AMERICAN CRYOSTEM Corp Form 10-Q February 19, 2019

## UNITED STATES

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the three month period ended December 31, 2018

Commission file number: 000-54672

#### AMERICAN CRYOSTEM CORPORATION

(Name of registrant as specified in its charter)

Nevada26-4574088(State or other jurisdiction of incorporation or organization)(I.R.S. Employer Identification No.)

<u>1 Meridian Road, Eatontown, NJ 07724</u> (Address of principal executive offices)(Zip Code)

(732) 747-1007

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer oAccelerated filer oNon-accelerated filer xSmaller reporting company xEmerging growth company oEmerging Growth Company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes o No x

As of February 15, 2019 there were 48,854,043 shares of common stock outstanding.

## TABLE OF CONTENTS

PART I	FINANCIAL INFORMATION	Page No. 3
<u>Item 1.</u>	Financial Statements.	3
<u>Item 2.</u>	Management's Discussion and Analysis of Financial Condition and Plan of Operations.	15
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk.	33
Item 4	Controls and Procedures.	33
PART II - OTHER INFORMATION		
<u>Item 1.</u>	Legal Proceedings.	34
Item 1A.	Risk Factors.	34
<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds.	34
<u>Item 3.</u>	Defaults Upon Senior Securities.	34
<u>Item 4.</u>	Mine Safety Disclosures	34
<u>Item 5.</u>	Other Information.	34
<u>Item 6.</u>	Exhibits.	35

2

## PART I – FINANCIAL INFORMATION

#### **ITEM 1. FINANCIAL STATEMENTS**

## American CryoStem Corporation

#### **Consolidated Balance Sheets**

## As of December 31, 2018 and September 30, 2018

	31-Dec-18 Unaudited	30-Sep-18 Audited
ASSETS		
Current Assets:		
Cash	\$27,225	\$68,320
Accounts Receivable - net of allowance for bad debt	302,178	217,318
Other Receivable - Related Parties	1,962	790
Prepaid Expenses	12,232	48,931
Inventory	33,235	33,698
Total Current Assets	376,832	369,057
Other Assets:		
Other Receivable	159	159
Investment in Autogenesis - at cost	1,000	1,000
Investment in Baoxin - at cost	300,000	300,000
Security Deposit	13,540	13,540
Patents and Patents Development - net of accumulated amortization	342,585	337,962
Fixed Assets - net of accumulated depreciation	263,664	244,707
Total Assets	\$1,297,780	\$1,266,425
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Accounts Payable & Accrued Expenses	\$330,411	\$307,214
Legal & Accounting Payable	66,035	65,561
Consultants Payable	194,167	131,667
Bridge Notes Payable	226,500	226,500
Convertible Notes Payable	323,500	323,500
Equipment Lease Payable	32,099	31,001
Deferred Revenues	16,667	26,667
Total Current Liabilities	1,189,379	1,112,110
Long Term Liabilities:		
Convertible Note Payable - Net of Debt Discount	37,500	25,000
Equipment Lease Payable	53,941	62,386

## Edgar Filing: AMERICAN CRYOSTEM Corp - Form 10-Q

Accrued Executive Salaries Payable to Related Party (ACS Global Inc.) Total Liabilities	720,186 204,110 2,205,116	660,186 107,189 1,966,871
Commitments and Contingencies	0	0
Shareholders' Deficit:		
Preferred Stock - \$.0001 par value, 50,000,000 shares authorized, 0 shares issued and outstanding at December 31, 2018 and September 30, 2018	0	0
Common Stock - \$.001 par value, 300,000,000 shares authorized, 48,347,249 shares issued and outstanding at December 31, 2018 and 48,196,210 issued and outstanding at September 30, 2018	48,348	48,197
Additional Paid in Capital	13,475,423	13,388,034
Accumulated Deficit	(14,431,107)	(14,136,677)
Total Shareholders' Deficit	(907,336)	(700,446)
Total Liabilities & Shareholders' Deficit	\$1,297,780	\$1,266,425

## See the notes to the financial statements.

3

## American CryoStem Corporation

### **Consolidated Statements of Operations**

For the Quarters Ended December 31, 2018 and 2017

#### Unaudited

	3 Months 31-Dec-18		Months -Dec-17	
Revenues	31-Dec-18	51	-Dec-17	
Tissue Processing & Storage	\$ 4,777	\$	412,599	
Licensing Fees & Royalties	φ 4,777 110,614		126,667	
Total Revenues	115,391		539,266	
Less Cost of Revenues	(4,963		(83,374	)
	(1,705	)	(05,574	)
Gross Margin	110,428		455,892	
Operating Expenses				
Laboratory Expense	146,323		150,595	
Sales & Marketing	3,978		22,887	
Professional Fees	1,873		27,226	
Stock Compensation Expense	30,121		549,588	
General & Administrative	189,493		154,011	
Total Operating Expenses	371,788		904,307	
Net Loss from Operations	(261,360	)	(448,415	)
Other Income (Expenses):				
Loss on Settlement of Legal Bill			(76,437	)
Foreign Taxes	(4,117	)		
Interest Expense	(16,453	)	(29,541	)
Interest Expense (beneficial conversion feature-debenture)	(12,500	)		-
Net Loss before Provision for Income Taxes	(294,430	)	(554,393	)
Provision for Income Taxes				
Net Loss	\$ (294,430	)\$	(554,393	)
Basic & Fully Diluted Net Income (Loss) per Common Share:	(\$0.01	) (\$	0.01	)
Weighted Average of Common Shares Outstanding - Basic & fully diluted	48,224,01	8	43,757,13	5

### See the notes to the financial statements.

## American CryoStem Corporation

## **Consolidated Statements of Cash Flows**

For the Quarters Ended December 31, 2018 and 2017

## Unaudited

	3 Months 31-Dec-18	
Operating Activities:		
Net loss	\$(294,430)	\$(554,393)
Adjustments to reconcile net loss items not requiring the use of cash:		
Bad Debt Expense	5,388	
Loss on Settlement of Legal Bill		76,437
Stock Compensation Expense	30,121	
Interest Expense- Beneficial Conversion Feature	12,500	
Depreciation & Amortization Expense	7,671	8,504
Decrease (increase) in operating assets		
Accounts receivable	(90,248)	(248,019)
Other Receivable - Related Parties	(1,172)	( , )
Prepaid expense	36,699	23,333
Inventory	463	(3,365)
Increase (decrease) in operating liabilities		( )
Accounts Payable and Accrued Expenses	168,590	18,370
Deferred Revenue	(10,000)	
Net cash provided (used) by operations	(134,418)	
Investing activities:		
Investment in Baoxin		(300,000)
Purchase of lab equipment & furniture	(25,679)	(27,470)
Patents development	(5,572)	(10,975)
Net cash used by investing activities	(31,251)	(338,445)
Financing activities:		
Issuance of common shares	35,000	
Paid down capital lease	(7,347)	
Options exercised		25,000
Payable to related party	96,921	(1,124)
Net cash provided by financing activities	124,574	23,876
Net change in cash	(41,095)	(269,778)
Cash balance at beginning of the period	68,320	410,342
Cash balance at end of the period	\$27,225	\$140,564

Supplemental disclosures of cash flow information:		
Interest paid during the period	\$3,212	\$—
Income taxes paid during the period	\$—	\$—

See the notes to the financial statements.

See Note 14 for non-cash transactions.

5

## American CryoStem Corporation

## Consolidated Statement of Changes in Shareholders' Deficit

### For the Quarters Ended December 31, 2018 and 2017

#### Unaudited

Balance at September 30, 2017	Common Shares 43,409,580	Par Value \$43,410	Paid in Capital \$11,581,197	Accumulated Deficit \$(12,646,165)	Total Deficit \$(1,021,558)
Convertible notes exercised Options exercised Shares issued to pay interest due Shares issued to pay legal bill Issuance of options Net loss	1,241,667 600,000 23,705 219,290	1,242 600 24 219	223,758 24,400 19,268 186,177 549,023	(554,393 )	225,000 25,000 19,292 186,396 549,023 (554,393)
Balance at December 31, 2017	45,494,242	\$45,495	\$12,583,823	\$(13,200,558)	\$(571,240)
Balance at September 30, 2018	48,196,210	\$48,197	\$13,388,034	\$(14,136,677)	\$(700,446)
Issuance of common shares	116,667				