UNIVERSAL ELECTRONICS INC

Form 10-Q May 08, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 0-21044

UNIVERSAL ELECTRONICS INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware 33-0204817 (State or Other Jurisdiction of Incorporation or Organization) 33-0204817 (I.R.S. Employer Identification No.)

201 E. Sandpointe Avenue, 8th Floor

Santa Ana, California

92707

(Address of Principal Executive Offices) (Zip Code) Registrant's telephone number, including area code: (714) 918-9500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, any Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer"

Accelerated filer

ý

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company" Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes "No \acute{v}

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 15,864,518 shares of Common Stock, par value \$0.01 per share, of the registrant were outstanding on May 5, 2015.

UNIVERSAL ELECTRONICS INC.

INDEX

| | Page |
|---|-----------|
| | Number |
| PART I. FINANCIAL INFORMATION | <u>3</u> |
| Item 1. Consolidated Financial Statements (Unaudited) | <u>3</u> |
| Consolidated Balance Sheets | <u>3</u> |
| Consolidated Income Statements | <u>4</u> |
| Consolidated Comprehensive Income Statements | <u>5</u> |
| Consolidated Statements of Cash Flows | <u>6</u> |
| Notes to Consolidated Financial Statements | <u>7</u> |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>20</u> |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk | <u>25</u> |
| Item 4. Controls and Procedures | <u>26</u> |
| PART II. OTHER INFORMATION | <u>26</u> |
| Item 1. Legal Proceedings | <u>26</u> |
| Item 1A. Risk Factors | <u>26</u> |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds | <u>26</u> |
| Item 6. Exhibits | <u>28</u> |
| <u>Signature</u> | <u>29</u> |
| Exhibit Index | <u>30</u> |

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. Consolidated Financial Statements (Unaudited)

UNIVERSAL ELECTRONICS INC.

CONSOLIDATED BALANCE SHEETS

(In thousands, except share-related data)

(Unaudited)

| (Onaudicu) | March 31, 2015 | December 31, 2014 |
|--|---|----------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$97,102 | \$112,521 |
| Accounts receivable, net | 93,808 | 97,989 |
| Inventories, net | 100,181 | 97,474 |
| Prepaid expenses and other current assets | 5,817 | 6,856 |
| Income tax receivable | 69 | 77 |
| Deferred income taxes | 5,203 | 5,048 |
| Total current assets | 302,180 | 319,965 |
| Property, plant, and equipment, net | 79,149 | 76,135 |
| Goodwill | 30,525 | 30,739 |
| Intangible assets, net | 24,225 | 24,614 |
| Deferred income taxes | 6,802 | 6,146 |
| Other assets | 5,682 | 5,471 |
| Total assets | \$448,563 | \$463,070 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | · | · |
| Current liabilities: | | |
| Accounts payable | \$64,201 | \$69,991 |
| Line of credit | | _ |
| Accrued compensation | 34,219 | 40,656 |
| Accrued sales discounts, rebates and royalties | 6,770 | 8,097 |
| Accrued income taxes | 3,446 | 4,263 |
| Deferred income taxes | <u> </u> | |
| Other accrued expenses | 12,406 | 13,358 |
| Total current liabilities | 121,042 | 136,365 |
| Long-term liabilities: | • | |
| Deferred income taxes | 8,474 | 8,456 |
| Income tax payable | 566 | 566 |
| Other long-term liabilities | 2,044 | 2,062 |
| Total liabilities | 132,126 | 147,449 |
| Commitments and contingencies | , | , |
| Stockholders' equity: | | |
| Preferred stock, \$0.01 par value, 5,000,000 shares authorized; none issued or | | |
| outstanding | _ | _ |
| Common stock, \$0.01 par value, 50,000,000 shares authorized; 22,992,947 and | | |
| 22,909,884 shares issued on March 31, 2015 and December 31, 2014, | 230 | 229 |
| respectively | | |
| Paid-in capital | 218,615 | 214,710 |
| Accumulated other comprehensive income (loss) | | (4,446 |
| Retained earnings | 231,255 | 226,066 |
| | ======================================= | ==0,000 |

)

| | 441,396 | 436,559 | |
|---|-----------|------------|---|
| Less cost of common stock in treasury, 7,077,935 and 7,008,475 shares on March 31, 2015 and December 31, 2014, respectively | (124,959 |) (120,938 |) |
| Total stockholders' equity | 316,437 | 315,621 | |
| Total liabilities and stockholders' equity | \$448,563 | \$463,070 | |
| See Note 4 for further information concerning our purchases from a related party vendor. | | | |
| The accompanying notes are an integral part of these consolidated financial statements. | | | |

Table of Contents

UNIVERSAL ELECTRONICS INC. CONSOLIDATED INCOME STATEMENTS

(In thousands, except per share amounts) (Unaudited)

| (Shadanea) | | | |
|--|---------------|------------------------------|---|
| | Three Months | Three Months Ended March 31, | |
| | 2015 | 2014 | |
| Net sales | \$132,705 | \$129,845 | |
| Cost of sales | 95,296 | 93,299 | |
| Gross profit | 37,409 | 36,546 | |
| Research and development expenses | 4,434 | 4,277 | |
| Selling, general and administrative expenses | 26,872 | 26,279 | |
| Operating income | 6,103 | 5,990 | |
| Interest income (expense), net | 110 | (16 |) |
| Other income (expense), net | 230 | (349 |) |
| Income before provision for income taxes | 6,443 | 5,625 | |
| Provision for income taxes | 1,254 | 1,352 | |
| Net income | \$5,189 | \$4,273 | |
| Earnings per share: | | | |
| Basic | \$0.33 | \$0.27 | |
| Diluted | \$0.32 | \$0.26 | |
| Shares used in computing earnings per share: | | | |
| Basic | 15,907 | 15,787 | |
| Diluted | 16,243 | 16,163 | |
| See Note 4 for further information concerning our purchases from a related | party vendor. | | |

See Note 4 for further information concerning our purchases from a related party vendor.

The accompanying notes are an integral part of these consolidated financial statements.

4

Table of Contents

UNIVERSAL ELECTRONICS INC.

CONSOLIDATED COMPREHENSIVE INCOME STATEMENTS

(In thousands)

(Unaudited)

| | Three Months Ended March 31, | | |
|---|------------------------------|----------|---|
| | 2015 | 2014 | |
| Net income | \$5,189 | \$4,273 | |
| Other comprehensive income (loss): | | | |
| Change in foreign currency translation adjustment | (4,258 |) (2,111 |) |
| Comprehensive income (loss) | \$931 | \$2,162 | |
| | | | |

See Note 4 for further information concerning our purchases from a related party vendor.

The accompanying notes are an integral part of these consolidated financial statements.

5

Table of Contents

UNIVERSAL ELECTRONICS INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

Three Months Ended March 31, 2015 2014

Cash provided by (used for) operating activities: Net income