          | June 30,         |           |
|                 | 2018           | 2017     | 2018             | 2017      |
| CPA:17 – Global | \$14,553       | \$23,191 | \$30,337         | \$40,262  |
| CPA:18 – Global | 11,147         | 6,116    | 18,034           | 14,319    |
| CWI 1           | 5,643          | 7,254    | 12,622           | 14,111    |
| CWI 2           | 4,408          | 9,098    | 9,445            | 33,563    |
| CCIF            | —              | 6,049    | —                | 10,990    |
| CESH I          | 751            | 6,933    | 1,337            | 8,091     |
|                 | \$36,502       | \$58,641 | \$71,775         | \$121,336 |

(a) Amounts represent revenues from contracts under ASC 606.

The following table presents a summary of amounts included in Due from affiliates in the consolidated financial statements (in thousands):

|  | June 30, December |           |
|--|-------------------|-----------|
|  | 2018              | 31, 2017  |
| Short-term loans to affiliates, including accrued interest       | \$57,919          | \$84,031  |
| Deferred acquisition fees receivable, including accrued interest | 9,473             | 12,345    |
| Reimbursable costs   | 4,158             | 4,315     |
| Asset management fees receivable                                 | 2,980             | 356       |
| Current acquisition fees receivable                              | 1,835             | 83        |
| Accounts receivable  | 1,735             | 4,089     |
| Organization and offering costs                                  | —                 | 89        |
|  | \$78,100          | \$105,308 |

## Performance Obligations and Significant Judgments

The fees earned pursuant to our advisory agreements are considered variable consideration. For the agreements that include multiple performance obligations, including asset management and investment structuring services, revenue is allocated to each performance obligation based on estimates of the price that we would charge for each promised service if it were sold on a standalone basis.

Judgment is applied in assessing whether there should be a constraint on the amount of fees recognized, such as amounts in excess of certain threshold limits with respect to the contract price or any potential clawback provisions

included in certain of our arrangements. We exclude fees subject to such constraints to the extent it is probable that a significant reversal of those amounts will occur.

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## Notes to Consolidated Financial Statements (Unaudited)

## Asset Management Revenue

Under the advisory agreements with the Managed Programs, we earn asset management revenue for managing their investment portfolios. The following table presents a summary of our asset management fee arrangements with the Managed Programs:

| Managed Program | Rate          | Payable   | Description  |
|-----------------|---------------|---|--|
| CPA:17 – Global | 0.5% – 1.75%  | In shares of its common stock and/or cash, at the option of CPA:17 – Global; payable in shares of its common stock through May 31, 2018; payable in cash effective as of June 1, 2018 in light of the Proposed Merger | Rate depends on the type of investment and is based on the average market or average equity value, as applicable                                     |
| CPA:18 – Global | 0.5% – 1.5%   | In shares of its Class A common stock and/or cash, at the option of CPA:18 – Global; payable in shares of its Class A common stock for 2018 and 2017  | Rate depends on the type of investment and is based on the average market or average equity value, as applicable                                     |
| CWI 1           | 0.5%          | In shares of its common stock and/or cash, at our election; payable in shares of its common stock for 2018 and 2017   | Rate is based on the average market value of the investment; we are required to pay 20% of the asset management revenue we receive to the subadvisor |
| CWI 2           | 0.55%         | In shares of its Class A common stock and/or cash, at our election; payable in shares of its Class A common stock for 2018 and 2017   | Rate is based on the average market value of the investment; we are required to pay 25% of the asset management revenue we receive to the subadvisor |
| CCIF            | 1.75% – 2.00% | In cash, prior to our resignation as the advisor to CCIF, effective September 11, 2017 ( <u>Note 1</u> )  | Based on the average of gross assets at fair value; we were required to pay 50% of the asset management revenue we received to the subadvisor        |
| CESH I          | 1.0%          | In cash   | Based on gross assets at fair value  |

The performance obligation for asset management services is satisfied over time as services are rendered. The time-based output method is used to measure progress over time, as this is representative of the transfer of the services. We are compensated for our services on a monthly or quarterly basis. However, these services represent a series of distinct daily services under ASU 2014-09. Accordingly, we satisfy the performance obligation and resolve the variability associated with our fees on a daily basis. We apply the practical expedient and, as a result, do not disclose variable consideration attributable to wholly or partially unsatisfied performance obligations as of the end of the reporting period.

In providing asset management services, we are reimbursed for certain costs. Direct reimbursement of these costs does not represent a separate performance obligation. Payment for asset management services is typically due on the first business day following the month of the delivery of the service.

## Notes to Consolidated Financial Statements (Unaudited)

## Structuring Revenue

Under the terms of the advisory agreements with the Managed Programs, we earn revenue for structuring and negotiating investments and related financing. We did not earn any structuring revenue from the Managed BDCs. The following table presents a summary of our structuring fee arrangements with the Managed Programs:

| Managed Program | Rate             | Payable   | Description   |
|-----------------|------------------|---|---|
| CPA:17 – Global | 1% – 1.75%, 4.5% | In cash; for non net-lease investments, 1% – 1.75% upon completion; for net-lease investments, 2.5% upon completion, with 2% deferred and payable in three interest-bearing annual installments   | Based on the total aggregate cost of the net-lease investments made; also based on the total aggregate cost of the non net-lease investments or commitments made; total limited to 6% of the contract prices in aggregate                           |
| CPA:18 – Global | 4.5%             | In cash; for all investments, other than readily marketable real estate securities for which we will not receive any acquisition fees, 2.5% upon completion, with 2% deferred and payable in three interest-bearing annual installments | Based on the total aggregate cost of the investments or commitments made; total limited to 6% of the contract prices in aggregate   |
| CWI REITs       | 1% – 2.5%        | In cash upon completion; loan refinancing transactions up to 1% of the principal amount; 2.5% of the total investment cost of the properties acquired   | Based on the total aggregate cost of the lodging investments or commitments made; we are required to pay 20% and 25% to the subadvisors of CWI 1 and CWI 2, respectively; total for each CWI REIT limited to 6% of the contract prices in aggregate |
| CESH I          | 2.0%             | In cash upon acquisition  | Based on the total aggregate cost of investments or commitments made, including the acquisition, development, construction, or redevelopment of the investments   |

The performance obligation for investment structuring services is satisfied at a point in time upon the closing of an investment acquisition, when there is an enforceable right to payment, and control (as well as the risks and rewards) has been transferred. Determining when control transfers requires management to make judgments that affect the timing of revenue recognized. Payment is due either on the day of acquisition (current portion) or deferred, as described above ([Note 5](#)). We do not believe the deferral of the fees represents a significant financing component.



## Notes to Consolidated Financial Statements (Unaudited)

## Reimbursable Costs from Affiliates

During their respective offering periods, the Managed Programs reimbursed us for certain costs that we incurred on their behalf, which consisted primarily of broker-dealer selling commissions, dealer manager fees, organization and offering costs, marketing costs, and annual distribution and shareholder servicing fees, as applicable. As a result of our exit from non-traded retail fundraising activities in June 2017, we ceased raising funds on behalf of the Managed Programs in the third quarter of 2017 and no longer incur these costs. The Managed Programs will continue to reimburse us for certain personnel and overhead costs that we incur on their behalf, a summary of which is presented in the table below:

| Managed Program                              | Payable | Description  |
|--|---------|--|
| CPA:17 –<br>Global and<br>CPA:18 –<br>Global | In cash | Personnel and overhead costs, excluding those related to our legal transactions group, our senior management, and our investments team, are charged to the CPA REITs based on the average of the trailing 12-month aggregate reported revenues of the Managed Programs and us, and are capped at 1.0% and 2.0% of each CPA REIT's pro rata lease revenues for 2018 and 2017, respectively; for the legal transactions group, costs are charged according to a fee schedule |
| CWI 1 and<br>CWI 2                           | In cash | Actual expenses incurred, excluding those related to our senior management; allocated between the CWI REITs based on the percentage of their total pro rata hotel revenues for the most recently completed quarter   |
| CCIF and<br>CCIF Feeder<br>Funds             | In cash | Actual expenses incurred, excluding those related to their investment management team and senior management team, prior to our resignation as the advisor to CCIF, effective September 11, 2017 ( <a href="#">Note 1</a> )   |
| CESH I                                       | In cash | Actual expenses incurred   |

## Distributions of Available Cash

We are entitled to receive distributions of up to 10% of the Available Cash (as defined in the respective partnership agreements) from the operating partnerships of each of the Managed REITs, payable quarterly in arrears. We are required to pay 20% and 25% of such distributions to the subadvisors of CWI 1 and CWI 2, respectively.

## Back-End Fees and Interests in the Managed Programs

Under our advisory agreements with certain of the Managed Programs, we may also receive compensation in connection with providing liquidity events for their stockholders. For the Managed REITs, the timing and form of such liquidity events are at the discretion of each REIT's board of directors. Therefore, there can be no assurance as to whether or when any of these back-end fees or interests will be realized. Such back-end fees or interests may include disposition fees, interests in disposition proceeds, and distributions related to ownership of shares or limited partnership units in the Managed Programs.

## Other Transactions with Affiliates

## Loans to Affiliates

From time to time, our Board has approved the making of secured and unsecured loans from us to certain of the Managed Programs, at our sole discretion, with each loan at a rate equal to the rate at which we are able to borrow funds under our Senior Unsecured Credit Facility ([Note 10](#)), generally for the purpose of facilitating acquisitions or for working capital purposes.

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## Notes to Consolidated Financial Statements (Unaudited)

The following table sets forth certain information regarding our loans to affiliates (dollars in thousands):

| Managed Program       | Interest Rate at<br>June 30, 2018 | Maturity Date at June 30, 2018 | Maximum   | Principal   |                      |
|-----------------------|-----------------------------------|--------------------------------|---|---|----------------------|
|                       |                                   |                                | Loan<br>Amount<br>Authorized<br>at June 30,<br>2018 | Outstanding<br>Balance at <sup>(a)</sup><br>June 30, 2018 | December<br>31, 2017 |
| CWI 1 <sup>(b)</sup>  | LIBOR + 1.00%                     | 9/30/2018; 12/31/2018          | \$ 100,000  | \$41,637  | \$ 68,637            |
| CESH I <sup>(b)</sup> | LIBOR + 1.00%                     | 5/3/2019; 5/9/2019             | 35,000  | 14,461  | 14,461               |
| CPA:18 – Global       | N/A                               | N/A                            | 50,000  | —   | —                    |
| CWI 2                 | N/A                               | N/A                            | 25,000  | —   | —                    |
|                       |                                   |                                |   | \$56,098  | \$ 83,098            |

<sup>(a)</sup> Amounts exclude accrued interest of \$1.8 million and \$0.9 million at June 30, 2018 and December 31, 2017, respectively.

<sup>(b)</sup> LIBOR means London Interbank Offered Rate.

## Other

At June 30, 2018, we owned interests ranging from 3% to 90% in jointly owned investments in real estate, including a jointly controlled tenancy-in-common interest in several properties, with the remaining interests generally held by affiliates. In addition, we owned stock of each of the Managed REITs and limited partnership units of CESH I. We consolidate certain of these investments and account for the remainder under the equity method of accounting or at fair value (Note 7).

## Note 4. Land, Buildings and Improvements

## Land, Buildings and Improvements — Operating Leases

Land and buildings leased to others, which are subject to operating leases, and real estate under construction, are summarized as follows (in thousands):

|                                | June 30,<br>2018 | December 31,<br>2017 |
|--------------------------------|------------------|----------------------|
| Land                           | \$ 1,109,427     | \$ 1,125,539         |
| Buildings and improvements     | 4,456,810        | 4,208,907            |
| Real estate under construction | 43,382           | 39,772               |
| Less: Accumulated depreciation | (671,504 )       | (613,543 )           |
|                                | \$4,938,115      | \$4,760,675          |

During the six months ended June 30, 2018, the U.S. dollar strengthened against the euro, as the end-of-period rate for the U.S. dollar in relation to the euro decreased by 2.8% to \$1.1658 from \$1.1993. As a result of this fluctuation in foreign exchange rates, the carrying value of our Land, buildings and improvements subject to operating leases decreased by \$44.8 million from December 31, 2017 to June 30, 2018.

Depreciation expense, including the effect of foreign currency translation, on our buildings and improvements subject to operating leases was \$36.6 million and \$35.8 million for the three months ended June 30, 2018 and 2017, respectively, and \$73.9 million and \$71.2 million for the six months ended June 30, 2018 and 2017, respectively.

Acquisitions of Real Estate

During the six months ended June 30, 2018, we entered into the following investments, which were deemed to be real estate asset acquisitions, at a total cost of \$357.3 million, including land of \$30.7 million, buildings of \$281.0 million (including capitalized acquisition-related costs of \$1.7 million), net lease intangibles of \$50.6 million, and net other liabilities assumed of \$5.0 million:

- an investment of \$6.1 million for a warehouse facility in Sellersburg, Indiana, on February 21, 2018;
- an investment of \$79.1 million for one warehouse facility in Waukesha, Wisconsin, and two retail facilities in Appleton and Madison, Wisconsin, on March 15, 2018;

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## Notes to Consolidated Financial Statements (Unaudited)

an investment of \$85.5 million for a manufacturing facility in Bessemer, Alabama, on June 5, 2018; the property was acquired as part of a nonmonetary transaction in exchange for 23 manufacturing facilities in various locations in the United States and Canada leased to the same tenant; this swap was recorded based on the fair value of the property acquired and was a non-cash investing activity ([Note 15](#)); and

an investment of \$186.6 million for 14 logistics facilities and one office building in various locations in Denmark on June 28, 2018. In addition, we recorded an estimated deferred tax liability of \$33.2 million, with a corresponding increase to the asset value, since we assumed the tax basis of the acquired portfolio.

The acquired net lease intangibles are comprised of in-place lease intangible assets totaling \$50.1 million, which have a weighted-average expected life of 22.4 years, and an above-market rent intangible asset of \$0.5 million, which has an expected life of 14.3 years.

Dollar amounts are based on the exchange rates of the foreign currencies on the dates of activity, as applicable.

### Real Estate Under Construction

During the six months ended June 30, 2018, we capitalized real estate under construction totaling \$34.5 million. The number of construction projects in progress with balances included in real estate under construction was four and five as of June 30, 2018 and December 31, 2017, respectively. Aggregate unfunded commitments totaled approximately \$131.6 million and \$147.9 million as of June 30, 2018 and December 31, 2017, respectively.

During the six months ended June 30, 2018, we completed the following construction projects, at a total cost of \$38.2 million, of which \$23.8 million was capitalized during 2017:

- an expansion project at an education facility in Houston, Texas, in January 2018 at a cost totaling \$21.1 million, including capitalized interest;
- a build-to-suit project for an industrial facility in Zawiercie, Poland, in April 2018 at a cost totaling \$11.4 million, including capitalized interest;
- a renovation project at two industrial facilities in Albemarle and Old Fort, North Carolina, in April 2018 at a cost totaling \$2.2 million; and
- a renovation project at an industrial facility in Chicago, Illinois, in June 2018 at a cost totaling \$3.5 million.

During the six months ended June 30, 2018, we committed to fund an aggregate of \$20.0 million (based on the exchange rate of the euro at June 30, 2018) for an expansion project for an existing tenant at a warehouse facility in Rotterdam, the Netherlands. We currently expect to complete the project in the third quarter of 2019.

Dollar amounts are based on the exchange rates of the foreign currencies on the dates of activity, as applicable.

### Dispositions of Properties

During the six months ended June 30, 2018, we sold five properties and completed a nonmonetary transaction, which included the disposition of 23 properties in exchange for the acquisition of one property (as described in Acquisitions of Real Estate above), all of which were classified as Land, buildings and improvements subject to operating leases. As a result, the carrying value of our Land, buildings and improvements subject to operating leases decreased by \$86.3 million from December 31, 2017 to June 30, 2018.

### Future Dispositions of Real Estate

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As of June 30, 2018, one of our tenants had exercised its option to repurchase the property it is leasing for \$8.0 million, but there can be no assurance that such repurchase will be completed. At June 30, 2018, this property had an aggregate asset carrying value of \$6.1 million.

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## Notes to Consolidated Financial Statements (Unaudited)

## Land, Buildings and Improvements — Operating Properties

At June 30, 2018 and December 31, 2017, Land, buildings and improvements attributable to operating properties consisted of our investments in one hotel and two hotels, respectively. In April 2018, we sold one hotel, and as a result, the carrying value of our Land, buildings and improvements attributable to operating properties decreased by \$33.2 million from December 31, 2017 to June 30, 2018 (Note 15). Below is a summary of our Land, buildings and improvements attributable to operating properties (in thousands):

|                                | June 30,<br>2018 | December 31,<br>2017 |
|--------------------------------|------------------|----------------------|
| Land                           | \$3,874          | \$ 6,041             |
| Buildings and improvements     | 38,413           | 77,006               |
| Less: Accumulated depreciation | (7,493 )         | (16,419 )            |
|                                | \$34,794         | \$ 66,628            |

Depreciation expense on our buildings and improvements attributable to operating properties was \$0.4 million and \$1.1 million for the three months ended June 30, 2018 and 2017, respectively, and \$1.5 million and \$2.1 million for the six months ended June 30, 2018 and 2017, respectively.

## Note 5. Finance Receivables

Assets representing rights to receive money on demand or at fixed or determinable dates are referred to as finance receivables. Our finance receivables portfolio consists of our Net investments in direct financing leases, note receivable, and deferred acquisition fees. Operating leases are not included in finance receivables as such amounts are not recognized as assets in the consolidated financial statements.

## Net Investments in Direct Financing Leases

Interest income from direct financing leases, which was included in Lease revenues in the consolidated financial statements, was \$16.9 million and \$16.3 million for the three months ended June 30, 2018 and 2017, respectively, and \$34.1 million and \$32.5 million for the six months ended June 30, 2018 and 2017, respectively.

During the six months ended June 30, 2018, the U.S. dollar strengthened against the euro, resulting in a \$11.2 million decrease in the carrying value of Net investments in direct financing leases from December 31, 2017 to June 30, 2018. During the six months ended June 30, 2018, we sold a property accounted for as a direct financing lease that had a net carrying value of \$5.1 million.

## Note Receivable

At June 30, 2018 and December 31, 2017, we had a note receivable with an outstanding balance of \$9.6 million and \$10.0 million, respectively, representing the expected future payments under a sales type lease, which was included in Other assets, net in the consolidated financial statements. Earnings from our note receivable are included in Lease termination income and other in the consolidated financial statements.

## Deferred Acquisition Fees Receivable

As described in Note 3, we earn revenue in connection with structuring and negotiating investments and related mortgage financing for the CPA REITs. A portion of this revenue is due in equal annual installments over three years. Unpaid deferred installments, including accrued interest, from the CPA REITs were included in Due from affiliates in

the consolidated financial statements.

Credit Quality of Finance Receivables

We generally invest in facilities that we believe are critical to a tenant's business and therefore have a lower risk of tenant default. At both June 30, 2018 and December 31, 2017, none of the balances of our finance receivables were past due. There were no material modifications of finance receivables during the six months ended June 30, 2018.

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## Notes to Consolidated Financial Statements (Unaudited)

We evaluate the credit quality of our finance receivables utilizing an internal five-point credit rating scale, with one representing the highest credit quality and five representing the lowest. A credit quality of one through three indicates a range of investment grade to stable. A credit quality of four through five indicates a range of inclusion on the watch list to risk of default. The credit quality evaluation of our finance receivables is updated quarterly. We believe the credit quality of our deferred acquisition fees receivable falls under category one, as the CPA REITs are expected to have the available cash to make such payments.

A summary of our finance receivables by internal credit quality rating, excluding our deferred acquisition fees receivable, is as follows (dollars in thousands):

| Internal Credit Quality Indicator | Number of Tenants / Obligors at |                   | Carrying Value at |                   |
|-----------------------------------|---------------------------------|-------------------|-------------------|-------------------|
|                                   | June 30, 2018                   | December 31, 2017 | June 30, 2018     | December 31, 2017 |
| 1 - 3                             | 26                              | 24                | \$631,831         | \$ 608,101        |
| 4                                 | 6                               | 8                 | 83,394            | 123,477           |
| 5                                 | —                               | —                 | —                 | —                 |
|                                   |                                 |                   | \$715,225         | \$ 731,578        |

## Note 6. Goodwill and Other Intangibles

We have recorded net lease, internal-use software development, and trade name intangibles that are being amortized over periods ranging from one year to 40 years. In addition, we have several ground lease intangibles that are being amortized over periods of up to 99 years. In-place lease and below-market ground lease (as lessee) intangibles, at cost are included in In-place lease and other intangible assets in the consolidated financial statements. Above-market rent intangibles, at cost are included in Above-market rent intangible assets in the consolidated financial statements. Accumulated amortization of in-place lease, below-market ground lease (as lessee), and above-market rent intangibles is included in Accumulated depreciation and amortization in the consolidated financial statements. Internal-use software development and trade name intangibles are included in Other assets, net in the consolidated financial statements. Below-market rent, above-market ground lease (as lessee), and below-market purchase option intangibles are included in Below-market rent and other intangible liabilities, net in the consolidated financial statements.

Goodwill within our Owned Real Estate segment decreased by \$1.9 million during the six months ended June 30, 2018 due to foreign currency translation adjustments, from \$580.4 million as of December 31, 2017 to \$578.5 million as of June 30, 2018. Goodwill within our Investment Management segment was \$63.6 million as of June 30, 2018, unchanged from December 31, 2017.

## Notes to Consolidated Financial Statements (Unaudited)

Intangible assets, intangible liabilities, and goodwill are summarized as follows (in thousands):

|  | June 30, 2018         |                          |                     | December 31, 2017     |                          |                     |
|--|-----------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
|  | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| <b>Finite-Lived Intangible Assets</b>                  |                       |                          |                     |                       |                          |                     |
| Internal-use software development costs                | \$ 18,755             | \$ (9,265 )              | \$ 9,490            | \$ 18,649             | \$ (7,862 )              | \$ 10,787           |
| Trade name   | 3,975                 | (798 )                   | 3,177               | 3,975                 | (401 )                   | 3,574               |
|  | 22,730                | (10,063 )                | 12,667              | 22,624                | (8,263 )                 | 14,361              |
| <b>Lease Intangibles:</b>                              |                       |                          |                     |                       |                          |                     |
| In-place lease   | 1,208,904             | (462,113 )               | 746,791             | 1,194,055             | (421,686 )               | 772,369             |
| Above-market rent                                      | 631,977               | (302,227 )               | 329,750             | 640,480               | (276,110 )               | 364,370             |
| Below-market ground lease                              | 18,379                | (2,060 )                 | 16,319              | 18,936                | (1,855 )                 | 17,081              |
|  | 1,859,260             | (766,400 )               | 1,092,860           | 1,853,471             | (699,651 )               | 1,153,820           |
| <b>Indefinite-Lived Goodwill and Intangible Assets</b> |                       |                          |                     |                       |                          |                     |
| Goodwill   | 642,060               | —                        | 642,060             | 643,960               | —                        | 643,960             |
| Below-market ground lease                              | 958                   | —                        | 958                 | 985                   | —                        | 985                 |
|  | 643,018               | —                        | 643,018             | 644,945               | —                        | 644,945             |
| Total intangible assets                                | \$ 2,525,008          | \$ (776,463 )            | \$ 1,748,545        | \$ 2,521,040          | \$ (707,914 )            | \$ 1,813,126        |
| <b>Finite-Lived Intangible Liabilities</b>             |                       |                          |                     |                       |                          |                     |
| Below-market rent                                      | \$(133,535 )          | \$ 52,530                | \$(81,005 )         | \$(135,704 )          | \$ 48,657                | \$(87,047 )         |
| Above-market ground lease                              | (13,176 )             | 3,350                    | (9,826 )            | (13,245 )             | 3,046                    | (10,199 )           |
|  | (146,711 )            | 55,880                   | (90,831 )           | (148,949 )            | 51,703                   | (97,246 )           |
| <b>Indefinite-Lived Intangible Liabilities</b>         |                       |                          |                     |                       |                          |                     |
| Below-market purchase option                           | (16,711 )             | —                        | (16,711 )           | (16,711 )             | —                        | (16,711 )           |
| Total intangible liabilities                           | \$(163,422 )          | \$ 55,880                | \$(107,542 )        | \$(165,660 )          | \$ 51,703                | \$(113,957 )        |

Net amortization of intangibles, including the effect of foreign currency translation, was \$39.0 million and \$38.0 million for the three months ended June 30, 2018 and 2017, respectively, and \$77.7 million and \$75.7 million for the six months ended June 30, 2018 and 2017, respectively. Amortization of below-market rent and above-market rent intangibles is recorded as an adjustment to Lease revenues; amortization of internal-use software development, trade name, and in-place lease intangibles is included in Depreciation and amortization; and amortization of above-market ground lease and below-market ground lease intangibles is included in Property expenses, excluding reimbursable tenant costs.

#### Note 7. Equity Investments in the Managed Programs and Real Estate

We own interests in certain unconsolidated real estate investments with the Managed Programs and also own interests in the Managed Programs. We account for our interests in these investments under the equity method of accounting (i.e., at cost, increased or decreased by our share of earnings or losses, less distributions, plus contributions and other adjustments required by equity method accounting, such as basis differences) or at fair value by electing the equity method fair value option available under GAAP.



## Notes to Consolidated Financial Statements (Unaudited)

The following table presents Equity in earnings of equity method investments in the Managed Programs and real estate, which represents our proportionate share of the income or losses of these investments, as well as certain adjustments related to amortization of basis differences related to purchase accounting adjustments (in thousands):

|   | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|---|-----------------------------|----------|---------------------------|----------|
|   | 2018                        | 2017     | 2018                      | 2017     |
| Distributions of Available Cash ( <u>Note 3</u> )                                       | \$8,776                     | \$10,728 | \$19,278                  | \$22,521 |
| Proportionate share of equity in earnings of equity investments in the Managed Programs | 1,167                       | 1,603    | 3,030                     | 3,802    |
| Amortization of basis differences on equity method investments in the Managed Programs  | (914 )                      | (324 )   | (1,312 )                  | (614 )   |
| Total equity in earnings of equity method investments in the Managed Programs           | 9,029                       | 12,007   | 20,996                    | 25,709   |
| Equity in earnings of equity method investments in real estate                          | 4,084                       | 4,216    | 7,987                     | 7,160    |
| Amortization of basis differences on equity method investments in real estate           | (555 )                      | (495 )   | (1,100 )                  | (1,367 ) |
| Total equity in earnings of equity method investments in real estate                    | 3,529                       | 3,721    | 6,887                     | 5,793    |
| Equity in earnings of equity method investments in the Managed Programs and real estate | \$12,558                    | \$15,728 | \$27,883                  | \$31,502 |

## Managed Programs

We own interests in the Managed Programs and account for these interests under the equity method because, as their advisor, we do not exert control over, but we do have the ability to exercise significant influence on, the Managed Programs. Operating results of the Managed Programs are included in the Investment Management segment.

The following table sets forth certain information about our investments in the Managed Programs (dollars in thousands):

| Fund                                  | % of Outstanding Interests Owned at |   |                   |   | Carrying Amount of Investment at |                   |
|---------------------------------------|-------------------------------------|---|-------------------|---|----------------------------------|-------------------|
|                                       | June 30, 2018                       |   | December 31, 2017 |   | June 30, 2018                    | December 31, 2017 |
| CPA:17 – Global <sup>(a)</sup>        | 4.571                               | % | 4.186             | % | \$ 133,843                       | \$ 125,676        |
| CPA:17 – Global operating partnership | 0.009                               | % | 0.009             | % | —                                | —                 |
| CPA:18 – Global <sup>(a)</sup>        | 3.000                               | % | 2.540             | % | 33,008                           | 28,433            |
| CPA:18 – Global operating partnership | 0.034                               | % | 0.034             | % | 209                              | 209               |
| CWI 1 <sup>(a)</sup>                  | 2.597                               | % | 2.119             | % | 33,095                           | 26,810            |
| CWI 1 operating partnership           | 0.015                               | % | 0.015             | % | 186                              | 186               |
| CWI 2 <sup>(a)</sup>                  | 2.304                               | % | 1.786             | % | 21,018                           | 16,495            |
| CWI 2 operating partnership           | 0.015                               | % | 0.015             | % | 300                              | 300               |
| CESH I <sup>(b)</sup>                 | 2.430                               | % | 2.430             | % | 3,666                            | 3,299             |
|                                       |                                     |   |                   |   | \$ 225,325                       | \$ 201,408        |

During 2018, we received asset management revenue from the Managed REITs in shares of their common stock, (a) which increased our ownership percentage in each of the Managed REITs. Effective as of June 1, 2018, we began receiving asset management revenue from CPA:17 – Global in cash in light of the Proposed Merger (Note 3).

(b) Investment is accounted for at fair value.

CPA:17 – Global — We received distributions from this investment during the six months ended June 30, 2018 and 2017 of \$4.9 million and \$4.0 million, respectively. We received distributions from our investment in the CPA:17 – Global

operating partnership during the six months ended June 30, 2018 and 2017 of \$11.4 million and \$13.8 million, respectively (Note 3).

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## Notes to Consolidated Financial Statements (Unaudited)

CPA:18 – Global — The carrying value of our investment in CPA:18 – Global at June 30, 2018 includes asset management fees receivable, for which 119,695 shares of CPA:18 – Global Class A common stock were issued during the third quarter of 2018. We received distributions from this investment during the six months ended June 30, 2018 and 2017 of \$1.2 million and \$0.7 million, respectively. We received distributions from our investment in the CPA:18 – Global operating partnership during the six months ended June 30, 2018 and 2017 of \$4.7 million and \$3.9 million, respectively (Note 3).

CWI 1 — The carrying value of our investment in CWI 1 at June 30, 2018 includes asset management fees receivable, for which 113,184 shares of CWI 1 common stock were issued during the third quarter of 2018. We received distributions from this investment during the six months ended June 30, 2018 and 2017 of \$0.9 million and \$0.5 million, respectively. We received distributions from our investment in the CWI 1 operating partnership during the six months ended June 30, 2018 and 2017 of \$1.0 million and \$3.2 million, respectively (Note 3).

CWI 2 — The carrying value of our investment in CWI 2 at June 30, 2018 includes asset management fees receivable, for which 78,215 shares of CWI 2 Class A common stock were issued during the third quarter of 2018. We received distributions from this investment during the six months ended June 30, 2018 and 2017 of \$0.5 million and \$0.1 million, respectively. We received distributions from our investment in the CWI 2 operating partnership during the six months ended June 30, 2018 and 2017 of \$2.2 million and \$1.6 million, respectively (Note 3).

CESH I — Under the limited partnership agreement we have with CESH I, we paid all organization and offering costs on behalf of CESH I, and instead of being reimbursed by CESH I for actual costs incurred, we received limited partnership units of CESH I equal to 2.5% of its gross offering proceeds (Note 3). In connection with the end of active fundraising by Carey Financial on June 30, 2017, we facilitated the orderly processing of sales in the CESH I offering through July 31, 2017, which then closed its offering on that date (Note 3). We have elected to account for our investment in CESH I at fair value by selecting the equity method fair value option available under GAAP. We record our investment in CESH I on a one quarter lag; therefore, the balance of our equity method investment in CESH I recorded as of June 30, 2018 is based on the estimated fair value of our equity method investment in CESH I as of March 31, 2018. We did not receive distributions from this investment during the six months ended June 30, 2018 or 2017.

CCIF — In August 2017, we resigned as the advisor to CCIF, effective as of September 11, 2017 (Note 1). As such, we reclassified our investment in CCIF (known since October 23, 2017 as GCIF) from Equity investments in the Managed Programs and real estate to Other assets, net in our consolidated balance sheets and accounted for it under the cost method, since we no longer shared decision-making responsibilities with the third-party investment partner. Following our adoption of ASU 2016-01, effective January 1, 2018 (Note 2), we account for our investment in GCIF at fair value. Our investment in GCIF had a carrying value of \$23.8 million and \$23.3 million at June 30, 2018 and December 31, 2017, respectively, and is included in our Investment Management segment. We received distributions from our equity method investment in CCIF during the six months ended June 30, 2017 of \$0.5 million. Following our resignation as the advisor to CCIF in the third quarter of 2017, distributions of earnings from GCIF are recorded within Other gains and (losses) in the consolidated financial statements.

At June 30, 2018 and December 31, 2017, the aggregate unamortized basis differences on our equity investments in the Managed Programs were \$66.4 million and \$55.2 million, respectively.

## Interests in Other Unconsolidated Real Estate Investments

We own equity interests in single-tenant net-leased properties that are generally leased to companies through noncontrolling interests (i) in partnerships and limited liability companies that we do not control but over which we

exercise significant influence or (ii) as tenants-in-common subject to common control. Generally, the underlying investments are jointly owned with affiliates. We account for these investments under the equity method of accounting. Operating results of our unconsolidated real estate investments are included in the Owned Real Estate segment.

## Notes to Consolidated Financial Statements (Unaudited)

The following table sets forth our ownership interests in our equity investments in real estate, excluding the Managed Programs, and their respective carrying values (dollars in thousands):

| Lessee   | Co-owner        | Ownership Interest | Carrying Value at |                   |
|--|-----------------|--------------------|-------------------|-------------------|
|  |                 |                    | June 30, 2018     | December 31, 2017 |
| The New York Times Company <sup>(a)</sup>        | CPA:17 – Global | 45%                | \$ 69,115         | \$ 69,401         |
| Frontier Spinning Mills, Inc.                    | CPA:17 – Global | 40%                | 24,085            | 24,153            |
| Beach House JV, LLC <sup>(b)</sup>               | Third Party     | N/A                | 15,105            | 15,105            |
| ALSO Actebis GmbH <sup>(c)</sup>                 | CPA:17 – Global | 30%                | 11,564            | 12,009            |
| Jumbo Logistiek Vastgoed B.V. <sup>(c) (d)</sup> | CPA:17 – Global | 15%                | 9,670             | 10,661            |
| Wagon Automotive GmbH <sup>(c)</sup>             | CPA:17 – Global | 33%                | 7,700             | 8,386             |
| Wanbishi Archives Co. Ltd. <sup>(e)</sup>        | CPA:17 – Global | 3%                 | 1,058             | 334               |
|  |                 |                    | \$ 138,297        | \$ 140,049        |

In January 2018, this tenant exercised its option to repurchase the property it is leasing from the jointly owned (a) investment with our affiliate, CPA:17 – Global, for \$250.0 million (our proportionate share would be \$112.5 million). There can be no assurance that such repurchase will be completed.

(b) This investment is in the form of a preferred equity interest.

(c) The carrying value of this investment is affected by fluctuations in the exchange rate of the euro.

This investment represents a tenancy-in-common interest, whereby the property is encumbered by the debt for (d) which we are jointly and severally liable. The co-obligor is CPA:17 – Global and the amount due under the arrangement was approximately \$73.3 million at June 30, 2018. Of this amount, \$11.0 million represents the amount we are liable for and is included within the carrying value of the investment at June 30, 2018.

The carrying value of this investment is affected by fluctuations in the exchange rate of the yen. In January 2018, (e) we contributed \$0.7 million to this jointly owned investment in connection with the repayment of the non-recourse mortgage loan encumbering the investment.

We received aggregate distributions of \$8.6 million and \$8.1 million from our other unconsolidated real estate investments for the six months ended June 30, 2018 and 2017, respectively.

## Note 8. Fair Value Measurements

The fair value of an asset is defined as the exit price, which is the amount that would either be received when an asset is sold or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The guidance establishes a three-tier fair value hierarchy based on the inputs used in measuring fair value. These tiers are: Level 1, for which quoted market prices for identical instruments are available in active markets, such as money market funds, equity securities, and U.S. Treasury securities; Level 2, for which there are inputs other than quoted prices included within Level 1 that are observable for the instrument, such as certain derivative instruments including interest rate caps, interest rate swaps, foreign currency forward contracts, and foreign currency collars; and Level 3, for securities that do not fall into Level 1 or Level 2 and for which little or no market data exists, therefore requiring us to develop our own assumptions.

## Items Measured at Fair Value on a Recurring Basis

The methods and assumptions described below were used to estimate the fair value of each class of financial instrument. For significant Level 3 items, we have also provided the unobservable inputs.



Money Market Funds — Our money market funds, which are included in Cash and cash equivalents in the consolidated financial statements, are comprised of government securities and U.S. Treasury bills. These funds were classified as Level 1 as we used quoted prices from active markets to determine their fair values.

Derivative Assets — Our derivative assets, which are included in Other assets, net in the consolidated financial statements, are comprised of foreign currency forward contracts, foreign currency collars, interest rate swaps, interest rate caps, and stock warrants (Note 9). The foreign currency forward contracts, foreign currency collars, interest rate swaps, and interest rate caps were measured at fair value using readily observable market inputs, such as quotations on interest rates, and were classified as Level 2 as these instruments are custom, over-the-counter contracts with various bank counterparties that are not traded in an

## Notes to Consolidated Financial Statements (Unaudited)

active market. The stock warrants were measured at fair value using valuation models that incorporate market inputs and our own assumptions about future cash flows. We classified these assets as Level 3 because these assets are not traded in an active market.

**Derivative Liabilities** — Our derivative liabilities, which are included in Accounts payable, accrued expenses and other liabilities in the consolidated financial statements, are comprised of foreign currency collars and interest rate swaps (Note 9). These derivative instruments were measured at fair value using readily observable market inputs, such as quotations on interest rates, and were classified as Level 2 because they are custom, over-the-counter contracts with various bank counterparties that are not traded in an active market.

**Equity Investment in CESH I** — We have elected to account for our investment in CESH I, which is included in Equity investments in the Managed Programs and real estate in the consolidated financial statements, at fair value by selecting the equity method fair value option available under GAAP (Note 7). We classified this investment as Level 3 because we primarily used valuation models that incorporate unobservable inputs to determine its fair value.

**Equity Investment in GCIF** — We account for our investment in GCIF, which is included in Other assets, net in the consolidated financial statements, at fair value (Note 7). We classified this investment as Level 2 because we used a quoted price from an inactive market to determine its fair value.

We did not have any transfers into or out of Level 1, Level 2, and Level 3 category of measurements during either the six months ended June 30, 2018 or 2017. Gains and losses (realized and unrealized) recognized on items measured at fair value on a recurring basis included in earnings are reported within Other gains and (losses) on our consolidated financial statements, except for gains and losses recognized on our equity investment in CESH I, which are reported within Other comprehensive (loss) income.

Our other financial instruments had the following carrying values and fair values as of the dates shown (dollars in thousands):

|  | Level | June 30, 2018  |             | December 31, 2017 |             |
|--|-------|----------------|-------------|-------------------|-------------|
|  |       | Carrying Value | Fair Value  | Carrying Value    | Fair Value  |
| Senior Unsecured Notes, net <sup>(a) (b) (c)</sup> | 2     | \$3,018,475    | \$3,082,974 | \$2,474,661       | \$2,588,032 |
| Non-recourse mortgages, net <sup>(a) (b) (d)</sup> | 3     | 985,666        | 984,992     | 1,185,477         | 1,196,399   |
| Note receivable <sup>(d)</sup>                     | 3     | 9,637          | 9,312       | 9,971             | 9,639       |

The carrying value of Senior Unsecured Notes, net (Note 10) includes unamortized deferred financing costs of \$17.4 million and \$14.7 million at June 30, 2018 and December 31, 2017, respectively. The carrying value of Non-recourse mortgages, net includes unamortized deferred financing costs of \$1.0 million at both June 30, 2018 and December 31, 2017.

The carrying value of Senior Unsecured Notes, net includes unamortized discount of \$12.8 million and \$9.9 million at June 30, 2018 and December 31, 2017, respectively. The carrying value of Non-recourse mortgages, net includes unamortized discount of \$1.9 million and \$1.7 million at June 30, 2018 and December 31, 2017, respectively.

We determined the estimated fair value of the Senior Unsecured Notes using observed market prices in an open market with limited trading volume.

We determined the estimated fair value of these financial instruments using a discounted cash flow model that estimates the present value of the future loan payments by discounting such payments at current estimated market interest rates. The estimated market interest rates take into account interest rate risk and the value of the underlying collateral, which includes quality of the collateral, the credit quality of the tenant/obligor, and the time until maturity.

We estimated that our other financial assets and liabilities, including amounts outstanding under our Senior Unsecured Credit Facility (Note 10) but excluding net investments in direct financing leases, had fair values that approximated their carrying values at both June 30, 2018 and December 31, 2017.

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Notes to Consolidated Financial Statements (Unaudited)

Items Measured at Fair Value on a Non-Recurring Basis (Including Impairment Charges)

We periodically assess whether there are any indicators that the value of our real estate investments may be impaired or that their carrying value may not be recoverable. For investments in real estate held for use for which an impairment indicator is identified, we follow a two-step process to determine whether the investment is impaired and to determine the amount of the charge. First, we compare the carrying value of the property's asset group to the future undiscounted net cash flows that we expect the property's asset group will generate, including any estimated proceeds from the eventual sale of the property's asset group. If this amount is less than the carrying value, the property's asset group is considered to be not recoverable. We then measure the impairment charge as the excess of the carrying value of the property's asset group over the estimated fair value of the property's asset group, which is primarily determined using market information such as recent comparable sales, broker quotes, or third-party appraisals. If relevant market information is not available or is not deemed appropriate, we perform a future net cash flow analysis, discounted for inherent risk associated with each investment. We determined that the significant inputs used to value these investments fall within Level 3 for fair value reporting. As a result of our assessments, we calculated impairment charges based on market conditions and assumptions that existed at the time. The valuation of real estate is subject to significant judgment and actual results may differ materially if market conditions or the underlying assumptions change.

During the six months ended June 30, 2018, we recognized impairment charges totaling \$4.8 million on two properties in order to reduce the carrying values of the properties to their estimated fair values, which was \$3.9 million in each case. We recognized an impairment charge of \$3.8 million on one of those properties due to a tenant bankruptcy and likely vacancy, and the fair value measurement for the property was determined by estimating discounted cash flows using market rent assumptions. We recognized an impairment charge of \$1.0 million on the other property due to a lease expiration and resulting vacancy, and the fair value measurement for the property approximated its estimated selling price.

We did not recognize any impairment charges during the three or six months ended June 30, 2017.

Note 9. Risk Management and Use of Derivative Financial Instruments

Risk Management

In the normal course of our ongoing business operations, we encounter economic risk. There are four main components of economic risk that impact us: interest rate risk, credit risk, market risk, and foreign currency risk. We are primarily subject to interest rate risk on our interest-bearing liabilities, including our Senior Unsecured Credit Facility and Senior Unsecured Notes (Note 10). Credit risk is the risk of default on our operations and our tenants' inability or unwillingness to make contractually required payments. Market risk includes changes in the value of our properties and related loans, as well as changes in the value of our other securities and the shares or limited partnership units we hold in the Managed Programs due to changes in interest rates or other market factors. We own investments in North America, Europe, Australia, and Asia and are subject to risks associated with fluctuating foreign currency exchange rates.

Derivative Financial Instruments

When we use derivative instruments, it is generally to reduce our exposure to fluctuations in interest rates and foreign currency exchange rate movements. We have not entered into, and do not plan to enter into, financial instruments for trading or speculative purposes. In addition to entering into derivative instruments on our own behalf, we may also be a party to derivative instruments that are embedded in other contracts, and we may be granted common stock warrants

by lessees when structuring lease transactions, which are considered to be derivative instruments. The primary risks related to our use of derivative instruments include a counterparty to a hedging arrangement defaulting on its obligation and a downgrade in the credit quality of a counterparty to such an extent that our ability to sell or assign our side of the hedging transaction is impaired. While we seek to mitigate these risks by entering into hedging arrangements with large financial institutions that we deem to be creditworthy, it is possible that our hedging transactions, which are intended to limit losses, could adversely affect our earnings. Furthermore, if we terminate a hedging arrangement, we may be obligated to pay certain costs, such as transaction or breakage fees. We have established policies and procedures for risk assessment and the approval, reporting, and monitoring of derivative financial instrument activities.

We measure derivative instruments at fair value and record them as assets or liabilities, depending on our rights or obligations under the applicable derivative contract. Derivatives that are not designated as hedges must be adjusted to fair value through earnings. For a derivative designated, and that qualified, as a cash flow hedge, the effective portion of the change in fair value of the derivative is recognized in Other comprehensive (loss) income until the hedged item is recognized in earnings. For a derivative designated, and that qualified, as a net investment hedge, the effective portion of the change in the fair value and/or

Notes to Consolidated Financial Statements (Unaudited)

the net settlement of the derivative is reported in Other comprehensive (loss) income as part of the cumulative foreign currency translation adjustment. The ineffective portion of the change in fair value of any derivative is immediately recognized in earnings.

All derivative transactions with an individual counterparty are governed by a master International Swap and Derivatives Association agreement, which can be considered as a master netting arrangement; however, we report all our derivative instruments on a gross basis on our consolidated financial statements. At both June 30, 2018 and December 31, 2017, no cash collateral had been posted nor received for any of our derivative positions.

The following table sets forth certain information regarding our derivative instruments (in thousands):

| Derivatives Designated as Hedging Instruments            | Balance Sheet Location                                   | Asset Derivatives Fair Value |                   | Liability Derivatives Fair Value |                    |
|--|--|------------------------------|-------------------|----------------------------------|--------------------|
|  |  | June 30, 2018                | December 31, 2017 | June 30, 2018                    | December 31, 2017  |
| Foreign currency forward contracts                       | Other assets, net  | \$ 15,039                    | \$ 12,737         | \$ —                             | \$ —               |
| Foreign currency collars                                 | Other assets, net  | 5,899                        | 4,931             | —                                | —                  |
| Interest rate swaps                                      | Other assets, net  | 1,359                        | 523               | —                                | —                  |
| Interest rate cap  | Other assets, net  | 6                            | 20                | —                                | —                  |
| Foreign currency collars                                 | Accounts payable, accrued expenses and other liabilities | —                            | —                 | (3,938 )                         | (6,805 )           |
| Interest rate swaps                                      | Accounts payable, accrued expenses and other liabilities | —                            | —                 | (305 )                           | (1,108 )           |
| <b>Derivatives Not Designated as Hedging Instruments</b> |  |                              |                   |                                  |                    |
| Stock warrants   | Other assets, net  | 3,886                        | 3,685             | —                                | —                  |
| Interest rate swap <sup>(a)</sup>                        | Other assets, net  | 20                           | 19                | —                                | —                  |
| <b>Total derivatives</b>                                 |  | <b>\$ 26,209</b>             | <b>\$ 21,915</b>  | <b>\$ (4,243 )</b>               | <b>\$ (7,913 )</b> |

<sup>(a)</sup> This interest rate swap does not qualify for hedge accounting; however, it does protect against fluctuations in interest rates related to the underlying variable-rate debt.

The following tables present the impact of our derivative instruments in the consolidated financial statements (in thousands):

|   | Amount of Gain (Loss) Recognized on Derivatives in Other Comprehensive (Loss) Income (Effective Portion) <sup>(a)</sup> |                   |                           |                   |
|---|---|-------------------|---------------------------|-------------------|
|   | Three Months Ended June 30,   |                   | Six Months Ended June 30, |                   |
|   | 2018  | 2017              | 2018                      | 2017              |
| <b>Derivatives in Cash Flow Hedging Relationships</b>                     |   |                   |                           |                   |
| Foreign currency collars  | \$9,999   | \$(8,146 )        | \$3,850                   | \$(10,604 )       |
| Foreign currency forward contracts  | 3,306   | (8,034 )          | 142                       | (11,670 )         |
| Interest rate swaps   | 414   | (20 )             | 1,420                     | 529               |
| Interest rate cap   | (4 )  | (15 )             | (11 )                     | (9 )              |
| <b>Derivatives in Net Investment Hedging Relationships <sup>(b)</sup></b> |   |                   |                           |                   |
| Foreign currency forward contracts  | 1,913   | (195 )            | 2,316                     | (4,176 )          |
| <b>Total</b>  | <b>\$15,628</b>   | <b>\$(16,410)</b> | <b>\$7,717</b>            | <b>\$(25,930)</b> |



## Notes to Consolidated Financial Statements (Unaudited)

| Derivatives in Cash Flow Hedging Relationships | Location of Gain (Loss) Recognized in Income | Amount of Gain (Loss) on Derivatives Reclassified from Other Comprehensive (Loss) Income (Effective Portion) |         |                                |         |
|--|--|--|---------|--------------------------------|---------|
|  |  | Three Months Ended June 30, 2018   |         | Six Months Ended June 30, 2017 |         |
| Foreign currency forward contracts             | Other gains and (losses)                     | \$1,622  | \$1,692 | \$2,804                        | \$3,882 |
| Foreign currency collars                       | Other gains and (losses)                     | 167  | 1,164   | 574                            | 2,419   |
| Interest rate swaps and cap                    | Interest expense                             | (40 )  | (340 )  | (251 )                         | (738 )  |
| Total  |  | \$1,749  | \$2,516 | \$3,127                        | \$5,563 |

Excludes net gains of \$0.4 million and net losses of \$0.4 million recognized on unconsolidated jointly owned (a) investments for the three months ended June 30, 2018 and 2017, respectively, and net gains of \$0.3 million and net losses of \$0.6 million for the six months ended June 30, 2018 and 2017, respectively.

(b) The effective portion of the changes in fair value of these contracts are reported in the foreign currency translation adjustment section of Other comprehensive (loss) income.

Amounts reported in Other comprehensive (loss) income related to interest rate swaps will be reclassified to Interest expense as interest is incurred on our variable-rate debt. Amounts reported in Other comprehensive (loss) income related to foreign currency derivative contracts will be reclassified to Other gains and (losses) when the hedged foreign currency contracts are settled. As of June 30, 2018, we estimate that an additional \$0.2 million and \$9.2 million will be reclassified as interest expense and other gains, respectively, during the next 12 months.

The following table presents the impact of our derivative instruments in the consolidated financial statements (in thousands):

| Derivatives Not in Cash Flow Hedging Relationships            | Location of Gain (Loss) Recognized in Income | Amount of Gain (Loss) on Derivatives Recognized in Income |         |                                |         |
|---|--|---|---------|--------------------------------|---------|
|   |  | Three Months Ended June 30, 2018                          |         | Six Months Ended June 30, 2017 |         |
| Foreign currency collars                                      | Other gains and (losses)                     | \$557   | \$(407) | \$320                          | \$(493) |
| Stock warrants  | Other gains and (losses)                     | (67 )   | 67      | 201                            | (335 )  |
| Interest rate swaps   | Other gains and (losses)                     | 2   | —       | 7                              | 9       |
| Foreign currency forward contracts                            | Other gains and (losses)                     | —   | —       | (125 )                         | —       |
| Derivatives in Cash Flow Hedging Relationships <sup>(a)</sup> |  |   |         |                                |         |
| Interest rate swaps   | Interest expense                             | 63  | 141     | 213                            | 302     |
| Foreign currency collars                                      | Other gains and (losses)                     | 25  | 2       | (21 )                          | 2       |
| Foreign currency forward contracts                            | Other gains and (losses)                     | —   | (63 )   | —                              | (61 )   |
| Total   |  | \$580   | \$(260) | \$595                          | \$(576) |

(a) Relates to the ineffective portion of the hedging relationship.

See below for information on our purposes for entering into derivative instruments.



## Interest Rate Swaps and Caps

We are exposed to the impact of interest rate changes primarily through our borrowing activities. To limit this exposure, we historically attempted to obtain mortgage financing on a long-term, fixed-rate basis. However, from time to time, we or our investment partners obtained, and may in the future obtain, variable-rate, non-recourse mortgage loans and, as a result, we have entered into, and may continue to enter into, interest rate swap agreements or interest rate cap agreements with counterparties. Interest rate swaps, which effectively convert the variable-rate debt service obligations of a loan to a fixed rate, are agreements in which one party exchanges a stream of interest payments for a counterparty's stream of cash flow over a specific period. The notional, or face, amount on which the swaps are based is not exchanged. Interest rate caps limit the effective borrowing rate of

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## Notes to Consolidated Financial Statements (Unaudited)

variable-rate debt obligations while allowing participants to share in downward shifts in interest rates. Our objective in using these derivatives is to limit our exposure to interest rate movements.

The interest rate swaps and cap that our consolidated subsidiaries had outstanding at June 30, 2018 are summarized as follows (currency in thousands):

| Interest Rate Derivatives                       | Number of Instruments | Notional Amount | Fair Value at June 30, 2018 <sup>(a)</sup> |
|---|-----------------------|-----------------|--|
| Designated as Cash Flow Hedging Instruments     |                       |                 |  |
| Interest rate swaps                             | 10                    | 92,739 USD      | \$ 1,054                                   |
| Interest rate cap                               | 1                     | 30,167 EUR      | 6  |
| Not Designated as Cash Flow Hedging Instruments |                       |                 |  |
| Interest rate swap <sup>(b)</sup>               | 1                     | 2,782 USD       | 20<br>\$ 1,080                             |

(a) Fair value amounts are based on the exchange rate of the euro at June 30, 2018, as applicable.

(b) This interest rate swap does not qualify for hedge accounting; however, it does protect against fluctuations in interest rates related to the underlying variable-rate debt.

## Foreign Currency Forward Contracts and Collars

We are exposed to foreign currency exchange rate movements, primarily in the euro and, to a lesser extent, the British pound sterling, the Danish krone, the Australian dollar, and certain other currencies. We manage foreign currency exchange rate movements by generally having our debt service obligations in the same local currencies as our rental revenues. This reduces our overall exposure to the net cash flow. However, we are subject to foreign currency exchange rate movements to the extent that there is a difference in the timing and amount of the rental obligation and the debt service. Realized and unrealized gains and losses recognized in earnings related to foreign currency transactions are included in Other gains and (losses) in the consolidated financial statements.

In order to hedge certain of our foreign currency net cash flow exposures, we enter into foreign currency forward contracts and collars. A foreign currency forward contract is a commitment to deliver a certain amount of currency at a certain price on a specific date in the future. A foreign currency collar consists of a written call option and a purchased put option to sell the foreign currency at a range of predetermined exchange rates. By entering into forward contracts and holding them to maturity, we are locked into a future currency exchange rate for the term of the contract. A foreign currency collar guarantees that the exchange rate of the currency will not fluctuate beyond the range of the options' strike prices. Our foreign currency forward contracts and foreign currency collars have maturities of 77 months or less.

The following table presents the foreign currency derivative contracts we had outstanding at June 30, 2018, which were designated as cash flow hedges (currency in thousands):

| Foreign Currency Derivatives                | Number of Instruments | Notional Amount | Fair Value at June 30, 2018 |
|---|-----------------------|-----------------|-----------------------------|
| Designated as Cash Flow Hedging Instruments |                       |                 |                             |
| Foreign currency forward contracts          | 16                    | 55,077 EUR      | \$ 10,530                   |
| Foreign currency collars                    | 31                    | 40,750 GBP      | 4,394                       |
| Foreign currency collars                    | 31                    | 102,775 EUR     | (2,433 )                    |
| Foreign currency forward contracts          | 6                     | 7,565 AUD       | 521                         |

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|  |   |        |     |                    |
|--|---|--------|-----|--------------------|
| Foreign currency forward contracts<br>Designated as Net Investment Hedging Instruments | 2 | 1,070  | GBP | 271                |
| Foreign currency forward contracts   | 2 | 68,999 | AUD | 3,717<br>\$ 17,000 |

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## Notes to Consolidated Financial Statements (Unaudited)

### Credit Risk-Related Contingent Features

We measure our credit exposure on a counterparty basis as the net positive aggregate estimated fair value of our derivatives, net of any collateral received. No collateral was received as of June 30, 2018. At June 30, 2018, our total credit exposure and the maximum exposure to any single counterparty was \$19.7 million and \$14.5 million, respectively.

Some of the agreements we have with our derivative counterparties contain cross-default provisions that could trigger a declaration of default on our derivative obligations if we default, or are capable of being declared in default, on certain of our indebtedness. At June 30, 2018, we had not been declared in default on any of our derivative obligations. The estimated fair value of our derivatives in a net liability position was \$4.3 million and \$8.1 million at June 30, 2018 and December 31, 2017, respectively, which included accrued interest and any nonperformance risk adjustments. If we had breached any of these provisions at June 30, 2018 or December 31, 2017, we could have been required to settle our obligations under these agreements at their aggregate termination value of \$4.5 million and \$8.4 million, respectively.

### Net Investment Hedges

We have had three issuances of euro-denominated senior notes, each with a principal amount of €500.0 million, which we refer to as the 2.0% Senior Notes, 2.25% Senior Notes, and 2.125% Senior Notes (Note 10). The 2.0% Senior Notes, 2.25% Senior Notes, and a portion of the 2.125% Senior Notes are designated as, and are effective as, economic hedges of our net investments in foreign entities. Exchange rate variations impact our financial results because the financial results of our foreign subsidiaries are translated to U.S. dollars each period, with the effect of exchange rate variations being recorded in Other comprehensive (loss) income as part of the cumulative foreign currency translation adjustment. As a result, changes in the value of our euro borrowings under our 2.0% Senior Notes, 2.25% Senior Notes, and a portion of our 2.125% Senior Notes related to changes in spot rates will be reported in the same manner as foreign currency translation adjustments, which are recorded in Other comprehensive (loss) income as part of the cumulative foreign currency translation adjustment.

At June 30, 2018, we also had foreign currency forward contracts that were designated as net investment hedges, as discussed in “Derivative Financial Instruments” above.

### Note 10. Debt

#### Senior Unsecured Credit Facility

On February 22, 2017, we entered into the Third Amended and Restated Credit Facility, or the Credit Agreement, which provided for a \$1.5 billion unsecured revolving credit facility, or our Unsecured Revolving Credit Facility, a €236.3 million term loan, or our Term Loan, and a \$100.0 million delayed draw term loan, or our Delayed Draw Term Loan, which we refer to collectively as the Senior Unsecured Credit Facility. The Delayed Draw Term Loan allows for borrowings in U.S. dollars, euros, or British pounds sterling. We refer to our Term Loan and Delayed Draw Term Loan collectively as the Unsecured Term Loans.

As of December 31, 2017, we had drawn down our Unsecured Term Loans in full. On March 7, 2018, we repaid and terminated our Unsecured Term Loans in full for €325.0 million (equivalent to \$403.6 million), using a portion of the proceeds from the issuance of the 2.125% Senior Notes, as described below. In connection with the repayments, we recognized a non-cash loss on extinguishment of debt of \$1.4 million, which was included in Other gains and (losses) in the consolidated financial statements.

The maturity date of the Unsecured Revolving Credit Facility is February 22, 2021. We have two options to extend the maturity date of the Unsecured Revolving Credit Facility by six months, subject to the conditions provided in the Credit Agreement. The Unsecured Revolving Credit Facility is being used for working capital needs, for acquisitions, and for other general corporate purposes.

The Credit Agreement also permits (i) a sub-limit for up to \$1.0 billion under the Unsecured Revolving Credit Facility to be borrowed in certain currencies other than U.S. dollars, (ii) a sub-limit for swing line loans of up to \$75.0 million under the Unsecured Revolving Credit Facility, and (iii) a sub-limit for the issuance of letters of credit under the Unsecured Revolving Credit Facility in an aggregate amount not to exceed \$50.0 million. The aggregate principal amount (of revolving and term loans) available under the Credit Agreement may be increased up to an amount not to exceed the U.S. dollar equivalent of \$2.35 billion, subject to the conditions to increase provided in the Credit Agreement.

## Notes to Consolidated Financial Statements (Unaudited)

At June 30, 2018, our Unsecured Revolving Credit Facility had unused capacity of \$1.1 billion. We incur a facility fee of 0.20% of the total commitment on our Unsecured Revolving Credit Facility.

The following table presents a summary of our Senior Unsecured Credit Facility (dollars in thousands):

|   | Interest Rate at<br>June 30, 2018 <sup>(a)</sup> | Maturity Date at June 30,<br>2018 | Principal<br>Outstanding<br>Balance at |                      |
|---|--|-----------------------------------|--|----------------------|
|   |  |                                   | June 30,<br>2018                       | December<br>31, 2017 |
| Senior Unsecured Credit Facility  |  |                                   |  |                      |
| Unsecured Revolving Credit Facility:                                    |  |                                   |  |                      |
| Unsecured Revolving Credit Facility — borrowing in euros <sup>(b)</sup> | EURIBOR + 1.00%                                  | 2/22/2021                         | \$201,917                              | \$111,775            |
| Unsecured Revolving Credit Facility — borrowing in U.S. dollars         | LIBOR + 1.00%                                    | 2/22/2021                         | 195,000                                | 105,000              |
|   |  |                                   | 396,917                                | 216,775              |
| Unsecured Term Loans <sup>(c)</sup> :                                   |  |                                   |  |                      |
| Term Loan — borrowing in euros <sup>(d)</sup>                           | N/A  | N/A                               | —                                      | 283,425              |
| Delayed Draw Term Loan — borrowing in euros                             | N/A  | N/A                               | —                                      | 106,348              |
|   |  |                                   | —                                      | 389,773              |
|   |  |                                   | \$396,917                              | \$606,548            |

(a) The applicable interest rate at June 30, 2018 was based on the credit rating for our Senior Unsecured Notes of BBB/Baa2.

(b) EURIBOR means Euro Interbank Offered Rate.

(c) On March 7, 2018, we repaid and terminated our Unsecured Term Loans in full, as described above.

(d) Balance excludes unamortized discount of \$1.2 million and unamortized deferred financing costs of \$0.2 million at December 31, 2017.

## Senior Unsecured Notes

As set forth in the table below, we have senior unsecured notes outstanding with an aggregate principal balance outstanding of \$3.0 billion at June 30, 2018. We refer to these notes collectively as the Senior Unsecured Notes. On March 6, 2018, we completed a public offering of €500.0 million of 2.125% Senior Notes, at a price of 99.324% of par value, issued by our wholly owned subsidiary, WPC Eurobond B.V., which are guaranteed by us. These 2.125% Senior Notes have a nine-year term and are scheduled to mature on April 15, 2027.

Interest on the Senior Unsecured Notes is payable annually in arrears for our euro-denominated notes and semi-annually for U.S. dollar-denominated notes. The Senior Unsecured Notes can be redeemed at par within three months of their respective maturities, or we can call the notes at any time for the principal, accrued interest, and a make-whole amount based upon the applicable government bond yield plus 30 to 35 basis points. The following table presents a summary of our Senior Unsecured Notes outstanding at June 30, 2018 (currency in millions):

| Senior Unsecured<br>Notes, net <sup>(a)</sup> | Issue Date | Principal<br>Amount | Price of<br>Par<br>Value | Original Effective |                  | Coupon<br>Rate | Maturity<br>Date | Principal<br>Outstanding<br>Balance at |                      |
|---|------------|---------------------|--------------------------|--------------------|------------------|----------------|------------------|--|----------------------|
|   |            |                     |                          | Issue<br>Discount  | Interest<br>Rate |                |                  | June 30,<br>2018                       | December<br>31, 2017 |
| 2.0% Senior Notes                             | 1/21/2015  | € 500.0             | 99.220%                  | \$ 4.6             | 2.107 %          | 2.0 %          | 1/20/2023        | \$582.9                                | \$599.7              |

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|                     |           |          |         |        |         |         |           |           |           |
|---------------------|-----------|----------|---------|--------|---------|---------|-----------|-----------|-----------|
| 4.6% Senior Notes   | 3/14/2014 | \$ 500.0 | 99.639% | \$ 1.8 | 4.645 % | 4.6 %   | 4/1/2024  | 500.0     | 500.0     |
| 2.25% Senior Notes  | 1/19/2017 | € 500.0  | 99.448% | \$ 2.9 | 2.332 % | 2.25 %  | 7/19/2024 | 582.9     | 599.7     |
| 4.0% Senior Notes   | 1/26/2015 | \$ 450.0 | 99.372% | \$ 2.8 | 4.077 % | 4.0 %   | 2/1/2025  | 450.0     | 450.0     |
| 4.25% Senior Notes  | 9/12/2016 | \$ 350.0 | 99.682% | \$ 1.1 | 4.290 % | 4.25 %  | 10/1/2026 | 350.0     | 350.0     |
| 2.125% Senior Notes | 3/6/2018  | € 500.0  | 99.324% | \$ 4.2 | 2.208 % | 2.125 % | 4/15/2027 | 582.9     | —         |
|                     |           |          |         |        |         |         |           | \$3,048.7 | \$2,499.4 |

Aggregate balance excludes unamortized deferred financing costs totaling \$17.4 million and \$14.7 million, and (a) unamortized discount totaling \$12.8 million and \$9.9 million, at June 30, 2018 and December 31, 2017, respectively.

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## Notes to Consolidated Financial Statements (Unaudited)

Proceeds from the issuances of each of these notes were used primarily to partially pay down the amounts then outstanding under the senior unsecured credit facility that we had in place at that time and/or to repay certain non-recourse mortgage loans. In connection with the offering of the 2.125% Senior Notes in March 2018, we incurred financing costs totaling \$4.3 million during the six months ended June 30, 2018, which are included in Senior Unsecured Notes, net in the consolidated financial statements and are being amortized to Interest expense over the term of the 2.125% Senior Notes.

## Covenants

The Credit Agreement and each of the Senior Unsecured Notes include customary financial maintenance covenants that require us to maintain certain ratios and benchmarks at the end of each quarter. The Credit Agreement also contains various customary affirmative and negative covenants applicable to us and our subsidiaries, subject to materiality and other qualifications, baskets, and exceptions as outlined in the Credit Agreement. We were in compliance with all of these covenants at June 30, 2018.

We may make unlimited Restricted Payments (as defined in the Credit Agreement), as long as no non-payment default or financial covenant default has occurred before, or would on a pro forma basis occur as a result of, the Restricted Payment. In addition, we may make Restricted Payments in an amount required to (i) maintain our REIT status and (ii) as a result of that status, not pay federal or state income or excise tax, as long as the loans under the Credit Agreement have not been accelerated and no bankruptcy or event of default has occurred.

Obligations under the Unsecured Revolving Credit Facility may be declared immediately due and payable upon the occurrence of certain events of default as defined in the Credit Agreement, including failure to pay any principal when due and payable, failure to pay interest within five business days after becoming due, failure to comply with any covenant, representation or condition of any loan document, any change of control, cross-defaults, and certain other events as set forth in the Credit Agreement, with grace periods in some cases.

## Non-Recourse Mortgages

At June 30, 2018, our non-recourse mortgage notes payable bore interest at fixed annual rates ranging from 2.0% to 7.8% and variable contractual annual rates ranging from 3.3% to 6.9%, with maturity dates ranging from July 2018 to June 2027.

## Repayments During the Six Months Ended June 30, 2018

During the six months ended June 30, 2018, we prepaid non-recourse mortgage loans totaling \$164.9 million, including \$12.5 million encumbering properties that were disposed of during the six months ended June 30, 2018. Amounts are based on the exchange rate of the related foreign currency as of the date of repayment, as applicable. In addition, during the six months ended June 30, 2018, we repaid a non-recourse mortgage loan at maturity with a principal balance of approximately \$9.5 million. The weighted-average interest rate for these non-recourse mortgage loans on their respective dates of repayment was 2.5%.

## Repayments During the Six Months Ended June 30, 2017

In January 2017, we repaid two international non-recourse mortgage loans at maturity with an aggregate principal balance of approximately \$243.8 million encumbering a German investment (comprised of certain properties leased to Hellweg Die Profi-Baumärkte GmbH & Co. KG), which is jointly owned with our affiliate, CPA:17 – Global. In connection with this repayment, CPA:17 – Global contributed \$90.3 million, which was accounted for as a contribution



from a noncontrolling interest. Amounts are based on the exchange rate of the euro as of the date of repayment. The weighted-average interest rate for these mortgage loans on the date of repayment was 5.4%. During the six months ended June 30, 2017, we repaid additional non-recourse mortgage loans at maturity with an aggregate principal balance of approximately \$16.8 million.

During the six months ended June 30, 2017, we prepaid non-recourse mortgage loans totaling \$100.6 million, including \$18.5 million encumbering a property that was sold in January 2017. Amounts are based on the exchange rate of the related foreign currency as of the date of repayment, as applicable. The weighted-average interest rate for these non-recourse mortgage loans on their respective dates of prepayment was 5.3%.

## Notes to Consolidated Financial Statements (Unaudited)

## Foreign Currency Exchange Rate Impact

During the six months ended June 30, 2018, the U.S. dollar strengthened against the euro, resulting in an aggregate decrease of \$55.8 million in the aggregate carrying values of our Non-recourse mortgages, net, Senior Unsecured Credit Facility, and Senior Unsecured Notes, net from December 31, 2017 to June 30, 2018.

## Scheduled Debt Principal Payments

Scheduled debt principal payments during the remainder of 2018, each of the next four calendar years following December 31, 2018, and thereafter through 2027 are as follows (in thousands):

| Years Ending December 31,                | Total <sup>(a)</sup> |
|--|----------------------|
| 2018 (remainder)                         | \$54,925             |
| 2019                                     | 94,524               |
| 2020                                     | 221,023              |
| 2021                                     | 556,381              |
| 2022                                     | 240,755              |
| Thereafter through 2027                  | 3,266,523            |
| Total principal payments                 | 4,434,131            |
| Unamortized deferred financing costs     | (18,430 )            |
| Unamortized discount, net <sup>(b)</sup> | (14,643 )            |
| Total                                    | \$4,401,058          |

(a) Certain amounts are based on the applicable foreign currency exchange rate at June 30, 2018.

Represents the unamortized discount on the Senior Unsecured Notes of \$12.8 million in aggregate and unamortized (b) discount of \$1.9 million in aggregate primarily resulting from the assumption of property-level debt in connection with business combinations completed in prior years.

## Note 11. Commitments and Contingencies

At June 30, 2018, we were not involved in any material litigation. Various claims and lawsuits arising in the normal course of business are pending against us. The results of these proceedings are not expected to have a material adverse effect on our consolidated financial position or results of operations.

## Note 12. Restructuring and Other Compensation

## Expenses Recorded During 2017

In June 2017, our Board approved a plan to exit all non-traded retail fundraising activities carried out by our wholly-owned broker-dealer subsidiary, Carey Financial, as of June 30, 2017 (Note 1). As a result, we incurred non-recurring charges to exit our fundraising activities, consisting primarily of severance costs. During the six months ended June 30, 2017, we recorded \$7.1 million of severance and benefits and \$0.6 million of other related costs, which are all included in Restructuring and other compensation in the consolidated financial statements.

## Notes to Consolidated Financial Statements (Unaudited)

## Note 13. Stock-Based Compensation and Equity

## Stock-Based Compensation

We maintain several stock-based compensation plans, which are more fully described in the 2017 Annual Report. There have been no significant changes to the terms and conditions of any of our stock-based compensation plans or arrangements during the six months ended June 30, 2018. During the six months ended June 30, 2018 and 2017, we recorded stock-based compensation expense of \$11.9 million and \$10.0 million, respectively. Approximately \$4.2 million of the stock-based compensation expense recorded during the six months ended June 30, 2018 was attributable to the modification of restricted share units, or RSUs, and performance share units, or PSUs, in connection with the retirement of our former chief executive officer.

## Restricted and Conditional Awards

Nonvested restricted share awards, or RSAs, RSUs, and PSUs at June 30, 2018 and changes during the six months ended June 30, 2018 were as follows:

|   | RSA and RSU Awards |  | PSU Awards |  |
|---|--------------------|--|------------|--|
|   | Shares             | Weighted-Average Grant Date Fair Value | Shares     | Weighted-Average Grant Date Fair Value |
| Nonvested at January 1, 2018              | 324,339            | \$ 61.43                               | 281,299    | \$ 74.57                               |
| Granted <sup>(a)</sup>                    | 123,812            | 64.37                                  | 75,864     | 75.81                                  |
| Vested <sup>(b)</sup>                     | (168,699)          | 61.90                                  | (66,632)   | 76.96                                  |
| Forfeited                                 | (2,916)            | 61.71                                  | (3,098)    | 76.49                                  |
| Adjustment <sup>(c)</sup>                 | —                  | —                                      | 35,499     | 75.36                                  |
| Nonvested at June 30, 2018 <sup>(d)</sup> | 276,536            | \$ 62.46                               | 322,932    | \$ 78.69                               |

The grant date fair value of RSAs and RSUs reflect our stock price on the date of grant on a one-for-one basis. The grant date fair value of PSUs was determined utilizing (i) a Monte Carlo simulation model to generate an estimate (a) of our future stock price over the three-year performance period and (ii) future financial performance projections.

To estimate the fair value of PSUs granted during the six months ended June 30, 2018, we used a risk-free interest rate of 2.2%, an expected volatility rate of 17.2%, and assumed a dividend yield of zero.

The grant date fair value of shares vested during the six months ended June 30, 2018 was \$15.6 million. Employees have the option to take immediate delivery of the shares upon vesting or defer receipt to a future date pursuant to previously made deferral elections. At June 30, 2018 and December 31, 2017, we had an obligation to issue (b) 871,306 and 1,140,632 shares, respectively, of our common stock underlying such deferred awards, which is recorded within Total stockholders' equity as a Deferred compensation obligation of \$36.0 million and \$46.7 million, respectively.

Vesting and payment of the PSUs is conditioned upon certain company and/or market performance goals being met during the relevant three-year performance period. The ultimate number of PSUs to be vested will depend on the (c) extent to which the performance goals are met and can range from zero to three times the original awards. As a result, we recorded adjustments at June 30, 2018 to reflect the number of shares expected to be issued when the PSUs vest.

(d) At June 30, 2018, total unrecognized compensation expense related to these awards was approximately \$22.5 million, with an aggregate weighted-average remaining term of 2.0 years.



## Notes to Consolidated Financial Statements (Unaudited)

## Earnings Per Share

Under current authoritative guidance for determining earnings per share, all nonvested share-based payment awards that contain non-forfeitable rights to distributions are considered to be participating securities and therefore are included in the computation of earnings per share under the two-class method. The two-class method is an earnings allocation formula that determines earnings per share for each class of common shares and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. Certain of our nonvested RSUs and RSAs contain rights to receive non-forfeitable distribution equivalents or distributions, respectively, and therefore we apply the two-class method of computing earnings per share. The calculation of earnings per share below excludes the income attributable to the nonvested participating RSUs and RSAs from the numerator and such nonvested shares in the denominator. The following table summarizes basic and diluted earnings (in thousands, except share amounts):

|  | Three Months Ended<br>June 30, |             | Six Months Ended June<br>30, |             |
|--|--------------------------------|-------------|------------------------------|-------------|
|  | 2018                           | 2017        | 2018                         | 2017        |
| Net income attributable to W. P. Carey                           | \$75,681                       | \$ 64,318   | \$140,955                    | \$ 121,802  |
| Net income attributable to nonvested participating RSUs and RSAs | (97 )                          | (204 )      | (180 )                       | (386 )      |
| Net income — basic and diluted                                   | \$75,584                       | \$ 64,114   | \$140,775                    | \$ 121,416  |
| Weighted-average shares outstanding — basic                      | 108,059,394                    | 107,668,218 | 108,058,671                  | 107,615,644 |
| Effect of dilutive securities                                    | 175,540                        | 114,986     | 184,392                      | 185,674     |
| Weighted-average shares outstanding — diluted                    | 108,234,934                    | 107,783,204 | 108,243,063                  | 107,801,318 |

For the three and six months ended June 30, 2018 and 2017, there were no potentially dilutive securities excluded from the computation of diluted earnings per share.

## At-The-Market Equity Offering Program

On March 1, 2017, we filed a prospectus supplement with the SEC pursuant to which we may offer and sell shares of our common stock from time to time, up to an aggregate gross sales price of \$400.0 million, through a continuous “at-the-market,” or ATM, offering program with a consortium of banks acting as sales agents. During both the three and six months ended June 30, 2018, we did not issue any shares of our common stock under our ATM program. During both the three and six months ended June 30, 2017, we issued 329,753 shares of our common stock under our ATM program at a weighted-average price of \$67.82 per share for net proceeds of \$21.9 million. As of June 30, 2018, \$376.6 million remained available for issuance under our ATM program.

## Noncontrolling Interests

## Acquisition of Noncontrolling Interest

On May 24, 2017, we acquired the remaining 25% interest in an international jointly owned investment (which we already consolidated) from the noncontrolling interest holders for €2, bringing our ownership interest to 100%. No gain or loss was recognized on the transaction. We recorded an adjustment of approximately \$1.8 million to Additional paid-in capital in our consolidated statement of equity for the six months ended June 30, 2017 related to the difference between the consideration transferred and the carrying value of the noncontrolling interest related to this investment. The property owned by the investment was sold on May 26, 2017 and we recognized a gain on sale of less than \$0.1 million.

Redeemable Noncontrolling Interest

We account for the noncontrolling interest in our subsidiary, W. P. Carey International, LLC, or WPCI, held by a third party as a redeemable noncontrolling interest, because, pursuant to a put option held by the third party, we had an obligation to redeem the interest at fair value, subject to certain conditions. This obligation was required to be settled in shares of our common stock. On October 1, 2013, we received a notice from the holder of the noncontrolling interest in WPCI regarding the exercise of the put option, pursuant to which we were required to purchase the third party's 7.7% interest in WPCI. Pursuant to the terms of the related put agreement, the value of that interest was determined based on a third-party valuation as of October 31, 2013, which is the end of the month that the put option was exercised. In March 2016, we issued 217,011 shares of our common stock to the

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## Notes to Consolidated Financial Statements (Unaudited)

holder of the redeemable noncontrolling interest, which had a value of \$13.4 million at the date of issuance, pursuant to a formula set forth in the put agreement. Through the date of this Report, the third party has not formally transferred his interests in WPCI to us pursuant to the put agreement because of a dispute regarding any amounts that may still be owed to him.

The carrying value of our redeemable noncontrolling interest was \$1.0 million as of June 30, 2018, unchanged from December 31, 2017.

## Reclassifications Out of Accumulated Other Comprehensive Loss

The following tables present a reconciliation of changes in Accumulated other comprehensive loss by component for the periods presented (in thousands):

|  | Three Months Ended June 30, 2018                            |   |   |               |
|--|---|---|---|---------------|
|  | Gains<br>and<br>(Losses)<br>on<br>Derivative<br>Instruments | Foreign<br>Currency<br>Translation<br>Adjustments | Gains and<br>(Losses) on<br>Investments | Total         |
| Beginning balance  | \$783   | \$ (230,288 )                                     | \$ 267                                  | \$ (229,238 ) |
| Other comprehensive loss before reclassifications                                    | 15,822  | (39,815 )   | (58 )                                   | (24,051 )     |
| Amounts reclassified from accumulated other comprehensive loss to:                   |   |   |   |               |
| Other gains and (losses)   | (1,789 )  | —   | —                                       | (1,789 )      |
| Interest expense   | 40  | —   | —                                       | 40            |
| Total  | (1,749 )  | —   | —                                       | (1,749 )      |
| Net current period other comprehensive loss  | 14,073  | (39,815 )   | (58 )                                   | (25,800 )     |
| Net current period other comprehensive loss attributable to noncontrolling interests | 2   | 7,634   | —                                       | 7,636         |
| Ending balance   | \$14,858  | \$ (262,469 )                                     | \$ 209                                  | \$ (247,402 ) |
|  | Three Months Ended June 30, 2017                            |   |   |               |
|  | Gains<br>and<br>(Losses)<br>on<br>Derivative<br>Instruments | Foreign<br>Currency<br>Translation<br>Adjustments | Gains and<br>(Losses) on<br>Investments | Total         |
| Beginning balance  | \$41,259  | \$ (287,150 )                                     | \$ (343 )                               | \$ (246,234 ) |
| Other comprehensive income before reclassifications                                  | (14,115 )   | 27,957  | (73 )                                   | 13,769        |
| Amounts reclassified from accumulated other comprehensive loss to:                   |   |   |   |               |
| Other gains and (losses)   | (2,856 )  | —   | —                                       | (2,856 )      |
| Interest expense   | 340   | —   | —                                       | 340           |
| Total  | (2,516 )  | —   | —                                       | (2,516 )      |
| Net current period other comprehensive income  | (16,631 )   | 27,957  | (73 )                                   | 11,253        |
| Net current period other comprehensive gain attributable to noncontrolling interests | 8   | (8,675 )  | —                                       | (8,667 )      |
| Ending balance   | \$24,636  | \$ (267,868 )                                     | \$ (416 )                               | \$ (243,648 ) |





## Notes to Consolidated Financial Statements (Unaudited)

|  | Six Months Ended June 30, 2018                              |   |   |              |
|--|---|---|---|--------------|
|  | Gains<br>and<br>(Losses)<br>on<br>Derivative<br>Instruments | Foreign<br>Currency<br>Translation<br>Adjustments | Gains and<br>(Losses) on<br>Investments | Total        |
| Beginning balance  | \$9,172   | \$ (245,022 )                                     | \$ (161 )                               | \$ (236,011) |
| Other comprehensive loss before reclassifications                                    | 8,808   | (21,299 )   | 370                                     | (12,121 )    |
| Amounts reclassified from accumulated other comprehensive loss to:                   |   |   |   |              |
| Other gains and (losses)   | (3,378 )  | —   | —                                       | (3,378 )     |
| Interest expense   | 251   | —   | —                                       | 251          |
| Total  | (3,127 )  | —   | —                                       | (3,127 )     |
| Net current period other comprehensive loss  | 5,681   | (21,299 )   | 370                                     | (15,248 )    |
| Net current period other comprehensive loss attributable to noncontrolling interests | 5   | 3,852   | —                                       | 3,857        |
| Ending balance   | \$14,858  | \$ (262,469 )                                     | \$ 209                                  | \$ (247,402) |
|  | Six Months Ended June 30, 2017                              |   |   |              |
|  | Gains<br>and<br>(Losses)<br>on<br>Derivative<br>Instruments | Foreign<br>Currency<br>Translation<br>Adjustments | Gains and<br>(Losses) on<br>Investments | Total        |
| Beginning balance  | \$46,935  | \$ (301,330 )                                     | \$ (90 )                                | \$ (254,485) |
| Other comprehensive income before reclassifications                                  | (16,741 )   | 42,707  | (326 )                                  | 25,640       |
| Amounts reclassified from accumulated other comprehensive loss to:                   |   |   |   |              |
| Other gains and (losses)   | (6,301 )  | —   | —                                       | (6,301 )     |
| Interest expense   | 738   | —   | —                                       | 738          |
| Total  | (5,563 )  | —   | —                                       | (5,563 )     |
| Net current period other comprehensive income  | (22,304 )   | 42,707  | (326 )                                  | 20,077       |
| Net current period other comprehensive gain attributable to noncontrolling interests | 5   | (9,245 )  | —                                       | (9,240 )     |
| Ending balance   | \$24,636  | \$ (267,868 )                                     | \$ (416 )                               | \$ (243,648) |

See [Note 9](#) for additional information on our derivatives activity recognized within Other comprehensive (loss) income for the periods presented.

## Distributions Declared

During the second quarter of 2018, our Board declared a quarterly distribution of \$1.020 per share, which was paid on July 16, 2018 to stockholders of record on June 29, 2018.

During the six months ended June 30, 2018, we declared distributions totaling \$2.035 per share.

## Note 14. Income Taxes

We elected to be treated as a REIT and believe that we have been organized and have operated in such a manner to maintain our qualification as a REIT for federal and state income tax purposes. As a REIT, we are generally not subject to corporate level federal income taxes on earnings distributed to our stockholders. Since inception, we have distributed at least 100% of our taxable income annually and intend to do so for the tax year ending December 31, 2018. Accordingly, we have not included any provisions for federal income taxes related to the REIT in the accompanying consolidated financial statements for the three and six months ended June 30, 2018 and 2017.

Certain of our subsidiaries have elected TRS status. A TRS may provide certain services considered impermissible for REITs and may hold assets that REITs may not hold directly. We also own real property in jurisdictions outside the United States

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## Notes to Consolidated Financial Statements (Unaudited)

through foreign subsidiaries and are subject to income taxes on our pre-tax income earned from properties in such countries. The accompanying consolidated financial statements include an interim tax provision for our TRSs and foreign subsidiaries, as necessary, for the three and six months ended June 30, 2018 and 2017. Current income tax expense was \$3.2 million and \$3.8 million for the three months ended June 30, 2018 and 2017, respectively, and \$9.4 million and \$8.1 million for the six months ended June 30, 2018 and 2017, respectively.

Our TRSs and foreign subsidiaries are subject to U.S. federal, state, and foreign income taxes. As such, deferred tax assets and liabilities are established for temporary differences between the financial reporting basis and the tax basis of assets and liabilities at the enacted tax rates expected to be in effect when the temporary differences reverse. A valuation allowance for deferred tax assets is provided if we believe that it is more likely than not that we will not realize the tax benefit of deferred tax assets based on available evidence at the time the determination is made. A change in circumstances may cause us to change our judgment about whether the tax benefit of a deferred tax asset will more likely than not be realized. We generally report any change in the valuation allowance through our income statement in the period in which such changes in circumstances occur. The majority of our deferred tax assets relate to the timing difference between the financial reporting basis and tax basis for stock-based compensation expense. The majority of our deferred tax liabilities relate to differences between the tax basis and financial reporting basis of the assets acquired in acquisitions in which the tax basis of such assets was not stepped up to fair value for income tax purposes. Provision for income taxes included deferred income tax (expense) benefits of \$(3.0) million and \$1.4 million for the three months ended June 30, 2018 and 2017, respectively, and \$9.1 million and \$6.9 million for the six months ended June 30, 2018 and 2017, respectively. Benefit from income taxes for the six months ended June 30, 2018 included a deferred tax benefit of approximately \$6.2 million as a result of the release of a deferred tax liability that was no longer required due to a change in tax classification relating to a property holding company.

## Note 15. Property Dispositions

We have an active capital recycling program, with a goal of extending the average lease term through reinvestment, improving portfolio credit quality through dispositions and acquisitions of assets, increasing the asset criticality factor in our portfolio, and/or executing strategic dispositions of assets. We may make a decision to dispose of a property when it is vacant as a result of tenants vacating space, tenants electing not to renew their leases, tenant insolvency, or lease rejection in the bankruptcy process. In such cases, we assess whether we can obtain the highest value from the property by selling it, as opposed to re-leasing it. We may also sell a property when we receive an unsolicited offer or negotiate a price for an investment that is consistent with our strategy for that investment. When it is appropriate to do so, we classify the property as an asset held for sale on our consolidated balance sheet. All property dispositions are recorded within our Owned Real Estate segment.

2018 — During the three and six months ended June 30, 2018, we sold two and seven properties, respectively, for total proceeds of \$42.0 million and \$77.7 million, respectively, net of selling costs, and recognized a net gain on these sales totaling \$5.6 million and \$12.3 million, respectively. Disposition activity included the sale of one of our two hotel operating properties in April 2018 ([Note 4](#)). In addition, in June 2018, we completed a nonmonetary transaction, in which we disposed of 23 properties in exchange for the acquisition of one property leased to the same tenant. This swap was recorded based on the fair value of the property acquired of \$85.5 million, which resulted in a net gain of \$6.3 million, and was a non-cash investing activity ([Note 4](#)).

2017 — During the three and six months ended June 30, 2017, we sold five properties, and six properties and a parcel of vacant land for total proceeds of \$19.6 million and \$43.8 million, respectively, net of selling costs, and recognized a net gain on these sales of \$3.5 million and \$3.5 million, respectively. In addition, in January 2017, we transferred ownership of two international properties and the related non-recourse mortgage loan, which had an aggregate asset carrying value of \$31.3 million and an outstanding balance of \$28.1 million (net of \$3.8 million of cash held in escrow

that was retained by the mortgage lender), respectively, on the dates of transfer, to the mortgage lender, resulting in a net loss of less than \$0.1 million.

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## Notes to Consolidated Financial Statements (Unaudited)

## Note 16. Segment Reporting

We evaluate our results from operations through our two major business segments: Owned Real Estate and Investment Management. The following tables present a summary of comparative results and assets for these business segments (in thousands):

## Owned Real Estate

|  | Three Months Ended |            | Six Months Ended |            |
|--|--------------------|------------|------------------|------------|
|  | June 30,           |            | June 30,         |            |
|  | 2018               | 2017       | 2018             | 2017       |
| <b>Revenues</b>  |                    |            |                  |            |
| Lease revenues   | \$ 162,634         | \$ 158,255 | \$ 325,847       | \$ 314,036 |
| Reimbursable tenant costs                                      | 5,733              | 5,322      | 11,952           | 10,543     |
| Operating property revenues <sup>(a)</sup>                     | 4,865              | 8,223      | 12,083           | 15,203     |
| Lease termination income and other                             | 680                | 2,247      | 1,622            | 3,007      |
|  | 173,912            | 174,047    | 351,504          | 342,789    |
| <b>Operating Expenses</b>                                      |                    |            |                  |            |
| Depreciation and amortization                                  | 63,374             | 61,989     | 128,294          | 123,511    |
| General and administrative                                     | 10,599             | 7,803      | 22,664           | 16,077     |
| Property expenses, excluding reimbursable tenant costs         | 8,908              | 10,530     | 18,807           | 20,640     |
| Reimbursable tenant costs                                      | 5,733              | 5,322      | 11,952           | 10,543     |
| Merger and other expenses                                      | 2,692              | 1,000      | 2,655            | 1,073      |
| Stock-based compensation expense                               | 1,990              | 899        | 6,296            | 2,853      |
| Impairment charges   | —                  | —          | 4,790            | —          |
|  | 93,296             | 87,543     | 195,458          | 174,697    |
| <b>Other Income and Expenses</b>                               |                    |            |                  |            |
| Interest expense   | (41,311 )          | (42,235 )  | (79,385 )        | (84,192 )  |
| Equity in earnings of equity method investments in real estate | 3,529              | 3,721      | 6,887            | 5,793      |
| Other gains and (losses)                                       | 9,630              | (1,371 )   | 6,743            | (1,331 )   |
|  | (28,152 )          | (39,885 )  | (65,755 )        | (79,730 )  |
| Income before income taxes and gain on sale of real estate     | 52,464             | 46,619     | 90,291           | 88,362     |
| (Provision for) benefit from income taxes                      | (1,317 )           | (3,731 )   | 2,216            | (5,185 )   |
| Income before gain on sale of real estate                      | 51,147             | 42,888     | 92,507           | 83,177     |
| Gain on sale of real estate, net of tax                        | 11,912             | 3,465      | 18,644           | 3,475      |
| Net Income from Owned Real Estate                              | 63,059             | 46,353     | 111,151          | 86,652     |
| Net income attributable to noncontrolling interests            | (3,743 )           | (2,813 )   | (6,535 )         | (5,154 )   |
| Net Income from Owned Real Estate Attributable to W. P. Carey  | \$ 59,316          | \$ 43,540  | \$ 104,616       | \$ 81,498  |

Operating property revenues are comprised of (i) \$0.9 million and \$4.4 million for the three months ended June 30, 2018 and 2017, respectively, and \$4.8 million and \$8.2 million for the six months ended June 30, 2018 and 2017, respectively, generated from a hotel in Memphis, Tennessee, and (ii) \$4.0 million and \$3.8 million for the three months ended June 30, 2018 and 2017, respectively, and \$7.2 million and \$7.0 million for the six months ended June 30, 2018 and 2017, respectively, generated from a hotel in Bloomington, Minnesota. The hotel in Memphis, Tennessee, was sold in April 2018 ([Note 15](#)).



## Notes to Consolidated Financial Statements (Unaudited)

## Investment Management

|   | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|---|-----------------------------|----------|---------------------------|----------|
|   | 2018                        | 2017     | 2018                      | 2017     |
| <b>Revenues</b>   |                             |          |                           |          |
| Asset management revenue  | \$17,268                    | \$17,966 | \$34,253                  | \$35,333 |
| Reimbursable costs from affiliates                                      | 5,537                       | 13,479   | 10,841                    | 39,179   |
| Structuring revenue   | 4,426                       | 14,330   | 6,165                     | 18,164   |
| Dealer manager fees   | —                           | 1,000    | —                         | 4,325    |
| Other advisory revenue  | —                           | 706      | 190                       | 797      |
|   | 27,231                      | 47,481   | 51,449                    | 97,798   |
| <b>Operating Expenses</b>   |                             |          |                           |          |
| General and administrative  | 5,843                       | 9,726    | 12,361                    | 19,876   |
| Reimbursable costs from affiliates                                      | 5,537                       | 13,479   | 10,841                    | 39,179   |
| Subadvisor fees   | 1,855                       | 3,672    | 3,887                     | 6,392    |
| Stock-based compensation expense  | 1,708                       | 2,205    | 5,621                     | 7,161    |
| Depreciation and amortization   | 963                         | 860      | 2,000                     | 1,768    |
| Restructuring and other compensation                                    | —                           | 7,718    | —                         | 7,718    |
| Dealer manager fees and expenses  | —                           | 2,788    | —                         | 6,082    |
|   | 15,906                      | 40,448   | 34,710                    | 88,176   |
| <b>Other Income and Expenses</b>  |                             |          |                           |          |
| Equity in earnings of equity method investments in the Managed Programs | 9,029                       | 12,007   | 20,996                    | 25,709   |
| Other gains and (losses)  | 956                         | 455      | 1,080                     | 931      |
|   | 9,985                       | 12,462   | 22,076                    | 26,640   |
| Income before income taxes  | 21,310                      | 19,495   | 38,815                    | 36,262   |
| (Provision for) benefit from income taxes                               | (4,945 )                    | 1,283    | (2,476 )                  | 4,042    |
| Net Income from Investment Management Attributable to W. P. Carey       | \$16,365                    | \$20,778 | \$36,339                  | \$40,304 |

## Total Company

|   | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|---|-----------------------------|-----------|---------------------------|-----------|
|   | 2018                        | 2017      | 2018                      | 2017      |
| Revenues  | \$201,143                   | \$221,528 | \$402,953                 | \$440,587 |
| Operating expenses                                  | 109,202                     | 127,991   | 230,168                   | 262,873   |
| Other income and (expenses)                         | (18,167 )                   | (27,423 ) | (43,679 )                 | (53,090 ) |
| Provision for income taxes                          | (6,262 )                    | (2,448 )  | (260 )                    | (1,143 )  |
| Gain on sale of real estate, net of tax             | 11,912                      | 3,465     | 18,644                    | 3,475     |
| Net income attributable to noncontrolling interests | (3,743 )                    | (2,813 )  | (6,535 )                  | (5,154 )  |
| Net income attributable to W. P. Carey              | \$75,681                    | \$64,318  | \$140,955                 | \$121,802 |

Total Assets at  
June 30, December 31,  
2018 2017

|                       |             |             |
|-----------------------|-------------|-------------|
| Owned Real Estate     | \$7,902,056 | \$7,885,751 |
| Investment Management | 364,644     | 345,651     |
| Total Company         | \$8,266,700 | \$8,231,402 |





Notes to Consolidated Financial Statements (Unaudited)

Note 17. Subsequent Events

Acquisitions

In July 2018, we completed three investments for a total purchase price of approximately \$209.5 million. We acquired a 36-property retail portfolio in the Netherlands for an aggregate purchase price of approximately \$177.7 million with a weighted-average lease term of 15 years. We also acquired a company headquarters/warehouse in Oostburg, Wisconsin, for \$9.1 million with a lease term of 20 years. In addition, we acquired an office/warehouse facility in Kampen, the Netherlands, for approximately \$22.7 million with a lease term of 17 years. Dollar amounts are based on the exchange rate of the euro on the dates of acquisition, as applicable. It is not practicable to disclose the preliminary purchase price allocation for these transactions given the short period of time between the acquisition dates and the filing of this Report.

Mortgage Loan Repayments

In July 2018, we repaid two non-recourse mortgage loans with an aggregate principal balance of approximately \$10.4 million and a weighted-average interest rate of 6.8%.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to assist in understanding our financial statements and the reasons for changes in certain key components of our financial statements from period to period. This item also provides our perspective on our financial position and liquidity, as well as certain other factors that may affect our future results. The discussion also breaks down the financial results of our business by segment to provide a better understanding of how these segments and their results affect our financial condition and results of operations. Our Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the 2017 Annual Report and subsequent reports filed under the Securities Exchange Act of 1934.

### Business Overview

As described in more detail in Item 1 of the 2017 Annual Report, we invest primarily in operationally-critical, single-tenant commercial real estate properties located in North America and Northern and Western Europe and, as of June 30, 2018, manage an investment portfolio of 1,370 properties, including 878 net-leased properties (comprising 86.6 million square feet leased to 208 tenants) and one hotel, which is classified as an operating property, in our owned real estate portfolio. As of that date, the weighted-average lease term of our net-lease portfolio was 10.0 years and the occupancy rate was 99.6%. Our business operates in two segments: Owned Real Estate and Investment Management.

In June 2017, our Board approved a plan to exit non-traded retail fundraising activities carried out by our wholly-owned broker-dealer subsidiary, Carey Financial, effective as of June 30, 2017. We currently expect to continue to manage all existing Managed Programs through the end of their respective natural life cycles ([Note 1](#)).

### Significant Development

#### Proposed Merger with CPA:17 – Global

On June 17, 2018, we, CPA:17 – Global, and certain of our subsidiaries entered into the Merger Agreement, pursuant to which CPA:17 – Global will merge with and into one of our subsidiaries in exchange for shares of our common stock ([Note 3](#)). Under the terms of the Merger Agreement, a special committee of the Board of Directors of CPA:17 – Global, consisting of all the independent directors of CPA:17 – Global, was allowed to solicit, receive, evaluate, and enter into negotiations with respect to alternative proposals from third parties for a 30-day period following the execution of the Merger Agreement. This “go-shop” period expired on July 18, 2018, with no qualifying proposals or offers being received. On July 27, 2018, we filed a registration statement on Form S-4 with the SEC to register the shares of our common stock to be issued to stockholders of CPA:17 – Global in connection with the Proposed Merger; upon effectiveness of this registration statement, which is currently under review by the SEC, we and CPA:17 – Global intend to mail the joint proxy statement/prospectus contained therein to our respective stockholders in connection with the Proposed Merger. The Proposed Merger and related transactions are subject to a number of closing conditions, including approvals by our stockholders and by the stockholders of CPA:17 – Global. If these approvals are obtained and the other closing conditions are met, we currently expect that the closing will occur at or around December 31, 2018, although there can be no assurance that the Proposed Merger will occur at such time or at all.

### Financial Highlights

During the six months ended June 30, 2018, we completed the following, as further described in the consolidated financial statements.

Owned Real Estate

Investments

• We acquired four investments totaling \$357.3 million, including a property valued at \$85.5 million that was acquired in exchange for 23 properties leased to the same tenant in a nonmonetary transaction (Note 4).

• We completed four construction projects at a cost totaling \$38.2 million, including capitalized interest. Construction projects include build-to-suit, expansion, and renovation projects (Note 4).

We committed to fund an aggregate of \$20.0 million (based on the exchange rate of the euro at June 30, 2018) for an expansion project at a warehouse facility in Rotterdam, the Netherlands. We currently expect to complete the project in the third quarter of 2019 (Note 4).

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## Dispositions

As part of our active capital recycling program, we sold seven properties for total proceeds of \$77.7 million, net of selling costs, including the sale of one of our two hotel operating properties in April 2018 (Note 15).

We completed a nonmonetary transaction, in which we disposed of 23 properties in exchange for the acquisition of one property leased to the same tenant, as described above. This swap was recorded based on the fair value of the property acquired of \$85.5 million (Note 15).

## Financing and Capital Markets Transactions

On March 6, 2018, we completed a public offering of €500.0 million of 2.125% Senior Notes, at a price of 99.324% of par value, issued by our wholly owned subsidiary, WPC Eurobond B.V., which are guaranteed by us. These 2.125% Senior Notes have a nine-year term and are scheduled to mature on April 15, 2027 (Note 10).

On March 7, 2018, we repaid and terminated our Unsecured Term Loans in full for €325.0 million (equivalent to \$403.6 million), using a portion of the proceeds from the issuance of the 2.125% Senior Notes. The aggregate principal amount (of revolving and term loans) available under the Credit Agreement may be increased up to an amount not to exceed the U.S. dollar equivalent of \$2.35 billion (Note 10).

We reduced our mortgage debt outstanding by prepaying or repaying at maturity a total of \$174.4 million of non-recourse mortgage loans (Note 10). As a result of paying off certain non-recourse mortgage loans since June 30, 2017, the weighted-average interest rate of our debt decreased from 3.7% during the six months ended June 30, 2017 to 3.5% during the six months ended June 30, 2018 (Note 10).

## Investment Management

As of June 30, 2018, we managed CPA:17 – Global, CPA:18 – Global, CWI 1, CWI 2, and CESH I, at which date these Managed Programs had total assets under management of approximately \$13.4 billion.

## Investment Transactions

We structured four new investments on behalf of CPA:18 – Global totaling \$123.2 million (comprised of international student housing development projects), from which we earned \$5.5 million in structuring revenue.

Since we have exited non-traded retail fundraising activities (Note 1) and the funds we raised for the Managed Programs in their public offerings are all substantially invested, we expect to structure fewer investments on behalf of the Managed Programs going forward.

We also arranged mortgage financing totaling \$220.3 million for the Managed Programs, from which we earned \$0.7 million in structuring revenue.

## Distributions to Stockholders

We declared cash distributions totaling \$2.035 per share, comprised of two quarterly dividends per share of \$1.015 and \$1.020.

## Consolidated Results

(in thousands, except shares)

|   | Three Months Ended<br>June 30, |             | Six Months Ended June<br>30, |             |
|---|--------------------------------|-------------|------------------------------|-------------|
|   | 2018                           | 2017        | 2018                         | 2017        |
| Revenues from Owned Real Estate   | \$173,912                      | \$174,047   | \$351,504                    | \$342,789   |
| Reimbursable tenant costs   | 5,733                          | 5,322       | 11,952                       | 10,543      |
| Revenues from Owned Real Estate (excluding reimbursable tenant costs)                     | 168,179                        | 168,725     | 339,552                      | 332,246     |
| Revenues from Investment Management   | 27,231                         | 47,481      | 51,449                       | 97,798      |
| Reimbursable costs from affiliates  | 5,537                          | 13,479      | 10,841                       | 39,179      |
| Revenues from Investment Management (excluding reimbursable costs from affiliates)        | 21,694                         | 34,002      | 40,608                       | 58,619      |
| Total revenues  | 201,143                        | 221,528     | 402,953                      | 440,587     |
| Total reimbursable costs  | 11,270                         | 18,801      | 22,793                       | 49,722      |
| Total revenues (excluding reimbursable costs)   | 189,873                        | 202,727     | 380,160                      | 390,865     |
| Net income from Owned Real Estate attributable to W. P. Carey                             | 59,316                         | 43,540      | 104,616                      | 81,498      |
| Net income from Investment Management attributable to W. P. Carey                         | 16,365                         | 20,778      | 36,339                       | 40,304      |
| Net income attributable to W. P. Carey  | 75,681                         | 64,318      | 140,955                      | 121,802     |
| Distributions paid  | 109,785                        | 107,366     | 219,192                      | 214,117     |
| Net cash provided by operating activities <sup>(a)</sup>                                  |                                |             | 228,914                      | 247,757     |
| Net cash (used in) provided by investing activities <sup>(a)</sup>                        |                                |             | (211,447 )                   | 179,445     |
| Net cash used in financing activities <sup>(a)</sup>                                      |                                |             | (58,333 )                    | (417,924 )  |
| Supplemental financial measures <sup>(b)</sup> :  |                                |             |                              |             |
| Adjusted funds from operations attributable to W. P. Carey (AFFO) — Owned Real Estate     | 116,462                        | 117,422     | 231,396                      | 229,192     |
| Adjusted funds from operations attributable to W. P. Carey (AFFO) — Investment Management | 26,137                         | 31,015      | 49,573                       | 53,483      |
| Adjusted funds from operations attributable to W. P. Carey (AFFO)                         | 142,599                        | 148,437     | 280,969                      | 282,675     |
| Diluted weighted-average shares outstanding   | 108,234,934                    | 107,783,204 | 108,243,063                  | 107,801,318 |

On January 1, 2018, we adopted ASU 2016-15 and ASU 2016-18, which revised how certain items are presented in the consolidated statements of cash flows. As a result of adopting this guidance, we retrospectively revised Net (a) cash provided by operating activities, Net cash (used in) provided by investing activities, and Net cash used in financing activities within our consolidated statements of cash flows for the six months ended June 30, 2017, as described in [Note 2](#).

We consider AFFO, a supplemental measure that is not defined by GAAP, referred to as a non-GAAP measure, to be an important measure in the evaluation of our operating performance. See [Supplemental Financial Measures](#) (b) below for our definition of this non-GAAP measure and a reconciliation to its most directly comparable GAAP measure.

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#### Revenues and Net Income Attributable to W. P. Carey

Total revenues decreased for the three months ended June 30, 2018 as compared to the same period in 2017, due to decreases within both our Investment Management and Owned Real Estate segments. Investment Management revenue decreased primarily due to a decrease in structuring revenue resulting from lower investment volume for the Managed Programs during the current year period since they are all substantially invested. Reimbursable costs from affiliates and dealer manager fees also decreased due to our exit from non-traded retail fundraising activities in June 2017 (Note 1). Owned Real Estate revenue decreased primarily due to lower operating property revenues as a result of the sale of one of our two hotel operating properties in April 2018. Lease revenues increased, primarily as a result of the strengthening of foreign currencies (primarily the euro) in relation to the U.S. dollar between the periods.

Total revenues decreased for the six months ended June 30, 2018 as compared to the same period in 2017, due to decreases within our Investment Management segment, partially offset by increases within our Owned Real Estate segment. Investment Management revenue decreased primarily due to a decrease in structuring revenue resulting from the lower investment volume for the Managed Programs during the current year period, as discussed above. Reimbursable costs from affiliates and dealer manager fees also decreased due to our exit from non-traded retail fundraising activities in June 2017 (Note 1). Owned Real Estate revenue increased due to an increase in lease revenues, primarily as a result of the strengthening of foreign currencies (primarily the euro) in relation to the U.S. dollar between the periods. Operating property revenues decreased as a result of the sale of one of our two hotel operating properties in April 2018.

Net income attributable to W. P. Carey increased for the three and six months ended June 30, 2018 as compared to the same periods in 2017, primarily due to a higher aggregate gain on sale of real estate recognized during the current year periods (Note 15).

#### Net Cash Provided by Operating Activities

Net cash provided by operating activities decreased for the six months ended June 30, 2018 as compared to the same period in 2017, primarily due to a decrease in structuring revenue received from the Managed Programs as a result of their lower investment volume during the current year period and a decrease in cash flow as a result of property dispositions during 2017 and 2018. These decreases were partially offset by a decrease in interest expense, as well as an increase in cash flow generated from properties acquired during 2017 and 2018.

#### AFFO

AFFO decreased for the three and six months ended June 30, 2018 as compared to the same periods in 2017, primarily due to lower structuring revenues and lower earnings from our equity interests in the Managed Programs, partially offset by higher lease revenues.

## Portfolio Overview

We intend to continue to acquire a diversified portfolio of income-producing commercial real estate properties and other real estate-related assets. We expect to make these investments primarily in North America and Northern and Western Europe. Portfolio information is provided on a pro rata basis, unless otherwise noted below, to better illustrate the economic impact of our various net-leased jointly owned investments. See Terms and Definitions below for a description of pro rata amounts.

## Portfolio Summary

|   | June 30, 2018 | December 31, 2017 |   |   |
|---|---------------|-------------------|---|---|
| Number of net-leased properties                                   | 878           | 887               |   |   |
| Number of operating properties <sup>(a)</sup>                     | 1             | 2                 |   |   |
| Number of tenants (net-leased properties)                         | 208           | 210               |   |   |
| Total square footage (net-leased properties, in thousands)        | 86,643        | 84,899            |   |   |
| Occupancy (net-leased properties)                                 | 99.6          | 99.8              | % | % |
| Weighted-average lease term (net-leased properties, in years)     | 10.0          | 9.6               |   |   |
| Number of countries   | 18            | 17                |   |   |
| Total assets (consolidated basis, in thousands)                   | \$8,266,700   | \$8,231,402       |   |   |
| Net investments in real estate (consolidated basis, in thousands) | 6,772,315     | 6,703,715         |   |   |

|  | Six Months Ended |         |   |   |
|--|------------------|---------|---|---|
|  | June 30,         |         |   |   |
|  | 2018             | 2017    |   |   |
| Financing obtained (in millions) <sup>(b) (c)</sup>              | \$620.6          | \$633.4 |   |   |
| Acquisition volume (in millions) <sup>(c) (d)</sup>              | 357.3            | 6.0     |   |   |
| Construction projects completed (in millions) <sup>(c) (e)</sup> | 38.2             | 58.7    |   |   |
| Average U.S. dollar/euro exchange rate                           | 1.2108           | 1.0821  |   |   |
| Average U.S. dollar/British pound sterling exchange rate         | 1.3764           | 1.2582  |   |   |
| Change in the U.S. CPI <sup>(f)</sup>                            | 2.2              | 1.5     | % | % |
| Change in the Germany CPI <sup>(f)</sup>                         | 0.6              | 0.2     | % | % |
| Change in the United Kingdom CPI <sup>(f)</sup>                  | 0.9              | 1.4     | % | % |
| Change in the Spain CPI <sup>(f)</sup>                           | 1.2              | 0.0     | % | % |

At June 30, 2018 and December 31, 2017, operating properties consisted of one and two hotel properties, <sup>(a)</sup>respectively, with an average occupancy of 74.3% for the six months ended June 30, 2018. We sold one of the hotels in April 2018.

Amount for the six months ended June 30, 2018 includes the issuance of €500.0 million of 2.125% Senior Notes in March 2018. Amount for the six months ended June 30, 2017 includes the issuance of €500.0 million of 2.25% <sup>(b)</sup>Senior Notes in January 2017 and the amendment and restatement of our Senior Unsecured Credit Facility in February 2017, which increased our borrowing capacity by approximately \$100.0 million (Note 10). Dollar amounts are based on the exchange rate of the euro on the dates of activity, as applicable.

<sup>(c)</sup>Amounts are the same on both a consolidated and pro rata basis.

Amount for the six months ended June 30, 2018 includes a property valued at \$85.5 million that was acquired in exchange for 23 properties leased to the same tenant in a nonmonetary transaction (Note 4). Amount for the six <sup>(d)</sup>months ended June 30, 2017 excludes a commitment for \$3.6 million of building improvements in connection with an acquisition. This construction project was completed in June 2018 (Note 4).

<sup>(e)</sup>Amount for the six months ended June 30, 2017 includes projects that were partially completed in 2016.



(f) Many of our lease agreements include contractual increases indexed to changes in the U.S. Consumer Price Index, or CPI, or similar indices in the jurisdictions in which the properties are located.

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## Net-Leased Portfolio

The tables below represent information about our net-leased portfolio at June 30, 2018 on a pro rata basis and, accordingly, exclude all operating properties. See Terms and Definitions below for a description of pro rata amounts and ABR.

Top Ten Tenants by ABR  
(dollars in thousands)

| Tenant/Lease Guarantor                                   | Property Type      | Tenant Industry                         | Location                 | Number of Properties | ABR       | ABR Percent | Weighted-Average Lease Term (Years) |
|--|--------------------|---|--------------------------|----------------------|-----------|-------------|-------------------------------------|
| Hellweg Die Profi-Baumärkte GmbH & Co. KG <sup>(a)</sup> | Retail             | Retail Stores                           | Germany                  | 53                   | \$35,640  | 5.1 %       | 18.7                                |
| U-Haul Moving Partners Inc. and Mercury Partners, LP     | Self Storage       | Cargo Transportation, Consumer Services | United States            | 78                   | 31,853    | 4.6 %       | 5.8                                 |
| State of Andalusia <sup>(a)</sup>                        | Office             | Sovereign and Public Finance            | Spain                    | 70                   | 28,802    | 4.2 %       | 16.5                                |
| Pendragon PLC <sup>(a)</sup>                             | Retail             | Retail Stores, Consumer Services        | United Kingdom           | 70                   | 21,673    | 3.1 %       | 11.8                                |
| Marriott Corporation                                     | Hotel              | Hotel, Gaming and Leisure               | United States            | 18                   | 20,065    | 2.9 %       | 5.4                                 |
| Forterra, Inc. <sup>(a) (b)</sup>                        | Industrial         | Construction and Building               | United States and Canada | 27                   | 18,016    | 2.6 %       | 25.0                                |
| OBI Group <sup>(a)</sup>                                 | Office, Retail     | Retail Stores                           | Poland                   | 18                   | 16,289    | 2.3 %       | 5.9                                 |
| True Value Company                                       | Warehouse          | Retail Stores                           | United States            | 7                    | 15,993    | 2.3 %       | 4.5                                 |
| Nord Anglia Education, Inc.                              | Education Facility | Consumer Services                       | United States            | 3                    | 15,521    | 2.2 %       | 23.5                                |
| UTI Holdings, Inc.                                       | Education Facility | Consumer Services                       | United States            | 5                    | 14,484    | 2.1 %       | 3.7                                 |
| Total  |                    |   |                          | 349                  | \$218,336 | 31.4 %      | 12.5                                |

(a) ABR amounts are subject to fluctuations in foreign currency exchange rates.

(b) Of the 27 properties leased to Forterra, Inc., 25 are located in the United States and two are located in Canada.

## Portfolio Diversification by Geography

(in thousands, except percentages)

| Region               | ABR      | ABR<br>Percent | Square<br>Footage<br>(a) | Square<br>Footage<br>Percent |   |  |
|----------------------|----------|----------------|--------------------------|------------------------------|---|--|
| United States        |          |                |                          |                              |   |  |
| South                |          |                |                          |                              |   |  |
| Texas                | \$57,378 | 8.3            | % 7,702                  | 8.9                          | % |  |
| Florida              | 29,943   | 4.3            | % 2,598                  | 3.0                          | % |  |
| Georgia              | 21,388   | 3.1            | % 3,210                  | 3.7                          | % |  |
| Tennessee            | 13,198   | 1.9            | % 1,985                  | 2.3                          | % |  |
| Alabama              | 10,042   | 1.5            | % 1,920                  | 2.2                          | % |  |
| Other <sup>(b)</sup> | 5,843    | 0.8            | % 1,096                  | 1.3                          | % |  |
| Total South          | 137,792  | 19.9           | % 18,511                 | 21.4                         | % |  |
| East                 |          |                |                          |                              |   |  |
| North Carolina       | 19,043   | 2.8            | % 4,517                  | 5.2                          | % |  |
| New Jersey           | 19,004   | 2.7            | % 1,097                  | 1.3                          | % |  |
| New York             | 18,524   | 2.7            | % 1,178                  | 1.4                          | % |  |
| Pennsylvania         | 18,080   | 2.6            | % 2,525                  | 2.9                          | % |  |
| Massachusetts        | 15,551   | 2.2            | % 1,390                  | 1.6                          | % |  |
| Virginia             | 7,655    | 1.1            | % 1,025                  | 1.2                          | % |  |
| Connecticut          | 6,969    | 1.0            | % 1,135                  | 1.3                          | % |  |
| Other <sup>(b)</sup> | 18,183   | 2.6            | % 3,782                  | 4.4                          | % |  |
| Total East           | 123,009  | 17.7           | % 16,649                 | 19.3                         | % |  |
| West                 |          |                |                          |                              |   |  |
| California           | 41,686   | 6.0            | % 3,187                  | 3.7                          | % |  |
| Arizona              | 27,045   | 3.9            | % 3,049                  | 3.5                          | % |  |
| Colorado             | 9,983    | 1.5            | % 864                    | 1.0                          | % |  |
| Other <sup>(b)</sup> | 27,034   | 3.9            | % 3,225                  | 3.7                          | % |  |
| Total West           | 105,748  | 15.3           | % 10,325                 | 11.9                         | % |  |
| Midwest              |          |                |                          |                              |   |  |
| Illinois             | 21,123   | 3.0            | % 3,111                  | 3.6                          | % |  |
| Michigan             | 12,263   | 1.8            | % 1,456                  | 1.7                          | % |  |
| Indiana              | 9,708    | 1.4            | % 1,493                  | 1.7                          | % |  |
| Wisconsin            | 9,036    | 1.3            | % 1,585                  | 1.8                          | % |  |
| Minnesota            | 8,909    | 1.3            | % 904                    | 1.0                          | % |  |
| Ohio                 | 8,285    | 1.2            | % 1,776                  | 2.0                          | % |  |
| Other <sup>(b)</sup> | 19,763   | 2.8            | % 3,525                  | 4.1                          | % |  |
| Total Midwest        | 89,087   | 12.8           | % 13,850                 | 15.9                         | % |  |
| United States Total  | 455,636  | 65.7           | % 59,335                 | 68.5                         | % |  |
| International        |          |                |                          |                              |   |  |
| Germany              | 57,697   | 8.3            | % 5,930                  | 6.8                          | % |  |
| United Kingdom       | 33,547   | 4.8            | % 2,324                  | 2.7                          | % |  |
| Spain                | 30,510   | 4.4            | % 2,927                  | 3.4                          | % |  |
| Poland               | 19,057   | 2.8            | % 2,344                  | 2.7                          | % |  |

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|                     |           |       |          |       |   |
|---------------------|-----------|-------|----------|-------|---|
| The Netherlands     | 15,340    | 2.2   | % 2,233  | 2.6   | % |
| France              | 14,508    | 2.1   | % 1,266  | 1.4   | % |
| Denmark             | 12,335    | 1.8   | % 1,987  | 2.3   | % |
| Australia           | 12,081    | 1.7   | % 3,272  | 3.8   | % |
| Finland             | 11,658    | 1.7   | % 949    | 1.1   | % |
| Canada              | 11,072    | 1.6   | % 1,817  | 2.1   | % |
| Other (c)           | 20,041    | 2.9   | % 2,259  | 2.6   | % |
| International Total | 237,846   | 34.3  | % 27,308 | 31.5  | % |
| <br>                |           |       |          |       |   |
| Total               | \$693,482 | 100.0 | % 86,643 | 100.0 | % |

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## Portfolio Diversification by Property Type

(in thousands, except percentages)

| Property Type            | ABR        | ABR<br>Percent | Square<br>Footage<br>(a) | Square<br>Footage<br>Percent |
|--------------------------|------------|----------------|--------------------------|------------------------------|
| Industrial               | \$ 198,510 | 28.6 %         | 37,236                   | 43.0 %                       |
| Office                   | 168,264    | 24.3 %         | 11,065                   | 12.8 %                       |
| Retail (d)               | 112,974    | 16.3 %         | 9,906                    | 11.4 %                       |
| Warehouse                | 111,027    | 16.0 %         | 20,458                   | 23.6 %                       |
| Self Storage (net lease) | 31,853     | 4.6 %          | 3,535                    | 4.1 %                        |
| Other (e)                | 70,854     | 10.2 %         | 4,443                    | 5.1 %                        |
| Total                    | \$693,482  | 100.0 %        | 86,643                   | 100.0 %                      |

(a) Includes square footage for any vacant properties.

Other properties within South include assets in Louisiana, Arkansas, Mississippi, and Oklahoma. Other properties within East include assets in Kentucky, South Carolina, Maryland, New Hampshire, and West Virginia. Other

(b) properties within West include assets in Utah, Washington, Nevada, Oregon, New Mexico, Wyoming, Alaska, and Montana. Other properties within Midwest include assets in Missouri, Kansas, Nebraska, Iowa, South Dakota, and North Dakota.

(c) Includes assets in Norway, Hungary, Austria, Mexico, Sweden, Belgium, and Japan.

(d) Includes automotive dealerships.

(e) Includes ABR from tenants within the following property types: education facility, hotel, theater, fitness facility, and net-lease student housing.

## Portfolio Diversification by Tenant Industry

(in thousands, except percentages)

| Industry Type                                | ABR       | ABR<br>Percent | Square<br>Footage | Square<br>Footage<br>Percent |
|--|-----------|----------------|-------------------|------------------------------|
| Retail Stores <sup>(a)</sup>                 | \$124,396 | 17.9 %         | 15,687            | 18.1 %                       |
| Consumer Services                            | 73,537    | 10.6 %         | 5,703             | 6.6 %                        |
| Automotive                                   | 55,515    | 8.0 %          | 8,900             | 10.3 %                       |
| Sovereign and Public Finance                 | 41,949    | 6.0 %          | 3,364             | 3.9 %                        |
| Cargo Transportation                         | 41,307    | 6.0 %          | 5,847             | 6.7 %                        |
| Construction and Building                    | 38,380    | 5.5 %          | 7,464             | 8.6 %                        |
| Hotel, Gaming, and Leisure                   | 35,368    | 5.1 %          | 2,254             | 2.6 %                        |
| Beverage, Food, and Tobacco                  | 30,713    | 4.4 %          | 6,876             | 7.9 %                        |
| Healthcare and Pharmaceuticals               | 28,249    | 4.1 %          | 2,048             | 2.4 %                        |
| High Tech Industries                         | 28,197    | 4.1 %          | 2,479             | 2.8 %                        |
| Containers, Packaging, and Glass             | 27,680    | 4.0 %          | 5,325             | 6.1 %                        |
| Media: Advertising, Printing, and Publishing | 23,121    | 3.3 %          | 1,588             | 1.8 %                        |
| Capital Equipment                            | 21,115    | 3.0 %          | 3,522             | 4.1 %                        |
| Business Services                            | 14,187    | 2.0 %          | 1,723             | 2.0 %                        |
| Durable Consumer Goods                       | 11,606    | 1.7 %          | 2,485             | 2.9 %                        |
| Grocery                                      | 11,505    | 1.7 %          | 1,228             | 1.4 %                        |
| Aerospace and Defense                        | 10,769    | 1.6 %          | 1,115             | 1.3 %                        |
| Wholesale                                    | 9,798     | 1.4 %          | 1,625             | 1.9 %                        |
| Banking                                      | 9,726     | 1.4 %          | 702               | 0.8 %                        |
| Chemicals, Plastics, and Rubber              | 9,485     | 1.4 %          | 1,108             | 1.3 %                        |
| Metals and Mining                            | 9,023     | 1.3 %          | 1,341             | 1.5 %                        |
| Oil and Gas                                  | 8,189     | 1.2 %          | 333               | 0.4 %                        |
| Non-Durable Consumer Goods                   | 8,156     | 1.2 %          | 1,883             | 2.2 %                        |
| Telecommunications                           | 7,155     | 1.0 %          | 418               | 0.5 %                        |
| Other <sup>(b)</sup>                         | 14,356    | 2.1 %          | 1,625             | 1.9 %                        |
| Total  | \$693,482 | 100.0 %        | 86,643            | 100.0 %                      |

(a) Includes automotive dealerships.

(b) Includes ABR from tenants in the following industries: insurance, electricity, media: broadcasting and subscription, forest products and paper, and environmental industries. Also includes square footage for vacant properties.

## Lease Expirations

(in thousands, except percentages and number of leases)

| Year of Lease Expiration <sup>(a)</sup> | Number<br>of Leases<br>Expiring | ABR       | ABR<br>Percent | Square<br>Footage | Square<br>Footage<br>Percent |
|---|---------------------------------|-----------|----------------|-------------------|------------------------------|
| Remaining 2018                          | 3                               | \$7,319   | 1.1 %          | 603               | 0.7 %                        |
| 2019                                    | 17                              | 25,362    | 3.7 %          | 1,996             | 2.3 %                        |
| 2020                                    | 22                              | 26,762    | 3.9 %          | 2,639             | 3.0 %                        |
| 2021                                    | 76                              | 37,962    | 5.5 %          | 5,086             | 5.9 %                        |
| 2022                                    | 40                              | 69,582    | 10.0 %         | 9,442             | 10.9 %                       |
| 2023                                    | 21                              | 41,773    | 6.0 %          | 5,860             | 6.7 %                        |
| 2024 <sup>(b)</sup>                     | 45                              | 98,032    | 14.1 %         | 12,008            | 13.8 %                       |
| 2025                                    | 41                              | 30,993    | 4.5 %          | 3,439             | 4.0 %                        |
| 2026                                    | 19                              | 19,072    | 2.7 %          | 3,159             | 3.6 %                        |
| 2027                                    | 25                              | 41,713    | 6.0 %          | 5,957             | 6.9 %                        |
| 2028                                    | 11                              | 21,079    | 3.0 %          | 2,514             | 2.9 %                        |
| 2029                                    | 11                              | 20,127    | 2.9 %          | 2,656             | 3.1 %                        |
| 2030                                    | 9                               | 15,811    | 2.3 %          | 1,481             | 1.7 %                        |
| 2031                                    | 54                              | 33,580    | 4.8 %          | 2,832             | 3.3 %                        |
| Thereafter (>2031)                      | 64                              | 204,315   | 29.5 %         | 26,665            | 30.8 %                       |
| Vacant                                  | —                               | —         | — %            | 306               | 0.4 %                        |
| Total                                   | 458                             | \$693,482 | 100.0 %        | 86,643            | 100.0 %                      |

(a) Assumes tenants do not exercise any renewal options.

Includes ABR of \$12.3 million from a tenant (The New York Times Company) that exercised its option in January 2018 to repurchase the property it is leasing from a jointly owned investment with our affiliate, CPA:17 – Global, in which we have a 45% equity interest and which is consolidated by CPA:17 – Global. There can be no assurance that such repurchase will be completed (Note 7).

## Terms and Definitions

**Pro Rata Metrics** — The portfolio information above contains certain metrics prepared under the pro rata consolidation method. We refer to these metrics as pro rata metrics. We have a number of investments, usually with our affiliates, in which our economic ownership is less than 100%. Under the full consolidation method, we report 100% of the assets, liabilities, revenues, and expenses of those investments that are deemed to be under our control or for which we are deemed to be the primary beneficiary, even if our ownership is less than 100%. Also, for all other jointly owned investments, which we do not control, we report our net investment and our net income or loss from that investment. Under the pro rata consolidation method, we present our proportionate share, based on our economic ownership of these jointly owned investments, of the portfolio metrics of those investments. Multiplying each of our jointly owned investments' financial statement line items by our percentage ownership and adding or subtracting those amounts from our totals, as applicable, may not accurately depict the legal and economic implications of holding an ownership interest of less than 100% in our jointly owned investments.

**ABR** — ABR represents contractual minimum annualized base rent for our net-leased properties, net of receivable reserves as determined by GAAP, and reflects exchange rates as of June 30, 2018. If there is a rent abatement, we annualize the first monthly contractual base rent following the free rent period. ABR is not applicable to operating properties.





## Results of Operations

We operate in two reportable segments: Owned Real Estate and Investment Management. We evaluate our results of operations with a primary focus on increasing and enhancing the value, quality, and number of properties in our Owned Real Estate segment, as well as assets owned by the Managed Programs, which are managed by us through our Investment Management segment. We focus our efforts on improving underperforming assets through re-leasing efforts, including negotiation of lease renewals, or selectively selling assets in order to increase value in our real estate portfolio.

## Owned Real Estate

The following table presents the comparative results of our Owned Real Estate segment (in thousands):

|  | Three Months Ended June 30, |           |          | Six Months Ended June 30, |           |          |
|--|-----------------------------|-----------|----------|---------------------------|-----------|----------|
|  | 2018                        | 2017      | Change   | 2018                      | 2017      | Change   |
| <b>Revenues</b>  |                             |           |          |                           |           |          |
| Lease revenues   | \$162,634                   | \$158,255 | \$4,379  | \$325,847                 | \$314,036 | \$11,811 |
| Reimbursable tenant costs                                      | 5,733                       | 5,322     | 411      | 11,952                    | 10,543    | 1,409    |
| Operating property revenues                                    | 4,865                       | 8,223     | (3,358 ) | 12,083                    | 15,203    | (3,120 ) |
| Lease termination income and other                             | 680                         | 2,247     | (1,567 ) | 1,622                     | 3,007     | (1,385 ) |
|  | 173,912                     | 174,047   | (135 )   | 351,504                   | 342,789   | 8,715    |
| <b>Operating Expenses</b>                                      |                             |           |          |                           |           |          |
| <b>Depreciation and amortization:</b>                          |                             |           |          |                           |           |          |
| Net-leased properties  | 62,625                      | 60,602    | 2,023    | 126,146                   | 120,731   | 5,415    |
| Operating properties   | 425                         | 1,066     | (641 )   | 1,499                     | 2,135     | (636 )   |
| Corporate depreciation and amortization                        | 324                         | 321       | 3        | 649                       | 645       | 4        |
|  | 63,374                      | 61,989    | 1,385    | 128,294                   | 123,511   | 4,783    |
| <b>Property expenses:</b>                                      |                             |           |          |                           |           |          |
| Reimbursable tenant costs                                      | 5,733                       | 5,322     | 411      | 11,952                    | 10,543    | 1,409    |
| Net-leased properties  | 5,327                       | 4,313     | 1,014    | 9,556                     | 9,008     | 548      |
| Operating property expenses                                    | 3,581                       | 6,217     | (2,636 ) | 9,251                     | 11,632    | (2,381 ) |
|  | 14,641                      | 15,852    | (1,211 ) | 30,759                    | 31,183    | (424 )   |
| General and administrative                                     | 10,599                      | 7,803     | 2,796    | 22,664                    | 16,077    | 6,587    |
| Merger and other expenses                                      | 2,692                       | 1,000     | 1,692    | 2,655                     | 1,073     | 1,582    |
| Stock-based compensation expense                               | 1,990                       | 899       | 1,091    | 6,296                     | 2,853     | 3,443    |
| Impairment charges   | —                           | —         | —        | 4,790                     | —         | 4,790    |
|  | 93,296                      | 87,543    | 5,753    | 195,458                   | 174,697   | 20,761   |
| <b>Other Income and Expenses</b>                               |                             |           |          |                           |           |          |
| Interest expense   | (41,311 )                   | (42,235 ) | 924      | (79,385 )                 | (84,192 ) | 4,807    |
| Equity in earnings of equity method investments in real estate | 3,529                       | 3,721     | (192 )   | 6,887                     | 5,793     | 1,094    |
| Other gains and (losses)                                       | 9,630                       | (1,371 )  | 11,001   | 6,743                     | (1,331 )  | 8,074    |
|  | (28,152 )                   | (39,885 ) | 11,733   | (65,755 )                 | (79,730 ) | 13,975   |
| Income before income taxes and gain on sale of real estate     | 52,464                      | 46,619    | 5,845    | 90,291                    | 88,362    | 1,929    |
| (Provision for) benefit from income taxes                      | (1,317 )                    | (3,731 )  | 2,414    | 2,216                     | (5,185 )  | 7,401    |
| Income before gain on sale of real estate                      | 51,147                      | 42,888    | 8,259    | 92,507                    | 83,177    | 9,330    |
| Gain on sale of real estate, net of tax                        | 11,912                      | 3,465     | 8,447    | 18,644                    | 3,475     | 15,169   |
| Net Income from Owned Real Estate                              | 63,059                      | 46,353    | 16,706   | 111,151                   | 86,652    | 24,499   |
| Net income attributable to noncontrolling interests            | (3,743 )                    | (2,813 )  | (930 )   | (6,535 )                  | (5,154 )  | (1,381 ) |

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|   |          |          |          |           |          |          |
|---|----------|----------|----------|-----------|----------|----------|
| Net Income from Owned Real Estate Attributable to W. P. Carey | \$59,316 | \$43,540 | \$15,776 | \$104,616 | \$81,498 | \$23,118 |
|---|----------|----------|----------|-----------|----------|----------|

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## Property Level Contribution

The following table presents the Property level contribution for our consolidated net-leased and operating properties as well as a reconciliation to Net income from Owned Real Estate attributable to W. P. Carey (in thousands):

|  | Three Months Ended June 30, |            |           | Six Months Ended June 30, |            |           |
|--|-----------------------------|------------|-----------|---------------------------|------------|-----------|
|  | 2018                        | 2017       | Change    | 2018                      | 2017       | Change    |
| <b>Existing Net-Leased Properties</b>                          |                             |            |           |                           |            |           |
| Lease revenues   | \$ 158,097                  | \$ 153,138 | \$ 4,959  | \$ 317,709                | \$ 303,614 | \$ 14,095 |
| Depreciation and amortization                                  | (60,883 )                   | (58,479 )  | (2,404 )  | (122,901 )                | (116,371 ) | (6,530 )  |
| Property expenses  | (5,032 )                    | (3,715 )   | (1,317 )  | (8,764 )                  | (7,425 )   | (1,339 )  |
| Property level contribution                                    | 92,182                      | 90,944     | 1,238     | 186,044                   | 179,818    | 6,226     |
| <b>Recently Acquired Net-Leased Properties</b>                 |                             |            |           |                           |            |           |
| Lease revenues   | 3,206                       | 4          | 3,202     | 4,170                     | 4          | 4,166     |
| Depreciation and amortization                                  | (1,190 )                    | —          | (1,190 )  | (1,595 )                  | —          | (1,595 )  |
| Property expenses  | (16 )                       | —          | (16 )     | (62 )                     | —          | (62 )     |
| Property level contribution                                    | 2,000                       | 4          | 1,996     | 2,513                     | 4          | 2,509     |
| <b>Properties Sold or Held for Sale</b>                        |                             |            |           |                           |            |           |
| Lease revenues   | 1,331                       | 5,113      | (3,782 )  | 3,968                     | 10,418     | (6,450 )  |
| Operating revenues   | 906                         | 4,441      | (3,535 )  | 4,843                     | 8,226      | (3,383 )  |
| Depreciation and amortization                                  | (553 )                      | (2,762 )   | 2,209     | (2,298 )                  | (5,636 )   | 3,338     |
| Property expenses  | (1,016 )                    | (3,879 )   | 2,863     | (4,406 )                  | (7,690 )   | 3,284     |
| Property level contribution                                    | 668                         | 2,913      | (2,245 )  | 2,107                     | 5,318      | (3,211 )  |
| <b>Operating Property</b>                                      |                             |            |           |                           |            |           |
| Revenues   | 3,959                       | 3,782      | 177       | 7,240                     | 6,977      | 263       |
| Depreciation and amortization                                  | (424 )                      | (427 )     | 3         | (851 )                    | (859 )     | 8         |
| Property expenses  | (2,844 )                    | (2,936 )   | 92        | (5,575 )                  | (5,525 )   | (50 )     |
| Property level contribution                                    | 691                         | 419        | 272       | 814                       | 593        | 221       |
| Property Level Contribution                                    | 95,541                      | 94,280     | 1,261     | 191,478                   | 185,733    | 5,745     |
| Add: Lease termination income and other                        | 680                         | 2,247      | (1,567 )  | 1,622                     | 3,007      | (1,385 )  |
| <b>Less other expenses:</b>                                    |                             |            |           |                           |            |           |
| General and administrative                                     | (10,599 )                   | (7,803 )   | (2,796 )  | (22,664 )                 | (16,077 )  | (6,587 )  |
| Merger and other expenses                                      | (2,692 )                    | (1,000 )   | (1,692 )  | (2,655 )                  | (1,073 )   | (1,582 )  |
| Stock-based compensation expense                               | (1,990 )                    | (899 )     | (1,091 )  | (6,296 )                  | (2,853 )   | (3,443 )  |
| Corporate depreciation and amortization                        | (324 )                      | (321 )     | (3 )      | (649 )                    | (645 )     | (4 )      |
| Impairment charges   | —                           | —          | —         | (4,790 )                  | —          | (4,790 )  |
| <b>Other Income and Expenses</b>                               |                             |            |           |                           |            |           |
| Interest expense   | (41,311 )                   | (42,235 )  | 924       | (79,385 )                 | (84,192 )  | 4,807     |
| Equity in earnings of equity method investments in real estate | 3,529                       | 3,721      | (192 )    | 6,887                     | 5,793      | 1,094     |
| Other gains and (losses)                                       | 9,630                       | (1,371 )   | 11,001    | 6,743                     | (1,331 )   | 8,074     |
|  | (28,152 )                   | (39,885 )  | 11,733    | (65,755 )                 | (79,730 )  | 13,975    |
| Income before income taxes and gain on sale of real estate     | 52,464                      | 46,619     | 5,845     | 90,291                    | 88,362     | 1,929     |
| (Provision for) benefit from income taxes                      | (1,317 )                    | (3,731 )   | 2,414     | 2,216                     | (5,185 )   | 7,401     |
| Income before gain on sale of real estate                      | 51,147                      | 42,888     | 8,259     | 92,507                    | 83,177     | 9,330     |
| Gain on sale of real estate, net of tax                        | 11,912                      | 3,465      | 8,447     | 18,644                    | 3,475      | 15,169    |
| Net Income from Owned Real Estate                              | 63,059                      | 46,353     | 16,706    | 111,151                   | 86,652     | 24,499    |
| Net income attributable to noncontrolling interests            | (3,743 )                    | (2,813 )   | (930 )    | (6,535 )                  | (5,154 )   | (1,381 )  |
|  | \$ 59,316                   | \$ 43,540  | \$ 15,776 | \$ 104,616                | \$ 81,498  | \$ 23,118 |

Net Income from Owned Real Estate Attributable  
to W. P. Carey

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Property level contribution is a non-GAAP measure that we believe to be a useful supplemental measure for management and investors in evaluating and analyzing the financial results of our net-leased and operating properties included in our Owned Real Estate segment over time. Property level contribution presents the lease and operating property revenues, less property expenses and depreciation and amortization. We believe that Property level contribution allows for meaningful comparison between periods of the direct costs of owning and operating our net-leased assets and operating properties. When a property is leased on a net-lease basis, reimbursable tenant costs are recorded as both income and property expense and, therefore, have no impact on the Property level contribution. While we believe that Property level contribution is a useful supplemental measure, it should not be considered as an alternative to Net income from Owned Real Estate attributable to W. P. Carey as an indication of our operating performance.

#### Existing Net-Leased Properties

Existing net-leased properties are those that we acquired or placed into service prior to January 1, 2017 and that were not sold or held for sale during the periods presented. For the periods presented, there were 838 existing net-leased properties.

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, lease revenues from existing net-leased properties increased by \$3.9 million and \$10.8 million, respectively, as a result of the strengthening of foreign currencies (primarily the euro) in relation to the U.S. dollar between the periods, \$1.6 million and \$3.2 million, respectively, related to scheduled rent increases, \$1.2 million and \$2.5 million, respectively, due to new leases, and \$0.6 million and \$1.6 million, respectively, related to completed construction projects on existing properties. These increases were partially offset by decreases of \$1.0 million and \$2.0 million, respectively, due to lease expirations and \$0.6 million and \$1.1 million, respectively, as a result of lease restructurings. Depreciation and amortization expense from existing net-leased properties increased primarily as a result of the strengthening of foreign currencies (primarily the euro) in relation to the U.S. dollar between the periods.

#### Recently Acquired Net-Leased Properties

Recently acquired net-leased properties are those that we acquired or placed into service subsequent to December 31, 2016. Since January 1, 2017, we acquired six investments comprised of 22 properties, one of which we acquired during the second quarter of 2017, one of which we acquired during the fourth quarter of 2017, four of which we acquired during the first quarter of 2018, and 16 of which we acquired during the second quarter of 2018. We also placed one property into service during the second quarter of 2018.

#### Properties Sold or Held for Sale

During the three and six months ended June 30, 2018, we disposed of 25 and 30 properties, respectively. During the year ended December 31, 2017, we disposed of 18 properties and a parcel of vacant land.

In addition to the impact on property level contribution related to properties we sold or classified as held for sale during the periods presented, we recognized gains on sale of real estate and gains on extinguishment of debt. The impact of these transactions is described in further detail below and in [Note 15](#).

#### Operating Property

Our operating property is our investment in one hotel for all periods presented. In April 2018, we sold another hotel operating property, which is included in Properties Sold or Held for Sale above.

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## Other Revenues and Expenses

### Lease Termination Income and Other

2018 — For the three and six months ended June 30, 2018, lease termination income and other was \$0.7 million and \$1.6 million, respectively, primarily comprised of income recognized during both the first and second quarters of 2018 related to a lease termination that occurred during the fourth quarter of 2017. Lease termination income and other also consists of earnings from our note receivable (Note 5).

2017 — For the three and six months ended June 30, 2017, lease termination income and other was \$2.2 million and \$3.0 million, respectively. We received proceeds from a bankruptcy settlement claim with a former tenant during the second quarter of 2017 and recognized income during both the first and second quarters of 2017 related to a lease termination that occurred during the first quarter of 2017.

### General and Administrative

Beginning with the third quarter of 2017, personnel and rent expenses included within general and administrative expenses that are recorded by our Owned Real Estate segment are allocated based on time incurred by our personnel for the Owned Real Estate and Investment Management segments. In light of our exit from non-traded retail fundraising activities as of June 30, 2017 (Note 1), we believe that this allocation methodology is appropriate.

As discussed in Note 3, certain personnel costs and overhead costs are charged to the CPA REITs based on the trailing 12-month reported revenues of the Managed Programs and us. We allocate certain personnel and overhead costs to the CWI REITs, CESH I, and, prior to our resignation as the advisor to CCIF in the third quarter of 2017, the Managed BDCs based on the time incurred by our personnel. This methodology has been in place during the entire reporting period covered in this Report.

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, general and administrative expenses in our Owned Real Estate segment increased by \$2.8 million and \$6.6 million, respectively, primarily due to the change in methodology for allocation of expenses between our Owned Real Estate and Investment Management segments (Note 1).

### Merger and Other Expenses

For the three and six months ended June 30, 2018, merger and other expenses were primarily comprised of \$2.8 million and \$3.2 million, respectively, of costs incurred in connection with the Proposed Merger (Note 1, Note 3).

### Stock-based Compensation Expense

Beginning with the third quarter of 2017, stock-based compensation expense is allocated to our Owned Real Estate and Investment Management segments based on time incurred by our personnel for those segments. In light of our exit from non-traded retail fundraising activities as of June 30, 2017 (Note 1), we believe that this allocation methodology is appropriate.

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, stock-based compensation expense allocated to our Owned Real Estate segment increased by \$1.1 million and \$3.4 million, respectively, primarily due to the change in methodology for allocation of expenses between our Owned Real Estate and Investment Management segments (Note 1) and, for the six months ended June 30, 2018 as compared to the same period in 2017, the modification of RSUs and PSUs in connection with the retirement of our former chief executive

officer (Note 13).

#### Impairment Charges

Our impairment charges are more fully described in Note 8.

During the six months ended June 30, 2018, we recognized impairment charges totaling \$4.8 million on two properties in order to reduce the carrying values of the properties to their estimated fair values. We recognized an impairment charge of \$3.8 million on one of those properties due to a tenant bankruptcy and likely vacancy. We recognized an impairment charge of \$1.0 million on the other property due to a lease expiration and resulting vacancy.

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## Interest Expense

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, interest expense decreased by \$0.9 million and \$4.8 million, respectively, primarily due to an overall decrease in our weighted-average interest rate. Our weighted-average interest rate was 3.5% and 3.6% during the three months ended June 30, 2018 and 2017, respectively, and 3.5% and 3.7% during the six months ended June 30, 2018 and 2017, respectively. The weighted-average interest rate of our debt decreased primarily as a result of paying off certain non-recourse mortgage loans since June 30, 2017 with unsecured borrowings, which bear interest at a lower rate than our mortgage loans, including the €500.0 million of 2.125% Senior Notes that were issued on March 6, 2018 (Note 10).

## Equity in Earnings of Equity Method Investments in Real Estate

For the six months ended June 30, 2018 as compared to the same period in 2017, equity in earnings of equity method investments in real estate increased by \$1.1 million, primarily due to our proportionate share of approximately \$1.5 million of an impairment charge recognized by a jointly owned investment during the prior year period.

## Other Gains and (Losses)

Other gains and (losses) primarily consists of gains and losses on foreign currency transactions, derivative instruments, and extinguishment of debt. Gains and losses on foreign currency transactions are recognized on the remeasurement of certain of our euro-denominated unsecured debt instruments that are not designated as net investment hedges. We also make certain foreign currency-denominated intercompany loans to a number of our foreign subsidiaries, most of which do not have the U.S. dollar as their functional currency. Remeasurement of foreign currency intercompany transactions that are scheduled for settlement, consisting primarily of accrued interest and short-term loans, are included in the determination of net income. In addition, we have certain derivative instruments, including common stock warrants and foreign currency forward and collar contracts, that are not designated as hedges for accounting purposes, for which realized and unrealized gains and losses are included in earnings. The timing and amount of such gains or losses cannot always be estimated and are subject to fluctuation.

2018 — For the three months ended June 30, 2018, net other gains were \$9.6 million. During the period, we recognized net realized and unrealized gains of \$8.2 million on foreign currency transactions as a result of changes in foreign currency exchange rates and realized gains of \$2.3 million related to foreign currency forward contracts and foreign currency collars.

For the six months ended June 30, 2018, net other gains were \$6.7 million. During the period, we recognized net realized and unrealized gains of \$5.0 million on foreign currency transactions as a result of changes in foreign currency exchange rates and realized gains of \$3.9 million related to foreign currency forward contracts and foreign currency collars. These gains were partially offset by a non-cash net loss on extinguishment of debt totaling \$1.6 million primarily related to the repayment of our Unsecured Term Loans (Note 10).

2017 — For the three months ended June 30, 2017, net other losses were \$1.4 million. During the period, we recognized net realized and unrealized losses of \$6.9 million on foreign currency transactions as a result of changes in foreign currency exchange rates. These losses were partially offset by realized gains of \$2.9 million related to foreign currency forward contracts and foreign currency collars and a net gain on extinguishment of debt totaling \$2.4 million primarily related to the payoff of a mortgage loan in May 2017.

For the six months ended June 30, 2017, net other losses were \$1.3 million. During the period, we recognized net realized and unrealized losses of \$9.4 million on foreign currency transactions as a result of changes in foreign currency exchange rates. These losses were partially offset by realized gains of \$6.3 million related to foreign

currency forward contracts and foreign currency collars and a net gain on extinguishment of debt totaling \$1.5 million primarily related to the mortgage loan payoff in May 2017 and the amendment and restatement of our Senior Unsecured Credit Facility.

(Provision for) Benefit from Income Taxes

For the three months ended June 30, 2018, as compared to the same period in 2017, provision for income taxes within our Owned Real Estate segment decreased by \$2.4 million, primarily due to an increase of \$2.1 million in deferred tax benefits primarily associated with basis differences on certain foreign properties, partially offset by an increase of \$0.3 million in current federal, foreign, and state franchise taxes due to increases in taxable income on our domestic TRSs and foreign properties.

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For the six months ended June 30, 2018, we recognized a benefit from income taxes of \$2.2 million, compared to a provision for income taxes of \$5.2 million recorded during the same period in 2017, within our Owned Real Estate segment. During the six months ended June 30, 2018, we recognized a deferred tax benefit of approximately \$6.2 million as a result of the release of a deferred tax liability that was no longer required due to a change in tax classification relating to a property holding company.

#### Gain on Sale of Real Estate, Net of Tax

Gain on sale of real estate, net of tax consists of gain on the sale of properties, net of tax that were disposed of during the six months ended June 30, 2018 and 2017. Our dispositions are more fully described in [Note 15](#).

2018 — During the three and six months ended June 30, 2018, we sold two and seven properties, respectively, for total proceeds of \$42.0 million and \$77.7 million, respectively, net of selling costs, and recognized a net gain on these sales totaling \$5.6 million and \$12.3 million, respectively. In addition, in June 2018, we completed a nonmonetary transaction, in which we disposed of 23 properties in exchange for the acquisition of one property leased to the same tenant. This swap was recorded based on the fair value of the property acquired of \$85.5 million, which resulted in a net gain of \$6.3 million.

2017 — During the three and six months ended June 30, 2017, we sold five properties, and six properties and a parcel of vacant land, respectively, for net proceeds of \$19.6 million and \$43.8 million, respectively, and recognized a net gain on these sales, net of tax totaling \$3.5 million for both periods. In addition, in January 2017, we transferred ownership of two international properties and the related non-recourse mortgage loan, which had an aggregate asset carrying value of \$31.3 million and an outstanding balance of \$28.1 million (net of \$3.8 million of cash held in escrow that was retained by the mortgage lender), respectively, on the dates of transfer, to the mortgage lender, resulting in a net loss of less than \$0.1 million.

#### Investment Management

We earn revenue as the advisor to the Managed Programs. For the periods presented, we acted as advisor to the following Managed Programs: CPA:17 – Global, CPA:18 – Global, CWI 1, CWI 2, CCIF (through September 10, 2017), and CESH I. In June 2017, our Board approved a plan to exit non-traded retail fundraising activities carried out by our wholly-owned broker-dealer subsidiary, Carey Financial, as of June 30, 2017. In August 2017, we resigned as the advisor to CCIF and our advisory agreement with CCIF was terminated, effective as of September 11, 2017. CCIF was included in the Managed Programs prior to our resignation as its advisor. We currently expect to continue to manage all existing Managed Programs through the end of their respective life cycles ([Note 1](#), [Note 3](#)).

The following tables present other operating data that management finds useful in evaluating results of operations (dollars in millions):

|   | June 30,<br>2018 | December<br>31, 2017 |
|---|------------------|----------------------|
| Total properties — Managed Programs                       | 629              | 628                  |
| Assets under management — Managed Programs <sup>(a)</sup> | \$13,425.3       | \$13,125.1           |

|  | Six Months<br>Ended June 30, |         |
|--|------------------------------|---------|
|  | 2018                         | 2017    |
| Financings structured — Managed Programs                 | \$220.3                      | \$644.8 |
| Investments structured — Managed Programs <sup>(b)</sup> | 123.2                        | 617.0   |
| Funds raised — CWI 2 offering <sup>(c)</sup>             | —                            | 228.5   |

|   |   |      |
|---|---|------|
| Funds raised — CCIF offering <sup>(b)</sup>   | — | 70.2 |
| Funds raised — CESH I offering <sup>(c)</sup> | — | 25.2 |

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Represents the estimated fair value of the real estate assets owned by the Managed REITs, which was calculated by (a) us as the advisor to the Managed REITs based in part upon third-party appraisals, plus cash and cash equivalents, less distributions payable. Amounts include the fair value of the investment assets, plus cash, owned by CESH I.

(b) Includes acquisition-related costs.

Reflects funds raised from CWI 2's initial public offering, which commenced in February 2015 and closed on July (c) 31, 2017, but excludes reinvested distributions on CWI 2's outstanding stock through its distribution reinvestment plan.

(d) Amount represents funding from the CCIF Feeder Funds to CCIF. We began to raise funds on behalf of the CCIF Feeder Funds in the fourth quarter of 2015. One of the CCIF Feeder Funds, CCIF 2016 T, closed its offering on April 28, 2017. In August 2017, we resigned as the advisor to CCIF and our advisory agreement with CCIF was terminated, effective as of September 11, 2017.

(e) Reflects funds raised from CESH I's private placement, which commenced in July 2016 and closed on July 31, 2017.

Below is a summary of comparative results of our Investment Management segment (in thousands):

|   | Three Months Ended June 30, |          |           | Six Months Ended June 30, |          |           |
|---|-----------------------------|----------|-----------|---------------------------|----------|-----------|
|   | 2018                        | 2017     | Change    | 2018                      | 2017     | Change    |
| <b>Revenues</b>   |                             |          |           |                           |          |           |
| Asset management revenue  | \$17,268                    | \$17,966 | \$(698 )  | \$34,253                  | \$35,333 | \$(1,080) |
| Reimbursable costs from affiliates                                      | 5,537                       | 13,479   | (7,942 )  | 10,841                    | 39,179   | (28,338)  |
| Structuring revenue   | 4,426                       | 14,330   | (9,904 )  | 6,165                     | 18,164   | (11,999)  |
| Dealer manager fees   | —                           | 1,000    | (1,000 )  | —                         | 4,325    | (4,325 )  |
| Other advisory revenue  | —                           | 706      | (706 )    | 190                       | 797      | (607 )    |
|   | 27,231                      | 47,481   | (20,250 ) | 51,449                    | 97,798   | (46,349)  |
| <b>Operating Expenses</b>   |                             |          |           |                           |          |           |
| General and administrative  | 5,843                       | 9,726    | (3,883 )  | 12,361                    | 19,876   | (7,515 )  |
| Reimbursable costs from affiliates                                      | 5,537                       | 13,479   | (7,942 )  | 10,841                    | 39,179   | (28,338)  |
| Subadvisor fees   | 1,855                       | 3,672    | (1,817 )  | 3,887                     | 6,392    | (2,505 )  |
| Stock-based compensation expense  | 1,708                       | 2,205    | (497 )    | 5,621                     | 7,161    | (1,540 )  |
| Depreciation and amortization   | 963                         | 860      | 103       | 2,000                     | 1,768    | 232       |
| Restructuring and other compensation                                    | —                           | 7,718    | (7,718 )  | —                         | 7,718    | (7,718 )  |
| Dealer manager fees and expenses  | —                           | 2,788    | (2,788 )  | —                         | 6,082    | (6,082 )  |
|   | 15,906                      | 40,448   | (24,542 ) | 34,710                    | 88,176   | (53,466)  |
| <b>Other Income and Expenses</b>  |                             |          |           |                           |          |           |
| Equity in earnings of equity method investments in the Managed Programs | 9,029                       | 12,007   | (2,978 )  | 20,996                    | 25,709   | (4,713 )  |
| Other gains and (losses)  | 956                         | 455      | 501       | 1,080                     | 931      | 149       |
|   | 9,985                       | 12,462   | (2,477 )  | 22,076                    | 26,640   | (4,564 )  |
| Income before income taxes  | 21,310                      | 19,495   | 1,815     | 38,815                    | 36,262   | 2,553     |
| (Provision for) benefit from income taxes                               | (4,945 )                    | 1,283    | (6,228 )  | (2,476 )                  | 4,042    | (6,518 )  |
| Net Income from Investment Management Attributable to W. P. Carey       | \$16,365                    | \$20,778 | \$(4,413) | \$36,339                  | \$40,304 | \$(3,965) |

#### Asset Management Revenue

We earn asset management revenue from (i) the CPA REITs based on the value of their real estate-related assets under management, (ii) the CWI REITs based on the value of their lodging-related assets under management, and (iii) CESH I based on its gross assets under management at fair value. We also earned asset management revenue from CCIF, prior to our resignation as its advisor in the third quarter of 2017, based on the average of its gross assets under management at fair value, which was payable in cash. Asset management revenue may increase or decrease depending upon changes in the Managed Programs' asset bases as a result of purchases, sales, or changes in the appraised value of the real estate-related and lodging-related assets in their investment portfolios. For 2018, (i) we received asset management fees from CPA:17 – Global in shares of its common stock through May 31, 2018; effective as of June 1, 2018, we receive asset management fees from CPA:17 – Global in cash in light of the Proposed Merger, (ii) we receive asset management fees from CPA:18 – Global and the CWI REITs in shares of their common stock, and (iii) we

receive asset management fees from CESH I in cash.

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For the three and six months ended June 30, 2018 as compared to the same periods in 2017, asset management revenue decreased by \$0.7 million and \$1.1 million, respectively, primarily due to decreases of \$2.0 million and \$3.6 million, respectively, in asset management revenue from CCIF as a result of our resignation as its advisor in the third quarter of 2017 (Note 1). These decreases were partially offset by the impact of the growth in assets under management due to investment volume after June 30, 2017 for the ongoing Managed Programs, as a result of which asset management revenue increased by \$0.6 million and \$1.2 million, respectively, from CWI 2, \$0.4 million and \$0.5 million, respectively, from CPA:18 – Global, \$0.2 million and \$0.6 million, respectively, from CESH I, and \$0.2 million and \$0.3 million, respectively, from CPA:17 – Global.

#### Reimbursable Costs from Affiliates

Reimbursable costs from affiliates represent costs incurred by us on behalf of the Managed Programs. During their respective offering periods, these costs consisted primarily of broker-dealer commissions, distribution and shareholder servicing fees, and marketing and personnel costs, which were reimbursed by the Managed Programs and were reflected as a component of both revenues and expenses. As a result of our exit from non-traded retail fundraising activities on June 30, 2017, we no longer incur offering-related expenses (including broker-dealer commissions, distribution and shareholder servicing fees, and marketing costs) on behalf of the Managed Programs.

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, reimbursable costs from affiliates decreased by \$7.9 million and \$28.3 million, respectively, primarily due to the impact of our exit from non-traded retail fundraising activities on June 30, 2017.

#### Structuring Revenue

We earn structuring revenue when we structure investments and debt placement transactions for the Managed Programs. Structuring revenue is dependent on investment activity, which is subject to significant period-to-period variation, and is expected to continue to decline on an annual basis in future periods because the Managed Programs are substantially invested and we have exited non-traded retail fundraising activities.

For the three months ended June 30, 2018 as compared to the same period in 2017, structuring revenue decreased by \$9.9 million. Structuring revenue from CPA:17 – Global, CWI 2, and CESH I decreased by \$6.1 million, \$4.4 million, and \$3.5 million, respectively, partially offset by a \$4.2 million increase in structuring revenue recognized during the current year period from CPA:18 – Global.

For the six months ended June 30, 2018 as compared to the same period in 2017, structuring revenue decreased by \$12.0 million. Structuring revenue from CPA:17 – Global, CESH I, and CWI 2 decreased by \$6.4 million, \$4.5 million, and \$4.4 million, respectively, partially offset by a \$3.0 million increase in structuring revenue recognized during the current year period from CPA:18 – Global.

#### Dealer Manager Fees

In connection with CWI 2's initial public offering, we earned dealer manager fees of \$0.30 or \$0.26 per share sold for the Class A and Class T common stock, respectively, through March 31, 2017, when CWI 2 suspended its offering in order to update its estimated net asset values per share, or NAVs, as of December 31, 2016. As a result of the updated NAVs, CWI 2 also set new dealer manager fees of \$0.36 and \$0.31 per Class A and Class T share, respectively, through the closing of its offering on July 31, 2017. In connection with the offerings of the CCIF Feeder Funds, which began in the fourth quarter of 2015, we received dealer manager fees of 2.5% – 3.0% based on the selling price of each share. The offering for CCIF 2016 T closed on April 28, 2017. In connection with CESH I's private placement, which commenced in July 2016 and closed in July 2017, we also received dealer manager fees of up to 3.0% of gross

offering proceeds based on the selling price of each limited partnership unit. We re-allowed a portion of the dealer manager fees to selected dealers in the offerings and reflected those amounts as Dealer manager fees and expenses in the consolidated financial statements. Due to our exit from non-traded retail fundraising activities as of June 30, 2017, we no longer receive dealer manager fees following the closing of all existing offerings on July 31, 2017.

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## General and Administrative

Beginning with the third quarter of 2017, personnel and rent expenses included within general and administrative expenses that are recorded by our Investment Management segment are allocated based on time incurred by our personnel for the Owned Real Estate and Investment Management segments. In light of our exit from non-traded retail fundraising activities as of June 30, 2017 (Note 1), we believe that this allocation methodology is appropriate.

As discussed in Note 3, certain personnel costs and overhead costs are charged to the CPA REITs based on the trailing 12-month reported revenues of the Managed Programs and us. We allocate certain personnel and overhead costs to the CWI REITs, CESH I, and, prior to our resignation as the advisor to CCIF in the third quarter of 2017, the Managed BDCs based on the time incurred by our personnel. This methodology has been in place during the entire reporting period covered in this Report.

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, general and administrative expenses in our Investment Management segment, which excludes restructuring and other compensation expenses as described below, decreased by \$3.9 million and \$7.5 million, respectively, primarily due to the change in methodology for allocation of expenses between our Owned Real Estate and Investment Management segments discussed above (Note 1), as well as an overall decline in compensation expenses and organization expenses as a result of a reduction in headcount, including the impact of our exit from active non-traded retail fundraising activities as of June 30, 2017 (Note 1).

## Subadvisor Fees

Pursuant to the terms of the subadvisory agreements we have with the third-party subadvisors in connection with both CWI 1 and CWI 2, we pay a subadvisory fee equal to 20% of the amount of fees paid to us by CWI 1 and 25% of the amount of fees paid to us by CWI 2, including but not limited to: acquisition fees, asset management fees, loan refinancing fees, property management fees, and subordinated disposition fees, each as defined in the advisory agreements we have with each of CWI 1 and CWI 2. We also pay to each subadvisor 20% and 25% of the net proceeds resulting from any sale, financing, or recapitalization or sale of securities of CWI 1 and CWI 2, respectively, by us, the advisor. In addition, in connection with the multi-family properties acquired on behalf of CPA:18 – Global, we entered into agreements with third-party advisors for the day-to-day management of the properties, for which we pay 100% of asset management fees paid to us by CPA:18 – Global. Pursuant to the terms of the subadvisory agreement we had with the third-party subadvisor in connection with CCIF (prior to our resignation as its advisor in the third quarter of 2017), we paid a subadvisory fee equal to 50% of the asset management fees and organization and offering costs paid to us by CCIF.

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, subadvisor fees decreased by \$1.8 million and \$2.5 million, respectively, primarily because we no longer paid a subadvisory fee in connection with CCIF after our resignation as its advisor in the third quarter of 2017 (Note 1).

## Stock-based Compensation Expense

Beginning with the third quarter of 2017, stock-based compensation expense is allocated to our Owned Real Estate and Investment Management segments based on time incurred by our personnel for those segments. In light of our exit from non-traded retail fundraising activities as of June 30, 2017 (Note 1), we believe that this allocation methodology is appropriate.

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, stock-based compensation expense allocated to our Investment Management segment decreased by \$0.5 million and \$1.5 million, respectively,

primarily reflecting the impact of our exit from active non-traded retail fundraising activities as of June 30, 2017 (Note 1), as well as the change in methodology for allocation of expenses between our Owned Real Estate and Investment Management segments discussed above (Note 1).

#### Restructuring and Other Compensation

For both the three and six months ended June 30, 2017, we recorded total restructuring expenses of \$7.7 million related to our decision to exit non-traded retail fundraising activities as of June 30, 2017. These expenses, all of which were allocated to the Investment Management segment, consisted primarily of severance costs (Note 1, Note 12).

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## Equity in Earnings of Equity Method Investments in the Managed Programs

Equity in earnings of equity method investments in the Managed Programs is recognized in accordance with GAAP (Note 7). In addition, we are entitled to receive distributions of Available Cash (Note 3) from the operating partnerships of each of the Managed REITs. The net income of our unconsolidated investments fluctuates based on the timing of transactions, such as new leases and property sales, as well as the level of impairment charges.

Following our resignation as the advisor to CCIF, effective September 11, 2017, earnings from our investment in GCIF are included in Other gains and (losses) in the consolidated financial statements (Note 7). The following table presents the details of our Equity in earnings of equity method investments in the Managed Programs (in thousands):

|  | Three Months   |          | Six Months     |          |
|--|----------------|----------|----------------|----------|
|  | Ended June 30, |          | Ended June 30, |          |
|  | 2018           | 2017     | 2018           | 2017     |
| Equity in earnings of equity method investments in the Managed Programs:               |                |          |                |          |
| Equity in earnings of equity method investments in the Managed Programs <sup>(a)</sup> | \$253          | \$1,279  | \$1,718        | \$3,188  |
| Distributions of Available Cash: <sup>(b)</sup>  |                |          |                |          |
| CPA:17 – Global  | 5,185          | 6,971    | 11,355         | 13,781   |
| CPA:18 – Global  | 2,830          | 2,186    | 4,735          | 3,861    |
| CWI 1  | —              | 1,544    | 972            | 3,245    |
| CWI 2  | 761            | 27       | 2,216          | 1,634    |
| Equity in earnings of equity method investments in the Managed Programs                | \$9,029        | \$12,007 | \$20,996       | \$25,709 |

Decreases for the three and six months ended June 30, 2018 as compared to the same periods in 2017 were primarily due to decreases of \$0.3 million and \$0.4 million, respectively, from our investment in shares of common (a) stock of CPA:17 – Global, which recognized lower net income during the current year periods as compared to the prior year periods. In addition, we recognized equity in earnings of our equity method investment in CCIF of \$0.2 million and \$0.7 million during the three and six months ended June 30, 2017, respectively.

We are entitled to receive distributions of up to 10% of the Available Cash from the operating partnerships of each of the Managed REITs, as defined in their respective operating partnership agreements (Note 3). Distributions of (b) Available Cash received and earned from the Managed REITs decreased in the aggregate, primarily as a result of weather-related disruption during 2017 (resulting in property damages and loss of revenue), as well as due to property dispositions since January 1, 2017.

## (Provision for) Benefit from Income Taxes

For the three and six months ended June 30, 2018 as compared to the same periods in 2017, we recognized a provision for income taxes of \$4.9 million and \$2.5 million, respectively, compared to a benefit from income taxes of \$1.3 million and \$4.0 million, respectively, within our Investment Management segment, primarily as a result of higher income within that segment, as well as recent federal tax law changes that decreased the deductibility of executive compensation recognized during the current year periods.

## Liquidity and Capital Resources

## Sources and Uses of Cash During the Period

We use the cash flow generated from our investments primarily to meet our operating expenses, service debt, and fund distributions to stockholders. Our cash flows fluctuate periodically due to a number of factors, which may include, among other things: the timing of our equity and debt offerings; the timing of purchases and sales of real estate; the timing of the repayment of mortgage loans and receipt of lease revenues; the timing and amount of other lease-related payments; the receipt of the annual installment of deferred acquisition revenue and interest thereon from the

CPA REITs; the receipt of the asset management fees in either shares of the common stock or limited partnership units of the Managed Programs or cash; the timing and characterization of distributions from equity investments in the Managed Programs and real estate; the receipt of distributions of Available Cash from the Managed REITs; the timing of settlement of foreign currency transactions; and changes in foreign currency exchange rates. Despite these fluctuations, we believe that we will generate sufficient cash from operations

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to meet our normal recurring short-term and long-term liquidity needs. We may also use existing cash resources, unused capacity under our Unsecured Revolving Credit Facility, proceeds from dispositions of properties, net contributions from noncontrolling interests, and the issuance of additional debt or equity securities, such as sales of our stock through our ATM program, in order to meet these needs. We assess our ability to access capital on an ongoing basis. Our sources and uses of cash during the period are described below.

**Operating Activities** — Net cash provided by operating activities decreased by \$18.8 million during the six months ended June 30, 2018 as compared to the same period in 2017, primarily due to a decrease in structuring revenue received from the Managed Programs as a result of their lower investment volume during the current year period and a decrease in cash flow as a result of property dispositions during 2017 and 2018. These decreases were partially offset by a decrease in interest expense, as well as an increase in cash flow generated from properties acquired during 2017 and 2018.

**Investing Activities** — Our investing activities are generally comprised of real estate-related transactions (purchases and sales) and capitalized property-related costs.

During the six months ended June 30, 2018, we used \$269.9 million to acquire three investments (Note 4). We sold seven properties for net proceeds totaling \$77.7 million (Note 15). We also used \$48.9 million to fund construction projects and other capital expenditures on certain properties within our owned real estate portfolio. We used \$10.0 million to fund short-term loans to the Managed Programs, while \$37.0 million of such loans were repaid during the period (Note 3). We also received \$7.0 million in distributions from equity method investments in the Managed Programs and real estate in excess of cumulative equity income.

**Financing Activities** — During the six months ended June 30, 2018, gross borrowings under our Senior Unsecured Credit Facility were \$593.0 million and repayments were \$818.9 million (Note 10). We received the equivalent of \$616.4 million in net proceeds from the issuance of €500.0 million of 2.125% Senior Notes in March 2018, which we used to repay in full the outstanding balance on our Unsecured Term Loans (which were denominated in euros), prepay certain non-recourse mortgage loans (which were denominated in euros), and pay down the outstanding balance of amounts borrowed in euros under our Unsecured Revolving Credit Facility at that time (Note 10). In connection with the issuances of these notes (Note 10), we incurred financing costs totaling \$4.3 million. We also made prepaid and scheduled non-recourse mortgage loan principal payments of \$164.9 million and \$34.3 million, respectively. Additionally, we paid distributions to stockholders totaling \$219.2 million related to the fourth quarter of 2017 and first quarter of 2018; and also paid distributions of \$9.8 million to affiliates that hold noncontrolling interests in various entities with us.

## Summary of Financing

The table below summarizes our Senior Unsecured Notes, our non-recourse mortgages, and our Senior Unsecured Credit Facility (dollars in thousands):

|   | June 30, 2018 | December 31, 2017 |   |
|---|---------------|-------------------|---|
| Carrying Value                                  |               |                   |   |
| Fixed rate:                                     |               |                   |   |
| Senior Unsecured Notes <sup>(a)</sup>           | \$3,018,475   | \$2,474,661       |   |
| Non-recourse mortgages <sup>(a)</sup>           | 855,637       | 916,768           |   |
|   | 3,874,112     | 3,391,429         |   |
| Variable rate:                                  |               |                   |   |
| Unsecured Revolving Credit Facility             | 396,917       | 216,775           |   |
| Unsecured Term Loans <sup>(a)</sup>             | —             | 388,354           |   |
| Non-recourse mortgages <sup>(a)</sup> :         |               |                   |   |
| Amount subject to interest rate swaps and cap   | 130,029       | 149,563           |   |
| Floating interest rate mortgage loans           | —             | 119,146           |   |
|   | 526,946       | 873,838           |   |
|   | \$4,401,058   | \$4,265,267       |   |
| Percent of Total Debt                           |               |                   |   |
| Fixed rate                                      | 88            | % 80              | % |
| Variable rate                                   | 12            | % 20              | % |
|   | 100           | % 100             | % |
| Weighted-Average Interest Rate at End of Period |               |                   |   |
| Fixed rate                                      | 3.6           | % 3.9             | % |
| Variable rate <sup>(b)</sup>                    | 2.6           | % 1.8             | % |

Aggregate debt balance includes unamortized deferred financing costs totaling \$18.4 million and \$15.9 million as (a) of June 30, 2018 and December 31, 2017, respectively, and unamortized discount totaling \$14.7 million and \$12.8 million as of June 30, 2018 and December 31, 2017, respectively.

(b) The impact of our derivative instruments is reflected in the weighted-average interest rates.

## Cash Resources

At June 30, 2018, our cash resources consisted of the following:

cash and cash equivalents totaling \$122.4 million. Of this amount, \$73.1 million, at then-current exchange rates, was held in foreign subsidiaries, and we could be subject to restrictions or significant costs should we decide to repatriate these amounts;

our Unsecured Revolving Credit Facility, with unused capacity of \$1.1 billion; and

unleveraged properties that had an aggregate asset carrying value of \$4.9 billion at June 30, 2018, although there can be no assurance that we would be able to obtain financing for these properties.

We have also accessed the capital markets when necessary through additional debt and equity offerings, such as the €500.0 million of 2.125% Senior Notes that we issued in March 2018 (Note 10) and the shares of common stock issued previously under our ATM programs. During both the three and six months ended June 30, 2018, we did not issue any shares of our common stock under our ATM program. During both the three and six months ended June 30, 2017, we

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issued 329,753 shares of our common stock under our ATM program at a weighted-average price of \$67.82 per share for net proceeds of \$21.9 million. As of June 30, 2018, \$376.6 million remained available for issuance under our ATM program (Note 13).

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## Senior Unsecured Credit Facility

Our Senior Unsecured Credit Facility is more fully described in Note 10. A summary of our Senior Unsecured Credit Facility is provided below (in thousands):

|  | June 30, 2018 |                   | December 31, 2017 |                   |
|--|---------------|-------------------|-------------------|-------------------|
|  | Outstanding   | Balance Available | Outstanding       | Balance Available |
| Unsecured Revolving Credit Facility          | \$396,917     | \$ 1,500,000      | \$216,775         | \$ 1,500,000      |
| Unsecured Term Loans, net <sup>(a) (b)</sup> | —             | —                 | 389,773           | 389,773           |

Amounts as of December 31, 2017 were comprised of our Term Loan of €236.3 million and our Delayed Draw Term Loan of €88.7 million, and reflected the exchange rate of the euro at that date. On March 7, 2018, we repaid (a) and terminated both of our Unsecured Term Loans in full. The aggregate principal amount (of revolving and term loans) available under the Credit Agreement may be increased up to an amount not to exceed the U.S. dollar equivalent of \$2.35 billion (Note 10).

(b) Outstanding balance excludes unamortized discount of \$1.2 million and unamortized deferred financing costs of \$0.2 million at December 31, 2017.

Our cash resources can be used for working capital needs and other commitments and may be used for future investments.

## Cash Requirements

During the next 12 months, we expect that our cash requirements will include payments to acquire new investments, funding capital commitments such as construction and redevelopment projects, paying distributions to our stockholders and to our affiliates that hold noncontrolling interests in entities we control, making scheduled interest payments on the Senior Unsecured Notes, scheduled principal payments (including balloon payments) on our mortgage loan obligations, prepayments of certain of our mortgage loan obligations, and costs related to the Proposed Merger, as well as other normal recurring operating expenses.

We expect to fund future investments, construction and redevelopment commitments, any capital expenditures on existing properties, scheduled debt maturities on non-recourse mortgage loans, and any loans to certain of the Managed Programs (Note 3) through cash generated from operations, cash received from dispositions of properties, the use of our cash reserves or unused amounts on our Unsecured Revolving Credit Facility, issuances of shares through our ATM program, and/or additional equity or debt offerings.

Our liquidity would be adversely affected by unanticipated costs and greater-than-anticipated operating expenses. To the extent that our working capital reserve is insufficient to satisfy our cash requirements, additional funds may be provided from cash from operations and from equity distributions in excess of equity income in real estate to meet our normal recurring short-term and long-term liquidity needs. We may also use existing cash resources, unused capacity on our Unsecured Revolving Credit Facility, net contributions from noncontrolling interests, mortgage loan proceeds, and the issuance of additional debt or equity securities, such as through our ATM program, to meet these needs.



## Off-Balance Sheet Arrangements and Contractual Obligations

The table below summarizes our debt, off-balance sheet arrangements, and other contractual obligations (primarily our capital commitments and lease obligations) at June 30, 2018 and the effect that these arrangements and obligations are expected to have on our liquidity and cash flow in the specified future periods (in thousands):

|   | Total       | Less than<br>1 year | 1-3 years   | 3-5 years   | More than<br>5 years |
|---|-------------|---------------------|-------------|-------------|----------------------|
| Senior Unsecured Notes — principal <sup>(a)</sup> <sup>(b)</sup>              | \$3,048,701 | \$—                 | \$—         | \$582,900   | \$2,465,801          |
| Non-recourse mortgages — principal <sup>(a)</sup>                             | 988,513     | 87,084              | 340,090     | 411,593     | 149,746              |
| Unsecured Revolving Credit Facility — principal <sup>(a)</sup> <sup>(c)</sup> | 396,917     | —                   | 396,917     | —           | —                    |
| Interest on borrowings <sup>(d)</sup>   | 820,248     | 151,470             | 280,828     | 219,042     | 168,908              |
| Capital commitments and tenant expansion allowances <sup>(e)</sup>            | 175,192     | 83,351              | 88,328      | —           | 3,513                |
| Operating and other lease commitments <sup>(f)</sup> <sup>(g)</sup>           | 159,392     | 10,423              | 17,770      | 8,059       | 123,140              |
|   | \$5,588,963 | \$332,328           | \$1,123,933 | \$1,221,594 | \$2,911,108          |

Excludes unamortized deferred financing costs totaling \$18.4 million, the unamortized discount on the Senior Unsecured Notes of \$12.8 million in aggregate, and the aggregate unamortized fair market value adjustment of \$1.9 million, primarily resulting from the assumption of property-level debt in connection with business combinations completed in prior years.

(a) Our Senior Unsecured Notes are scheduled to mature from 2023 through 2027 (Note 10).

(c) Our Unsecured Revolving Credit Facility is scheduled to mature on February 22, 2021 unless otherwise extended pursuant to its terms.

(d) Interest on unhedged variable-rate debt obligations was calculated using the applicable annual variable interest rates and balances outstanding at June 30, 2018.

(e) Capital commitments include (i) \$131.6 million related to build-to-suit projects and redevelopments, including \$48.0 million related to projects for which the tenant has not exercised the associated construction option, and (ii) \$43.6 million related to unfunded tenant improvements, including certain discretionary commitments.

(f) Operating and other lease commitments consist primarily of rental obligations under ground leases and the future minimum rents payable on the leases for our principal offices.

(g) Includes a total of \$1.7 million in office rent related to our lease of certain office space in New York, for which we entered into a sublease agreement with a third party during the fourth quarter of 2017. The sublessee will reimburse us in full for rent through the end of the lease term in the first quarter of 2021.

Amounts in the table above that relate to our foreign operations are based on the exchange rate of the local currencies at June 30, 2018, which consisted primarily of the euro. At June 30, 2018, we had no material capital lease obligations for which we were the lessee, either individually or in the aggregate.

## Supplemental Financial Measures

In the real estate industry, analysts and investors employ certain non-GAAP supplemental financial measures in order to facilitate meaningful comparisons between periods and among peer companies. Additionally, in the formulation of our goals and in the evaluation of the effectiveness of our strategies, we use Funds from Operations, or FFO, and AFFO, which are non-GAAP measures defined by our management. We believe that these measures are useful to investors to consider because they may assist them to better understand and measure the performance of our business over time and against similar companies. A description of FFO and AFFO and reconciliations of these non-GAAP measures to the most directly comparable GAAP measures are provided below.



## Adjusted Funds from Operations

Due to certain unique operating characteristics of real estate companies, as discussed below, the National Association of Real Estate Investment Trusts, Inc., or NAREIT, an industry trade group, has promulgated a non-GAAP measure known as FFO, which we believe to be an appropriate supplemental measure, when used in addition to and in conjunction with results presented in accordance with GAAP, to reflect the operating performance of a REIT. The use of FFO is recommended by the REIT industry as a supplemental non-GAAP measure. FFO is not equivalent to nor a substitute for net income or loss as determined under GAAP.

We define FFO, a non-GAAP measure, consistent with the standards established by the White Paper on FFO approved by the Board of Governors of NAREIT, as revised in February 2004. The White Paper defines FFO as net income or loss computed in accordance with GAAP, excluding gains or losses from sales of property, impairment charges on real estate, and depreciation and amortization from real estate assets; and after adjustments for unconsolidated partnerships and jointly owned investments. Adjustments for unconsolidated partnerships and jointly owned investments are calculated to reflect FFO. Our FFO calculation complies with NAREIT's policy described above.

We modify the NAREIT computation of FFO to include other adjustments to GAAP net income to adjust for certain non-cash charges such as amortization of real estate-related intangibles, deferred income tax benefits and expenses, straight-line rents, stock-based compensation, non-cash environmental accretion expense, and amortization of deferred financing costs. Our assessment of our operations is focused on long-term sustainability and not on such non-cash items, which may cause short-term fluctuations in net income but have no impact on cash flows. Additionally, we exclude non-core income and expenses such as certain lease termination income, gains or losses from extinguishment of debt, restructuring and related compensation expenses, and merger and acquisition expenses. We also exclude realized and unrealized gains/losses on foreign exchange transactions (other than those realized on the settlement of foreign currency derivatives), which are not considered fundamental attributes of our business plan and do not affect our overall long-term operating performance. We refer to our modified definition of FFO as AFFO. We exclude these items from GAAP net income to arrive at AFFO as they are not the primary drivers in our decision-making process and excluding these items provides investors a view of our portfolio performance over time and makes it more comparable to other REITs which are currently not engaged in acquisitions, mergers, and restructuring which are not part of our normal business operations. AFFO also reflects adjustments for unconsolidated partnerships and jointly owned investments. We use AFFO as one measure of our operating performance when we formulate corporate goals, evaluate the effectiveness of our strategies, and determine executive compensation.

We believe that AFFO is a useful supplemental measure for investors to consider as we believe it will help them to better assess the sustainability of our operating performance without the potentially distorting impact of these short-term fluctuations. However, there are limits on the usefulness of AFFO to investors. For example, impairment charges and unrealized foreign currency losses that we exclude may become actual realized losses upon the ultimate disposition of the properties in the form of lower cash proceeds or other considerations. We use our FFO and AFFO measures as supplemental financial measures of operating performance. We do not use our FFO and AFFO measures as, nor should they be considered to be, alternatives to net income computed under GAAP or as alternatives to net cash provided by operating activities computed under GAAP or as indicators of our ability to fund our cash needs.

Consolidated FFO and AFFO were as follows (in thousands):

|  | Three Months Ended |           | Six Months Ended |           |
|--|--------------------|-----------|------------------|-----------|
|  | June 30,           |           | June 30,         |           |
|  | 2018               | 2017      | 2018             | 2017      |
| Net income attributable to W. P. Carey   | \$75,681           | \$64,318  | \$140,955        | \$121,802 |
| Adjustments:   |                    |           |                  |           |
| Depreciation and amortization of real property   | 63,073             | 61,636    | 127,653          | 122,818   |
| Gain on sale of real estate, net   | (11,912 )          | (3,465 )  | (18,644 )        | (3,475 )  |
| Impairment charges   | —                  | —         | 4,790            | —         |
| Proportionate share of adjustments for noncontrolling interests                        | (2,729 )           | (2,562 )  | (5,511 )         | (5,103 )  |
| Proportionate share of adjustments to equity in net income of partially owned entities | 902                | 833       | 2,154            | 3,550     |
| Total adjustments  | 49,334             | 56,442    | 110,442          | 117,790   |
| FFO (as defined by NAREIT) attributable to W. P. Carey                                 | 125,015            | 120,760   | 251,397          | 239,592   |
| Adjustments:   |                    |           |                  |           |
| Above- and below-market rent intangible lease amortization, net                        | 12,303             | 12,323    | 24,105           | 24,814    |
| Other amortization and non-cash items <sup>(a)</sup>                                   | (7,437 )           | 6,693     | (2,291 )         | 8,787     |
| Stock-based compensation   | 3,698              | 3,104     | 11,917           | 10,014    |
| Tax expense (benefit) — deferred   | 3,028              | (1,382 )  | (9,127 )         | (6,933 )  |
| Merger and other expenses <sup>(b)</sup>   | 2,692              | 1,000     | 2,655            | 1,073     |
| Straight-line and other rent adjustments   | (2,637 )           | (2,965 )  | (4,933 )         | (6,465 )  |
| Amortization of deferred financing costs   | 1,905              | 2,542     | 1,711            | 3,942     |
| Realized losses (gains) on foreign currency  | 627                | (378 )    | (888 )           | 25        |
| Restructuring and other compensation <sup>(c)</sup>                                    | —                  | 7,718     | —                | 7,718     |
| (Gain) loss on extinguishment of debt  | —                  | (2,443 )  | 1,609            | (1,531 )  |
| Proportionate share of adjustments to equity in net income of partially owned entities | 3,635              | 1,978     | 5,387            | 2,528     |
| Proportionate share of adjustments for noncontrolling interests                        | (230 )             | (513 )    | (573 )           | (889 )    |
| Total adjustments  | 17,584             | 27,677    | 29,572           | 43,083    |
| AFFO attributable to W. P. Carey   | \$142,599          | \$148,437 | \$280,969        | \$282,675 |
| Summary  |                    |           |                  |           |
| FFO (as defined by NAREIT) attributable to W. P. Carey                                 | \$125,015          | \$120,760 | \$251,397        | \$239,592 |
| AFFO attributable to W. P. Carey   | \$142,599          | \$148,437 | \$280,969        | \$282,675 |

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FFO and AFFO from Owned Real Estate were as follows (in thousands):

|  | Three Months Ended |           | Six Months Ended |           |
|--|--------------------|-----------|------------------|-----------|
|  | June 30,           |           | June 30,         |           |
|  | 2018               | 2017      | 2018             | 2017      |
| Net income from Owned Real Estate attributable to W. P. Carey                          | \$59,316           | \$43,540  | \$104,616        | \$81,498  |
| Adjustments:   |                    |           |                  |           |
| Depreciation and amortization of real property   | 63,073             | 61,636    | 127,653          | 122,818   |
| Gain on sale of real estate, net   | (11,912 )          | (3,465 )  | (18,644 )        | (3,475 )  |
| Impairment charges   | —                  | —         | 4,790            | —         |
| Proportionate share of adjustments for noncontrolling interests                        | (2,729 )           | (2,562 )  | (5,511 )         | (5,103 )  |
| Proportionate share of adjustments to equity in net income of partially owned entities | 902                | 833       | 2,154            | 3,550     |
| Total adjustments  | 49,334             | 56,442    | 110,442          | 117,790   |
| FFO (as defined by NAREIT) attributable to W. P. Carey — Owned Real Estate             | 108,650            | 99,982    | 215,058          | 199,288   |
| Adjustments:   |                    |           |                  |           |
| Above- and below-market rent intangible lease amortization, net                        | 12,303             | 12,323    | 24,105           | 24,814    |
| Other amortization and non-cash items <sup>(a)</sup>                                   | (7,176 )           | 7,038     | (2,350 )         | 9,047     |
| Merger and other expenses <sup>(b)</sup>   | 2,692              | 1,000     | 2,655            | 1,073     |
| Straight-line and other rent adjustments   | (2,637 )           | (2,965 )  | (4,933 )         | (6,465 )  |
| Stock-based compensation   | 1,990              | 899       | 6,296            | 2,853     |
| Amortization of deferred financing costs   | 1,905              | 2,542     | 1,711            | 3,942     |
| Tax (benefit) expense — deferred   | (1,767 )           | 33        | (11,285 )        | (2,427 )  |
| Realized losses (gains) on foreign currency  | 633                | (382 )    | (925 )           | 13        |
| (Gain) loss on extinguishment of debt  | —                  | (2,443 )  | 1,609            | (1,531 )  |
| Proportionate share of adjustments to equity in net income of partially owned entities | 99                 | (92 )     | 28               | (526 )    |
| Proportionate share of adjustments for noncontrolling interests                        | (230 )             | (513 )    | (573 )           | (889 )    |
| Total adjustments  | 7,812              | 17,440    | 16,338           | 29,904    |
| AFFO attributable to W. P. Carey — Owned Real Estate                                   | \$116,462          | \$117,422 | \$231,396        | \$229,192 |
| Summary  |                    |           |                  |           |
| FFO (as defined by NAREIT) attributable to W. P. Carey — Owned Real Estate             | \$108,650          | \$99,982  | \$215,058        | \$199,288 |
| AFFO attributable to W. P. Carey — Owned Real Estate                                   | \$116,462          | \$117,422 | \$231,396        | \$229,192 |

FFO and AFFO from Investment Management were as follows (in thousands):

|  | Three Months<br>Ended June 30, |          | Six Months Ended<br>June 30, |          |
|--|--------------------------------|----------|------------------------------|----------|
|  | 2018                           | 2017     | 2018                         | 2017     |
| Net income from Investment Management attributable to W. P. Carey                      | \$16,365                       | \$20,778 | \$36,339                     | \$40,304 |
| FFO (as defined by NAREIT) attributable to W. P. Carey — Investment Management         | 16,365                         | 20,778   | 36,339                       | 40,304   |
| Adjustments:   |                                |          |                              |          |
| Tax expense (benefit) — deferred   | 4,795                          | (1,415 ) | 2,158                        | (4,506 ) |
| Stock-based compensation   | 1,708                          | 2,205    | 5,621                        | 7,161    |
| Other amortization and non-cash items <sup>(a)</sup>                                   | (261 )                         | (345 )   | 59                           | (260 )   |
| Realized (gains) losses on foreign currency  | (6 )                           | 4        | 37                           | 12       |
| Restructuring and other compensation <sup>(c)</sup>                                    | —                              | 7,718    | —                            | 7,718    |
| Proportionate share of adjustments to equity in net income of partially owned entities | 3,536                          | 2,070    | 5,359                        | 3,054    |
| Total adjustments  | 9,772                          | 10,237   | 13,234                       | 13,179   |
| AFFO attributable to W. P. Carey — Investment Management                               | \$26,137                       | \$31,015 | \$49,573                     | \$53,483 |
| <b>Summary</b>   |                                |          |                              |          |
| FFO (as defined by NAREIT) attributable to W. P. Carey — Investment Management         | \$16,365                       | \$20,778 | \$36,339                     | \$40,304 |
| AFFO attributable to W. P. Carey — Investment Management                               | \$26,137                       | \$31,015 | \$49,573                     | \$53,483 |

(a) Primarily represents unrealized gains and losses from foreign exchange movements and derivatives.

Amounts for the three and six months ended June 30, 2018 are primarily comprised of costs incurred in connection with the Proposed Merger (Note 1, Note 3). Amounts for the three and six months ended June 30, 2017 are primarily comprised of an accrual for estimated one-time legal settlement expenses.

(c) Amounts for the three and six months ended June 30, 2017 represent restructuring expenses resulting from our exit from non-traded retail fundraising activities, which we announced in June 2017 (Note 12).

While we believe that FFO and AFFO are important supplemental measures, they should not be considered as alternatives to net income as an indication of a company's operating performance. These non-GAAP measures should be used in conjunction with net income as defined by GAAP. FFO and AFFO, or similarly titled measures disclosed by other REITs, may not be comparable to our FFO and AFFO measures.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

#### Market Risk

Market risk is the exposure to loss resulting from changes in interest rates, foreign currency exchange rates, and equity prices. The primary risks that we are exposed to are interest rate risk and foreign currency exchange risk. We are also exposed to further market risk as a result of tenant concentrations in certain industries and/or geographic regions, since adverse market factors can affect the ability of tenants in a particular industry/region to meet their respective lease obligations. In order to manage this risk, we view our collective tenant roster as a portfolio and we attempt to diversify such portfolio so that we are not overexposed to a particular industry or geographic region.

Generally, we do not use derivative instruments to hedge credit/market risks or for speculative purposes. However, from time to time, we may enter into foreign currency forward contracts and collars to hedge our foreign currency cash flow exposures.

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## Interest Rate Risk

The values of our real estate and related fixed-rate debt obligations, as well as the values of our unsecured debt obligations, are subject to fluctuations based on changes in interest rates. The value of our real estate is also subject to fluctuations based on local and regional economic conditions and changes in the creditworthiness of lessees, which may affect our ability to refinance property-level mortgage debt when balloon payments are scheduled, if we do not choose to repay the debt when due. Interest rates are highly sensitive to many factors, including governmental monetary and tax policies, domestic and international economic and political conditions, and other factors beyond our control. An increase in interest rates would likely cause the fair value of our owned and managed assets to decrease, which would create lower revenues from managed assets and lower investment performance for the Managed REITs. Increases in interest rates may also have an impact on the credit profile of certain tenants.

We are exposed to the impact of interest rate changes primarily through our borrowing activities. To limit this exposure, we historically attempted to obtain non-recourse mortgage financing on a long-term, fixed-rate basis. However, from time to time, we or our joint investment partners obtained, and may in the future obtain, variable-rate non-recourse mortgage loans and, as a result, we have entered into, and may continue to enter into, interest rate swap agreements or interest rate cap agreements with counterparties. See [Note 9](#) for additional information on our interest rate swaps and caps.

At June 30, 2018, a significant portion (approximately 91.0%) of our long-term debt either bore interest at fixed rates or was swapped or capped to a fixed rate. Our debt obligations are more fully described in [Note 10](#) and [Liquidity and Capital Resources — Summary of Financing](#) in Item 2 above. The following table presents principal cash outflows for the remainder of 2018, each of the next four calendar years following December 31, 2018, and thereafter, based upon expected maturity dates of our debt obligations outstanding at June 30, 2018 (in thousands):

|   | 2018<br>(Remainder) | 2019     | 2020      | 2021      | 2022      | Thereafter  | Total       | Fair value  |
|---|---------------------|----------|-----------|-----------|-----------|-------------|-------------|-------------|
| Fixed-rate debt <sup>(a)</sup> <sup>(b)</sup> | \$ 47,872           | \$81,290 | \$177,979 | \$116,787 | \$219,086 | \$3,263,513 | \$3,906,527 | \$3,938,074 |
| Variable-rate debt <sup>(a)</sup>             | \$ 7,053            | \$13,234 | \$43,044  | \$439,594 | \$21,669  | \$3,010     | \$527,604   | \$526,809   |

(a) Amounts are based on the exchange rate at June 30, 2018, as applicable.

(b) Amounts after 2022 are primarily comprised of principal payments for our Senior Unsecured Notes ([Note 10](#)).

The estimated fair value of our fixed-rate debt and our variable-rate debt that currently bears interest at fixed rates or has effectively been converted to a fixed rate through the use of interest rate swaps, or that has been subject to interest rate caps, is affected by changes in interest rates. Annual interest expense on our unhedged variable-rate debt that does not bear interest at fixed rates at June 30, 2018 would increase or decrease by \$2.0 million for our euro-denominated debt and by \$2.0 million for our U.S. dollar-denominated debt for each respective 1% change in annual interest rates.

## Foreign Currency Exchange Rate Risk

We own international investments, primarily in Europe, Australia, and Canada, and as a result are subject to risk from the effects of exchange rate movements in various foreign currencies, primarily the euro, the British pound sterling, the Danish krone, the Australian dollar, and the Canadian dollar, which may affect future costs and cash flows. We historically obtained, and may in the future obtain, non-recourse mortgage financing in the local currency. We have also issued the euro-denominated 2.0% Senior Notes, 2.25% Senior Notes, and 2.125% Senior Notes and have borrowed under our Unsecured Revolving Credit Facility and Unsecured Term Loans in foreign currencies, including the euro and the British pound sterling ([Note 10](#)). To the extent that currency fluctuations increase or decrease rental revenues, as translated to U.S. dollars, the change in debt service, as translated to U.S. dollars, will partially offset the effect of fluctuations in revenue and, to some extent, mitigate the risk from changes in foreign currency exchange



rates. In addition, we may use currency hedging to further reduce the exposure to our equity cash flow. We are generally a net receiver of these currencies (we receive more cash than we pay out), and therefore our foreign operations benefit from a weaker U.S. dollar and are adversely affected by a stronger U.S. dollar, relative to the foreign currency.

As part of our investment strategy, we make intercompany loans to a number of our foreign subsidiaries, most of which do not have the U.S. dollar as their functional currency. Remeasurement of foreign currency intercompany transactions that are scheduled for settlement, consisting primarily of accrued interest and short-term loans, are included in the determination of net income. For the six months ended June 30, 2018, we recognized net foreign currency transaction gains (included in Other gains

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and (losses) in the consolidated financial statements) of \$4.9 million, primarily due to the strengthening of the U.S. dollar relative to the euro during the period. The end-of-period rate for the U.S. dollar in relation to the euro at June 30, 2018 decreased by 2.8% to \$1.1658 from \$1.1993 at December 31, 2017.

We enter into foreign currency forward contracts and collars to hedge certain of our foreign currency cash flow exposures. See [Note 9](#) for additional information on our foreign currency forward contracts and collars.

Scheduled future minimum rents, exclusive of renewals, under non-cancelable operating leases for our consolidated foreign operations as of June 30, 2018 for the remainder of 2018, each of the next four calendar years following December 31, 2018, and thereafter are as follows (in thousands):

| Lease Revenues <sup>(a)</sup>           | 2018<br>(Remainder) | 2019       | 2020       | 2021       | 2022       | Thereafter   | Total        |
|---|---------------------|------------|------------|------------|------------|--------------|--------------|
| Euro <sup>(b)</sup>                     | \$ 84,950           | \$ 165,506 | \$ 162,396 | \$ 159,587 | \$ 148,900 | \$ 1,432,157 | \$ 2,153,496 |
| British pound sterling <sup>(c)</sup>   | 16,929              | 33,843     | 34,199     | 34,447     | 34,580     | 244,660      | 398,658      |
| Danish krone <sup>(d)</sup>             | 6,270               | 12,564     | 12,831     | 13,033     | 13,274     | 200,181      | 258,153      |
| Australian dollar <sup>(e)</sup>        | 6,086               | 12,073     | 12,106     | 12,073     | 12,073     | 142,958      | 197,369      |
| Other foreign currencies <sup>(f)</sup> | 5,487               | 11,138     | 11,367     | 11,538     | 11,206     | 103,945      | 154,681      |
|   | \$ 119,722          | \$ 235,124 | \$ 232,899 | \$ 230,678 | \$ 220,033 | \$ 2,123,901 | \$ 3,162,357 |

Scheduled debt service payments (principal and interest) for our Senior Unsecured Notes, Unsecured Revolving Credit Facility, and non-recourse mortgage notes payable for our consolidated foreign operations as of June 30, 2018 for the remainder of 2018, each of the next four calendar years following December 31, 2018, and thereafter are as follows (in thousands):

| Debt Service <sup>(a) (g)</sup>       | 2018<br>(Remainder) | 2019      | 2020      | 2021       | 2022      | Thereafter   | Total        |
|---------------------------------------|---------------------|-----------|-----------|------------|-----------|--------------|--------------|
| Euro <sup>(b)</sup>                   | \$ 26,306           | \$ 51,783 | \$ 94,795 | \$ 277,648 | \$ 46,501 | \$ 1,855,691 | \$ 2,352,724 |
| British pound sterling <sup>(c)</sup> | 413                 | 826       | 826       | 826        | 826       | 10,568       | 14,285       |
|                                       | \$ 26,719           | \$ 52,609 | \$ 95,621 | \$ 278,474 | \$ 47,327 | \$ 1,866,259 | \$ 2,367,009 |

(a) Amounts are based on the applicable exchange rates at June 30, 2018. Contractual rents and debt obligations are denominated in the functional currency of the country of each property.

We estimate that, for a 1% increase or decrease in the exchange rate between the euro and the U.S. dollar, there would be a corresponding change in the projected estimated cash flow at June 30, 2018 of \$2.0 million, excluding the impact of our derivative instruments. Amounts included the equivalent of \$582.9 million of 2.0% Senior Notes outstanding maturing in January 2023; the equivalent of \$582.9 million of 2.25% Senior Notes outstanding maturing in July 2024; the equivalent of \$582.9 million of 2.125% Senior Notes outstanding maturing in April 2027; and the equivalent of \$201.9 million borrowed in euro under our Unsecured Revolving Credit Facility, which is scheduled to mature on February 22, 2021 unless extended pursuant to its terms, but may be prepaid prior to that date pursuant to its terms ([Note 10](#)).

We estimate that, for a 1% increase or decrease in the exchange rate between the British pound sterling and the U.S. dollar, there would be a corresponding change in the projected estimated cash flow at June 30, 2018 of \$3.8 million, excluding the impact of our derivative instruments.

We estimate that, for a 1% increase or decrease in the exchange rate between the Danish krone and the U.S. dollar, there would be a corresponding change in the projected estimated cash flow at June 30, 2018 of \$2.6 million. There is no related mortgage loan on this investment.

We estimate that, for a 1% increase or decrease in the exchange rate between the Australian dollar and the U.S. dollar, there would be a corresponding change in the projected estimated cash flow at June 30, 2018 of \$2.0 million. There is no related mortgage loan on this investment.

- (f) Other foreign currencies for future minimum rents consist of the Norwegian krone, Canadian dollar, and the Swedish krona.
- (g) Interest on unhedged variable-rate debt obligations was calculated using the applicable annual interest rates and balances outstanding at June 30, 2018.

### Concentration of Credit Risk

Concentrations of credit risk arise when a number of tenants are engaged in similar business activities or have similar economic risks or conditions that could cause them to default on their lease obligations to us. We regularly monitor our portfolio to assess potential concentrations of credit risk. While we believe our portfolio is well-diversified, it does contain concentrations in certain areas.

For the six months ended June 30, 2018, our consolidated portfolio had the following significant characteristics in excess of 10%, based on the percentage of our consolidated total revenues:

65% related to domestic operations; and  
35% related to international operations.

At June 30, 2018, our net-lease portfolio, which excludes our operating properties, had the following significant property and lease characteristics in excess of 10% in certain areas, based on the percentage of our ABR as of that date:

66% related to domestic properties;  
34% related to international properties;  
29% related to industrial facilities, 24% related to office facilities, 16% related to retail facilities, and 16% related to warehouse facilities; and  
18% related to the retail stores industry (including automotive dealerships) and 11% related to the consumer services industry.

Item 4. Controls and Procedures.

Disclosure Controls and Procedures

Our disclosure controls and procedures include internal controls and other procedures designed to provide reasonable assurance that information required to be disclosed in this and other reports filed under the Securities Exchange Act of 1934, as amended, or the Exchange Act, is recorded, processed, summarized, and reported within the required time periods specified in the SEC's rules and forms; and that such information is accumulated and communicated to management, including our chief executive officer and chief financial officer, to allow timely decisions regarding required disclosures. It should be noted that no system of controls can provide complete assurance of achieving a company's objectives and that future events may impact the effectiveness of a system of controls.

Our chief executive officer and chief financial officer, after conducting an evaluation, together with members of our management, of the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2018, have concluded that our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) were effective as of June 30, 2018 at a reasonable level of assurance.

Changes in Internal Control Over Financial Reporting

There have been no changes in our internal control over financial reporting during our most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II — OTHER INFORMATION

Item 1A. Risk Factors.

We are including the following additional risk factor, which should be read in conjunction with our description of risk factors provided in Part I, Item 1A. Risk Factors in our 2017 Annual Report:

Failure to complete the Proposed Merger could negatively affect us.

It is possible that the Proposed Merger may not be completed. The parties' respective obligations to complete the Proposed Merger are subject to the satisfaction or waiver of specified conditions, some of which are beyond the control of CPA:17 – Global and us. If the Proposed Merger is not completed, we may be subject to a number of material risks, including the following:

we will have incurred substantial costs and expenses related to the Proposed Merger, such as legal, accounting, and financial advisor fees, which will be payable by us even if the Proposed Merger is not completed, and are only subject to reimbursement from CPA:17 – Global under certain limited circumstances; and  
we may be required to pay CPA:17 – Global's out-of-pocket expenses incurred in connection with the Proposed Merger if the Merger Agreement is terminated under certain circumstances.

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## Item 6. Exhibits.

The following exhibits are filed with this Report. Documents other than those designated as being filed herewith are incorporated herein by reference.

| Exhibit No. | Description  | Method of Filing  |
|-------------|--|---|
| 10.1        | Agreement and Plan of Merger dated as of June 17, 2018, by and between Corporate Property Associates 17 – Global Incorporated, W. P. Carey Inc., CPA17 Merger Sub LLC, and, for the limited purposes set forth therein, Carey Asset Management Corp., W. P. Carey & Co. B.V., W. P. Carey Holdings, LLC, and CPA®: 17 Limited Partnership. | Incorporated by reference to Exhibit 2.1 to Current Report on Form 8-K (File No. 001-13779) filed with the SEC on June 18, 2018 |
| 31.1        | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  | Filed herewith  |
| 31.2        | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  | Filed herewith  |
| 32          | Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   | Filed herewith  |
| 101.INS     | XBRL Instance Document   | Filed herewith  |
| 101.SCH     | XBRL Taxonomy Extension Schema Document  | Filed herewith  |
| 101.CAL     | XBRL Taxonomy Extension Calculation Linkbase Document  | Filed herewith  |
| 101.DEF     | XBRL Taxonomy Extension Definition Linkbase Document   | Filed herewith  |
| 101.LAB     | XBRL Taxonomy Extension Label Linkbase Document  | Filed herewith  |
| 101.PRE     | XBRL Taxonomy Extension Presentation Linkbase Document   | Filed herewith  |

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

W. P. Carey Inc.

Date: August 3, 2018

By: /s/ ToniAnn Sanzone  
ToniAnn Sanzone  
Chief Financial Officer  
(Principal Financial Officer)

Date: August 3, 2018

By: /s/ Arjun Mahalingam  
Arjun Mahalingam  
Chief Accounting Officer  
(Principal Accounting Officer)

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